

# E-LEARNING

## ENTER TO LEARN - LEAVE TO SERVE

THE PREFERRED PROVIDER FOR CUTTING EDGE ONLINE  
ELEARNING COACHING FROM

Dr Mario Denton • Industrial Psychologist • MEcon, MBA, PhD

PS: 0028754 / Practice NR: 863 1700

<https://mariodenton.teachable.com>



more courses available on site

Contact : 082 882 9903

### THREE EASY STEPS: HOW TO ENROLL

1. Click on the link: <https://mariodenton.teachable.com>
2. Fill in your email and password
3. Search and select course of your choice under category


**Dr Mario Denton**

# **E-LEARNING LEARNING METHODOLOGY**



**MY CHALLENGE:  
Make your life a  
masterpiece**

**I challenge you to join the  
ranks of those people who  
live what they teach, who  
walk their talk**



**New framework  
and criteria for delivering  
maximum impact on  
training and development  
programs**

<p>01 Purposeful Coaching and Mentoring</p> 	<p>02 Corporate Governance and Character</p> 	<p>03 Aligned Competency Development</p> 	<p>04 Innovative Problem solving</p> 	<p>05 Emotional and Spiritual Intelligence.</p> 	<p>06 High Impact Authentic Leadership</p> 
<p>07 Strategic Facilitation and Project Management</p> 	<p>08 High Impact Team Effectiveness</p> 	<p>09 People Management Best Practices</p> 	<p>10 Talent Review by Design</p> 	<p>11 Sustained Performance Management</p> 	<p>12 High Performance Culture</p> 
<p>13 Organisational Design and Restructuring</p> 	<p>14 Gaining Competitive Advantage</p> 	<p>15 Purposeful Appreciative Conversations</p> 	<p>16 Facilitating Perpetual Change</p> 	<p>17 Holistic Individual and Organisational Wellness</p> 	<p>18 From Success to Sustainable Significance</p> 

Developing your REFLECTIVE, ANALYTICAL, COLLABORATIVE, OPERATIONAL, CATALYTIC and GLOBAL MINDSET  
Start your journey today. Contact us at [marden@mweb.co.za](mailto:marden@mweb.co.za) and visit our website

# What is wrong with traditional training and development programs

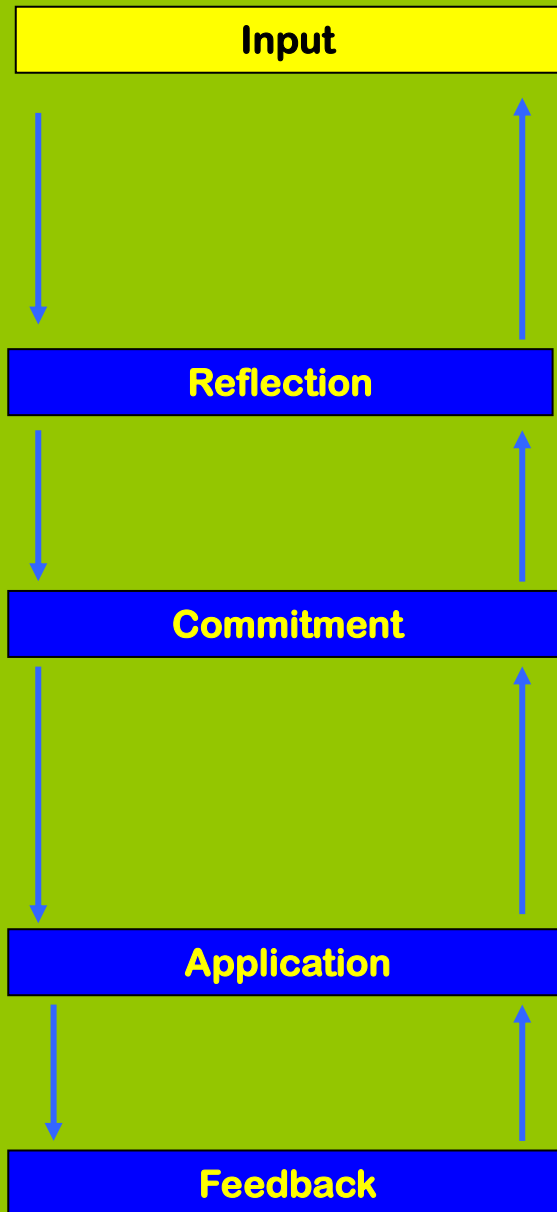
---

- Focus too much on transferring knowledge
- Training programs are often not action oriented
- Often out of touch with the real world of business

# **What is wrong with traditional training and development programs**

- o Case studies are not real life**
- o Most programs are rigid**
- o Traditional classroom training are boring**
- o Training are still too much functional and not interdisciplinary**

## FRAMEWORK



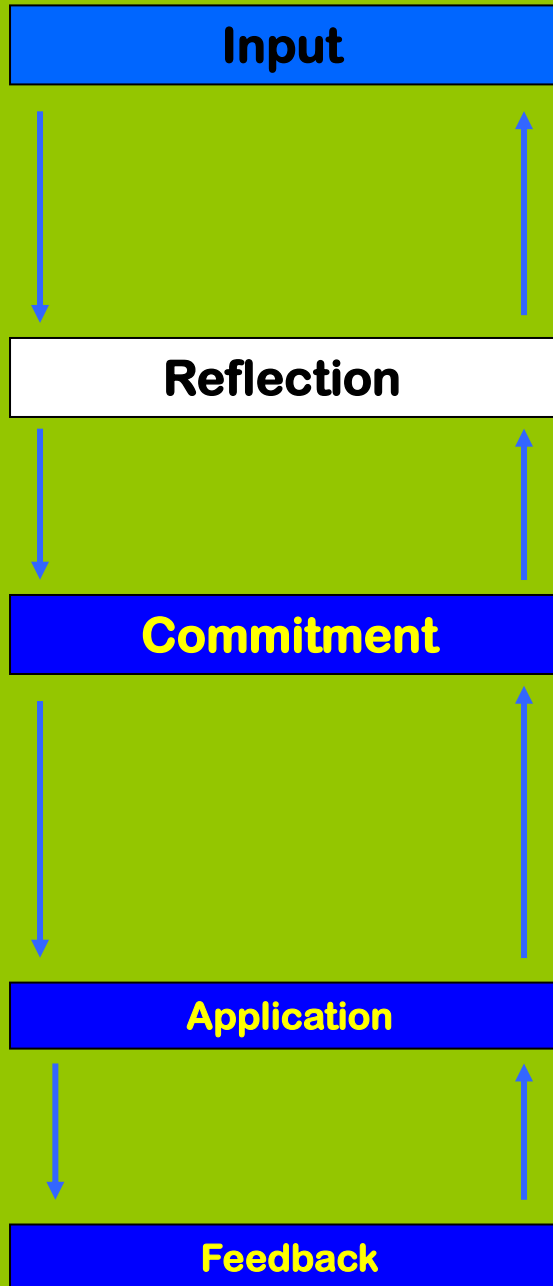
## CLARIFYING THE DIFFERENT CRITERIA

### INPUT

- Explain thoughts in understanding the new concepts
- Explain the purpose of these concepts
- Develop a proper understanding of knowledge within a certain context



## FRAMEWORK



**CLARIFYING THE  
DIFFERENT CRITERIA**

## REFLECTION

**Focus on current behaviour in relation to the newly gained input including the application of a 360 degree evaluation process in the participants current position**

## FRAMEWORK

Input



Reflection



Commitment



Application



Feedback

CLARIFYING THE  
DIFFERENT CRITERIA

## COMMITMENT

Considering and  
commitment to applying the  
necessary changes to  
improving participants  
behaviour

## FRAMEWORK

Input



Reflection



Commitment



Application



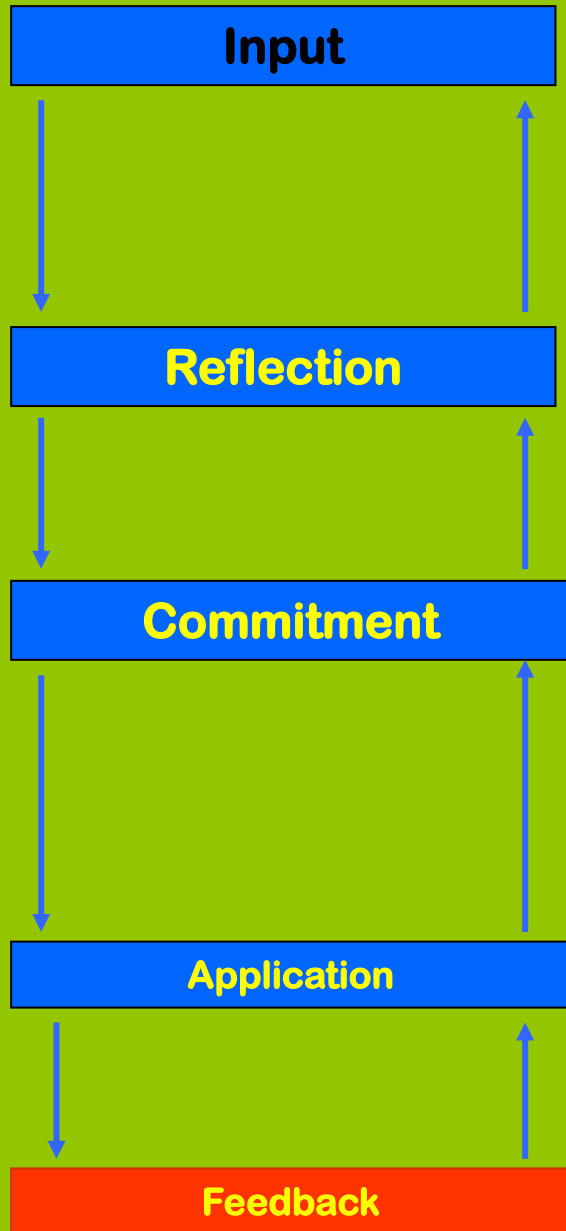
Feedback

CLARIFYING THE  
DIFFERENT CRITERIA

APPLICATION

Actually applying the  
necessary changes within the  
participants positions

## FRAMEWORK



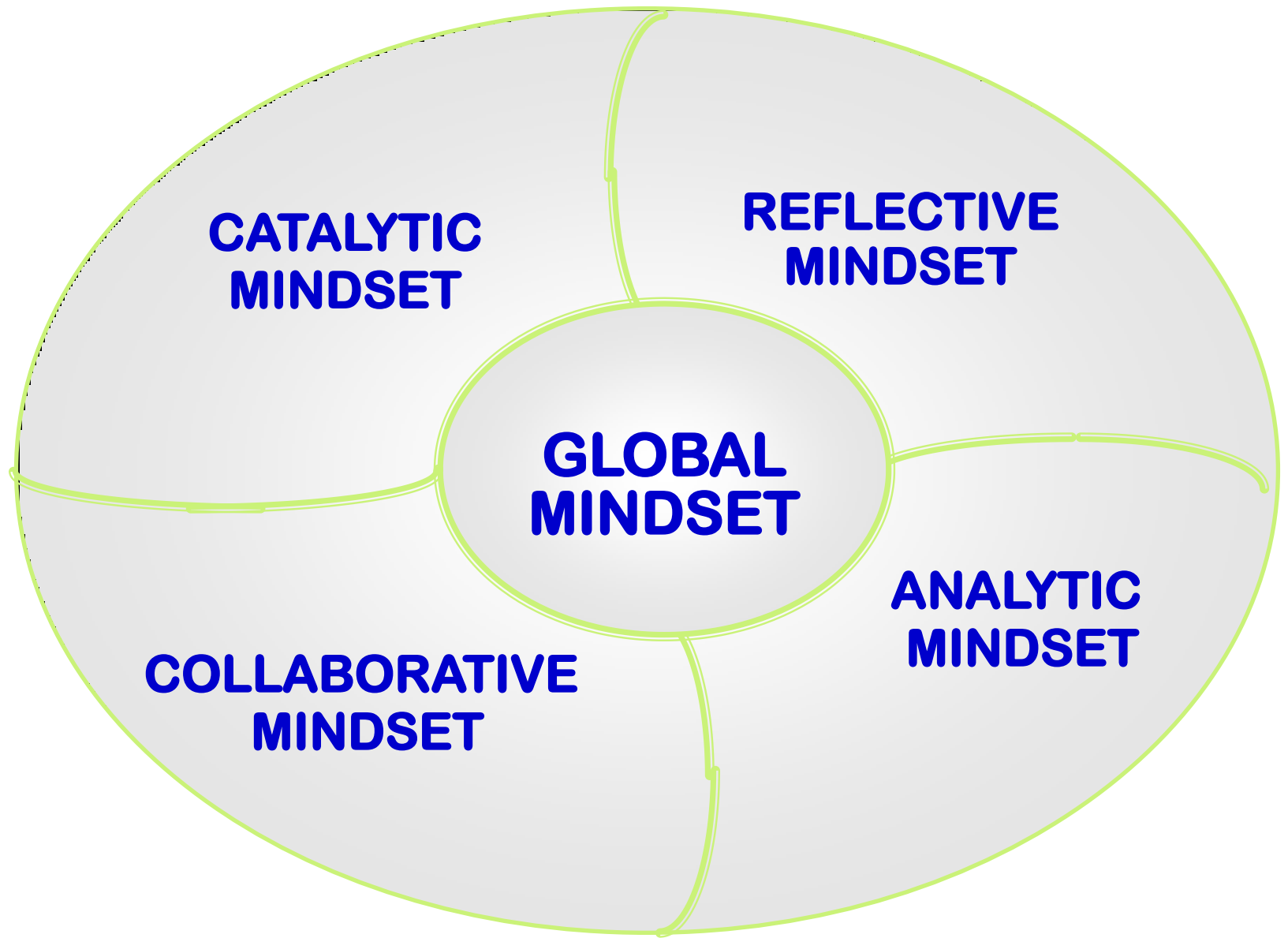
## CLARIFYING THE DIFFERENT CRITERIA

## FEEDBACK

Communication the participants application experiences to both their peers and superiors within the organisation

**New  
framework  
and criteria for  
delivering  
maximum  
impact on  
training and  
development  
programs**

**Questions**



**CATALYTIC  
MINDSET**

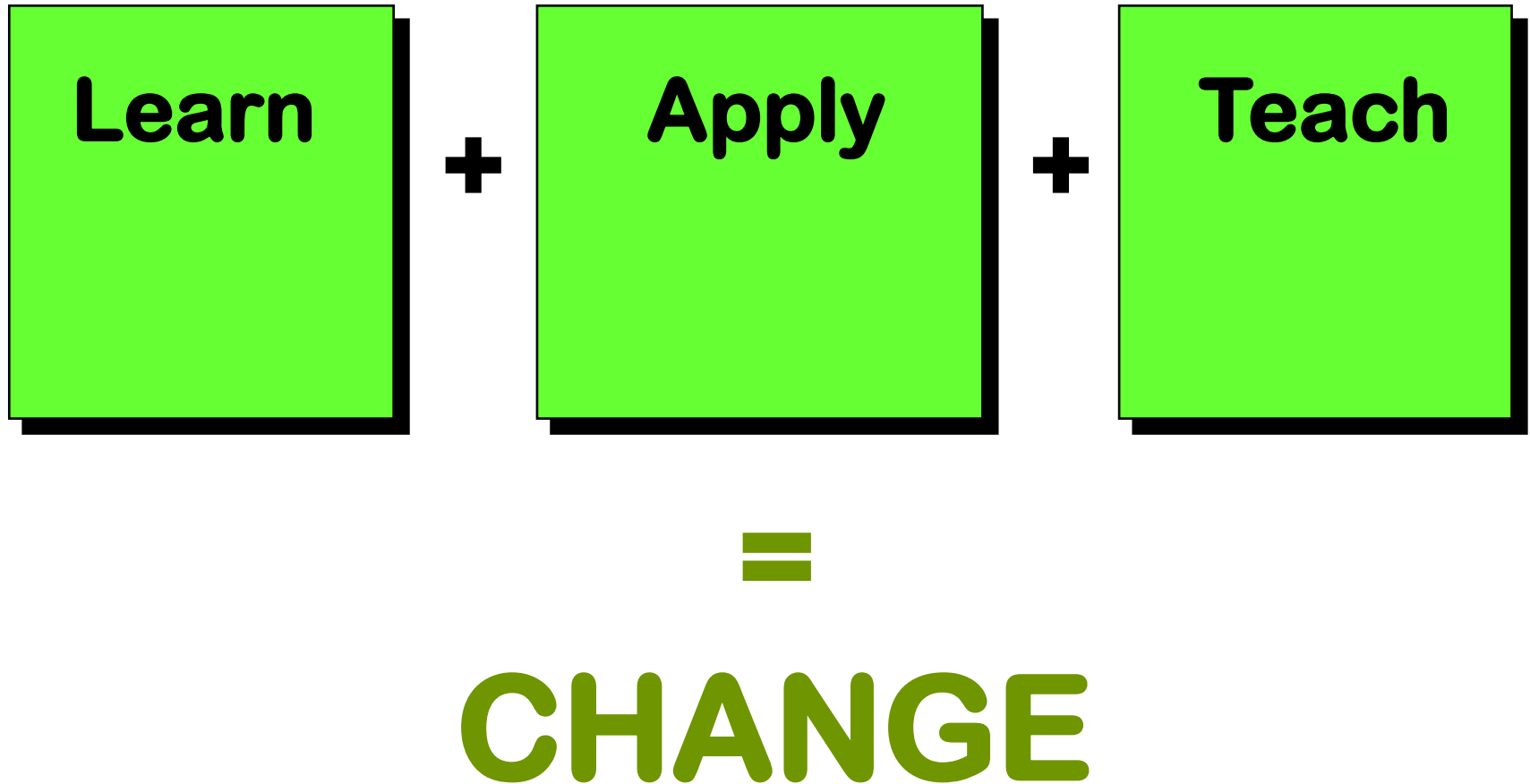
**REFLECTIVE  
MINDSET**

**GLOBAL  
MINDSET**

**ANALYTIC  
MINDSET**

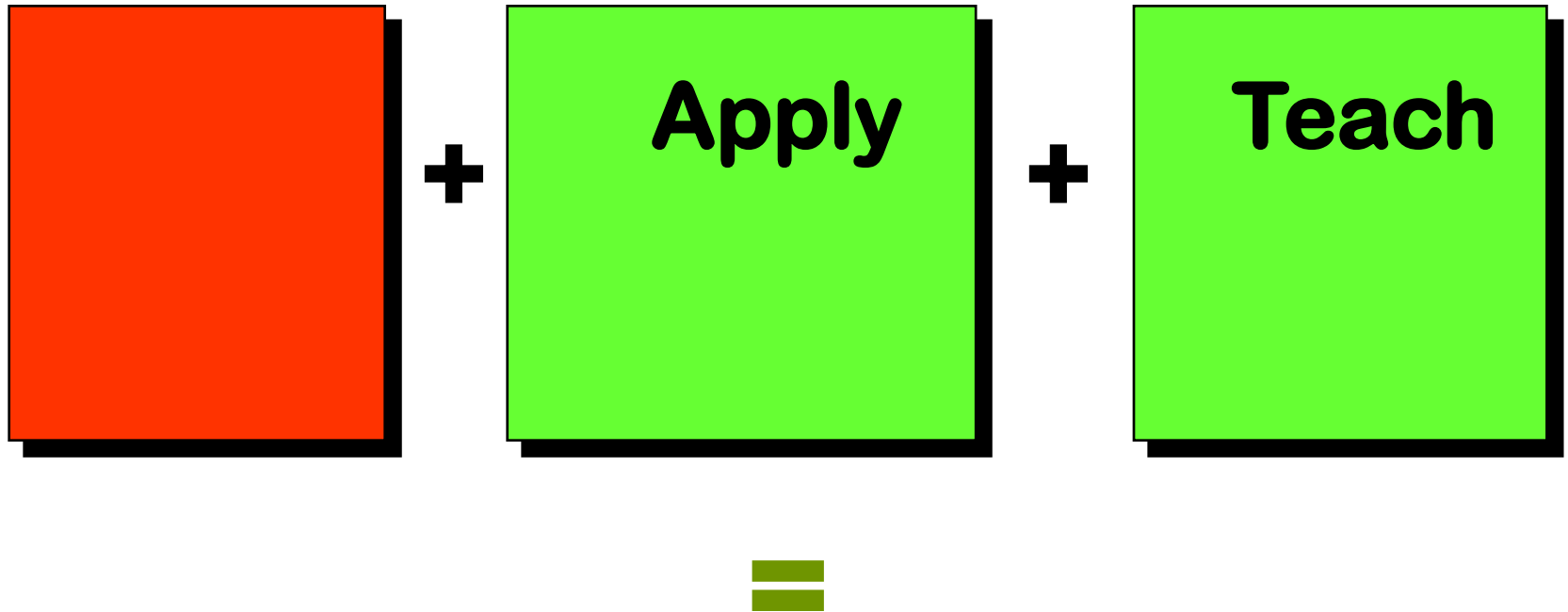
**COLLABORATIVE  
MINDSET**

# Requirements for change



# Requirements for change

(Continued)



**PLODDING with wrong knowledge**



# Requirements for change

(Continued)



=

**Lacking integrity**

# Requirements for change

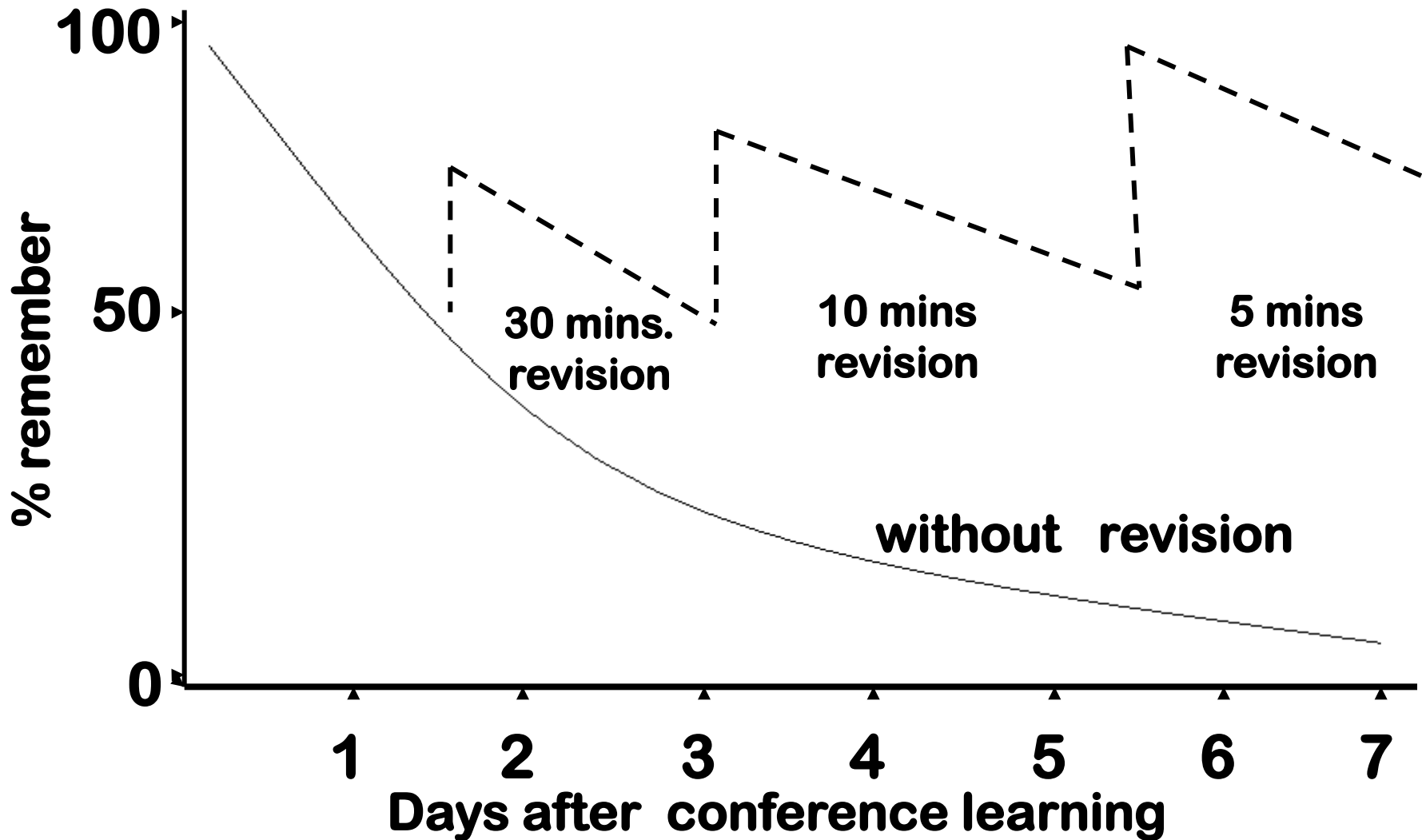
(Continued)



=

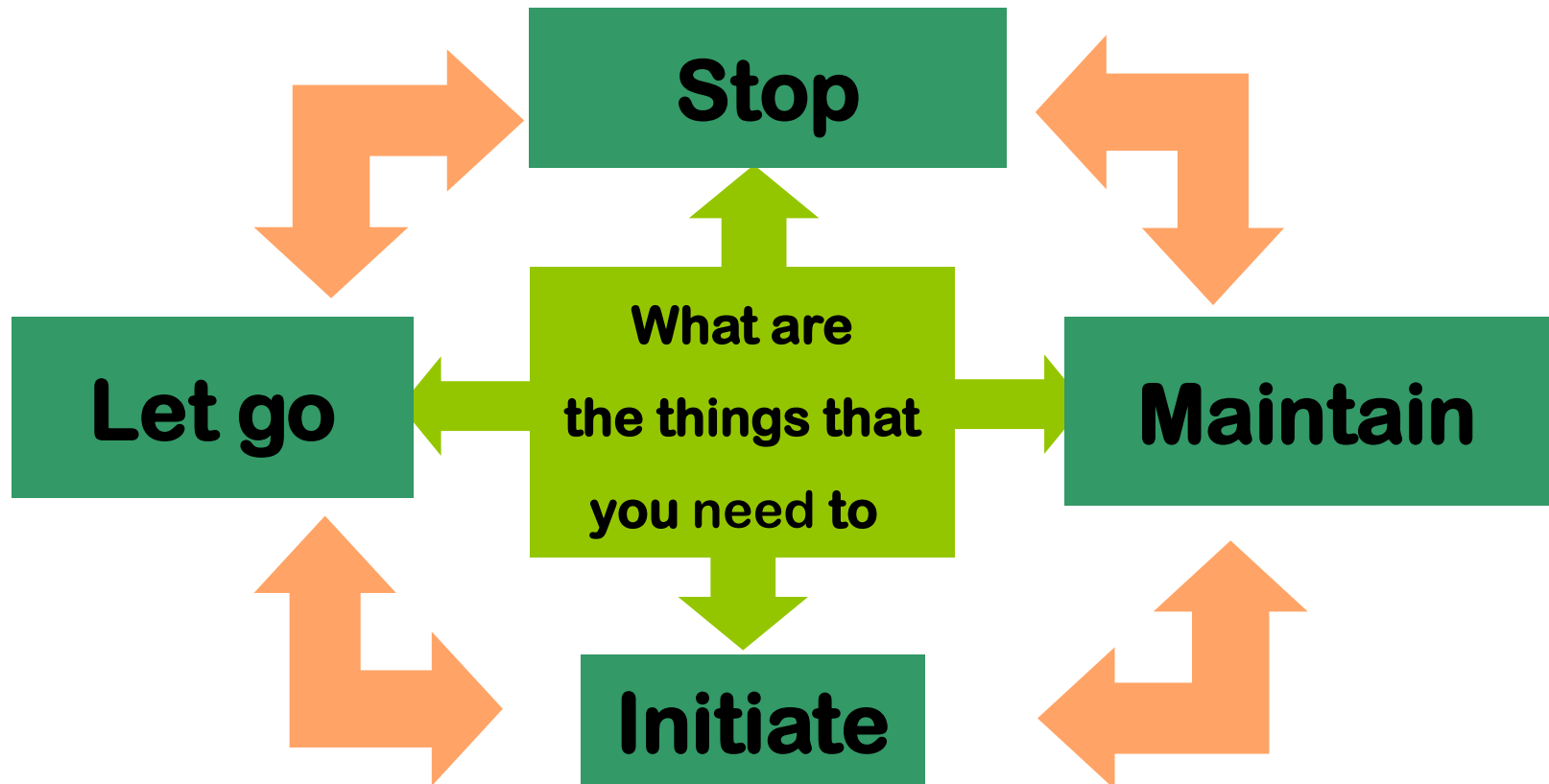
**DUST GATHERING**

## Reinforcing Learning through value added coaching



Typical graph of forgetting

# Unfolding strategy



# Critical questions

- 1. What should you do more of?**
- 2. What should you do less of?**
- 3. What should you do differently?**
- 4. What should you do faster?**
- 5. What should you do better?**

# Enter to Learn - Leave to Serve

<https://mariodenton.teachable.com>

**Dr Mario Denton** (MEcon, MBA, PhD)

**Industrial Psychologist**

[marden@mweb.co.za](mailto:marden@mweb.co.za) / 082 882 9903