



Celebrate  
Your Year!

Z&B Consulting, Inc

# Intention



# Celebration

- It's important to take pause and reflect on our year.







# Celebration

- There is so much we all have to celebrate, but often times we forget because we are so busy.

# Celebration

- As we reflect and celebrate we are able to appreciate the steps we've taken on our journey.....we can even better plan for continuing the journey in the year ahead.



# Celebration

- Think about the year that has passed. For each month, jot down highlights and think about:
  - Accomplishments
  - Relationships
  - Struggles You've Overcome
  - New Things That Have Come Up



# Let's Roll!

- Roll the dice to see what we'll think about



# BREAK

- Please come back on time





# Let's Celebrate! (8 min each)

- Share your top celebrations
- For each, share why it's so special



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## You've Arrived!

Thank you so much for your interest in signing-up to my newsletter! I can't wait to provide you with information to help you with your business. Don't worry, I promise not to spam you and I will never give away your information to 3rd parties.

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**ACTION PLAN**  
*Top 3 Things*

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Write all the tasks that came to mind on a separate paper. Then list the potential revenue, # impacted and support needed for each. Next, prioritize which order to do the tasks based on revenue, impact & support. List the top 3 below and the rest on the back. Lastly, add an anticipated "complete by" date along with related steps.

1) \_\_\_\_\_  
Complete by \_\_\_\_\_ Potential Revenue \$ \_\_\_\_\_ # Impacted \_\_\_\_\_  
Support Needed: \_\_\_\_\_  
Related Steps:  
1) \_\_\_\_\_ Complete by \_\_\_\_\_  
2) \_\_\_\_\_ Complete by \_\_\_\_\_  
3) \_\_\_\_\_ Complete by \_\_\_\_\_

2) \_\_\_\_\_  
Complete by \_\_\_\_\_ Potential Revenue \$ \_\_\_\_\_ # Impacted \_\_\_\_\_  
Support Needed: \_\_\_\_\_  
Related Steps:  
1) \_\_\_\_\_ Complete by \_\_\_\_\_  
2) \_\_\_\_\_ Complete by \_\_\_\_\_  
3) \_\_\_\_\_ Complete by \_\_\_\_\_

3) \_\_\_\_\_  
Complete by \_\_\_\_\_ Potential Revenue \$ \_\_\_\_\_ # Impacted \_\_\_\_\_  
Support Needed: \_\_\_\_\_  
Related Steps:  
1) \_\_\_\_\_ Complete by \_\_\_\_\_  
2) \_\_\_\_\_ Complete by \_\_\_\_\_  
3) \_\_\_\_\_ Complete by \_\_\_\_\_

**OTHER THINGS**  
*Once I'm Done*

List the thing that didn't make your TOP 3. Then prioritize which order to do the tasks based on revenue, impact & support and put it on the line to the left. Lastly, add an anticipated "complete by" date...realizing this may need adjusting once it's time to start the task.

# \_\_\_\_\_ Complete by \_\_\_\_\_ Potential Revenue \$ \_\_\_\_\_ # Impacted \_\_\_\_\_  
Support Needed: \_\_\_\_\_

# \_\_\_\_\_ Complete by \_\_\_\_\_ Potential Revenue \$ \_\_\_\_\_ # Impacted \_\_\_\_\_  
Support Needed: \_\_\_\_\_

# \_\_\_\_\_ Complete by \_\_\_\_\_ Potential Revenue \$ \_\_\_\_\_ # Impacted \_\_\_\_\_  
Support Needed: \_\_\_\_\_

**Thinking you'd enjoy having a coach to walk along side you?**

**Let's Talk....**

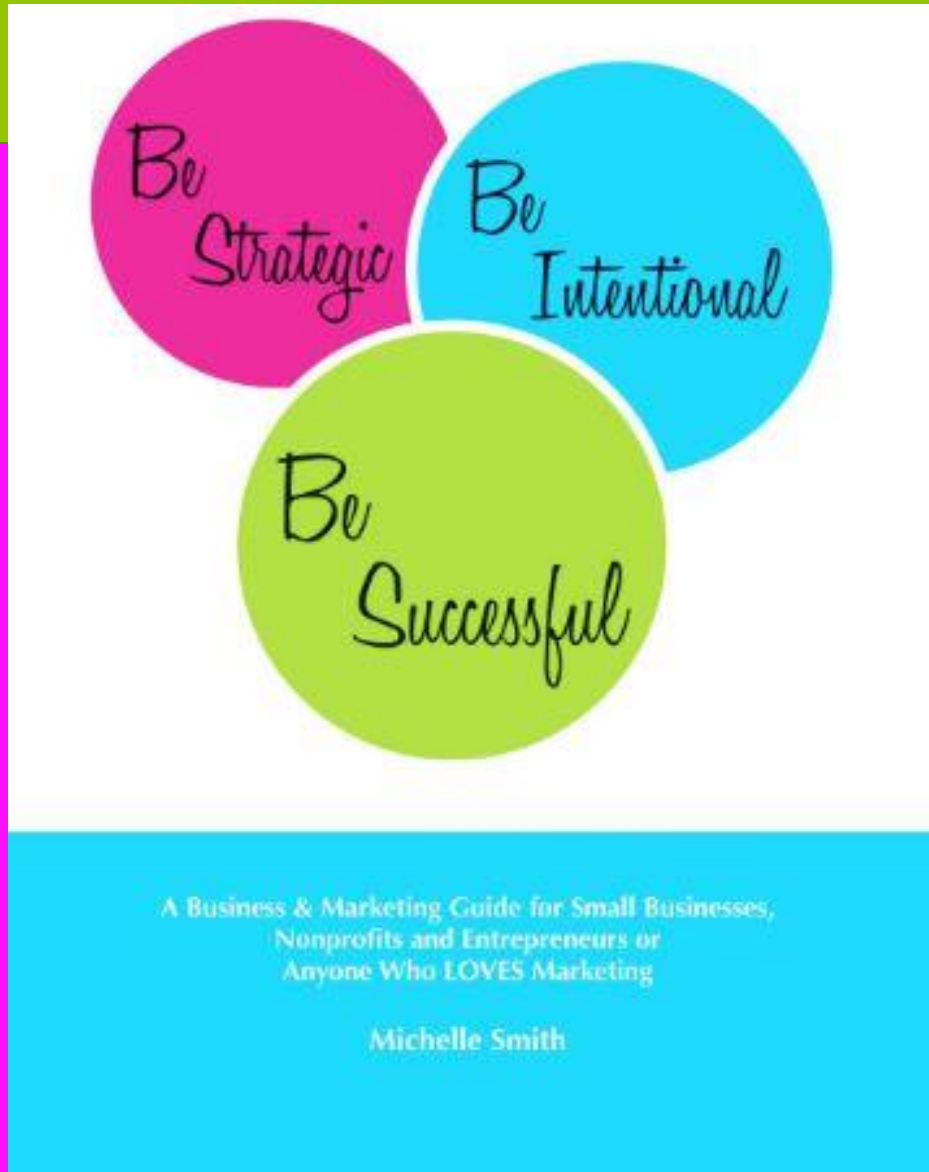
**STOP BY TO SIGN  
UP FOR A  
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(\$299 value)**





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ARE YOU READY?!

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- CHAPTER 6 SUPPORT TEAM
- CHAPTER 7 FINANCES

### PART II THE STUFF AKA "WHAT YOU DO" & "HOW YOU DO IT"

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- CHAPTER 18 GIVEAWAYS

### PART IV NEXT STEPS

YOU DID IT!

WHAT PEOPLE ARE SAYING

ABOUT THE AUTHOR



# Evaluation

- Your feedback helps make future workshops the best they can be!



# Questions? Final Thoughts?



# PEOPLE BUY PEOPLE,

- **BE STRATEGIC & INTENTIONAL** when looking back on your year and you're sure to **BE SUCCESSFUL!**





# Thank You for Coming!

