

## Project Definition

### Deliverables vs Outcomes

**Deliverable** Also called **Product** or **Output**, the things that the project produces (physical things or events).

**Outcome** Outcomes are the real world changes – beneficial, we hope – that result from the **integration** of our deliverables into how we do things.

### Goals and Objectives

**Goal** States the over-arching purpose of the project. Also known as Aim.

**Objective** Sets constraints on the **Goal** – typically in terms of time, cost (or budget, or resources), and quality standards

### Scope

**Scope** All that the project must do and create. Ultimately articulated by the **WBS**.

**Scope Creep** The tendency for people to sneak extra work and **deliverables** into the project's list of responsibilities. Can cause a project to fail under the burden of additional work, without the corresponding resources.

### And...

**DCARI** The acronym DCARI reminds us to also include the **dependencies** between our project and other activities, the external **constraints** upon our project, the **assumptions** we have had to make and will need to test, the **risks** or threats to our project, and any **issues** that we need to resolve.

**Stakeholder** Anyone with an interest in your project – whether affected by its outcome or process, or with an ability to affect its outcome or process. Look out for Mike Clayton's 2014 book about stakeholder engagement, "**The Influence Agenda**".

## **Project Definition Statement** (also called Project Charter or Project Brief)

***Project Goal:*** The aim of the project. Also describe its purpose (why the project is needed), and what it sets out to do; its benefits, and how the project will support your organization's/client's mission, strategy and goals.

***Objectives:*** These are your key measures of success. Make them **SMART**  
**S**pecific – **M**easurable – **A**chievable – **R**elevant - **T**ime-bound

***In Scope:*** State what is to be included in the project

***Out of Scope:*** State what is to be excluded from the project

*...continued*

***Key Deliverables***

***Project Team and Key Roles***

***Stakeholders/Stakeholder Groups***

***Dependencies and Constraints***

***Major Assumptions, Risks and Uncertainties***