### 問題的中英對照

1. Which of the following words describes you more than the others? 以下哪個詞語最能描述你? A. Creative 有創造力的 B. Fun loving 貪玩的 C. Careful 小心謹慎的 D. Detailed 注重細節的 2. How would you most like others to see you? 你最希望別人怎樣看你? Friendly 友善的 A. Reliable B. 可靠的 C. Decisive 果斷的 D. Dynamic 有動力的 3. What do you enjoy most? 你最享受甚麼? A. Being in control 將一切掌握在手中 B. Being creative 有創造力 C. Being admired 被人尊重 Being perceptive D. 有洞察力 4. When staring a project, which do you enjoy the most? 當開始一個項目時,你最享受做甚麼? A. Strategic planning 策略規劃 Networking B. 建立人際關係 Team planning C. 團隊規劃 Systems planning D. 系統規劃 5. How would others most likely describe you at a party? 在派對中,別人通常怎樣描述你? A. Outrageous 引人注目的 В Sociable 善於交際的 C. Reserved 保守的 D. Confident 有自信的 6. When getting things done under pressure, which do you rely on least? 當需要在壓力下完成事情時,你最不會依靠以下哪一項? Your hard work 你的刻苦 Α Your talents 你的才華 B. C. Your contacts 你認識的人

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你的效率

D.

Your efficiency

7. Which of the following words describes you more than the others? 以下哪個詞語最能描述你? Α. Introverted 內向的 B. Unfocused 沒有集中力的 Indecisive C. 猶豫不決的 沒有耐心的 D. **Impatient** 8. How do you prefer to make an important decision? 當要做一個重要的決定時,你會傾向哪個方式? A. Ask advice from friends 向朋友詢問意見 See how others have decided B. 看看別人如何抉擇 C. Consider all angles carefully 仔細從不同角度思考 Go with your instincts 跟隨自己的直覺 D. 9. How would you not like others to see you? 你最不喜歡別人怎樣看你? Α. Weak 軟弱的 B. Boring 沉悶的 C. Lonely 孤獨的 Unreliable 不可靠的 D 10. Which project would you enjoy most? 你最喜歡以下哪種項目? Trading business A. 貿易生意 B. Multi-chain operation 連鎖店 C. Fast-growth start-up 快速增長的新創企業 People-based business 以人為本的生意 D. 11. When starting a project, which do you enjoy the least? 當開展一個項目的時候,你最不喜歡做哪一項? A. Strategic planning 策略規劃 Team planning B. 團隊規劃 C. Systems planning 系統規劃 D. Networking 建立人際關係 12. When in a team what role do you most often play? 在團隊中你最常扮演的角色是? A. The analyzer 分析者 B. The creative input 創新想法提供者

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建立人際關係者

可靠的實幹者

C.

D.

The networker

The reliable worker

13. What are you worst at?

你最不擅長甚麼?

A. Building relationships
B. Negotiating better rates
C. Creating new ideas
D. Completing existing projects
建立人際關係
協商更好的價格
創造新的構想
完成現有的項目

14. Which of the following is your greatest talent?

下面哪一項是你最強的才華?

A. Finding ways to improve things 找到可以改進事情的方法

B. Finding the right person
 C. Getting the best price
 D. Following the right process

 遊循正確的流程

15. What causes you the most stress in a team?

在團隊中甚麼最使你感到壓力?

A. Lack of harmony
B. Lack of structure
C. Lack of progress
D. Lack of excitement
D. Lack of excitement

團隊不和諧
團隊沒組織
項目沒進展
團隊沒激情

16. What do you enjoy least?

你最不享受甚麼?

A. Uninvited guests 不請自來的訪客

B. Structured regularity 生活或工作環境太規律化

C. Inflexible people 不懂變通的人

D. Confusion and chaos 困惑與混亂

17. What do you do best?

你最擅長甚麼? A. Promote

B. Negotiate

C. Complete 完成 D. Create 創造

18. Which are you weakest at?

你最不擅長做甚麼?

A. Creating systems that improve things 建立系統以改進現況

宣傳協商談判

B. Analyzing trends and spotting opportunities 分析趨勢並從中發現機會

C. Coming up with new ideas 提出新的構想

D. Getting along with and connecting people 與人相處及與人聯繫

19. What gives you the greatest sense of achievement?

以下哪一項給你最大的成就感?

A. Seeing your creation come alive 見到你的創作成真

B. Meeting an incredible new contact 遇到一個非常吸引你的新朋友

C. Finding a fantastic bargain 找到一個極低價的交易

D. Seeing your system work like clockwork 見到你的系統像鐘錶一樣規律運行

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20. What annoys you most about others? 怎樣的人最讓你感到生氣? A. Rule breakers 不守規矩 B. Lack of initiative 缺乏主動性 C. Not being friendly 給人感覺不友善 D. Not caring for others 不照顧別人 21. When at work, how would others describe you most? 工作中,別人通常怎樣描述你? A. Reliable 可靠的 В. Structured 有條理的 C. Innovative 創新的 D. Outgoing 外向的 22. When at work, how would others describe you least? 工作中,別人最不會怎樣描述你? A. Reliable 可靠的 有條理的 B. Structured C. Innovative 創新的 D. Outgoing 外向的 23. What are you strongest at? 你最擅長甚麼? A. Getting along with and connecting people 與人相處及與人聯繫 Analyzing trends and spotting opportunities 分析趨勢並從中發現機會 B. C. Creating systems that improve 建立系統以改進現況 Coming up with new ideas D 提出新的構想 24. Under pressure, which do you rely on most to get going? 在有壓力的情況下,你最依靠以下哪一項? A. Your efficiency 你的效率 Your talents B. 你的才華 C. Your contacts 你認識的人 D Your hard work 你的刻苦 25. When finishing a project, which do you enjoy most? 當完成一個項目,你最享受甚麼時刻? Celebrating A. 慶祝 Congratulating team 祝賀團隊 B.

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完成一些文件工作

C.

D.

Completing paperwork

Starting the next project 開始新的項目