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기출 TEST

05

LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



2.



3.



4.



5.



6.



GO ON TO THE NEXT PAGE

PART 2

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
13. Mark your answer on your answer sheet.
14. Mark your answer on your answer sheet.
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22. Mark your answer on your answer sheet.
23. Mark your answer on your answer sheet.
24. Mark your answer on your answer sheet.
25. Mark your answer on your answer sheet.
26. Mark your answer on your answer sheet.
27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. Who most likely is the man?
(A) A photographer
(B) A journalist
(C) A florist
(D) A caterer
33. What is the man concerned about?
(A) Contacting his assistant
(B) Locating a conference room
(C) Moving some equipment
(D) Printing a document
34. What does the woman give the man?
(A) Some keys
(B) A parking pass
(C) A mobile phone charger
(D) A cart
35. What will be constructed at an airport?
(A) A runway
(B) A parking area
(C) A storage facility
(D) A fueling station
36. What is the residents' biggest concern?
(A) Money
(B) Safety
(C) Noise
(D) Traffic
37. Why has a new meeting location been chosen?
(A) It is available on the weekend.
(B) It is closer to public transportation.
(C) It provides more space.
(D) It costs less to rent.
38. Who most likely is the woman?
(A) An event organizer
(B) A marketing consultant
(C) A department manager
(D) A travel agent
39. What did the man order for the woman?
(A) A computer tablet
(B) A credit card
(C) Some furniture
(D) Some office supplies
40. What does the man suggest the woman do?
(A) Save receipts
(B) Return a handbook
(C) E-mail a client
(D) Consult with a supervisor
41. What will the man do next week?
(A) Meet with some customers
(B) Attend a conference
(C) Go on vacation
(D) Move to another city
42. What does the man want the woman to recommend?
(A) City tours
(B) Transportation services
(C) Hotels
(D) Restaurants
43. What does the man say he will do next?
(A) Look up an address
(B) Check a bus route
(C) Pack some equipment
(D) Activate a credit card

44. What does the woman want to discuss?

- (A) Job candidates
- (B) Vendor selections
- (C) Customer survey results
- (D) Computer system updates

45. Why does the man say, "The report's only half a page long"?

- (A) To confirm some details
- (B) To express disappointment
- (C) To ask for another assignment
- (D) To refuse an offer

46. What does the woman remind the man about?

- (A) Checking a social media account
 - (B) Unpacking some equipment
 - (C) Making a reservation
 - (D) Going to a print shop
-

47. What city department does the man work in?

- (A) Parks and Recreation
- (B) Water Management
- (C) Transportation
- (D) Education

48. Why is the woman calling?

- (A) To report a fallen tree
- (B) To ask about city-job openings
- (C) To find out the cost of a project
- (D) To inquire about a tree planting program

49. What does the man tell the woman to do?

- (A) Review a policy
 - (B) Make an appointment
 - (C) Complete an online form
 - (D) Contact a different office
-

50. What did the woman recently review?

- (A) A sales report
- (B) An assembly line
- (C) Some online brochures
- (D) Some assembly directions

51. What does the woman ask the man about?

- (A) Packaging additional shipments
- (B) Hiring temporary employees
- (C) Changing a deadline
- (D) Sending a press release

52. What information will the man provide this afternoon?

- (A) Overtime schedules
 - (B) Design improvements
 - (C) Production costs
 - (D) Inventory status
-

53. What project are the speakers working on?

- (A) A news article
- (B) A training session
- (C) An advertising campaign
- (D) A research experiment

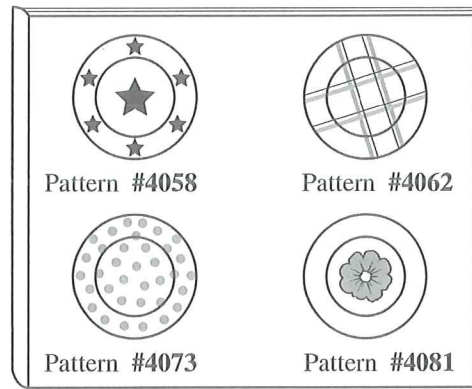
54. What problem does the man mention?

- (A) He has a scheduling conflict.
- (B) He missed a presentation.
- (C) Some data is unavailable.
- (D) There are errors in a report.

55. What will the man do next?

- (A) Make a phone call
 - (B) Share some images
 - (C) Change a password
 - (D) Edit a document
-

56. Where does the conversation most likely take place?
 (A) At a hotel
 (B) At a flower farm
 (C) At a clothing factory
 (D) At a ferry station
57. What did the man have a problem with this morning?
 (A) An identification badge
 (B) A parking pass
 (C) A time card
 (D) A uniform
58. What will the speakers most likely do next?
 (A) Fill out some forms
 (B) Tour a facility
 (C) Watch a video
 (D) Practice a skill
-
59. What field do the speakers most likely work in?
 (A) Education
 (B) Finance
 (C) Law
 (D) Medicine
60. What does the woman mean when she says, "I've presented at that conference before"?
 (A) She has a lot of professional experience.
 (B) She dislikes giving presentations.
 (C) She understands the man's situation.
 (D) She has completed a requirement.
61. What do the speakers agree to do?
 (A) Temporarily close an office
 (B) Postpone hiring an employee
 (C) Work on a presentation together
 (D) Contact some clients



62. Look at the graphic. Which dish pattern is the man interested in?
 (A) #4058
 (B) #4062
 (C) #4073
 (D) #4081
63. According to the man, what will happen in May?
 (A) A store will take inventory.
 (B) A new restaurant will open.
 (C) A product line will launch.
 (D) A factory will move to a new location.
64. What problem does the woman mention?
 (A) Some shipping fees will increase.
 (B) Some items will become unavailable.
 (C) Some items were damaged during shipping.
 (D) Some catalogs contain inaccurate information.

Ticket Confirmation Code: 0146H	
Number of Passengers	3
Date	June 22
Departure Time	11 A.M.
Price per Ticket	\$14
Total Price	\$42

Electronic Trackers	
Brand	Battery Life
Beep It	6 months
Filez	4 months
Loc Pro	2 years
XMarks	1 year

65. What type of business is the woman calling?
 (A) A railway company
 (B) A bus company
 (C) An airline
 (D) A ferry service
66. Look at the graphic. What number will be updated?
 (A) 3
 (B) 22
 (C) 11
 (D) 14
67. What will the man most likely do next?
 (A) Collect some money
 (B) Check a seat assignment
 (C) Make an announcement
 (D) Send an e-mail
68. What does the man ask the woman for?
 (A) Some plastic ties
 (B) Some computer cables
 (C) An Internet password
 (D) A storage room key
69. What is the man doing tomorrow?
 (A) Inspecting a factory
 (B) Upgrading a company database
 (C) Leading a tour
 (D) Going on a business trip
70. Look at the graphic. Which brand did the man buy?
 (A) Beep It
 (B) Filez
 (C) Loc Pro
 (D) XMarks

PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What is most likely being advertised?
(A) A convention center
(B) A restaurant
(C) A supermarket
(D) A shipping company
72. What is the business famous for?
(A) Its prices
(B) Its location
(C) Its history
(D) Its staff
73. What does the speaker say is on a Web site?
(A) Some catering options
(B) Some driving directions
(C) Current discounts
(D) Business hours
74. Who most likely are the listeners?
(A) Product developers
(B) Investment bankers
(C) Book publishers
(D) Building contractors
75. What does the speaker say is favorable about a contract?
(A) There is 24-hour service call availability.
(B) There is an extended warranty.
(C) There is an immediate payment.
(D) There is a low interest rate.
76. What does the speaker imply when he says, "I'll send you the document later"?
(A) He is having computer problems.
(B) He wants the listeners' opinions.
(C) He has missed a deadline.
(D) He is almost finished with some work.
77. Where is the tour taking place?
(A) At an art gallery
(B) At a construction site
(C) At a solar-panel factory
(D) At a car-part warehouse
78. What does the speaker remind the listeners to do?
(A) Wear protective hats
(B) Follow posted signs
(C) Stay together as a group
(D) Store personal belongings
79. What will the listeners see first on the tour?
(A) A map of the grounds
(B) An informational video
(C) Some product models
(D) Some historic photographs
80. What is the focus of the episode?
(A) Improving training programs
(B) Changing careers
(C) Designing Web sites
(D) Increasing sales
81. What does the speaker say is important?
(A) Complying with industry regulations
(B) Emphasizing transferable skills
(C) Offering promotional discounts
(D) Attending networking events
82. Who is So-Hee Chung?
(A) A company executive
(B) A government official
(C) A news reporter
(D) A financial analyst

83. What is the message mainly about?

- (A) Scheduling auditions
- (B) Purchasing tickets
- (C) Designing a set
- (D) Revising a script

84. Why does the speaker say, "we have a large team"?

- (A) To make a complaint
- (B) To provide reassurance
- (C) To express surprise
- (D) To refuse an offer

85. Why is the speaker unable to meet tomorrow?

- (A) Her car needs repairs.
 - (B) She is moving to a new apartment.
 - (C) She is going hiking.
 - (D) She is visiting family.
-

86. Who most likely are the listeners?

- (A) Board members
- (B) Government officials
- (C) Clients
- (D) Interns

87. What did the listeners receive?

- (A) An event ticket
- (B) An information packet
- (C) A project invoice
- (D) An annual report

88. According to the speaker, what will the listeners do in an hour?

- (A) Have lunch
 - (B) Join a conference call
 - (C) Get security badges
 - (D) Take a building tour
-

89. What did the speaker do last month?

- (A) She relocated to another building.
- (B) She hired additional employees.
- (C) She organized a luncheon.
- (D) She attended a conference.

90. What do some customers have trouble locating?

- (A) Delivery schedules
- (B) Password requirements
- (C) Contact information
- (D) Account archives

91. What will the speaker do next?

- (A) Give a demonstration
 - (B) Introduce a guest
 - (C) Distribute some documents
 - (D) Hand out some awards
-

92. Who is the speaker?

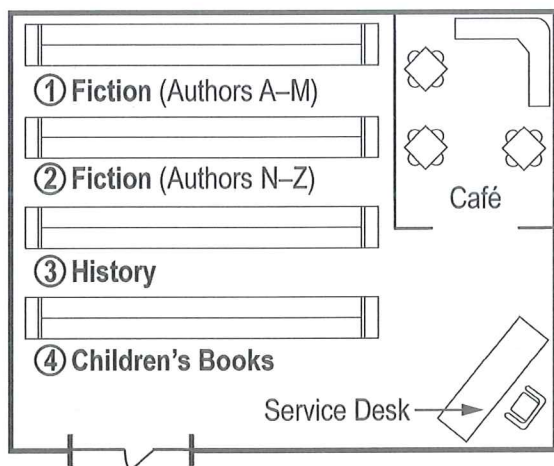
- (A) A real-estate developer
- (B) A city official
- (C) A history professor
- (D) A television reporter

93. What happened last year in Madison?

- (A) An international hotel convention was held.
- (B) A national sports event was hosted.
- (C) A documentary movie was filmed.
- (D) A historic landmark was named.

94. Why does the speaker say, "Those roads weren't designed for traffic"?

- (A) To make a complaint
 - (B) To show surprise
 - (C) To express concern
 - (D) To offer an apology
-



Refueling Equipment

Sign up for one of these sessions:

January 14: 2 P.M.–5 P.M.
 January 23: 10 A.M.–1 P.M.
 January 26: 3 P.M.–6 P.M.
 January 31: 9 A.M.–12 noon

95. According to the speaker, what will happen this Friday?
- (A) A delivery will arrive.
 (B) A holiday sale will begin.
 (C) An employee will retire.
 (D) An author will visit.
96. Look at the graphic. Which aisle does the speaker direct the listeners to?
- (A) Aisle 1
 (B) Aisle 2
 (C) Aisle 3
 (D) Aisle 4
97. What can the listeners win?
- (A) A gift card
 (B) A book
 (C) A free membership
 (D) A calendar

98. Where does the speaker most likely work?
- (A) At a boat dock
 (B) At an auto repair shop
 (C) At a warehouse
 (D) At a job training school
99. What will the speaker's department be doing at the end of the month?
- (A) Fixing some equipment
 (B) Attending a trade show
 (C) Interviewing job candidates
 (D) Preparing a large order
100. Look at the graphic. Which session does the man request to attend?
- (A) January 14
 (B) January 23
 (C) January 26
 (D) January 31

This is the end of the Listening test.

**토익® 정기시험
기출문제집**

RRC

기출 TEST

05

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. Ms. Abe will order supplies tomorrow, ----- tell her right away if you need anything.
(A) than
(B) wait
(C) so
(D) about
102. The Knysya Theater requests that all electronic devices be silenced ----- the play begins.
(A) also
(B) but
(C) unless
(D) before
103. ----- Human Resources if you have questions about taking time off from work.
(A) Contacting
(B) Contacted
(C) Contacts
(D) Contact
104. ----- eighty thousand people attended yesterday's soccer match.
(A) Almost
(B) More
(C) Often
(D) Enough
105. Online visitors report that our company's Web site is somewhat -----.
(A) confuse
(B) confuses
(C) confusing
(D) confusion
106. Traffic ----- are expected next week along Reimers Road.
(A) drivers
(B) crowds
(C) delays
(D) needs
107. Shaloub Hospital wants to hire several more ----- qualified laboratory workers.
(A) higher
(B) highest
(C) high
(D) highly
108. Whenever you are the ----- person to exit a room, please turn off the lights.
(A) last
(B) inside
(C) finish
(D) near

109. Following a brief ----- with the chief technician, Mr. Moore agreed to update the operations manual.
- (A) converses
 - (B) conversation
 - (C) conversational
 - (D) conversationally
110. After record profits, Golden Shamrock Jewelry's stock price increased ----- our expectations.
- (A) beside
 - (B) beyond
 - (C) behind
 - (D) between
111. We cannot ----- the filming of our documentary, *Morning after Night*, without sufficient funding.
- (A) completely
 - (B) completion
 - (C) complete
 - (D) completing
112. Get to the station a few minutes early because Mr. Xu's train will arrive ----- at 7:00 P.M.
- (A) carefully
 - (B) unexpectedly
 - (C) promptly
 - (D) clearly
113. ----- can be done to revise your order, since the merchandise has already shipped.
- (A) Ours
 - (B) Nobody
 - (C) Others
 - (D) Nothing
114. Recent graduates tend to ----- workplaces where teamwork and collaboration are encouraged.
- (A) think
 - (B) apply
 - (C) extend
 - (D) prefer
115. Zhang Cleaning takes great care to ensure that all its employees follow specific cleaning -----.
- (A) proceeds
 - (B) procedures
 - (C) procedural
 - (D) proceeding
116. Mumbai Jewel is a widely acclaimed restaurant, mainly ----- its delicious buffet dinners.
- (A) such as
 - (B) not only
 - (C) because of
 - (D) together with
117. Before a job interview, it is critical to prepare ----- for answering the most commonly asked questions.
- (A) whose
 - (B) whichever
 - (C) theirs
 - (D) oneself
118. While it is not -----, staff are encouraged to read Joan Frantz's book *Balancing Work and Life*.
- (A) required
 - (B) published
 - (C) limited
 - (D) guaranteed
119. It is ----- to bring sturdy boots to wear on the hike.
- (A) advise
 - (B) advisor
 - (C) advisable
 - (D) advises
120. Nordel Park will open for the season once average daytime temperatures reach ----- 15 degrees.
- (A) at least
 - (B) as of
 - (C) along with
 - (D) ahead of

121. Before investing, Mr. Hwang will wait for greater ----- that Briomer Tech is fully committed to the project.
- (A) assure
(B) assured
(C) assuredly
(D) assurance
122. Tralim Consulting's annual profits are expected to ----- exceed €5 million.
- (A) exactly
(B) extremely
(C) eventually
(D) evenly
123. Although many factors contribute to a successful business, Mr. Lee thinks that keeping customers satisfied is the -----.
- (A) essential
(B) most essential
(C) essentially
(D) more essentially
124. Ms. Alshammari took a full hour to ----- each of the budget changes during the staff meeting.
- (A) detail
(B) attend
(C) respond
(D) comply
125. It is recommended that clients book the Desert Rose Ballroom for their event more than four months -----.
- (A) over time
(B) in advance
(C) up to now
(D) far ahead
126. For a true understanding of our production levels, data from oil-drilling sites must be as ----- as possible.
- (A) accurate
(B) optimistic
(C) exclusive
(D) competitive
127. Adopting advanced billing software would improve Narrin Group's fiscal-management process -----.
- (A) substantial
(B) substantially
(C) more substantial
(D) substances
128. Thanks to the effective ----- of Drinkever's first beverage, last month's product launch was a success.
- (A) service
(B) promotion
(C) response
(D) information
129. By this time next year, Grasswell Industries ----- two new plants in eastern Europe.
- (A) opens
(B) will have opened
(C) is opening
(D) had opened
130. Please put an ----- supply of premium snack items on the carts for the next flight.
- (A) absolute
(B) earned
(C) adequate
(D) energetic

PART 6

Directions: Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 131-134 refer to the following article.

COPENHAGEN (25 May)—Odense Media announced today that initial sales of the latest version of its tablet, Virtusonic, have ----- the company's expectations. Company spokesperson Kerstin Vestergaard attributes the ----- sales to a number of factors. First, there is the tablet's high-quality case. ----- . In addition, the Virtusonic has an adaptive screen brightness feature. This allows it to adjust automatically to less-than-ideal ----- conditions. Vestergaard believes that these characteristics make the Virtusonic a must-have for consumers.

131. (A) based
(B) surpassed
(C) invested
(D) progressed
132. (A) impress
(B) impressing
(C) impressive
(D) impressed
133. (A) Customers must consider what the tablet will be used for.
(B) The Virtusonic will be available in other colors next month.
(C) Check stores for the best deals on the new device.
(D) The protective shell ensures the durability of the device.
134. (A) lighting
(B) noise
(C) temperature
(D) wind

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Questions 135-138 refer to the following memo.

To: All employees
From: Marcus Sindhu, IT Director
Date: June 1
Subject: Web site maintenance

Please note that routine maintenance of the server will be performed this weekend, affecting the content of our company Web site. The server ^{135.} down for approximately eight hours from 11 P.M. on Saturday, June 6, to 7 A.M. on Sunday, June 7. ^{136.} this time, access to the Web site will be restricted, and e-mail delivery will be paused. ^{137.} . Once the server is back up, please take some time to explore the ^{138.} features on the Web site. These include a new scheduler and a more user-friendly search tool.

Your patience is greatly appreciated. Please direct any questions to me.

135. (A) is
(B) was
(C) will be
(D) had been

138. (A) safety
(B) updated
(C) portable
(D) temporary

136. (A) During
(B) Despite
(C) Following
(D) Prior to

137. (A) The work will be done during business hours.
(B) A team of seven programmers will be hard at work.
(C) All Web site operations will resume on Sunday morning.
(D) Feel free to check your e-mail as needed.

Questions 139-142 refer to the following article.

Small Business Costs: An Overview for Beginners

There are two main kinds of costs. Variable costs are one kind; they include staff wages or the cost of supplies. ----- costs are considered fixed. These include such things as rent payments and property taxes.

A third kind of cost is called an opportunity cost. You incur an opportunity cost whenever you make a decision to do one specific thing ----- choosing some alternative option. This cost refers to the lost opportunities you could have benefited from had you made a different choice. Careful consideration of potential opportunity costs is important. Ideally this should ----- decision making.

----- . You should consult a licensed accountant for a more complete understanding.

139. (A) Any
(B) Both
(C) Other
(D) Those
140. (A) except for
(B) just as
(C) rather than
(D) only if
141. (A) eliminate
(B) influence
(C) replace
(D) automate
142. (A) The number of employees is continuing to fluctuate.
(B) A sales manager controls employee commissions.
(C) The business used to have a larger inventory.
(D) There are other types of business costs as well.

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Questions 143-146 refer to the following article.

Morlon Home Goods Set to Open

TISDALE (2 April)—Morlon Home Goods will open this Friday in a 130 square meter space on Waverly Road that was formerly ^{143.}----- by Binkley's Market. The store features home décor items, such as lamps, wall art, and small furniture from around the globe, all at affordable prices.

"Morlon has a great variety of attractive items for the modern home. Our inventory changes ^{144.}----- . Patrons like to stop in often to see what is new," said Naoko Sasaki, the chain's marketing director. This is the first Morlon in the local area. ^{145.}----- . A grand opening ^{146.}----- featuring free food, giveaways, and discount coupons will be held on Saturday, 13 April from 10:00 A.M. to 6:00 P.M.

143. (A) occupation
(B) occupied
(C) occupy
(D) occupying

146. (A) celebrates
(B) celebrating
(C) celebrate
(D) celebration

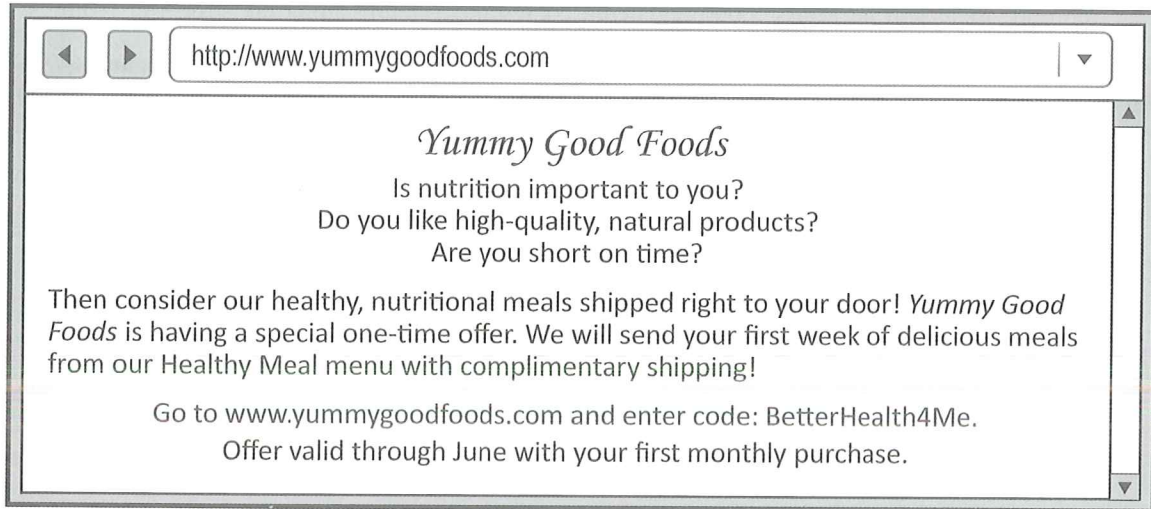
144. (A) elsewhere
(B) afterward
(C) properly
(D) frequently

145. (A) The company has fourteen other stores around the country.
(B) Profits increased 25 percent since last quarter.
(C) Morlon's biggest competitor is Country Home.
(D) Binkley's Market went out of business earlier this year.

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following online advertisement.



The screenshot shows a web browser window with the address bar containing <http://www.yummygoodfoods.com>. The main content of the page is an advertisement for Yummy Good Foods. The text in the advertisement reads: *Yummy Good Foods*
Is nutrition important to you?
Do you like high-quality, natural products?
Are you short on time?
Then consider our healthy, nutritional meals shipped right to your door! *Yummy Good Foods* is having a special one-time offer. We will send your first week of delicious meals from our Healthy Meal menu with complimentary shipping!
Go to www.yummygoodfoods.com and enter code: BetterHealth4Me.
Offer valid through June with your first monthly purchase.

147. What is the purpose of the advertisement?

- (A) To promote a store opening
- (B) To attract new customers
- (C) To announce a new menu
- (D) To report a Web site upgrade

148. What is available through the month of June?

- (A) A diet analysis
- (B) A sample recipe
- (C) A free delivery
- (D) A magazine subscription

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Questions 149-150 refer to the following e-mail.

To:	All Residents
From:	Dan Madsen
Date:	20 September
Subject:	Georgetown Marathon

To all Thompson Towers residents:

The 25th annual Georgetown Marathon will be held next Saturday. This year, for the first time, the race will turn off of River Street and proceed onto Elmont Avenue. So on Saturday, there will be nearly 5,000 registered contestants running along the stretch of road that provides the only access to our Thompson Towers parking garage entrance. Unsurprisingly, Elmont Avenue will be closed to all vehicle traffic between 7:00 A.M. and 10:45 A.M. This means that residents' cars will not be able to enter or exit our parking garage during this event. If you know that you will need to use your car during this period, we recommend that you make arrangements ahead of time for either leaving early or parking elsewhere.

For more information about the race, including maps, registration guidelines, and alternative parking locations, please go to www.georgetownmarathon.co.uk.

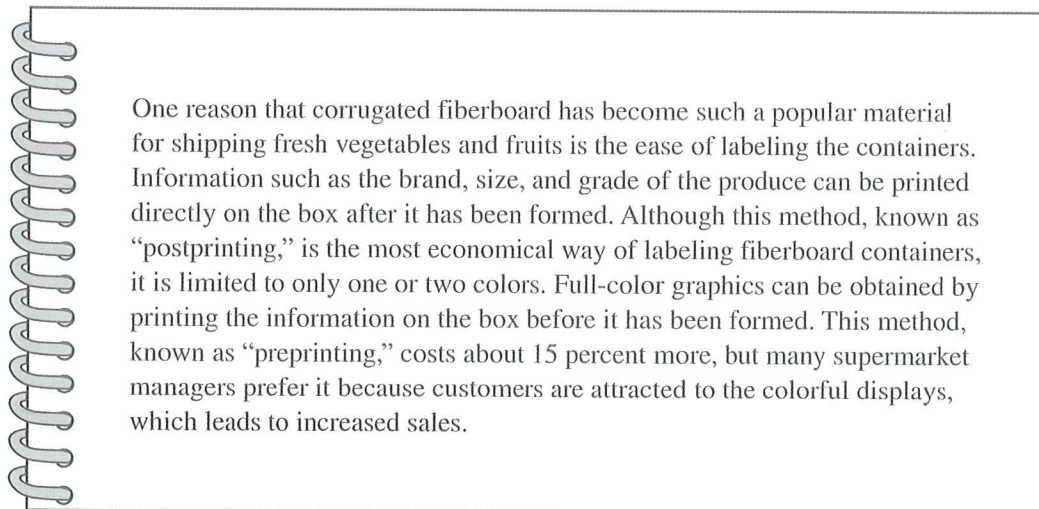
Sincerely yours,

Dan Madsen
Property Manager, Thompson Towers

149. What is the purpose of the e-mail?
- (A) To encourage participation in a race
 - (B) To warn of an upcoming road closure
 - (C) To reschedule a tenant meeting
 - (D) To announce a construction plan

150. What is indicated about the Georgetown Marathon?
- (A) It has close to 5,000 participants.
 - (B) It is being held for the first time.
 - (C) It starts on Elmont Avenue.
 - (D) It includes participants from Thompson Towers.

Questions 151-152 refer to the following page from a handbook.



One reason that corrugated fiberboard has become such a popular material for shipping fresh vegetables and fruits is the ease of labeling the containers. Information such as the brand, size, and grade of the produce can be printed directly on the box after it has been formed. Although this method, known as “postprinting,” is the most economical way of labeling fiberboard containers, it is limited to only one or two colors. Full-color graphics can be obtained by printing the information on the box before it has been formed. This method, known as “preprinting,” costs about 15 percent more, but many supermarket managers prefer it because customers are attracted to the colorful displays, which leads to increased sales.

151. What is indicated about corrugated fiberboard boxes?
- (A) They are easy to label.
 - (B) They hold more than other containers.
 - (C) They keep vegetables fresh.
 - (D) They are used less often than other types.
152. Why do store managers generally prefer boxes with full-color graphics?
- (A) They can be cleaned and reused.
 - (B) They come in a wide variety of sizes.
 - (C) They are often requested by customers.
 - (D) They increase customers' purchases.

Questions 153-155 refer to the following job advertisement.

ADMINISTRATIVE ASSISTANT

Position Summary:

Naidu Rai Electronics, one of the world's leading manufacturers in the telecommunications industry, is seeking a full-time administrative assistant in our Jaipur office.

Responsibilities:

1. Provide administrative support for members of the product design team, including travel and expense reports
2. Schedule appointments with prospective clients and designers
3. Maintain files, process documents, and compile reports

Required Qualifications/Education:

Senior school certificate mandatory; business school certification preferred

Skills:

1. Strong interpersonal skills
2. Strong organizational and planning skills
3. Software proficiency

To be considered, e-mail your résumé and cover letter to s.mohta@naiduraielec.in; candidates selected for an interview will be required to take a basic software proficiency test.

153. What is indicated about the job?

- (A) It involves working with product designers.
- (B) It requires frequent travel.
- (C) It is a temporary position.
- (D) It has been available for several months.

155. What will an applicant do at an interview?

- (A) Answer a telephone call
- (B) Take a computer test
- (C) Submit a writing sample
- (D) Compile a report

154. According to the advertisement, what must a person do to apply?

- (A) Provide a client list
- (B) Forward school transcripts
- (C) Submit a résumé
- (D) Send a reference letter

Questions 156-158 refer to the following Web page.

The screenshot shows a web browser window with the address bar containing <http://www.moorecountylibrary.gov/seminars>. The navigation menu includes links for Home, About Us, **Seminars**, and Contact Us. The main content area features the following text:

MARKETING BASICS
April 15, 6 P.M.
Moore County Library System, Newburg Branch
Presenter: Sal Quatrochi

Do you want to learn how to effectively market your business?
Come join us for this informative class, where you will learn how to:

- Determine your target customers and what motivates them to buy
- Choose the best ways to reach your customers
- Identify your competitors and stand out from them
- Get the most out of your limited marketing budget

The class is free, but registration is required and begins on March 1.

Marketing Basics is part of Moore County Library's new ongoing series, Marketing for Small Businesses. Join us for our next class, Digital Strategy, on May 6 at the Lancaster Branch. Registration will open April 5.

156. When will the Marketing Basics class take place?

- (A) On March 1
- (B) On April 5
- (C) On April 15
- (D) On May 6

157. What topic will NOT be covered in the Marketing Basics class?

- (A) Identifying potential customers
- (B) Showing how a business is different from its competitors
- (C) Choosing a graphic designer to create advertisements
- (D) Spending marketing money efficiently

158. What is indicated about the Marketing Basics class?

- (A) It is taught by a marketing professor.
- (B) It is one of several classes offered to business owners.
- (C) It is designed for corporate executives.
- (D) It will be offered again in the near future.

Questions 159-161 refer to the following Web page.

http://www.coltonhotels.com.au/accommodations

— [1] —. The Melbourne Colton Hotel is pleased to announce that construction of the new Yarra River wing is now completed. — [2] —. This new section offers extended-stay apartments, which are ideal for executives who are relocating or for people on company travel for more than a week. We offer furnished one- and two-bedroom apartments with a living room, work space, and full kitchen. — [3] —.

We offer:

- Different levels of pricing for housekeeping
- A variety of low-cost Internet and phone plans
- Conference facilities that can be booked for a minimal fee
- Short-term gym memberships at several nearby fitness centers
- Complimentary coffee served each morning in the lobby

The Melbourne Colton Hotel is close to transportation, tourist sites, and shopping. Contact reservations@coltonhotels.com.au for more information or call 61 3 7010 9921.

— [4] —.

159. For whom is the information mainly intended?
- (A) Business travelers
(B) Tourists
(C) Hotel staff members
(D) Construction workers
160. What does the hotel provide at no charge?
- (A) Housekeeping
(B) Internet
(C) Conference rooms
(D) Coffee

161. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?
- “In addition, optional services are available for extended-stay guests.”
- (A) [1]
(B) [2]
(C) [3]
(D) [4]

Questions 162-163 refer to the following text-message chain.

[2:11 P.M.] Frank Stern:
Hi, Petra. A customer wants 1,000 glossy color posters, double-sided. Any chance we can do this today? If not, they might take the job elsewhere.

[2:12 P.M.] Petra Kitzos:
Probably not. We're backed up with a big job for Noble Architects. How about first thing tomorrow?

[2:12 P.M.] Frank Stern:
I'll ask.

[2:13 P.M.] Frank Stern:
They want to know if it can be done by 10 A.M.

[2:13 P.M.] Petra Kitzos:
Sure.

[2:14 P.M.] Frank Stern:
That's a relief. Thanks.

162. Where do Mr. Stern and Ms. Kitzos most likely work?
- (A) At a shipping store
 - (B) At an architecture firm
 - (C) At an accounting office
 - (D) At a print shop

163. At 2:14 P.M., what does Mr. Stern most likely mean when he writes, "That's a relief"?
- (A) He is grateful to Ms. Kitzos for working overtime.
 - (B) He is no longer worried that his company might lose a client.
 - (C) He appreciates how quickly Ms. Kitzos responded.
 - (D) He is glad that he does not need to come in early in the morning.

Questions 164-167 refer to the following article.

Houkcomm Eyes Downtown Roseville

(April 22)—Houkcomm, one of the state's leading telecommunications companies, will likely establish operations in Roseville. Houkcomm is reportedly looking to open a Roseville office as part of a new venture for the company: an expansion into the digital media industry. Houkcomm spokespeople have not offered any details on the plan, but two architects involved with the project confirmed that one proposed office building design would accommodate over 100 workers. The likely location for this soon-to-be constructed building, according to these sources, is a property adjacent to Behr Square in central Roseville.

- 164.** What is Houkcomm planning to do in Roseville?
- (A) Offer a new telephone service
 - (B) Lease space to subcontractors
 - (C) Relocate its headquarters
 - (D) Open a new business division
- 165.** What is true about Houkcomm?
- (A) It is the only telecommunications company in the state.
 - (B) It is currently leasing space in central Roseville.
 - (C) It has recently hired more than 100 new workers.
 - (D) It already has a major presence in the state.
- 166.** How did the reporter most likely obtain information for the article?
- (A) From a press release written by Houkcomm representatives
 - (B) By interviewing employees of a firm that is doing work for Houkcomm
 - (C) Through public documents and construction permits
 - (D) By attending a press conference in Roseville
- 167.** According to the article, what is likely to happen soon?
- (A) Construction will begin on a new building.
 - (B) All Behr Square residences will be purchased.
 - (C) Houkcomm will negotiate new supply contracts.
 - (D) Manufacturing jobs will increase in Roseville.

Questions 168-171 refer to the following e-mail.

From:	Takeshi Ishiguro
To:	All Sevastya employees
Subject:	Update
Date:	December 13

Dear Sevastya employees,

I am writing to give you an update on this year's sales so far. — [1] —. I am happy to report that currently our sales volume is up 20% from last year. This is due in part to the fact that we have been very successful in expanding our international reach.

— [2] —. In Brazil, sales increased 57%, which can be attributed to the Rio de Janeiro Fashion Show where our evening wear was featured. A similar trend emerged in Russia, where sales were up by 32%. — [3] —. There we anticipate sustained growth for the rest of the year, especially in our winter apparel line. We also saw sales growth in the United Arab Emirates (UAE), but growth was a modest 10% due to fierce competition. That said, in this market, sign-ups for our credit card were strong. Finally, in Korea, where we have had our most successful international market launch thus far, favorable news articles about our products drove very strong sales.

— [4] —. Thus, overall, it's been an excellent year so far. I am confident that our new program, which offers discounts to customers who invite others to shop with us, will begin to boost sales growth at all locations.

Sincerely,

Takeshi Ishiguro
Vice President of Sales

168. What kind of business is Sevastya?
- (A) A travel agency
 - (B) A magazine publisher
 - (C) A clothing retailer
 - (D) A hotel chain
169. According to the e-mail, where was the company's product seen by an audience?
- (A) In Brazil
 - (B) In Russia
 - (C) In the UAE
 - (D) In Korea
170. According to Mr. Ishiguro, what will likely bring increased business in the future?
- (A) Television commercials
 - (B) An expanded credit card program
 - (C) Company-sponsored contests
 - (D) Referrals from customers

171. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?
- "Here are some figures from around the world."
- (A) [1]
 - (B) [2]
 - (C) [3]
 - (D) [4]

Questions 172-175 refer to the following text-message chain.

Lynda McCann (1:08 P.M.) Hello, Bernadette and Harrison. We urgently need to schedule a team meeting, so we can get working on our project.

Bernadette Ecco (1:10 P.M.) Sure. Are you wanting an all-marketing-staff meeting? Let me know if I can assist.

Lynda McCann (1:12 P.M.) No, I was thinking of the O'Neil project, so only the three of us who are on that team need to meet.

Bernadette Ecco (1:14 P.M.) Okay. I'm free either this Wednesday or Friday during the early afternoon.

Harrison Miller (1:15 P.M.) I thought I had been reassigned to the McMillan project instead.

Bernadette Ecco (1:17 P.M.) No, the final slot on that team was filled by Jacob Aikens, since he's worked on similar projects in the past, like the Greller project and the Allford project.

Harrison Miller (1:18 P.M.) Okay, I see.

Lynda McCann (1:19 P.M.) I'm available on Wednesday and Friday as well, but only before 3 P.M.; I'll be meeting with the sales team on Wednesday at 3 P.M. and the research team on Friday at 3:30 P.M.

Harrison Miller (1:21 P.M.) Wednesday won't work for me, but I could do Friday at 1 P.M.

Lynda McCann (1:23 P.M.) Sounds good! Bernadette?

Bernadette Ecco (1:23 P.M.) Perfect! I'll reserve the small conference room for us.

172. In what department do the writers most likely work?

- (A) Sales
- (B) Marketing
- (C) Billing
- (D) Research

173. To what project are the three writers assigned?

- (A) The O'Neil project
- (B) The McMillan project
- (C) The Greller project
- (D) The Allford project

174. At 1:18 P.M., what does Mr. Miller most likely mean when he writes, "Okay, I see"?

- (A) He understands that he was not moved to another team.
- (B) He recognizes that he did not come to a meeting on time.
- (C) He accepts that he is not going to meet with a client.
- (D) He acknowledges that he did not complete a task.

175. Why was the meeting scheduled for Friday rather than Wednesday?

- (A) Ms. McCann has a commitment with another team on that day.
- (B) Ms. Ecco's schedule is very busy this month.
- (C) Mr. Miller is unavailable on Wednesday.
- (D) A sales team will be using the conference room on Wednesday.

Questions 176-180 refer to the following e-mail and Web page.

To:	Brody Dimmick <bdimmick@greerscoffee.com.au>
From:	Fawzia Gurmani <fgurmani@greerscoffee.com.au>
Subject:	Following up on your recent call
Date:	17 September
Attachment:	📎 Proposal

Dear Mr. Dimmick,

Thank you for your recent call. We are always pleased to hear from one of our many local store managers. I think your idea to reinstate the Greer's Coffee Club is excellent, and I am also pleased to know your customers have been asking about the club punch cards. I agree that this is a good time to bring back the program, as we are working on rebranding the company. I have drawn up your proposal and will forward it to Ms. So-Ra Oh, vice president of marketing, tomorrow. Before I do that, can you please look it over and let me know if I have missed any details? Please send me your feedback by the end of the day.

Thank you,

Fawzia Gurmani
Regional Director

<http://www.greerscoffee.com.au/rewards>

Greer's, the place for coffee, conversation, and snacks, is now even better!

We have brought back the Greer's Coffee Club, but with an update: it is now even easier to use! Simply download our new mobile app and register. Use the app to scan your receipt every time you visit any Greer's Coffee location, and you will earn points. Each time you accrue 100 points, you can redeem the points for discounts on coffee, food, and other items.

176. Why did Ms. Gurmani send the e-mail?
- (A) To welcome a new employee
 - (B) To describe how to join a club
 - (C) To invite Mr. Dimmick to a meeting
 - (D) To confirm the details of a proposal
177. Who is Mr. Dimmick?
- (A) A new supplier
 - (B) A store manager
 - (C) A vice president
 - (D) A regional director
178. What does Ms. Gurmani suggest about Greer's Coffee?
- (A) It has had a coffee club before.
 - (B) It is a new company.
 - (C) It hired a marketing consultant.
 - (D) It is launching a new coffee flavor.
179. What does the Web page suggest about Greer's Coffee Club?
- (A) It allows customers to place orders online.
 - (B) It no longer requires the use of a punch card.
 - (C) It is no longer offered at all locations.
 - (D) It requires customers to make a monthly purchase.
180. On the Web page, the word "redeem" in paragraph 1, line 4, is closest in meaning to
- (A) trade in
 - (B) pay off
 - (C) set free
 - (D) win over

Questions 181-185 refer to the following job advertisement and e-mail.

Job Posted: April 10

Seeking: Highly Experienced Finance Director

Employer: Vimaxo Financial Services (VFS)

Duties include:

- Setting annual financial targets
- Managing the duties of accounting staff
- Overseeing investments and cash flow
- Developing sound financial strategies

Prerequisites:

- 5 years of experience as a finance director
- A university degree in economics or similar field
- Excellent communication skills
- Outstanding analytical skills

To apply: Send application and supporting documents to our director of Human Resources, Celeste Zomorodi, at zomorodi.c@vfs.com by May 15. We aim to hire the ideal applicant by June 21 and have him/her begin work on July 1.

E-mail

From: Noritaka Hosokawa

To: Celeste Zomorodi

Date: April 11

Subject: Finance director

Dear Celeste,

I wanted to ask you about the finance director job posting released by our department just yesterday. I have a friend named Michaela Shabiby who I think may be a good fit for this position. May I encourage her to apply?

Michaela graduated with a Master's degree in Finance from the University of Grenada three years ago and has worked since then as finance director at Southside Investment Bank. She is an experienced trainer, and her analytical skills are unparalleled. Please let me know.

Thanks,

Noritaka Hosokawa

181. According to the job advertisement, what will be one responsibility of the successful candidate?
- (A) Reviewing tax policies
 - (B) Overseeing financial planning
 - (C) Evaluating promotional campaigns
 - (D) Meeting with fund-raising coordinators
182. When is the job application deadline?
- (A) April 10
 - (B) May 15
 - (C) June 21
 - (D) July 1
183. What most likely is true about Mr. Hosokawa and Ms. Zomorodi?
- (A) They met at university.
 - (B) They are friends of Ms. Shabiby's.
 - (C) They work in Human Resources.
 - (D) They have known each other since childhood.
184. In the e-mail, the word "fit" in paragraph 1, line 2, is closest in meaning to
- (A) agreement
 - (B) success
 - (C) match
 - (D) preparation
185. From Ms. Zomorodi's description, what position requirement might Ms. Shabiby NOT meet?
- (A) Job-related experience
 - (B) A university degree
 - (C) Good communication skills
 - (D) Outstanding analytical skills

Questions 186-190 refer to the following Web page, survey response, and memo.

The screenshot shows a web browser window with the address bar containing <http://www.nozawamotors.ca/newsroom>. Below the address bar are four navigation buttons: "About Nozawa", "Newsroom" (which is underlined), "Forums", and "Driver Stories". The main content area contains a text box with the following text:

The new Nozawa 10 is finally here! We have made our dashboard navigation system fully voice enabled. With our Nozawa Navigation Interface (NNI), drivers can stay focused on the road. We have also added cupholders between the front seats, enhanced the back-seat speakers, and expanded the cargo area by 29 liters. Check out our new model at your Nozawa Motors dealer, and let us know what you think!

The screenshot shows a survey response form with the following content:

Do you have any comments, questions, or concerns?

I've been a Nozawa customer for more than a decade, and I recently got a new Nozawa 10. Overall, I am happy with my purchase, but I am not pleased with the new position of the cupholders. Some air vents could have been placed there instead, and it would have made the heating and cooling system more efficient.

Like other drivers, I too have had some problems with the NNI system. I do, however, really like being able to fit more in the trunk, and this model's acceleration power seems to have improved compared with previous models.

If you would like to receive a personal reply to your survey response, please enter your contact information.

Name: **E-mail address:**



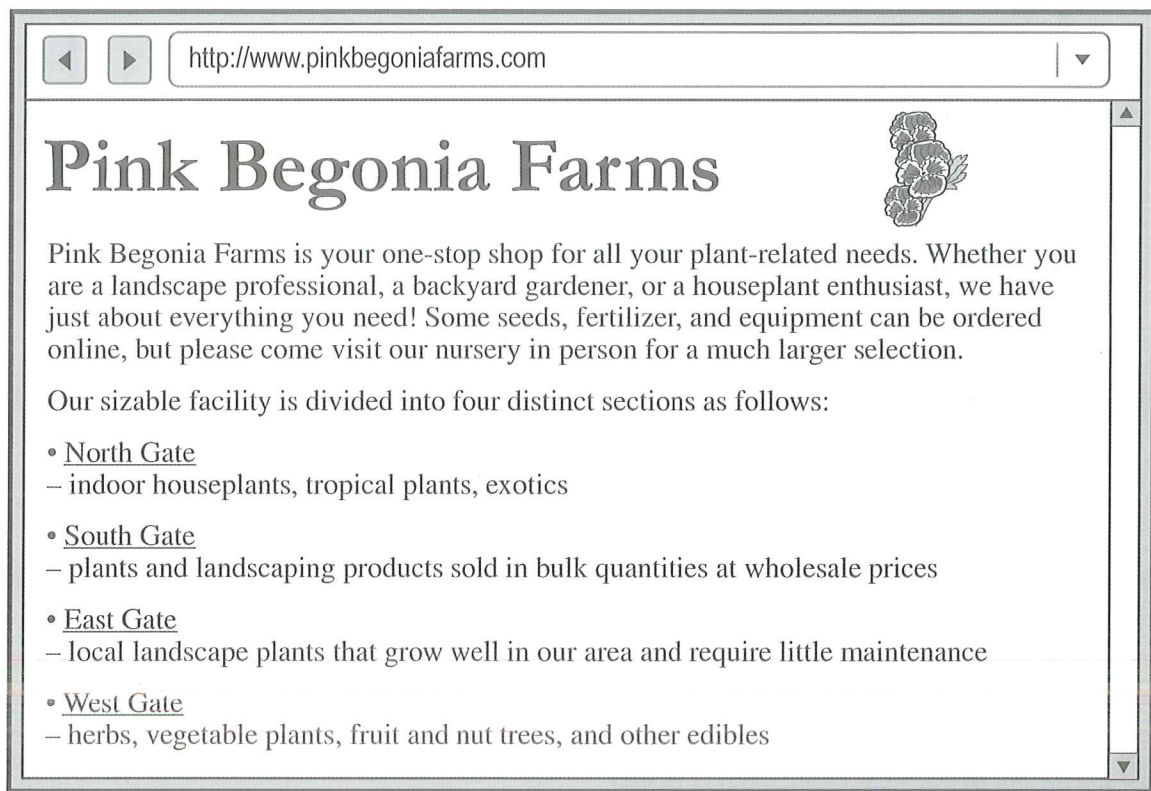
MEMO

From: Tabitha Marks
To: Nozawa Service Center Managers
Subject: New release

We received negative customer feedback about the new Nozawa 10 model's NNI system. In response we have just released a new NNI software update that fixes the bugs. Please begin installing this update immediately to all current year Nozawa 10s that are brought to your shops for servicing. You can expect an increase in Nozawa 10s being brought in for service as we will be notifying all owners that this update is available.

186. What is the purpose of the Web page?
- (A) To describe recent consumer research
 - (B) To explain delays to a product release
 - (C) To announce updates to a vehicle
 - (D) To report on a vehicle usability test
187. According to the Web page, what is bigger in the new Nozawa 10 ?
- (A) The storage space
 - (B) The steering wheel
 - (C) The engine
 - (D) The mirrors
188. What does Ms. Herrera indicate in the survey response?
- (A) She contacted the district manager.
 - (B) She plans to have the dealership repair her vehicle.
 - (C) She has recently been promoted to a new position.
 - (D) She has driven more than one Nozawa vehicle.
189. Where in the vehicle would Ms. Herrera prefer to have air vents?
- (A) Near the rear seats
 - (B) Between the front seats
 - (C) Next to the display screen
 - (D) On the dashboard
190. What needs to be corrected?
- (A) The vehicle service records
 - (B) A navigation device
 - (C) Customer contact information
 - (D) The stereo system

Questions 191-195 refer to the following Web page, notice, and review.



http://www.pinkbegoniafarms.com

Pink Begonia Farms

Pink Begonia Farms is your one-stop shop for all your plant-related needs. Whether you are a landscape professional, a backyard gardener, or a houseplant enthusiast, we have just about everything you need! Some seeds, fertilizer, and equipment can be ordered online, but please come visit our nursery in person for a much larger selection.

Our sizable facility is divided into four distinct sections as follows:

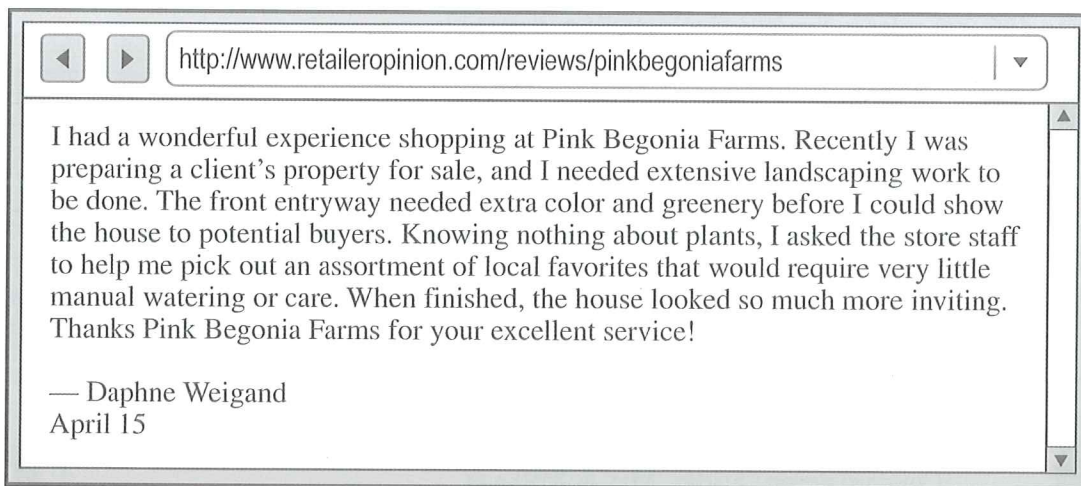
- North Gate
– indoor houseplants, tropical plants, exotics
- South Gate
– plants and landscaping products sold in bulk quantities at wholesale prices
- East Gate
– local landscape plants that grow well in our area and require little maintenance
- West Gate
– herbs, vegetable plants, fruit and nut trees, and other edibles



Attention Pink Begonia Farms Customers!

We are changing to new ownership on April 1. Several other changes will follow, most notably renovation work that will cause the area where we service our bulk-order customers to be closed from April 1 through May 5.

Also, we would kindly request that if you use our baskets or wagons to move your purchased items to your car, please do not leave them in the middle of the parking area. Thanks!



191. What does the Web site mention about the online store?
- (A) It offers specials on a seasonal basis.
 - (B) It is scheduled to be launched in April.
 - (C) It features the most popular plants on its home page.
 - (D) It offers fewer items for sale than the physical store does.
192. What does the notice suggest about Pink Begonia Farms?
- (A) It provides containers for transporting plants.
 - (B) Its name will be changed soon.
 - (C) Its parking area is under construction.
 - (D) It will no longer allow discounted items to be returned.
193. What area of Pink Begonia Farms will reopen in May?
- (A) North Gate
 - (B) South Gate
 - (C) East Gate
 - (D) West Gate
194. What most likely is Ms. Weigand's job?
- (A) Landscaper
 - (B) Event planner
 - (C) Real estate agent
 - (D) Nursery worker
195. What is implied about Ms. Weigand?
- (A) She has flowers delivered on a regular basis.
 - (B) She learned of the store through one of her clients.
 - (C) She plans to buy a house in the near future.
 - (D) She shopped in the East Gate section of the nursery.

Questions 196-200 refer to the following e-mails and receipt.

To:	Thanda Peterson <thandapeterson@thandapeterson.com>
From:	Milos Adamek <milosa@wistartravel.org>
Subject:	Travel arrangements
Date:	April 17

Hello Thanda,

I hope you are well. I looked into available flights from Concord to Sumneyfeld for your writers' conference and discovered that discount carrier Alterr Airlines offers daily direct service on that route. The tentative itinerary would be:

Concord depart: Friday, May 8, 8:50 A.M.
Sumneyfeld arrive: Friday, May 8, 11:05 A.M.

Sumneyfeld depart: Monday, May 11, 1:20 P.M.
Concord arrive: Monday, May 11, 3:35 P.M.

I will book this as soon as you confirm. Keep in mind on your return trip that the Sumneyfeld Airport is advising passengers to arrive a full two hours before departure because of extensive renovations being done there.

By the way, you might be interested in an excellent Peruvian lunch place near the Sumneyfeld Airport. Just let me know and I will give you the name.

Best,
Milos

E-mail	
To:	Milos Adamek <milosa@wistartravel.org>
From:	Thanda Peterson <thandapeterson@thandapeterson.com>
Subject:	Re: Travel arrangements
Date:	April 18

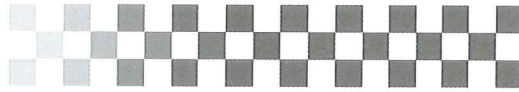
Milos,

Quick update before you book. I will need a few days to consider whether I should depart for Sumneyfeld on May 8 or leave one day earlier. There is an early conference workshop the evening of May 7 that I might attend. Actually, a publisher representative with whom I would like to talk regarding my latest manuscript may be in attendance! I will let you know shortly.

Thanks so much for your help, as always.

Thanda

Sunneyfeld Quick Taxi
555-0194



Date: May 7
From: Sunneyfeld Airport
To: Peru Dreaming Café, 98 Treetop Avenue
Pickup: 11:55 A.M.
Drop off: 12:04 P.M.
Distance: 1.2 miles
Total: \$8.00
Payment type: <input checked="" type="checkbox"/> credit card <input type="checkbox"/> cash
Name on Credit Card: Thanda Peterson
Credit Card Number: xxxx xxxx xxxx 5523

196. What is indicated about the Sunneyfeld Airport?
- (A) It is very near Ms. Peterson's hotel.
 - (B) It has new check-in staff.
 - (C) It is undergoing construction work.
 - (D) It often has delayed flight departures.
197. What is suggested about Ms. Peterson?
- (A) She frequently flies on Alterr Airlines.
 - (B) She has visited Sunneyfeld in the past.
 - (C) She often goes on business trips for her company.
 - (D) She has used Mr. Adamek's services before.
198. Who most likely is Ms. Peterson?
- (A) A news journalist
 - (B) A travel-magazine writer
 - (C) A food critic
 - (D) A book author
199. What did Ms. Peterson most likely do in response to advice?
- (A) She visited a restaurant.
 - (B) She took advantage of a free shuttle service.
 - (C) She met with a representative.
 - (D) She changed airlines.
200. What can be concluded about Ms. Peterson based on the receipt?
- (A) She paid in cash for transportation.
 - (B) She arrived at the airport later than recommended.
 - (C) She rode a bus to the conference venue.
 - (D) She decided to attend an extra conference event.

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.