

Office 365 overview



Collaboration is how work gets done

Employees work on nearly

2x

the number of teams,
compared to 5 years ago



Internal & External Team Members

Team members outside the firewall need unfettered access



Geographically Distributed

Need varied ways to connect across locations and time-zones



Multi-Generation Workforce

Different expectations and preferences for tools

Different groups have different needs



**Chat-based
Workspace**



**Mail &
Calendar**



**Voice, Video
& Meetings**



**Co-Creating
Content**



**Sites & Content
Management**



**Enterprise
Social**

Today's Challenges

Siloed Apps

Friction across applications – multiple logins, difficulty sharing and discovering information

Wasted Time

Context switching between different apps drains attention and time

Shadow IT

Incomplete toolset can lead to inconsistent security, compliance and risk

Office 365: Designed for the unique workstyle of every group



Chat-based Workspace

Microsoft Teams



Mail & Calendar

Outlook



Voice, Video & Meetings

Skype



Co-Creating Content

Office 365 ProPlus



Sites & Content Management

SharePoint



Enterprise Social

Yammer

Office 365 Groups

Complete Solution

Office 365 addresses the breadth of collaboration needs across your company

Integrated Experiences

Office 365 Groups and Microsoft Graph enable integrated collaboration experiences

Security and Compliance

Office 365 delivers the security, compliance and manageability required in today's workplace

Category Leader



Chat-based Workspace

Microsoft Teams

Introducing
**Microsoft
Teams**



Mail & Calendar

Outlook

**Undisputed
leader** in mail
and calendar



Voice, Video & Meetings

Skype

100M meetings
each month



Co-Creating Content

Office 365 ProPlus

Co-authoring
across desktop,
mobile, web



Sites & Content Management

SharePoint

190M end users



Enterprise Social

Yammer

85% of Fortune
500

Demo

Microsoft Teams is a chat-based workspace in Office 365



Chat for today's teams

Communicate in the moment and keep everyone in the know



A hub for teamwork

Give your team quick access to information they need right in Office 365



Customizable for each team

Tailor your workspace to include content and capabilities your team needs every day.



Security teams trust

Get the enterprise-level security and compliance features you expect from Office 365.



Microsoft Teams, a chat-centered workspace

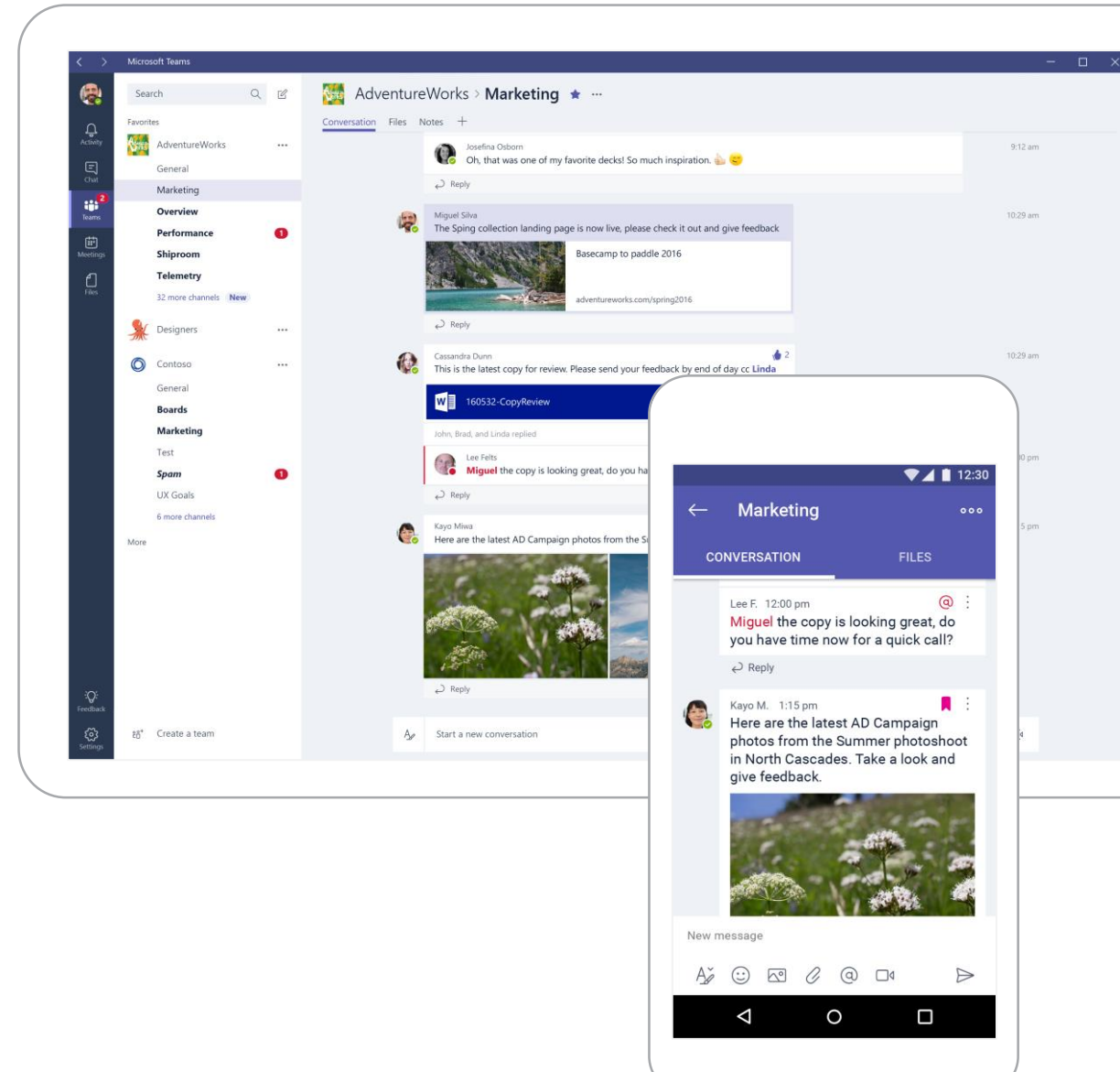
Chat for today's teams to **keep everyone in the know**

A hub for teamwork **integrated with Office 365**

Security teams trust with enterprise-level protection

Customizable for each team with content and capabilities

"We need secure and trusted collaboration solutions that bring teams and their work together. Based on our early use of Microsoft Teams in Office 365, we believe it is the digital cockpit we've been waiting for."





Smarter email and calendaring with Outlook

Stay on top of what matters with a **focused inbox**

Share OneDrive files easily as **cloud attachments**

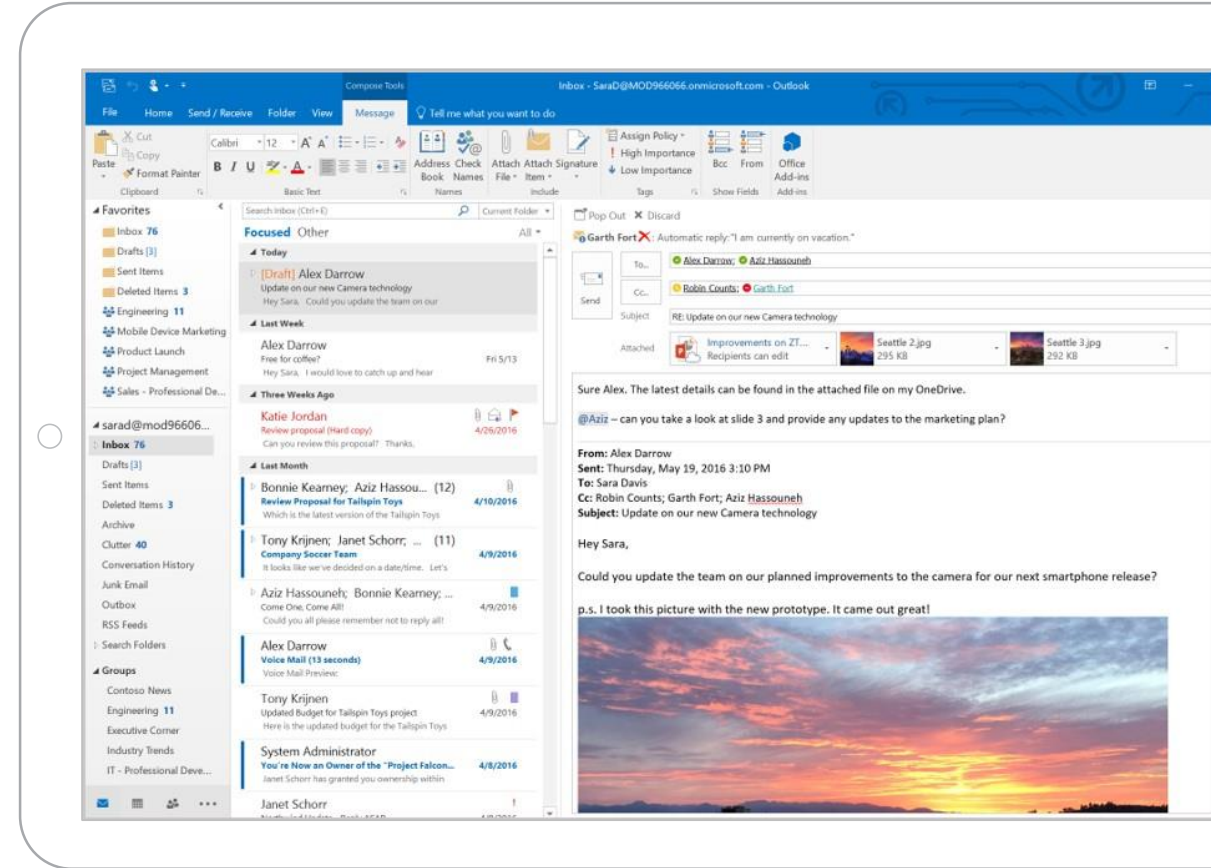
Call attention to critical actions & input with **@mentions**

Go **beyond distribution lists** with a group inbox & calendar

Easy onboarding for new members with **full group history**

" Office 365 Groups are easy for anyone to create, and they're particularly effective when used in conjunction with Microsoft Outlook, because everything related to a project shows up right within Outlook, which is where I spend most of my day. "

PANDORA®





Complete cloud communications with Skype

Text, meet, and call, across devices, with **VoIP & PSTN**

Reduce travel using **audio, HD video & web conferencing**

Unify your **global phone systems** with Cloud PBX

Reach out to your employees with Skype Meeting Broadcast

Engage your customers, using **Skype in your web pages & apps**

" Working together to make product and business decisions faster is a key to success for the Kraft Heinz Company. We see PSTN Conferencing and Cloud PBX through Skype for Business as a great opportunity to help employees connect quickly wherever they are. "

KraftHeinz





Create, share, find content with Office & OneDrive

Co-author together in real time in Office applications

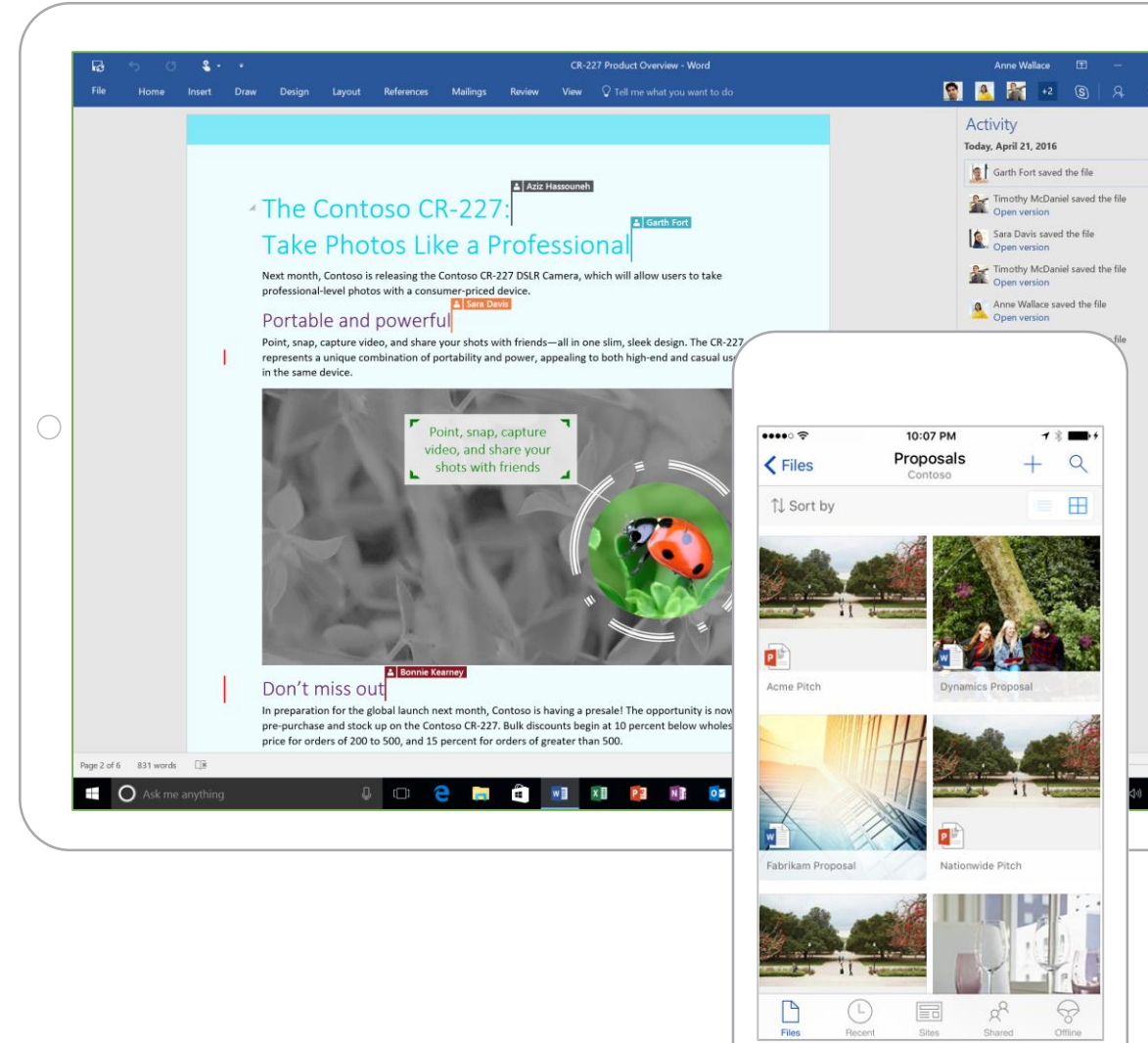
Store, sync & share files inside or outside your org

Find, follow & discover content from anywhere on any device

Manage document revisions with **integrated feed & version history**

Receive comments & changes while on the go **with notifications**

" Whether it is co-editing documents on the fly with team members in different countries or reviewing PowerPoint decks on a tablet in a taxi before a meeting, using Office 365 helps dispersed teams provide responsive service to our customers. "





Modern content, sharing & discovery with SharePoint

Access sites & content anywhere with **your Intranet in your pocket**

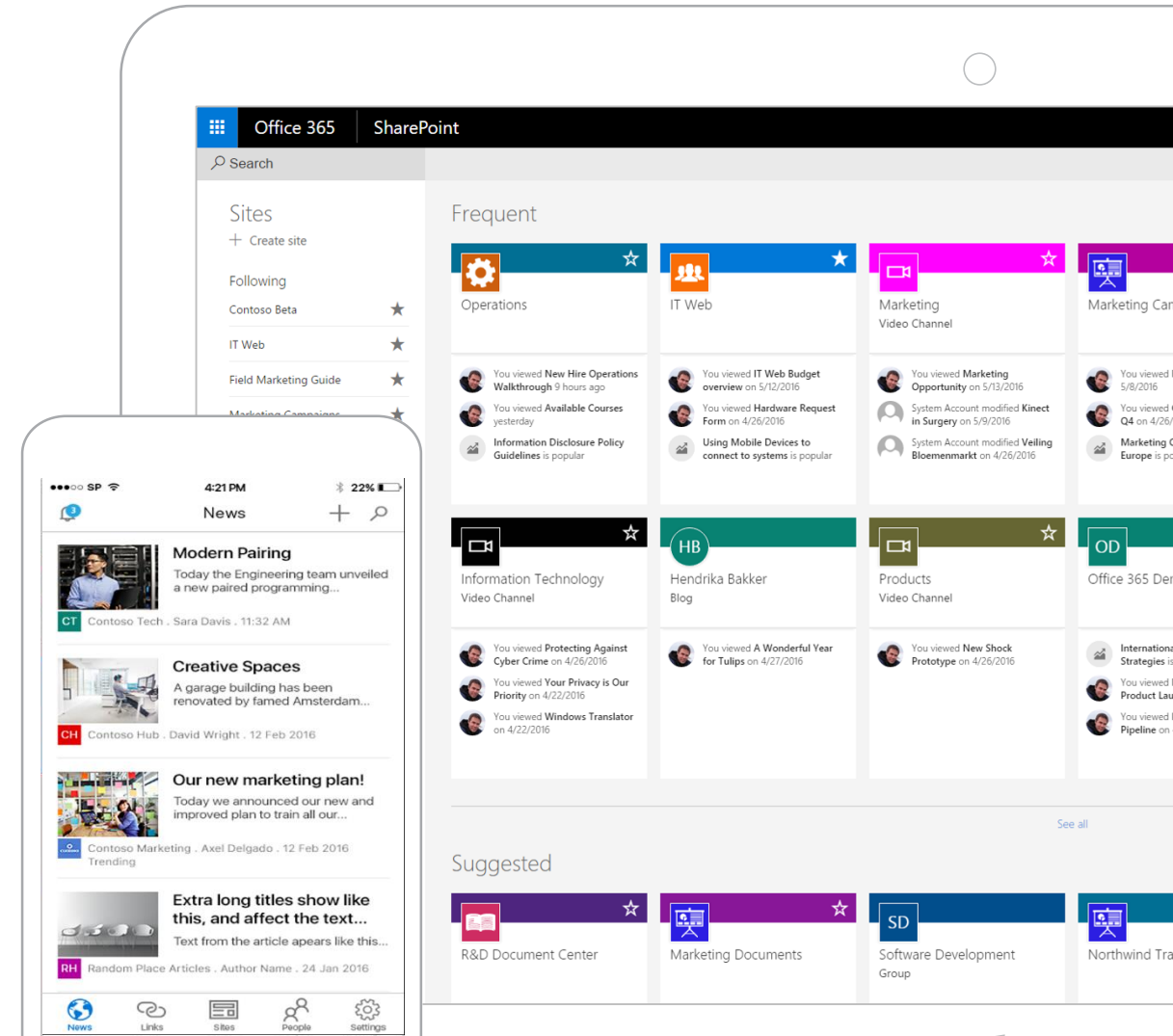
Manage & collaborate on content with your team

Navigate your intranet with **intelligent recommendations**

Create **beautiful team sites & publishing sites** quickly

Automate business processes with Microsoft Flow & PowerApps

"SharePoint Online encourages employees to be more efficient in their daily work. They can access the documents they are working on anytime and anywhere from smartphones, tablets, and when they are out of the office traveling. This is our vision for the future."



Connect with Yammer, the social network for work



Foster **open team discussions** with the group feed

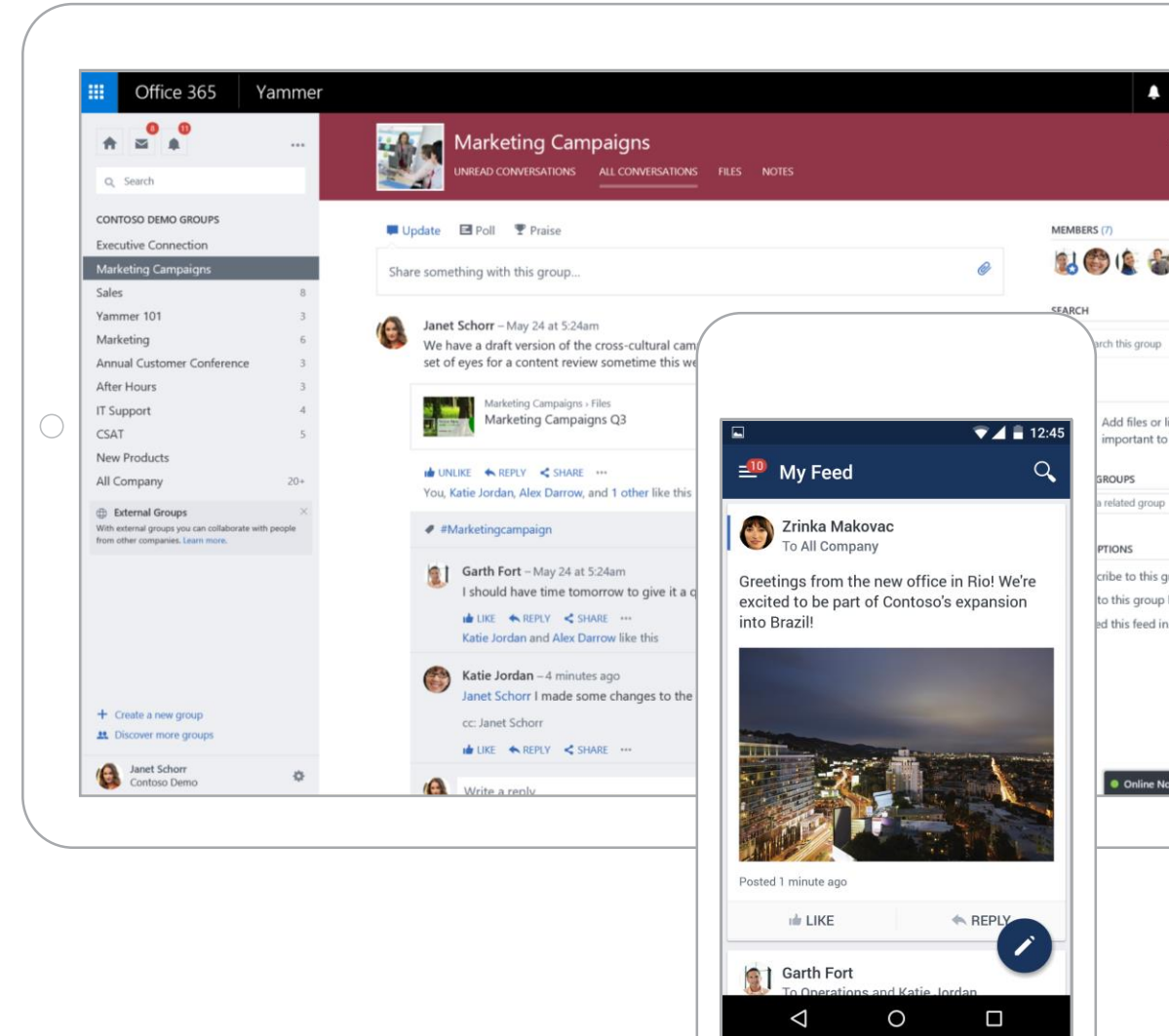
Tap into **collective knowledge** with search & discovery

Crowdsource ideas & **share best practices** across the org

Get the **pulse of your company** using polls, praise & follows

Drive **employee engagement** with actionable updates & alerts

"In my experience, the best ideas come from people who wouldn't normally work together. Yammer makes that happen."



Use Cases

See how Marks & Spencer uses Office 365 to collaborate



“When users ask me which tool to use, I tell them to choose based on their workstyle because they’re all connected to Office 365 Groups.”

Steven Collier, Lead Technical Architect, Marks & Spencer

Which tool to use?
Depends on your workstyle



Outlook
Email and calendar



Yammer
Connect across organization



Microsoft Teams
Chat-based workspace



Skype
Voice, video & meetings



SharePoint
Sites & Content Management



Learn more at: [Productivity Library](#)

Microsoft FastTrack: Onboarding and adoption assistance

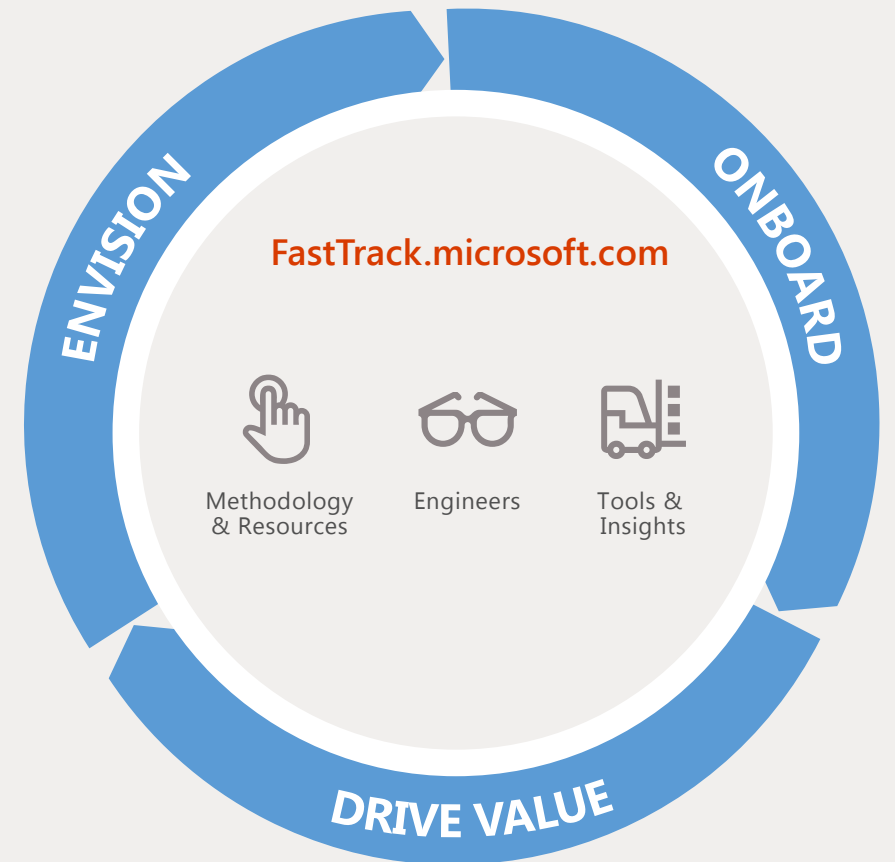
Included in Office 365 for all customer >50 seats

Exchange, SharePoint, Skype, Yammer & Office, incl. E5 support

User adoption, change management & service enablement

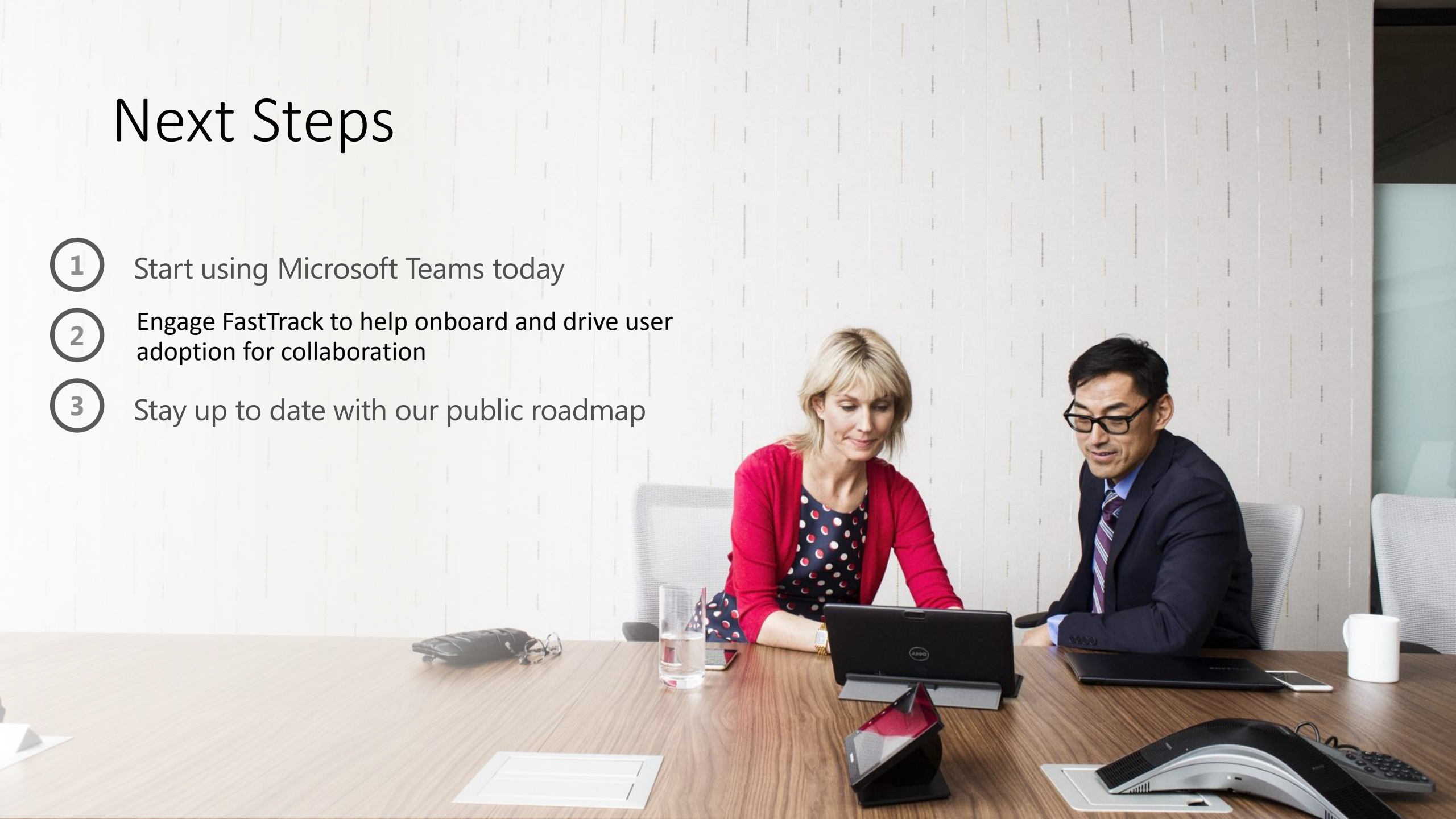
Email migration from on premise Exchange and Notes

Files migration from file shares, SharePoint & Box



Next Steps

- 1 Start using Microsoft Teams today
- 2 Engage FastTrack to help onboard and drive user adoption for collaboration
- 3 Stay up to date with our public roadmap



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APPENDIX

Office 365 Collaboration Use Case Guidance

Teams	Yammer	Outlook	SharePoint	Skype
Chat-based workspace	Enterprise Social	Email & calendar	Sites & Content Management	Voice, video and meetings
USE CASES				
<ul style="list-style-type: none">• Iterate quickly on a project with your team• Share team files and collaborate on deliverables• Connect developer tools into your workspace	<ul style="list-style-type: none">• Create a community of practice around research or trends• Crowdsource ideas on how to solve problems• Foster two-way conversations between leadership and staff	<ul style="list-style-type: none">• Upgrade your DL to a group inbox with shared assets• Share updates with your group in email• Keep your group in sync with a shared calendar	<ul style="list-style-type: none">• Create a company intranet for news and resources• Customize your Team Site to automate document workflows and share lists• Collaborate on your individual files in OneDrive	<ul style="list-style-type: none">• Set up meetings with audio, video, and web conferencing• Hold Town Hall meetings with up to 10,000 people• Make business calls using the Internet or phone network
Office 365 Groups				

THIS SLIDE IS FOR INTERNAL USE ONLY