

The Roots to MILLIONAIRE FRUITS



DR. STEFANY J.



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I like to keep these things simple. Please do the right thing and use this to learn and be empowered to do great things. Don't copy or reproduce it and don't represent any part of it as your own work. I would really appreciate that.

Thank you.
Dr. Stefany Jones



Table of Contents



05

WHO'S READY TO BOSS UP?

How to give yourself permission to be, and put yourself in the position to be a MILLIONAIRE.

06

THE MILLIONAIRE CHECKLIST

Tips and recommendations to get you underway in creating multiple streams of income.



08

YOUR ROOTS TO MILLIONAIRE FRUITS

The bonafide list of how you build multiple streams of income and a digital empire from your one business idea, product, or service.

14

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Become a part of Dr. Stefany's Hustle Mama Tribe FB Group and learn to Heal Your Heart, Hack Your Life, Harness Your Power, and Build your Digital Empire.

CHAPTER ONE

Who's Ready to BOSS UP?

There is definitely a difference between being RICH and being WEALTHY. There are more millionaires today than in times past, and it is much easier to become one than ever before; largely due to the transformative digital age we now find ourselves being a part of.

There are roughly 11.8 million Americans with a net worth of at least \$1 million, making up 3% of the U.S. population, according to Spectrem Group's 2019 Market Insights report.

Whether you have a traditional brick and mortar business, or you're looking to build an online empire, the formula never changes. There are certain "roots" to those "millionaire fruits" and this checklist is just the beginning.

THE MILLIONAIRE CHECKLIST

MULTIPLE STREAMS OF INCOME (ROOTS) THAT THE WEALTHY ENJOY (FRUITS) ARE AMASSED OVER TIME BY VERY DEFINED GOALS, BEHAVIORS, & OUTLETS

After studying the very wealthy for five years, author Thomas Corley discovered that 65 percent of self-made millionaires he studied had three streams, 45 percent had four streams and 29 percent had five or more streams of income.

(Source: <https://www.entrepreneur.com/article/288452>)

Tips to help get you there:

- See Yourself THERE (Have a Vision and Make Sure it is Plain/Clear)
- Stay Focused on Increasing Your Income (Keep Your Mind on Your Money and Your Money On Your Mind)
- Be Relentless the Entire Time (The Journey of a Thousand Miles Begins with a Single Step)
- Hard Work Ethic (Do What You Have to Do Now so You Can Do What You Want Later)
- Reduce Expenses & Unnecessary Spending (Waste Not Want Not)
- Live Well Below Your Means (It's Not Always What You Save, But What You Spend)
- Learn to Say NO (The Yes Man is Always the One Who Never Cares Enough and Always Ends Up Last)
- The Stock Market (Bonds, Cryptocurrency, Commodities, Precious Metals, etc.)
- Intellectual Property
- Design & Utility Patents/ Inventions
- Publishing
- Royalties
- Dividends/Interest (Private Loans, Venture Capital Funding, Angel Investing)
- Insurance Policies (Dividends, Annuities, etc.)
- Change Your Mindset About Money and The People Who Have It
- Work Smarter Not Harder, But Definitely Work Harder Than Your Competition
- Learn From Your Mistakes (Keep The Lesson, Own the Action, Throw Away the Pain)
- Failure is Only A Fall with The Ego Involved (Don't Let Your Past Falls Define You)

Recommendations

Get A Game Plan (Those Who Fail to Plan Should Plan to Fail)

Be Committed (Loyalty Produces Royalty)

Be Patient (Patience is a Priceless Virtue)

Be Disciplined (Good Habits Bring Good Results, Great Habits Bring Great Results)

Live Debt Free (A Penny Saved is a Penny Earned. Save Until Others Think You're Crazy)

Max Out on 401K, 403B (The Sooner You Get to The Party the More You Get to Leave With)

Compound Interest Savings Accounts (More Money, More Money)

Real Estate Investments (Buy a 2 Unit Property as Your First Home, Build Residential Portfolios, and then Commercial Real Estate)

Get A Side Hustle (Never Carry All Your Eggs in Only One Basket)



Invest in YOU (Educate Yourself, Read, and Learn from Others. Hone Your Craft and Expertise)

Build a Business (The Tax Breaks Are Gifts That Keep On Giving)

Build a Quality Network & Circle of Friends (Birds of a Feather Flock Together)

Don't Worry About What People Think or Say (Ignore the Naysayers)

Have Someone You Admire as a Mentor (Choose Wisely)



Your Roots to Millionaire Fruits

"Once you learn The Math of Money, and understand that it's not Rocket Science, just science, then you are able to put everything that needs to be - in perspective. And trust me, it's all perspective." - Dr. Stefany

Pick any 10 of these to use as streams for your business. The roots to your business are like the roots of a tree. It is your foundation, and the very thing that will support the growth and foliage of your business. It will be your anchor and what keeps you and your business grounded.

Here are 10 (of the almost 20 that I teach), of the things you can use to root (secure) your business, brand, product or service and leverage to create multiple streams of income tailored to what you do! (WP Site, Blog, Newsletters, Subscriber Lists, Podcast, Affiliate Marketing, eBooks, Workshops, and Merchandise).

"THE ONLY WAY TO THE GREAT YOU ARE, IS THROUGH THE GREAT I AM. YOUR GIFTS WILL TAKE YOU EVERYWHERE." - Dr. Stefany

It's the truth. At the beginning of this checklist, I gave you a few tips about striving towards being a millionaire. One of the first things you have to do to be well on your way is SEE YOURSELF AS ONE. You have to SEE IT, BELIEVE IT, KNOW IT, and SHOW IT (in confidence and authority). Once you adjust your vibe and tune into the walk of one who already is, you will find yourself quickly becoming the part, not just looking or acting the part.

ONCE YOU'VE IDENTIFIED AND TAPPED INTO
WHAT YOU ARE PURPOSED TO DO IN
SUPPORT OF HUMANITY, MONETIZATION
BECOMES THE EASY PART!

Peace and Blessings to you on your journey. My intention is that a life filled with immeasurable abundance now become the only life you know.



About Dr. Stefany #TheHustleMama

Dr. Stefany has more than 2.5 decades of Leadership experience for one of the Ivy's and also the development of Self-Sufficiency Programs at one of the largest Affordable Housing Development companies in the country.

She's managed Programs, Budgets and Real Estate Portfolios in the 100s of millions of dollars while having oversight of the design and delivery of Supportive Services to more than 10,000 family and senior households in affordable communities spanning 8 states across the U.S.

A Business Owner, Consultant, Educator, Author, Motivational Speaker and Philanthropist with several Non-Profit Board Appointments, Dr. Stefany is teaching others how to live their Lives By Design and Their Dreams By Measure.

She has coined and is passionate about her Biblically Based Business Intelligence Models and teaches women how to Heal their Hearts, Hack their Lives, Harness their Power, and Build their Digital Empires! She is the mother of 3 and currently lives in Pennsylvania.



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Resource Links



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Hopefully, this checklist gave you enough to think about and have you ready to get set and go on the journey to creating multiple streams of income for your business. The 12 opportunities here are just the beginning, as there are other sources, resources, and opportunities to bring money to your bottom line. In addition, there are systems and formulas to get it started and fully operational without a lot of added work to do on your part. Once in place, your business can almost run on autopilot, giving you the freedom to be and do whatever you want to do with your time and your life.

May you be BLESSED BEYOND MEASURE!
Hope to see you in the TRIBE!

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DR. *Stefany J*

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