

Write the names of 2 or 3 people whom you lead.

Complete this sentence: "When I lead others, I..."

- _____
- _____
- _____
- _____
- _____

Leaders have power, but where does that power come from?

1. _____ Power
2. _____ Power

Personal power is always more effective than positional power. Do you agree with this statement? Why or why not?

Leadership style is defined as the patterns of behavior of the leader _____
_____.

3 KEY TACTICAL COMPETENCIES

1. _____

Define your task and determine the readiness of your followers.

2. _____

Adapt your leadership style to fit the situation (i.e. what do your followers need from your right now?)

3. _____

Clarity and respect; the goal is understanding.

Thinking about the 4 types of leadership (directing/telling, persuading/selling, collaborating, delegating) which do you see yourself naturally drawn to? Which is hardest for you to do?