



Pre-Test: Before Completing the Program

Statement		Rate Yourself: Circle the option that best describes you right now.													
1	I have a solid plan for how I can double my income as an educational consultant over the next 12-months.	-5	-4	-3	-2	-1	0	1	2	3	4	5	Strongly Disagree	Neutral	Strongly Agree
2	I have a solid plan for how I can reduce my workload by at least 90-minutes daily while earning more income.	-5	-4	-3	-2	-1	0	1	2	3	4	5	Strongly Disagree	Neutral	Strongly Agree
3	I am confident about my pricing strategy.	-5	-4	-3	-2	-1	0	1	2	3	4	5	Strongly Disagree	Neutral	Strongly Agree
4	I understand the 7 pricing models and recognize which is best for my offerings.	-5	-4	-3	-2	-1	0	1	2	3	4	5	Strongly Disagree	Neutral	Strongly Agree
5	I strategically price my offerings around my context, expenses, and competition.	-5	-4	-3	-2	-1	0	1	2	3	4	5	Strongly Disagree	Neutral	Strongly Agree
6	I understand 4 time saving strategies so that I can earn more while working less.	-5	-4	-3	-2	-1	0	1	2	3	4	5	Strongly Disagree	Neutral	Strongly Agree
7	I currently leverage passive and profitable additional revenue streams aligned to my strengths.	-5	-4	-3	-2	-1	0	1	2	3	4	5	Strongly Disagree	Neutral	Strongly Agree
8	I can troubleshoot and respond strategically when clients say “no” to my pricing and/or if the project scope creeps during a consulting project	-5	-4	-3	-2	-1	0	1	2	3	4	5	Strongly Disagree	Neutral	Strongly Agree