

## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.





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TEST



4.







TEST 1

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
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- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- **32.** Where is the conversation most likely taking place?
  - (A) At a hardware store
  - (B) At a clothing shop
  - (C) At a bakery
  - (D) At a pharmacy
- **33.** How do the speakers hope to increase sales?
  - (A) By advertising online
  - (B) By offering a new product
  - (C) By providing free delivery
  - (D) By discounting some items
- 34. What will the man do next?
  - (A) Contact a vendor
  - (B) Talk to a colleague
  - (C) File some invoices
  - (D) Get some more supplies
- **35.** What does the woman say a town recently did?
  - (A) It elected a mayor.
  - (B) It fixed a train line.
  - (C) It cleaned up a community park.
  - (D) It added a bicycle lane.
- 36. Why is the woman pleased about a change?
  - (A) Her monthly bills are lower.
  - (B) Her commute is quicker.
  - (C) Recycling is easier.
  - (D) A neighborhood looks nicer.
- 37. What does the man suggest the woman do?
  - (A) Join a club
  - (B) Enter a competition
  - (C) Check an agenda
  - (D) Post a review

- 38. What type of company do the men work for?
  - (A) An architectural firm
  - (B) An engineering firm
  - (C) A construction company
  - (D) An electronics manufacturer
- 39. What is the purpose of the telephone call?
  - (A) To cancel an order
  - (B) To arrange an interview
  - (C) To ask about a policy
  - (D) To confirm a reservation
- 40. What will be sent to the woman?
  - (A) A magazine article
  - (B) A warranty
  - (C) Directions to a location
  - (D) Instructions for refunds
- 41. Where does the man work?
  - (A) At a bus station
  - (B) At a financial firm
  - (C) At a dental office
  - (D) At an auto repair shop
- **42.** What does the man offer to contact the woman about?
  - (A) A business's holiday hours
  - (B) An appointment opening
  - (C) The status of a delivery
  - (D) The cost of a service
- **43.** Why does the man say, "the Number 10 bus stops right outside our building"?
  - (A) To recommend that the woman take the bus
  - (B) To request that a bus route be extended
  - (C) To correct an error on a map
  - (D) To complain about traffic noise

- 44. Where are the speakers?
  - (A) At a department store
  - (B) At a medical clinic
  - (C) At a library
  - (D) At a bank
- **45.** What is the woman trying to do?
  - (A) Pick up a prescription
  - (B) Join a rewards program
  - (C) Make a deposit
  - (D) Borrow a book
- 46. What will the man do next?
  - (A) Speak to a manager
  - (B) Prepare some forms
  - (C) Refund a purchase
  - (D) Upgrade some software
- **47.** What product are the distributors coming to see?
  - (A) A vehicle
  - (B) A mobile phone
  - (C) A computer desk
  - (D) A refrigerator
- 48. Why has the meeting been rescheduled?
  - (A) Some materials did not arrive.
  - (B) Some employees are still training.
  - (C) A flight was delayed.
  - (D) A room was not available.
- 49. What will the woman do next?
  - (A) Call a car service
  - (B) Submit some paperwork
  - (C) Hire some caterers
  - (D) Inspect some equipment

- 50. Where are the speakers?
  - (A) At a conference
  - (B) At a factory tour
  - (C) At an interview
  - (D) At a laboratory
- 51. What does the man say he wants to do?
  - (A) Take some pictures
  - (B) Ask a question
  - (C) Look at some machinery
  - (D) Review a slide show
- **52.** What does the woman remind the man to do?
  - (A) Send a résumé
  - (B) Pay a fee
  - (C) Choose an item
  - (D) Enjoy some refreshments
- 53. What business is the man calling from?
  - (A) An architectural firm
  - (B) A marketing agency
  - (C) An electronics store
  - (D) A printing shop
- 54. Why does the woman say, "We actually have a new company logo"?
  - (A) To compliment a colleague
  - (B) To reassure a client
  - (C) To request an update to an order
  - (D) To express surprise at a decision
- 55. What does the woman ask the man to do?
  - (A) Charge a credit card
  - (B) Obtain a supervisor's approval
  - (C) Close an account
  - (D) Update a contract

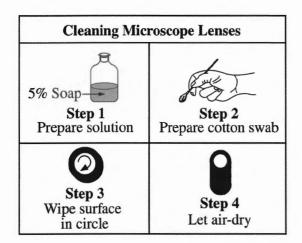
- 56. What do the women do at the museum?
  - (A) Manage the gift shop
  - (B) Lead tours
  - (C) Collect donations
  - (D) Restore paintings
- **57.** What most likely caused an increase in museum visitors?
  - (A) Free parking
  - (B) Extended hours of operation
  - (C) A new exhibit
  - (D) Lower ticket prices
- **58.** According to the man, what will happen on Thursday?
  - (A) A film will be shown.
  - (B) An article will be published.
  - (C) A city official will host a fund-raiser.
  - (D) An art collector will give a talk.
- 59. What problem does the man have?
  - (A) He was overcharged for a service.
  - (B) He forgot his password.
  - (C) His computer has not been delivered.
  - (D) His computer is not working properly.
- 60. What did the man's purchase include?
  - (A) A screen protector
  - (B) A carrying case
  - (C) Technical support
  - (D) Virus protection
- 61. What information does the woman request?
  - (A) A phone number
  - (B) A mailing address
  - (C) A model number
  - (D) A purchase date



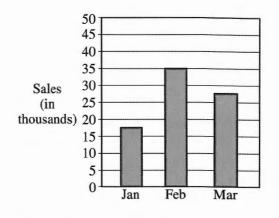
Stuffed Eggplant\$6 per personVegetable Pasta\$8 per personRoast Chicken\$10 per personBaked Salmon\$12 per person

- 62. What are the speakers preparing for?
  - (A) A job fair
  - (B) A client visit
  - (C) A training session
  - (D) A retirement dinner
- **63.** Look at the graphic. How much will the speakers most likely spend per person?
  - (A) \$6 (B) \$8
  - (C) \$10
  - (D) \$12
- 64. What does the woman say she will do next?
  - (A) Prepare an itinerary
  - (B) Buy some train passes
  - (C) Visit some restaurants
  - (D) Confirm a hotel reservation





- **65.** Why does the woman want to talk to the man?
  - (A) To ask for some advice
  - (B) To discuss a complaint
  - (C) To explain a schedule change
  - (D) To decline an invitation
- **66.** Look at the graphic. Which step in the procedure does the woman mention?
  - (A) Step 1
  - (B) Step 2
  - (C) Step 3
  - (D) Step 4
- 67. What does the woman say she will do?
  - (A) Post some instructions
  - (B) Put away some equipment
  - (C) Write a report
  - (D) Forward an e-mail



- 68. Where do the speakers most likely work?
  - (A) At a hardware store
  - (B) At a driving school
  - (C) At an automotive supply company
  - (D) At an international shipping company
- **69.** Look at the graphic. Which month's sales figures does the woman ask about?
  - (A) January
  - (B) February
  - (C) March
  - (D) April
- **70.** What does the man say they will do this month?
  - (A) Launch a new marketing campaign
  - (B) Offer a discount for bulk purchases
  - (C) Hire a consultant
  - (D) Increase production

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- **71.** According to the speaker, what will take place on Saturday?
  - (A) A retirement party
  - (B) A holiday parade
  - (C) A business workshop
  - (D) A company picnic
- 72. Where do the listeners work?
  - (A) At a bank
  - (B) At an amusement park
  - (C) At a restaurant
  - (D) At a police station
- **73.** What does the speaker suggest that the listeners do?
  - (A) Wear warm clothing
  - (B) Use public transportation
  - (C) Pack a lunch
  - (D) Bring identification
- 74. Where does the speaker most likely work?
  - (A) At an advertising agency
  - (B) At a technology firm
  - (C) At an art museum
  - (D) At an electronics store
- 75. What is the talk mainly about?
  - (A) Updating a logo
  - (B) Changing a display
  - (C) Organizing a contest
  - (D) Offering a seminar
- **76.** What does the speaker say he will do this morning?
  - (A) Set up a meeting
  - (B) Submit a supply order
  - (C) Update a Web site
  - (D) Print some posters

- 77. What is the speaker mainly discussing?
  - (A) A computer program(B) A conveyor belt(C) A storage space(D) A cooling fan
- **78.** What key difference does the speaker point out?
  - (A) Some machinery will run faster.
  - (B) Some alarms are more sensitive.
  - (C) A password has been changed.
  - (D) A time sheet is online.
- **79.** What does the speaker say the listeners must do?
  - (A) Speak with a supervisor
  - (B) Sign a document
  - (C) Watch a video
  - (D) Work extra hours
- **80.** According to the speaker, what will happen on Wednesday?
  - (A) A career fair
  - (B) A promotional sale
  - (C) A work site inspection
  - (D) An employee orientation
- **81.** What does the speaker imply when she says, "I don't have any appointments tomorrow"?
  - (A) She has not been successful with a client.
  - (B) She thinks a schedule is wrong.
  - (C) She has time to take over a task.
  - (D) She needs to leave work early.
- 82. What does the speaker ask the listener to do?
  - (A) Call her back
  - (B) Check a calendar
  - (C) Reserve a booth
  - (D) Cancel an event



- **83.** According to the speaker, what is special about this month's issue of *Tech Now*?
  - (A) It is free for university students.
  - (B) It is about women in technology.
  - (C) It is the magazine's first issue.
  - (D) It has a reader survey.
- 84. Who is Erika Cliffton?
  - (A) A company's founder
  - (B) A journalist
  - (C) An athlete
  - (D) A financial consultant
- **85.** What does the magazine offer this week with a subscription?
  - (A) A laptop case
  - (B) An umbrella
  - (C) Access to job listings
  - (D) A discount coupon for a store
- 86. What is the broadcast mainly about?
  - (A) Diet advice
  - (B) Exercise tips
  - (C) Improving sleep
  - (D) Reducing stress
- 87. Why does the speaker say she is surprised?
  - (A) A task can be very time-consuming.
  - (B) A popular view is incorrect.
  - (C) A local business is closing.
  - (D) A speaker is arriving late.
- **88.** Why does the speaker say, "We'll be talking about that on next week's broadcast"?
  - (A) To change a schedule
  - (B) To make a complaint
  - (C) To refuse a request
  - (D) To publicize a future episode

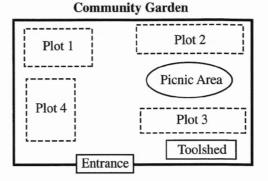
- **89.** According to the speaker, what is unique about the airport?
  - (A) It will be powered by solar energy.
  - (B) It will be made from recycled materials.
  - (C) It will be built by a famous architect.
  - (D) It will be the largest in the country.
- **90.** What does the speaker say will happen next month?
  - (A) A board meeting
  - (B) A training session
  - (C) A job fair
  - (D) A grand opening
- **91.** According to the speaker, how can the listeners get information about the construction firm?
  - (A) By dialing a toll-free number
  - (B) By visiting a Web site
  - (C) By watching a documentary
  - (D) By picking up a brochure
- 92. What is the topic of this week's podcast?
  - (A) Historical monuments
  - (B) Some missing paintings
  - (C) Classical literature
  - (D) European composers
- 93. Who is the guest on this week's podcast?
  - (A) An actor
  - (B) A travel agent
  - (C) A politician
  - (D) A professor
- **94.** Why does the speaker say, "this program is only made possible by the financial support of our members"?
  - (A) To encourage the listeners to make a donation
  - (B) To apologize for a limited number of episodes
  - (C) To prevent people from getting a bonus
  - (D) To express concern about a proposal



#### Job-Seeker Workshops

Research job market
Dress for success
Practice interviews
After the interview

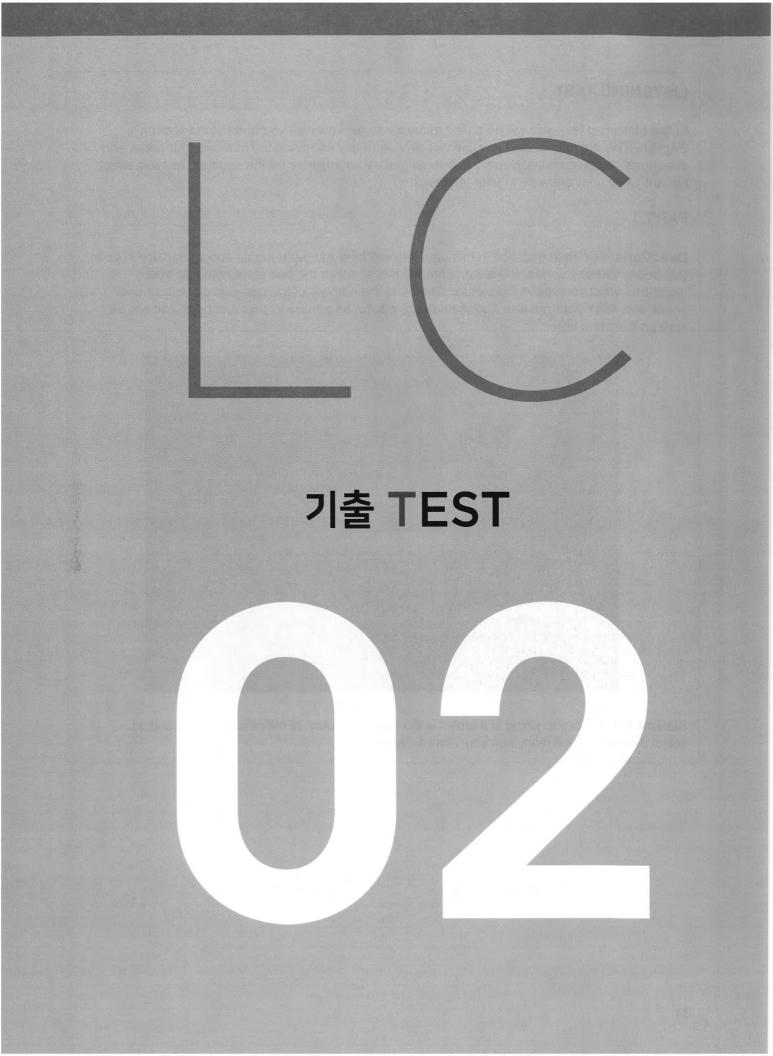
- **95.** Look at the graphic. On which date is the talk being given?
  - (A) June 3
  - (B) June 10
  - (C) June 17
  - (D) June 24
- 96. What will the listeners do after the break?
  - (A) Answer survey questions
  - (B) Participate in group work
  - (C) Review some résumés
  - (D) Watch a video
- **97.** What does the speaker remind the listeners about?
  - (A) Some research questions
  - (B) Some schedule changes
  - (C) A payment method
  - (D) A sign-in sheet



- 98. Who is the speaker?
  - (A) A security guard
  - (B) A project coordinator
  - (C) A course instructor
  - (D) A news journalist
- **99.** Look at the graphic. Where will herbs be planted?
  - (A) Plot 1
  - (B) Plot 2
  - (C) Plot 3
  - (D) Plot 4
- **100.** What does the speaker plan to do on Saturday?
  - (A) Lead a tour
  - (B) Attend a picnic
  - (C) Take some photographs
  - (D) Install a fence

This is the end of the Listening test.





# LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

## PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



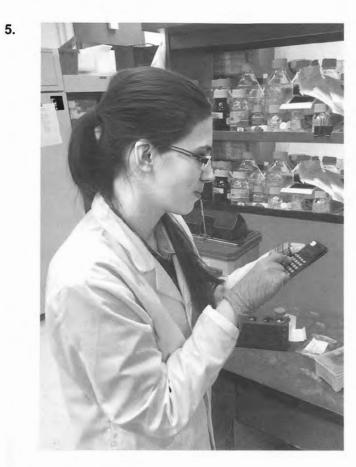


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TEST 2









**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
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- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

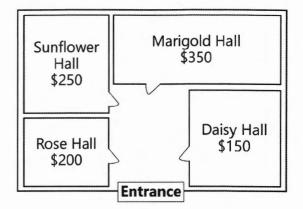
- 32. Who is Mr. Benson?
  - (A) An assistant
  - (B) A client
  - (C) A project manager
  - (D) A shipping coordinator
- 33. Why did Mr. Benson call?
  - (A) To request an earlier delivery
  - (B) To inquire about a bill
  - (C) To report a mistake
  - (D) To complain about some noise
- 34. What does the woman say she will do?
  - (A) Place an order
  - (B) Change suppliers
  - (C) Collect some tools
  - (D) Review some blueprints
- 35. What is taking place tomorrow?
  - (A) A cooking class
  - (B) A grand opening
  - (C) A company dinner
  - (D) A music festival
- 36. What does the woman hope will happen?
  - (A) A job will become available.
  - (B) An event will begin on time.
  - (C) Store sales will increase.
  - (D) Tourism to an area will improve.
- 37. What does the man say he will do next?
  - (A) Print out some coupons
  - (B) Design a flyer
  - (C) Decorate a room
  - (D) Stock some shelves

- **38.** According to the speakers, what happened last week?
  - (A) A new product was launched.
  - (B) A software package was purchased.
  - (C) A technical issue was resolved.
  - (D) A regional office was closed.
- 39. What industry do the speakers work in?
  - (A) Health care
  - (B) Finance
  - (C) Technology
  - (D) Education
- 40. What will the man do next week?
  - (A) Attend a training
  - (B) Travel for business
  - (C) Prepare a slideshow
  - (D) Revise a contract
- 41. Where do the speakers work?
  - (A) At a bank
  - (B) At a coffee shop
  - (C) At a bookstore
  - (D) At a medical clinic
- 42. Why is the woman concerned?
  - (A) Her inventory is low.
  - (B) She lost some contact information.
  - (C) A seating area is too cold.
  - (D) Road construction is disruptive.
- **43.** What does the man imply when he says, "I used to work at a hardware store"?
  - (A) He can fix a problem.
  - (B) He has experience in customer service.
  - (C) He is not interested in an offer.
  - (D) He is excited about teaching a new course.

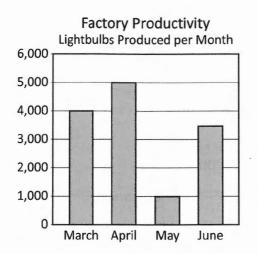
- 44. What product are the speakers discussing?
  - (A) A camera
  - (B) A printer
  - (C) A television
  - (D) A mobile phone
- 45. What problem does the woman mention?
  - (A) An item is damaged.
  - (B) An item is out of stock.
  - (C) A display price is incorrect.
  - (D) A delivery was not received.
- 46. What does the manager offer the woman?
  - (A) A refund
  - (B) An extended warranty
  - (C) Free membership
  - (D) Express shipping
- **47.** Where does the conversation most likely take place?
  - (A) At a drug store
  - (B) At a fitness center
  - (C) At a research laboratory
  - (D) At a dentist's office
- 48. What does the man give to the woman?
  - (A) A toothbrush
  - (B) A pamphlet
  - (C) A water bottle
  - (D) A receipt
- 49. What does the man ask the woman to do?
  - (A) Pay a fee
  - (B) Sign a form
  - (C) Provide an address
  - (D) Make an appointment

- **50.** What type of business does the woman work for?
  - (A) A grocery store
  - (B) A publishing company
  - (C) A marketing firm
  - (D) A travel agency
- **51.** What does the woman mean when she says, "we'd really like to fill the position this week"?
  - (A) A candidate should decide quickly.
  - (B) An alternative plan needs to be approved.
  - (C) Additional funding will be required.
  - (D) A manager will change a timeline.
- **52.** According to the woman, what does the company always pay for?
  - (A) Housing
  - (B) Equipment
  - (C) Clothing
  - (D) Transportation
- 53. What are the speakers mainly talking about?
  - (A) A holiday parade
  - (B) A charity event
  - (C) A health seminar
  - (D) A company picnic
- 54. What does Amelia offer to do tomorrow?
  - (A) Speak with some colleagues
  - (B) Pick up some supplies
  - (C) Finalize a travel itinerary
  - (D) Contact a news reporter
- 55. Why will the man be in Washington?
  - (A) To inspect a building
  - (B) To accept an award
  - (C) To attend a conference
  - (D) To interview for a job

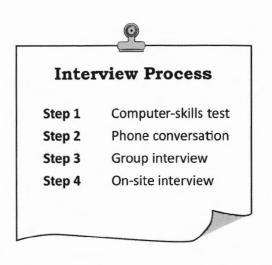
- 56. Where do the speakers most likely work?
  - (A) At a shoe store
  - (B) At a furniture store
  - (C) At an auto repair shop
  - (D) At a kitchen appliance store
- **57.** Why does the man decline the woman's request at first?
  - (A) He is on a short break.
  - (B) He is preparing a display.
  - (C) He is about to leave work.
  - (D) He is assisting another client.
- 58. What does the man say about an item?
  - (A) It is broken.
  - (B) It is discounted.
  - (C) It is easy to operate.
  - (D) It is probably unavailable.
- 59. Why is the man calling?
  - (A) To conduct a survey
  - (B) To inquire about a convention
  - (C) To provide some feedback
  - (D) To promote a product
- **60.** What does the woman say she is interested in?
  - (A) Making online payments
  - (B) Buying a membership
  - (C) Reducing energy costs
  - (D) Funding a research project
- 61. What does the woman request?
  - (A) A demonstration
  - (B) A site visit
  - (C) A registration form
  - (D) A financing plan



- 62. What event is the man calling about?
  - (A) A trade show
  - (B) A training workshop
  - (C) An awards dinner
  - (D) A retirement celebration
- **63.** Look at the graphic. How much will the man's reservation cost?
  - (A) \$200
  - (B) \$250
  - (C) \$350
  - (D) \$150
- **64.** According to the woman, why is a catering business popular?
  - (A) It offers vegetarian dishes.
  - (B) It uses local ingredients.
  - (C) The prices are reasonable.
  - (D) The chef is famous.



- 65. What will the speakers do this afternoon?
  - (A) Order replacement parts
  - (B) Lead a staff meeting
  - (C) Host a client lunch
  - (D) Conduct a facility tour
- **66.** Look at the graphic. Which month do the speakers agree to discuss?
  - (A) March
  - (B) April
  - (C) May
  - (D) June
- 67. What does the woman suggest doing?
  - (A) Improving security
  - (B) Hiring qualified employees
  - (C) Building another warehouse
  - (D) Inspecting some machines



- 68. According to the woman, what is the benefit of changing a process?
  - (A) It will decrease the workload.
  - (B) It will make the company more competitive.
  - (C) It will help prevent mistakes.
  - (D) It will save money.
- **69.** Look at the graphic. Which step do the speakers agree should be removed?
  - (A) Step 1
  - (B) Step 2
  - (C) Step 3
  - (D) Step 4
- 70. What will the speakers do next?
  - (A) Review a budget
  - (B) Prepare a presentation
  - (C) Print out some résumés
  - (D) Hire a consultant

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- **71.** What event is the speaker mainly talking about?
  - (A) A sports competition
  - (B) A grand opening
  - (C) A nutrition workshop
  - (D) A community festival
- **72.** What are the listeners encouraged to do during the event?
  - (A) Sample different foods
  - (B) Watch a demonstration
  - (C) Purchase souvenirs
  - (D) Take pictures
- 73. What can the listeners find on a Web site?
  - (A) A list of sponsors
  - (B) Information about parking
  - (C) Some contest guidelines
  - (D) Some membership options
- **74.** Where most likely does this announcement take place?
  - (A) At a ferry terminal
  - (B) At an airport
  - (C) At a train station
  - (D) At a travel agency
- **75.** According to the speaker, what can the listeners do for free?
  - (A) Check extra luggage
  - (B) Change a seat assignment
  - (C) Order a meal
  - (D) Take a map
- **76.** What does the speaker ask the listeners to do?
  - (A) Look at a ticket
  - (B) Change a reservation
  - (C) Stand in a line
  - (D) Provide some identification

- 77. Who most likely is the speaker?
  - (A) A tour quide
  - (B) A chef
  - (C) A taxi driver
  - (D) A politician
- **78.** According to the speaker, what is special about Rosedale's city hall?
  - (A) Its age
  - (B) Its location
  - (C) Its architecture
  - (D) Its size
- **79.** Why does the speaker say, "the bus leaves at 3:00 P.M."?
  - (A) He is unhappy with an itinerary.
  - (B) He cannot accept an invitation.
  - (C) He wants the listeners to be on time.
  - (D) He thinks the listeners should use other transportation.
- 80. What is the purpose of the meeting?
  - (A) To delegate projects
  - (B) To introduce a client
  - (C) To organize a seminar
  - (D) To present survey results
- **81.** What is the main complaint about a phone application?
  - (A) It is slow.
  - (B) It is unattractive.
  - (C) It is hard to use.
  - (D) It has high fees.
- 82. What will happen next?
  - (A) Lunch will be delivered.
  - (B) A schedule will be finalized.
  - (C) A consultant will make a presentation.
  - (D) Team members will test a new product.

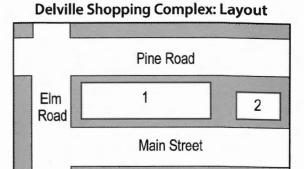
- 83. Where do the listeners work?
  - (A) At a bank
  - (B) At a restaurant
  - (C) At a sports arena
  - (D) At a construction company
- **84.** What does the speaker imply when she says, "our business is increasing"?
  - (A) A marketing campaign has been successful.
  - (B) The local population has grown.
  - (C) An additional branch will be opened.
  - (D) More employees will be hired.
- 85. What does the speaker offer the listeners?
  - (A) A higher salary
  - (B) Reserved parking spaces
  - (C) Free festival tickets
  - (D) Discount meal coupons
- 86. What does the speaker's company mainly sell?
  - (A) Gardening equipment
  - (B) Computer accessories
  - (C) Stationery supplies
  - (D) Home furniture
- **87.** How has the company addressed a problem?
  - (A) By opening more stores
  - (B) By lowering prices
  - (C) By updating a product line
  - (D) By merging with another company
- **88.** What does the speaker ask the listeners to do?
  - (A) Prepare a press release
  - (B) Revise some designs
  - (C) Review a financial forecast
  - (D) Speak to customers

- 89. What is the main purpose of the message?
  - (A) To give feedback on some work
  - (B) To file a complaint
  - (C) To schedule an orientation
  - (D) To propose an idea for a new product
- 90. What problem does the speaker mention?
  - (A) A deadline has passed.
  - (B) A road is closed.
  - (C) A machine is out of order.
  - (D) A report is missing.
- **91.** What does the speaker say the listener can do during lunch?
  - (A) Ask questions
  - (B) Make a telephone call
  - (C) Sign some paperwork
  - (D) Pick up a photo ID
- 92. Where do the listeners most likely work?
  - (A) At an art gallery
  - (B) At a fitness center
  - (C) At a department store
  - (D) At an advertising agency
- **93.** What will the company do?
  - (A) Require some training
  - (B) Invest in a system upgrade
  - (C) Pay for some classes
  - (D) Add some vacation days
- **94.** Why does the speaker say, "it has earned many awards"?
  - (A) To explain a policy
  - (B) To make a recommendation
  - (C) To offer congratulations
  - (D) To correct a mistake

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ A Palden Movie Palace			
Stars on Mars	4:00	Theater 1	
Long Distance Run	4:30	Theater 2	
Manchester Tea Room	5:30	Theater 3	
The Successful Apprentice	6:00	Theater 4	

95. Why is the speaker calling?

- (A) To ask about a lost item
- (B) To confirm a schedule
- (C) To complain about a service
- (D) To cancel a reservation
- **96.** Look at the graphic. Which theater was the speaker in yesterday?
  - (A) Theater 1
  - (B) Theater 2
  - (C) Theater 3
  - (D) Theater 4
- 97. What does the speaker request?
  - (A) A phone call
  - (B) A seat change
  - (C) A printed receipt
  - (D) A cash refund



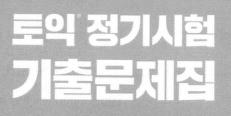
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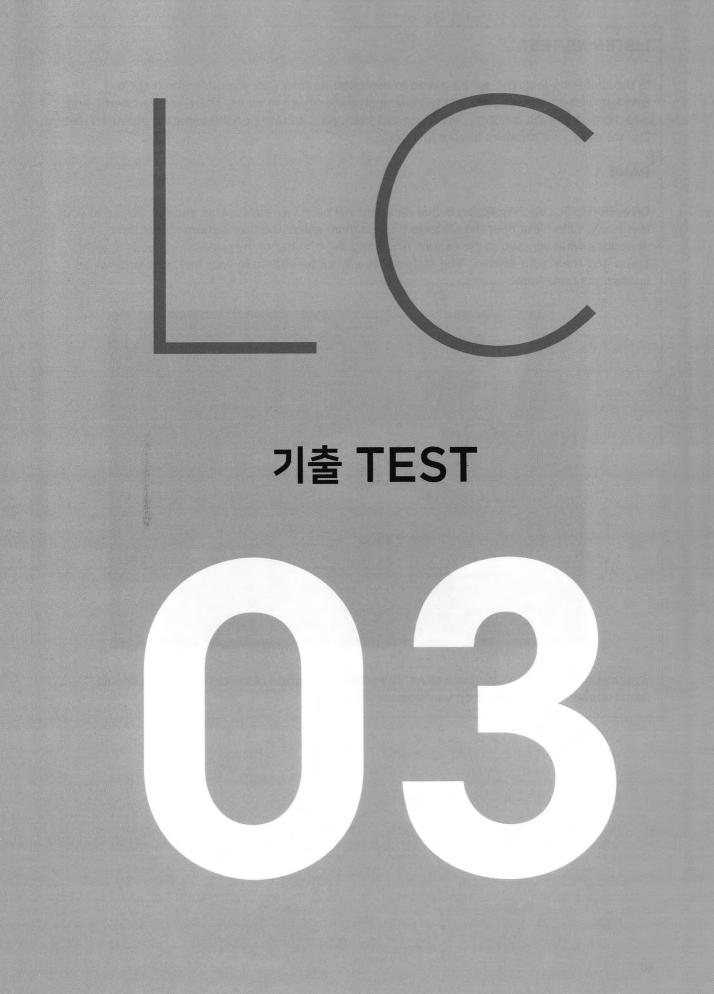
98. Who most likely are the listeners?

4

- (A) Gardeners
- (B) Security guards
- (C) Sales clerks
- (D) Postal workers
- **99.** Look at the graphic. Which building does the speaker talk about?
  - (A) Building 1
  - (B) Building 2
  - (C) Building 3
  - (D) Building 4
- 100. What will the listeners most likely do next?
  - (A) Complete some paperwork
  - (B) Try on some uniforms
  - (C) Visit a work site
  - (D) Take a lunch break

This is the end of the Listening test.





## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



2

TEST 3











**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

# **TEST 3**

# PART 3

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

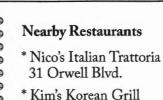
- 32. Where does the woman work?
  - (A) At an electronics store
  - (B) At a newspaper publisher
  - (C) At a bank
  - (D) At a hotel
- 33. Why is the man calling?
  - (A) To update a mailing address
  - (B) To complain about a billing error
  - (C) To inquire about a job opening
  - (D) To request a price estimate
- 34. What does the woman say she will do next?
  - (A) Schedule an appointment
  - (B) Talk to a coworker
  - (C) Process a refund
  - (D) Send some samples
- 35. What are the speakers preparing for?
  - (A) A training session
  - (B) A marketing presentation
  - (C) An employee celebration
  - (D) A board meeting
- 36. What problem does the man mention?
  - (A) A computer is not working.
  - (B) A staff member is unavailable.
  - (C) A document is incorrect.
  - (D) A door is locked.
- 37. What does the woman ask the man to do?
  - (A) Create name tags
  - (B) Set up some equipment
  - (C) Clean a conference room
  - (D) Confirm a supply order

- 38. Where does the man work?
  - (A) At a travel agency(B) At a theater(C) At a museum(D) At a fitness center
- 39. What is the reason for the call?
  - (A) A payment is late.
  - (B) An event has been canceled.
  - (C) A reservation is incomplete.
  - (D) An offer will expire.
- **40.** What does the man say he will e-mail to the woman?
  - (A) A brochure
  - (B) A survey
  - (C) A sales receipt
  - (D) A discount code
- 41. What are the speakers planning?
  - (A) A client visit
  - (B) A health fair
  - (C) A fund-raising dinner
  - (D) A company outing
- **42.** What does the woman mean when she says, "we've done that for three years in a row"?
  - (A) She does not have much experience with a task.
  - (B) She thinks an activity has been popular.
  - (C) She does not want to repeat an activity.
  - (D) She does not need directions to a location.
- **43.** What does the man say he is concerned about?
  - (A) The price of a class
  - (B) The distance to a venue
  - (C) Road closures
  - (D) Scheduling conflicts

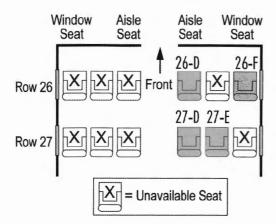
- 44. Who most likely are the women?
  - (A) Athletes
  - (B) Musicians
  - (C) Radio announcers
  - (D) Clothing manufacturers
- **45.** What do the women want to hire the man to do?
  - (A) Design some merchandise
  - (B) Repair some equipment
  - (C) Plan some events
  - (D) Move some furniture
- **46.** What does the man request from the women?
  - (A) A reimbursement
  - (B) An official certificate
  - (C) A contract signature
  - (D) A completed questionnaire
- **47.** How did the woman learn about a company's products?
  - (A) She saw an advertisement.
  - (B) She heard about them from a neighbor.
  - (C) She is a regular customer.
  - (D) She lives near the store.
- **48.** What does the man mention about the product?
  - (A) It is inexpensive.
  - (B) It is easy to install.
  - (C) It decreases water use.
  - (D) It is available in many colors.
- 49. What does the woman ask the man to do?
  - (A) E-mail more information
  - (B) Provide a cost estimate
  - (C) Schedule a delivery
  - (D) Call back later

- 50. Who most likely is the man?
  - (A) A librarian
  - (B) A teacher
  - (C) A news reporter
  - (D) A local politician
- **51.** What does the woman like best about the new library building?
  - (A) Its modern appearance
  - (B) Its convenient location
  - (C) Its operating hours
  - (D) Its large book collection
- 52. What benefit will library members have?
  - (A) Free parking
  - (B) Discounts on special classes
  - (C) Access to electronic books
  - (D) Tickets to local museums
- 53. Why did the man go to the store?
  - (A) To meet a friend
  - (B) To return a purchase
  - (C) To pick up an order
  - (D) To join a rewards program
- 54. What problem does the salesperson have?
  - (A) She forgot her computer password.
  - (B) She needs to leave work early.
  - (C) She lost her identification badge.
  - (D) She is not familiar with a procedure.
- 55. What does the manager ask the man for?
  - (A) A telephone number (B) A receipt
  - (C) A credit card
  - (D) A shipping address

- 56. What project is the man working on?
  - (A) Updating a Web site
  - (B) Editing a catalog
  - (C) Organizing a company banquet
  - (D) Writing a magazine article
- 57. What does the woman suggest changing?
  - (A) A company logo
  - (B) A project deadline
  - (C) Some prices
  - (D) Some photographs
- 58. What does the man say he will do?
  - (A) Contact some colleagues
  - (B) Review an inventory report
  - (C) Borrow some equipment
  - (D) Check a company handbook
- 59. Where do the speakers most likely work?
  - (A) At a department store
  - (B) At an accounting firm
  - (C) At a law firm
  - (D) At an advertising agency
- 60. Why does the man say, "Marius Cosmetics was my first account here"?
  - (A) To show that he understands a problem
  - (B) To explain that he no longer works with a client
  - (C) To complain about a coworker's mistake
  - (D) To request a promotion
- 61. What does the man suggest doing?
  - (A) Rejecting a proposal
  - (B) Getting help from a manager
  - (C) Preparing some samples
  - (D) Revising a budget



- 22 Main St.
- \* Ana's Steakhouse 76 Rose Ave.
- \* Aruna's Indian Buffet 48 Lord St.
- 62. What field do the speakers most likely work in?
  - (A) Technology
  - (B) Journalism
  - (C) Medicine
  - (D) Agriculture
- 63. What will take place in the afternoon?
  - (A) An interview
  - (B) A workshop
  - (C) A job fair
  - (D) A trade show
- 64. Look at the graphic. Where will the speakers probably have lunch?
  - (A) At Nico's Italian Trattoria (B) At Kim's Korean Grill (C) At Ana's Steakhouse
  - (D) At Aruna's Indian Buffet



- 65. What is the purpose of the woman's trip?
  - (A) To attend a conference
  - (B) To take a vacation
  - (C) To meet with some potential clients
  - (D) To assist with a branch opening
- 66. What does the woman agree to do?
  - (A) Give a presentation
  - (B) Pay an additional fee
  - (C) Travel on a different day
  - (D) Make a dinner reservation
- **67.** Look at the graphic. Which seat does the woman request?
  - (A) 26D
  - (B) 26F
  - (C) 27D
  - (D) 27E



- 68. What kind of experience does the man say he has?
  - (A) Advertising
  - (B) Customer service
  - (C) Delivery driving
  - (D) Marketing
- **69.** Look at the graphic. Which day will the man be interviewed?
  - (A) On Tuesday
  - (B) On Wednesday
  - (C) On Thursday
  - (D) On Friday
- **70.** According to the woman, what should the man bring to the interview?
  - (A) A list of references
  - (B) A professional certificate
  - (C) A photo ID
  - (D) A printed application

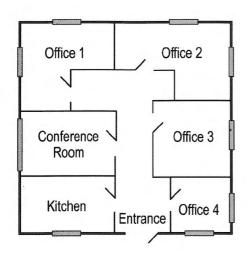
**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- **71.** Why are some colleagues visiting the company?
  - (A) To inspect a facility
  - (B) To celebrate an anniversary
  - (C) To make a presentation
  - (D) To participate in a training
- **72.** What are the listeners asked to volunteer to do?
  - (A) Give a city tour
  - (B) Arrange transportation
  - (C) Prepare some documents
  - (D) Contact a catering service
- **73.** What are volunteers asked to send in an e-mail?
  - (A) Their qualifications
  - (B) Their availability
  - (C) Contact information
  - (D) A list of supplies
- 74. Where does the announcement most likely take place?
  - (A) At a train station
  - (B) At a taxi stand
  - (C) At a ferry terminal
  - (D) At an airport
- **75.** According to the speaker, what has been changed?
  - (A) A boarding time
  - (B) A refund policy
  - (C) A departure gate
  - (D) A trip route
- **76.** What does the speaker say the listeners must show?
  - (A) Proof of payment
  - (B) Photo identification
  - (C) A credit card
  - (D) An itinerary

- 77. What is the main topic of the report?
  - (A) Community activities
  - (B) Traffic updates
  - (C) Business tips
  - (D) Entertainment news
- **78.** What does the speaker recommend that the listeners do?
  - (A) Fill out a survey
  - (B) Attend a town meeting
  - (C) Check a map
  - (D) Drive slowly
- **79.** What does the speaker say will happen next week?
  - (A) A prize will be given.
  - (B) A construction project will start.
  - (C) A company office will open.
  - (D) A government official will be interviewed.
- 80. Where most likely are the listeners?
  - (A) On a bus (B) On a boat
  - (C) At a museum
  - (D) At a library
- 81. According to the speaker, what will the listeners be able to see?
  - (A) Local markets
  - (B) Unusual wildlife
  - (C) Historic buildings
  - (D) Famous artwork
- **82.** What does the speaker imply when he says, "We'll be coming back the opposite way on the return trip"?
  - (A) The listeners will be able to take pictures.
  - (B) There was an error in a travel itinerary.
  - (C) The listeners can use some lockers.
  - (D) The listeners should buy souvenirs.

- 83. What good news does the speaker share?
  - (A) A contract was renewed.
  - (B) A deadline was extended.
  - (C) A new employee was hired.
  - (D) A larger building was purchased.
- 84. What kind of business does the speaker work for?
  - (A) An automobile factory
  - (B) A landscape service
  - (C) A book printing company
  - (D) A dry cleaning service
- **85.** What does the speaker mean when he says, "I've already called the manufacturer"?
  - (A) He expects sales to increase.
  - (B) He has extra time to help.
  - (C) He has reassigned a task.
  - (D) He is addressing a complaint.
- 86. What does the speaker's company sell?
  - (A) Packaged foods
  - (B) Agricultural equipment
  - (C) Home electronics
  - (D) Travel insurance
- **87.** According to the speaker, what will happen next Friday?
  - (A) A potential client will visit.
  - (B) A language course will begin.
  - (C) A computer system will be installed.
  - (D) Some construction will be completed.
- **88.** What does the speaker ask the listener to do?
  - (A) Reserve a table
  - (B) Notify a supervisor
  - (C) Pick up a vehicle
  - (D) Hire an interpreter

- 89. Where most likely are the listeners?
  - (A) At a professional conference
  - (B) At a career fair
  - (C) At a board meeting
  - (D) At a community festival
- 90. What will Dr. Jimenez talk about?
  - (A) Workplace safety
  - (B) Corporate investments
  - (C) Productivity and time management
  - (D) Personality traits and success
- **91.** According to the speaker, what should the listeners do by the end of the month?
  - (A) Register for an event
  - (B) Submit a time sheet
  - (C) Sign a card
  - (D) Read a publication
- 92. Where does the speaker work?
  - (A) At a national park
  - (B) At a science museum
  - (C) At a university
  - (D) At a public library
- **93.** What does the speaker imply when he says, "the seating area is almost full"?
  - (A) More chairs are needed.
  - (B) Some people cannot attend an event.
  - (C) A fund-raising goal was reached.
  - (D) A lecture is popular.
- **94.** What does the speaker ask the listeners to do?
  - (A) Raise their hand to ask questions
  - (B) Turn off their mobile phones
  - (C) Stay in a designated area
  - (D) Refer to a map



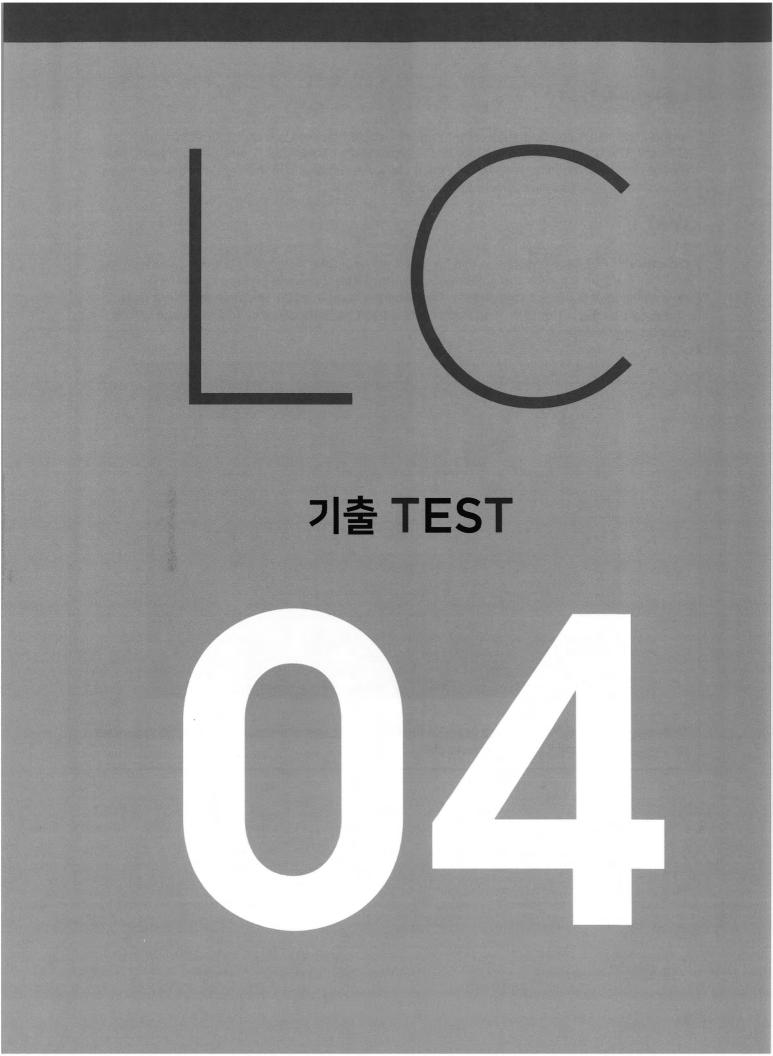
- **95.** Which department does the speaker most likely work in?
  - (A) Customer service
  - (B) Product development
  - (C) Maintenance
  - (D) Shipping
- **96.** Why does the speaker want to meet with the listener?
  - (A) To make an introduction
  - (B) To handle a complaint
  - (C) To discuss a project
  - (D) To sign a contract
- **97.** Look at the graphic. Which is the speaker's office?
  - (A) Office 1
  - (B) Office 2
  - (C) Office 3
  - (D) Office 4

Weekend Specials Menu		
Friday dinner:	Pizza with fresh tomatoes	
Saturday lunch:	Pasta with red sauce	
Saturday dinner:	Broiled fish with vegetables	
Sunday lunch:	Grilled chicken with salad	

- 98. Who are the listeners?
  - (A) Cooks
  - (B) Managers
  - (C) Food distributors
  - (D) Safety inspectors
- **99.** Look at the graphic. What menu item will need to be replaced?
  - (A) Pizza
  - (B) Pasta
  - (C) Broiled fish
  - (D) Grilled chicken
- **100.** What does the speaker want the listeners to do by 4:00 P.M. today?
  - (A) Prepare for an inspection
  - (B) E-mail some suggestions
  - (C) Arrange a delivery
  - (D) Print a new menu

This is the end of the Listening test.





## LISTENING TEST

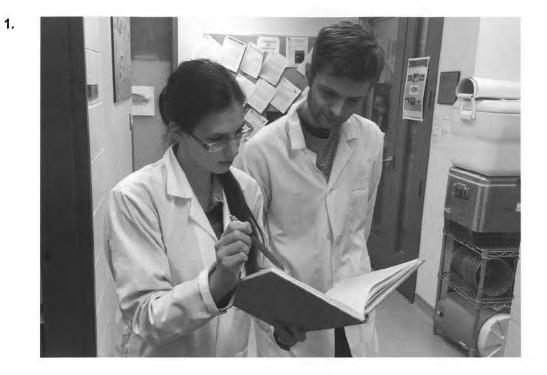
In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

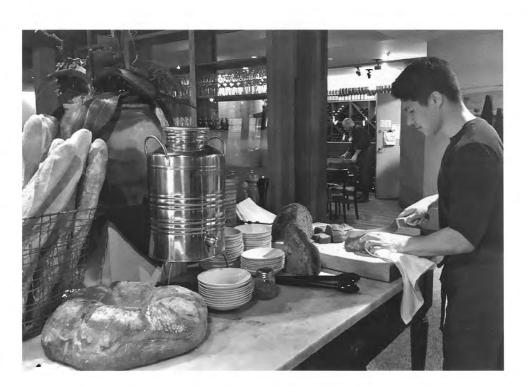
**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



2.



GO ON TO THE NEXT PAGE

TEST 4









**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
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- 20. Mark your answer on your answer sheet.
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- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. Where most likely are the speakers?
  - (A) At an airport
  - (B) At an office building
  - (C) At a shopping center
  - (D) At a hotel
- **33.** What was the woman unable to do this morning?
  - (A) Open a door
  - (B) Make photocopies
  - (C) Find a taxi
  - (D) Process a payment
- **34.** What does the woman like about the man's suggestion?
  - (A) It accommodates her schedule.
  - (B) It is affordable.
  - (C) It will help increase sales.
  - (D) It will reduce commuting time.
- 35. What are the speakers getting ready for?
  - (A) A holiday season
  - (B) A corporate visit
  - (C) A renovation project
  - (D) A company picnic
- **36.** What new feature will the supermarket introduce?
  - (A) A cooking class
  - (B) A gift-wrapping station
  - (C) A delivery service
  - (D) A special phone line
- 37. What will the man most likely do next?
  - (A) Pay some bills
  - (B) Create a calendar
  - (C) Talk to some colleagues
  - (D) Reply to an e-mail

- 38. What does the woman want to do?
  - (A) Replace an appliance
  - (B) Plant a garden
  - (C) Repair a floor
  - (D) Paint a wall
- **39.** Why does the man recommend Kilgore products?
  - (A) They are easy to use.
  - (B) They are long lasting.
  - (C) They come with a warranty.
  - (D) They are safe for the environment.
- 40. What does the man offer to do?
  - (A) Demonstrate a product
  - (B) Contact a manufacturer
  - (C) Look for a contractor
  - (D) Provide some color samples
- **41.** Why did the man call?
  - (A) To discuss an advertising strategy
  - (B) To inquire about a loan
  - (C) To request legal assistance
  - (D) To update contact information
- **42.** What type of company is the man planning to purchase?
  - (A) An accounting firm
  - (B) A bookstore
  - (C) A travel agency
  - (D) A coffee shop
- **43.** Why does the man ask for an online meeting?
  - (A) He will be out of town.
  - (B) His car is not working.
  - (C) Business hours are inconvenient.
  - (D) A location is difficult to find.

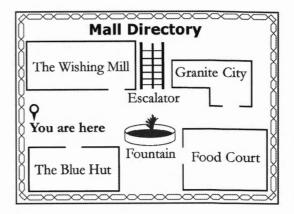


#### 44. Where are the speakers?

- (A) At a hospital
- (B) At a restaurant
- (C) At a factory
- (D) At a grocery store
- 45. Where will the speakers go later that day?
  - (A) To a conference room
  - (B) To a warehouse
  - (C) To a security office
  - (D) To a fitness center
- 46. What does the woman ask about?
  - (A) What the safety procedures are
  - (B) When a work schedule will be posted
  - (C) How to operate a machine
  - (D) Where to park a vehicle
- 47. What are the speakers discussing?
  - (A) Some broken locks
  - (B) Some missing equipment
  - (C) A department purchase
  - (D) A floor plan
- **48.** Which department does the man most likely work in?
  - (A) Human Resources
  - (B) Legal
  - (C) Maintenance
  - (D) Sales
- **49.** What does the woman imply when she says, "I was there this morning"?
  - (A) A schedule will be revised.
  - (B) A problem was not resolved.
  - (C) An explanation is not necessary.
  - (D) An appointment ended early.

- **50.** What did a company recently do?
  - (A) It hired a new executive.
  - (B) It renewed a contract.
  - (C) It expanded its cafeteria menu.
  - (D) It ordered new furniture.
- **51.** According to the women, what is the benefit of a change?
  - (A) It will be good for employee health.
  - (B) It will lead to staff promotions.
  - (C) It will lower production costs.
  - (D) It will enlarge some office space.
- 52. What do the women ask the man about?
  - (A) A budget
  - (B) A delivery date
  - (C) A seminar
  - (D) An upcoming holiday
- **53.** What information does the woman ask the man for?
  - (A) Who is scheduled to work
  - (B) Why a job candidate was not hired
  - (C) What topic was discussed at a meeting
  - (D) When a shipment will arrive
- 54. What will happen next month?
  - (A) A software update will be released.
  - (B) A newsletter will be published.
  - (C) Salary increases will take effect.
  - (D) Some construction will begin.
- 55. What will the man e-mail to the woman?
  - (A) A spreadsheet of pay scales
  - (B) A signed contract
  - (C) Some designs for a brochure
  - (D) Some slides from a presentation

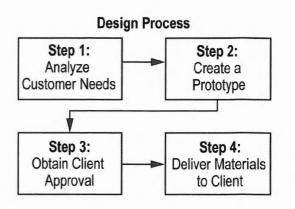
- **56.** Why does the woman say, "It's not on Thursday"?
  - (A) To indicate relief
  - (B) To request an extension
  - (C) To confirm availability
  - (D) To express surprise
- 57. What problem does the woman mention?
  - (A) She cannot access some data.
  - (B) She did not receive a travel reimbursement.
  - (C) A client is unavailable.
  - (D) Transportation is unreliable.
- 58. What does the man say he will do?
  - (A) Check a reservation
  - (B) Contact a coworker
  - (C) Print out a form
  - (D) Review a document
- 59. Where do the speakers work?
  - (A) At an art supply store
  - (B) At a movie theater
  - (C) At a technology company
  - (D) At a jewelry store
- 60. What is the woman's main responsibility?
  - (A) Creating inventory lists
  - (B) Recruiting temporary help
  - (C) Making online videos
  - (D) Installing equipment
- 61. What does the woman ask the man to do?
  - (A) Edit a report
  - (B) Give some feedback
  - (C) Upload some pictures
  - (D) Open an account



- 62. What does the woman want to do?
  - (A) Have an item repaired
  - (B) Return a product
  - (C) Eat a meal
  - (D) Apply for a job
- 63. Look at the graphic. Where will the woman most likely go next?
  - (A) The Wishing Mill
  - (B) Granite City
  - (C) Food Court
  - (D) The Blue Hut
- **64.** What does the man remind the woman about?
  - (A) A discount has ended.
  - (B) An escalator is not working.
  - (C) A restaurant has limited seating.
  - (D) A mall is closing soon.



- 65. Where does the conversation take place?
  - (A) At a concert hall
  - (B) At a museum
  - (C) At a sports stadium
  - (D) At a movie theater
- **66.** Look at the graphic. Why is the woman's ticket discounted?
  - (A) It is a Monday.
  - (B) It is after 5 P.M.
  - (C) She is a student.
  - (D) She is a member.
- 67. What will the woman most likely do next?
  - (A) Select a meeting time
  - (B) Eat at a café
  - (C) Go on a tour
  - (D) Attend a lecture



- 68. What is the main topic of the conversation?
  - (A) Training materials
  - (B) Banking hours
  - (C) Job descriptions
  - (D) Customer complaints
- **69.** Look at the graphic. When will the speakers need to make a payment?
  - (A) After Step 1
  - (B) After Step 2
  - (C) After Step 3
  - (D) After Step 4
- **70.** What does the woman say she has been busy doing?
  - (A) Interviewing candidates
  - (B) Moving her office
  - (C) Renovating a house
  - (D) Finalizing a sale

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- **71.** Which department does the speaker work in?
  - (A) Sales
  - (B) Human Resources
  - (C) Maintenance
  - (D) Technical Support
- **72.** According to the speaker, what will begin today?
  - (A) Some salary increases
  - (B) Some building repairs
  - (C) A landscaping improvement
  - (D) A departmental audit
- **73.** What does the speaker say will be available to employees?
  - (A) A shuttle ride
  - (B) Some meal vouchers
  - (C) Bottled water
  - (D) A mentoring program
- 74. Where is the talk taking place?
  - (A) At a talent agency
  - (B) At a history museum
  - (C) At a flight school
  - (D) At a movie theater
- **75.** What does the speaker emphasize about a business?
  - (A) It has a long history.
  - (B) It is easy to find.
  - (C) It is reasonably priced.
  - (D) It has extended hours.
- 76. What will the listeners do next?
  - (A) Get on an airplane
  - (B) Have some refreshments
  - (C) Purchase a ticket
  - (D) Watch a film

- 77. What position is the listener interviewing for?
  - (A) A travel agent(B) A journalist(C) A restaurant chef(D) A farm manager
- **78.** What does the speaker say he wants to hear about?
  - (A) A menu selection
  - (B) A reservation system
  - (C) A gardening technique
  - (D) An advertising plan
- **79.** What does the speaker say he will do after the interview?
  - (A) Introduce a colleague
  - (B) Contact a reference
  - (C) Sample some products
  - (D) Give a tour
- 80. What is the report mainly about?
  - (A) A local election
  - (B) A city festival
  - (C) A construction project
  - (D) A sports competition
- **81.** According to the speaker, what can the listeners find on a Web site?
  - (A) A schedule of events
  - (B) An updated road map
  - (C) Tourist attractions
  - (D) Voting locations
- **82.** What does the speaker mean when she says, "there are several bus lines"?
  - (A) She rides the bus to work every day.
  - (B) The bus service is very confusing.
  - (C) The city buses have caused some traffic problems.
  - (D) People should take the bus to an event.

- 83. What is the topic of the seminar?
  - (A) Finance basics
  - (B) Marketing strategies
  - (C) Manufacturing processes
  - (D) Hiring procedures
- **84.** What does the speaker say is available on a Web site?
  - (A) An electronic book
  - (B) Different payment options
  - (C) Free legal advice
  - (D) Printable certificates
- **85.** What does the speaker ask the listeners to do next?
  - (A) Introduce themselves
  - (B) Hand in some paperwork
  - (C) Read a short paragraph
  - (D) Listen to some examples
- 86. Who is the telephone message for?
  - (A) A dietician
  - (B) A caterer
  - (C) A truck driver
  - (D) A store owner
- **87.** What does the speaker mean when she says, "do you carry local fruit"?
  - (A) She cannot find the products she is looking for.
  - (B) She wants the listener to give her some advice.
  - (C) She wants the listener to sell her products.
  - (D) She is worried about a shipment.
- **88.** What does the speaker say she can do tomorrow?
  - (A) Make a phone call
  - (B) Provide samples
  - (C) Send an invoice
  - (D) Visit a clinic

- 89. Where do the listeners most likely work?
  - (A) At an event planning company
  - (B) At an appliance store
  - (C) At a fitness center
  - (D) At a hotel
- 90. What will the listeners learn to use?
  - (A) Reservation software
  - (B) A voice-controlled speaker
  - (C) A video game
  - (D) A security system
- **91.** What benefit of the product does the speaker mention?
  - (A) Lower operating costs
  - (B) Improved customer service
  - (C) Easier maintenance
  - (D) Increased employee satisfaction
- 92. What is the speaker mainly discussing?
  - (A) A department merger
  - (B) A project plan
  - (C) A staffing change
  - (D) A trade show presentation
- 93. What are the listeners asked to sign?
  - (A) A greeting card
  - (B) A participant list
  - (C) A group photograph
  - (D) A registration form
- **94.** Why does the speaker say, "he does have fourteen years of experience"?
  - (A) To express surprise
  - (B) To disagree with a suggestion
  - (C) To correct a misunderstanding
  - (D) To offer reassurance

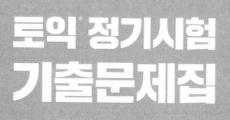
International Week Specials		
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Ko	orean Barbecue	
	Tuesday	
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	Thursday	
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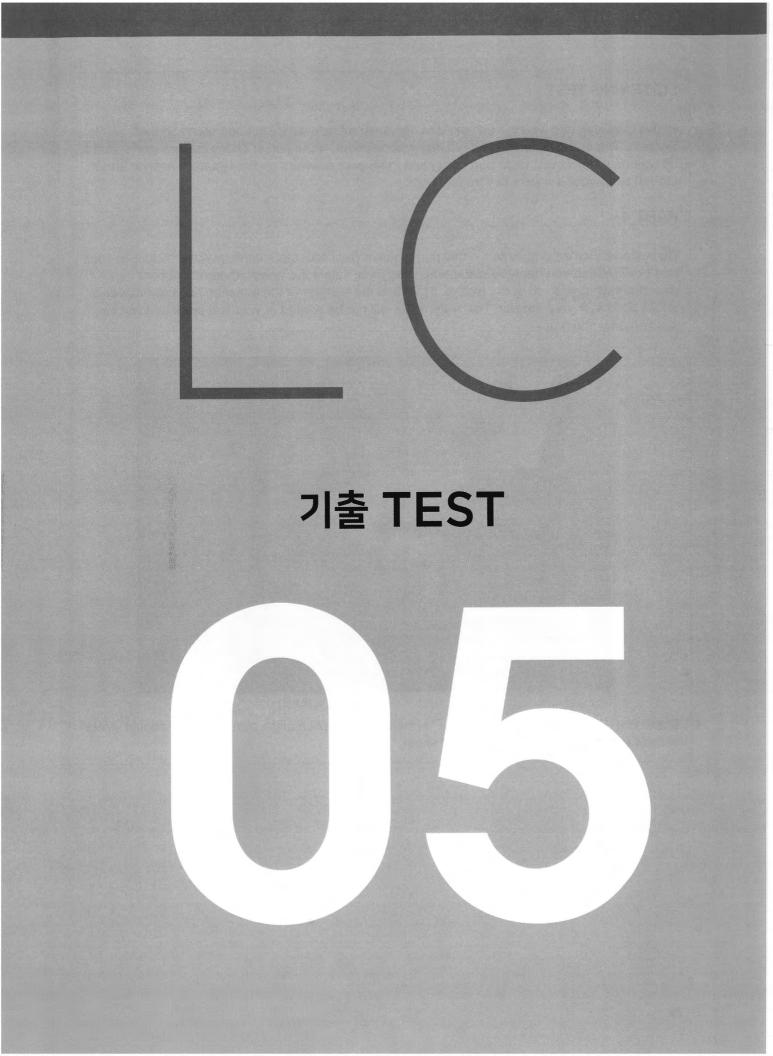
- **95.** Where is the announcement most likely being made?
  - (A) In an amusement park
  - (B) In a supermarket
  - (C) In a restaurant
  - (D) In an airport lounge
- 96. Look at the graphic. What is offered today?
  - (A) Barbecue
  - (B) Pasta
  - (C) Curry
  - (D) Tacos
- 97. What is provided with a purchase?
  - (A) Beverages
  - (B) Serving utensils
  - (C) Discount coupons
  - (D) Recipes

Landscapers Showcase Schedule				
Presentation Dealing with Extreme Weather	<b>Тіте</b> 8:00 а.м.			
How to Create a Vertical Garden	9:00 а.м.			
New Methods of Pest Control	10:00 а.м.			
Urban Landscapes	11:00 а.м.			

- **98.** What does the speaker remind the listeners to do?
  - (A) Pay a registration fee
  - (B) Pick up conference materials
  - (C) Visit a vendor's booth
  - (D) Make a lunch selection
- **99.** Look at the graphic. Which presentation has been canceled?
  - (A) Dealing with Extreme Weather
  - (B) How to Create a Vertical Garden
  - (C) New Methods of Pest Control
  - (D) Urban Landscapes
- 100. Who is Rajesh Patel?
  - (A) A conference organizer
  - (B) A corporate sponsor
  - (C) A local caterer
  - (D) A building inspector

This is the end of the Listening test.





## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



**TEST 5** 





4.



6.



TEST 5

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- **17.** Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. Who most likely is the woman?
  - (A) A store cashier
  - (B) A tour guide
  - (C) A restaurant server
  - (D) A truck driver
- 33. What does the man ask the woman about?
  - (A) Membership rewards
  - (B) A delivery service
  - (C) An online payment system
  - (D) New business hours
- 34. What will the woman do next?
  - (A) Call a supervisor
  - (B) Process a refund
  - (C) Give some directions
  - (D) Look for a price list
- 35. Where are the speakers?
  - (A) At a park
  - (B) At a museum
  - (C) At a bus station
  - (D) At a concert hall
- **36.** What does the man suggest that the woman do?
  - (A) Buy a souvenir
  - (B) Wait outside
  - (C) Make a reservation
  - (D) Download a mobile app
- 37. What does the man give to the woman?
  - (A) A receipt
  - (B) A coupon
  - (C) A map
  - (D) A postcard

- 38. Where is the conversation taking place?
  - (A) At a radio station(B) At a public library(C) At a publishing company(D) At an import-export firm
- 39. What is the purpose of the man's visit?
  - (A) To propose an advertising plan
  - (B) To make a repair
  - (C) To interview for a job
  - (D) To lead a training session
- 40. What does the man say he is willing to do?
  - (A) Lower a fee
  - (B) Upgrade some software
  - (C) Rush an order
  - (D) Travel internationally
- 41. Where do the speakers most likely work?
  - (A) At an employment agency(B) At a rental car office(C) At a hospital(D) At a hotel
- 42. What does the woman give the man?
  - (A) Some flight information
  - (B) Some meal vouchers
  - (C) A map of local attractions
  - (D) A parking permit
- **43.** Why does the woman say, "We have enough people to cover your shifts"?
  - (A) To refuse an offer
  - (B) To approve a request
  - (C) To emphasize the importance of an assignment
  - (D) To complain that an employee is late

- 44. What event are the speakers preparing for?
  - (A) A trade show
  - (B) A factory visit
  - (C) A grand opening
  - (D) A product launch
- 45. Why has the woman delayed a task?
  - (A) There was a data-entry mistake.
  - (B) A registration form was missing.
  - (C) Ticket prices are expensive.
  - (D) Attendance rates are too low.
- 46. What does the woman say she will do?
  - (A) Review a presentation
  - (B) Look at a Web site
  - (C) Print an itinerary
  - (D) Pick up a client
- **47.** Why was the man told to arrive early to the appointment?
  - (A) To make a payment
  - (B) To get an X-ray
  - (C) To pick up a prescription
  - (D) To complete some paperwork
- **48.** What does the man say about his previous doctor?
  - (A) She recently retired.
  - (B) She is highly rated by patients.
  - (C) She has moved out of the area.
  - (D) She specialized in sports medicine.
- 49. What is the reason for the appointment?
  - (A) Allergies
  - (B) Headaches
  - (C) A cough
  - (D) An injury

- **50.** Which field does the man most likely work in?
  - (A) Engineering
  - (B) Transportation
  - (C) Manufacturing
  - (D) Construction
- 51. What does the man say has arrived?
  - (A) A design sketch
  - (B) A contract
  - (C) A shipment
  - (D) Some cleaning products
- **52.** What does the woman mean when she says, "You have the key to the storage unit, right"?
  - (A) She wants a door to remain locked.
  - (B) She wants to inspect a facility.
  - (C) She wants the man to put some supplies away.
  - (D) She wants to confirm that only one key exists.
- 53. Who most likely is the man?
  - (A) A fashion designer
  - (B) A software developer
  - (C) A marketing consultant
  - (D) A personnel manager
- **54.** According to the woman, what has caused a problem?
  - (A) A missed deadline
  - (B) A shortage of staff members
  - (C) An increase in customers
  - (D) A mistake in some promotional materials
- **55.** What does the man say he will do by the end of the day?
  - (A) Send a department memo
  - (B) Review some job applications
  - (C) Research some competitors
  - (D) Provide a time estimate

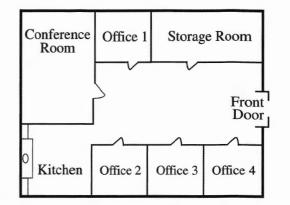
- **56.** What type of business are the speakers discussing?
  - (A) A café
  - (B) A clothing store
  - (C) A medical clinic
  - (D) A fitness center
- **57.** What do the speakers like about the business?
  - (A) It is located near their workplace.
  - (B) It has a customer loyalty program.
  - (C) It has friendly staff members.
  - (D) It is open every day.
- 58. What is the business offering this month?
  - (A) Expedited shipping
  - (B) Parking validation
  - (C) Discounted merchandise
  - (D) Online consultations
- **59.** What does one of the men say they are accustomed to?
  - (A) Preparing estimates
  - (B) Working in various weather conditions
  - (C) Last-minute schedule changes
  - (D) Long commutes to job sites
- 60. Why are the men visiting the factory?
  - (A) To inspect some pipes
  - (B) To sign a business agreement
  - (C) To measure energy usage
  - (D) To install some machinery
- 61. What does one of the men warn the woman about?
  - (A) Some materials may not be available.
  - (B) Some prices may increase.
  - (C) A business may relocate.
  - (D) A building may have to be closed temporarily.



- 62. Where are the speakers?
  - (A) At a sports arena
  - (B) At a restaurant
  - (C) At a movie theater
  - (D) At a community picnic
- **63.** Look at the graphic. What size drink will the man receive?
  - (A) Small
  - (B) Medium
  - (C) Large
  - (D) Super
- 64. How will the man pay?
  - (A) With a credit card
  - (B) With a gift certificate
  - (C) With a coupon
  - (D) With cash



- **65.** Why are the speakers changing the itinerary?
  - (A) A client has made a request.
  - (B) A venue is too small.
  - (C) A ticket price is too high.
  - (D) A presenter has been delayed.
- **66.** What activity will the speakers add to the itinerary?
  - (A) A theater performance
  - (B) A hiking trip
  - (C) A shopping trip
  - (D) A garden show
- **67.** Look at the graphic. On which day will an activity be replaced?
  - (A) Monday
  - (B) Tuesday
  - (C) Wednesday
  - (D) Thursday



- 68. Why is the man familiar with the office?
  - (A) He used to work there.
  - (B) He was there for an interview.
  - (C) He was e-mailed a floor plan.
  - (D) He was given a tour by a friend.
- **69.** Look at the graphic. Which office does the woman recommend?
  - (A) Office 1
  - (B) Office 2
  - (C) Office 3
  - (D) Office 4
- 70. What will the woman explain later?
  - (A) How to access a network
  - (B) How to request a printer
  - (C) How to file some documents
  - (D) How to obtain a parking pass

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. Where does the talk take place?
  - (A) At a supermarket
  - (B) At a bakery
  - (C) At a farm
  - (D) At a restaurant
- **72.** According to the speaker, what is a new task this summer?
  - (A) Organizing a festival
  - (B) Coordinating with a charity
  - (C) Managing a food cart
  - (D) Leading cooking classes
- 73. What can the listeners receive from Anya?
  - (A) A map of the facility
  - (B) A list of open positions
  - (C) A reimbursement form
  - (D) A letter of recommendation

- 77. Why is the speaker calling?
  - (A) To ask how to fill out an application
  - (B) To inquire about a delivery date
  - (C) To report a problem with a product
  - (D) To revise a billing address
- **78.** What does the speaker say she is going to do next week?
  - (A) Start a new job
  - (B) Present at a conference
  - (C) Have a dental examination
  - (D) Take a trip
- 79. What does the speaker want the listener to do?
  - (A) Provide an extended warranty
  - (B) Return a phone call
  - (C) Send a new catalog
  - (D) Deliver a free sample

- 74. What is the workshop about?
  - (A) Searching a database
  - (B) Improving writing skills
  - (C) Editing digital photographs
  - (D) Creating a Web page
- **75.** According to the speaker, what do the listeners need to access a computer?
  - (A) A driver's license
  - (B) A receipt
  - (C) A credit card
  - (D) A library card
- **76.** Why does the speaker say, "I'm at the information desk every evening"?
  - (A) To provide a correction
  - (B) To reject an invitation
  - (C) To offer assistance
  - (D) To request a change

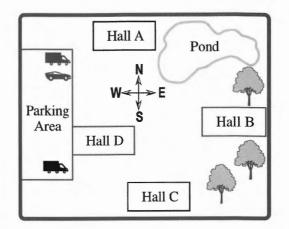
- 80. Why does the speaker congratulate the listener?
  - (A) She started a business.
  - (B) She won an award.
  - (C) She finalized a contract.
  - (D) She gave a presentation.
- **81.** What does the speaker say about a newspaper advertisement?
  - (A) It will be finished shortly.
  - (B) It has increased business.
  - (C) It needs to be modified.
  - (D) It is well under budget.
- **82.** What does the speaker mean when he says, "many companies are moving to suburban areas just outside the city"?
  - (A) He will be moving to another city.
  - (B) He is worried about a new policy.
  - (C) Pollution in surrounding areas will probably increase.
  - (D) A different sales strategy should be considered.

- 83. Where do the listeners most likely work?
  - (A) At a delivery company
  - (B) At a repair shop
  - (C) At an appliance store
  - (D) At a restaurant
- **84.** What does the speaker say will happen tomorrow?
  - (A) The hours of operation will be extended.
  - (B) Some new equipment will be installed.
  - (C) An anniversary party will be held.
  - (D) A building inspection will take place.
- 85. What are the listeners asked to do?
  - (A) Study an updated menu
  - (B) Wear a specific uniform
  - (C) Read a set of instructions
  - (D) Sign up for extra work shifts
- 86. What is the main topic of the course?
  - (A) Computer programming
  - (B) Factory management
  - (C) Automotive repair
  - (D) Mobile phone sales
- **87.** According to the speaker, how is this year's course different from last year's?
  - (A) It will be shorter.
  - (B) It will be more expensive.
  - (C) It will be offered in the evening.
  - (D) It will be taught by a new instructor.
- 88. What will the speaker do next?
  - (A) Distribute a course catalog
  - (B) Process admissions payments
  - (C) Assign student ID numbers
  - (D) Discuss the enrollment process

- **89.** What does the speaker mean when he says, "we have a lot of material to cover today"?
  - (A) He is upset about an assignment.
  - (B) He wants to begin immediately.
  - (C) He is too busy to attend a meeting.
  - (D) He needs assistance with a
    - presentation.
- 90. What is the topic of the workshop?
  - (A) Effective communication skills
  - (B) Managing department finances
  - (C) Improving productivity
  - (D) Choosing job applicants
- 91. What are the listeners instructed to do?
  - (A) Submit a résumé
  - (B) Log in to a database
  - (C) Show identification
  - (D) Work with a partner
- 92. Who most likely is the speaker?
  - (A) An accountant
  - (B) An attorney
  - (C) A real estate agent
  - (D) A building contractor
- **93.** According to the speaker, what is the problem?
  - (A) An estimate is higher than expected.
  - (B) Some work is behind schedule.
  - (C) A staff member is away.
  - (D) Some materials are unavailable.
- 94. What solution does the speaker suggest?
  - (A) Hiring a smaller team
  - (B) Paying with a credit card
  - (C) Completing a project in stages
  - (D) Buying a different property

Telephone Directory		
Extension	Employee	
35	Robert Sanchez	
78	Regina Dover	
14	Jim Strickland	
90	Lucy Cho	

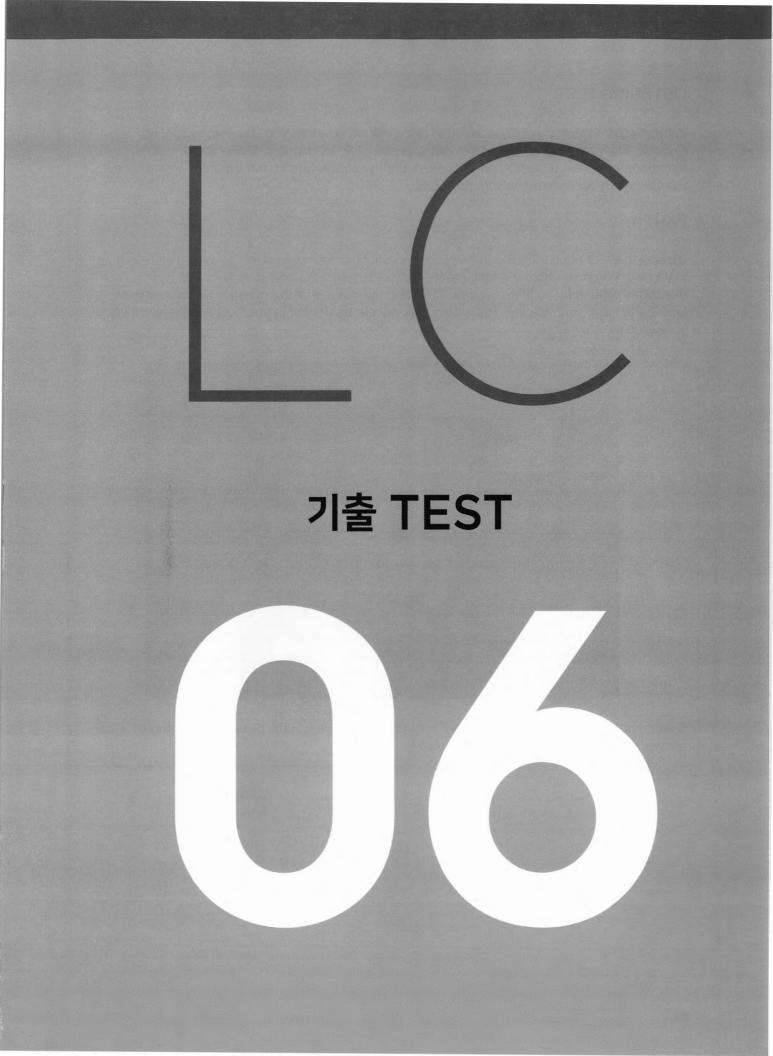
- 95. Where does the speaker most likely work?
  - (A) At a bank
  - (B) At a fitness center
  - (C) At a medical office
  - (D) At an electronics store
- **96.** Look at the graphic. Who can answer questions about billing?
  - (A) Robert Sanchez
  - (B) Regina Dover
  - (C) Jim Strickland
  - (D) Lucy Cho
- **97.** What are the listeners asked to do on a Web site?
  - (A) Fill out a membership form
  - (B) Learn about an updated policy
  - (C) Read some nutrition tips
  - (D) Submit employee biographies



- 98. Why did employees dislike a proposal?
  - (A) Construction noise would be disruptive.
  - (B) A parking fee would increase.
  - (C) A location would be inconvenient.
  - (D) Outdoor seating space would be limited.
- **99.** Look at the graphic. Which hall will have a new wing added?
  - (A) Hall A
  - (B) Hall B
  - (C) Hall C
  - (D) Hall D
- 100. What will the speaker discuss next?
  - (A) A timeline
  - (B) A budget
  - (C) An upcoming celebration
  - (D) A volunteer project

This is the end of the Listening test.





# LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.













GO ON TO THE NEXT PAGE

**TEST 6** 

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. What is the woman trying to do?
  - (A) Buy a computer
  - (B) Reserve a flight
  - (C) Mail a package
  - (D) Pick up a vehicle
- 33. What did the woman forget to bring?
  - (A) A credit card
  - (B) A confirmation number
  - (C) Some coupons
  - (D) Some identification
- 34. What does the man say he will do?
  - (A) Search a database
  - (B) Explain a contract
  - (C) Talk to a manager
  - (D) Prepare a shipment
- 35. Why did the man go to Amy's office?
  - (A) To request some time off
  - (B) To demonstrate a product
  - (C) To drop off some paperwork
  - (D) To schedule an appointment
- 36. Why is Amy unavailable?
  - (A) She is preparing to travel.
  - (B) She is speaking with a client.
  - (C) She is attending a seminar.
  - (D) She is working on a report.
- 37. What will the man most likely do next?
  - (A) Meet a colleague for lunch
  - (B) Conduct a training session
  - (C) Clean a meeting room
  - (D) Print some instructions

- 38. Why is the woman calling?
  - (A) To update an address
  - (B) To make a complaint
  - (C) To renew a subscription
  - (D) To inquire about employment
- 39. Why does the man apologize?
  - (A) A discount does not apply.
  - (B) A service agreement has ended.
  - (C) A business has closed.
  - (D) A security procedure has changed.
- 40. What does the man say he will do?
  - (A) Change a delivery time
  - (B) Send a document
  - (C) Speak with a supervisor
  - (D) Provide a phone number
- 41. Where do the speakers most likely work?
  - (A) At a manufacturing company (B) At a grocery store
  - (C) At an employment agency
  - (D) At a shipping service
- **42.** According to the men, what is causing a problem?
  - (A) Some workers have called in sick.
  - (B) A vehicle has broken down.
  - (C) A machine is operating slowly.
  - (D) The boxes are the wrong size.
- 43. What does the woman suggest?
  - (A) Checking a warranty
  - (B) Postponing an inspection
  - (C) Purchasing a different product
  - (D) Scheduling a repair

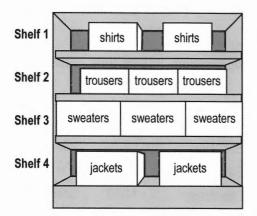
- 44. What are the speakers discussing?
  - (A) A new product
  - (B) A company merger
  - (C) Cost estimates
  - (D) Survey results
- **45.** According to the man, what is the main problem?
  - (A) His team is unable to complete a project on time.
  - (B) Some employees did not receive a salary increase.
  - (C) There is too much noise in the office.
  - (D) There are not enough parking spaces.
- 46. What does the woman suggest doing?
  - (A) Reminding people about a company policy
  - (B) Hiring some temporary staff
  - (C) Moving to a different building
  - (D) Speaking to the management team
- **47.** What is the woman calling about?
  - (A) Processing a payment
  - (B) Printing invitations
  - (C) Hiring extra help
  - (D) Filling an order
- **48.** What does the man imply when he says, "the request came directly from the client"?
  - (A) Some contact information is incorrect.
  - (B) A change is not possible.
  - (C) A worker is highly qualified.
  - (D) A fee has been discussed.
- 49. What does the woman say she will do?
  - (A) Revise a bill
  - (B) Set up a meeting
  - (C) Contact some businesses
  - (D) Pack some merchandise

- 50. What did the woman win a prize for?
  - (A) Having the highest sales numbers
  - (B) Providing excellent customer service
  - (C) Working at the company for ten years
  - (D) Reducing costs on a project
- 51. What will the woman do this weekend?
  - (A) Visit a branch office
  - (B) Attend a conference
  - (C) Join a fitness club
  - (D) Go on a vacation
- **52.** What does the woman say she will do with the prize?
  - (A) Display it in her office
  - (B) Exchange it at the store
  - (C) Offer it to someone else
  - (D) Use it at a later date
- **53.** Where does the conversation most likely take place?
  - (A) In a train station
  - (B) In a hotel
  - (C) In a theater
  - (D) In a computer store
- **54.** Why does the man say, "This is my first visit here"?
  - (A) To explain his concern
  - (B) To provide an excuse
  - (C) To ask for permission
  - (D) To request a recommendation
- **55.** Why does the woman recommend making a purchase on the Internet?
  - (A) More products are available.
  - (B) It is not necessary to wait in line.
  - (C) The price is reduced.
  - (D) Shipping is free.

- **56.** Which industry do the speakers most likely work in?
  - (A) Home construction
  - (B) Finance
  - (C) Web design
  - (D) Health care
- **57.** What does the man recommend?
  - (A) Hiring an accountant
  - (B) Changing operating hours
  - (C) Purchasing office supplies
  - (D) Revising a timeline
- 58. What does the woman say she will do?
  - (A) Pick up an application
  - (B) Submit an invoice
  - (C) Schedule a workshop
  - (D) Make an appointment
- 59. Why is the woman at Regal Advertising?
  - (A) For a photography session
  - (B) For a client consultation
  - (C) For a job interview
  - (D) For a building opening
- 60. What does the woman say is her specialty?
  - (A) Researching international laws
  - (B) Creating designs for billboards
  - (C) Building a strong customer base
  - (D) Finding cost-efficient business solutions
- **61.** What does the woman say she appreciates about Regal?
  - (A) The company creates unique designs.
  - (B) The company has offices overseas.
  - (C) The company is dedicated to research.
  - (D) The company values its employees.

	_		
Destination	Departure Time	Status	
Los Angeles	10:00	Delayed- one hour	
San Antonio San Jose	10:30 11:00	On time	
		On time	
Las Vegas	11:30	Delayed- 30 minutes	

- 62. What problem does the woman report?
  - (A) She forgot to bring a laptop.
  - (B) She is running late.
  - (C) A flight was overbooked.
  - (D) A guest speaker canceled.
- **63.** Look at the graphic. Where are the speakers going?
  - (A) To Los Angeles
  - (B) To San Antonio
  - (C) To San Jose
  - (D) To Las Vegas
- 64. What does the woman ask the man to do?
  - (A) Postpone an event
  - (B) Borrow some equipment
  - (C) File a complaint
  - (D) Make a phone call



- 65. What problem does the woman mention?
  - (A) Some labels are incorrect.
  - (B) An item is unpopular.
  - (C) A shipment is delayed.
  - (D) More storage space is needed.
- **66.** Look at the graphic. Which shelf will the man work on today?
  - (A) Shelf 1
  - (B) Shelf 2
  - (C) Shelf 3
  - (D) Shelf 4
- 67. What does the woman tell the man to do?
  - (A) Sign for a delivery
  - (B) Put price tags on some items
  - (C) Contact a different supplier
  - (D) Move a display table

#### **Business Plan**

- Part 1 .....Company Overview Part 2 .....Services Part 3 .....Industry Analysis Part 4 .....Advertising Part 5 .....Budget
- **68.** What kind of business does the man want to start?
  - (A) A shop
  - (B) A restaurant
  - (C) A bank
  - (D) A farm
- **69.** What does the man say he learned from his previous business?
  - (A) How to apply for an operating permit
  - (B) How to negotiate a vendor contract
  - (C) How to make attractive advertisements
  - (D) How to identify potential customers
- **70.** Look at the graphic. Which part of the business plan does the woman suggest revising?
  - (A) Part 2
  - (B) Part 3
  - (C) Part 4
  - (D) Part 5

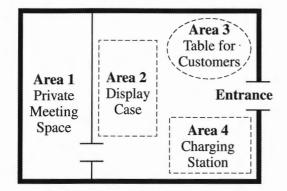
**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- **71.** What industry does the speaker most likely work in?
  - (A) Information Technology
  - (B) Shipping and Receiving
  - (C) Advertising
  - (D) Manufacturing
- 72. What is the speaker mainly talking about?
  - (A) A budget proposal
  - (B) Product designs
  - (C) A project delay
  - (D) Sample photos
- 73. What are the listeners asked to do?
  - (A) Review a schedule
  - (B) Work overtime
  - (C) Suggest some ideas
  - (D) Prepare a presentation
- 74. What is the main purpose of the message?
  - (A) To complain about parking
  - (B) To confirm a move-in date
  - (C) To discuss a rent increase
  - (D) To report a broken appliance
- **75.** What does the speaker say he did yesterday?
  - (A) He started a new job.
  - (B) He talked to his neighbors.
  - (C) He helped a friend move.
  - (D) He went to a party.
- **76.** What does the speaker plan to do tomorrow?
  - (A) Attend a music concert
  - (B) Borrow a vehicle
  - (C) Pay a late bill
  - (D) Stop by an office

- 77. Where do the listeners probably work?
  - (A) At an accounting firm(B) At a software company(C) At a travel agency(D) At a shipping warehouse
- **78.** What does the speaker imply when she says, "Now, there's a box in the staff room"?
  - (A) Some materials have been relocated.
  - (B) A shipment is urgent.
  - (C) A problem has been solved.
  - (D) A task was not completed.
- 79. What will the speaker do on Fridays?
  - (A) Meet with clients
  - (B) Make deliveries
  - (C) Summarize feedback
  - (D) Inspect facilities
- **80.** What type of business recorded the message?
  - (A) A construction company
  - (B) A law firm
  - (C) An electronics manufacturer
  - (D) An insurance agency
- 81. What does the speaker say about the office?
  - (A) It has moved to a different location.
  - (B) Its business hours have changed.
  - (C) It is closed for a holiday.
  - (D) It is being renovated.
- 82. What are the listeners instructed to do?
  - (A) Send an e-mail
  - (B) Visit a Web site
  - (C) Call at a later time
  - (D) Fill out a form

- 83. What is the broadcast mainly about?
  - (A) Projected employment figures
  - (B) An international fashion conference
  - (C) An advertising campaign
  - (D) The relocation of a business
- 84. According to the speaker, who is Sharon Rockford?
  - (A) An architect
  - (B) A fashion designer
  - (C) A company president
  - (D) A magazine editor
- **85.** What is Broadchurch Fashions planning to do next spring?
  - (A) Introduce a woman's clothing line
  - (B) Hire a celebrity spokesperson
  - (C) Start an online business
  - (D) Sponsor a charitable event
- **86.** What kind of equipment has just been installed?
  - (A) Shredders
  - (B) Projectors
  - (C) Computers
  - (D) Printers
- 87. What product feature does the speaker emphasize?
  - (A) It is energy efficient.
  - (B) It is durable.
  - (C) It is secure.
  - (D) It is inexpensive.
- **88.** Why does the speaker say, "but they're generally very busy"?
  - (A) To complain about a difficult work schedule
  - (B) To offer to repair some equipment
  - (C) To encourage the listeners to be patient
  - (D) To suggest hiring more staff

- 89. Where does the speaker most likely work?
  - (A) At a driving school
  - (B) At an automobile dealership
  - (C) At a manufacturing plant
  - (D) At a delivery service
- **90.** What did the survey gather information about?
  - (A) Safety practices
  - (B) Employee engagement
  - (C) Interest in new merchandise
  - (D) Customer satisfaction
- **91.** What incentive did the company provide for returning the survey?
  - (A) A promotional T-shirt
  - (B) A product upgrade
  - (C) A free car wash
  - (D) A gift card
- 92. Who most likely are the listeners?
  - (A) Sales representatives
  - (B) Property managers
  - (C) Electrical engineers
  - (D) Maintenance workers
- **93.** What does the speaker imply when she says, "most people have a limited understanding of the topic"?
  - (A) A product must be redesigned.
  - (B) A topic should be explained clearly.
  - (C) A mistake could not be avoided.
  - (D) A task can only be done by professionals.
- 94. According to the woman, what is the listeners' goal?
  - (A) To meet a quota
  - (B) To lower expenses
  - (C) To recruit more employees
  - (D) To collaborate more effectively



- 95. Who most likely is the speaker?
  - (A) An architect
  - (B) A store supervisor
  - (C) An event organizer
  - (D) An electrician
- **96.** What does the speaker say about mobile phones?
  - (A) They have been discounted recently.
  - (B) They will be centrally located.
  - (C) They can be updated quickly.
  - (D) They must be turned off now.
- 97. Look at the graphic. Which area was added?
  - (A) Area 1
  - (B) Area 2
  - (C) Area 3
  - (D) Area 4

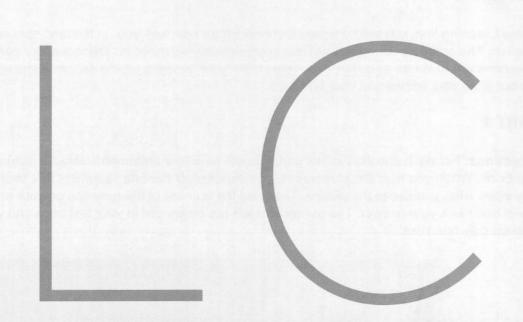
#### **MEMBERSHIP FORM**

\$40 Student	\$150 Family
\$80 Individual	\$500 Business
Name:	
Credit Card Number:	
Expiration Date:	/

- 98. Where does the speaker most likely work?
  - (A) At a library(B) At a fitness center
  - (C) At a zoo
  - (D) At a museum
- **99.** What does the speaker thank the listeners for?
  - (A) Signing up for membership
  - (B) Leading group tours
  - (C) Agreeing to help with a project
  - (D) Registering for a newsletter
- **100.** Look at the graphic. Which amount has changed this year?
  - (A) \$40 (B) \$80 (C) \$150 (D) \$500

This is the end of the Listening test.





# 기출 TEST

## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

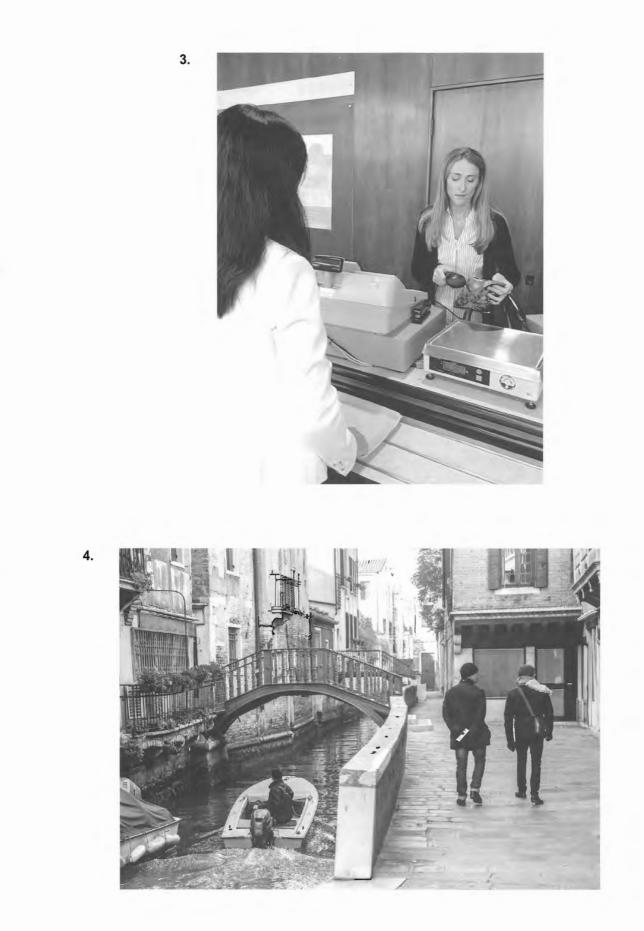
**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.











GO ON TO THE NEXT PAGE

TEST 7

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. Where are the speakers?
  - (A) At a hotel
  - (B) At a museum
  - (C) At a clothing store
  - (D) At a movie theater
- 33. What problem does the woman have?
  - (A) She lost her gloves.
  - (B) She cannot find her tour group.
  - (C) She forgot her wallet.
  - (D) She needs directions.
- 34. What does the man ask for?
  - (A) A phone number
  - (B) A photo ID card
  - (C) A receipt
  - (D) A confirmation code
- 35. Where do the speakers work?
  - (A) At a restaurant
  - (B) At a national park
  - (C) At an outdoor market
  - (D) At a grocery store
- 36. Who is Julia?
  - (A) A trainee
  - (B) An investor
  - (C) A customer
  - (D) A supervisor
- 37. What will Julia most likely do next?
  - (A) Go on a hike
  - (B) Receive a payment
  - (C) Revise an itinerary
  - (D) Get a uniform

- 38. What is the man planning for next month?
  - (A) A birthday dinner
  - (B) An awards banquet
  - (C) A retirement party
  - (D) An office relocation
- 39. What does the woman say she will do?
  - (A) Send a sample menu
  - (B) Prepare a contract
  - (C) Change a reservation
  - (D) Speak to a manager
- 40. What will the man give to the woman?
  - (A) A guest list
  - (B) An e-mail address
  - (C) A credit card number
  - (D) An itinerary

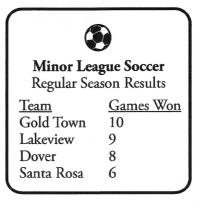
- ce?
- 41. Where does the conversation take place?
  - (A) At a fitness center (B) At a pharmacy
  - (C) At a travel agency
  - (D) At a bank
- **42.** What does the woman say she will do next month?
  - (A) Take a vacation
  - (B) Start a new job
  - (C) See a different doctor
  - (D) Move to a new city
- 43. Why does Jason talk to Mr. Pruitt?
  - (A) To ask about a policy
  - (B) To notify him of a scheduling change
  - (C) To introduce him to a friend
  - (D) To request that a machine be repaired



- 44. Who most likely is the woman?
  - (A) A computer engineer
  - (B) A maintenance worker
  - (C) A customer service representative
  - (D) A television journalist
- **45.** Why does the woman say, "there was a heavy snowstorm last week"?
  - (A) To explain why a delivery was delayed
  - (B) To report on a recent power failure
  - (C) To approve some employee absences
  - (D) To explain why some property is damaged
- 46. What does the man say he will do soon?
  - (A) Travel to another city
  - (B) Choose a mobile phone provider
  - (C) Post a job announcement
  - (D) Begin working from home
- 47. Which industry do the speakers work in?
  - (A) Internet technology
  - (B) Real estate
  - (C) Manufacturing
  - (D) Banking
- 48. What change is the man proposing?
  - (A) Taking out a loan
  - (B) Finding a different supplier
  - (C) Building another factory
  - (D) Expanding a sales area
- 49. What does the woman offer to do?
  - (A) Make a pricing decision
  - (B) Contact a retail chain
  - (C) Record a promotional video
  - (D) Revise a database

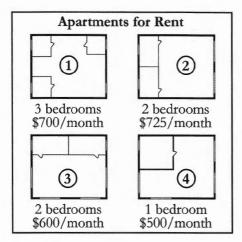
- 50. What does the woman want to do?
  - (A) Verify a contract
  - (B) Rent a storage unit
  - (C) Dispose of some documents
  - (D) Install some machines
- 51. What is the woman concerned about?
  - (A) Whether some containers are secure
  - (B) Whether some clients have arrived
  - (C) Whether a truck is locked
  - (D) Whether a space is available
- 52. How often does the woman want a service?
  - (A) Daily
  - (B) Weekly
  - (C) Monthly
  - (D) Yearly
- 53. What is the woman calling about?
  - (A) A missing reservation
  - (B) A messy room
  - (C) Broken equipment
  - (D) Transportation delays
- 54. What does the woman imply when she says, "I do have clients coming in at eleven o'clock"?
  - (A) She needs a task to be completed quickly.
  - (B) She is agreeing to postpone a conference.
  - (C) She realizes her calendar is incorrect.
  - (D) She is pleased about a business deal.
- 55. What does the man say he will do?
  - (A) Provide a refund
  - (B) Prepare a receipt
  - (C) Call an employee
  - (D) Review a project timeline

- 56. What type of event will the speakers attend?
  - (A) A professional seminar
  - (B) A board meeting
  - (C) A safety training
  - (D) An awards ceremony
- 57. What does the man ask about?
  - (A) A certification requirement
  - (B) A reimbursement process
  - (C) A presentation schedule
  - (D) A building location
- **58.** What does the woman recommend the man do?
  - (A) Speak with his supervisor
  - (B) Update his résumé
  - (C) E-mail an event planner
  - (D) Watch a video tutorial
- 59. Where do the speakers work?
  - (A) At a newspaper company
  - (B) At a city government office
  - (C) At a train station
  - (D) At a construction firm
- 60. What are the speakers mainly discussing?
  - (A) A bicycle sale
  - (B) A bicycle race
  - (C) A bicycle-safety class
  - (D) A bicycle-sharing program
- **61.** What does the woman suggest doing later today?
  - (A) Celebrating an accomplishment
  - (B) Negotiating a business deal
  - (C) Interviewing some participants
  - (D) Holding a press conference



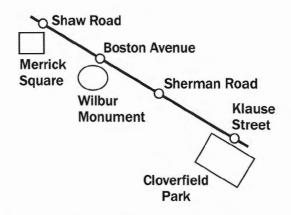
- **62.** Look at the graphic. Which team do the speakers support?
  - (A) Gold Town
  - (B) Lakeview
  - (C) Dover
  - (D) Santa Rosa
- 63. What does the man offer to do?
  - (A) Join a sports team
  - (B) Record a sporting event
  - (C) Print some bus maps
  - (D) Give some colleagues a ride
- **64.** What does the woman remind the man about?
  - (A) A group discount
  - (B) Extended bus service
  - (C) An approaching work deadline
  - (D) The opening of a new sports facility





- **65.** Why does the woman say she is moving to Watertown?
  - (A) She wants a shorter commute.
  - (B) She is starting her own business.
  - (C) Her family lives in the area.
  - (D) Her company is relocating.
- **66.** Look at the graphic. Which apartment is the woman most interested in?
  - (A) Apartment 1
  - (B) Apartment 2
  - (C) Apartment 3
  - (D) Apartment 4
- 67. What will the speakers most likely do next?
  - (A) Schedule a visit
  - (B) Finish some designs
  - (C) Review a lease agreement
  - (D) Look at some furniture





- 68. Why does the woman say she is late?
  - (A) She had a long meeting.
  - (B) She was having car trouble.
  - (C) There was a lot of traffic.
  - (D) A client arrived unexpectedly.
- 69. What does the woman ask the man to do?
  - (A) Give her a ride to the office
  - (B) Meet her at a bus stop
  - (C) Call an important client
  - (D) Pick up a bus ticket
- **70.** Look at the graphic. Which bus stop is the woman close to now?
  - (A) Shaw Road
  - (B) Boston Avenue
  - (C) Sherman Road
  - (D) Klause Street

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

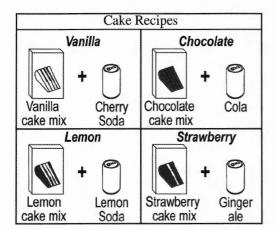
- 71. Where is the announcement being made?
  - (A) At an electronics store
  - (B) At a clothing shop
  - (C) At a hardware store
  - (D) At a supermarket
- 72. What service is going to be offered?
  - (A) Online ordering
  - (B) Gift wrapping
  - (C) Rentals
  - (D) Repairs
- **73.** Why should the listeners go to the customer service desk?
  - (A) To fill out a survey
  - (B) To register for discounts
  - (C) To pick up a brochure
  - (D) To get free samples
- 74. What is the listener trying to do?
  - (A) Meet a film director
  - (B) Make a reservation
  - (C) Enter a contest
  - (D) Apply for a job
- **75.** What does the speaker imply when he says, "a film festival is taking place here that week"?
  - (A) He recommends going to an event.
  - (B) He cannot fulfill a request.
  - (C) A city is becoming more popular.
  - (D) There will be a lot of traffic.
- 76. What did the speaker do for the listener?
  - (A) He reviewed an employment application.
  - (B) He purchased some event tickets.
  - (C) He confirmed a flight itinerary.
  - (D) He contacted another branch location.

- 77. Who most likely are the listeners?
  - (A) Sales assistants
  - (B) Factory workers
  - (C) Hiring managers
  - (D) Delivery drivers
- **78.** What does the speaker remind the listeners about?
  - (A) Referring to a handbook
  - (B) Organizing merchandise
  - (C) Filling out a time sheet
  - (D) Greeting customers
- **79.** According to the speaker, what might the listeners receive?
  - (A) Free products
  - (B) Extra vacation days
  - (C) A cash bonus
  - (D) A gift certificate
- 80. Where does the speaker work?
  - (A) At a fitness center
  - (B) At a doctor's office
  - (C) At a laboratory
  - (D) At a pharmacy
- 81. Why is the speaker calling?
  - (A) To confirm an appointment
  - (B) To provide a reference
  - (C) To discuss lab results
  - (D) To resolve a billing issue
- 82. What does the speaker say happened last month?
  - (A) A building lobby was renovated.
  - (B) An office moved to a different floor.
  - (C) Some fees increased.
  - (D) Some employees were hired.

TEST

- **83.** What has a government department recently announced?
  - (A) Job opportunities
  - (B) Funding decisions
  - (C) New transportation regulations
  - (D) Updated construction plans
- 84. What is being advertised?
  - (A) A car wash service
  - (B) A training program
  - (C) A navigation system
  - (D) An insurance policy
- 85. What does the speaker say will happen next week?
  - (A) A discount offer will end.
  - (B) A store location will open.
  - (C) A product will be launched.
  - (D) A facility will be inspected.
- 86. What type of event is taking place?
  - (A) A gallery opening
  - (B) A retirement party
  - (C) An awards ceremony
  - (D) A school fund-raiser
- 87. What happened in June?
  - (A) A building was purchased.
  - (B) A marketing campaign began.
  - (C) Some deadlines were extended.
  - (D) Some artists were selected.
- **88.** What does the speaker imply when she says, "tourism in the area has doubled"?
  - (A) A project was successful.
  - (B) More volunteers are needed.
  - (C) Renovation work can begin.
  - (D) It is difficult to find parking.

- 89. What will Dr. Ray speak about?
  - (A) Managing financial risk
  - (B) Communicating with patients
  - (C) Improving customer service
  - (D) Preparing for job interviews
- 90. What is Dr. Ray's current position?
  - (A) He is the editor of a publication.
  - (B) He is a professor at a university.
  - (C) He is the chief surgeon at a hospital.
  - (D) He is a safety inspector in a laboratory.
- 91. What will Dr. Ray do after his speech?
  - (A) Sign some books
  - (B) Attend a reception
  - (C) Demonstrate a technique
  - (D) Evaluate a financial record
- 92. Where does the speaker most likely work?
  - (A) At a mobile phone manufacturer
  - (B) At a radio station
  - (C) At an Internet service provider
  - (D) At a clothing store
- **93.** What does the speaker mean when he says, "but the phones are still ringing"?
  - (A) The company continues to receive complaints.
  - (B) The company needs additional staff.
  - (C) The company is still taking orders.
  - (D) The company's advertising was effective.
- 94. What will the listeners most likely do next?
  - (A) Promote a business
  - (B) Revise some résumé
  - (C) Make a repair
  - (D) Read a document

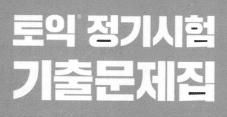


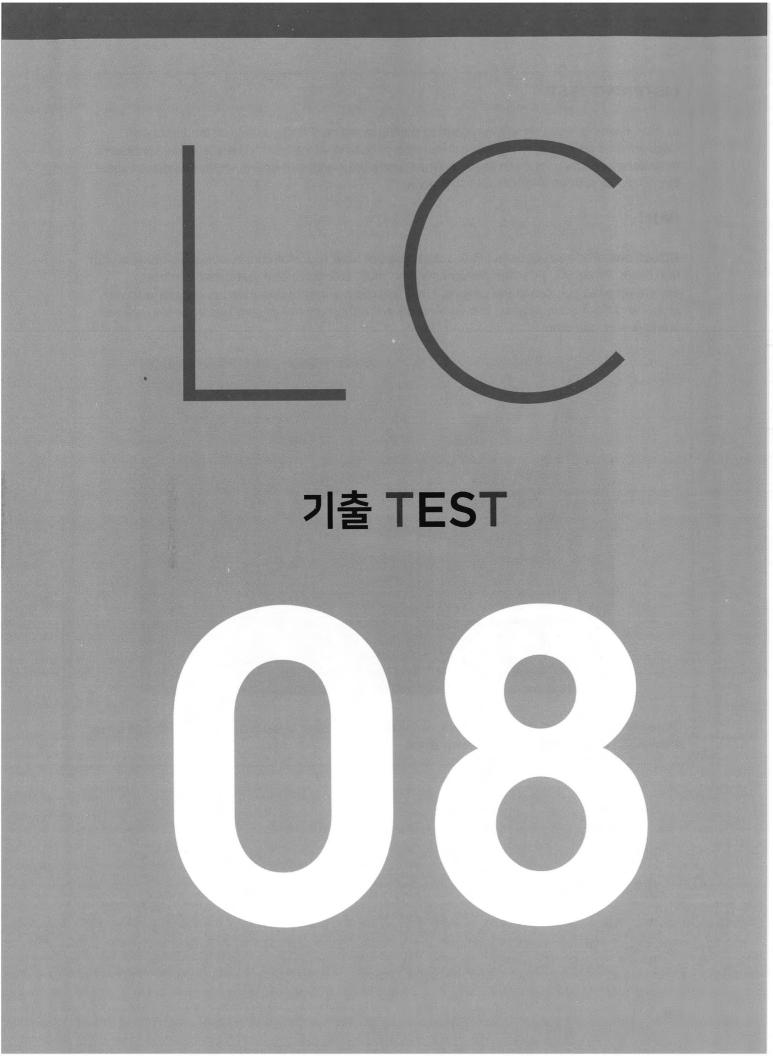
- **95.** Who is the intended audience for the broadcast?
  - (A) Restaurant owners
  - (B) Home cooks
  - (C) Food critics
  - (D) Professional chefs
- **96.** Look at the graphic. Which cake recipe did the speaker change?
  - (A) Vanilla
  - (B) Chocolate
  - (C) Lemon
  - (D) Strawberry
- 97. What are the listeners asked to do?
  - (A) Call the show
  - (B) Attend a class
  - (C) Share photographs
  - (D) Write a review

	Mn_
Book Convention Day 1	
<b>Opening Remarks</b>	10:00 а.м.
Nonfiction Author Panel	11:00 а.м.
Digital Books Seminar	1:00 р.м.
Book Publicity Forum	3:00 р.м.

- 98. Where is the talk most likely taking place?
  - (A) At a library
  - (B) At a bookstore
  - (C) At a publishing company
  - (D) At a news agency
- **99.** Look at the graphic. Which session are the listeners required to attend?
  - (A) Opening Remarks
  - (B) Nonfiction Author Panel
  - (C) Digital Books Seminar
  - (D) Book Publicity Forum
- 100. What still needs to be confirmed?
  - (A) The event location
  - (B) The registration fee
  - (C) The start time
  - (D) The catering arrangements

This is the end of the Listening test.





## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.

TEST 8 119









**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

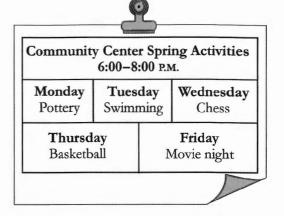
- 32. Where do the speakers work?
  - (A) At a hotel
  - (B) At an art gallery
  - (C) At a hardware store
  - (D) At a travel agency
- 33. Why was a building temporarily closed?
  - (A) To take inventory
  - (B) To host an event
  - (C) To complete a renovation
  - (D) To celebrate a holiday
- 34. What is the man going to do next?
  - (A) Post some flyers
  - (B) Send customers an e-mail
  - (C) Place a food order
  - (D) Contact the maintenance department
- 35. What are the speakers planning?
  - (A) A company dinner
  - (B) A conference schedule
  - (C) An upcoming trip
  - (D) A factory inspection
- 36. What does the woman suggest?
  - (A) Inviting a guest speaker
  - (B) Reserving a different venue
  - (C) Checking a budget
  - (D) Postponing a party
- 37. What does the woman say will be provided?
  - (A) Name tags
  - (B) A city tour
  - (C) Transportation
  - (D) Entertainment

- 38. What are the speakers mainly discussing?
  - (A) A store sign
  - (B) A Web site
  - (C) Some uniforms
  - (D) Some business cards
- 39. What suggestion does the man make?
  - (A) Adding display racks
  - (B) Giving a demonstration
  - (C) Researching some suppliers
  - (D) Advertising a business' hours
- 40. What does Ana offer to do?
  - (A) Lead a training session
  - (B) Greet a client
  - (C) Update a list
  - (D) Revise an announcement
- 41. What type of business is the man calling?
  - (A) A bookstore
  - (B) A restaurant
  - (C) A clothing shop
  - (D) A printing shop
- 42. What will happen next week?
  - (A) A class will begin.
  - (B) A shipment will arrive.
  - (C) A location will change.
  - (D) A sale will end.
- 43. What information does the woman ask for?
  - (A) A bank account number
  - (B) A mailing address
  - (C) A discount code
  - (D) A telephone number

- 44. What is the woman concerned about?
  - (A) The quality of some fabric
  - (B) The price of a shipment
  - (C) The size of some furniture
  - (D) The noise from some construction
- **45.** What does the man say his team will do at the woman's house?
  - (A) Paint a living room
  - (B) Assemble a product
  - (C) Take some measurements
  - (D) Remove some machinery
- 46. What does the woman ask the man to do?
  - (A) Resubmit an order form
  - (B) Send some samples
  - (C) Go to a different address
  - (D) Change a delivery date
- **47.** Why does the man want to hire a temporary employee?
  - (A) To hand out brochures
  - (B) To design a Web site
  - (C) To sort through some documents
  - (D) To pick up some office equipment
- **48.** According to the man, what does the job require?
  - (A) Sales experience
  - (B) Public speaking skills
  - (C) Interior decorating experience
  - (D) Computer skills
- 49. What does the man ask the woman to do?
  - (A) Check a budget
  - (B) Sign a contract
  - (C) Brainstorm marketing ideas
  - (D) Prepare some invoices

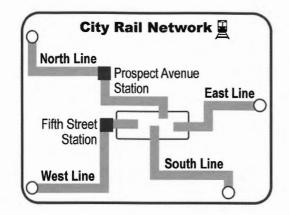
- 50. Where do the speakers most likely work?
  - (A) At a hotel
  - (B) At a restaurant
  - (C) At a convention hall
  - (D) At an auto repair shop
- 51. What does the woman say about her car?
  - (A) She will loan it to a friend.
  - (B) She does not use it often.
  - (C) It was recently purchased.
  - (D) It needs to be fixed.
- **52.** What does the woman mean when she says, "Thursday is my mother's birthday"?
  - (A) She is inviting the man to a party.
  - (B) She cannot work on Thursday night.
  - (C) She has to buy a gift before Thursday.
  - (D) She forgot to update a calendar.
- 53. What most likely is the man's position?
  - (A) A maintenance worker
  - (B) A government official
  - (C) An editor
  - (D) An accountant
- 54. What do the women do at their company?
  - (A) They arrange travel.
  - (B) They provide legal assistance.
  - (C) They organize training sessions.
  - (D) They manage company inventory.
- 55. What does the man ask about?
  - (A) Free parking
  - (B) Technical support
  - (C) Payment options
  - (D) Printing supplies

- **56.** Which industry do the speakers most likely work in?
  - (A) Health care
  - (B) Architecture
  - (C) Tourism
  - (D) Fashion
- **57.** What does the woman mean when she says, "My meeting was canceled"?
  - (A) She cannot answer a question.
  - (B) She is available to discuss an issue.
  - (C) She is confused by a schedule change.
  - (D) She is worried a project will be delayed.
- 58. What will the woman most likely do next?
  - (A) Call a vendor
  - (B) Distribute a questionnaire
  - (C) Review some designs
  - (D) Contact some colleagues
- 59. What is the topic of an upcoming seminar?
  - (A) Payroll procedures
  - (B) Videoconferencing tools
  - (C) Computer upgrades
  - (D) Password security
- **60.** What aspect of the seminar do the speakers disagree about?
  - (A) How long it should last
  - (B) How it should be announced
  - (C) Whether attendance should be required
  - (D) Whether refreshments should be served
- **61.** What does the woman want to distribute after the seminar?
  - (A) A survey
  - (B) A manual
  - (C) Some paychecks
  - (D) Some hardware



- 62. Who most likely is the man?
  - (A) A fitness coach
  - (B) A teacher
  - (C) A medical doctor
  - (D) A receptionist
- 63. What does the woman ask the man about?
  - (A) Requirements for a job
  - (B) Alternative types of exercise
  - (C) Available appointment times
  - (D) Operating hours of a business
- 64. Look at the graphic. When will the woman probably go to the community center in the spring?
  - (A) On Tuesdays
  - (B) On Wednesdays
  - (C) On Thursdays
  - (D) On Fridays





- 65. What does the man say he is doing tonight?
  - (A) Taking a flight
  - (B) Eating in a restaurant
  - (C) Seeing a performance
  - (D) Visiting a friend
- 66. Look at the graphic. Which train line will the man most likely take?
  - (A) The North Line
  - (B) The East Line
  - (C) The South Line
  - (D) The West Line
- 67. What does the man ask about a bus?
  - (A) Whether he needs a different ticket
  - (B) Whether there are reserved seats
  - (C) How long the ride will take
  - (D) How often the bus runs

Matphase Electronics Model #	On the Head	In the Ear	Noise Reduction
F-12		~	Fair
A-66	~		Good
N-48		~	Excellent
C-94	$\checkmark$		Excellent

- 68. Why is the woman at the store?
  - (A) To arrange a delivery
  - (B) To exchange a purchase
  - (C) To request an instruction manual
  - (D) To complain about an incorrect charge
- 69. What is the woman's job?
  - (A) Jazz musician
  - (B) Studio photographer
  - (C) Carpenter
  - (D) Electrical engineer
- **70.** Look at the graphic. What model does the man recommend?
  - (A) F-12
  - (B) A-66
  - (C) N-48 (D) C-94

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- **71.** What field does the listener most likely work in?
  - (A) Health care
  - (B) Education
  - (C) Marketing
  - (D) Technology
- **72.** What job requirement does the speaker mention?
  - (A) Frequent travel
  - (B) Public speaking
  - (C) Employee supervision
  - (D) Bilingual skills
- **73.** What does the speaker ask the listener to do?
  - (A) Attend a trade show
  - (B) Contact a new client
  - (C) Complete some paperwork
  - (D) Suggest a meeting time
- 74. What event is the speaker discussing?
  - (A) A wellness fair
  - (B) A luncheon
  - (C) A race
  - (D) A training session
- 75. What does the company most likely sell?
  - (A) Food
  - (B) Footwear
  - (C) Clothing
  - (D) Electronics
- 76. What does the speaker ask Leanna to do?
  - (A) Conduct a survey
  - (B) Select some items
  - (C) Visit a location
  - (D) Pass out identification badges

- 77. Who is Anne Pochon?
  - (A) A museum director(B) A photographer(C) A film producer(D) A sculptor
- **78.** What does the speaker say will happen in June?
  - (A) An art exhibit will be held.
  - (B) A company merger will take place.
  - (C) A documentary will be released.
  - (D) A shop will be renovated.
- 79. What will the speaker most likely do next?
  - (A) Provide directions
  - (B) Take some pictures
  - (C) Autograph some books
  - (D) Interview a guest
- 80. What does the company sell?
  - (A) Chemical products
  - (B) Machine parts
  - (C) Laboratory equipment
  - (D) Home appliances
- **81.** What does the speaker mean when he says, "I went to the convention last year"?
  - (A) He does not want to go to an event.
  - (B) He is able to help the listeners.
  - (C) He is explaining an expense report.
  - (D) He disagrees with the listeners' opinions.
- **82.** What does the speaker want the listeners to do when they return?
  - (A) Submit some receipts
  - (B) Develop an advertising plan
  - (C) Give a presentation
  - (D) Speak with a supervisor

- 83. Why are the listeners at Rockstone Bank?
  - (A) To attend a board meeting
  - (B) To organize a charity event
  - (C) To open an account
  - (D) To take part in an internship program
- 84. What is Ms. Enfield's position?
  - (A) Customer service representative
  - (B) Chief executive officer
  - (C) Branch manager
  - (D) Loan officer
- 85. What will Ms. Enfield speak about?
  - (A) Corporate culture
  - (B) A company policy
  - (C) An application process
  - (D) Career development
- 86. Where is the talk most likely taking place?
  - (A) At a supermarket
  - (B) At a community park
  - (C) At an art supply store
  - (D) At a farm
- 87. What does the speaker remind the listeners to do?
  - (A) Put belongings in a locker
  - (B) Fill out a survey
  - (C) Use sun protection
  - (D) Read some instructions
- **88.** What does the speaker mean when she says, "all of our flowerpots are twenty percent off"?
  - (A) She needs the listeners to change some price tags.
  - (B) She wants the listeners to purchase some merchandise.
  - (C) She is disappointed that a product did not sell well.
  - (D) She is surprised by a decision.

- 89. What is the purpose of the talk?
  - (A) To offer some training
  - (B) To revise a handbook
  - (C) To recommend a hotel
  - (D) To introduce new staff
- **90.** According to the speaker, what should the listeners remember to do?
  - (A) Reinstall some software
  - (B) Complete daily reports
  - (C) Submit travel vouchers
  - (D) Save some data
- 91. Why does the speaker apologize?
  - (A) His colleague is unavailable.
  - (B) His computer is malfunctioning.
  - (C) Some assignments are delayed.
  - (D) Some requests have been denied.
- 92. What is the topic of this week's podcast?
  - (A) The history of eating utensils
  - (B) The latest cooking trends
  - (C) Local restaurant reviews
  - (D) Healthy eating on a budget
- **93.** What does the speaker say will take place next month?
  - (A) A debut of a new host
  - (B) A fund-raising event
  - (C) A live studio broadcast
  - (D) A trivia contest
- **94.** Why does the speaker say, "That'll only take a minute"?
  - (A) To correct a misunderstanding
  - (B) To encourage participation
  - (C) To ask for permission
  - (D) To reconsider a suggestion

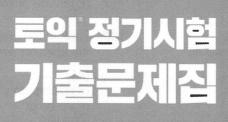
Customer: Evergreen Technology Order: Business Cards		
Quantity	Name	
500	Jihoon Lee	
1,000	Paola Dias	
1,500	Barbara Reynolds	
2,000	Mohammed Nasser	
min	www	

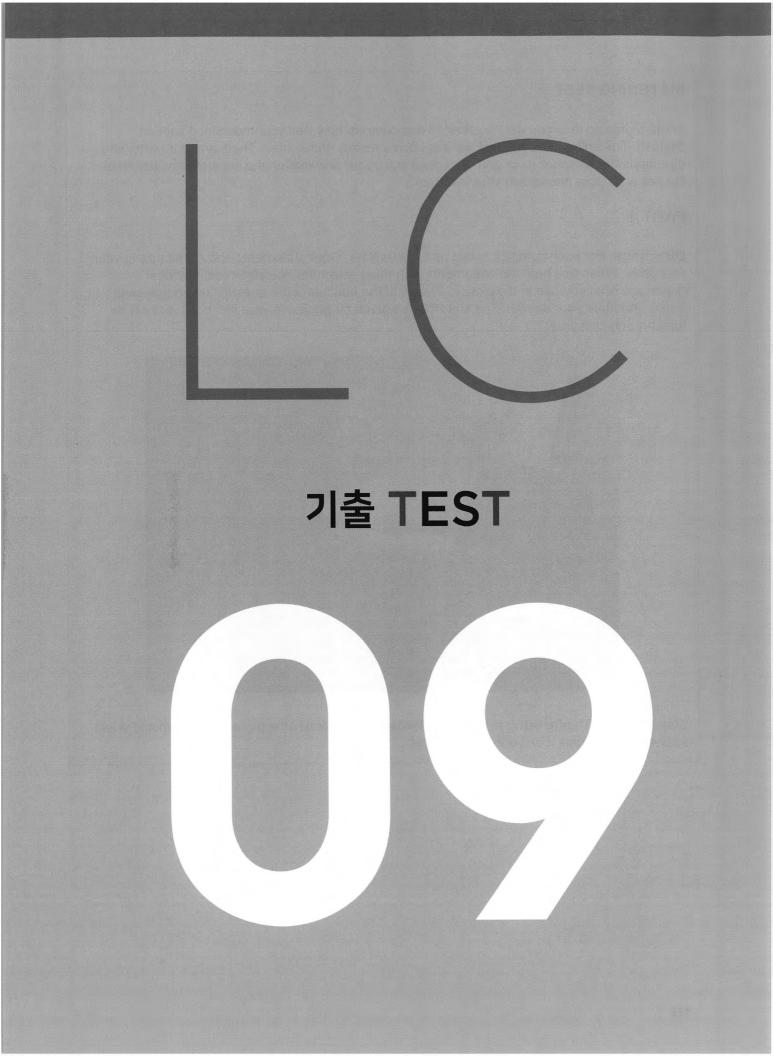
- **95.** Which department does the speaker work in?
  - (A) Human Resources
  - (B) Sales
  - (C) IT
  - (D) Finance
- **96.** Look at the graphic. Which quantity needs to be changed?
  - (A) 500
  - (B) 1,000
  - (C) 1,500
  - (D) 2,000
- **97.** What does the speaker say he will do tomorrow?
  - (A) Provide a logo
  - (B) Pick up an order
  - (C) Pay an invoice
  - (D) Meet with a client

COMPANY	BEST FEATURE
Lowz	No equipment charge
Gatepath	Payments from mobile phones
E-buzz	Flexible contracts
MRC	Online customer service

- 98. What type of business is being launched?
  - (A) A financial consulting firm
  - (B) A real estate agency
  - (C) A restaurant
  - (D) An electronics store
- **99.** What does the speaker say she is pleased about?
  - (A) The location of public transportation
  - (B) The price of some equipment
  - (C) Some job applications
  - (D) Some building renovations
- **100.** Look at the graphic. Which company does the speaker want to use?
  - (A) Lowz
  - (B) Gatepath
  - (C) E-buzz
  - (D) MRC

This is the end of the Listening test.





### LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



2.



GO ON TO THE NEXT PAGE







GO ON TO THE NEXT PAGE

TEST 9

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. Where are the speakers?
  - (A) At an airport
  - (B) At a restaurant
  - (C) At a theater
  - (D) At a hotel
- 33. What does the woman ask the man for?
  - (A) His reservation number
  - (B) His name
  - (C) His departure day
  - (D) His credit card
- 34. What will the man most likely do next?
  - (A) Park his car
  - (B) Upgrade a reservation
  - (C) Buy a snack
  - (D) Go to the pool
- 35. Who most likely is the man?
  - (A) A painter
  - (B) A security guard
  - (C) A bank teller
  - (D) A property manager
- 36. What problem does the woman have?
  - (A) She found a mistake on a bill.
  - (B) She cannot locate a door key.
  - (C) An air conditioner is not working.
  - (D) An apartment is too noisy.
- 37. What information does the man ask for?
  - (A) An address
  - (B) A security code
  - (C) A telephone number
  - (D) An appointment time

38. Where do the speakers most likely work?

(A) At a manufacturing plant(B) At a delivery company(C) At a fitness center(D) At a grocery store

- **39.** According to the woman, what does a decision depend on?
  - (A) Employee availability
  - (B) Government regulations
  - (C) A price
  - (D) A timeline
- 40. What does the man say he will do?
  - (A) Check delivery dates
  - (B) Schedule an inspection
  - (C) Contact a supplier
  - (D) Test a product
- 41. What is the man's job?
  - (A) University professor
  - (B) Newspaper reporter
  - (C) Flight attendant
  - (D) Tour guide
- **42.** What does the man say he likes about the job?
  - (A) Meeting city officials
  - (B) Traveling to other countries
  - (C) Learning about local history
  - (D) Attending special celebrations
- 43. What does the woman ask the man to do?
  - (A) Write an article
  - (B) Work more hours
  - (C) Train new employees
  - (D) Organize an event

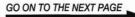
- **44.** What will be the topic of the woman's article?
  - (A) Music festivals
  - (B) Local restaurants
  - (C) Farmers markets
  - (D) Sporting events
- 45. What does the man ask the woman about?
  - (A) Interviewing some vendors
  - (B) Reformatting some images
  - (C) Extending a deadline
  - (D) Making travel arrangements
- **46.** What does the man mean when he says, "I don't think Elena has any assignments"?
  - (A) A colleague completes tasks quickly.
  - (B) A colleague may be available for a job.
  - (C) An office does not need more staff.
  - (D) A schedule may be incorrect.
- **47.** Why does the man congratulate the woman?
  - (A) She recently published a book.
  - (B) She just received a promotion.
  - (C) She acquired a major account.
  - (D) She completed a business course.
- 48. What does the man ask the woman to do?
  - (A) Update a reservation
  - (B) Meet with a new client
  - (C) Submit a budget report
  - (D) Give a talk to staff members
- **49.** Where does the woman say she will be going?
  - (A) To a fund-raising event
  - (B) To a convention
  - (C) On a vacation
  - (D) On a promotional tour

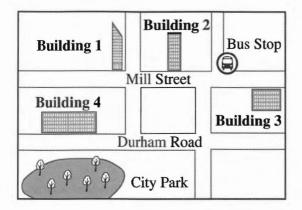
- 50. Who most likely are the men?
  - (A) Real estate agents
  - (B) Interior designers
  - (C) Marketing executives
  - (D) Bank managers
- **51.** What does the woman want to discuss first?
  - (A) A delivery time
  - (B) A rental fee
  - (C) Some flooring options
  - (D) Some machinery upgrades
- 52. What will the woman most likely do next?
  - (A) Look at a catalog
  - (B) Cancel a meeting
  - (C) Review a receipt
  - (D) Call a supervisor
- **53.** What is the woman planning to do at two o'clock?
  - (A) Go to the airport
  - (B) Receive a shipment
  - (C) Meet with a customer
  - (D) Give a workshop
- 54. What problem is the woman having?
  - (A) Her log-in information has expired.
  - (B) Her laptop cable does not work.
  - (C) Her reservation was not confirmed.
  - (D) Her mobile phone is missing.
- 55. What does the man tell the woman to do?
  - (A) Search in her office
  - (B) Visit an electronics store
  - (C) Borrow some equipment
  - (D) Contact a service team member

- 56. Where is the conversation taking place?
  - (A) At a park
  - (B) At a café
  - (C) At a furniture store
  - (D) At a supermarket
- 57. What does Luisa suggest that the man do?
  - (A) Open a window
  - (B) Use a coupon
  - (C) Visit a plant shop
  - (D) Extend business hours
- 58. What does the man ask Luisa for?
  - (A) A list of prices
  - (B) A deadline extension
  - (C) Some coffee
  - (D) Some photographs
- 59. What problem does the woman mention?
  - (A) A product is not selling well.
  - (B) A position is vacant.
  - (C) A proposal was not accepted.
  - (D) A supervisor is busy.
- **60.** Why does the woman say, "He's never done that before"?
  - (A) To express concern
  - (B) To request more help
  - (C) To approve a decision
  - (D) To offer some praise
- 61. What does the man say he will do?
  - (A) Write a report
  - (B) Conduct an interview
  - (C) Schedule a meeting
  - (D) Post an advertisement

Receipt				
Jay's Retail Outlet				
Jacket	\$24.00			
Sweater	\$13.00			
Scarf	\$32.00			
T-shirt	\$ 7.00			
Total	\$76.00			

- 62. Why does the man want to return an item?
  - (A) It has a stain.
  - (B) It has a tear.
  - (C) It is the wrong color.
  - (D) It is too large.
- **63.** Look at the graphic. Which item does the man want to return?
  - (A) The jacket
  - (B) The sweater
  - (C) The scarf
  - (D) The T-shirt
- 64. What does the woman offer to do for the man?
  - (A) Issue a refund to his credit card
  - (B) Set up an account for him
  - (C) Consult with a manager
  - (D) Call another branch store





- 65. Who most likely is the woman?
  - (A) A postal worker
  - (B) A delivery driver
  - (C) A repair technician
  - (D) A building supervisor
- 66. What problem does the woman mention?
  - (A) A package has been damaged.
  - (B) A vehicle is not working.
  - (C) Some residents are not home.
  - (D) Some information is missing.
- **67.** Look at the graphic. Where will the woman go next?
  - (A) To Building 1
  - (B) To Building 2
  - (C) To Building 3
  - (D) To Building 4

	; ,	
Destination	Scheduled	Status
Barcelona	9:00 A.M.	40 minutes late
Lisbon	10:30 a.m.	On time
Madrid	11:00 A.M.	55 minutes late
Paris	11:20 A.M.	25 minutes late

- **68.** Look at the graphic. What is the status of the woman's flight?
  - (A) 40 minutes late
  - (B) On time
  - (C) 55 minutes late
  - (D) 25 minutes late
- **69.** What kind of company do the speakers work for?
  - (A) A fabric manufacturer
  - (B) A clothing store
  - (C) A travel agency
  - (D) A newspaper publisher
- 70. What does the man say he is going to do?
  - (A) Open another bank account
  - (B) Extend business hours
  - (C) Review a contract
  - (D) Change a meeting time

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

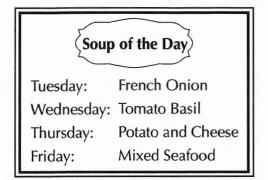
- 71. What is the broadcast about?
  - (A) A fund-raising initiative
  - (B) A business merger
  - (C) A new factory
  - (D) A product launch
- **72.** What benefit is expected for the city of Centerville?
  - (A) A public park will be expanded.
  - (B) A hospital will add services.
  - (C) Roadways will be improved.
  - (D) Employment will increase.
- 73. What will the listeners hear next?
  - (A) A music program
  - (B) An interview
  - (C) A sports report
  - (D) A weather forecast
- 74. Where does the speaker work?
  - (A) At a repair shop
  - (B) At a conference center
  - (C) In a factory
  - (D) In a warehouse
- 75. What does the speaker want to purchase?
  - (A) Light fixtures
  - (B) Office furniture
  - (C) Electronic devices
  - (D) Employee uniforms
- **76.** What does the speaker imply when she says, "The budget meeting is on Monday, right?"
  - (A) She wants to participate in a discussion.
  - (B) She wants to meet some new employees.
  - (C) She hopes a request will be approved quickly.
  - (D) She knows that the listener will be unavailable.

- 77. What type of event is the announcement about?
  - (A) A music contest
  - (B) A press conference
  - (C) A food festival
  - (D) A government election
- **78.** Why are the listeners encouraged to download an application?
  - (A) To look at a menu
  - (B) To cast a vote
  - (C) To get a map
  - (D) To check a schedule
- **79.** What does the speaker say volunteers will receive?
  - (A) A water bottle
  - (B) A meal coupon
  - (C) Special seating
  - (D) Free transportation
- **80.** What kind of merchandise does the company produce?
  - (A) Eyewear
  - (B) Footwear
  - (C) Furniture
  - (D) Electronics
- **81.** According to the speaker, what do consumers want?
  - (A) Lower prices
  - (B) Better packaging
  - (C) More color selections
  - (D) More-comfortable designs
- 82. What information will be e-mailed to the listeners?
  - (A) An employee survey
  - (B) An inventory list
  - (C) Some product specifications
  - (D) Some group assignments

- 83. What event is the listener attending soon?
  - (A) A community fund-raiser
  - (B) A trade show
  - (C) A film festival
  - (D) A sports competition
- **84.** Why does the speaker say, "There's usually a place to stay in Springfield"?
  - (A) To confirm a reservation
  - (B) To reject a suggestion
  - (C) To give directions
  - (D) To offer a solution
- 85. What requires a manager's approval?
  - (A) A conference presentation
  - (B) A catering request
  - (C) An equipment purchase
  - (D) A rental car agreement
- 86. Who most likely are the listeners?
  - (A) Construction workers
  - (B) Park rangers
  - (C) Gardeners
  - (D) Architects
- 87. What will the group do outside?
  - (A) Measure a plot of land
  - (B) Clear some trails
  - (C) Take some photographs
  - (D) Learn about some equipment
- 88. What will happen at the end of the day?
  - (A) Supplies will be collected.
  - (B) Work schedules will be created.
  - (C) Certificates will be distributed.
  - (D) Books will be ordered.

- 89. Where does the speaker work?
  - (A) At a furniture store(B) At a medical clinic(C) At a fitness center
  - (D) At a travel agency
- **90.** According to the speaker, what will happen this morning?
  - (A) Some items will be delivered.
  - (B) Some workshops will be held.
  - (C) A building will be inspected.
  - (D) An article will be published.
- 91. Why does the speaker need a volunteer?
  - (A) To order office supplies
  - (B) To organize a filing system
  - (C) To distribute some brochures
  - (D) To schedule some appointments
- 92. Where does the speaker work?
  - (A) At a farm(B) At a factory(C) At a television station

  - (D) At a repair shop
- **93.** What does the speaker imply when she says, "all the machines are already running"?
  - (A) Some instructions were not followed.
  - (B) It is too late to change an assignment.
  - (C) A project deadline will be met.
  - (D) Extra help will not be needed.
- 94. What is the speaker concerned about?
  - (A) Misplacing a manual
  - (B) Exceeding a budget
  - (C) Breaking a contract
  - (D) Wasting materials

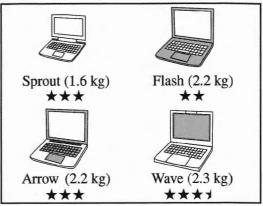


- **95.** Look at the graphic. Which soup does the speaker say will be served on two days this week?
  - (A) French Onion
  - (B) Tomato Basil
  - (C) Potato and Cheese
  - (D) Mixed Seafood

96. Who is Deena Sanchez?

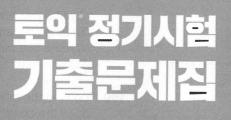
- (A) A manager
- (B) A server
- (C) A customer
- (D) A chef
- **97.** What has the speaker placed in the staff lounge?
  - (A) Uniform shirts
  - (B) Job applications
  - (C) A revised menu
  - (D) A training schedule

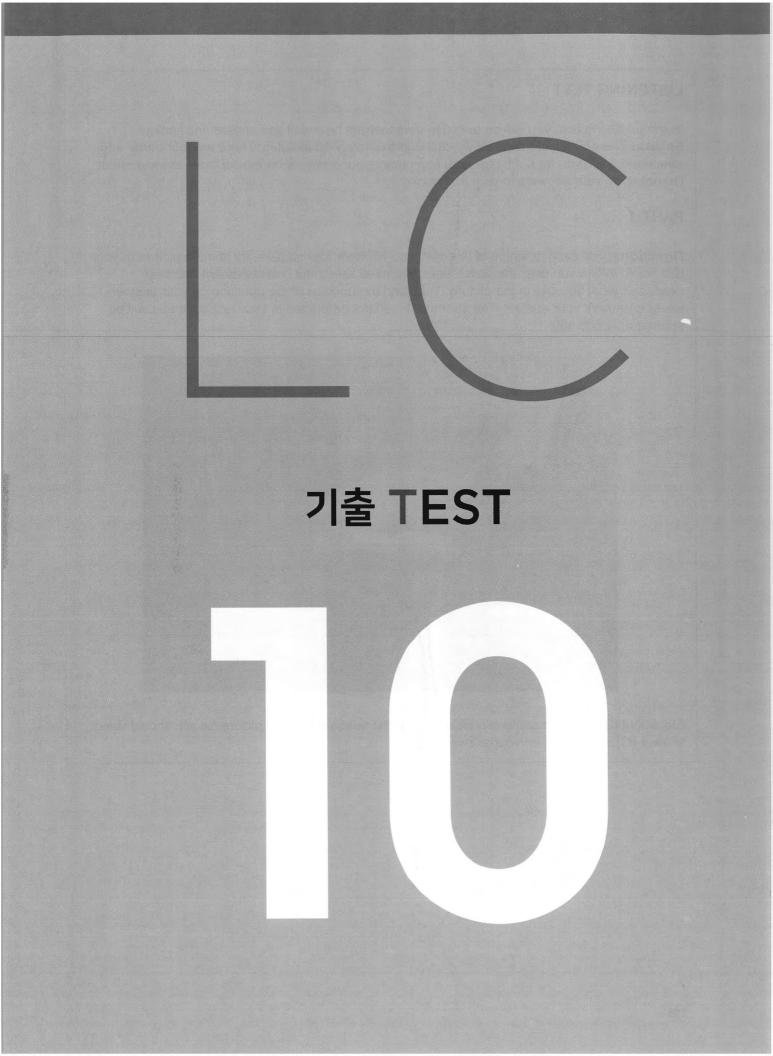
Customer Ratings of Vance Laptop Models



- 98. What will the speaker do next week?
  - (A) Submit a proposal
  - (B) Conduct an interview
  - (C) Move to a new office
  - (D) Take a business trip
- **99.** According to the speaker, why is Ms. Dubois familiar with Vance Electronics?
  - (A) She just bought one of their laptops.
  - (B) She was employed by that company.
  - (C) She is a purchasing manager.
  - (D) She read a review in a magazine article.
- **100.** Look at the graphic. Which laptop model does the speaker say she wants to buy?
  - (A) Sprout
  - (B) Flash (C) Arrow
  - (D) Wave
  - (D) wave

This is the end of the Listening test.





### LISTENING TEST

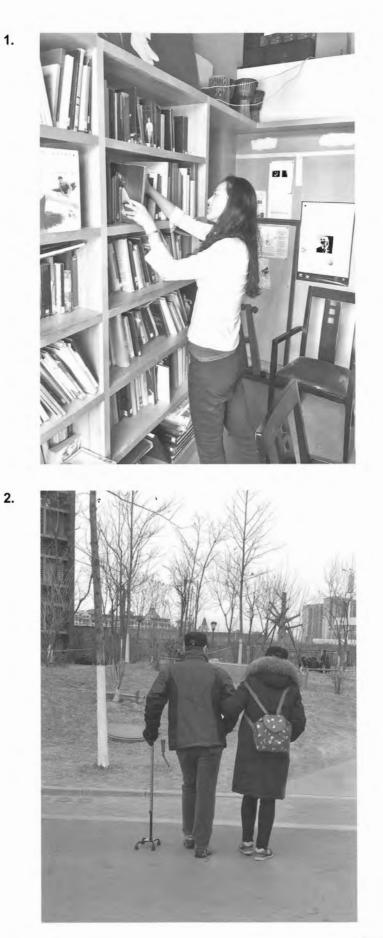
In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



TEST 10





4.



6.

TEST 10

GO ON TO THE NEXT PAGE

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- **13.** Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- **31.** Mark your answer on your answer sheet.

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

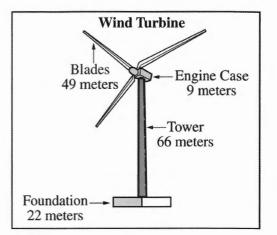
- **32.** Where does the woman say she wants to go?
  - (A) To an airport
  - (B) To a beach
  - (C) To a hotel
  - (D) To a fitness center
- 33. Who most likely is the man?
  - (A) An auto mechanic
  - (B) A local musician
  - (C) A security guard
  - (D) A bus driver
- 34. Why will the woman return home late?
  - (A) She is working overtime.
  - (B) She has a flight delay.
  - (C) She is attending a concert.
  - (D) She is eating at a restaurant.
- 35. Where do the speakers most likely work?
  - (A) At an appliance manufacturer
  - (B) At a construction firm
  - (C) At a grocery store
  - (D) At an apartment complex
- 36. What does the woman say she will review?
  - (A) A budget
  - (B) A contract
  - (C) A job posting
  - (D) An instruction manual
- **37.** What does the man hope to do this afternoon?
  - (A) Schedule an interview
  - (B) Arrange a discount
  - (C) Make a delivery
  - (D) Print some brochures

- 38. Who most likely is the man?
  - (A) A flight attendant
  - (B) A sales representative
  - (C) An event organizer
  - (D) A repair technician
- **39.** Why is Sameera unable to attend a meeting?
  - (A) Her flight was canceled.
  - (B) Her car has broken down.
  - (C) She is on vacation.
  - (D) She is feeling sick.
- **40.** What does the woman say the man should do before a meeting?
  - (A) Read some client information
  - (B) Prepare a contract
  - (C) Make a dinner reservation
  - (D) Check some equipment
- 41. Where do the speakers work?
  - (A) At a clothing shop
  - (B) At a photography studio
  - (C) At a travel agency
  - (D) At a furniture store
- **42.** Why does the man say, "Coffee shops need a lot of tables and chairs"?
  - (A) To request assistance
  - (B) To correct an error
  - (C) To express disagreement
  - (D) To make a guess
- 43. What will the woman do next?
  - (A) Process an online order
  - (B) Call the building's property manager
  - (C) Meet some new neighbors
  - (D) Fix a broken piece of equipment

- 44. Why does the man apologize?
  - (A) He used the wrong entrance.
  - (B) He is late for an appointment.
  - (C) He forgot to bring identification.
  - (D) He lost an order number.
- 45. What is the man's job?
  - (A) Delivery driver
  - (B) Electrician
  - (C) Journalist
  - (D) Security guard
- **46.** Where does the woman direct the man to go?
  - (A) To a conference room
  - (B) To a security desk
  - (C) To a construction site
  - (D) To a loading dock
- 47. Where do the speakers most likely work?
  - (A) At an advertising agency
  - (B) At an electronics shop
  - (C) At a furniture store
  - (D) At an assembly plant
- **48.** Why does the woman say, "We've already sold out"?
  - (A) To ask for help
  - (B) To refuse a request
  - (C) To express agreement
  - (D) To show concern
- **49.** According to the woman, why is a product popular?
  - (A) It has good online reviews.
  - (B) It has a lifetime warranty.
  - (C) It is being advertised by celebrities.
  - (D) It is being sold at a low price.

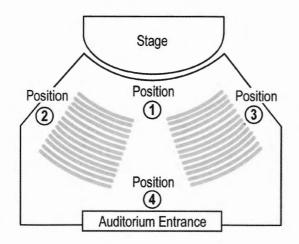
- 50. Why are the men at the store?
  - (A) To return a defective item
  - (B) To purchase a gift
  - (C) To publicize a festival
  - (D) To apply for a position
- 51. What hobby is mentioned?
  - (A) Hiking
  - (B) Swimming
  - (C) Skiing
  - (D) Cycling
- 52. What does the woman recommend?
  - (A) Finalizing a schedule
  - (B) Consulting a return policy
  - (C) Getting a membership
  - (D) Downloading a map
- 53. Why are the speakers traveling?
  - (A) To attend a conference
  - (B) To train some employees
  - (C) To meet a client
  - (D) To open a new business location
- **54.** What does the man say he will do during the flight?
  - (A) Update a travel itinerary
  - (B) Edit some presentation slides
  - (C) Proofread a contract
  - (D) Review some résumés
- **55.** What will the speakers most likely do when they land?
  - (A) Check in to a hotel
  - (B) Eat at a restaurant
  - (C) Board another flight
  - (D) Go to an office building

- 56. Where most likely are the speakers?
  - (A) In a computer store
  - (B) In a recording studio
  - (C) In a medical clinic
  - (D) In an electrical supply shop
- 57. What are the speakers mainly discussing?
  - (A) A work schedule
  - (B) A recent illness
  - (C) Some pricing options
  - (D) Some maintenance problems
- **58.** What does the woman say the men should do?
  - (A) Contact a manager
  - (B) Complete a form
  - (C) Pay a bill
  - (D) Provide some identification
- **59.** What type of business do the speakers most likely operate?
  - (A) A cooking school
  - (B) A kitchen supply store
  - (C) A dairy farm
  - (D) A specialty bakery
- **60.** How does the woman want to reduce expenses?
  - (A) By relocating a business
  - (B) By shortening operating hours
  - (C) By using local suppliers
  - (D) By purchasing in bulk
- 61. What is the man concerned about?
  - (A) A change may affect product quality.
  - (B) A new recipe has not been successful.
  - (C) An ingredient is no longer being sold.
  - (D) A competing business is expanding.



- 62. What are the speakers mainly discussing?
  - (A) An inspection of a facility
  - (B) Transportation of some parts
  - (C) A revised government policy
  - (D) Some upcoming road construction
- **63.** What does the man say he will do tomorrow?
  - (A) Calculate a distance
  - (B) Adjust a budget
  - (C) Talk to local officials
  - (D) Print a permit
- 64. Look at the graphic. According to the speakers, what will be shipped next?
  - (A) The engine case
  - (B) The tower
  - (C) The foundation
  - (D) The blades





- 65. What event are the speakers preparing for?
  - (A) A professional conference
  - (B) A political debate
  - (C) An awards ceremony
  - (D) A musical concert
- 66. What was the man asked to do?
  - (A) Collect tickets
  - (B) Leave empty rows near the stage
  - (C) Set up some extra equipment
  - (D) Pass out programs
- **67.** Look at the graphic. Where will the man most likely be working during the event?
  - (A) At Position 1
  - (B) At Position 2
  - (C) At Position 3
  - (D) At Position 4

Location	Available Bicycles	
65 Elm St.	1	
2 Peach St.	4	
41 Ames Ave.	3	
7 Edson Rd.	2	

- **68.** What does the woman say about the clients?
  - (A) Their flight was delayed.
  - (B) Their contract has not been signed.
  - (C) They prefer to try a seafood restaurant.
  - (D) They want to visit museums.
- 69. What does the man suggest doing?
  - (A) Updating an event calendar
  - (B) Trying some local food
  - (C) Taking a bus tour
  - (D) Making reservations
- **70.** Look at the graphic. Which location will the speakers go to?
  - (A) 65 Elm St.
  - (B) 2 Peach St.
  - (C) 41 Ames Ave.
  - (D) 7 Edson Rd.

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. Where is the announcement being made?
  - (A) At a museum
  - (B) At a restaurant
  - (C) At a bus station
  - (D) At a shopping mall
- 72. What is being offered for free?
  - (A) Exhibit passes
  - (B) Headphones
  - (C) Food samples
  - (D) Decorative trees
- **73.** According to the speaker, what will happen next week?
  - (A) A road will be closed.
  - (B) A menu will change.
  - (C) A documentary will be screened.
  - (D) A holiday sale will end.
- 74. Who most likely is Rita Perez?
  - (A) A travel agent
  - (B) An author
  - (C) A librarian
  - (D) A news reporter
- 75. Why is the speaker happy for Rita Perez?
  - (A) She won a contest.
  - (B) She received a promotion.
  - (C) She has become successful.
  - (D) She will travel abroad.
- **76.** What does the speaker request that the listeners do?
  - (A) Silence their phones
  - (B) Take their seats
  - (C) Ask questions
  - (D) Make a purchase

- 77. Who most likely are the listeners?
  - (A) Laboratory technicians
  - (B) Doctors
  - (C) Telecommunication specialists
  - (D) Software designers
- **78.** What does the speaker imply when she says, "they spent fifteen minutes less than usual completing reports each shift"?
  - (A) A product is effective.
  - (B) A deadline was extended.
  - (C) Some tasks have been reassigned.
  - (D) Some staff members are not being careful.
- 79. What will the listeners do next?
  - (A) Tour a facility
  - (B) Review some charts
  - (C) Enjoy some refreshments
  - (D) Watch a product demonstration
- 80. Where does the speaker work?
  - (A) At a health food store
  - (B) At a dentist's office
  - (C) At a fitness center
  - (D) At a pharmacy
- **81.** Why does the speaker say, "we will be short staffed from four to five due to employee training"?
  - (A) To ask the listener to work an additional shift
  - (B) To encourage the listener to come at a different time
  - (C) To complain about a decision
  - (D) To refuse a request for time off
- 82. What does the speaker remind the listener to do?
  - (A) Bring identification
  - (B) Pay an overdue bill
  - (C) Register online
  - (D) Submit a time sheet

- **83.** According to the speaker, who is Min-Ah Choi?
  - (A) A city official
  - (B) A company president
  - (C) An office supervisor
  - (D) A university professor
- 84. What is the focus of the seminar?
  - (A) Project management
  - (B) Computer skills
  - (C) Financial planning
  - (D) Product marketing
- **85.** What does the speaker ask the listeners to do?
  - (A) Sign in online
  - (B) Pick up a handout
  - (C) Ask questions
  - (D) Form small groups
- 86. Why will a branch office be closed?
  - (A) Surrounding roads are being repaired.
  - (B) Sales have recently declined.
  - (C) The building will be photographed.
  - (D) The building will undergo renovations.
- **87.** What does the speaker say about conference room B?
  - (A) It is big enough for a staff meeting.
  - (B) It will be used as office space.
  - (C) It has recently been inspected.
  - (D) It has outdated technology.
- 88. What will take place on Monday?
  - (A) A training workshop
  - (B) A software upgrade
  - (C) A catered lunch
  - (D) A facility tour

- 89. What event is happening in June?
  - (A) A job fair
  - (B) A music festival
  - (C) An art exhibit
  - (D) A fitness demonstration
- 90. What kind of prize can the listeners win?
  - (A) Dinner reservations
  - (B) Concert tickets
  - (C) A laptop computer
  - (D) A musical instrument
- **91.** What does the speaker mean when he says, "all the tickets were gone in an hour"?
  - (A) The listeners should make a purchase as soon as possible.
  - (B) The listeners should print more tickets.
  - (C) An event might begin late.
  - (D) Some vendors will be pleased.
- 92. Where most likely are the listeners?
  - (A) At a bookstore
  - (B) At a restaurant
  - (C) At a bus station
  - (D) At a movie theater
- **93.** What will the speaker mainly talk about today?
  - (A) Job duties
  - (B) Health regulations
  - (C) Sales goals
  - (D) Customer feedback
- **94.** What does the speaker ask the listeners to do tomorrow?
  - (A) Arrive early
  - (B) Wear a specific color
  - (C) Park in a designated area
  - (D) Bring photo identification

#### **Original Invoice: Isabel Rodriguez**

Initial Assessment	\$60
Design Fees	\$600
Materials	\$2,530
Labor	\$1,500

- **95.** What has the speaker's company been working on?
  - (A) Landscaping a garden
  - (B) Repairing a garage door
  - (C) Remodeling a kitchen
  - (D) Installing solar panels
- **96.** Look at the graphic. Which amount does the speaker say is incorrect?
  - (A) \$60
  - (B) \$600
  - (C) \$2,530
  - (D) \$1,500
- **97.** What does the speaker say he will do tomorrow?
  - (A) Go to a home repair store
  - (B) Inspect some equipment
  - (C) Purchase some new tools
  - (D) Complete a project



- 98. What kind of business is being advertised?
  - (A) A clothing store
  - (B) A rental company
  - (C) A convention center
  - (D) A furniture manufacturer
- **99.** Look at the graphic. Which table package is available at a discounted price?
  - (A) Silver
  - (B) Deluxe
  - (C) Gold
  - (D) Premium
- 100. How can the listeners obtain a discount?
  - (A) By watching a brief video
  - (B) By visiting a store location
  - (C) By speaking with a manager
  - (D) By entering a promotional code

This is the end of the Listening test.