# The Simple Truth

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What is your Simple Truth?

#### **Our Guest Hurdles**

Is it hard to find parking?

Is our menu too big?

Do we struggle with takeout accuracy?

#### **Our Team Member Hurdles**

Does everyone know what's expected of them?

Does our training program set new team members up for success?

Do we do a good job of coaching team members?

#### **Our Secret Ingredient**

What is the extra element that sets us apart?

### Our "Bag Fries"

The unexpected little something that cements you in the heart of the guest?

# Now that you know your simple truth, how will you change your communication strategy?

For Example: Checklists aren't a chore, they're how we make sure we deliver on our Simple Truth!

If you love this section and this simple way of thinking, check out <u>The Simple Truth About</u> <u>Your Business</u> by Alex Brennan-Martin.