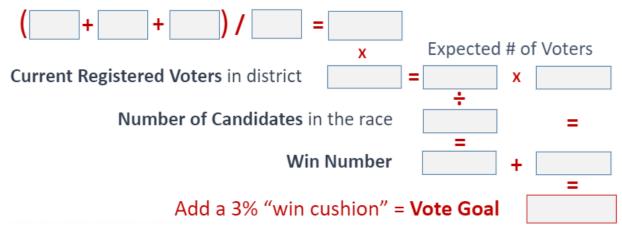


Vote Goal Calculation Instructions

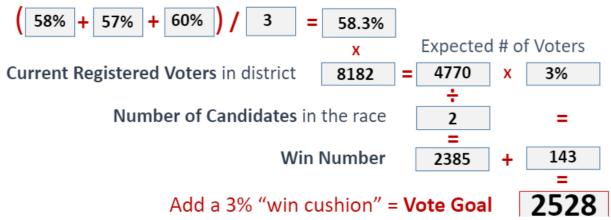
- 1) Add the turnout percentages from the last three similar elections (presidential, midterm, etc.).
- 2) Divide by three. This is your estimated turnout percentage
- 3) Multiply by the number of registered voters in district for expected number of voters in your election.
- 4) Divide by number of candidates in the race. This is your Win Number.
- 5) Multiply expected number of voters by three percent or .03. This is your win cushion.
- 6) Add the win cushion to the Win Number to get the Vote Goal.

Average the Turnout Percentage in last 3 like elections.



Example:

Average the Turnout Percentage in last 3 like elections.





Instructions on identifying Swing Districts

- 1) Add enough rows for each precinct.
- 2) Insert percentage for candidates "like" you for three different elections.
- 3) For each precinct, divide by three for Average Percentage.
- 4) Insert the highest and lowest turnout per precinct to determine the Ceiling and Base for candidates like you.
- 5) Subtract Base from Ceiling to determine the ticket splitter or swing percentage.

Precinct	Vote % Candidate #1	Vote % Candidate #2	Vote % Candidate #3	AP%	Ceiling	Base	Ticket Splitters %
			-				

Example:

Precinct	Abbott	Flores	Trump	AP%	Ceiling	Base	Ticket Splitters %
	2018	2018	2016				оршине до
1	62%	54%	60%	58%	62%	54%	8%
5	54%	39%	34%	42%	54%	34%	20%
7	22%	4%	37%	21%	37%	4%	33%