

# LINKEDIN CHEAT SHEET

## QUICK TWEAKS TO INCREASE YOUR INTERVIEW RATE

### 500+ Connections

Connecting with lots of recruiters and professionals in your target industry is more important than posting statuses and writing articles.

### Job Title

### Key Technical Strengths

### Key Soft Skills

### Biggest Accomplishments

### Key Soft Skills (Again)

### Call to Action

Use a personal (@gmail, @yahoo, @hotmail) account

### Keyword "Dump"

### Brief Bio

This humanizes your profile

### Detailed Company

### Description/Scope of Work

### 3 - 4 Accomplishments

Your resume can detail your accomplishments. Your profile should just outline them.

### Technical Environment

If applicable.

### Year of Graduation

If you leave it out, people will overestimate in the wrong direction.

### 10 - 15 Key Skills

Avoid soft skills like "leadership" and "communication". Be specific to your industry and area of expertise.

### Result -Based Project Title

Catch your reader's eye by dropping numbers in your project titles and enticing them to click on to read more.

### Header Section

Are you being strategic about this section? Make your location as large as possible if you are interested in relocating.



Smiling Headshot

## Amelia Zara

Keywords and Key Strengths in Headline

Program Manager | SDLC | IT Project Management | Process Reengineering | Negotiations | Operations Streamlining  
CareerTuners • University of California, Los Angeles  
Greater Los Angeles Area 500+

Summary

I am a program manager and solutions architect who untangles complex business challenges by building high capacity, efficient networks. To do so, I develop new technologies, collaborate with telecom partners globally and utilize data analytics for smooth deployment.

I lead large-scale project lifecycles, working in technical environments while engaging senior executives and government officials.

The main reason for my success is that I work in collaboration with cross-functional stakeholders and create buy-in for the various teams that I work with including electrical, regulatory and marketing.

Here are a few examples of how I strategically deploy latest wireless technology for seamless connectivity:

- Process Improvement: Improved site-selection time by 60% by developing the first network planning tool using AI, data analytics and LIDAR data.
- Data Analytics: Improved ROI for a tier-1 cable operator company by leveraging data analytics for effective hotspot deployment.
- Technical Consulting: Enabled LTE launches across 5 Latin American markets through pre-assessment of requirements.

I work closely with data scientists and partner mobile operators to assess the performance of existing networks, identify gaps and areas of improvement and address bottlenecks. I leverage the latest tools to improve connectivity for enhanced user experience.

If you are interested in working with someone who can utilize the state-of-the-art technology to effectively create buy-in for your company, email me at fatemah@careertuners.com

Specialties: Strategic Planning & Deployment, Program Management, Strategic Infrastructure Partnership, Due Diligence, HETNET, Wi-Fi, 2G/3G/4G/LTE, Terragraph Technology, MATLAB, Python, Tableau/SQL, Cost Optimization, Process Automation, Infrastructure Solution, Artificial Intelligence

When I am not working, I enjoy mountain crocheting and running with my Labrador.

Media (1)


### Media Section

Attach your resume under your summary.



**Job Title**  
Include "equivalent" job titles if your company had a unique nomenclature for personnel. LinkedIn weighs job titles very heavily for keywords!

### Experience

 Technical Consultant | Undertook Program Manager Duties  
LinkedIn  
Feb 2012 - Present • 5yrs 5mos


I act as the go-to-person for operational vendors, guiding throughout deployment and coordinating with city officials to deploy Terragraph technology at this leading social networking corporation. As part of my daily duties, I oversee 5 direct reports and 36 indirect reports.

My key accomplishments here include:

- Reduced report generation time from 5 days to 4 hours by automating script running using Tableau.
- Established MVNO services for a leading VOIP company. Led from proposal creation to GTM strategy development.
- Conducted due diligence to enable wireless replication across 70 buildings.
- Reduced sample collection time for signal performance by supporting development of the world's only outdoor Wi-Fi optimization tool with <1 millisecond collection rate.

Key tools used: ATOLL, Planet EV/ASSET/EDX, TEMS Investigation/Nemo/Ericsson, ALU OSS, Virtual Reality, Python, HETNET

### Education

 University of California, Los Angeles  
Bachelor's degree, Network Engineering  
2012

### Featured Skills & Endorsements

Strategic Planning

Program Manager

Due Diligence

Wi Fi

MATLAB

Python

Tableau

SQL

Cost Optimization

Process Automation

Artificial Intelligence

Strategic Planning

Strategic Infrastructure

HETNET

2G, 3G, 4G, LTE

Terragraph Technology

### Accomplishments

 Project  
Helping Hands | Raised \$80,000 for a local school