**Common Networking Questions**

* What are your primary job responsibilities?
* What experience did you have to get your job?
* How long have you worked here?
* What is your own background and experience?
* What is a typical work day like?
* How long is your work day?
* How much variety is there in your work?
* How much training/supervision do or did you receive?
* How much client contact do you have?
* How much contact and what kinds of interactions do you have with individuals or groups outside the office or organization?
* Does your job require that you travel?
* What do you like/dislike most about your work?
* What are the toughest problems and decisions you handle?
* What do you wish you had known about your position/the field before you started?
* What type of professional and personal skills does it take to succeed at this type of work?
* What is the size and makeup of your organization?
* What is a typical starting salary for someone with my experience?
* What is the salary ceiling for an experienced lawyer?
* What do you see as the major issues/ trends in the field today?
* What books or journals would you recommend that I read?
* Which professional associations should I join?
* Do you recommend that I enroll in any particular classes (clinical or otherwise)?
* What opportunities for advancement are there in this organization or in the field?
* What would be a typical next career move for someone in your position?
* What recommendations do you have for me regarding a job search strategy?
* What other people do you recommend that I talk with? May I tell them that you referred me to them?