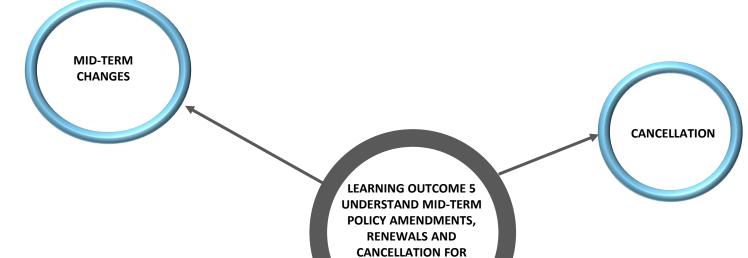
EMPOWERDEVELOPMENT

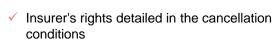
IF8 LEARNING OUTCOME 5

- ✓ A change of address
- ✓ Engagement of additional staff
- ✓ A change of business activities
- ✓ An increase in the value of stock
- Acquisition





PACKAGED COMMERCIAL INSURANCE



- Insured's rights to cancel mid-term often come with short-period rate charges
- ✓ Cooling-off rights (14 days)





- ✓ Cost less than acquiring new clients
- More reliable statistical information for existing clients

