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Essential Business English Idioms

A ballpark figure

An approximate number or estimate.

Origin:

This idiom comes from baseball, where the ballpark is a large area, suggesting a rough estimate. e.g.: Can you give me a ballpark figure for the project costs?

YOUR EXAMPLE

Back to square one

To go back to the beginning, right where we started.

Origin:

This idiom comes from football radio commentaries, where they mentally divided the football pitch into numbered grids and "square #1" was in front of the home team's goal.

e.g.: The client rejected our proposal, so it's back to square one.

YOUR EXAMPLE

Bite the bullet

To endure a painful or difficult situation that is unavoidable.

Origin:

Historically, soldiers would bite on a bullet during surgery to endure the pain.

e.g.: We'll have to bite the bullet and accept the budget cuts.

YOUR EXAMPLE

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Cut corners

To do something in the easiest, quickest, or cheapest way, often sacrificing quality.

Origin:

It likely comes from carpentry or similar trades where cutting corners can compromise the integrity of the work. e.g.: We can't afford to cut corners on this project; quality is paramount.

YOUR EXAMPLE

Hit the ground running

To start something and proceed at a fast pace with enthusiasm and readiness.

Origin:

It probably comes from military parachuting, where soldiers needed to be ready to move quickly upon landing. e.g.: We need someone who can hit the ground running with this new initiative.

YOUR EXAMPLE

In the driver's seat

To be in control of a situation.

Origin:

It comes from the idea of driving a vehicle and being in control of its direction.

From now on, you're in the driver's seat for the firm's future direction.

YOUR EXAMPLE

On the same page

To have a shared understanding or agreement about something.

Origin:

It comes from the idea of everyone reading from the same page of a book or document to ensure alignment.

e.g.: Before we proceed, let's make sure we're all on the same page.

YOUR EXAMPLE

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Put all your eggs in one basket

To risk everything on a single venture or course of action.

Origin:

If all eggs are in one basket and it drops, all eggs are lost.

e.g.: Diversify your investments; don't put all your eggs in one basket.

YOUR EXAMPLE

The bottom line

The most important or fundamental aspect of something.

Origin:

It comes from accounting, where the bottom line shows the net income or profit.

e.g.: The bottom line is that we need to increase sales to stay profitable.

YOUR EXAMPLE

To be at stake

In danger of being lost.

Origin:

It likely comes from ancient practice of watching dogs fight a staked bear after placing bets. e.g.: We can't give up now. The entire company is at stake.

YOUR EXAMPLE

Throw in the towel

To quit or give up something.

Origin:

It comes from boxing, in which a fighter indicates surrender by throwing a towel into the ring.

e.g.: It's too early to throw in the towel. We still have a chance to win the bid.

YOUR EXAMPLE