

NETWORKING

"Networking is essentially building relationships and having a mutually beneficial exchange." -Nichole Harrop

If you can build a solid network, you will bypass many steps in the formal process. That is the goal.

If you don't have a great network now, that's okay, start building yours today. Get connected with people you work with and start having conversations over LinkedIn or in Facebook groups centered around careers.

Ways to build your network:

What help can you offer a colleague? This is easy to do almost daily.

Can you teach something to your network? What skill do you know that would be helpful for others to learn?

Check in with your colleagues and connections, ask specific questions for more than a surface level connection, then follow up! Set a reminder to check in on whatever it is that your connection shared with you to take your relationship to a deeper level.

Promote the good that others are doing. This gets noticed and is a way to gain respect from your colleagues and network. Always be quick to praise the good.

Can you be a mentor to someone in your network?

What ways do you feel confident in growing your network?

