

# Cancer Exercise and Prevention: The Market Opportunity

#### There is a tremendous need

- There are 14 million cancer survivors in the US, with 1-2 million new diagnoses every year.
- 100 million American adults can reduce their higher risk for cancer, heart disease, stroke and diabetes with exercise and diet.
- 50% of Medical Doctors do not prescribe or do not know how to prescribe exercise

### Lifestyle = Outcome





**50%** of MD's do not know how to prescribe specific exercises for recovery (or prevention)

Medical professionals (doctors, PT's, OT's, nurses....)need assistance in supporting exercise programs for their patients – this is where the CES comes in!

#### NEED = OPPORTUNITY



# The groups who need exercise the most require specialized programs

 Standard fitness programs, gyms and personal trainers receive training that applies to younger, fitter, healthy clients

- One size doesn't fit all for the groups who can gain the most benefit from exercise
  - those with chronic conditions like cancer, diabetes and heart disease
  - those over 40 years old
  - those who are inactive and are overweight or obese

### **Specialized Training Is Available**

Help 114 Million people with training from the Functional Aging Institute and the Cancer Exercise Training Institute

- CETI Cancer Exercise Specialist
   Advanced Qualification
- Expertise in 25 Types of Cancer

- FAI Functional Aging Specialist
   Certification
- Expertise for 50 yo+ Programs
- MedFit Network Membership to Build Your Business + CETI Directory Listing

JOIN GOLD STANDARD ORGANIZATIONS IN SOLVING HEALTH CARE NEEDS







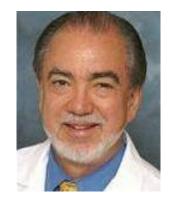
#### CETI: Andrea Leonard, BA, CES, PES, CPT



- •34 year cancer SURVIVOR
- •26 years industry experience
- •Over 300 presentations internationally
- •Trained over 8,500 Cancer Exercise Specialists
- •PFP May Trainer of the Month
- Advisory Board for MedFit Network and Chairman of the Board for MedFit Education Foundation
- Published 15 books on cancer and exercise
- •Immerman Angels volunteer mentor
- President & Founder CETI



## **CETI Medical Advisory Board**



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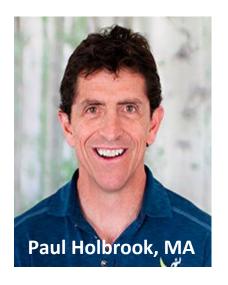




#### Dan Ritchie: Co-Founder FAI



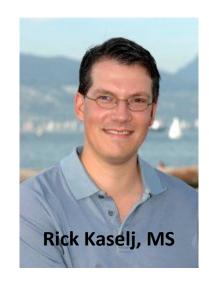
## **FAI International Advisory Board**

















#### **The Market To Serve**

**1.7 million** new cancer cases in U.S. in 2018

14 million survivors in U.S. in 2018

**100 million** high-risk individuals (U.S)

**20.3 million** survivors globally by 2030





1990 ---- 2014 THE OVERALL CANCER DEATH RATE IN THE UNITED STATES FELL BY

> Source: SEER Cancer Statistics Review (CSR) 1975-2014 cancer.gov

# A New Cancer is Diagnosed Every 30 Seconds in the United States



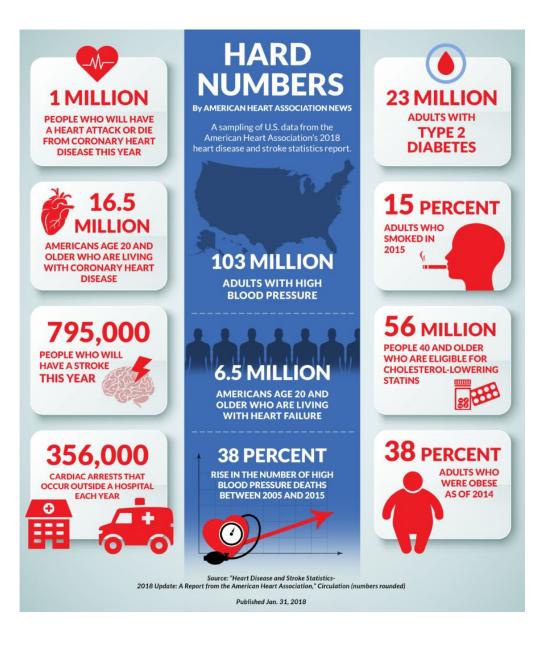


#### **Prevention With Exercise & Diet**

#### What you can do to reduce your risk factors for colorectal cancer:







- Only one in three children are physically active every day.
- Less than 5% of adults participate in 30
  minutes of physical activity each day; only one
  in three adults receive the recommended
  amount of physical activity each week.
- Only 35 44% of adults 75 years or older are physically active, and 28-34% of adults ages 65-74 are physically active.
- More than 80% of adults do not meet the guidelines for both aerobic and muscle-strengthening activities, and more than 80% of adolescents do not do enough aerobic physical activity to meet the guidelines for youth.



#### **Exercise is Medicine**





# How might physical activity be linked to reduced risks of cancer?

- Lowering the levels of hormones, such as insulin and estrogen, and of certain growth factors that have been associated with cancer development and progression [breast, colon]
- Helping to prevent obesity and decreasing the harmful effects of obesity, particularly the development of insulin resistance
- Reducing inflammation
- Improving immune system function
- Altering the metabolism of bile acids, resulting in decreased exposure of the gastrointestinal to these suspected carcinogens [colon]
- Reducing the amount of time it takes for food to travel through the digestive system, which decreases gastrointestinal tract exposure to possible carcinogens [colon]



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#### NEED = OPPORTUNITY



#### **Build Your Business**

- Become a Cancer Exercise Specialist with CETI Advanced Qualification
- Become a Functional Aging Specialist with FAI Certification
- Connect with your health care community to provide needed exercise support for
  - 100 million people 50+ who need exercise for cancer & health issue prevention
  - 15 million people with cancer who need your support for recovery and prevention



### **How to Start Today**

Help 114 Million people with the FAI + CETI combo training package:

- CETI Cancer Exercise Specialist
   Advanced Qualification
- (\$549 Value)

- FAI Functional Aging Specialist Certification
- (\$399 Value)
- MedFit Network Membership to Build Your Business + CETI Directory Listing (\$369 Value)
- Total Value: \$1319

SPECIAL COMBO OFFER—visit https://thecancerspecialist.com/shop/













