# SEPTEMBER 2024

# Collaborate LIVE FROM NASHVILLE



GLOBAL NETWORK



Welcome to Collaborate and the CAFO2024 Summit! My heart is filled with joy to gather with dear friends and colleagues from all over the world.

For I long to see you, that I may impart to you some spiritual gift to strengthen you— that is, that we may be mutually encouraged by each other's faith, both yours and mine." Words of the apostle Paul to the church in Rome

With this same heart of Paul, we ought to embrace this time to encourage one another and share the good gifts that we bring, along with our needs and questions. We trust the Lord to connect us here to fulfill all these while deepening relationships within our collaborative global community.

Our theme this year is BECOMING. God has good work for us to do, and there are few things better than getting to join Him in it. But His first priority, His great interest, is in the person you are becoming. Everything else flows from that.

Let us gather this week with open hands and hearts to give and receive. Let's join with God to consider who He's calling us and our ministries to become. And let's celebrate our continued formation into people and ministries whose hearts, character, and actions resemble His Son.

Thanks to the Lord for those here in Nashville, those gathering in their communities globally, and those connecting virtually. May our time together draw us closer to God and who He created us to be!

Denid Hennessey DIRECTOR, CAFO CU

GLOBAL NETWORK

# MEET TODAY'S SPEAKERS



**Alex Cáceres** Global Coordinator, CAFO



**Josue Collins** One Hope, United States



**Miriam Friday** *Viva, Uganda* 



**Frank Garrott** BEB Global, Uganda



David Hennessey CAFO, United States



**Jason Johnson** *CAFO, United States* 



Karlis Karklins Latvian Christian Alliance for Orphans, Latvia



Faith Kembabazi CRANE, Uganda



Aixa de López ACH, Guatemala



Andrew Mahame CAYM, Rwanda



Jedd Medefind CAFO, United States



Kenneth Merrifield CAYM, Romania



Zawadi Morrow CAFO Artist in Residence



**Rephat Nyarenda** Zimbabwe Without Orphans, Zimbabwe



Ade Olowo Africa Coach, CAFO



**Olesia Prytchenko** Hatikva Families, Israel



**Dace Rence** Orphan Outreach, Latvia



**Rafiq Said** Hatikva Families, Israel



**Jose Salazar** Iglesia Reforma, Guatemala



Clever Sobrino PPLN, Peru



James & Issa Tica PWO, Philippines



Sarah Vargas Pontes de Amor, Brasil

# MEET OUR GLOBAL TEAM



### David Hennessey Director

David Hennessey directs the Global Network Initiative. He leads the team and shepherds the network's vision and implementation.

Contact David: david.hennessey@cafo.org



### Alex Cáceres Latin America Coach

Alex coaches, inspires, and encourages African leaders as they seek to build healthy and effective networks. He also serves administratively on our Global Team, managing translation and interpretation projects.

Contact Alex: alex.caceres@cafo.org



### Laura Cooper Project Manager

Laura's role on the Global Team revolves primarily around learning and events. She manages Collaborate events, learning cohorts, and communications with Global Network members.

Contact Laura: laura.cooper@cafo.org



### Ade Olowo Africa Coach

Ade coaches, inspires, and encourages African leaders as they seek to build healthy and effective networks.

Contact Ade: ade.olowo@cafo.org

# OUR SCHEDULE

8:00 am	Worship & Session One
9:50 am	Break
10:00 am	DISCUSS Session
11:00 am	Results from Around the World
11:45 am	Lunch Break
1:30 pm	Session Two
2:30 pm	Break
3:00 pm	Workshop: For the Church
3:45 pm	Session Three
4:50 pm	Break
5:30 pm	Dinner



# The Fuel and Friction of Church Engagement

JASON JOHNSON

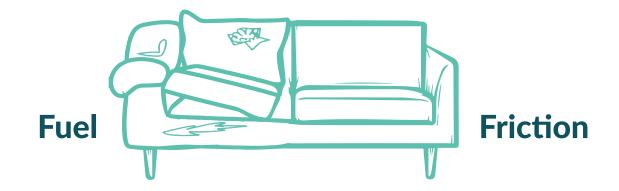
# What Business are We In?

Many organizations confuse the "business" they are in with the products or services they provide.

In this section, we will explore how your organization's true value is not defined by the programs or services you provide but **by the progress you help others make.** 

### **Passion / Purpse**

### **Programs / Products**




# EFFECTIVELY ENGAGING CHURCHES



Minimizing the Barriers that Keep Churches from Taking Action

# **FUEL**

Heightens the appeal of an idea and incites a desire to change.

### **EXAMPLES:**

- incentives •
- features
- data
- emotion
- etc.

"Fuel alone is insufficient. To create change we must first understand the forces operating against it."

- The Human Element

# **WE TEND TO THINK IN AND RESPOND** WITH FUEL

- Market better
- Sell more vision
- Communicate urgency/crisis
- Intensify emotional appeal
- Etc.

# FRICTION

Psychological or situational forces (often hidden) that oppose change.

### **EXAMPLES:**

- comfort •
- the familiar
- fear
- confusion
- Situational (i.e. managing a crisis, finishing a project, etc.)

# KEY ELEMENTS OF FUEL

Fuel is necessary, but insufficient.

Fuel is more about convincing, when what many people need is clarity.

Fuel can intensify friction for those not open to change.

# **INSTEAD OF ASKING:**

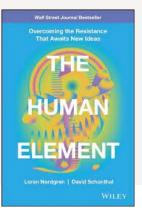
What will it take to convince someone to change?

### **ASK THIS:**

What has prevented that person from changing already?

# **RESOURCE SPOTLIGHT:**

**The Human Element** Overcoming the Resistance that Awaits New Ideas



# FINDING FRICTION REQUIRES SHIFTING THE SPOTLIGHT FROM OUR CAUSE TO OUR AUDIENCE.

**DISCOVERY:** Doing more listening than talking.

**EMPATHY:** Seeing the situation from the church leader's perspective.

**PATIENCE:** Building trust in relationships takes time.

"If we don't understand the forces of resistance, we end up placing the **BLAME** on the **PEOPLE** and **INSTITUTIONS** that reject our ideas and not the forces that undermine them."

- The Human Element

САГО

PURE RELIGION PROJECT



Based on what you've heard today, what are three mindsets networks and organizations should embrace to engage churches more effectively while deepening discipleship among Christians in our communities?

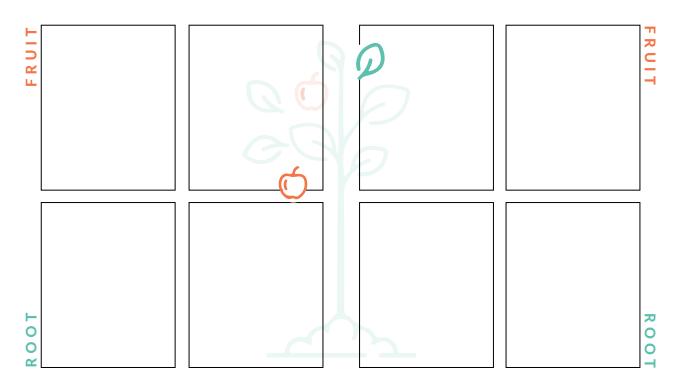

# Image: Addition of the constant of the consta

# **Becoming an Organization that is FOR the Church**

Trying something new requires courage. What people and churches need most is a helpful guide supporting and encouraging them along the way. In this section we will explore five key points of friction individuals and churches experience and workshop out how our organization can be more uniquely positioned to help them move forward and grow.

### **Vision & Mission Reflection**

# **Finding Friction Exercise**



# **Five Key Points of Friction**

# **Programs: Quantity vs. Quality**

Is what we're doing uniquely set up to help the church become the best version of itself?



In light of what we discussed today,			
l plan to	when I return home.		



For more resources on uniting global networks to work Better Together, visit cafo.org/global