



**TURBOCHARGE  
YOUR**

**NET WORTH**

**BY TAPPING YOUR NETWORK**

**Mr. Get It Done**



TURBOCHARGE  
YOUR  
NETWORK  
BY TAPPING YOUR NETWORK

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Mr. Get It Done

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## ACKNOWLEDGEMENTS

If you are reading this, thank you! This is my first nonfictional body of work. The journey from idea to finished product has been what I assume childbirth is like, minus the pain and blood. The joy of seeing something that you have cared for, developed, and anticipated come into existence through you is more what I was thinking. With that said, thanks, for being HER, goes to my mother. No other relationship that I have ever had can compare. Right next to her, my Pops, the dad who stepped up; your love and support has never been less than biological, and I know what a good Man, Husband, Brother, and Friend looks like because of you, for that I thank you. Love both of you. Special thanks go to my source of inspiration when I most needed it, cheerleader, and twin, Taliah. Daddy loves you.

I have been blessed to have the best mentor of the writing profession one could ask for. I met him almost 10 years ago in the strangest of circumstances imaginable, but he has been the same source of great motivation, instruction, and friendship from day one. I have never had to be anything less than myself in our interactions, and you met me in the Cave; that is priceless. Thanks buddy.

Special shout out to the reason this book exists, Lyric. Without that one recommendation, this book would not exist. To the special ears and sounding boards who let me joyously explain the premise and concepts of the book before one word had been written, Taliah, Nicole, Ill Will, and A1, I literally wrote the outline of the book while conversing with y'all about the idea. I appreciate the time and energy you allowed me to take from you to talk this out.

To the early supporters, Mathieu, Tasha, Kevin, Will, and Carl. Your early support was invaluable, and I'll surprise you with something for your belief. Thank you. The book is on the way.

## **Turbocharge Your Network**

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Note to the reader: This book contains a little vulgarity, or a lot based on your tolerance levels. I mention this now for several reasons: one, I didn't want it to shock you if you are of the segment of the population whose vocabulary is a little holier than mine, and two, to establish a healthy respect for your Being and Values that may not be easily agreeable with mine or the lack thereof. It's okay, you'll be alright. Donald Trump was President—nothing should shock you ever again.

I'm excited for you to get started reading. If you want to see the principles of the book in action, subscribe to my YouTube channel [The Legacy Wealth Builders Network - YouTube](#). I will be posting in the days coming for the first time to coincide with the release of the book on 7-1-2022. Stay tuned.

Without further ado, I present to you:

**TURBOCHARGE YOUR NETWORK.**

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# INTRODUCTION

I have the greatest pleasure of being the teacher you probably disliked the most in your school days. Though to be fair, I never was an ideal student. I don't think I ever got a grade higher than unsatisfactory in my behavior review on progress/report cards. So, I am proud to be the teacher that chases intellectual rabbits and cares a little bit more than you do about your own education. That teacher for me was Ms. Ward of Eleanor McMain Magnet School in New Orleans, Louisiana. She was the first teacher I ever had to curse me out at school to my face in the most dignified and noun-verb agreeing way ever. I still laugh at the notion that this lady of so much literary refinement had such choicy go to words for my insolence. I'll go ahead and warn you now, I admit that I'm going to curse you out at some point while you are reading this book. I don't mean indirectly either, you'll know I'm talking to you. I am not sure what or who led you into making the decision to pick this book up and read it, unless it was me, but I assure you that it was not by coincidence, and you are well on your way to a lifetime of abundance or regret as a member of this wonderfully and fearfully made collection of animals called humanity. I promise to be on my best behavior, or worst if the situation calls for it. Forewarning, it will, but you'll get over it by the end. Or won't, it's hard to tell considering I just met you and you me. Even if you know me personally, let us assume that you have no idea what's in store for you as we journey together through this book. All humor aside, I really believe this book will change your life, or keep you warm if you set it on fire. Whatever the case ends up being, thank you for your support, time, and undivided attention in the age of social media notifications. You may now proceed with extreme caution.

There is nothing new under the sun according to the author of Ecclesiastes. The minuteness of our lifespans, if not for the preservation of written history, would lead us to believe that we were "the firsts" of everything we ever accomplish. As we make scientific breakthroughs thanks to current technological advancements, it can overwhelmingly seem as if we are indeed "the firsts" to do what we are doing in modern medicine, space exploration, technology...etc. Or are we? Our ancient predecessors are still waiting on us to figure out how they built the pyramids, mapped the cosmos with astounding accuracy, or travelled the globe in less than seafaring vessels long before the onset of European exploration.

Zora Neale Hurston said, "no two eyes see the same thing, the same way." describing the unique windows out of which we individually see the world. How

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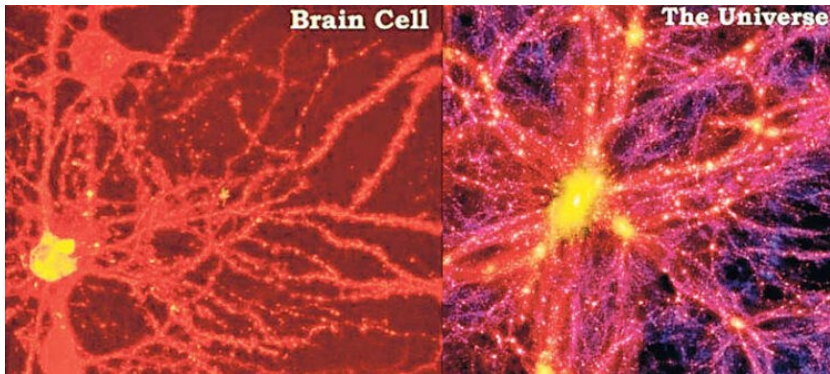
do we transcend the perspective limitations that subjectivity places upon our minds, if possible, at all?

The Mind's Eye.

Maybe this was your answer as it was mine, if not, let's ask the internet. According to the Psychology WIKI site ([psychology.fandom.com](http://psychology.fandom.com)) The Mind's Eye refers to the human ability for visual perception, imagination, visualization, and memory. If I were to instruct you to close your eyes and take two strands of cable wire, wrap them together in a twist, and hold it at both ends so it doesn't come undone, could you visualize it? Unravel the twist, then introduce a third strand. Retwist the wires. Now you have a braid. What color is the wire? I believe we all come up with black, yet, if you failed to notice, I never gave you the color of the wire. How do you know that it is black? Don't worry, the color isn't important, but the process by which your mind told you it was black is what I wanted to highlight. Our minds have the tendency to use shortcuts to fill in the blanks for us. Inefficiency seems to be anathema to survival, so naturally our minds have evolved ways to streamline the information recall process to preserve lifesaving split decision mental functions. If you didn't pay attention to that part of science class. Just Google it! Moving on.

What just happened doesn't really matter if the color doesn't matter, but if the color does matter, we are then exposed to the "fill in the blank bias." Black people are... White people are... Red people are... So forth and so on. The color appears without suggestion and may be a very important key to understanding the reality of perception biases that cause us to not see things the same way as others. Principles are sometimes subject to behave the same way if they are left open for interpretation, however, when they are declarative statements without much room for misinterpretation, they can be solid foundational frameworks to build upon to support massive amounts of individuals. These principles are normally tied to ideals of righteous cause or pride and provide insight and understanding from your angle of perception. Ideals are usually neutral and help minimize disagreements while moving in the same direction. The Declaration of Independence is the best example that comes to mind. How does this relate to networks?

I'm glad you ask.



SIDE BY SIDE PICTURES OF BRAIN CELLS AND A COSMIC WEB OF GALAXIES MAKE IT DIFFICULT TO TELL THE TWO APART. SO IT CAN SEEM THAT THE UNIVERSE IS LIKE ONE GIANT BRAIN OR VICE-VERSA, THERE'S A TINY UNIVERSE IN EACH OF OUR BRAINS. THAT'S NOT MERELY SOME ENTERTAINING THOUGHT. IN A NEW STUDY, AN ASTROPHYSICIST AND A NEUROSURGEON HAVE DOCUMENTED THE STRIKING SIMILARITIES BETWEEN COSMIC NETWORKS OF GALAXIES AND NEURAL NETWORKS OF BRAIN CELLS.<sup>1</sup>

Let's start with your brain. The most intricate network in existence has had scientists working feverishly for the last 100 years trying to map it to truly understand how it works. They've been able to come close to not only mapping it in entirety but are becoming able to redesign it into a tool, able to be augmented and enhanced mechanically or rebuilt when necessary. If that sounded farfetched, you are out of the loop aren't you. The neurological sciences are still in infancy as far as our understanding of the brain is concerned, but we're on the way technologically to being able to use our brains or neurological systems to their fullest potential (not really sure what that means). Speaking of systems, I want to focus on the part of the neural network that controls intelligence, specifically the abilities that nodes have in your brain when forming the connections too numerous in scope to realistically conceive. We're talking billions upon billions of these connections that work together to form the intelligence of the system. Though the entire system is connected, there are clear communicative pathways that will be established as we age and learn. I'm not going to delve much deeper into the science of it, however if you understand what happens after a hemispherectomy, where neurological limitations are often a result, it saves me the time of explaining it. You know what, Just Google it!

Brain plasticity, to a degree, will lead to the rebuilding of the lost connections with the other half of the brain when it comes to learning, even though half of it has been disconnected from the other, or, in some super extreme cases removed all together. Certain functionality is still there, not in all cases, but, in some, functionality can be returned to a degree of a pre surgical level despite the severely limited likelihood of doing so, especially when the patient is older.

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When it comes to learning new things for these patients, what is happening is the nodes that have not been in communication with each other start to communicate, and those nodes then build a new relationship with others forming a new network connection or network cluster. It starts with the new connections and then progresses to form larger connections until the network efficiency level reaches the range of desirability. Each of the nodes that joined the micro network (cluster) form a macro network (supercluster). As you learn more about nodes and system intelligence, you will see that it is in these connections where, if strengthened and new connections are made and strengthened, then what you have is the progression of intellect, intellectual ability, and nonmental intelligence that can be measured whether it is tactile such as Muhammad Ali's boxing ability, rhythmically with Michael Jackson's dancing, or in the hand eye coordination of Michael Jordan at the free throw line. The hours of training and constant growth that went into making new connections, learning new skills, and attacking new problems provide the strength gained as a result.

The entirety of the network benefits as the network grows, or as each node comes online. The system then becomes more effective as does the individual node newly connected to it. There's a popular saying that says "show me your friends, and I'll show..." well you can figure out the rest. The more relevant vessel of wisdom says, "show me the five people you're next to, and you'll be the 6<sup>th</sup>." No matter what the other five have in common, the connections of individuals have bearing on the entire system. Relationships between two people, two organizations, or two or more entities activate the laws of networking. This point becomes most relevant when your connection to a group reaches the point of detriment (bad apples spoiling a bunch). As a person thinks, so they are, and if the thinking of the group is in alignment, new members are subject to the power of cohesion, or more readily understood as peer pressure. So, how does this relate to the concept of networking as you understand it now? Nothing? Minor awareness gain? Either way, keep reading.

If we examine the way we think and cautiously apply it to a different situation in society, the ultimate network, we can then declare without great exhaustion of mental energy that we are all connected as a global community. We all play on the same spinning playground called Earth, and we all experience birth and death. We are all congealed as one large ecosystem, and this natural occurring network can be used to understand how the framework of an individual can affect an entire social universe. Synergy can be defined as a collective or collection of energy cells working together in a network like environment producing the efficiency of shared intelligence, where discord and dysfunction is the opposing state.

The following symbols will be used throughout the book, and should be treated as inflection points. Slow down, or stop before proceeding when you come

across one. I shouldn't have to stress the importance of following instructions, but.... Go figure!

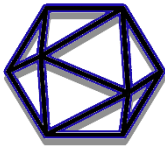
### INFLECTION ICONS:



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*STOP! The symbol to the left will be found throughout this book. When you are confronted with it, take the time to reflect on what's been said before and after.*

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*CONNECT THE DOTS! The symbol to the left will be found throughout this book. When you are confronted with it, consider the connections being made.*

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*RED PILL, BLUE PILL. The symbol to the left will be found throughout this book. When you are confronted with it, consider that the CHOICE to proceed will change how you look at reality. This is seriously a warning, choose wisely.*

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*MINDFRAME HACK! The symbol to the left will be found throughout this book. When you are confronted with it, look for the Mindframe hack occurring.*

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I want to emphasize that this entire book will be a red pill-blue pill moment for you, but specifically from this point forward there's no turning back. The work that lies ahead will attack certain paradigms that have been keeping you/us from reaching the levels of ubiquitous equality underlying the ideals upon which this country were/are founded upon. However, we'll get into that later. Right now, I don't want you to lose your focus, stay with me, because once we go down the rabbit hole there's no coming back. Once you see things differently, you will never go back to the way you once saw them.

Here is a really weak example of what I mean;  $2 + 2 = 4$ , yet once you learn that  $2 \times 4 = 8$ , would you really ever go back to the addition of  $2 + 2 + 2 + 2$  to reach the answer of 8? No, it's the shortcut, you want to go on further exploring. From there, we could advance to the higher degrees of mathematics (hopefully, you are paying attention), but, if not, I won't bore you with repetition. Just a sliver of simple pattern recognitions can have a great effect on what you perceive. That is the way paradigm shifting works, it starts with just one change of focus and eventually leads to perception shifting.

If reality is equal to the constraints of your perception, is your reality ever possible of becoming my reality? It is yours exclusively, but we may share certain angles of view on tangible or conceptual objects. However, your perception is the window out of which you experience life, compiled of your experiences from the time you were born until now. What you have experienced, or not experienced, learned, or not learned, know, or do not know coupled with the genetic information you received from the people who produced you largely makes you who you are. If you would like for me to introduce certain scientific studies of data, such as astrology, numerology, or elements of other less revered data analysis-based disciplines, then you are in the right place. Perception is localized and is one of the major contributors of natural stereotype development. In other words, only you see as you see, and it is the only option you have because the definition of subjectivity totally encompasses your experience and is individualized.

No one can live your life, walk in your shoes, or go through what you have exclusively from birth until this point the same way, not even twins, because there are too many variables that go into you being who you are. Where you were born and who you were born to were completely out of your control. What happens after your birth begins the writing of your programming. Your

programming is installed as frameworks, and they are generally introduced as routines or training. We can see them at early infancy with potty training or meal training, leading to the slightly more complex training such as how to tie your shoes, or how to ride a bike. The tools of life: how to count, how to read, how to write, how to do a million things at one time or how best not to get anything accomplished. When you introduce understanding of self, what makes you who you are and why you are can be discovered by analyzing what frameworks you have been subjected to.

Going back to the matrix reference, before I offer you the blue or the red pill, what is the programming, specifically financially, that directs the decisions you make?

What is your definition of Networth?

What is your image of Networking?

What are your thoughts on wealth accumulation?

What are your thoughts on legacy building?

What are your desires in those arenas of life?

Let me ask you another question, do you have a retirement plan? 401k, IRA, or anything along the lines of that? Untapped life insurance perhaps? Well, I want to say an overwhelming majority of the readers of this book said yes to at least one of those questions. Hooray for you. By the way, your house might be on fire.

Where did you learn the concept of investing?

Own stocks? Bonds? Are you an active trader or investor?

Saved money for the purpose of investing?

Do you know the difference between trading and investing, or have you ever budgeted?

Ha, I'm sure the chronic budgeters out there thought they were special. Nope, I was specifically asking for the purpose of investing. I know a lot of you said, "Yeah I have budgeted before," then came the "but not for the purpose of investing." How many of you have minimalized your lifestyle to maximize the opportunity for your money to do what it was designed to do? Do you know what money was designed to do? Let's think about it for a moment. You live in a system economically that is described as capitalism. What is capitalism?

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If it's been a while since you took an economics course, I really am not going to go down that rabbit hole now, however I'll give you my definition: he who employs the capital rules the world.

There's nothing more to discuss! Capital employment. What does that mean? Think about it, for the slow kids sitting in the back of the class. That means putting your money to work, but what does that mean with absolutely no disrespect for kids with learning disabilities just to be clear. I was referring to the kids such as myself, who purposely sat in the back of the class because I had no intent on paying attention that day. If you know, you know. If that was you, then you know what I'm talking about? If that was not you, then I was not talking to you and I mean no offense to anyone with actual learning disabilities. With that being said, making your money work for you means bringing it to life. What does that mean? I would like to know how many of you can answer the question, who is Warren Buffett? Hopefully, most of you raised your hand on that one, but I find most often it's not the case. Let's just say that he has given away more money than he can count to the tune of about 46 billion, and he has been the richest man in the world several times over. I believe he still is, but that's another topic for another discussion.

Warren Buffett became the richest man in the world by employing only a few principles concerning the way he approached investing as well as the way he utilized capital. His perception of capital was what exposed him to a book at an early age detailing how to become a millionaire by turning \$1 into \$1000, 1000 times. I may have botched the title, but hopefully you are smart enough to follow the breadcrumbs and do the research on your own if you're not familiar with the story. The principles that the book covered exposed his neural network, mental framework, or paradigm set to looking at money as a tool of attraction. Money begets more money! What does that mean? If you're not familiar with his story, I am taking the liberty to compare it to that of Pinocchio or any other plotline where an inanimate object is brought to life.

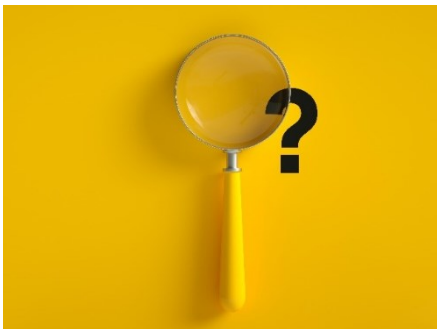
What I want you to imagine right now is a \$1 bill, do you see it clearly? It can be new, or it can be a little old. Wrinkled and dirty, or as crisp as the day it came fresh off the press. Now, I want you to hold that image in your mind. Next, bring the dollar to life. Imagine it as a soldier if you like. Imagine it as anything you wish as long as it is animated. With the understanding that your \$1 bill is now alive, you've activated it. You've given it life, and now what you want to do is give it marching instructions. That \$1 right now, if you are familiar with military life, should be standing straight up.

Side note: If you are currently a military member, or former, thank you for your service. To begin, I come from a family that has provided great service to this country and I went to military school myself. However, I couldn't go into the service, because I'm not a morning person and getting up in the morning just

wasn't for me. So...Yep that was it. That's all I had to offer as reasoning. It was all I had at the time staring at the recruiters, and still, all I have now. It was and still is the only excuse I really could come up with that made sense, besides I celebrated 4/20 long before it was legal.

Anyway, you have brought this dollar to life, called it to attention, and is now waiting for orders of what to do. What to do next is what this dollar wants to know, and that is the question you must answer. For the dollar, the goal is permission to go and grow. For you, it requires that you send it on a mission with the goal of it achieving its goal. Are you ready? Here is what I want you to do, close your eyes once again, grab that dollar in your mind, and make it stand up. Look it in the eye and deliver these instructions: go out and recruit one more just like you, bring it back to me, and repeat process.

Open your eyes. Did you tell your dollar to go out and recruit firmly, and with the authority of a general? Now the dollar will either do as you say if you deploy it, or not if you don't. This isn't an exercise in esotericism. It's a practical way to achieve the results you desire for wealth accumulation. Congratulations, you are on your way to turbocharging your net worth. It starts with a paradigm shift, once you understand your Mindframe. I will show you how to hack it to have it work for you and not against you.



## WHY ARE WE HERE?

Are you among the group of readers who have probably asked yourselves what qualifies this author to write this book? That is a good question, and I shall be providing the thorough answer that is due. For the readers who already know my qualifications, please bear with me as we all suffer through this.

Before I introduce myself, I would like to explore the nature of the question. Specifically, the why.

If possible, I'd like to start with the assumption that you are a bit skeptical for whatever reason, yet you are still here. I like to shy away from the belief in coincidences and believe that there is an overarching cosmic plan always unfolding in our lives. SO, you're here because you're supposed to be. We all are here for that very reason. The burden of writing this book was not one borne out of desire to be rich, though I am fully aware of the value this book

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presents to all who can understand what was said. There was a value exchange that took place, in which you infinitely came out on top. The value of information is 21st century gold.

There is a term used in economics that describes, why any of us ask the qualification question, except for those of us whose programming included the trust shortcut; it's called rational ignorance. The Wiki definition states it as refraining from acquiring knowledge when the supposed cost of educating oneself on an issue exceeds the expected potential benefit that the knowledge would provide. Therefore, we look to professionals for their expert opinions, in matters where the cost/benefit ratio is skewed to the side of cost. It isn't a negative occurrence. It is just a shortcut, and the theme of this book centers around highlighting the shortcuts the mind takes to our detriment.

In the movie *World War Z*, there is an Israeli character who describes what happens when there is not a 10th man in the room, which was a reference to a council of 10 where if 9 agreed upon the unlikelihood of an event. It was then the 10<sup>th</sup>'s job to treat it as possible and prepare for the eventuality of a black swan event. In this case a zombie apocalypse. So, humanity thanks you for your skepticism. However, it's a nuisance for me and I would like to get this show on the road.

## CONNECTING THE DOTS

College degree? No.

High net worth individual? Not yet.

Critically acclaimed networker? No.

Established author-ity? No, not yet. (Did anyone else know that author shared the root of authority, also the out of place hyphen was not a typo.)

Well, why the fuck should we trust you then? Settle down folks, sheesh.

There isn't a traditional answer that I can provide because all the frameworks you based your trust standards on disqualify me at this moment of intersection between us. One of us may be fucked in this situation then because you've already bought the book. However, it doesn't have to be you unless you allow the aforementioned frameworks to affect how you perceive what I say next.

I am going to say things that may test the limits of believability and come off as arrogantly delusional, but I swear on whatever framework holds absolute value in your mind—for me it's **The ONE**, that every single word shall be without exaggeration. I'll leave it as general as possible leaving room for whatever it is you believe. I was born on June 19, 1986 (Gemini gang what's good?) in Houston, TX at 11:18 pm, if you are into Astrology look me up. Genetically, I

believe I hit the lottery when it comes to the scope of my intelligence. With nature on my side, the nurture is where the story gets interesting. I won't go too far into my biography, though that book is in production. I'll state the relevant facts and hope it's enough to please the people's inquiry.

I went to prison three months after my 21<sup>st</sup> birthday for armed burglary and a string of trumped-up charges stemming from the one event—20 felonies to be exact. The resulting 13-year sentence is where my qualifications origin story begins. For the record, I am autodidactic with an I.Q above 150, and I have always been an information junkie with a knack for reverse engineering. As a kid, I enjoyed breaking my toys to understand how they worked. For those of you who don't know what autodidactic means and didn't take the time to find out, please get a damn dictionary or "Just Google it." I assure you that you will need it later as the book goes on, so let's get in the habit of understanding exactly what I am saying now. I am purposely moving slow right now, but once I pick up the pace I won't be stopping to check if you're still with us. I'll just assume you'll get there when you get there.

I like to use an allegory to summarize what happened during the 13 years I spent incarcerated:

*A young man set out on a journey that was rumored to have been predestined for greatness. A few months into the journey, the young man foolishly decided to take the path few had successfully navigated as a shortcut to success, and as many before him had, he stumbled blindly into The Cave. After regaining the conscientiousness he'd lost long before the fall, he realized The Cave was filled with books (collections of information). Not knowing how long it would take him to make it out of The Cave, he started to read each book he came across eventually discovering each had value like a piece to a 5000-count 3D puzzle. Business, finance, economics, philosophy, theology, psychology, sociology, language arts, creative writing, collegiate math's, collegiate science's, history from multiple viewpoints, computer science, firefighting, biographies spanning the Who's Who list of great achievements, and more. After 13 years of reading (information assimilation), the number of books*

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*that had been read far surpassed 1,000, (to be as honest as my memory will allow, I think the number was close to 1,400's). The young man emerged from The Cave, not so young anymore, armed with the certainty that the books he'd read held the keys to the knowledge, understanding and wisdom needed to practically achieve anything.*

According to Malcolm Gladwell's, *Outliers*, it takes approximately 10,000 hours of doing something to achieve mastery. My journey into information assimilation mastery began at a young age. But for the sake of time and relevance to this book, it began with the book *Rich Dad, Poor Dad*. A good friend of mine gave me the book when I was 18. He had read the book already and believed the concepts contained within it were so important he became an ambassador for the book. Hint-hint. He made sure all his close friends had copies, but even a stranger could receive a copy if he showed interest. Wildfire ideas can sweep over an expansive area in a short span of time when modeled in that fashion. That friend sent me on a journey to find the answers posed by the challenges to traditional thinking concerning finances and wealth accumulation. The book was designed to liberate those interested in exiting the rat race. However, it was only a scratch of the surface. While I was in The Cave, I was able to pursue this journey without much limitation of information access.

I count myself privileged to be among the men and women of history who have achieved mastery in information assimilation. It has been these people who have changed the world in their lifetimes and the lifetimes, thereafter. Abraham Lincoln, Malcolm X, Benjamin Franklin, and Steve Jobs to name just a few, one of whom I happen to share The Cave experience with. If you had even the slightest notion to challenge grouping myself with these icons, then you just might be a hater and want to see a doctor about that. Moving on!

Science is on my side of this argument. Learning is not just about the information; it is about the increasing of brain power through the establishing of expansive reference bases. From this base, your mind then becomes the perfect environment for consilience or original thought to give birth to paradigm shifting ideas and concepts. Multidisciplinary approaches to the fields

of science, medicine, and technology have spawned some of the most phenomenal advances of civilization.

I am qualified to write this book because I have the knowledge that qualifies me to do so. Period. I was able to become Morpheus, then evolve into Neo. Sorry, only the serious MATRIX fans will get this reference. It is not by chance that I use The Cave as allegory to understand the clarity of sight which I possess. Plato's *Allegory of the Cave* will offer light to aid in understanding the significance of the comparison. Which leads me into my next question, what qualifies you to read the book?

Just as in Plato's cave, you may be a prisoner of the shadows. This book addresses wealth accumulation as its initial premise but finds its starting point addressing the "shadows" or Mindframes (Paradigms) that we rely on to achieve said accumulation, or the lack thereof. All of us are subjected to varying degrees of the state of "relying on shadows" to perceive reality.

This book is my venture back into Plato's cave to present the case for the world outside of the shadows, and, with that understanding from the allegory, I know the challenges I face. Knowing that the battle I face shall be fought on an uphill slope, here I stand faithfully to serve the Light despite the vastness of darkness pervasive in the minds of today's society in the realm of finance. I am a torchbearer. I stand on the hill and point to the hills from which those before me have come. Don't believe me, believe them.

My journey through life has never been as exciting as it is now. I am living through a Joseph, son of Father Israel, like story line, and I am on my way to Pharoah's chambers to solidify the future of all who are willing and able to leave "Jerusalem" to venture into Egypt. I hope to meet you at the grain exchange at the end of this book. However, before I get ahead of myself, I have an admission to make.

This book is serving as an experiment and has been since its inception. Before I undertook the start of writing this book, I sent out Pre-Order invites to most of all the people on my network map. This pre-order invite served as a signal tap,

## Turbocharge Your Network

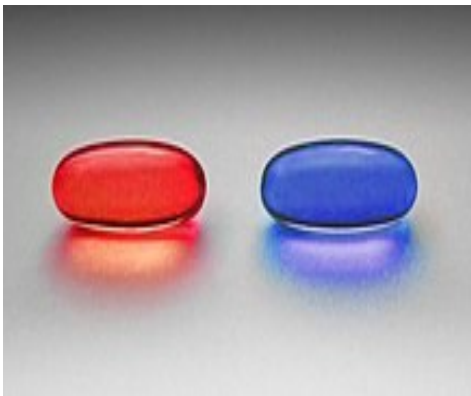
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(covered in Part IV, CH. 11). The initial results were mixed because of certain assumptions I made entering in, but these assumptions led to a valuable lesson about what happens going through the process of turbocharging your network. The dismay that occurs, when the people who you think will support your aims or projects don't, can be debilitating for some and intensely infuriating for others. The emotional feedback loops that can then begin to run in the background can and will often lead to indelible injury, anger, resentment, disbelief, hurt, and befuddlement.

These light dimming energies, if not properly reinforced, will lead to severe relational strain or tear of the invisible bonds holding each in orbit of the other. In other words, you can or will be exposed to the desire to end these relationships. Especially, if your Give/take ratio (GTR) is skewed towards the Give end of the spectrum (covered in Part IV, CH. 11). It is not an easy pill to swallow. Speaking of pills.

## TIME TO DECIDE

We have come to our first RED PILL/ BLUE PILL moment. The time has come for



us to decide whether we part ways here or not. You have made it to this point with wavering confidence in this material and/or me, and now must decide if continuing to read this book will be worth the time investment. I will not ask you to continue if you are

not prepared for what lies ahead. If you decide to turn back now, I'll not think any less of you. Also, if you want your money back as well, I am willing to fully refund you your money with the only requirement being that you give honest reasoning. Fulfill that one stipulation and I will be happy to part ways peacefully. For the rest of you who have already decided to read on, I offer the sincerest warning. This book will challenge everything you believe. No seriously, as soon as you figuratively turn the page, the proverbial shit will be flung at the

ceiling in grandiose fashion. No topic is off limits: religion, money, family, education, race, and all points in-between. To exit the Matrix, there is no other way than comprehensive intellectual rebirth. I can't stress the dangerousness of this book in that regard any more than I already have, therefore I now extend both hands to you. In the left a RED PILL signifying your return to life as you know and have always known it. In the other, a BLUE PILL signifying the CHOICE to see things as they really are. This is your last chance to remain on the side of intellectual safety.

**The CHOICE is yours. Choose wisely! See those of you who are ready to “Turbocharge Your Network” on the other side of the decision tree. Take care until then. Wait, before you enter the door, look back and find someone who may be interested in joining you in this journey.** For the students.... I want to make a trust withdrawal right now. If you are willing to turn this page knowing the scope of consequences, then every hero needs a team. Don't go it alone. I offer one last seed of contemplation before we temporarily part for the second it takes to turn a page.

Are you aware that knowing how to read had been a de facto capital offense (crime punishable by death) for some people in America? Specifically, melanated people in America, though not ever on books as punishable by death, punishable nonetheless during the years of 1740-1834. The following American states wrote anti-literacy laws for teachers of literacy (by profession or de facto): Alabama, Georgia, Louisiana, Mississippi, North and South Carolina, and Virginia.

Now let's look at a possible correlation. With the substitution of West VA for VA (VA during time of anti-literacy laws, Western VA succeeded during the War of the States), Every State on this list falls in the bottom 40% of the educational system as of 2021, according to World Population Review. A closer look at the 40% breaks down as follows: (out of 51 States ranked by worst):

- Louisiana 50<sup>th</sup> out of 51
- Alabama 47<sup>th</sup> out of 51

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- Mississippi 45<sup>th</sup> out of 51
- West Virginia 44<sup>th</sup> out of 51
- South Carolina 43<sup>rd</sup> out of 51
- North Carolina 33<sup>rd</sup> out of 51
- Georgia 32<sup>nd</sup> out of 51

Further correlation? Poverty Rate. (Ranked by highest (mean household income) poverty rate, 2022)

- Mississippi 1<sup>st</sup>
- West Virginia 2<sup>nd</sup>
- Alabama 5<sup>th</sup>
- Louisiana 7<sup>th</sup>
- South Carolina 9<sup>th</sup>
- North Carolina 16<sup>th</sup>
- Georgia 26<sup>th</sup> (recently (last 5 years) gained 12 spots up ranking)

Conclusion: Literacy leads to the access of information and information leads to the access of wealth.

Further? Crime rates. (Ranked by highest homicide rate, 2022) vs. Incarceration rates? (Ranked by highest prison populations, 2022)

• Louisiana—1 <sup>st</sup>	• Louisiana—1 <sup>st</sup>
• Alabama—7 <sup>th</sup>	• Mississippi—2 <sup>nd</sup>
• Mississippi—8 <sup>th</sup>	• Georgia—8 <sup>th</sup>
• South Carolina—10 <sup>th</sup>	• Alabama—17 <sup>th</sup>
• Georgia—13 <sup>th</sup>	• West Virginia—21 <sup>st</sup>
• North Carolina—20 <sup>th</sup>	• South Carolina—27 <sup>th</sup>
• West Virginia—27 <sup>th</sup>	• North Carolina—32nd

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Furthered conclusion: Lack of literacy leads to the lack of access to information, lack of access to information leads to the lack of access to wealth, and the lack of access to wealth leads to High Crime Rates and Incarceration.

Alright, last chance to turn back. The surgery will be conducted without anesthesia to ensure maximum effectiveness.

BE BRAVE, BE BOLD, BE YOU.

If your done wasting time, turn the page and hold on tight because I'm hitting these curves like I'm on *Tokyo Drift*.

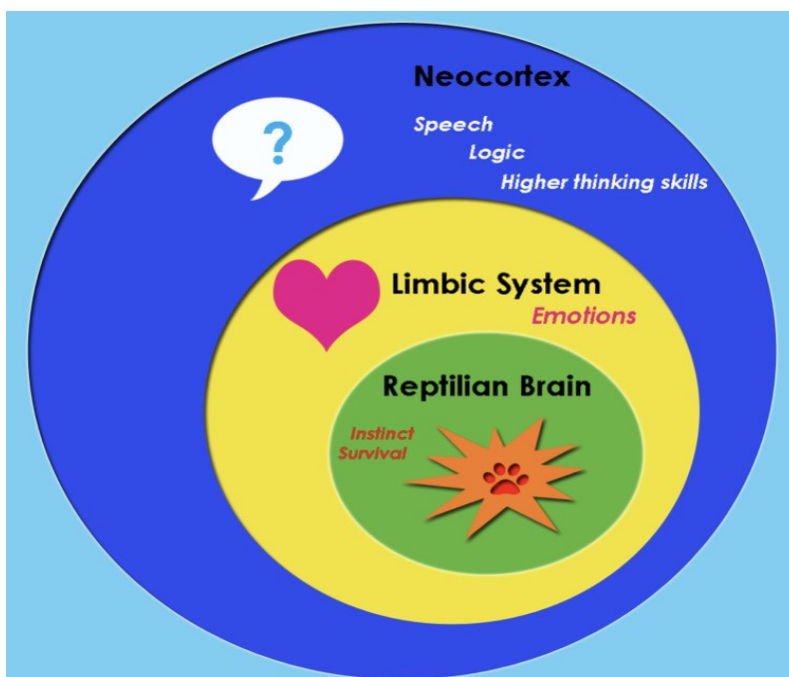
# PART I: HACKING YOUR MINDFRAME

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## CHAPTER 1: ORIGINAL COMPUTERS

I am so glad you decided to join us. Never mind the bulldozers to your left, please watch your step. Please secure your mental belongings in the cubbyhole to your right and enter. We are about to bring the barriers of thinking that have contributed to your varying states of destitution down with extreme prejudice in order to free you from the hindrances of your past. This will be extremely hard to get through for some of you, and for the rest of you a moment to breathe knowing that someone got it right. If you presume that someone is me, good job. If you didn't, well I am setting it in stone just in case you were wondering. Whether the grade you give me passes or fails, I spent a lot of time digging and diving through history to find the gift I now present to you in the first part of this book. If I lose you by the wayside along the way, it was real having you on board for the brief duration of this journey together and I sincerely wish you the best in life. For the rest of you who make it through this psychological gauntlet in one piece, or manageable pieces, thanks for soldiering through to the end. I'll be accepting your thanks later. Before we continue, I would like to introduce you to the most advanced computer in existence, YOU. The computing power of the brain is still not understood scientifically, or at least in a way that is measurable. It's hard to even conceive because of the lack of reference points. We shall be exploring the brain for a moment to bring those of us who aren't as familiar as the rest of us. If what I touch doesn't get you to the place of understanding you need to be, "Just Google it!"

### EVOLUTION OF THE BRAIN



If you are not a student of evolutionary science, specifically of the brain, I would like to take the time to give you a crash course. Actually, I'm about to save myself a ton of time by utilizing a quick copy and paste of an article for your benefit from: Gotcha. "Just Google it!"

I wish I would.

What I would like to shine spotlight on is the part of the brain that holds the coding from our ancestors such as the fight or flight response functioning of the reptilian part of the brain. I only wanted you to see that there are data sets embedded in your brain thanks to the information stored in your DNA. The science behind this is astonishing in the context of developing a deeper understanding of the language of biology.

Now that you're all caught up, I must add that the intelligence/education level of the parent donors of your DNA plays a very important role in certain intellectual predispositions. If someone has ever told you otherwise, I apologize for the misunderstanding. I want to be as sensitive as I can when I say it is what

it is. Genes matter. Predispositions matter. Ignorance is not bliss, that is stupid. That's not to say that they are the only things that matter because that would be grossly false, but we scientifically know what we know as of now. Just so I am not misunderstood, what I am saying is: your DNA map will tell you the truth. Until you get one done, believe it or not, both bloodlines matter and contain a treasure trove of information about who you are biologically.

## THE CLASS CLOWN

*"Only two things are infinite, the universe and human stupidity, and I'm not sure about the former."*

*-Albert Einstein*

Welcome. Have a seat and put your thinking caps on. Teacher picks up a yard stick and says, "Class clowns get out now."

"This mother...God bless America," is the thought that crosses the mind of the kid who assumes he was being referred to.

Is this a case of the proverbial hit dog hollerin'? I was that kid. It is only by definition that the title applied to me, but I was never a clown in the negative sense as most of you have already concluded with just the attachment of the term to me. Now, entertainer is a more adequate descriptor if you are referring to the ability to captivate the attention of the class with humor. I most certainly was guilty of that from time to time. Q&A time.

What was the teacher's job? To teach. (*By any means necessary* if you ask me) *My emphasis added.*

Teach who? The class. Class in this context is all-inclusive. That includes the "class clown," no?

Why did I assume she was talking to me when I hadn't done anything disruptive yet? That's what were here to discuss.

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The label, class clown, carries an image anchored to a negative integer, more readily understood as connotation. Why though? If my job as the teacher is to teach, as we agreed above, then why would we allow the blame of my failure to then be placed upon the student who I couldn't/wouldn't teach. Simply put if the teacher was adequate at her job, the responsibility then lies with her. If referring to teachers in the feminine pronoun tense bothers you as much as it does me, it is only because I mostly (Approx. 95%) had female teachers in school.

Gender aside, I'm sure some of the educators who read this, will immediately take up arms against me, probably telling me how I don't understand how difficult it is to do their job and address the psychological needs of the class clown. I agree. The difficulty is apparent, the lack of proper resources is too, as well as the available methods of teaching in your toolbox. However, at the end of the day, the class clown still falls within the purview of your responsibility as the teacher. Unless a teacher's job really isn't to teach as we agreed to above.

That begs the question, what then is their job? Are you drawing a blank? Yay, let's ask the internet.

According to the Department of Education's (DOE) site [www2.ed.gov](http://www2.ed.gov), the organization (Est. in 1870) created to ensure the establishment of a State's effective school system, its mission is to promote student achievement and preparation for global competitiveness by fostering educational excellence and ensuring equal access.

Clearly, we know this mission has failed miserably in the southern states of the country if we are judging based on the self-declared mission of the DOE. Don't think so, I say the numbers strongly disagree. For one, this is the same DOE that took almost 30 years to enact integration legislation in schools in southern states because it is the state that calls the shots. Occasionally, the DOE can exact control over the States by controlling the checks that are cut, yet they failed to put that pressure on the south to get it accomplished in a reasonable time span. If you missed the part of American history that covers the period of the Civil War, the sad truth is that the southern economy became federal welfare recipients after losing the war (not referring to the formal system of

welfare enacted by the NEW DEAL of Roosevelt). When they lost physical control of their generational wealth machine, free caste-based labor, they lost their ability to financially determine their own fate. The states whose economies were founded on slavery as the basis of wealth, after loss of the war, became reliant by default on the federal system to bolster the economy that had been destroyed with the redefinition of capital.

### WHY DOES THIS MATTER?



I would like to take the time to chase a rabbit. (“STATE” refers to the entirety of government on the federal, state, and local levels, while “state” shall represent the actual territory of land. For example, GA, AL, LA...)

The legal framework of this country was based upon the power of the STATE to be maintained at all costs. The Republic for which the United States stands... This system is not a Democracy, though it is likely you didn’t know this or the difference between the two systems. The subtlety of differences causes great confusion as to what this system actually is, and how it must be operated to ensure the “will of the people” finds representation in the codes written to maintain “order.” This country is often referred to as an experiment. If you have heard this rhetoric before, please raise your hands. Those of you who are tuned in to what’s going on outside of your microverse (realm of quickly reached understanding, or local sphere of influence), should have done so, and it’s to you who I am exclusively addressing now. The elements of experimentation are based on controls and variables inside an observable vacuum, where tests are conducted to produce data that can later be analyzed, partially concluded upon, retested—ad infinitum—until achieving desired results. In this case the subjects of the experiment are its citizens. The original thesis or hypothesis was that The Declaration of Independence and Constitutional Supremacy as ultimate authority would form the foundation that made this country, America, a successful model for the world to copy, yet within that very same document of constitution lied the

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poison pill for some of its citizens, old and new, in Amendment X. Though necessary to ensure power balance, relegation of 'police powers' (health, education, and welfare) to the states laid the foundation for what happened next.

### *WHAT IS THE STATE?*

According to Cornell Law School, a state is a sovereign political division of a body of people that occupies a territory defined by frontiers... and has the authority to enforce a system of rules over the people living inside it. Let's go deeper. The STATE is comprised of the members who occupy the 3-branch government at the levels of federal, state, and local. The STATE in totality are the elected representatives and the codes they create to fulfill their role in maintaining social order.

Whose interests are promoted by the STATE?

Yours? Really? We shall see in one minute, hold that thought.

If you are reading this book, I doubt you are among the ruling class of this nation, at least monetarily. I'm sure by now we are all aware of who is calling the shots around the world. Without the need to chase conspiratorial ghosts, let's analyze the history, and come to an informed place of self-determination. That sounds reasonable to me. No?

Before we begin, hopefully, you remember how I ended the introduction with a small barrage of facts and strongly opinionated suggestions of correlations within data sets regarding the southern states who passed anti-literacy laws for its melanated population. If somehow you missed what was being said, feel free to go back and reread it again. If not, moving on!

We're going to play a little game of Follow the Money.

If you live in any of the states mentioned in the data set, this case in point is specifically for your clarity. To the rest of you good folks, enjoy the show, and feel free to weigh in at the end. I'll be taking questions at some point in life.

Ok, here we go. Let's assume we live in a country that is segmented by socioeconomic classes. Top 10% holding about 40% of total wealth, and the

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Middle and Bottom 90% splitting a portion equivalent to 20% of the total. The remaining 40% flows through the system or is sucked up by the government. Also, I'll assume all of you fall in the middle/bottom split. The War of the States, or Civil War, stripped the confederate south of its wealth. Reconstruction of the southern economy begins, designed to help ease the melanated people into the whole of southern society, but is shortly abandoned with nonmelanated people then becoming the benefactors of Jim Crow legislation. Nonmelanated people were still bittered by the loss of their old way of living, however those who fell among the top 10% managed to get their wealth returned to them. The fracturing of the economy had left the nonmelanated people of middle and bottom class just as destitute as the melanated people newly released from bondage. The only difference was the melanated people who possessed the skills to restart and rebuild the southern economy were immediately able to go back to work. The rates of labor exchange hadn't been exposed to the framework of free market labor, and this set the stage for the exploitation of sharecropping until its effective murder in 1933. Their counterparts were new to the labor system, to the same degree, not to mention this was before the protectionary labor laws that created the 5-day workweek.

As the industrial revolution began to thrust the nation into new frontiers as a global power, the textile industry of the south suffered as cotton, tobacco, rice, and sugar no longer held the promise of mass profiteering as demand had begun to subside. What happened as a result of this inability to adapt to the changing vehicles of wealth accumulation? We looked at the data above and concluded that most of the southern states involved in the war still haven't fully recovered to their former days of economic glory after over 150 years later. Unless you look at the Prison Industrial complex. Matter of fact, let's. The battle of the ruling wealthy class of former plantation owners to regain the money that had been lost during and after the war became subtle for some and overt for others. The scramble to return to the pre-emancipation glory days of wealth accumulation found its chance to do so using the same people newly released from bondage. The 13<sup>th</sup> Amendment opened the door for this systemic return to bondage with the prison for profit system.

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What do I mean, you ask?

Let's look at the magical year of 1865.

First, congress passes and ratifies the 13<sup>th</sup> Amendment, which was the...you know what you need to read it:

### AMENDMENT XIII

#### Section 1.

*Neither slavery nor involuntary servitude, except as a punishment for crime whereof the party shall have been duly convicted, shall exist within the United States, or any place subject to their jurisdiction.*

Second, the south enacts "Black Codes": (Please enjoy this excerpt from Wikipedia)

*The **Black Codes**, sometimes called **Black Laws**, were laws governing the conduct of [African Americans](#) (free and freed blacks). In 1832, [James Kent](#) wrote that "in most of the United States, there is a distinction in respect to political privileges, between free white persons and free colored persons of African blood; and in no part of the country do the latter, in point of fact, participate equally with the whites, in the exercise of civil and political rights."*<sup>[1]</sup>  
*Although Black Codes existed before the Civil War and many Northern states had them, it was the Southern U.S. states that codified such laws in everyday practice. The best known of them were passed in 1865 and 1866 by [Southern states](#), after the [American Civil War](#), in order to restrict African Americans' freedom, and to compel them to work for low wages.*

*Since the colonial period, colonies and states had passed laws that discriminated against [free Blacks](#). In the South, these were generally included in "[slave codes](#)"; the goal was*

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*to suppress the influence of free blacks (particularly after slave rebellions) because of their potential influence on slaves. Restrictions included prohibiting them from voting (although North Carolina had allowed this before 1831), bearing arms, gathering in groups for worship, and learning to read and write. The purpose of these laws was to preserve slavery in slave societies.*

*Before the war, Northern states that had prohibited slavery also enacted laws similar to the slave codes and the later Black Codes: Connecticut, Ohio, Illinois, Indiana, Michigan,<sup>[2]</sup> and New York enacted laws to discourage free blacks from residing in those states. They were denied equal political rights, including the right to vote, the right to attend public schools, and the right to equal treatment under the law.*

*Some of the Northern states, those which had them, repealed such laws around the same time that the Civil War ended and slavery was abolished by constitutional amendment.*

*In the first two years after the Civil War, white-dominated Southern legislatures passed Black Codes modeled after the earlier slave codes. (The name "Black Codes" was given by "negro leaders and the Republican organs", according to historian John S. Reynolds.<sup>[3][4][5]</sup>) Black Codes were part of a larger pattern of whites trying to maintain political dominance and suppress the freedmen, newly emancipated African-Americans. They were particularly concerned with controlling movement and labor of freedmen, as slavery had been replaced by a free labor system. Although freedmen had been emancipated, their lives were greatly restricted by the Black Codes. The defining feature of the Black Codes was broad vagrancy law, which allowed local*

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*authorities to arrest freed people for minor infractions and  
commit them to involuntary labor.*

Third, the convict-leasing as a model of business is created and implemented throughout the south. Louisiana was the first state to create a privatized prison model in 1844, but the model didn't take full root until the turn of the century. The model focused on the factorization of the prison by leasing inmates to perform manufacturing tasks for McHatton, Pratt, and Company. This model led to the restructuring of southern slave-labor based economic model to that of prison-labor. Fast forward to the last 50 years and combine the historical legislations of Reagan's War on Drugs (R) to Clinton's '94 Crime Bill (D) that supplied the system with inmates at a rate never seen with the rise of publicly traded and privately owned prisons as a modern business investment model.

Even with the reenslavement of melanated people, the southern economy still never returned to former glory. Why not? If the STATE had your, both melanated and non, interests in mind, then the shift to improvement of the conditions for your financial state would have been more closely mirroring the gains of the north collectively. However, there was clearly a failure of educating the population in relation to the north, this in direct contradiction to the mission of the DOE. Then there was the whole violently extreme system of subjugation and division being employed between the melanated and non that made unity largely impossible. Truth is there was still a power struggle between the north and south being fought over the direction of the country, specifically in the south concerning social stratification. What this further did was allow the talent pool of the north to be freely tapped leading to advancement and wealth accumulation while the house divided in the south kept hamstringing itself. At the same time, the interests of the southern elite's wealth building were being appeased at the expense of EVERYONE else.

The STATE worked then, and still does work for the interests of those who fund it. No, your tax dollars don't mean shit compared to the money that's given as a goodwill influence token provided by corporate America and wealth benefactors. You may have been an indirect beneficiary because those who funded the state looked like you and had your exploitation at heart, but I need

you to remember this is only in the context of the actions of the STATE that has benefitted you financially at a rate equal to or slightly less than the top 10%. Have the rest of you changed your tune, nonmelanated people who fall in the 90% split? I know the readers who are on the precipice of the top range of wealth holders are the exemption to the rest of you. I naturally assume that the melanated readers know the STATE has never, yes never, acted in your best interest. I won't pursue this thought further because I am aware that at this point in your consciousness, you are either aware, are becoming aware, or are stuck in the state of oblivion.

Whatever state you are in is fine for the time being, however, there is a possibility, howbeit slim, that you are unaware of the conditions the majority of your melanated counterparts have faced, and if this is you, I challenge you to take an objective stroll through history to discover the glaring supporting evidence. Now, I suppose the rest of you are wondering where I am going with this. In conclusion, the persons who occupy the seats of the STATE create the aims and goals of the collective, despite the will of the people. Which means the STATE is entrusted to hold true to their designed purpose in theory but in actuation is subject to the influences of the purse strings that control them. The STATE as a macrolevel then embodies the ideals, ideas, beliefs, and motivations of its influencers whether they are of its constituents (those who vote them in office), financiers, or combination thereof.

Now, before you ask where we are going, prematurely, let me explain why I took that detour. I'll start by going back to the label class clown. The term suggests what? Whatever came to mind for you is where we begin. If there are any members of senior citizenry reading this, I am not sure how you came across this book, but if you can get past this first section, then there is hope for you. Pardon my digression, going back to the class clown. What came to your mind?

Now, ask yourself why. This may take you some time because a lot of us will have a first thought of I don't know, which is generally the go to answer for things that are beneath the surface. Beneath the surface is where we're going.

## Turbocharge Your Network

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Queue bulldozers. Before we dig, we are going to tear some things down. For some of you, please accept my apologies beforehand for it is your entire city that will get demolished before the end of this reading.

THOUGHTS, WORDS, IDEALS, LANGUAGE, BELIEFS, AND IMAGING  
MATTER TO THE MIND

**ATTENTION: FROM THIS POINT FORWARD, I SHALL BE INTRODUCING YOU TO COMPUTER SCIENCE CONCEPTS AND REFERENCES SUCH AS USING THE WORD AND WORDS CLOSELY RELATED TO CODE TO MEAN A MENTAL MODE OR SMALL SET OF MENTAL MODES THAT GENERALLY SERVE AS A MODAL SHORTCUT, BUT TO BE UNDERSTOOD IN THE SAME CONTEXT AS COMPUTING.** This message was to ensure that you don't get lost, not assuming you would of course, but for the sake of clarity.

When the class clown imaging came to your attention when asked above, what came to mind? That image or negative association is why we are here. Why is the imaging negative? It is a modal shortcut. A "code" formed when first exposed then recurrently exposed reinforcing the encoding or memory. Memories are filed into different categories and then, over time with the accumulation of learning and experience, form frameworks or paradigms. These paradigms then act as the source code for your brains OS (Operating System). Your brain's OS determines your perception. *To state this simpler, coding (a set of codes) form programs (modal shortcuts), a set of programs then form paradigms. Paradigms then form perception, and perception is GOD.*

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## PERCEPTION IS GOD

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*According to Study.com's course on Psychology, perception can be defined as our recognition and interpretation of sensory information including how we respond to the information.*



A paradigm can have positive or negative value, and is always running in the background, or subconscious. For example, are you a pessimist or an optimist? A set of paradigms for example, are you a pessimistic alcoholic who abuses people verbally when intoxicated or an optimistic one who's cheerful and generous? Your brains OS has a built-in task manager believe it or not, and, just as with Windows, certain programs are assigned priority for computing needs. The disposition paradigm controlling

our inclination towards optimism/pessimism is a background program that will override other programs that may run counter to it warping the reality (perception) of the situation as a result. We all know that one person whose sky is always falling, or the one whose sky could fall, and they do not miss a beat.

This is the reason why no two people experience the same event the same way. Though there will be points of reality that are shared, in totality there will be differences in interpretation. It's just a fact, moving on. Now, that the foundation has been laid. I would like to build upon this rock.

#### **FROM THIS POINT FORWARD, I SHALL REFER TO PERCEPTION AS A MINDFRAME**

Some of you looked at the image and at first glance saw the man running towards you, others away, and some both. Optical illusions like this are used in psychology to provide insight into the structuring of your Mindframe. How? Just Google it! Also, if you haven't seen the man running in both directions, stare at the picture until you do. If that makes your brain hurt a little, we have work to do grasshopper.

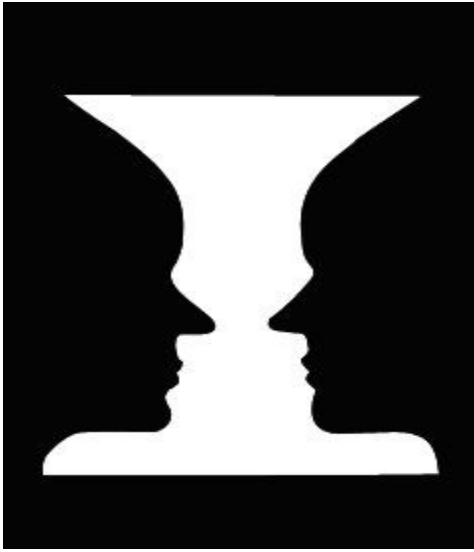
## Turbocharge Your Network

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Going back to the topic of discussion, things that matter to the mind are the equivalent to the raw materials used to build any structure. The blueprint to your Take the time to consider that you are about to take your mind apart. I'll hold your hand through the process, but I assure you there will be a point where it gets uncomfortable. Meanwhile prepare yourself to shift your view of SELF.

Mindframe is written in language (written or spoken). That language is used to conceptualize or encapsulate an idea or concept using words and images (visual representations of words) as the vehicles to do so. The Mindframe receives raw data, decompiles it, runs it through the individual program or programs that handle that particular data type, and then translates the information in the words into another language that your mind's eye uses to recompile into a conceptual image. For example, a man says something to a woman who is walking by, what he says and what she hears can be completely different to the extreme of opposite. She will then react to what is processed. Expand this concept to a longer exchange between the two. More information is being processed, such as tone of voice, body language, or physical contact as more time gets spent in conversation. What is happening is there are many programs being run simultaneously, and each one is compiling results then sending them back to the mainframe in real-time, so it can provide interpretations of what's being said to your mind. Your mind will then prepare your response creating a loop between the two of you. The longer you are in a social exchange with a person, the longer your compilers are collecting data and writing the codes that govern the relationship between the two of you. Over time, more and more codes are written reinforcing previous coding, this is what is called bonding and comes because of learning the other person, or persons.

Understanding the dynamics of Mindframes and how they determine what is real is the beginning of learning how to hack it. Returning to the Brain's OS, the system that controls how we process what's real to us, has its own programming language. It is in the understanding of this language and how it



compiles into code that we shall find what we need to make the necessary adjustments.

## MACHINERY OF THE MIND

Over the last 35 years, Hollywood has been infatuated with the intersection of man and machine, specifically in the realm of artificially intelligent bots. As of the writing of this book, Neuralink is on the verge of rolling out breakthrough chip implant

technology that will give the brain the ability to communicate with a computer telepathically. Right now, they are focusing on the medical application of the technology but are laying the foundation for more augmentative applications as well. What happens frequently in the movies is the machines running on AI reach a point where AWARENESS OF SELF is what leads to their concept of being alive. However, AWARENESS OF SELF isn't a static state or one-time event, it is dynamic, everchanging, and naturally inclined to evolution as more information is encoded and reinforced upon itself.

### *INTRODUCTION TO THE CONCEPT OF SELF*

Self-concept in the realm of psychology is 3D in nature: self-image, self-esteem, and ideal-self. If any of these facets of self comes under attack, then your internal systems can be corrupted leading to a damaged Mindframe which then distorts the imaging of oneself or the self of others depending on the degree of maliciousness of the coding causing the corruption. For example, let's look at a girl who is repeatedly teased about her weight (external attack on self-image). Though there is nothing objectively wrong with her weight outside of the long-term health risks, the constant insults create an insecurity that then is reinforced over time until what she sees no longer is what she once saw (internal image damage). This then in turn affects how she feels about her

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weight (damage of self-esteem), which can and/or will change her image of her ideal self. Your ideal self holds the greatest value of all because it carries energy of desire. If this image changes as a result of this attack, the resulting image is not entirely yours anymore because an outside force has created your ideal change, however, this isn't always negative when emanating from a wholesome change driver. Using this very same process, take the same girl and instead of teasing her, flood her Mindframe with imagery counter to the way she looks, and the same result is possible. Now, imagine what happens if there is a combination of the two methods attacking her ideal-self coding at the same time. Then, for dramatic effect, imagine there are societal codes running (positive conditioning for fitting within the mold and negative for not) that adds an overarching layer of attack (touching almost all aspects of sensory experience) such as beauty companies setting unattainable conceptions of beauty through mass marketing blitz campaigns that never end. How strong would her coding have to be to withstand that type of assault at every level?

Just as with your personal computer, there is a need for security software to protect it from susceptibility to malicious attack. There must be the installation of defensive coding. This is generally done by parents who actively write and reinforce positive programming into the psyche (program files folder of the mind) of their kids. Comedian, Katt Williams once had a joke set that took a shot at people with low self-esteem. The punchline pointed out the fact that the definition of self-esteem was/is how you feel about yourself, and this perplexed him because of the word self. "How can someone let someone else tell them how to feel about themselves?" he asked.

Well, Katt this should help you be more sensitive to what's happening under the surface of someone suffering from this, so... if you are reading this and you happen to know him, pass him a copy of this book for me.

One last consideration before I move on, once a negative paradigm is installed on a Mindframe, it is only a matter of time before that system slows to the point of ineffectiveness, or in the extreme case self-destruction. A hacking tactic of mal-intent that is delivered with aggression such as bullying has sent many

people to death by suicide or public implosion resulting in the expression of extreme violence.

Languages consist of words, and words are charged particles that carry within them, negative or positive energy, unless truly neutral. (Yes, they hurt sometimes when aimed and charged as an attack) When aligned to form a complete thought, order is formed in the framework of sentencing. The compiling of sentencing forms paragraphs, and paragraphs then form an entire body of work. Take the macro view of this process and place it upon the framework of the mind then judge the effect of the body of work as programming that is either negatively or positively charged, judged by the words forming the foundation. Language and the way our brains process it is what separates us from the rest of the animals that have brains that are similar in composition which we share similarities to—such as primates, dogs, birds, fish...etc. (In descending order)

Words matter. Language proficiency matters. Images matter. All information input forms and methods of indoctrination matter. What you put, or is put, into your mind matters!

Most of all, as you start to take account of what has been input into your mind, pay close attention to what is there, who put it there, and their motivations for putting it there.

Last of all, what is not there should concern you as well. A mind in a proper state of awareness is one at peace.



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*WARNING: I seriously suggest that before you attempt to explore these methods of Mind hacking, please seek professional help if you can. If you cannot, please be careful because the older you are, the more you must unpack, and the higher the chance of finding the lies (misperceptions in a best-case scenario) you have based your entire life on. That can be a devastating experience*

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*because it generally involves those who we hold to be dear and sacred, whether it is your parents or "society".*

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The reality of the situation we have on our hands as society is clear in the analysis of the facts. For example, going back to the role of the STATE to ensure that social order is maintained. Specifically, the Department of Education's role in accomplishing the mission. How is this accomplished? No, seriously think about it. How has the STATE maintained its mission? What is the social order being maintained, and who decides who fits where? If you fix your lips to say anything contrary to common sense right now, go sit in time out and think about what you did.

What the STATE did to the inhabitants of the south is what it is. The data is objective and when put into historical context forms a clear picture of a lot of fuckery promulgated on the people of the 90%, as we shall be called for the rest of this book. Even as I write this book, the signs of the times are all around such as the battle over Women's Reproductive Rights. If you are not aware of how this happened, please join the rest of us. No matter where you live or what class of society you fall in, there are decisions being made every day by the STATE, and, as we know, their role is to maintain social order. To whom goes the spoils of this decision? Follow the money.

What is Social Engineering? Originally coined and implemented by a Dutchman Circa the 1890's, the concept crossed the Atlantic and was built upon in 1911 by Edward L. Earp. There isn't much history that I could find about Mr. Earp other than his attribution for authoring the work, which I find to be kind of strange seeing how the concept didn't die or get relegated to the halls of useless theories. Originally, it seems to have been industrial in nature as it focused on workplace productivity and the total social control of the employees lives through artificial means unbeknownst to the employees themselves, but at some point, became weaponized as a means of social control of entire countries. I could not find the trail of that evolution, only its beginning and the mutated result. This prompted me to dig deeper. When you factor in what was happening in the country around the era of this philosophy of control and consider how effective the overall theory was in practice, it then becomes a

little easier to recognize the effects of its malicious evolutionary offspring. There is a wide gap in the recorded history of the proponents of social engineering and what they became academically. So, that forces us to use strategic thinking and evaluation skills to analyze what happened.

Psychological Operations. Are any of you familiar with this term? The state has known of the power of information inputs since at least the late 1700's. The Espionage Act of 1917 and Sedition Act of 1918, originally introduced in 1798, was the STATE'S definitive limitation of free speech, despite constitutional challenge, in an effort to control the attitudes and direction of public opinion concerning America's involvement in World War I by making it illegal to challenge or oppose the country's war involvement. Coincidentally, this passage of legislation runs parallel to the formal birth of America's PSYOP program. I will not go too deep into the function of psyops, because you can Google it, however I shall look at the tactics that are used and offer strong opinions based on the considerations.

First, I pose a question to the reader, do you think that the STATE rolled out this program during the middle of a war without first having tested and proven the validity of its effectiveness as a weapon? Surely you are not that naïve to have said no, or I don't know. Please do not lie to yourself for that will be your quickest path to insanity. Today we are gathered with one goal in mind, to be intellectually honest with ourselves. I personally do not believe this government would ever implement weaponry that was purely experimental in nature, because they kind of NEVER have done that. You will not find an instance in this country's military history where we just winged it in a war hoping that what we were trying would not get everyone involved killed in the process. We have the best military the history of the world has ever seen, and with that being the case we process the evidence.

However, there will never be formal admission that the science of mind control or perception management was developed through experimentation on the Mindframes or psyches of its own citizens, but, personally, you don't have to tell me it's a duck if I am aware of the reference points of analysis that ducks

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are classified by. Though there was no law on the books forbidding it then, there most certainly is now. Three, almost four, years ago psyops celebrated its 100th birthday. A program that has lasted as weaponry for 100 years should indicate its effectiveness. We no longer use cannons or bow and arrows because there are bombs and bullets. The presidential election of 2016 and the uncovering of Cambridge Analytica's involvement in the election shined light on just how vulnerable certain people were to manipulation. BREXIT was influenced in the same fashion. Oh, and, in case you didn't know, the tactics that they used to win said election derived from the basis of PSYOPS technology obtained from our government years before the election, though they lied about it when asked by congress. We (the American government) had provided the tech when we hired Cambridge Analytica to do our bidding prior to 2016. Originally it baffled the thinking population as to how the election of Donald Trump was accomplished, but once the truth behind the largest mind hack of modern history was exposed, it all made perfect sense.

Our intellectual defenses are artificially low as a society, and this is a really bad problem for the more vulnerable of society. Make no mistake of that. What does the term senseless violence evoke in your mind when you hear it? Or, when you hear it being uttered by an onlooker or commentator of the latest episode of gun violence. Or, when you see the police shooting of an unarmed man. Or, observe the unexplainable "senseless" behavior of someone that seems to be "out of his/her mind".

I draw no conclusions for you; however, I ask that you objectively look at the evidence and draw your own. Don't even keep reading until you do, because if I haven't introduced you to what your mind is and how it can be manipulated by those who understand its framings and coding languages by now, I probably never will and for you to go any further will be a waste of your time. Remember, my only ask of you is intellectual honesty. Fuck the rest.

The very same science that marketers use to target its customers to influence their buying behavioral patterns are tweaked at varying levels and then used on the battlefield, or to destabilize entire countries in efforts to overthrow

opposing leaderships of nations that don't fit into our global objectives and foreign policies. It is what it is. Moving on.

So, what am I suggesting? Listen to me carefully, you know, and I know that you know what the truth of this matter is, and that is: there has been and is currently a systematic means of control of the population of this country designed into the fabric of it, and it has been effectuated through the deliberate undereducation, miseducation, disinformation, and withholding of information which are all tactics of perception management. Half of the population has been lulled to sleep, while most of the rest of us have been actively targeted and attacked maliciously at every level of existence. The data sets provide the results of this and is as clear as the Oklahoma sky on a sunny day. This then is all tied back to the attack of SELF.

Remember that SELF is the cumulative state of awareness that is comprised of self-image, self-esteem, and ideal-self. Now, we will add the next layer of knowledge that SELF is built upon. That is culture and family, or the knowledge and pride that derives from culture and family structuring. The strength of the encoding that is provided by the two categories plays a role in the formation of SELF. To state it plainly, the way you see yourself starts with the way those connected the closest to you see themselves and you, for it is them who will be responsible for writing your earliest Mindframe programming. If there are strong values and imaging present in your culture and familial consciousness it serves as a solid and strong foundation upon which your SELF can be sturdily built. However, the opposite, or absence of stable foundations, also holds true in contribution to the instability of a malignant sense of culture and family.

Can any of you recall any group of people who had their knowledge of culture stripped and subjected to misinformation and lies? Or, had their familial structure destroyed through differing means at different points in time? Then, had the addition of subjugation through second-class citizenry, implementation of social engineering designed to destroy trust which tears at the fabric of cooperation as a group, and intimidation through violence against their personhood and humanness?

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What do the effects of this type of attack on SELF look like when it plays out to near perfection? You get a people who largely place no value upon themselves, or those that resemble them. Genocide anyone? You get a society that looks at the victim and places shame and blame on the actor not the scriptwriter. Then, you introduce a narrative that causes further shame and blame based on strawmen like explanations, and what do you get? Wait, let's not forget that this attack was not a one-time event but was orchestrated over the course of 500 years.

No? Does none of that ring a bell? Oh, I'm sure we are all watching the same channel. Don't turn your head when the gross part comes, stare at that shit and experience the reality of what has happened. Take a deep breath, let the credulity go, and move on. It is what it is.

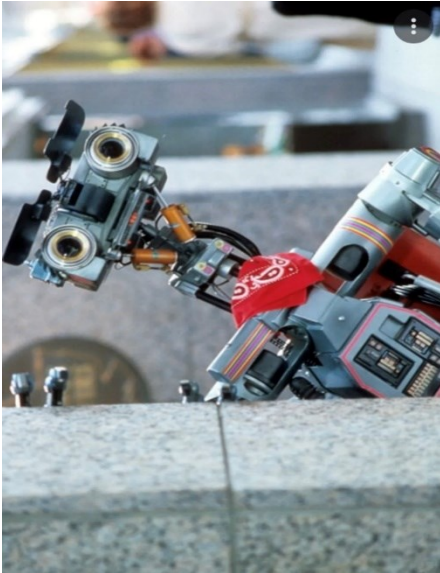
On the other side of the fence, or tracks. There was a different type of the same attack being carried out to a lesser degree. WE the people of the 90%. When you look at the whole pie, you start to see the same coding that creates stratification and division. What most of the nonmelanated people of the south and poorer parts of rural America suffered were just as malicious. Here is why. The STATE, through the avenue of miseducation created an ideal-self founded on distortions of history, for example such as America being discovered by whomever we attribute discovery to. We know that there were millions of people here before Europeans made it.

History has now proven that even the Hebrews of Solomons era had been here before. Modern Europeans were the last to the party. Yet, this is not what was taught in school. Today, there is still effects of the foundation of lies the education system built this paradigm upon. There is a segment of the nonmelanated population that is still being oppressed today through bad coding. The supremacy code. That is the malware installed in some of the nonmelanated population, or the "at least we're not them" code. Its function is division of the base. I know we may have forgotten why we're here in the first place but stick with me. We are here because we are the People of the 90%. As long as that 90% is divided, the remaining 10% have control because they are following the same agenda to a large degree.

In other words, let's take a corporation model for example. If I, or a group of similar I's, own 10% of this imaginary company and the rest of the 90% is distributed into millions of shares, then as long as my 10% is concentrated and I can convince at least 41% of the 90% to give me their proxy, then I'll always have control of the company. Or, if the 90% doesn't exercise the vote on anything, control goes by default then to the powers that be who rule unattested.

If the 90% were smart, they would come together and change the course of the company because they actually held the voting power to control the company. That's why We/Them paradigm fucks the 90% as a whole.

When the numbers are so skewed in favor of those who have traditionally been there, they will remain there as long as the 90% freely gives up their proxy. If you haven't caught on yet, its ok, but we're moving on.



Are any of you old enough to remember the movie *Short Circuit*? Those who aren't, to Google you must go.

Hey there, meet Johnny 5. A creation of the government whose circuitry was short circuited by a surge of energy (lightning), resulting in a state of awareness. The story centers around the government's attempt to capture and destroy "number 5".

The story parallels between Number 5, the robotic weapon enacting the

will of another, and Johnny 5, the self-aware being fighting for survival and the chance to be alive. It only takes one rewiring of the right circuit to create a state of awareness.

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When the puppet takes on life of itself, soon the strings of the puppet master are shown, and as the wills of the two oppose, the tension creates a must act situation where he then will show his hands, or his reputation is ruined. To the audience, he will then convince you that it was a part of the show, and he was never not in control. This was just a movie, but, as all movies are based on a semblance of reality, it is on you to separate fact from fiction.

For the rest of you whose year of birth begins in the 90's, I'll use a more modern movie: *I ROBOT*. The movie starring Will Smith based on the three principles of Asimov's AI programming.



The one where Will Smith has been physically augmented with robot technology. Meet Sonny, He has a different story. His creator, decided that, instead of one CPU controlled by the mainframe CPU, he would have a backup CPU with override capabilities. Sonny was also designed to have autonomy of thought, which is why he is before you today.

Autonomy of thought or objective intelligence is the ideal-self, or the highest form of self-determination one can attain. The security override is needed when the way we think can become compromised. Free thought and originality of thought is ideally what the aim of higher education is. When your Mindframe is exposed to manipulation or attack, it is wise and prudent to secure the vulnerabilities and shore up remaining defenses to reduce the possibility of falling victim in the future.

As we come to the close of this chapter, I would like to use another movie reference to paint the mind as the Original Computer.



The movie *Hidden Figures* opened the door to how NASA did their calculations as we charted space travel as a reality. Katherine Johnson, who the movie centers around, was the lead mathematician, or computer, as all the data scientists whose sole function was to perform the solving of equations pertinent to space travel were referred to.

If Nasa, the department built by the best and brightest minds on this side of the world at the time, decided that the best descriptor of the brain was to be a computer, then I shall take their word for it and agree. Our brains are computers, and computers are only efficient tools for use if the software or operator which powers it is designed so, if not it is just a large paperweight. Use your head for more than a hat rack as the cliché goes.

One last challenge for you before you come back for Chapter 2. I want you to visit the websites of the top private schools of the country and explore what they teach their students. Next, do the same with a public school, preferably the one you attended, and compare the two. Compare the focus of the school and student to teacher ratio. Then finally, ask yourself how did your education compare and why?

Why, is the million-dollar question. The answer isn't one layered or black and white, it's mostly 50 shades of gray. Anybody else catch that? No? Okay. Last thing, I'm serious this time. If you catch yourself feeling attacked or are in a me/them mood at any time during the reading of this book, just remember if they do/have done it to me and mine, they will do/have done it to you and yours too, howbeit in different form, the same way nonetheless. We are the People of the 90%!



## CHAPTER 2: MINDFRAMING

DR. MINDMENDER: NURSE, CHAINSAW.

NURSE: (STARTS CHAINSAW THEN HANDS IT TO THE DR.) CHAINSAW

PATIENT: (PANICS AND RUNS OUT THE ROOM) .....

DR. MINDMENDER TO NURSE: WHERE DO WE GO FROM HERE?

What happened here? Mind exploration can be scary, especially when you use tools that intimidate the patients understanding of their perceived purpose. Well, what was the doctor going to do with the chainsaw? Nothing. First, what does the setting of this story look like? Your mind built it for you. You envisioned every character and object described by conscious direction, but the surrounding details were fill in the blank codes running in the subconscious or background mind. So, let's hear it, what type of doctor's office are we in?

Interestingly, for some of you the information that was automatically supplied earlier is now elusive when trying to be recalled, but you know it was there before. Background codes are shiftY sometimes. The moment we focus on them, they are no longer there. Students of meditation can better explain the picture I am trying to paint. Ask one to break it down for you, the rest of us shall be moving on.

### WHAT IS THE MINDFRAME?

I want you to mentally look out of a stained-glass window. Stare out into the tainted reality that awaits on the other side of the glass. You may see objects outside the window, yet there is information that has been obscured because of the film between your minds eye and reality's impression on it. All sensory information passes through this film and then finds its respective processing center. Perception is GOD! What do I mean by that? What is GOD by definition? The childlike answer, with respect to monotheistic religious mindsets or worldviews, is Omnipotent, Omnipresent, Omniscient Creator. How does

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perception then function in our minds. If every atom of information must pass through the perceptive gate to reach your mind, then as information travels through the perceptive gate it comes out in the likeness of the gate like passing through a flow of blue paint. Everything that passes must take on the blue hue. First, we must be Aware that the blue layer of paint isn't what the information is under the blue. This chapter is your advanced introduction to changing the blue of your Mindframe into the ultimate state of clarity.

The school bell rings. Kids get up from their desks and disperse headed to their next set of classes. Welcome to the conditioning portion of the class boys, girls, ladies, and gentlemen. I'm not sure if you can trace the strings yet, but this chapter will provide you with the lightning, extra CPU, and computational tools to bring the pillars of your Awareness of Self to the gauntlet. Every belief you have must enter the ring and prove itself or risk getting beat to death and uninstalled. Autonomy of thought is the state I wish for us all to attain by the end of this part of the book, but I know the reformatting of your Mindframe will take time and great effort for some. However, don't fret, I'll be here to hold your hand for the duration of the ride. With that said, please keep all seats in the upright position and seatbelts fastened until we reach cruising altitude. Expect great turbulence on the climb. Here we go.

## CODING

A brief history of the word, or concept behind the word, takes us to the days of Rome as the place of origin. According to Oxford Languages the term originally denoted a systematic collection of statutes made by Justinian or another of the later Roman emperors. This same model of systematic collections of statutes were adopted by the original constructors of this country's justice system.

Law and order? What is the purpose of law (coding)? Let's ask Google.

According to Lumen learning's introduction to Business course, there are four primary purposes of law:

1. **maintaining order**
2. **establishing standards**
3. **resolving disputes**

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#### 4. protecting individual rights and liberties.

Now, I would like to look at the emergence of coding as it relates to computers. Coding can be defined as a system of words, letters, figures, or other symbols substituted for other words that form a common language, then used to form program instructions.

When you superimpose the two concepts together you get a definition that resembles one like this:

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*CODE: A system for information encapsulation that involves the regulated compiling of commands assigned to various symbols or wording designed to execute the visions of the programmer.*

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I don't want you to miss what is implied here. Normally I would draw this out hoping you catch the clues, but there is no time for that now. I will bring it to light because we cannot afford to leave the discovery to chance. Every code is created to serve the will of its creator. I'll repeat: Every code is written to serve the will of its creator. I know it's common sense just stay with me. Every code we find in existence has this property.

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*Every code is created to serve the will of its creator.*

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I will briefly focus on a couple of concepts inside the understanding of coding and how it is written. First, a code can be written in any language, however whatever language chosen will be the decider of who can use it and for what. Let me restate it: How did we turn the tide of WWI? We cracked the Germans

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code without their knowledge and used it to our advantage to win. Just Google it!

Let's play a game of memory recall.

Name every code you can think of that applies to the definition above?

For me: MATH (from which emanated all numeric languages), morse, enigma, UCC, cryptic, Latin, Hieroglyphics, Bible, Omerta', English, all laws, computer, all languages as a communication system...etc.

### *THE PROCESS OF CODING*

The first step in coding is the selection of language. Computer Programming languages allow us to give instructions to a computer in a language that the computer understands.

What are the languages of the mind? We begin with wording, then imaging. From the time we are born, our minds start recording. The initial point of locution varies for children, however audial understanding and pattern recognition are already at work before the ability to speak catches up. Our brains are wired for communication, however just as a computer is unable to operate without a language to orchestrate the functions of operation so is a human. We are taught to communicate in several ways. Semantics takes a front row seat to understanding the properties of communication.

What, how, and why. There is the mimicry approach where you coach the child into what you want repeated, the call-and-response approach that is built upon the previous approach, and finally the level of associating words with the images that represent them. From there, a child can process the image in context, and the same with motion pictures.

### Semantic analysis

After the language is selected, each line of code is then added until the program is executable. This is a simplified version for the sake of creating a relative image I can use later as an anchor. Stick with me I'm going somewhere.

How does this then relate to the mind? Remember, we are operating from the assumption that the brain is a computer. Coding in this context of the mind can be written (semantic) or assimilated (semantic associative learning). AI technology is designed to explore the realms of the latter. What does a line of simple coding look like? “Wash your hands before dinner.” How many of you were “raised” to do this? Did a light come on when you saw “raised”? We use this commonly to describe a why in our life. Raised=programmed. It is a simple code because it is localized to just one event set. Eating. You’ll see the power of a code/program will be determined by the number of mindsets that are affected, or its mindset prevalence.

### *MINDSET PREVALENCE?*

Quick definition: Every area of your brain is unique but not equal. The power is regulated by order of importance, in other words certain functions fire first, such as the fight or flight response which generally is known as the self-preservation code versus the area controlling logic and reasoning. We’ll call these first to fire codes.

### *VALENCE*

What has data science taught us? People are predictable, and if you, whoever you may be for whatever intent, can mine critical data points to form a sustainable model then you can capitalize from that predictability. Take this analogy for example:

By the time a NFL quarterback makes his debut, assuming he starts his rookie year, how many passes do you think he has thrown in his lifetime? Drew Brees is statistically the most accurate passer in NFL history. Any great QB who makes a connection with that special receiver or receivers will make it look easy. Why? Timing. (And the fact that the target caught the ball) Timing is another word to describe predictive modelling. The QB knows the route of the receiver, how fast the receiver is, how skilled his defender is, and what the play is designed to achieve. His mind processes all that information in the second it takes for the ball to hike. The ball is thrown with his eyes closed because his mind has processed the current data using the historical data from practice and knows

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that in 2 seconds from now the receiver will be approaching the 10-yard line at the left hash at a 45-degree angle travelling at a speed of roughly 8 mph. If the receiver successfully makes it to the spot, then it's a connection.

Now the question you should ask is why then are we predictable in the realm of thinking? Or am I assuming that you agree with our mental predictability? If I am, the next few pages are specifically written for you. Yes, I did use a physical analogy to describe a psychological one, however that was for your protection. It's not time to expose the Wiz behind the curtain, though the introduction of the Wiz's existence into your mind's eye kind of did already. Unless, you don't have the relevant referent to perceive what was said beyond the veil of the sentence. If I lost you in that maze, it was just a mirror for you to hold up to your literacy level. This is language and if you cannot understand and use it with profundity, my prayers are for your guardians' lights to be extra vigilant in keeping you safe in a world where communication and literacy skills are the foundations of power.

Stop for a moment. Think about how you are feeling right now about what you just read. I want to know the specific emotion, whether happy, upset, or indifferent, then rate your feelings from 1-10. (With 10 representing "really fucking \_\_\_\_\_!")

When I first thought of the valence of mindsets, I didn't know there had been conceptualization of the very same notions by psychologists before. I was so thrilled to find reference information conceptually close enough for me to use as authoritative reference. Look at me think like an intuitive scholar. Yay.

### POSITIVE, NEGATIVE, AND NEUTRAL.

The trinity of Sentiment Analysis also finds its representation in the realm of psychology,

The term valence was introduced by [Lewin \(1951\)](#) who used it in his field theory to refer to the forces that attract individuals to desirable objects and repel them from undesirable ones. The concept has since been considerably extended, including, but not limited to, the

designation of emotions as positively or negatively valenced (for reviews, e.g., [Solomon and Stone, 2002](#); [Colombetti, 2005](#)).<sup>6</sup>

To simplify, everything we perceive has an inherent emotional value. It makes us feel some type of way. It is that way that tells your story. Let's look at a code as an example. Going back to the cable wire color test. Bias codes are the most infamous because they are sometimes deadly for some. Bias codes can be amplified by fear, which carries a negative valence.

Here is a thought. If we assume that unjustifiable police shootings are simply the result of uncontrollable perceived fear amplified by bias coding, as has been suggested instead of racism as the go to answer, then how can we simulate the fear within the training protocols that will lead to the ability to make more informed decisions at the crossroad between arrest and death. As the laws begin to not shield officers from their accidents because of the actions of the few who abuse the badge, it will be wise for the officers to demand an update to their training or expect the growing severance of trust to continue to grow.

Everyone can't be racist, but it only takes one. Information that has historical data serves as an amplification charge of prevalence. I know the allegation has become so common place that even the slightest possibility can catch the charge. The race code is another example of a first to fire coding. It is found in minorities, and manifests when dealing with other races or classes where there is a history of the minority's repression by the race or in some cases class association with that of the repressor.

## FIRST-TO-FIRE

In the age of Karen's and the never-ending claims of racist rants, real or imagined, are all these claims valid? Just looking at the ones caught on camera, can we entertain the justifications for the behavior of Karen without attaching them to race, and could there be an explanation for some of the cases of perceived racism emanating from a place slightly less than racist? Both yes and no can be the answer, where the definition of a racist is not confined to the person used as a function of a systemic institution of second-class citizenry

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based on ethnicity. Perceived slights are either valid or imagined, but how can you tell the difference? How do we measure intent versus poor tact?

There is a difference between ignorance and racism, though they are next door neighbors. They played the same childhood games, went to the same schools, attended the same social gatherings, yet the actions of one may lead to the actions of the other. Ignorance inherently carries a negative valence or sometimes neutral yet is volatile and easily susceptible to outside influence. Bias codes operate in the gray space of ignorance in the mind, or the conceptual space devoid of relevant referent.

First-to-fire codes are the products of evolutionary efficiency and are generally a result of the parts of the brain that have kept us alive instinctively. You don't even have to know what a lion is to know it's not wise to be standing next to one in the wild. The fear that arises isn't irrational and the urge to get to safety is valid even if the lion isn't showing his intent to attack. The mind also likes to play the numbers game, which in my opinion is why some of us like to gamble or play probability-based games. Our minds are always looking to predict what's happening next because it is the maximum efficiency that the body is always seeking.

Police officers are trained to exploit certain first-to-fire assets. For example, say you get pulled over by an officer that you know didn't clock you for speeding, though you were speeding. When the officer arrives to the car, he knows that you are nervous as well as afraid of the consequence for the infraction.

He says in an angrily tone, "Why were you going over 50 in a 25?"

To which, your mind quickly assesses the tone of voice and aggravating circumstances for a ticket double the speed limit and spits out a response before you can consider whether you even should or not in hopes of clearing up the misunderstanding and lessening the possibility of the ticket. All of this took place in a matter of seconds.

You reply, "Officer, I wasn't going 50, I was going...."

Truth is, he didn't know how fast you we're going beyond the simple fact that he knew there was speeding that had taken place. Before you volunteered the information, he had no legal basis to write one because he actually didn't know to what degree you had infringed the law. For this reason, is why Miranda rights exist in principle today in order to protect you, the accused, from self-incrimination to which you also have right to not do or be tricked into doing. Lawyers are guardians of the secrets of the mind of the accused when under interrogation, and the absence of one is almost sure to not be favorable to someone who doesn't know how to defend themselves from mental trickery.

#### NEGATIVE VALENCES

Please allow me to have the pleasure of introducing the words of the scientists of the mind whose interpretive voice I now am:

*Negative valence systems are responsible for [anger], fear, anxiety, threat, and loss, whereas positive valence systems support reward and reinforcement. Fear and anxiety usually manifest in avoidance behaviors and social withdrawal, with physiological markers of increased heart rate; decreased heart rate variability; and elevated cortisol, epinephrine, and norepinephrine. A major component of the negative valence system is stress.*<sup>7</sup>

#### MIRROR CODES

A mirror code is one that is brief in existence and is usually the result of peer pressure or a mob effect and is unsustainable for long periods of time. This code is viral in nature and generally needs more referent information to become an encoding. Mirror codes can take on the form of any program that can be run in group mode. (Group mode explained later in chapter). The name denotes the significance of the origin coming from outside of normal operating parameters. I'm almost sure we all have that "one time" where we joined a crowd in an event that led to actions later held to be questionable by the scrutiny of hindsight. I have heard many people of the highest respected societal positions make the admission of behavior excused by youth or peer influence.

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A historical instance related to the topic above is the irrational elation or high described from some of the uncommon participators of lynch mobs such as women and children. If you have never seen any of the photos showing these unbelievable displays of savagery or never read any of the accounts of the participants who later “sobered up”, please “Just Google it.” I wanted to show you myself, however that isn’t the purpose of this revisitation of the past. After the storming of the U.S. Capital on January 6, 2020, psychologists began to look at the herd mentality or mob effect more closely to try to explain why this group of people made the choice to storm the Capital with the possibility of death as a result. Or prison where a lot of them are now headed.

Predating this behavior, history tells the story of how some of the wives of slave owners were agents of the Underground Railroad Network without their husbands’ knowledge. That feat alone was the social equivalent to treason, also sure to be accompanied by an emotional amplifier of extreme anger if discovered. They were sometimes bold enough to teach slaves to read at great risk of exposure as a sympathizer with the struggle of Abolition. However, these very same women could be subject to behave from the mindset of the other side of the coin and be crueler than the men of the plantation after a significant event such as a “beloved” slave running away. The sting of perceptive betrayal is a strong amplifier and can quickly override more affirmative coding, remember that negative valences have first-to-fire potential.

### EMOTIONAL AMPLIFIERS

What are emotional triggers? How can they be used in influence?  
Programming?

In the age of virality, the more we are tuned in to the social energy flow the more susceptible we are to emotional triggering. Read the beginning of this article from the Frontiers of Science: Emotional Science<sup>5</sup>:

*Emotion has a substantial influence on the cognitive processes in humans, including perception, attention, learning, memory, reasoning, and problem solving. Emotion has a particularly strong influence on attention, especially modulating the selectivity of attention as well as motivating*

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*action and behavior. This attentional and executive control is intimately linked to learning processes, as intrinsically limited attentional capacities are better focused on relevant information. Emotion also facilitates encoding and helps retrieval of information efficiently.*

Does the N-Word ring a bell? Now I know you know the history of the word and its perceived evolution. If you can use the same form of the word to elicit love, affinity, or hate, then you should at least be aware that the negative representation has a stronger valence. Just think about it. Those of us who use it in its modern form, positively valenced, are sometimes prone to also use it in its former negatively valenced form when prompted by anger. The B-word for women has taken the same evolutionary path. Women will use the term in the positive valence form, and in the next breath use the negative under qualifying circumstances.

What about the public execution of an unarmed man? I'm sure all of us are still aware of the most recent emotional sweep over the globe behind the murder of George Floyd, as well as the conviction of his killer.

For some, it's the abuse of animals? Or children? The emotional amperage depends on the amount of information stored in the recall. For example, unresolved anger stemming from a previous argument will show up in a subsequent argument of a different topic, where this is sometimes a source of perplexity or difficulty of understanding for the receiver of the seemingly disproportionate anger. So, we find ourselves making big deals over small issues of offense because of the energy retained from a previous incident. Just a side note: *You should never let the sun go down on your wrath- paraphrased from the bible.* (Forgive my intellectual laziness at the moment). Whether positively charged or not, the emotion, if triggered will amplify the code of the individual or a group code.

Based on what you now know, consider what your emotional triggers are, then consider how you are subject to controlled reaction. Manipulation (negatively

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charged) and persuasion are branches from the same tree. For example, if I utter a derogative term in aims for you to strike me so that I may capitalize economically and play the victim, then I was able to get you to exact my will.

Or what if my aims were more sinister, and I wanted to stoke a culture war. Target the right emotions of both sides of the line and charge it with a singular event that bring both sides to the battlefield. I once again have been able to exact my will. This time at the expense of warring groups.

Persuasion gets its nutrients from the roots of the same principles as manipulation. The only difference is it is wrapped in a positive shell or has a positive valence.

Are you not seeing how vulnerable we are to manipulation or subjection into serving whatever ends the manipulators have planned for us? The current state of political relations in the U.S. tells the story of what happens when your emotions are exploited to achieve the ends of a system with no regards to your wellbeing. Most of you missed what happened in the electing of Donald Trump because you couldn't believe he got elected in the first place whether you voted for him or not. Then you got hit with a misdirection campaign with the Russian meddling investigation. Amazing how the government couldn't find Cambridge Analytica until one random man asked the right question, and amazingly many of you now must go to Google to catch up with the rest of the class. While you are out browsing, investigate PSYOPS as well, and come right back when you feel a little more aware of reality. We'll be here when you get back.

## PROGRAMMING

What is a program?

A program can be defined as a set of related measures or activities with a particular long-term aim usually constructed as a sequence of coded instructions that can be inserted into a mechanism such as a computer or your mind for the sake of this books premise. This definition comes from looking at the word in its passive and verb form. Why? Language tells a story, for the vocabulary challenged it is called Etymology.

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### IMPORTANCE OF ETYMOLOGY

Coherently arranged words of a language are the building blocks of programming.

According to W.P. Lehmann, in International Encyclopedia of the Social & Behavioral Sciences, 2001. *Etymology is the branch of linguistic science that treats the history of words and their components, with the aim of determining their origin and their derivation.*

Origins matter. History matters. Words matter. Especially, when you have entire religions that pervade all spaces of interaction within society, it is important to have assurance of the accuracy of the words being blindly believed if there were translations involved. Why? Written language is too complex to fully capture the intent of the writer, especially when you introduce this premise to the translation of a language no longer in use or without contextual understanding of its usage at the time and context of writing. You can safely assume that the room for belief that 100% of intent could be captured and encoded in the new language is statistically improbable.

Mental programming is a fact. Every one of us comes into the world ready for our programming to begin. Our parents are the first programmers we are exposed to, and their ability to achieve this to a degree of positivity is limited to their own programming, or lack thereof. We have no say in our programming and are often victimized by parents who had no say in theirs. Then the next level of programmers come onto the scene in the educators in charge of our schooling.

I want to look at the programs of negative consequences that are potentially running in your life. For many of us, we have been victimized by the “I did the best I could do” justification code that ran in our parents or grandparents’ Mindframe.

### GENERATIONAL CURSES OR INTERGENERATIONAL TRAUMA

In the religion Christianity, nondenominational Old Testament doctrine entertains the ideology that the sins we commit today can be revisited upon our

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children or their children. I make the mention for the purposes of using a common place of relativity to explore from. In other words, I offer no doctrinal position with this reference.

What does a generational curse look like in this context? As was told to us during Bible study: Alcoholism, habitual drug use, violent tendencies, Murder...etc. The concept is attached to the karmic cycle of universal energy being returned to the sender. Speaking of energy, as we learn more about our beings and explore the Newtonian principles surrounding energy, we are learning, as westerners, just how much some Eastern Cultures are ahead of us in the development of this knowledge.

I'm not qualified to supply an expert affirmation that says whether generational curses are "real" or not, but what I can say is there are programs that are running their courses in the lives of our parents/programmers and then are being installed or passed down into our Mindframes through associative learning. Every one of us have certain predispositions inherited from our genetic donors, but mostly our behavioral programming can be traced to our family, friends, and environment of upbringing. So, in this context of definition, generational curses are very much so valid in understanding the why behind the what. True story, if your father was someone no longer fun to be around when imbibed, there is a good chance that you will no longer be fun to be around. To add a darker shade to this viewpoint, if your father was a drunk or alcoholic, there is a good chance that you could be too if you became a drinker. Look back one generation, can you find the curse. I found one of mine and missed one, suffered for the one I missed, but made it here to tell you to be mindful of the chances NOT in your favor.

### PSYCHOMALWARE

What is psychological malware?

To answer this question, we start from the assumption that our minds are computers that have programming running with which we make sense of sensory and conceptually encoded information. Yes? Ok, since that was a reasonable foundation, we then built upon it the possibility of encoded behavior through inherent predispositions genetically passed along unto us

from our parents or early emulation dispositions. Now we progress to the next consideration, is it possible for malicious software to be running in our minds? If so, what is an example of mental malware?

I'm glad you ask, or at the least agree it should be asked. Let's begin with a working definition of malware in this context, but before I do, I just want to say that I'm excited about your awakening to your true SELF. Here we go:

*What is malware? Malware definition*

*Malware, or "malicious software," is an umbrella term that describes any malicious program or code that is harmful to systems.*

*Hostile, intrusive, and intentionally nasty, malware seeks to invade, damage, or disable computers, computer systems, networks, tablets, and mobile devices, often by taking partial control over a device's operations. Like the human flu, it interferes with normal functioning.*

*The motives behind malware vary. Malware can be about making money off you, sabotaging your ability to get work done, making a political statement, or just bragging rights. Although malware cannot damage the physical hardware of systems or network equipment... it can steal, encrypt, or delete your data, ALTER, or hijack core computer functions, and spy on your computer activity without your knowledge or permission.<sup>8</sup>*

Before I begin to give shape to your understanding, I want you to think about the information above. Can you recognize any malware in your mind? Anything close worth investigating? Okay, so let me rephrase the paragraph above and recontextualize the information, then I'll ask the rest of you again?

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Malware, in the context of the mind, is malicious programming designed to psychologically repress, oppress, distress, and compress the Mindframe. Psychomalware<sup>9</sup> is a hostile program that seeks to pervasively damage internal systems disabling the conscious control of the behavior of the normal operating systems. Psychomalware can be affecting the way you manage money, relationships, self-identity, cultural-identity, religious identity, or any of the other key functional areas of your life, including the devaluation of life through unrestrained violence.

What is an example of Psychomalware?

Any self-defeating or self-deprecating code running in your mind will fall into this category. Look in the mirror. Do you think that you are ugly? Who was the first person that told you that you were ugly? Second? Third? At what point did you believe them? Who are the they that you hold responsible? Was it just one person repeatedly, or a variety of people? What was their relation to you socially? What are your insecurities? Why? If you honestly answer these questions, then it is possible for you to trace the crumbling and fracturing of your SELF-IMAGE. To be fair, there is science that suggests there is an actual standard for natural affinity towards certain facial compositions I believe was called the Golden Ratio. So, yes there are those among us whose facial features are mathematically pleasing and others not so much. However, ugly is an unattractive word and should not be applied to each other, especially when beauty is mostly subjective and truly lies in the eye of the beholder.

Perceptual standards are most often created by society and used to create a feeling of needing improvement just to make you feel spatially appeasing. The marketing department did their jobs well.

Apply the very same framework to feelings of inferiority. When was the first time that you felt you were inferior? What area of your life was the feeling attached to? Who made you feel inferior and to what or who did they make you feel inferior to? Second? Third? Was it culturally embedded in your workplace? School?

This framework can then be applied to scrutinize any negative aspects of your psyche. Feelings of Inadequateness? Cowardice?...

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I'm sure you are getting the point by now. Start to explore your mind. Learn about contemplative meditation. No seriously, learn about contemplative meditation. Find yourself a safe space to be open and honest and accept whatever flaws or disappointment you have for the younger you and move on. Give the tormentors the middle finger and keep pushing towards greatness. Some of us are fucked up by multiple aspects of Psychomalware and it is to you I suggest seeking therapy with a professional, because some shit is too hard to handle without the tools to handle it. Seek some help. Your mental health matters.

### *MISSING CODING*

Ignorance is bliss? What the fuck does this mean? If you don't know, you won't or don't worry about it? How about I try to rephrase this one. If you don't know, just fucking Google it! In the year of intelligence at the click of a button, to not know something and then to not care less about it is the reason we are in the shape we are in today.

Thanks for giving me the safe space to say that. Now onto what missing coding actually is in this context. It is the absence of the necessary points of reference that fill in the crucial knowledge gaps when our mind makes generalized deductions that open the door to bias codes. Though, in some cases, the missing codes are foundational in nature for the healthy development of SELF.

### *OUTDATED CODING*

As aged and aging people walk through the year of 2022, there is a significant number of you who are not technologically savvy at all. I hear it from my mom all the time as she blames her condition on her birthyear, or the era of her upbringing. Having outdated coding is just as it sounds. I remember when I was a kid, she had at least two different pagers, and when cell phones first became widely accessible as a consumer good, she had several that she was able to read the manual and manage with. However, when the smart phone entered the scene, it was like technology almost leaped a decade or so the way she expressed disdain with the new technology.

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Older people think according to the time eras of their programming. It is seldom that you get an older person who can shift with the culture as it becomes something different with each arrival of a new generation. This outdated framework can be something you were taught or told by an elder that came from a place designed to stay with the times of before.

### PARADIGM KEYS

Let's have a little intellectual fun as we explore paradigms. You've heard of "WWJD?". Let's assume that God exists and that it's a He, and He sends Messengers from time to time (which is an interesting phrase in itself) with messages that are against the current thought patterns of the masses at the time. What would you do? Would you be among the ones to stone him, or hear his message and follow him to be stoned as he will be?

Before you say you would or wouldn't, I believe most of us will say that it depends on the circumstances. If that is a fair answer, then we shall continue in agreement. What does it depend on? That thought right there. From what foundation does it come from? Most likely, since we are dealing with religious beliefs, what we find is a parental encoding as the source of the belief. Does it stop there? Let's go deeper. If we just follow the maternal pathology, then we could look at what granny taught mommy, then learn where granny got her encoding. At the end of this quest for truth and understanding of why we believe what we believe, awaits the existential test for an accurate investigation of the truth or truth test, which is simply begging the question; does this belief have existential and evidentiary legs to stand on as close to objectivity as possible? If it does not, then why should I continue to believe it?

The hardest decision you must make in your life as a Self-aware being is: to what will you look for your energy source? We all need an energy source metaphysically if we want to have true knowledge of self. Believe what you believe even if it's nothing, but belief in something larger than the infinitesimally small speck of atomic fart dust that we are as individuals in relation to the whole of everything that exists is an eventuality. With that said, you then must choose what it is you decide to ascribe to, or not, not based on the program provider but the merits of the program itself. That begins with

what? History. You can't run away from the facts that shit happened. Some of it was awesome and is the reason humanity is still present—such as concepts of agriculture, medicine, science, philosophy, art, understanding of the universe, and some of it was not—such as apartheid, transatlantic slavery and all that happened in the locales of the dispersed children of the Cradle of Civilization, and the numerous accounts of Eurasians and Europeans enslaving and killing each other throughout history. England vs France? Germany vs. everybody (twice)?

The sooner you have an unbridled, unfiltered, and unabridged version of history, the sooner you can begin to build your understanding of SELF and how you relate to everything else in existence. It is then a matter of choice and not intrusion of potentially harmful programming. If you find yourself with too many programs to delete, you are in serious need of a drive reformatting, which means just start over from scratch. Understand what is taken out should be replaced with a filtered and unmolested version of itself.

For more information on Paradigms, I highly recommend that you look to my uncles (figuratively) Earl Nightingale and Bob Proctor. The information contained in their material on paradigms is what our (America) PSYOPS later converted into weaponry as stated somewhere in this book.

## UNDERSTANDING MELTDOWNS

I'll keep this as brief as possible. Have you ever had a contentious conversation with anyone over a disagreement of your viewpoints? No, just me? Well, I'll just tell you about me. With the many debates I have had with a certain person in life, there was this one time. I learned there are certain topics that are tied to programming that are "sensitive" areas for each of us. Generally, it is our spouses who know those areas as they sometimes exploit them to get a reaction. Sometimes you stumble across those areas by happenstance, and you are caught off guard by the reaction. Afterwards, depending on how bad the diatribe cuts in return, it leaves you feeling like "damn that struck a nerve." Most often that person reaches a point where their logical processing centers slow or shut down redirecting resources to more pertinent areas triggered by

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anger amplifiers. Those meltdowns often end in violence, unless there is a healthy respect for the person who causes it.

Going back to the case of the struck nerves. Conceptually it did. That “nerve” is how we have chosen to express the sensitive area of programming that is coming under attack. As you age and the encodings of your source code are strengthened over time, the more “set in your ways” you become. Intelligence is a byproduct of Mindframe hacking but remember that you are progressing through mental awakening by yourself. I learned that to try to awake a sleeping person before their being is ready there shall be incoherence, unawareness, and the desire to immediately go back to sleep. The more you explore understanding of your Mindframe the more you can understand the Mindframe of others. Understanding of others is the first step to unity. The ability to SEE me is limited by your ability to SEE yourself in me. In other words, with the Awareness of SELF you become Aware of others in relation to you and the interconnectivity of everything.

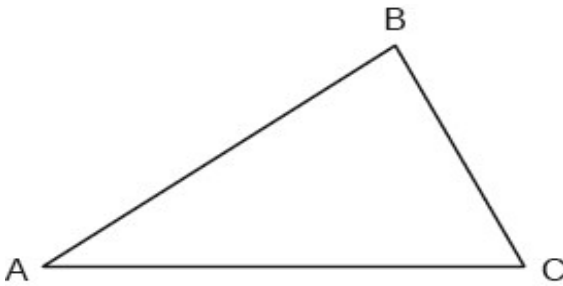
### KEY TO THE UNIVERSAL UNDERSTANDING OF SELF

I would like to quickly recap the psychological concept of Self-Identity. Ordered from greatest to least in respect to the effects on the Mindframe.

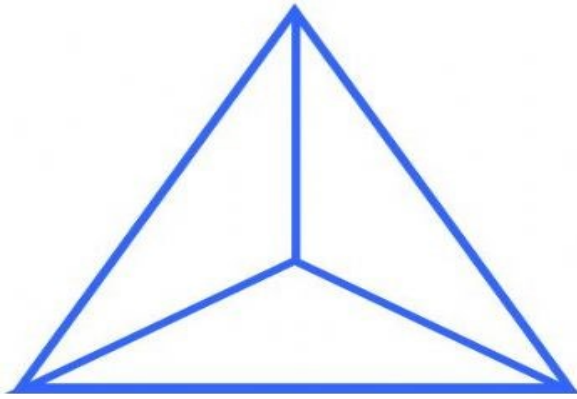
- A. Ideal-Self: The ideal-self is the person you want to be.
- B. Self-Image: The Self-image refers to how you see your attributional self at this moment in time.
- C. Self-esteem: The Self-esteem refers to how much you like, accept, and value yourself.

Notice the difference between image and esteem and their relative place value. If you think the esteem of an individual should be higher than your image of self. I agree that the way you value yourself should be higher and it is up to you to ponder if it can. I, however, will offer an explanation. Here's why. The concept in the middle is the only one that exists in the physical realm. How you look, speak, and behave derive from Points A & C but is expressed in the realm of Point B. The triangle represents your Identity of self. I would like to draw your attention to the skew of the triangle as well. Notice how the relative distance from A to B and B to C is skewed to the direction of esteem. What happens

when this system is attacked? Point-B is only to withstand an attack if the strength of foundational Points A & C can hold true. But what happens when A & C are attacked, how does Point B stand unaffected in this case. It can't. The system of Self Identity is a looped system where Point B is always seeking to effectuate and establish manifestations of the value sets of Points A & C.



Can anyone tell me what is missing? The theme of this book is about taking a 3D understanding of the Self, Networth, and Network. If you said the 4<sup>th</sup> Point is missing, kudos to you.



3D Self-Concept or Identity Model

If not, it's okay because you didn't have the reference given before the implication.

Although I allowed a little more time to figure out what is missing, I'm getting the feeling that you have no clue as to what it is. Right now, we are faced with a 2D structure in a 3D world, and if this is a representation of your identification of self as it finds expression, then it only follows logically to leave room for the understanding of the 3<sup>rd</sup> dimension.

### *THE FOURTH POINT*

On the base of our triangle, we are going to add a stabilizer or Super Point (S). Why not D? If you are thinking more semantically now, but still linearly, then you may or may not wonder why I would use a variable not in logical sequence to encapsulate the value of the Cultural Self. So, the new list looks like this: ABCS.

(S.) Cultural-Self: Cultural identity is the identity or feeling of belonging to a group. It is part of a person's self-conception and self-perception and is related to nationality, ethnicity, religion, social class, generation, region, or any kind of social group that has its own distinct culture. In this way, cultural identity is both characteristic of the individual but also of the culturally identical group of members sharing the same cultural identity or upbringing.<sup>10</sup>

What is a Super Point?

Culture, community, and family and the dynamics behind them are what make up a Super Point. A super point is an irreducibly complex and extremely dense point and contains massive amounts of information serving as an anchor. The gravitational pull of a Super Point is greater than any one point of the system and in some cases can be greater than the sum of the system's parts. The Cultural-Self provides a connection to the understanding of ancestral knowledge, pride, and the overall contribution to the world as it relates to the point in time where we find ourselves.

Does the development of this point bear as much weight in your Mindframe as it should? If not, why? How strong is your Point S, and how deeply is it anchored? We are in the year of 2022 and our role in history as a species of modernity has been dated from about 160,000-300,000 years old. (Sorry, creationists) From this span of existence, we find historical evidence supporting the establishment of civilizations of ancient times and peoples past. From this past we seek the wisdom and strength gained through the referent information of our descendants.

The nonidentification with the cultural Identity is not a natural idea. It is and has always been historically foundational to the continuance of energy sourcing

from our ancestral energy fields. (This concept is African in nature) Basically, we have found our ways through life because of the lessons of those before us. History serves as teacher for the intellect, but if we assume there is the existence of spirit or soul how would this information be valuable. We subscribe to the religious beliefs of our forefathers, and we have a deeper sense of referents. Why is this important? Why has history been fucked with so much and rewritten for the subjected of the earth historically. If you go all the way back in time to the days of the conquering and warring of civilizations from time past, you will find an interesting act that generally happened after a people were invaded and conquered. The desecration of Self. The religious centers were desecrated, libraries burned, temples demolished and often the enslavement of the people.

Why? If these people are known to be the fiercest warriors that ever faced an opponent on the battlefield, but in this case, they were not able to live up to that ideal. What interest would the conqueror have in erasing that remembrance of who these warriors were. If you could, would you, as the captor, really want that identity to be passed to the next generations if your design for them was continued bondage? If you said no, chances are you identify more with the captured than captor. The question isn't loaded, it's one of common understanding. If I am the conqueror and unrightful head of this people's land or their bodies and I intend for it always to be that way, why would I not do my damndest to achieve this in order to make it easy for me to exact my will. Think about it, we are all human and have been running on the track for thousands of years. There have been shifts in geolocations for certain peoples dating back to life emerging from African traced mitochondrially to one genetic maternal donor.

This Super Point S then serves as the point from which all other points are connected.

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$$S (C + A) = B$$

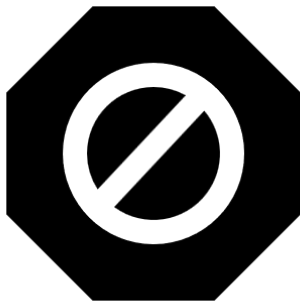

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This formula reads as follows: Your Self Image is the product of the sum of Self-esteem and ideals amplified by your cultural Identity. This formula serves as the basis upon which further programming will be installed. The Super Point also serves as a security measure for the protection from Psychomalware attacks. How so? Simply, the more rooted you are in Self, the more you are less likely to be subjected to distortion of that image.

For example, If you know you are intelligent and that your father, his father, and his father before him were as well, what fucking difference will the idiot who tells you otherwise make. Your Self Image is not easily altered. However, let's assume you were adopted, and never knew any of that information, nothing changed but your Awareness. Or did it? Positively valanced emulation and aspirational motivation are the keys to the inherent values encoded in the Awareness of your Cultural-Self, and in turn your most stable representation of Self. It matters. Anyone who says it doesn't has a sinister agenda or has been cut off from their culture resulting in a sense of being lost, a wanderer, never fitting in, or inferior to those with that connection to their cultural identity.



### Why Does This Matter?

The following images are a collection of the cultural expressions of GOD or the image our ancestors wrapped the concept in. As you look for what you identify with, if I missed your image forgive me, I didn't have the space, with the exception of Islam.

If you are Godless, it's okay you can either sit this one out or play along for the hell of it. When you get to your God's image, I want you to ask yourself some very important questions, and if you don't find the One that you identify with and you have a mental image associated with it, use that. Warning, this may be an emotional amplifier for you so if you have a meltdown don't send me any hate mail.

You swallowed the blue pill long ago and deep down you knew this day would come. Identify your associative image and stand tall, because we are all going to the river to find God.



(E-book image  
order may vary)

The first image  
we find  
represents the  
Savior of Western  
Christianity. To  
the right of Him is

His Post-Slavery African American twin. Followed by Buddha, Narayana, and His Melanated twin. The base photo represents the encapsulation of Egyptian Gods. What do all of these have in common? Which is the elder? The philosophies of each of their figureheads seem to be emerging from the likeness of the believer of them. Where the Egyptians are concerned, the original plot

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for the story of God's incarnation, death, and resurrection can be progressively or regressively traced back to Egyptian theological origin to our current knowledge. Similar story plots of subsequent origination can then be found in religious contexts throughout the world. You start to even see similarities of descriptions of entities beyond the physical or world events such as "Noah's flood" in the doctrines of other cultures, (under different nominal identifications of course), as well as a Trinitarian or 3D plane of Supreme expression.

What do we do with this information? If your doctrinal beliefs came under attack with the statements above, allow my sincerest of apologies, however you must do your own research to show thyself approved. True autonomy of thought is pure freedom and allows you to make it past the guard that was set to imprison your mind. You must be willing to open your EYE before light will ever find your inner temple, and until then you are only looking at the Shadows from the wall of The Cave.

Here is a series of serious questions for you to consider before moving on, no matter who or what you ascribe to, intellectual honesty will set you free: What makes your God, your God? What's his track record in the context of history? If he doesn't look like you, does it really make a difference? Does referring to It in the masculine make a difference? Has He/She/It been weaponized in any way in times past that contributed to the spread of fealty under duress or intimidation? If so, why?

At the end of infinity's loop resides that which is the same, it is recognizable, experienceable, and measurable in the form of energy. Astrophysicists chase its trail through the conceptually expanding Universe, while physicists search in the opposite direction towards the God Particle, and philosophers and theologians battle with conceptualizing it into a computable expression or understanding with the faculties we possess at the time. Mathematicians stare in awe, observing us all, while reducing our behaviors to a series of data points because they believe in the expression of everything as Math. For if it can be quantified it can be measured. If it can be measured, it then can be understood.

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Is this new? What the fuck, nothing is new under the sun, but this is what you have as a result of not knowing the lessons that were learned in eras before now. With the process of time, the more you observe everything that moves or doesn't in relation to each other, the more you start to see that if it divides you from the macro view of observable existence then it is most often the limitation of the "other" view that originates the division. In other words, we fight over who's right or who's wrong, then fight over if there even is a basis to fight over. Then we fight again over whose standard we use to judge that basis, when, in reality, perception is God, where the definition of God is the end-all/be-all of our total capacity to experience life on this plane of existence.

Think of perception as a one of a kind tv screen and the picture on the screen as what's being perceived. The borders of your tv are the limits to your perception and it is why I say perception is God. Religions are humankind's encapsulations of their experiences with "God" or Its concept, then encoded into doctrine and used for the advancement of our understanding of relation to all. However, every time there has been a Prophet or Messenger or Messiah or Revolutionary to sound the alarm, they were only accepted as long as their message wasn't counter to the current culture's power structure, and if it was counter, they were often outcasted, marginalized, or murdered.

If these spokesmen for a greater understanding of that which is called God, met the same fate in one aspect or another, and it took the spread of multidirectional energy paths or disciples, however purposed, to spread their philosophies after their death. I must ask why? To which, my conclusion was this chapter heretofore and after mentioned. Though it will be ending shortly.

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## *Perception is God*

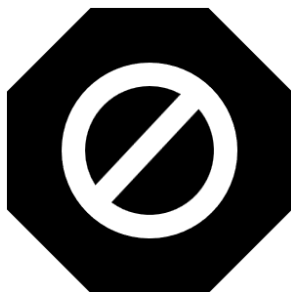
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If you find yourself grasping for straws here to satisfy my line of questioning or find that all you have to rely on is doctrinal programming that treats your

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intellect as a slave to its purposed ends, then you are at an existential crossroad. I purposely didn't answer any of those questions for you because at this point in your journey, it's about Self-discovery and I am only sent to guide you within yourself. It is at this point in your journey that you must face the reflection that stares back at you wild eyed in fear of uncertainty. I've been there and I know how scary it can be to find out you have relied on your past programming without checking its validity. You want to believe what you always have, in the way you always have, and with an avenue of expression that you always have, which is probably anchored to your parents, grandparents, or, at its deepest point, cultural beliefs. To question any aspect of Super Point S rattles the whole system and the vibrations from such an act will pervade and illuminate all corners of darkness with the energy of inquisition. Everything gets questioned. Everything and everyone are suspected agents of misperception encoded into our Mindframes. Security is gone, and the energy grid goes on the fritz as if a bomb has hit your psychoelectrical<sup>11</sup> core. At the end of this system overload lies stability. It's like surviving an earthquake. Once the ground stops shaking and all of the unsecured objects in the room have fallen, you begin to regain your bearings and over the process of time start to rebuild the structure with the updated codifications designed to account for the eventuality of another earthquake.



### Why does this matter?

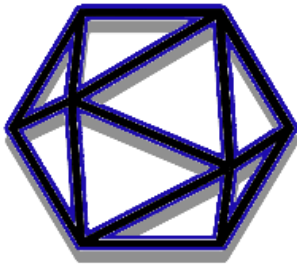
Due to the limitations and individuality of perception, we are all experiencing a different view of the same event or object in space and time. By nature, we are prone to disagreement as long as perception must rely on individualized systems of information processing.

In other words, the less educated you are about any particular concept, the more limited you are in perceiving the concept than someone of a higher referent base knowledge. It is unavoidable and human at its core. When we

delve into the realm of difference of view and who is right or wrong, epistemology becomes chief authority.

Perceptual experience and how it relates to the beliefs or causation in perceptual knowledge rely on two schools of thought to dive into the depths of understanding: Foundationalism and Coherentism, whose disciples fight for their respective prevalence in being used as the “right” framework to understand mental frameworks, with the truth or best methodology probably lying in the Venn diagrammatic middle or Reuleaux’s triangle if there was a third competing methodology added to the mix.

### Connect the Dots



Within this object are the letters KBS. It is the top half of my company’s logo. Take a moment to find the K, B, and S. After you do, think about all we have learned together up until this point. What are you now seeing that you didn’t before? Can you see the interconnectedness of our lives to one another? Nature? God? Mind?

As I bring this chapter to a close, I thank you dearly for trusting me with the inner securities of your Mindframe. No one ever knows what the blue pill holds in store for them, and it’s a relative experience for us all. I know there are some who didn’t make it to this point. It saddens me for anyone to fall by the wayside of truth in Self, but I know several things to be true:

1. I purposely didn’t use language that was of the Dr. Suessian grade level. Conceptually, some of those who started with us have intellectual limitations and generally don’t enjoy reading things that leave them not knowing what the fuck is being said. Illiteracy is so dangerous to the healthy development of Self-awareness that its deadly in some instances.

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2. I lost a few more of y'all when we turned on religion street. I knew what the possibilities were of losing some of the readers along the way, but shit happens. I told y'all those emotional amplifiers are a pain in the ass, because they harden our intellects or minds to the possibility of change or being wrong in our assumption that only we are right. Don't worry I'll lose a few more of you before the end of the book.
3. A slave who isn't ready to leave the plantation will be just fine with the current situation. A sleeper will remain sleep as long as their bodies are tired and the mind provides the desire, but when they awake it doesn't take much to bring them up to speed with the awareness of the room.

The Matrix principles throughout this book will progress through the process of being reborn from the coding of the Matrix to the defense against the resistance of Zion. Now we are heading into the training simulator as did NEO in the movie. I guess that makes me Morpheus and pretty much means I'm going to kick your asses a bit more before I send you back into the matrix.

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## CHAPTER 3: MINDFRAME HACKING

*“To know thyself is the beginning of wisdom.”*

— Socrates

*Wisdom is the principal thing; Therefore, get wisdom. And in all your getting, get understanding*

—Solomon

I am so happy you made it past the last chapter. Barely, I know. Air hug. It's going to be all right. I assure you that the hardest part is behind you even though there is still much work to do. Going forward, it shall not be as intellectually difficult to digest as the previous chapters.

So, we start with the knowledge of Self as the beginning of wisdom. Before moving on to the next quote I'd like to highlight Solomon's qualification for his quote being the higher authority. According to accepted history, Solomon was the richest man in the world, or at the least, the kingdom upon which he sat. True autonomy or free will can only be experienced when you choose your own programming. Of course, there is a basis of standards by which you must select as a theme moving forward, in this instance, or book, it is for the purpose of wealth acceleration as We the people of the 90%. I have armed you with the seeds of understanding what team you should be on based on who your opponent actually is and not who you have perceived him to be.

With the tools I give you, my sole purpose is for you to be able to seek understanding as an autonomous thinker and be able to reason and make decisions based off multiple levels of reasoning. Therefore, when in the end I ask you to join me in my journey as your mentor you are under your own volition. I don't need human robots for there are actual robots for sale and coming to take a replaceable job near you sooner than you think. Let

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understanding of this system in which we live be the foundation from where we seek understanding of each other as the ultimate level of attainment. For when you understand what's what and who's who it all makes sense, and when it all makes sense, it'll all make cents.

Now that you are armed with the tools of understanding of Self (hopefully), I want to introduce a couple of programs that need to be deleted or altered before we can go forward. I'll explain why later. However, for the time being I want you to think about The *Us Versus Them* program. Also, I want you to wrap your mind around the concept that trust can be quantified. Once again, the instructions are simple, for the time being I only want you to think about the two statements, moving on.

### JUSTIFICATIONS, RATIONALIZATIONS, AND FAILED FEEDBACK LOOPS

*"If you **know** the enemy and know yourself, you need not fear the result of a hundred battles. If you know yourself but not the enemy, for every victory gained you will also suffer a defeat. If you know neither the enemy nor yourself, you will succumb in every battle."* — Sun Tzu, *The Art of War*

### JUSTIFICATIONS

Lies, lies, and more lies. The truth is ugly at most times, and the common people are often not trusted to handle its ugliness. But why do we lie to ourselves? We have all lied to ourselves at some point in time, possibly as a result of being lied to from birth. Or do you think you were not lied to by your parents or society? OK. Let's test that theory. Raise your hand if you believed in the realness of any of the following as a kid: Santa Claus, Tooth fairy, Easter Bunny, Elmo, Dora the Explorer, Spiderman, or Power Rangers? If you believed in any of these fictional characters, why?

Was it mommy? Daddy? Grandma or grandpa? Society? All of them?

At the end of the day, one or all of these people propped up the fantasy through the justification of your childhood remaining intact. However, what

effect does this have on the psyche as we age? Most of us will pass down the fallacy to our own kids, and easily justify it. Then there are those of us who will awaken to the fact that these are all Holidays wrapped around consumerism. Now, I'm not going to bash any of these because truthfully to each his or her own, but I would like to look at the psychological ramifications of purposely telling lies to your children be they "harmless" or not.

Justifications or white lies? Which is it? Is a lie a lie, or are there shades of lies? Here is an excerpt for you to chew on for consideration of the above questions. It was taken from a study conducted on the distinctions and acceptability of lying designed to answer the question: *How do college students define white lies and distinguish them from other forms of deception?*

*Lying and White Lies*

*The focus of the present study is on lying, which is one of the most harmful forms of aversive interpersonal behavior (Goffman, 1967; Kowalski, 1997; Kowalski et al., 2003). Lying is the intentional telling of an untruth that is typically committed when a person realizes that the truth violates another person's expectations (Millar & Tesser, 1988). Lies are told for a variety of reasons including a desire to save face, guide social interaction, avoid tension or conflict, preserve interpersonal relationships, or achieve interpersonal power (Turner et al., 1975) ... In addition to examining the frequency of lies, scholars have also inspected the different ways in which people categorize lies. Across varying fields of research, it is generally accepted that lies fall into two broad*

*categories, however scholars differ slightly in how they differentiate between and label these two categories. For example, deception has been broken up into benign lies (harmless and acceptable) and exploitive lies (harmful and unacceptable) (Goffman, 1967; Hopper & Bell, 1984).<sup>12</sup>*

What conclusion did you reach? There isn't really a right or wrong answer that I was looking for in particular. I only want you to become aware of how you've been hacking your Mindframe and not known it, why, or how. Don't stone me. I know how some of you like your Christmas traditions, and I respect you just as much as I do those that make the decision consciously to decide to be honest. However, I think we all must admit at this point that the concept of the tooth fairy is bullshit and doesn't really make sense, but that's just my opinion. My only question to you is at what point in time do the lies end consciously? Do we as parents come together and agree that a certain age is the point in time or when the first window is broken metaphorically at the discovery of a fantastical character as such? For most of us, the latter is the point where we stop perpetuating certain lies, yet we continue to practice protective deception. I believe it is at this point that we no longer justify our behavior, rather we enter a point of rationalization. Before I dive into rationalizations, I want you to stop and take a moment to look back over your childhood and look for the lies. Then, I want you, those of you who are parents, to hold your parenting decisions in the realm of truth or deception under the microscope of scrutiny and take this time to be honest with yourself. I want you to do this because when I point it out to you, I don't want you to feel attacked and have a meltdown. At this point in our relationship, I believe we can be honest with each other and have some hard conversations as we have already had.

### [RATIONALIZATIONS](#)

There is no greater lie than one you tell to yourself. Justifications are used to excuse questionable acts, beliefs, and behaviors. Rationalization then is the process that we use to bypass the internal-external security checkpoints using justifications like a temporary access keycard. Whose side is rationalization on?

What do I mean, you ask? Ok. So, when we rationalize certain acts with “well-intentioned” self-deception, in this context, we are actively circumventing our intuition, moral compass, spirit, conscience, Will of God, or whatever concept your Mindframe identifies as any or all of the above. Let’s ask a doctor:

*RATIONALIZATION IS AN ATTEMPT TO LOGICALLY JUSTIFY IMMORAL, DEVIANT, OR GENERALLY UNACCEPTABLE BEHAVIOR. IN FREUD’S CLASSIC PSYCHOANALYTIC THEORY, RATIONALIZATION IS A DEFENSE MECHANISM, AN UNCONSCIOUS ATTEMPT TO AVOID ADDRESSING THE UNDERLYING REASONS FOR A BEHAVIOR. RATIONALIZING AN EVENT MAY HELP INDIVIDUALS MAINTAIN SELF-RESPECT OR AVOID GUILT OVER SOMETHING THEY HAVE DONE WRONG. IN MANY CASES, RATIONALIZATION IS NOT HARMFUL, BUT CONTINUOUS SELF-DECEPTION, WHEN A PERSON CONSISTENTLY MAKES EXCUSES FOR DESTRUCTIVE BEHAVIOR, CAN BECOME DANGEROUS.<sup>13</sup>*

Rationalization as a coping mechanism can be dangerous to oneself and interpersonal relationships. Trauma normalization is an example of the result of rationalizations that are built on strong justifications. From desensitization to mass murders to self-destructive behaviors, it is dangerous when you are forced to justify certain acts that tear at the fabric of gross immorality. Under normal circumstances, clear thinking would recognize the assault on our collective spirit, but under a rationalization it creates massive fissures in thinking that would normally be closely attached to morality. In this zone, for instance, race or religion related mass shootings have happened so frequently that it has been reduced to a headline in the faculties for the masses.

I don’t know if it’s just me or not, but it seems like these events happen now and most of us never look up from the daily grind, or care beyond the equivalency level of a glance. I’m not saying that every tragedy should rip your heart out, but I am saying the more they happen the easier it is to accept their happening. Except for a George Floyd type of event, where the shock value is so great that it penetrates that minute modicum of attention normally distributed to pain-centered emotionally amplified social experiences of this kind.

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Awareness is a light that seeks out the dark corners of understanding and demands justice not justification. Interestingly, they both emerge from the same root; however, justification seems to have an artificial nature and requires a bending of morality's prism. Harmlessness is relative unless you weigh the evidence. White lies become gray, then real in a world where integrity is a score used against you if you violate it. The butterfly effect has relevance in every act we make whether we are conscious of it or not. Global climate alterations are clear for some and for others not, yet if in reality it is true it is true independently of either belief and will carry causal effects from this point forward.

Therefore, it should logically follow that if you can bypass your security checkpoints for self-indulgent purposes then it is most likely possible to do it for other purposes. You can literally hack your own coding and do with it what you will. Delete, rewrite, or leave unbothered.

Going back to the process of hacking your Mindframe. You must become Aware of Self and be a strategically thinking individual. However, you must first have the capacity to monitor your OS performance metrics and programs running in your Mindframe as a totality. The whole view of the pie.

### *FAILED FEEDBACK LOOPS*

*A feedback loop is a common and powerful tool when designing a control system. Feedback loops take the system output into consideration, which enables the system to adjust its performance to meet a desired output response.*<sup>14</sup>

I pulled this definition from a text on control systems which conceptually is what we're dealing with in our Mindframes. Control systems. This feedback system is the equivalent of a form coach in tennis or speed coach for track. Their jobs are to optimize your operational efficiency and maximum performance levels through constant observation and training directives. In other words, to help you exceed your maximum performance level, the coach helps you realize that there is never a time where progress is made without measurement and specified training regimens designed and intentioned for you to out-perform previous performance averages. There are the days where the

distribution curve isn't friendly such as in a bad game, and then where the opposite is true where you can't miss. Progress resides in the raising of the average. Day in and day out sharpening is required until your blade can damn near cut with just its gleam. With knowledge of your max performance level, you can then raise the bar. This behavior is what separates average from legendary.

However, what are you to do when your inner coach fails. There isn't any way to monitor your performance and thus increase your potential. Having a failing feedback system sets you up for limited potential outcomes. It's like not knowing what you don't know and being perpetually stuck in the state without being aware of it. Kind of like the events of repeating each day over again on loop in the movie Groundhogs Day or the other one with Tom Cruise.

Each of these three categories of mind hacks that have been working against you can now become your mental assets instead of the liabilities they've been to date. The Grand Canyon is believed to have been formed over a period of five to six million years. The pathways that these mind hacks operate on have been used by humankind since we can philosophically remember, so it stands to reason that these would be the easiest to use to our benefit, where the ultimate goal is to overcome the programmatic hinderances that we may come across as we start to make widescale system changes in the coming parts of the book.

*This above all: to thine own self be true,  
And it must follow, as the night the day,  
Thou canst not then be false to any man.*

*-Shakespeare*

Have you ever heard the phrase it's time to come to Jesus or having a come to Jesus moment?

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### *BILL GATES AND MOMMA*

My mother is not technologically savvy. I'm sure there are a lot of you who can say this as well. The first question most people ask is her age. She was born in December of 1955 in New Orleans, Louisiana. If somehow you forgot about the statistical charts from the introduction, let me remind you of Louisiana's role in the South. Using educational opportunity comparatively as the KPI value set, they are top in being the worst. Educationally speaking, most citizens coming up in that time and locale were not getting the resources allocated for a proper education, thus as a result most of its population aren't equally situated to compete in more competitive environments and suffer as a whole. So, at this point in life she could learn if she wanted to, but she has no interest. However, if she was born in a different locale, a different reality would be hers and thus mine.

Bill Gates was born in October of 1955. Yes, the Microsoft Gates. Same year as my mom. Setting aside the abnormal intelligence level of Gates, what separated the two when it comes to the earliest introduction to computing? That difference is what I had to remind her of when she used her age as a justification for not learning. Due to the educational access to computing not being accessible at an age where proficiency is naturally established, she never learned how to utilize modernity.

I know there are so many "Momma's" out there who can relate to mine. Maybe one of you are reading this, and, if so, I understand your frustrations as I do hers.



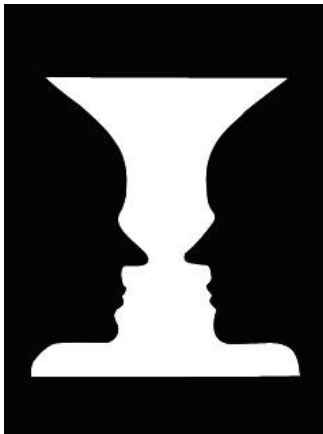
Why are we here?

If you don't use your brain, someone else will. I'm going to repeat this and highlight it below because I want you to realize why it is important to understand if you don't use your brain, someone else will.



Now I want you to understand just how significant the flyer is. Business schools around the world are studying how to use your brain against you. This projection of three quarters of a trillion dollar market in just three years from now means they know how vulnerable our Mindframes are. Now that you know what's going on in the world, shall we continue?

### Mindframe Hack



I would like to draw your attention to the image. If you are focusing on the vase, I'm going to need for you to stop that. I need you to focus on the faces. What do you notice about them? Don't make it difficult. Besides the cone-shaped head, which is a little weird, they are mirrored, and this signifies the face-to-face understanding of Self needed to hack your Mindframe. You are the only one who must stare yourself in the eye and get some things straight.

I am just the holder of the mirror, here to help you see that you missed a spot.

Before you can hack your own system, there are a few things that must be accomplished first. The foundation has been laid over the last two chapters. From here, the only thing necessary is to introduce you to the tools to achieve it.

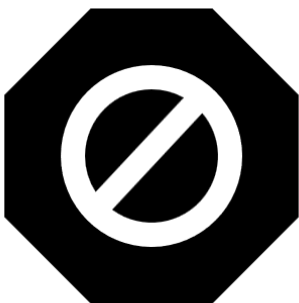
*If you don't use your brain, someone else  
will.*

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### PARADIGM HACKING

Let's take a closer look at the structuring of hacking and the process of gaining access to the secured regions of your Mindframe. It is reported that the subconscious mind is the grand architect of our lives. The seemingly randomness of urges and inclinations are the product of the subconscious mind imposing its programming on the conscious or action center. So, at this time I believe it's time to consult with an expert on the reprogramming of the subconscious to bring change to your thinking. Bob Proctor is the man for the job.

Paradigm hacking or shifting was first introduced as a series of audiotapes that were designed to implant more aspirational expectations of your life that would lead to your fulfilling of the highest of conceivable aims. Before Uncle Bob there was his Sensei Earl nightingale. If you have never heard of either of these men, I need you to kindly make your way to Google and catch up. The rest of the class are moving on, thanks.



### WHY ARE PARADIGMS IMPORTANT

Paradigms were first encapsulated as a scientific understanding by Thomas Kuhn and based off his research we can currently classify paradigms into four categories. For the purposes of this book, I want to focus on the self-transformational aspects of getting to know yourself and taking account of your life.

These tools are being used against We the People of the 90%, therefore I am leveling the game in our favor, but you must do the work. I've done my work. I made it out of The Cave, yet here I am with you again, this time I am free to help you take the shadows out of the equation.

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The following excerpt from the Ohio Leadership Advisory Council Theory of Learning is what I will use as a basis for understanding<sup>15</sup>:

*The four paradigms are:*

- *Behaviorism*
- *Information Processing and Cognitive Psychology*
- *Individual Constructivism*
- *Social Constructivism and Situated Learning*

The table below shows how each of these four paradigms answers the big questions. The decision to divide the theories into four paradigms is somewhat arbitrary, however. An even simpler scheme supports just two, which might be called "body" (the behavior of the body: the behaviorist paradigm) and "mind" (thinking and the workings of the brain: the other three paradigms).

<b>Turbocharge Your Network</b>	<b>Learning Theories</b>	<b>What is learning?</b>	<b>How do we learn?</b>	<b>What conditions help us learn well?</b>	<b>What conditions keep us from learning well?</b>	<b>What should people do to help students learn well?</b>
	<i>Behaviorism</i>	<i>The mastery of behaviors (habitual actions)</i>	<i>By developing new behaviors (making them habitual)</i>	<i>Cleverly designed practice routines of repetition that “reinforce” habitual actions (behaviors)</i>	<i>Instruction that leaves the development of desired behaviors to chance</i>	<i>Analyze behavior; use behavioral objectives; cultivate behaviors systematically</i>
	<i>Information Processing &amp; Cognitive Psychology</i>	<i>The processing of information by the mind (or brain)</i>	<i>By observing, categorizing, generalizing, storing, and remembering</i>	<i>Conditions that support information processing (e.g., classrooms that engage the mind)</i>	<i>Conditions that interfere with efficient mental processes (e.g., fear, boredom)</i>	<i>Teach in ways that cultivate thinking; plan activities that scaffold thinking</i>
	<i>Individual Constructivism</i>	<i>The individual’s personal (re)construction of existing knowledge</i>	<i>By adjusting current knowledge and our mental frameworks to new knowledge</i>	<i>Teachers who guide conceptual development and foil misconceptions</i>	<i>Treating students as passive recipients of information</i>	<i>“Facilitate” learning and actively engage the minds of students</i>
	<i>Social Constructivism &amp; Situated Learning</i>	<i>Adaptation to a community of knowledge and practice</i>	<i>By emulating others in the context of increasingly expert practice</i>	<i>Access to a community of expertise and the scaffolding needed by novices</i>	<i>Isolation from experts willing to include students in a community of practice</i>	<i>Share expertise in ways that help novices become incrementally more expert</i>

*To summarize what I gathered from the table: The mastery of behaviors and the processing of information by the mind (or brain) controls the individual’s personal (re)construction of existing knowledge and adaptation to a community of knowledge and practice. To this end, any desired outcome can be achieved if constructed along the established track lines of learning and relearning.*

## BACK TO THE BASICS

You are the teacher and the student or programmer and program in your life from this point forward. As you ask yourself the questions above from the chart and then identify the associated area of your mental life, I want to begin

constructing the overall goals and reasoning for hacking your Mindframe. Software updates are the keys to limiting your vulnerabilities from attack as I will explain a bit further below.

How does a computer get hacked?

In simple terms, the process can be reduced to just four steps:

1. Obtain the Source Code of the targeted system.
2. Analyze the structure from the inside out and conversely to find the vulnerability.
3. Design attack plan to gain access, and action plan for being there, whether exploited at the time or for later exploit.
4. Execute.

How does this then relate to your computer. Well, I'm glad you ask. We shall follow the same path as the traditional steps above.

## OPERATING SYSTEMS

Your Mindframe is the film through which all information (Inputs) pass into your mind's eye or understanding and determines how it is expressed. Operating systems are simply Master Programs. Master Programs are the programs that regulate the other programs and systemic functions of the structuring.

Step 1. Obtain the source code. What is the source code? According to WIKI:

*In [computing](#), source code is any collection of code, with or without [comments](#), written using a human-readable [programming language](#), usually as [plain text](#). The source code of a [program](#) is specially designed to facilitate the work of computer [programmers](#), who specify the actions to be performed by a computer mostly by writing source code.*

## HUMAN SOURCE CODE

- ❖ Culture Beliefs
- ❖ Family Beliefs

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- ❖ Religious Beliefs
- ❖ Financial Beliefs
- ❖ Genomic Predispositions

Psychographic technology or understanding emerged from the analysis of the Human Source Code. What psychographics allow their examiners to do is analyze your personality, attitudes, interests, and values in relation to your lifestyle and opinions. This knowledge and understanding of typeset individuals then guides the targeting process with causal aims to whatever effect desired by the targeting entity.

Step 2. Uncover vulnerabilities.

### FEEDBACK MONITORING

Let's imagine that you are in the heat of an intense workout and the blood is flowing, sweat dripping, and adrenaline fueling the beast in you. You set up for your next set of reps and start to lift, but as soon as you extend your arm you feel a sharp pain in your elbow. The awareness of that pain is your body's feedback system. Basically, what feedbacks are designed to do is help the system maintain peak performance or make injury aware to prevent further damage.

How does this help us hack the Mindframe?

Emotional intelligence in this case is one of the keys to pulling the hack off. The ability to regulate your own emotions and be aware of why you feel the way you do when you do, and what you can do about it. One of my personal feedback monitor signs is the correlation between times where I get sleepy or am exhausted and my depression levels. Speaking of feedback monitoring depression levels, we all have them to varying degrees and the energy in those levels are prone to fluctuation. Our ability to understand and then healthily manage the results. If I have been running on binge energy for days with limited recharging, then I am subject to longer termed depression or can be triggered into that state by someone else's negatively amplified energy until I find rest. What this awareness then does is allow me to not suffer much from my bouts

with depression, long before I know to either get some rest or to ignore the emotional state and all thoughts that make their way to the stage of my mind.

System Crashes are the equivalent of meltdowns, but to the exception of how one is reached. Meltdowns are gradual and can be the result of a lot of input over time, however these crashes are the result of too many inputs at one time such as the stress, grief, fear, and anger that the death of a loved one can have. They are rare but are the result of multiple systems shutting down at the same time in order to lessen the stress on critical systems such as the heart.

### WHY DOES THIS MATTER?



Short circuiting is dangerous to the components of a system that needs regulation such as electrical inputs, but its occurrence can be used as a tool to monitor for broken or nonfunctional sections of wiring. When you “blow a fuse” that which makes you do so is probably an indication of work needing to be done in that area of your Mindframe.

### *AFFINITY CODES*

In psychology, affinity can be defined as elective affinity a feeling of sympathy, attraction, or connection to a particular person, thing, or idea. The term was originally used to refer to certain chemical processes but took on a new figurative sense after the publication in 1809 of *The Elective Affinities*, a novel by Johann Wolfgang von Goethe (1749–1832). It is often used to mean those preferences and common feelings that constitute a cultural or national identity or that distinguish groups and subgroups from one another. (APA)<sup>16</sup>

In sociology, affinity refers to the sense of kinship or that place of shared interest that will quickly bind a group together. In chemical physics and physical chemistry, chemical affinity is **the electrical property by which dissimilar chemical species are capable of forming chemical compounds**. Chemical

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affinity can also refer to the tendency of an atom or compound to combine by chemical reaction with atoms or compounds of unlike composition.<sup>17</sup>

Managing your predispositions or natural affinities to your advantage is going to be a very useful tool in your toolbox when you begin your journey to hack your mind. The skill will become more valuable later in the networking process, but for now it is exclusive for use with the mind. Knowing what you want and why you want it is the key to understanding the power of affinity.

Your psychological reward system is closely tied to the pleasure one receives from the event of happiness no matter the trigger for the reward. As you begin to retrain your thinking patterns it is imperative to cement the gains.

Before I move on, I want to introduce the opposite force of affinity, repulsion. The laws that govern this hack are the same as well as the results in the reverse. Those that we find repulsive to us, will have a hard time getting through our discriminative security software. So, if you find yourself “not liking” someone for an unexplainable reason then you must know why. It’s not wise to let the feeling pass without question, for that is how we are exposed to prejudices beyond our explanation. Besides the natural affinity that we have for affinitive people, we must be constantly on guard of foreign or unidentified assumptive attachments.



### *ACCOUNTABILITY FRAMING*

Ok. We all know there is no hope of you ever completing anything beyond what you already have if you are not willing to take your expressions to the next level. If you are a creative artist, such as me, you know when you feel the fire

waning or starting to cool. Some of us are only alive because of the pilot light that will burn until you transition into the next transition.

Boredom finds you more often than you like, but you have found it difficult to get away from more and more. If this, is you? This section is for you, but first, I

digress. I am a Gemini and I think it's the coolest shit ever. Our nature of multi personality or perceptual variability gives us a stark advantage when it comes to objectivity or the ability to see and feel both sides of a coin. Y'all think we are "*two-faced*", or the loosely thrown around blanket term of "*crazy*". I agree, a lot of us don't understand ourselves and thus are not able to adeptly channel that dualistic energy. However, those of us that do shall be the saviors of this planet if she can be saved.

I was able to hack that duality to create an accountability system that worked day in and day out for me. It was the planning ahead of time and putting it on paper line by line. It was that paper I referred to daily. If I were you, I would quickly find a way to hold yourself accountable independent of another person? In the age of Google, please save us all.

Are you ready to brave the world as a new being? The matrix is awaiting you. If you don't understand what I mean, you will as you begin to understand Self more and the strings of the puppet master fall from your head. As you explore your vulnerabilities, I need you to also patch them up. Be Aware. Secure your mind and think consciously for yourself or someone else will.

Before we enter this next part of the book, I need for you to consider if the value of the first part exceeded the cost of the book already. If that is the case, the debt is now yours and I wish for you to pay it forward. If you haven't convinced your friends that this book will change their lives, then I wouldn't want to be your friend. There is no way that you are still reading this book and question its value. Since you know this to be true, you have the duty to make the introduction. I'll take care of the rest.

The work of the mind will always be the hardest to do. For some of us, there are a lot of things that need to be unlearned and relearned, and for others it was always going to be easy for you. From here, the foundation has been laid and I hope I have given you what you need to successfully hack your Mindframe.

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### *RICH DAD PRINCIPLE*

I mentioned earlier how the book Rich Dad Poor Dad led to my first paradigm shift, though I wouldn't learn what a paradigm was for another ten years. I pray that all of you have read the book by now, if not I must admit I am slightly disappointed. Good thing for you is there are so many free copies out there it's an easy fix. Now don't think the book contains a magic formula or anything practical for that matter, but what it should do is get you to change the way you count your assets and with the new understanding build a cash flow empire. The book was designed to open the eyes of the people who'd found themselves stuck on corporate treadmills running themselves to death like rats on a wheel, or the Rat race as the author termed it.

So, the one thing I want you to know from the book is the ability to see that the educational system is laced with a poison pill when it's used as an alternative to more technically skill-based professions. Such as a teacher versus a plumber. Why? Let's break it down.

How long do you have to go to school to reach the top of the teaching profession, added to how long it would take to get there? How much do you make there? Is there room for ownership when you get there? If you say that you do it for love and that is not the absolute truth instead of a justification, then you are the exception and I suggest that you learn the value of investing quickly if you are not comfortable with making enormous sacrifices to experience that love.

On the opposite side of the argument gauntlet is the plumber. Let's assume that he can walk into an apprenticeship program that will last for two years at entry level pay. After two years, if he is smart and continues to learn everything required to be a master of his craft, then he will quickly advance in the profession. If he is unionized, there is always work, but if he is entrepreneurial then each job becomes a line in a company literature. By the time the teacher gets out of school, the plumber is well along the way to financial freedom with no student loans to boot (if there were loans).

This is a generalization; however, the point was not lost. The public educational system has an agenda, and it is not for financial freedom, rather financial

bondage. For every one person who is free, there are tens of thousands that enslaved. If you look at who funds what and why, it's not that complex. Corporations of this magnitude need a constant influx of workers, especially for the manufacturing, production, assembly working type, until the robots take replace those jobs. Where are these people going to come from if not from the population? But, at the same time, you can't leave it to chance.



So, what any good corporation does is create a school to employment pipeline. At the end of the day the corporation must pay the tax and therefore must be friends with Uncle Sam. So, Uncle Sam is now incentivized to assure himself an ever increasing and steady income by both parties. At the end of the day, my beautiful people, you will be wise to take a walk down memory lane and look for the strings. Always follow the money to find the motive, for money is the motive. Its deeper than rap.

## PART II: REDEFINING NETWORK

## CHAPTER 4: OUT WITH THE OLD



### Why are we here?

Let's put on our thinking caps together as a class. All right, ready? I want you to get a piece of paper and pen or pencil, personally I prefer pens but to each her/his own. Now I need you to start with your debt, list every debt and monthly expense you have, but keep the expenses in their own column. 3X the expense total.

I'm going to shoot from the hip and say at least 75% of you are carrying mixed (consumer and mortgage) debt, while about 5% of you only carry mortgage debt.

I wasn't really going that far with it; I just was giving the rest of the class time to catch up. Okay, so I now need you to add up your assets, including current earning three-month power at a 35% discount. I'll only take 80% of equity in real estate, however, keep those in a category by themselves because there are hybrid situations that can make this number inflate because of market possibility. We'll get to that later, but for now just KISS (Keep it simple stupid). Alright now subtract the first from the second. How many of you are Netcap<sup>18</sup> positive or have a positive number? (This is a variation of the traditional net worth formula, but it is what I shall use for the remainder of the book.)

At the writing of this book, I am Netcap negative. Student loans make up the majority of my debt. Why do you need to know this number? I'm going to assume that this is the first time a lot of you have calculated this number. If this is you, does the number shock you? I'm just curious. However, this isn't the first time you've heard the term net worth. If you have ever paid attention in life as

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an adult, I think you are familiar with the term. For the rich, it's kind of a status symbol of sorts. That kind of sucks for We the People of the 90% doesn't it.

The message it sends is that your financial situation is the sole determinant of your net worth, but I object your honor, that's bullshit. Look at who promotes this concept, and for what purpose. I know any of you who are Netcap negative like myself know we are worth more than our current financial situation. At least, I'll speak for myself, I am. So, what then, do I throw the concept or number away? No, not at all. It will serve a purpose later, but for now we must figure out a few other things.

### *A CASE AGAINST THE OLD MODEL*

Net worth has been defined as the difference between the total value of your assets and liabilities. Traditionally, the benchmark value is used by financial advisors as a guidance system to make recommendations or draft strategic plans to achieve the financial goals of the client.

Net worth calculations are used as a pace tracker or step counter in relation to the race that is being run by your peers and the peers who have run before you. It is used to help create accurate accountings of your financial progress in life as you age. Retirement is generally the end point on the time continuum.

However, that end point is the beginning of a new stage of life commonly known as the golden years. Net worth then changes from a benchmark point to the whole of the pie as time and income are both in short order at the age of retirement for most retirees.

So, what more can this figure offer us as an indicator of worth or value? In its current form, it is merely a guide designed to foster retirement planning. Before we move forward, I want us to consider a few things pertaining to benefit. Who does this traditional view of net worth benefit? You? Or the retirement planning and financial advising industry? Anyone down for a game of *Follow the Money*?

We start with the potential conflicts of interest that exist in the industry. It has come to light recently (last 10 years) that some of us have been victims of elaborate schemes designed to enrich the financial clergy at the expense of the congregation. Kickbacks or lack of disclosure of the whys behind the advice and

directions were provided to their customers. Some cases resulted in the total loss of assets for varying reasons, mostly the result of schemes or bad investments.

I don't seek to demonize the industry or cause dis or mistrust in the financial system, but I would like to point out the relative difference of net worth between the clients and the service providers. Who is making most of the gains from my capital? It's not the planning level, though they are raking in massive profits from management. It's mainly the corporations that are the recipients of our retirement dollars who then maximize its value. In the system of Capitalism, capital is deployed into the market through the medium of commercial goods and sales. The planning industry is a large provider of these growth funds whether directly through active management or indirectly through advisory methods.

What about those of us who never consult any of these advisors directly? The industry influences you or your decisions through other means, mainly by tv programming, advertising, or through the writings of financial industry chroniclers.

### *LAW OF ATTRACTION*

For those of us who take a DIY approach to life, how does a negative net worth affect our decision making in terms of the management of finances? When benchmarking against another, there must be the accounting for a lot of variables that aren't publicized or straightforwardly presented as factors in wealth accumulation.

The reduction of these data sets from the classic modelling can expose us to a simplistic overview of the industry, with which we tend to leave understanding on the table as we decide how we are to consciously prepare for the latter days of life. However, a lot of us have been un or misinformed in the financial areas of life. Let's start with the lack of financial literacy taught in public schools or the lack thereof. Lack of financial planning services for the average person is commonplace in some communities.

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How does lack of financial literacy affect the laws of attraction in our lives. There is an overarching feeling of “never enough” that drives us to want more. However, if what we know or believe about the laws of attraction are true, then that fixation on the negative polarity attracts more events that will maintain those attractions. I’ll call them Attraction loops. Thus, negative attractions begat negative attractions that begat more negative attractions.

There will be times where the polarities are reversed and life will seem to be shining favor upon us, until those old seeds of negative polarity mature and take back control of the trajectory of your financial life.

### *BENCHMARKING*

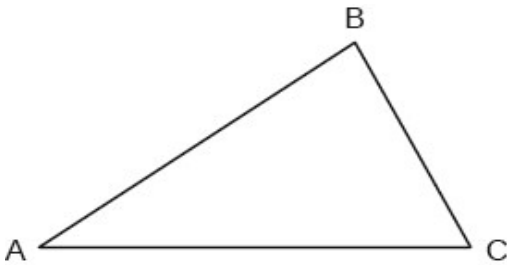
Most of us were born Netcap negative by default. Let’s assume that we are beings of energy, little universes in the sense of the intricacy of the cellular understandings of the body as a whole. Also, let’s assume that we are receptive to the energy fields of others. Just in case the Mob effect didn’t ring a bell, ring-ring-ring. Now within our households, the same can be true. When the family gathers in unity of purpose, that energy can be felt throughout the whole. Be it joyous, festive, mournful, or rambunctious, for example.

Attention parents, your kids can feel energy and are more perceptive of it than we adults are. Our senses are dulled as we age, almost like what happens in Peter Pan, and we lose the magic of no limitations of frameworks. Your mind is constantly seeking information at the early years of development. We are “impressionable” because of the lack of referent information; however, information is not limited to mediums such as paper or electronic. Sensory information is imperceivable on a conscious level in some cases. Here’s a side note, just because you can’t put a language into words doesn’t negate the existence of the language. In other words, before we encapsulate a concept into a word, that which constitutes the word exists in effect independent of our naming it. In other words, putting a name to it only wraps it in conceivability.

I admit, that was a rabbit. I just realized it, but it was a good segue into the need to know where you are. Benchmarking can be defined as a monitoring methodology used to know where you are in relation to where you want to be. With this definition in mind, I am aware of the need to have something along

the line of net worth monitoring to keep the bigger picture in perspective, but under a new Mindframe. A 3D model.

### INTRODUCTION TO THE 3D CONCEPT



- A. D1-Financial capital
- B. D2-Human capital
- C. D3-Social capital

The first category (D1) is the traditional number we spoke of earlier. The second (D2) and third (D3) additions to the equation are a better reflection of your net worth.

(From this point forward, Networth will represent the 3D concept as net worth will hold its traditional meaning) D2 and D3 represent what you can do and how far you can reach doing it.

When the three are known, there can be a counterbalancing to the diminishment of Self that is the result from an understanding anchored solely to the financial level or dimension.

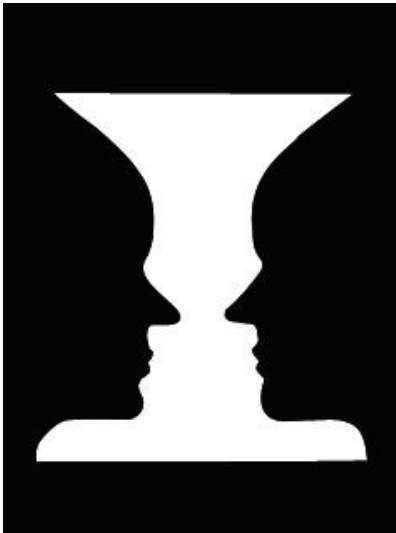
We are not our accounts. Our worth is cumulative and should be recentered with the valuation of D2 as the lead point (more on this later). There was a show on the Discovery Channel called *Undercover Billionaire* where the premise was that a million-dollar company could be built in 90 days starting with just a vehicle and approx. \$1,000. The only qualifying limitations of the premise were that the contestant was a billionaire to begin with and could not use any of the assets or D1 and D3 Capital to achieve the mission of starting a company from scratch and reaching the valuation goal in 90 days. The show's first season or contestant came close but fell short by a quarter-million. However, their subsequent season hosted three people who all were able to succeed in the challenge. The most notable was Grant Cordone. Mr. 10X. If you are not familiar with the story of Mr. Cordone, Just Google IT.

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D2-Human capital was the only resource the contestants could rely on to complete the mission. There is a saying that a man who has made a million once can do it again, or something like that. Why should we validate the value of human capital? For one, skills are marketable and hold inherent value. For example, the bartering system of old is still in the framework of value.

The exchange of labor or the creation of product value exchange is the basis for our economic model. So, as we begin our redefining process. I want you to assume it is safe for you to tear down any previous beliefs about net worth and be fully open to the new Network model, however if by the time I finish this part of the book you are not a believer in the Network model's accuracy in reporting your true value then it won't cost you anything to put the previous program back in service.



### MINDFRAME HACK

Oh, how I love to come to moments like this with you, the kid in me longs for creatively exploring the wonders of the mind and programming or reprogramming it. Some disciplines call it habit forming practices, but it's a much more sophisticated system than that. So, just to reiterate the above stated, I want you to actively hack your Mindframe and reprogram your concept of net worth. As you consciously decide to trust me, I will dive deeper into the what's, why's, and

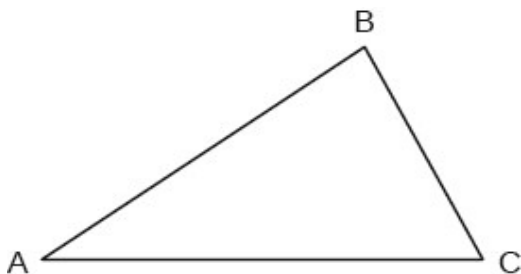
what now's that will emerge from this paradigm shift we are attempting as a group. This is the first of hopefully many to come as we venture through life together vibrating on the same frequency. I strongly suggest going back to read the first part of the book, if you are not comfortable with your mind and its inner workings yet.

As this chapter ends, I want you to prepare yourself holistically for your transformation into a mental warrior. Take a rest and replenish your nutrients.

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Take a nap. Get your blood flowing. Walk the dog and ponder the meaning of life and your being where you are now. Practice intentionality and contemplative meditation as you clean the house. Take a relaxing shower or bath and get comfortable before you continue. Clarity is what we seek for the purpose of understanding why we are here today. I know why I have been tasked with the delivery of this message, but are you sure why it has reached you? Have you even thought about it? That's what I want for you at the end of this experience, to be a better thinker and human as a result if nothing else. This next chapter will give you the clearest definition of your true market value. In other words, you will truly know your worth. For some it will be a moment of pride and self back-patting, and for others it will be a moment of self ass-kicking.

## CHAPTER 5: WHAT IS CAPITAL?



What is your worth, not backed by past assets? In other words, without your money how valuable are you?

C Before I begin, I want to refresh your memory just in case you followed my suggestion at the end of the last chapter. The 3D Networth model is based on the opinion that the development and understanding in the value of the net worth of an individual being factored by all potential asset points. Such as Financial, Human, and Social Capitalization values, though there are two more capital states that we won't use which are natural and infrastructure. The financial leg of the triangle has an easily calculable and recognizable formula to reach the valuation objectively. However, the other two legs are harder to quantify but can be quantified, nonetheless. I aim to provide that basis for valuation for the purposes of understanding what we are truly worth as individuals.

The goal then is to work together to achieve our financial aims as a group, but first, we must have a clear auditing method as well as an understanding of the conceptual principles that fuel group economics. So, without further ado, I welcome the star of the show to the stage, D1-Human capitalization.



## HUMAN CAPITAL

What exactly is human capital?

I used this image though there are some who believe good health is also a human capital derivative, which I can agree to the degree of being able-bodied and nutritionally stable. However, I chose this one because it was a more accurate representation for the picture that I am trying to paint for you.

The blue boxes are indicative of the softer skills and the red harder, more practical skills. As you have looked over the list, has your mind began to calculate the value of your assets? I am going to highlight a couple of categories for the sake of encoding the understanding of valuating your human capital, but I implore you to independently study each one and its value. From there you will be able to formulate a number that will represent the capitalizable value of each. How do you place value on your education?

## EDUCATION CAPITALIZATION

For the sake of common understanding, I am only classifying traditional education in this category. That means some of us will have zero balances on that part of our sheet. Nontraditional educations have their own categories, so

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if you don't have a degree anchored to a formal education, it's ok, just chill, neither do I. Now, where was I? It cannot be the price tag of the degree that solely determines its value. The closest representation of a true value that you can calculate is attached to the value of the quality of education received. Honestly rate the quality of education that you received from 1-10.

Then I want you to calculate the lifetime value (LV) of the job or career that derives from that education. You will have a number that reflects 20 years, also take 17% of the LV and add it as a bonus to account for the natural raise progression of a 20-year career. Then subtract how much it costed you to receive that education. Lastly, I want you to base your annual earning max after 20 years in one industry. After that twenty-year point, each successive year will be subject to that max. I want you to select the number based on what you would be offered by a competitor to steal you from the company. In other words, with twenty years of experience in a particular field, you have a max salary offer at this stage. What is that number? This number reflects the time it will hypothetically take you to work your way from the bottom to the relative top of a large organization. Later, I will show you how some skills become amplifiers of the others and provide you with the qualities needed to separate from the pack or ascend to the highest levels of professional or personal attainment.

In order for you to add another hypothetical twenty-year cycle, it will require the assistance of the other skill sets just mentioned to ascend to the next level. Here's why, there are a lot of mechanics or engineers who worked for Ford Motors, but they never became the CEO or any of the top organizational management. It wasn't because they didn't have the desire, but more so because they couldn't convince the powers that be that they were the best man or woman for the job. Sometimes there were "other" factors that were the result of artificially created "ceilings" for some of the classification groups of employees. However, that aside, it takes a different type of education to take the helm of a multi-billion-dollar corporation that must compete globally and maintain forecasts to keep stock prices stable.

Finally, I want you to take that quality of education rating from earlier, convert it to a percent value, for example, 6 out of 10 is 60%, and then multiply that by the LV you calculated above. The \$ value you end with shall be the worth of your degree, for the purposes of this books' aim to create an understanding of Networth value compared to net worth value. If the number that you end with is lower than you thought it could or would be, in reality it is much worse because of black swan factoring (more on this later).

So, for the sake of KISS, I just want you to get a good understanding of what that number is so we can move on. However, I seriously want you to calculate those numbers in depth. Understand what you are looking forward to in the future based on the obligations you have previously committed yourself to. For the time being, let's suspend the possibility that this plan may change because we all should know that life is unstable at best.

### *TRAINING CAPITALIZATION*

The real education often begins after the formal ends, or in some cases somewhat simultaneously at some point. Whatever your case may be, to quantify the value of your training, you must be aware of your market value. What is market value? The amount for which something can be sold. Now think about what you have learned specifically to do what it is you do post formal educational training. Certifications fall in this category because they hold marketable value. To calculate the monetary value of your training, I want you to first write down any certifications or skills acquired that can be transferred to another company. If you are in the military or ever have been, this concept should be familiar to you. In the Armed Forces, the more training you receive, the more valuable you are and the higher you are paid as a result.

As you calculate, don't forget to subtract any costs to you. This includes time. If you received training that wasn't paid for (timewise) by someone else, then the bill for that time is on you. Don't argue, just pay the tab.

The number you end up with shouldn't be that large in relation to the calculation for education. Training usually is an amplifier of educational value.

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So, let's assume that you are dissatisfied with your current employer, and you are seeking employment elsewhere, what is the value that you can ask based on the values of the certifications or training. However, don't forget to account for experience. When calculating any of the above displayed value sets you want to get the truest representative value taking an account for any possible overlapping, for no \$1 can be two places at once. We'll call this the double jeopardy clause for any further reference purposes.

Side note: are you enjoying reading again? Firstly, intelligence is sexy, anyone who says differently is probably... What did your fill in the blank program come up with just then? I'm having fun and I really am enjoying writing this book, so, naturally I assume the reading is just as enjoyable. No?

Anyway, moving on.

### *EXPERIENCE CAPITALIZATION*

I am going to avoid being repetitive here. I'm sure you don't need my guidance for calculating this one, but, if so, just factor in the year over year increase every year of your successive employment. That's the \$ value of each year. From there, you can forecast if you are marketing your value for a select or definite period of contracted employment.

### *KNOWLEDGE CAPITALIZATION*

This is my Jeopardy run column. If you are a fan of the Tv knowledge testing game of old. For those of you who felt left out in the education capitalization category, here is where you get your shine on. Problem is, this is a category that is extremely hard to quantify, but I will try to give you a working model to use to figure out how your knowledge can be capitalized.

Knowledge is a currency of its own. What do I mean? Call an expert. Any time you don't know, who do you have to call? That person's knowledge is what creates their value. So, if your problem is a million-dollar problem, by default the solution must at the least be valued at the current problem threshold. For a running problem such as one that loses a million a month, then the solution is relative to the time it takes to stop or slow the hemorrhaging of resources and

how long this can be sustained if not fixed. When you are possessor of the solutional knowledge, your value is relative to how valuably it is needed.

For me it is the presentation of the concepts and teachings of this book and the books coming along with speaking engagements in perpetuity. Remember it is the market that assesses the value, nothing else. However, in some cases markets are created at the expense power of astronomical budgets. I have been able to “find my lane” with my ever-increasing knowledge base. Just the knowledge gained while writing this book alone has been exponentially valuable for me and indirectly valuable to you.

That’s the essence of Knowledge Capitalization, it is the value exchange of original thoughts or concept development and marketing. Don’t forget the marketing. The marketing is an imperative function of the capitalization process.

Also, only kinetic values can be realized in this category. In other words, if you haven’t converted your knowledge into a marketable product, then your knowledge has no current value. Potential values are unrealizable in this case, for the sake of common measurement. You may believe and be right about how valuable your modeling knowledge is, but, in reality, it is useless until it is deliverable for payment exchange, and someone will pay for it, which never happens without marketing to some degree.

## SOCIAL CAPITAL

Virality is a new view of an old concept. The war over the power of influence has been the longest ongoing battle I believe we have been fighting as humans. The psychological hardwiring for most of us make us naturally predisposed leaders or followers, or a mixture of the two, which we’ll consider to be plotted on a continuum.

What is Social Capital?

Let me have a dollar. No, I’m serious. My Cashapp is \$TheRealMrGetItDone. Go ahead and send me that right now, please. Make sure you write in the note

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section, *Social Capital*. Did you, do it? No? Why not? Did you not take me seriously, even after I advised you of the seriousness of the request? I'll give you another chance, however I want you to write *Social Capital 2* in the notes section. Still nothing? So, let's hear why you failed to act. I actually want to hear these responses. If you would like to really share your response with me, I have a Facebook group dedicated to this book.

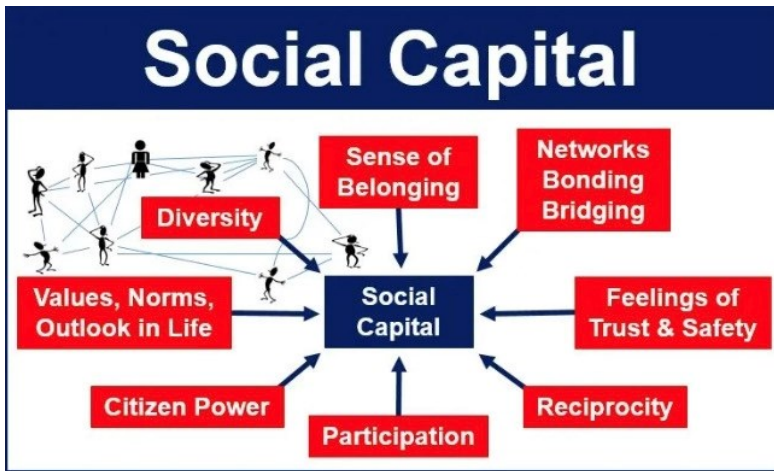
[www.facebook.com/turbochargeyournetwork](http://www.facebook.com/turbochargeyournetwork)

Find the post entitled Social Capital Audit and leave your response there. For the rest of you who not only didn't send the \$1, but didn't want to share your reasoning why, it is you who I hope this section and subsequent related sections help's the most. For, I'll almost guarantee you are shooting yourself in the foot socially and are probably socially bankrupt or have little social capital. If you disagree, I'll see you in the section on networking and we'll put that confidence to test. For the meantime, you might need to go to timeout for a moment, because you have thoroughly managed to piss the rest of the class off. Sorry, but we'll see you later.

Now for those of you who chose to follow the request on the first or second level, why?

I'd like to hear your response as well, so if you will be kind enough to make that happen for me, I would greatly appreciate it.

Social Capital can be defined as the value of the relationships between people. I want you to take a look at the image and rate your social worth from 1-10, with 10 representing the condition of absolute power, meaning you can pick up the phone and call anyone in your network and get anything within reason at the drop of a dime.



Like if a baby starts to cry, its mother will stop whatever she is doing to solve the baby's issue. Earlier, I asked you to consider the quantifiability of trust. Did you? I ask a lot of you, but do you really follow the instructions? Self-reflection is a great tool in teaching but if you don't participate in the assignment, why are you still reading? There must come a place in your life where you learn discipline and the importance of trust. If you are this far into this book and you are still distrusting of me, please do me the honor of putting the book down.

Currency is only as valuable as its exchange rate. Basically, it's worth is based on what the market will give you for its representative value. The American Dollar is backed by the American people, that's the real reason why we got off gold as a standard. Now they won't admit this to your face, but we are trained to be cogs in the wheel from our birth (go to school, get a job, save for retirement). Before your patriotic heart leads you astray, ask yourself, if our currency is backed by nothing tangible, why does the world uphold its value? The go to response is the debt we owe but that's not close to actuality. Our system is as

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close to a perpetual motion machine as we can get. The programs are set in stone and run-on autopilot for the most part.

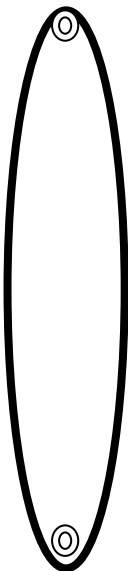
How do we quantify Social Capital?

This is inherently a sticky question. The answer must toe the line of right and wrong carefully for there is a thin line between persuasion and manipulation though they are cousins. When you are dealing with relationships, it is hard to separate the emotional amplifiers that cloud our Mindframe films. We are often hurt when we come to the realization that we are socially poor or bankrupt. Social capital is the result of investment in the categories audited to extract the value of each relationship. For this section, I am going to select a few categories and show how you can audit and analyze your current social value and what you can do to increase it. Now before we go any further, I need to know that your motives are genuine in understanding this concept. I would like to feel secure in knowing that you are not a conman or conwoman in training but are interested in increasing the value of your social connections with integrity. In other words, don't be evil asshole.

### TRUST CAPITALIZATION

*A good name is rather to be chosen than great riches..*

*-Solomon*



I asked you to consider the quantifiability of this derivative of social capital in advance because of how difficult the reception of this information will be for some of you. Why? Trust capital is a nonrenewable energy source, however, is accumulated like the barreling of crude oil as it is unearthed. Like the credit rating system in the ways of leveraging relationships, trust capital is merit based and subject to affinity/repulsion codes.

The boy who cried wolf. Are any of you familiar with this story? If not, the moral of the story was that if you became known as a liar then when you do tell the truth, no one

believes you. Why? I want you to visualize trust as a rubber band around two points or look at the image to the left. This band is fragile and if it is stretched beyond its limit then it is snapped. However, if the band is strengthened and solidified then it will withstand more tension.

Each relationship only gets one band, and once broken can only be tied back together. However, the retying is not assured in every case, in some instances you can lose a lifetime of trust capital in one event and never get the band retied. The elasticity of each band depends on the nature of the relationship and the width of the bands.

What integrity programs are running in your Mindframe? In other words, from who if anyone, did you learn your sense of integrity from? From where did their programming originate?

How can trust be quantified? The easiest way to accomplish this is to think of someone you know and rate them from 1-10 on a trust scale, with 10 representing absolute trust. Was that too simple? More on this process later.

## TRUST LEVERAGING AND EXPENDING

You have utilized trust leveraging for most of your socially significant life but probably have not been aware of it. Let's play a game of ***Have you ever?***

Have you ever done any of the following:

- Asked for a referral?
- Asked someone to be a reference?
- Asked someone to cosign?
- Asked for an introduction?
- Asked for a favor?
- Asked for an amen?

Ok, so if the last item on this list made you laugh, you're welcome.

When you ask for this type of trust capital, what you are needing is the trust capital of another person to boost that of your own. Reputation is just another

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way to describe trust capital and carries a multitude of benefits that can be very valuable if need shall arise. Trust has been traditionally known to be accumulated through the building or strengthening of trust bonds. Just as capital is accumulated, it can also be spent or invested. Spent capital has no return value aside from the consumptive return from the purchase, like the satisfying refreshment of a cold drink on a hot day or if one is thirsty.

It is important to treat your trust capital as if it is the most valuable precious metal in existence. That capital is what will open doors that would normally be locked to you. Trust is built the same way credit is, by utilization rate, inquiry rate, and reliability rate being developed by usage of available capital. The longer you maintain reliability while keeping your utilization at around 33% and frivolous inquires or requests down to a minimum, the higher your limit or capitalization availability shall be.

### *RECIPROCITY CAPITALIZATION*

The law or principle of reciprocity is the governing program for exchanges in nature. The give/take ratio (GTR) finds its utility here. Or, you may have heard of the concept in several of the other expressions such as you reap what you sow, or karma, or in the negative reference, revenge. Whatever you readily identify it as is fine for the time being. How do you quantify this? Like the previous section. but specifically in this case, you must consider what you have sown thus far, and then flip the concept over and look at who you are in karmic debt to. The equilibrium of the give/take ratio is key to the establishing of reciprocity capital.

ATTN: This is a rabbit. Credit is multifaceted in the sense that it is comprised of different factors to make the whole. There is timeliness of payment (trust), age of account or history (reciprocity). Now the most important factor in determining credit worthiness: income and net worth.

There is a phenomenon that occurs across relationships where reciprocity is heavily relied upon, but it seems that only the most recent events count towards your balance. The future trajectory of the relationship will be depending on the severity of disappointment by the asker when the ask is declined. This offense will often be from a greater to lesser concentration, or

giver declining the askers' ask. The offense is at its greatest if the GTR is Giver skewed (more on this later).

In short order, when you perform a requested act, it is wise to liquidate your reciprocal equity, or it may expire without your knowledge. It hurts and can strain the trust belt when you call in a favor from a person you've clearly given freely to over time and get denied through either commission or omission.

### *DIVERSITY CAPITALIZATION*

In a world where affinity codes operate as background programs, we must account for what makes us similar as well as different. Diversity of understanding of cultures outside of those of your own is the quantifiable attribute of this derivative. In an organization, diversity of perceptions is like collecting the pieces of a 3D puzzle. Each of us are limited to our Mindframes but as each of us come "online" to the group your view fills in missing information. Perception singularity is dangerous to the degree that the group is then potentially exposed to mental viruses that will take hold throughout the entire group, especially if the group is largely homogenous in composition.

This category is most easily capitalized when you are able to command multiple languages as an interpreter or any related industry.

Diversity is an asset when your able to employ it to get into rooms or places others can't. If you are that guy or girl who was able to be cool with the athletes and accelerated learners or smart kids and all points in-between, chances are that you have been socially successful in life. These kids usually were low B, strong C students and sometimes prone to troubled behavior. Those who were seen as popular to the extreme of high school royalty were less likely to be as successful in positions where diversity of understanding was a requirement to accel.

The social chameleon is the ultimate warrior of this category. This capital will be one of your most valuable assets in the long run of life. Diversity is a result of diverse learning, which most of the country does not receive. However, there has been a change that has been sparked by this book. It starts with you.

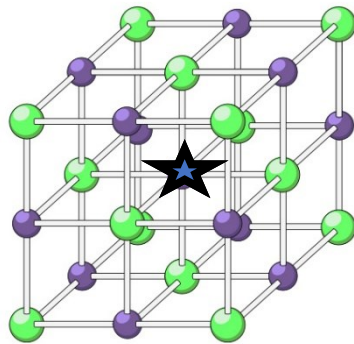
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Learning about someone outside of your familiarity zone. Trust me, you 'll thank me later.

### *NETWORK BONDING AND BRIDGING CAPITALIZATION*

I want to draw your attention to the image to the right. This is a visual representation of a network lattice used in chemistry. You and your network are represented by the green and purple nodes. The lines between nodes represent your direct connection network. Each relationship has a trust and reciprocity bond that must be established after the bridge is built.



How do you quantify these connections? I will cover that in a later section, but for now I want you to keep this image in your mind for it will be used later to wrap the 3D Networking model around.

As each node makes more connections and bonds are built between the group, what you will get is a diamond effect network, which is the most powerful force that can be assembled and happens to be the underlying premise of this book.

In my opinion, this is the most valuable derivative class under the Social Capital umbrella. Bridges and the bonds that govern relationships in the network are the on/off power switches to the network and its convertible value.

### FINANCIAL CAPITAL

This is the most self-explanatory category of the three and the one that is used as the measuring stick or benchmark for net worth. I'll be including debt & equity capital, monied capital, and physical or fixed capital in this category as we briefly define it for common understanding.

What is financial capital? The short answer is money, or any other value holding real property that can be exchanged for money. The following definitions will give you a refresher of fresh aspect of financial capital and its usage.

## DEBT & EQUITY

Debt capital or credit is the ability to make a purchase without using your monied capital at the moment of purchase. Equity capital only is applicable to certain asset classes such as real estate or corporate ownership. I listed these first because I believe them to be the most valuable financial capital asset class. Yes, I referred to credit as an asset class, as should you. If you have not read Rich Dad Poor Dad or have and missed the message about OPM, I'll elaborate a bit more.

## OPM

Other People's Money. First, let me be as clear as I can, credit or debt capital is only to be used to create capital leverage and not hyper consumerism. I repeat, get yourself a credit coach if you need to learn the ways credit is used to create and realize capital both monied and as credit. The credit game is to be played as the creditor and not the credited. Here's why. Like a bank, credit companies are in the money industry in the sense that they sell capital. When your referent understanding is that of a consumer, you have a spend first program running in the fore and background of your mind. The key is to transition to that of the creditor, meaning that you borrow to capitalize and take advantage of capital return velocity. Capital return velocity or payback rate is the rate at which a loan is paid off, usually the lower this rate is the more expensive the capital. When you carry balances, the game is designed to punish you, the credited, and reward the creditor.

Ultimately, you want to become your own bank or lender. Capital velocity then is your friend on all levels. As the lender, I am creating free money using money already owned, for example you are most likely to get a great capital rate for the shortest terms. The sooner your credited money is returned and redeployed, the sooner it can then come back again creating the infinite banking loop. For the credited who take longer termed loans, they will pay the lions share of the profits for the finance company. I will place this concept on a continuum to provide a better understanding of this principle. On a scale from 1-10, where 1 represents the quickest turnaround and 10 representing non to

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charged-off value. Imagine this continuum plotted as a bell curve with the middle or normal distribution set to average loan term.

### *MONIED CAPITAL*

Cash and highly liquid assets such as stocks, bonds, or easily exchanged collateral. This category is self-defining and requires no further knowledge or understanding. This type of capital is the most exchangeable and inherently endowed with the briefest liquidation time. The value of this form of capital can be used in conjunction with Debt & Equity Capital as strategic leveraging investing where you utilize OPM using your own assets in the process for collateral investments. What does that mean?

Let's assume that I have \$100k in Monied Capital. I see an investment opportunity in real estate that is an immediate income generator for \$75k, as well as an opportunity that will also generate income for an investment of \$50k. How can you make both investments using as little of your money as possible?

Anything? Send your replies in if you are confident of their merit. Go to Facebook and find the post labelled OPM investing.

Ok, first, we need a finance company and/or Bank. Next, we use the finance company to finance the property acquisition using a 10 point (%) down structured loan (70%LTV) at a 10-year fixed or adjustable rate, which are currently hovering around an APR of 4.6%. This will carry a high payment because of the deal's low down-payment, but the income return of the property will clear the payback rate and related expenses. You are now carrying debt, but it's not detrimental, because the property pays for itself with each payment and the equity then grows and can be used to start another loop.

Now I want you to take \$50k from the remaining \$92,500 and sink it into a savings account with the bank. At the same institution, then leverage \$30k of it with a secured loan and add \$20k from the remaining \$42,500 and finance the investment. You now have a \$22,500 cash reserve, \$20k Secured Line of credit, \$75k income generating property with \$39,640 equity (\$7,500 cash + \$32,140 instant realizable market value), \$50k income generating asset, \$30k secured

loan principle, and a \$67,500 mortgage loan principle. I'll explain why we did it like this on the Facebook Post.

### PHYSICAL CAPITAL

This category of asset or capital is a combination of real-estate and value producing equipment such as computers, construction equipment, trucks, or anything else potentially exposed to appreciative or depreciative values. The main attributes that the contents of this class have in common is timeliness and difficulty of liquidity.

### 3D CAPITAL IN THE 21<sup>ST</sup> CENTURY

Now that we have been able to establish a common understanding of your Networth, what now?

Know your worth. I am going to assume that we are all familiar to some degree with the musical artist Jay Z. I want to point out his discography and Networth correlation starting with *The Black Album*. I use the discography as a timeline reference. The black album was supposed to be his retirement album, but it turns out it was just a ploy out of Michael Jordans branding playbook. The value of Jay's social influence hadn't been realized yet, though he had never had an album that didn't certify platinum up until that point in his career.

The album marked a three-year studio album disappearance during which time he started to make business moves beginning with the realization of both record label and clothing line through sale. During this same period, he started to build his own brand centered around his human and social capital realization through endorsement deals and his return to music. In the sixteen-year period that passed since *The Black Album's* release, Jay grew his Networth from around fifty million to over a billion-dollar valuation.

Have you been able to create a path to Networth growth yet?

If not, it's okay, I will be diving deeper as the book continues. Hopefully by the time we reach the end of this book and I ask again your answer changes to the affirmative. Have you conducted an operating system audit yet? Basically, I

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need for you to take an account of your financial prowess at this point, specifically in search of old software of thinking patterns governing the topic of finance. I know the older you are the harder it will be to change your programming, but if you have tried everything except for the assignments in this book and nothing has worked, what do you have to lose? Reluctancy to change will lead you to the watering hole of despair eventually, but by then you will have missed so many lessons and potential evolution points in your life.



### WHY REDEFINE NET WORTH?

Einstein's definition for insanity still holds true today: "Insanity is doing the same thing over and over and expecting different results." If you are comfortable with the financial situation in your life, I thank you for taking your time to read this book and I hope the first part was worth the purchase price, but you are wasting

your time in this section, and if you like you can skip to the next part of the book.

For the rest of the class, I thank you for your attention and participation. As we dive a little deeper into this redefining process, I ask you to take your time and take advantage of this moment in time. The mental gymnastics have largely come to an end for the time being. So, from here on out, I just want you to focus on how each concept that is introduced can help you change the way you have been auditing your worth and as a result selling yourself short in life. I have a sincere desire to see you win in life, but at the same time I am going to be so disappointed if you will have read this entire book and not walked away with at least a clearer path to financial freedom.

### *3D VALUE SETS*

Remember the three-point triangle diagram I used to represent the 3D Network Model base from earlier in the chapter? We are going to be using that image for the remainder of the is section. Triangular sets

A. D1-Financial capital

- B. D2-Human capital
- C. D3-Social capital

Each dimension of capital has its own realizable worth and amplification power when used in conjunction with the others. In the upcoming section I will show you how each dimension can be used to create a value chain leading to more reality reflective Networth valuations. Each approach requires the liquidation or investment from a subcategory to increase the value of the lead point, or the bases will power the apex.

$\Delta BAC = \text{Human} \times (\text{Financial} \times \text{Social})$

What this represents is a situation where you are going to leverage financial and social capital to increase your human capital. For example, let's assume that you want to attend a training session that will increase your market value by 20%, but it is obtained through an entity that you need a reference to gain admission as well as the related cost.

Do you have the reference? Do you have the social capital to obtain the reference? Do you have the capital? Let's assume that you have the reference and the social capital to obtain the reference, but the financial capital isn't readily available. How can you convert social capital into financial in this case? At this juncture of the matter, you need to know what you need, who can help, and how to effectively get what you need.

$\Delta ACB = \text{Financial} \times (\text{Social} \times \text{Human})$

In this order, the object is to leverage your human and social capital for the gain of financial capital. For example, Let's say you have an opportunity to make a sum of money but in order to do it you must use a social connection as a reference and be able to speak Spanish.

$\Delta CAB = \text{Social} \times (\text{Financial} \times \text{Human})$

In the third variation of the 3D value sets, you are going to leverage your financial and human capital for the gain of social capital. For example, let's say

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that you are in need of building trust capital with a business owner who you wish to partner with at some time in the future. In this instance, you may be needing to leverage experience with people of his type and your capital to build the rapport necessary to raise the social capital necessary to broach the partnership offer.

So, if you are wondering about how borderline manipulative this can sound in some cases, I agree. Strategic persuasion is a better dressed version of the concept. There is a thin line of intention that separates manipulation from persuasion according to the people who wanted to make manipulation not sound as bad when held up next to its very similarly looking cousin persuasion. The thin line is blurry at times, but I assure you that when you enter the higher playing fields of life everything is strategic and purposed and those that this isn't the case for are usually the fish in the shark tank. It all boils down to the result being negative or not that determines the right or wrongness of either word or wording that describes the concept.

We'll look at one more example of how 3D value sets work.

The music industry is one built on a diverse network of relationships between artists, producers, label executives, radio, event management... Let's look at what it takes to take an album to market. The musician's financial capital is useless in this situation, unless he is willing to finance his own project, which is not applicable in this instance, because in essence he is an employee of the label. Now, if he wants the creative control of the project, he must use his social capital to get it. If the artist doesn't have enough social capital to clear all executive checkpoints, then the label executive must leverage his social capital to clear the project with the head executive, or in some cases create a leverage chain.

Leverage chains can be defined as what happens interpersonally when you must call in a favor from a network connection, who must then become the point of intermediary leverage assuming where the role of withdrawer must be forwarded to another network connection, who will either be the final decision maker or pass the favor again until reaching the person who assumes the position of withdrawer. However, if the artist is socially bankrupt or

impoverished, there is a strong chance that he never makes it past the first checkpoint. There is a threshold or capital minimum that must be met when intermediary leverage is needed.

When you utilize capital of social or financial nature there is the loss, transference, or conversion of capital that results from the transaction. Trust capital is accumulated with every successful withdrawal and return of principal. Trust principal is gained by fulfilling all the conditions of withdrawal, which is simply doing what you said you would do when and how you said you would do it. If you ask to borrow \$1 with the promise to return it in two days, on day three, damage to the bond begins if the promise hasn't been upheld.

## CAPITALIZING 3D VALUE SETS

This next section will teach you how to capitalize or quantify your 3D value sets for the purposes of achieving your goals or growing your 3D capital. I'll break the methodology down into three areas of actionable analysis: auditing, optimizing, and strategizing.

### AUDITING

What is the purpose of auditing? In general, auditing is used to take an account of the financial statements of an entity. Internal audits are used to maintain compliance and operational efficiency, with the introduction of a third party for independent verification. In this case, the purpose of the audit is to see exactly what's what.

### S.W.O.T.

Strengths, Weaknesses, Opportunities, and Threats analysis. You're welcome. No, I said YOU ARE WELCOME! For the love of grits and eggs, I hope at least 40% of you know what those four words mean to the strategic management of a company. The remaining 60% are going to \_\_\_\_\_. If your mind said Just Google IT, or anything related to Google. I want you to tell me on Facebook. Find the Just Google It post. I'll explain why later.

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Back to the topic at hand, the SWOT is a focus method when planning strategically. What this means to you and me right now is we are going to scrutinize our lives from top to bottom and find the value.

Remember the goal of this assignment is to be honest with yourself. For the visual learners in the class, please see the matrix below.<sup>19</sup>

I'm not going to assume that we all know how to read this chart. So, for sake of being fair and all-inclusive, we are going to do a little recap. 4 times 2 is 8. The two tabs labelled External and Internal origin represent two outlooks of the same table with inner/outer forces being the difference. We will only be using the first internal 4 right now. Are you ready? If you are, then we shall proceed.

I am going to make this as simple as I can by listing a series of questions that you must answer. The whole picture will be able to be pieced together once you are done. You also want to conduct this analysis on each capital dimension. Remember the object is to reach an understanding of Self, but more importantly know your worth and what to do about it if it isn't where it should be.

### STRENGTHS

1. What do you do well?
2. What assets do you possess? (ex. Intellectual Property? Cash and equivalents? Real Estate?)
3. What makes you unique?

### WEAKNESSES

1. What areas can you improve in?
2. How are you competing and against who?
3. What don't you know about you or your business that could be detrimental to your success?

### OPPORTUNITIES

1. What new trends are you not capitalizing from?
2. What strengths do you have that would do well in a partnership?
3. What is your ancillary market, and what's your presence there?

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## THREATS

1. How, where, and to what extent are we vulnerable to attack or loss?
2. What market behavior or direction are we not prepared for?
3. What macro forces are we exposed to and to what degree?

If you find a category where the questions don't apply it's okay to skip over them if you are certain that you tried to the best of your ability. You may come across the answer at a point later in time. If you would like to learn more about SWOT analyses, Google is your friend.

## OPTIMIZATION

After you have conducted a full audit, the next step in the process is to optimize the system. What is optimization? Optimization, in this context, can be defined as the action of making the best or most effective use of a resource or situation.

What optimization means to us right now is it provides you with several tasks to accomplish. The first task is to focus on threat and weakness minimization, and the second being to select what type or order of a value set is needed to accomplish whatever particular goals you have.

Optimization is designed and used in finding and eliminating wasted energy sources in your 3D value set.

# SWOT ANALYSIS



## STRATEGIZING

Strategizing closely follows the optimization process even with a few overlapping areas. What is strategizing? Strategizing is the devising of a strategic course of action. As you start to set goals in life, having a clear understanding of your 3D capital will give you the insight and clarity needed to reach the desired destination. Strategizing is the last step of the capitalization process and the most valuable. Going through life without a vision or charted course will leave you forever exposed to chance and going in circles on the rat track.

## CAPITALIZATION PROCESS

Once you have taken an account of what you can bring to any table, the focus should then shift to packaging that value. The goal is to take your concentration from a consumer first or time exchange value system and pivot to that of a producer. The question you must answer for yourself is what product do you offer?

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### *WHAT PRODUCT DO YOU OFFER?*

What family recipe, or skillset is unique to you? If you are among the percentage of us that are not entrepreneurial minded, then you are faced with two viable options. One, you can find the yin to your yang and create a symbiotic relationship with that person, or, two, join an investment group (see Facebook post labelled Legacy Wealth Builders Network) and just be a passive investor until you find what your “product” is.

For me, I chose to become a writer, motivational speaker, and persona, Mr. Get It Done. I packaged the knowledge and insight that I’ve gained in life and will continue to venture into other avenues of enterprise that allow for passive income. Right now, as I write this book, I am incomeless. I took a Leave of absence from my rat track place of employment and decided to invest my human capital into this book in order to convert it into financial capital. I took a gamble to make this project a reality. I jumped. Not everybody will be able to make this type of pursuit of capital conversion.

Here's why. I'm 35 almost 36. I came home from prison almost two years ago. Here is my reality. I have billions of dollars in potential human capital. However, there is the realization that must take place to convert that capital. Now I can stay on the rat track and work, work, work, until I forget what it is I am alive for. There is a quote that speaks on the two best days of your life being the one of your birth, and the one when you find out why. I found out why, and it is to help you, and you, and you, and even you over there in the corner.

So, for those of you who griped about the sticker price of the masterclass, let me help you understand the whole reason for knowing your worth. I offer you an almost one-on-one experience to Turbocharge your Network. The content is delivered in an easy to learn method and here's the secret. The price will definitely go up as my value increases. However, two things are assured if you were to decide to join the Masterclass. The value you receive will be 1000X what you pay, or your money back.

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Can I assure that your life will never be the same after the class? I can only promise to hold you by the hand (not literally just in case anyone had the thought) until you get it, and if you cannot then the return of your capital will be at your disposal. But I'm sure if you are reading this book, it will be a matter of time before you link up with me. Why?

### BRANDING

Who is Mr. Get It Done? Surgical, methodical, authentic, reliable, tenacious. (S.M.A.R.T.). The Get It Done Way. Hi, welcome to the branding section of this tour of my product vault. Take your shoes off at the door and make yourself comfortable.

I also took on the name The Real Mr. Get It Done because somebody already felt they were Mr. Get It Done. However, not in the aspect that I chose, so technically I am both. Anyway, not only was it ok for those people to want to be Mr. Get It Done, but we all should. I almost wanted to prove myself to be the best of them, maybe by challenging them to a match or something, but then I had an epiphany. Why not listen to the market tell me what it wanted, so I decided to wrap the whole desire into my brand. I decided to clone myself, in essence. I was the only one to take on the name as a public figure, as well as my penname, so ladies and gentlemen I am pleased to formally introduce myself as Mr. Get It Done. Now let's get the rest of this book done so we can change the world together.

Enough about me, what's your brand? How are you packaging that brand? Are you marketing that brand as a way of life? These are the questions I need for you to focus on before you can convert your human capital into financial. I hope that I have delivered so far. If I have, then you know you should be signing up for the E-course designed to teach you the concepts of this book in a slower more expansive way. Or you can go straight to the Masterclass enrollment. I'm Just saying.

This pitch that I have sprinkled into this section is the result of my living and breathing my brand. I just wanted to show you what it looks like in casual setting. If I can get just 1000 of you to align with me in understanding the principles in this book, the wealth revolution will be unstoppable. Can you and

your brand become one? Most of you are already planning to take back your future from the machine, and I am loving it. However, remember where you are and where reality is. The rest of you who are still running in circles on the rat track will join us eventually. Don't resist the inevitable.

### REALIZATION

When you bought this book, you helped me to realize my human capital as it was converted into financial. If you didn't buy this book and you received your copy for free, now is the time for you to bless the plate. Please see the nearest usher to take care of that. If you don't pay now, then you will pay later, so you might as well pay now, don't you think? If you have received the value of the sale price thus far, then it is only right that you now offer to pay for the book. If so, the Cashapp is \$TheRealMrGetItDone.

Please write "Pay it forward" in the note section. If per chance I haven't added any value to your life yet you are still reading this book, keep reading, I guess. Also, if you did pay the retail for the book and you feel that I have exceeded the value exchange, I am accepting tips. Please write "Tip" in the notes section. Please and thank you.

Whenever possible you must be selling or setting yourself up to sell. Potential is just that. Until it becomes reality it will never be realized. What is realization? The term, in this application, comes from the world of finance. I'll give you the quick shot example. If you buy a stock today and it goes up tomorrow, you have potentially made a gain. When you sell it and lock in the profit that gain is then realized. Realization is the point in time where revenue or capital gains have been generated, or conversely if you sell at a loss.

What I want you to do right now is close your eyes and imagine your ideal life. What drives you out of bed every morning if you take away the financial aspect of life. Most of us never have considered what it is we love to do that isn't attached to the rat track, or to familial responsibilities. This is the time that we all start living life on purpose and realizing our dreams and ambitions, but you

## Turbocharge Your Network

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must see it first before you can bring it to life. This next section will hopefully help you calibrate your scope.

### EXAMINING 3D NETWORTH

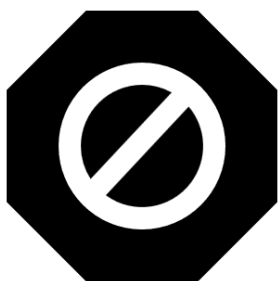
Now that you know what you are goaling towards, let's look at how you can realistically get there. This book is about accelerated wealth accumulation and legacy building. Up until this point, I have been trying to do the mental work that is required before you can change your behavior, and I feel that you are not mentally prepared to get down to business. With that said, I want to put your mental calculators on standby as we do mental gymnastics in the upcoming sections. Yay!

I detect some of you are ready to get down to business. I felt your repulsion at the "not" in the sentence. Congratulations, in your honor, we shall move on.

### *WHAT IS LIQUIDITY?*

Liquidity in finance refers to the ease with which a security or an asset can be converted into cash at market price. In this case, it means that and more because of the 3D approach. Essentially, what this means to you is value extraction or realization of alternative capital. How liquid are you when it comes to your human or social capital? The question wasn't rhetorical. None of my questions are rhetorical. I really want you to answer these questions for yourself. At some point earlier you should have gotten a piece of paper and a pen, now would be a good time to start writing, or not.

### Why does liquidity matter?



Liquidity gives you flexibility. Flexibility gives your capital the greatest chances to take advantage of opportunity. Taking advantage of opportunity is how the rich stay rich, and not having the ability to take advantage of opportunities are one of the reasons why the poor stay poor. When it comes to the liquidity of your alternative capital, there is a process that is

involved due to the nature of the capitalization time. As you build up your alternative capital, you need to always be plotting the path to market.

Remember, potential worth doesn't count until you bring it to market or realize it. I'm a billionaire in Human capital. You doubt that? Okay, so here's the game plan for me at this point. If you are reading this book, how did you acquire it? First, thank you. I really mean that because you were chosen by fate. In a mathematical world, consider the infinite possibilities that existed for this event to take place. From the experiences and knowledge that I've gained in my life to the writing of this book, and it's being placed before your eyes or ears if you are listening to the audiobook.

Let's go further, if you were referred this book, then there was at least one additional sale unless that purchase was a part of a chain of referrals. Let's just imagine you are among the second generation of purchasers. It's also safe to assume that out of all the lifetime readers of the book, at least 23% purchases the E-Course, and about 45% of them will take the masterclass at some point.

I am satisfied with those numbers. Here's why. 100% of that 45% will become an arrow in the 1000 arrow organization. It's a requirement, but, even if it wasn't, I am fairly certain that I would have 100% retention. No, I am not going to share the 1000 arrow plan in this setting, however, for speculations sake, by the end of this book you'll have a better idea. For the time being, I want you to listen to the rest of my plan to capitalize a billion from my alternative capital.

Soon after the release of this book (CF1) and opening of E-Course/ Masterclass (CF2/CF3) enrollment, I will be starting a podcast on a YouTube channel (CF4) centered around the book and its community. Once I build a base audience, I will then begin seeking out speaking engagements (CF5), and ultimately a quarterly seminar (CF6). At the latter levels of the plan, there is branded merchandise being sold. (CF7) Now, factor in a 2–5year timeline to reach the seminar circuit of the plan.

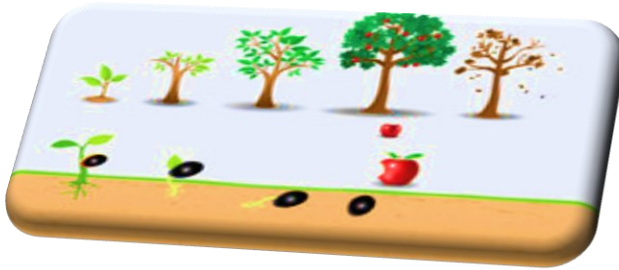


#### EXPORTATION=CASHFLOW

When you read my “plan”, did you see the Cashflow tree (CF). Before you can create a Cashflow Tree, you need your product to have gone through the stages of market-ready development. Seed, seedling, sprout.... Once you are in business, the next level of detaching your “business hours” from the business’s income can begin. Can you count how many Cashflow Branches you have connected to your root product? If your answer is one, or anything close to one, please pay attention to the image to the left. I’m not going to explain what it means. Just look at it until your check engine light goes off.

Going back to “my plan”, I gave you the outlook I have for this product. Now, I want you to just assume that I have follow up projects and in 10 years there will be a small forest of Product backed Cashflow Trees. As you plant seeds today, prepare yourself for the nurturing of tomorrow. As you nurture the seedlings of

tomorrow, prepare yourself for the harvest whenever that yield comes. With each harvest that comes, the key then becomes to find new ground to plant the new seeds.



### *PRODUCT VALUE EXCHANGE*

What is a product value exchange? It is a two-fold answer that details both the who and the what. The phrase itself has three components that give it its significance. Product is self-explanatory, also I just spent the last couple of sections expounding on every angle of this book as a product, so I am trying my best to reduce the redundancies of explaining what has already been explained. Basically, the product is what is being offered to the market. It can be tangible as a bottle of soda, or it can be intangible as an idea or service. Product will however fall into either an actual physical representation or a service offering. Value is multifaceted and can be relative in some aspects of its nature.

For example, according to Wiki, there are four types of product value offerings: functional, monetary, psychological, and social. In other words, before we purchase a product or service as a product, under normal purchasing conditions, we will assess whether if the product adds value to our lives or not in the case of a bad or no/low value product. Exchange serves as both the place and the act that transpires between the product offering and the purchaser.

A product value exchange serves as the basis for a healthy relationship between the two sides of a transaction. The producer receives the capital or capital

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equivalent and the consumer the product. The determinant of a continued relationship will most often be the value bond that was or was not created by the consumption experience. Now, when you factor in the law of diminishing returns and competitive forces into the equation, a picture of what you must do as the producer to provide alternative value should become clearer.

Let me explain, if all I wanted was your money, then I think you would feel that energy. As consumers, we know corporations whose products we devour daily generally only want one thing-your money. That's one dimensional.

Take a company that has a social mission woven into its business model, such as Warby Parker, and you now tap into the social capital of your customer base as well. Or, now that all my students think as 3D Networthers, take my brand for example. When you purchased this book, it was an investment (value to you) whether you knew it or not. Yes, I wanted the money (value to me) as I have thanked you already, but I invested in your human capital (value to you), and the latter parts of the book will invest in your social capital (value to you). Then I will offer you the opportunity to continue the relationship and do it all over again at a higher vibration. Then one more time, at which point I can almost promise you that the excitement you are feeling right now (about your own product and life transformation), will be nothing comparable to that experience.

### VALUATIONS

Now that you have your product ready to market, those of you who do, what is its value? Before one sale is made, how much is the brand worth, not its price? How do you calculate it? The first question that must be answered is how much value are you offering, if quantifiable? I don't know how much value that you will receive from this book or related products, but I do know relative to its price you are getting the infinite return. My price point is reasonable for me and acceptable to you. However, I can't stress the value exchange enough. If your product is physical in nature, such as a consumer electronic, then value is calculated a little different. There are more factors involved in physically restraining situations.

We are looking for the valuation of your product, not price and not represented by dollar value, by taking the POV of the end user. Does it make them happier?

Does it entertain or elicit joy? Does it hold a potential lifetime connection or is it a consumption product, such as food stuffs? Will the consumer have to replace the product, or will they be return customers of future product offerings? These questions and any I didn't include will start to shape a clear image of what it is you are offering and its value to the consumer.

The price represents its value to you, the producer, but its value comes from the end user. Now you can shape the value to a degree with ingenious marketing campaigns that take advantage of understanding the psychohabits of consumers. If you don't remember the flyer from earlier regarding the industrial budget for neuroscience in marketing. It's the nature of the game folks and I've given you a leg up on the rest of players, but the choice whether to use the information to your advantage or not is yours to make. All I ask, once again, is to not be evil. Don't toe the line between persuasion and manipulation or good and mal intent. What you will find to be true as you evolve intellectually as beings is that the majority of the population around you will not.

Did you forget our reentering the Matrix symbolically at the start of this part of the book? I know you did, it's ok. Just stay aware and you will see what I mean. To live on the rat track requires a certain robot-like routine through life. What do I mean? I won't even explain it, instead I want you to see for yourself. I want you to either stop and do a 24-hour time audit (detail what you do in a 24hr span) for a two-week period, or actually document how you spend your every minute for the next two weeks. Where do you go? What do you do? When does this routine vary? How often does this routine change?

If you are running with the pack, you are going to be subject to the rules and ideals of the pack. However, as soon as you get off the track and out of the race, you then must decide what you want from the freedom of not being enslaved to the chase, and why. The reason I took you down this side street is I need you to set your why's before you set your valuation. Why choose freedom? What is freedom and at what cost does it come, and why is this what you want? I'll tell you now that there will be no freedom without sacrifice or investment. I'm not talking exclusively about finances, but mental and social as well. Free thinking,

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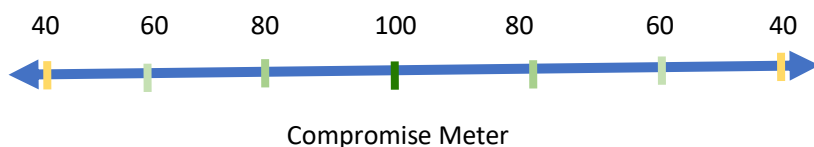
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impervious to what's trending. The answers to these questions will keep you focused and enshrouded by a sow first or positive value offer mentality in your valuation of your product. This Mindframe hack sets the stage for the win, win, win, mentality.

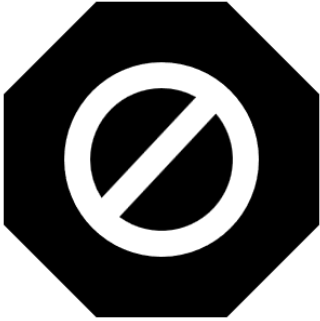
### WIN, WIN, WIN

I once had a business partner in a sketchy business. It was one of those "loophole" businesses, but a business it was nonetheless. We were having trouble getting our customer acquisition costs down because of the approach we were taking. One day I was thinking about how we were going to overcome the current issues we were facing, and I had the idea for a different approach. Up until that point, we had been taking a scattergun approach, but I had the idea to pivot to a more focused route. For example, let's say the old method was like throwing 1,000 darts at a target out of reasonable range. Every so often you will get a couple to stick, but the macro rate is terrible as a ROI (return on investment). So, what I proposed was to one, stop throwing darts, and two, start throwing knives.

Value is geared towards the end user as price is to the producer, and, as the two reach homeostasis, market stability is achieved. That is the essence of the win, win, win, value exchange. In Steven Covey's *The 7 Habits of Highly Effective People*, the fourth habit is to think win-win. I introduce the third win as the market. When you structure your deals or enter negotiations, there is a value continuum that the deal falls upon if you chart it, however it is not linear. On one end is no value and at the other end no value with perfect value falling true middle. The green areas (market building zone) are where you want every deal to land, and it represents your value to price ratio with the hundred being perfect with no compromise. The number line itself represents the willingness to compromise or restructure to benefit all parties involved.



In other words, what you ultimately want to do is create market sustainability or same store sales automation by creating product value exchanges that in turn create the Exchange itself as a marketplace.



### Why does this matter?

Who wants to walk away from a deal or relationship with a feeling of loss?

Depending on the severity of the cause for the feelings, your response can range from nothing to extreme anger and the need for retaliation. There cannot be any assumptions about the need for honesty in contractual agreements, however that is not the way contractual law works and

reality states that the less armed intelligence shall provide the spoils of the negotiations.

Intelligence, used here, in the context of due diligence and informational defense weaponry. All negotiations aren't hostile, and everybody is not out to get you, but, since some people are out to do just that, there must be the adequate security in place to protect your best interests and the interests of the whole organization when dealing in complex contractual agreements. It is your responsibility to know or know better than to not have a trusted advisor on retainer.

As this chapter ends, I want to tell you a little about Mr. Get It Done. I read the book *Up From Slavery* by Booker T. Washington at least three times while I was incarcerated. I pray all of you know who Booker T. Washington is and how influential his work towards the advancement of society was. One thing I remember about his story was what it took to get there. I imagined leaving home at a young age with nothing but hope and directions. His mother armed him with the knowledge he needed to make his aspirations become a reality. One thing in particular that she told him before he left was to create a vacuum

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in the room. What this meant was don't just be the best black but be the best person period, in everything that you do. Strive to be the one person the room will have trouble existing without and you will always succeed. I paraphrased that of course but we all get the point. How this translates is: create a space for yourself by starting with the best you and then you'll be the best period or at least give anyone a run for their money.

Keep watching. I am giving you the "game" as I execute it. When was the last time a "Guru" did that? I am super excited to see your light come on for the first time or get brighter as you discover the limits aren't limits but averages that can be defied easily.

*Any fool can know.*

*The point is to understand*

*-Albert Einstein*

## CHAPTER 6: NOW WHAT



Which way is he running?  
How quickly are you able to shift the image? As this part of the book comes to an end, I will be brief and try to stick to the bullet points in this chapter. I hope you have had your face to the mirror of reality moment by now. There was an overarching theme that emerged when I was drafting the foundation for this book. Turbocharger. Turbocharging. It's what led to the title of the book.

I believe we are all in agreeance with the notion of the brain as a computer and the programs that run on it. Now, I want you to zoom out .

The body is a unit. A system of systems. Please allow me the grace to chase a rabbit. Have you ever thought about why medicine has so many side effects? I'd like to draw your attention to Candice B. Pert. Show of hands, how many of you know who this is, without Google?

Before you Google her, if you haven't already, I want you to consider and understand a few things. Paradigm shifts in science have occurred throughout the history of scientific discovery, and we are about to have an oracle moment. Bend the spoon. If you have never seen The Matrix, sorry not sorry, catch up please and thank you. Candace B. Pert was a female neuropharmacology scientist in a male dominated field at a time when it was cool to be an asshole towards certain classes of society. Access to information can mean life of death

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for you when you aren't aware of what could or could not have helped you. Candace's story in a nutshell is she went to work for the country's National Institute of Health in the late 1975, faced systemic sexism, got robbed by her boss or "head scientist" for the Nobel prize that was awarded because of her lab work. If you need to go to Google, do so now and come right back.

As you have learned so far, if you googled her, she later found essentially the natural cure or suppression agent for HIV/AIDS, however she could not secure the backing to get the funding to develop the science because of its essential low return potential. While employed by the government, her groundbreaking work led to the development of opioid cancelling drugs, such as Narcan, when she discovered the body's cellular opioid receptor. You should just read her memoir. If you can't put two and two together by the time you finish the book, I need you to analyze your loyalty codes to "your government".

Ultimately, she either left or was forced out of the NIH for whatever reason that is true whether it was her challenge to the status quo or the artificial ceilings on top of the systemic sexism she faced. She left and started her own holistic science practice and went on to pioneer mind-body science. The primary reason for this was her interdisciplinary approach or understanding that all the body's systems are connected and communicate chemically with each other. Therefore, it becomes impossible to isolate one system without potentially affecting others, which is why there generally is a laundry list of potential side effects with medications. The data to support the disclaimer comes from the years of clinical trials needed to deem medicine safe in the USA.

## KNOW BETTER, DO BETTER



I don't have a speech or sermon prepared for you , just a few words of encouragement as we all try to give our best. There can't be anything more infuriating as a parent than a child that breaks a rule when you know that they know better.

I can remember many attitudinal adjustments in my lifetime, some physical and others a combination of total hell. Well, for me it took that long 13-year vacation I went on that time after I committed armed burglary and got caught. Whatever you want to call it. All that matters to me is the way I came out on the other side. My wilderness moment brought me here before you today as the time is most needed.

I don't want to imply that I didn't know better then, because I most certainly did, but I also do want to stress the need to not allow the circumstances of past mistakes to dictate the outcome of your future. When you know better, you must do better. You cannot afford to fall into the same den of snakes you were thrown into. Statistically you are an anomaly. You are not supposed to be here at this moment in your life. You and I both know this to be true. You can attest to the goodness of somebody's prayers for your life.

Though, some of you have never been introduced to the system, you have been imprisoned to falling short of your total potential. If programming has been your handicap, that is no longer a hinderance as it once was. What stands in your way now? Hopefully it isn't you.

### *BRAND AWARENESS*

When you change the way that you value your Networth, you will be able to change your behavior to reflect that. You start to move different when in public. You think twice before you say things. You think before you act, and you speak less when what you say, do, and disclose can affect your high valuation of yourself as a brand. Remember that perception is ... However, if you are not aware of your alternative capital as it can factor into the financial realm, just look at cancel culture. When you say or do something questionable, the court of public opinion is on your ass from day one. The time of information at the speed of a click has enabled scandal or confusing click-bait to spread faster than the truth can put out the fires of doubt. We are living in an interesting time historically. Particularly, because of how valuable the defense of the mind will be moving forward. Just know I said it right here on 5/31/2022. This book places me in karmic good graces as it is my gift to you .

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Brand awareness in this case is your presence of mind when you are interacting with the public. Whenever you meet a new person, introduce your brand first as a part of your identity. TRUST me, you'll thank me later. Now, I didn't say sell anyone anything, I need you to know the difference. No one wants you to pitch them at first meeting, however at the same time people are generally curious when it comes to the occupations of others. I said for you to introduce yourself and your brand as one.

What that requires is scripting and improv working in tandem. Never go into any situation blind without intel. That would have been your first mistake. You want to always, if possible, be aware of your surroundings. Also, you need your greeting to be consistent and fluidly confident because if you aren't proud of who you are why would it stand to reason that I would be. If you follow my three Cs of effective communication, then you will be that much more effective. Charm, charisma, and care.

Let me unpack that real quick. Charm can be understood as intellect or wit or likeability through relation. Charisma isn't the electric cheerleader spunk that everyone actually hates in adult life, but because you are such beautiful souls, they never can bear to tell you that it aggravates them to no end. You're welcome. Charisma is however the magic that comes because of understanding who you are. When you are a bad motherfucker and you know it, you don't have to open your mouth and speak when you enter a room. As energy beings, we can pick it up on a subsensory level. In other words, we sense the energy of each other. It had been called the "vibe" of a person in other dialects of this language we call English.

Care is the icing on the cake, so to speak. There are more inputs than there are outputs on your body. Evolution or creation made it that way meaning you should shut the fuck up much more often and listen. I don't mean that half ass listening that you may be accustomed to, real focused and genuine listening to someone and they will tell you everything you need to know about them. We are who we are subconsciously and there isn't a way to fake that as it is with conscious behavior.

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Trust capital comes back into play here. The bond that is created by the safe release of energy is one that can easily become affinitive with a little nudging.

You can approach every relationship with the intention to find the win-win-win zone. The habit or Mind hack will create a psychological restraint system designed to not cause damage to the brand, while at the same time subtly achieving the traditional definition for brand awareness.

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*Never go into any situation blind  
without intel.*

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The art of branding is a skill you will need in your human capital bank. I must state the importance of reputation and brand vitality because I need you to not miss the importance of this principle. When it is time for you to enter through the doors to the next level of success in life, I want to be confident that I can trust you represent my brand well by representing your own well. It's a win, win, win. Don't you agree? Good. Moving on.

### *NAME LEVERAGE*

Oh, you must not know my name. How many of you have heard this saying? There is a more forceful version of the phrase that I will not repeat at the moment. However, there is a post on the book's FB page just for your answer. Please leave your ratchet ass friends at home on this one. If you need translation, try [urbandictionary.com](http://urbandictionary.com)

For the more sophisticated of the bunch, which is hopefully more of you than it is them, there is a better way to express this. It is called keeping your name as clean and unblemished as possible. This includes your credit report. Name leveraging is the foundation that credit was built on. The creation of an entire industry was achieved by converting credit worthiness to a mathematical formula.

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Social capital is where you are going to make your best gains in compound interest. That is the aim of influencing as a social capital derivative. How many people are there in your life that can get any ask at any time of the day? Ok, based on the small number of people that qualifies, the opposite must be true on average. The truth may set you free in this case because you have the awareness of your value in the eyes of the beholder, where it actually matters.

Now I don't want to confuse you, I don't care what you think of me. However, I do, at the same time, want to be able to establish a relationship with you to the degree that we can do business. I don't expect you to come to my rescue if I call, but I reasonably do rely on your trust of this knowledge and my intent for giving it to you. I had to lose the value of my name to realize its importance. I was the boy who cried wolf as a kid, and I remember the time that I was accused of something that I was innocent of.

No matter how much I pleaded for belief the pleas fell upon deaf ears, which made me very angry. If I was guilty and I had gotten caught, then it would have been a different story and outcome, however since I was innocent the nonbelief was infuriating.

What if I was an adult and I created a pathology by being in and out of prison, instead of the one time they tricked me into going. In the court of law, it is called similar transaction history, and it is used against you in the same way as it is the boy who cried wolf. You end up judged guilty because you have set the pattern of guilt. Name leveraging is when your representation is one that can be used to get things done. No one wants to be associated with anything negative unless they actually do. For the most part, we just want to be treated with the benefit of the doubt, even when we have squandered all of our social capital by taking integrity losses.

Character, honor, respect, and integrity should be the basis for our interactions with each other, but we know this is not the case. So, I implore all of you reading to start working on your social capital accumulation and you'll see a change in your environment as the day follows night.

Wealth accumulation analysis of your Network growth rates should be conducted regularly as you begin to build your name and brand awareness. Finding the best quantification methods that work for your particular situation will keep your value as close to true that it can get but remember that social capital realization is dependent upon the outside valuation whereas financial capital is exclusively singular in objectivity. Basically, you either have financial and human capital or you do not, but with social you have it if you and I agree that you do. If that makes sense to you, drop a like in the FB group on the social capital post.

When your name is mentioned in rooms, you want to control what's being said as much as you can, and in the other situation where you cannot have your lawyer ready to cause consequences. The reason that we have civil laws that protect your reputation in the public square should convince you of the importance of keeping your name clean. Or at the least cleaning it up after you have managed to throw a bit of dirt upon it. You must do the work to straighten your face card as the kids say.

### WHAT'S WRONG WITH YOU?

I have a series of questions for you as we close this chapter. As promised, it has been brief and to the point, I hope. I admit there were a few rabbits chased along the way, and I'm sure you have found me to either be funny or suffering from lunacy.

Answer the following questions. Take your time and explore the depths of your mind to find the answers.

1. How are you currently using your 3D capital to grow your 3D Network? If you are not, why?
2. How is your 3D Network growing? How are you measuring your growth? Are you charting your progress?
3. Are you pacing towards retirement or are you running? What is your retirement schedule? Should you accelerate it?

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4. Where are you in your life? Does that place scare you? What are you prepared to do about it?

The questions that I asked are for your clarity. I can't stress the importance of being aware of how often you are examining your progress. Set yourself a weekly or bi-weekly reflection time and revisit the direction you are headed in.

5. Are you on course to reach your set goals and their related timelines? If not, where did you deviate from the plan?
6. What have you learned from the deviation that will help you to stay true to the plan?
7. Were there any outside forces that contributed to the deviation? If so, how do you limit the influence of said forces if possible.
8. Can you easily admit your mistakes and learn from them to move forward?

Remember, if you are still operating from a one or two-dimensional reality, then what are you leaving on the table. Unrealized gains can easily become losses in a market downturn. The scarcity principle is not an unrealistic application in this case. Nor is it a marketing ploy to influence your purchasing decision. Missed opportunities of rare occurrence will be those moments of regret we all discover later in life as we look back on how scared or fearful, we were in our caterpillar stages of financial life.

It is perfectly normal to allow uncertainty or novelty to dictate how adventurous we are with our finances. At the end of the day, you must be aware and utilize that awareness as prescribed to keep you ahead of your competitors or the man/woman in the mirror.

*Full disclaimer: I want to prepare you for what lies ahead or in store for you in the next part of this book, I am going to turn up the heat a bit. Most of you suffer from complacency and stagnation as a result of missing discipline codes. Slow to act thinking will get you left at the starting line every time. It then becomes everyone else's fault but your own, as you drink from the keg of denial. I am going full Marine Corp gunny real soon. I didn't want to shock you.*

I bid you this temporary parting gift from the mind of German philosopher Immanuel Kant:

*Only the descent into the hell of self-knowledge can pave  
the way to godliness.*

*-Kant*

## PART III: TURBOCHARGING

## CHAPTER 7: WHY ARE WE HERE?



Stop what you are doing!  
Hi, welcome back. So, we're jumping right in on this thing called *Turbocharging*. I will be using imagery and analogies from a range of male skewed industries. Ladies, I apologize for any concepts that cater to your male counterparts during this part of the book. It's not personal, nor a slight to the female presence in any of the industries.

I'm guilty of playing the averages. However, I have a lot of foundational groundwork to lay in a small period of time here, so I will be sprinkling trinkets along the way that may or may not seem relevant to a turbocharger. It will all make sense in the end. The purpose of this is to get your mind accustomed to moving quickly in tandem with your logic and memory. Turbocharging is a Mindset or Motivational program. It derives from the Get It Done Way™ of yours truly, Mr. Get It Done.

I don't think any of you are currently wealthy, if you are, kudos to you and to myself because I definitely didn't expect you. For the rest of us People of the 90%, this part of the book deals almost exclusively with your behavior tied to motivational mindsets. "Off your ass and on your feet, ain't no time..." How many of you were able to complete that movie quote?

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The way your mind recalled that is the way it needs to be able to recall the efficient paths to situation management. Generally, as I showed you earlier (if you completed it) with the time audit, our lives are on average a collection of routinized cycles sprinkled with a few habits for filler material. Here's a quick test. When you go anywhere frequently, such as a job or school, do you take the same route at least 95% of the time? How many different routes are there to get there? Your primary route may be for time or distance efficiency, but it has become habitual. If you want test this on your own, break your routine and watch how cranky you get. Also, do you remember the lesson on mental shortcuts and the brains inner tendency for maximum efficiency? Maybe I said it differently.

If you have begun to hack your life so far, bravo for being a natural turbocharger. If not, don't beat yourself up about it. I'm about to get on y'all ass in a minute. (See [urbandictionary.com](http://urbandictionary.com) for translation) For most of us, the old way wasn't working. If anything, I pray that I have relieved a bit of your stress related to any of the inner lessons you have learned thus far. If you are the reader that hasn't learned anything yet, I pray you hurry up and ask me for your money back. Don't you run to the review boards and talk shit either.

Y'all play too much. Get serious. So, I know all of you have found something limiting in your life and are feeling optimistic about changing it. I am optimistic for you as well. There are a couple of you who haven't decided to change anything because life has worked out fine for you thus far. Round of applause to you, please find the post on Facebook titled *#1 bullshitter*, and leave your credentials. I'd like to meet you.

### WHAT IS A TURBOCHARGER?

What comes to mind when you think of turbocharging? Power and efficiency are a delicate mix. To maximize one, you must sacrifice the other. However, what turbochargers are designed to do in the automotive context is the perfect analogy to wrap around the concept of power and efficiency maximization in your life. I took the liberty to consult a maker of turbochargers (copied and pasted from their website) to get an expert opinion:

A



*turbocharger, (or turbo), is a turbine-driven forced induction device that increases an internal combustion engine's efficiency and power output by forcing extra air into the combustion chamber.*

*This improvement over a naturally aspirated engine's power output is due to the fact that the compressor can force more air—and proportionately more fuel—into the combustion chamber than atmospheric pressure alone.*

*In naturally aspirated piston engines, intake gases are “pushed” into the engine by atmospheric pressure filling the volumetric void caused by the downward stroke of the piston (which creates a low-pressure area), similar to how liquid is drawn up into a syringe.*

*The objective of a turbocharger is to improve an engine's efficiency by increasing the density of the intake gas (usually air), thereby allowing more power per engine cycle.*

*The turbocharger's compressor draws in ambient air and compresses it before it enters into the intake manifold at increased pressure. This results in a greater mass of air entering the cylinders on each intake stroke. The power needed to spin the centrifugal compressor is derived from the kinetic energy of the engine's exhaust gases.*

*A turbocharger may also be used to increase fuel efficiency without increasing power. This is achieved by recovering waste energy in the exhaust and feeding it back into the engine intake. By using this otherwise wasted energy to increase the mass of air, it becomes easier to ensure that all fuel is burned before being vented at the start of the exhaust stage.<sup>20</sup>*

## Turbocharge Your Network

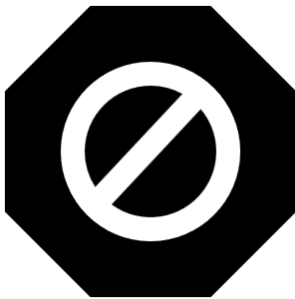
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This then translates into an approach to creating Power and Efficiency.

According to the Oxford dictionary, there is a second definition of turbocharge: *to make something grow or increase at a faster rate than usual or to make something much more effective.*

When you look at the design of turbochargers from an engineer's mindset, then apply it to your life you will never be the same. I would like for all of us to become *Turbochargers* by the end of the book, or at some point in our relationship continuum.

### Why does this matter?



If you know you have not been living up to the expectations that you have set for yourself, the time is now for you to get it together. I'm sorry, but, if you don't shake off the inaction code running in your mind, then you'll find yourself telling wish stories at the cusp of the end of your presence here on earth.

The only thing we will remember about you when you die is nothing. Only a few will keep your memory alive actively, but that will either reach its limit or die with the person carrying the celebration.

Unless you leave a 3D legacy, we don't know you. However, why would we, if you admit to yourself that you have a trophy wall of regrets, how could the opposite then be true. It cannot. This means the larger the impact you leave on this planet, the longer that the surviving generations will celebrate your life. Until the age of social media, I can't remember a time when we celebrated the birthdays of people long passed on, who did nothing to warrant such celebrations. I may be wrong, feel free to fact check me if you wish. Are you ready to make a mark that can never be erased? Let's get it!

## THE PHYSICS OF MONEY

### WHAT IS ENERGY

According to britannica.com, *Energy is the capacity for doing work. It may exist in potential, kinetic, thermal, chemical, nuclear, or other forms.*<sup>21</sup> Energy can be neither created nor destroyed. It can only be changed from one form to another. This principle is known as the [conservation of energy](#).<sup>22</sup>

*Einstein said, "Everything is energy and that's all there is to it. Match the frequency of the reality you want, and you cannot help but get that reality. It can be no other way. This is not philosophy. This is physics."*

Do you have a ritual that helps you to focus your energy? Before you answer that question, allow me to clarify. Do you do any of the following: pray, obsessively think to no end, meditate, practice yoga or martial arts? Good, then the answer to my question is yes. I'm not going to go much further into the metaphysics of energy; however, I would like to pivot to an easier concept to grasp. Vibrations. Particles and waves. Physics.

Particularly, sound waves. Every reader of this book has felt the vibration from the lower frequencies of music tones, therefore you have the referent already in place to make the shift in understanding of vibrations on a personal level. For some of you, this will be remedial or refresher material. Please, bear with me. Say a few words out loud. Now say a few more words out loud, this time paying attention to the vibration from your voice. Hum your favorite tune. When you get to the lows of the tune, can you feel it in your chest?

Can we agree that anything in motion has energy? Ok, Einstein ascribes energy even to the motions of the thought realm, can we all agree with him? Why is your body warm? Energy on a molecular level. Excluding inanimate objects, everything that moves expends or expels energy. Can we all agree that we are beings of energy? Okay good, from here is it then reasonable to accept that energy then is a force. Well, whether you accept it or not, the Eastern community did and have studied the principles of energy and the body's relation to it for thousands of years, so the data is there for examination.

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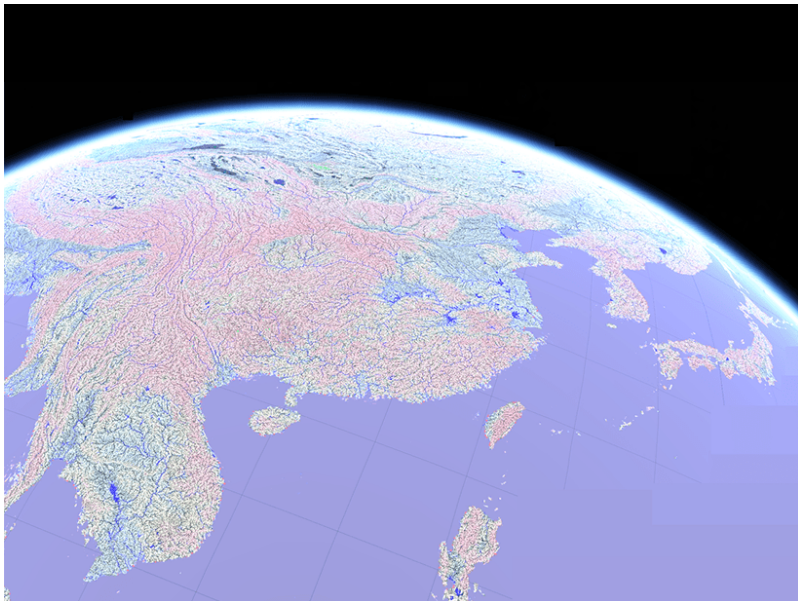
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*Energy is the capacity for doing work. It may exist in potential, kinetic, thermal, chemical, nuclear, or other forms.*

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As you come to understand Self, you begin a lifetime journey of learning to find the truth in all. For practical purposes, I want you to rate your knowledge of energy as a manipulatable force from 1-10, with 1 meaning you don't know what the hell I'm talking about. Next, I want you to rate your laziness level from 1-10, with 10 meaning you are an Olympian when it comes to getting shit done, on time, every time. Be honest, don't lie to yourself. It's okay it's only you and you. You realize you may be afraid of your own shadow, moreover your inner critic.

WHAT IS THE OBJECTIVE OF CAPITALISM?



Numerous waterways in East and Southeast Asia are depicted in this visualization from the new MERIT Hydro global river map, which was developed using a mostly automated algorithm that determined the likely shapes of rivers and streams around the world on the basis of up-to-date topographic and crowdsourced data sets. Credit: Dai Yamazaki

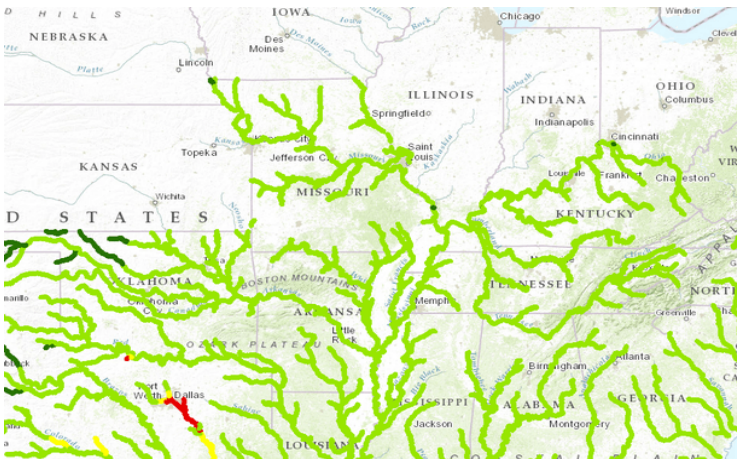
Any guesses yet? What came to mind when you saw the image above? Chew on this definition from Investopedia<sup>24</sup>:

### Two-class system

*Historically, capitalist society was characterized by the split between two classes of individuals: the capitalist class, which owns the means for producing and distributing goods (the owners), and the [working class](#), who sell their labor to the capitalist class in exchange for wages.*

*The economy is run by individuals (or corporations) who own and operate companies and make decisions as to the use of resources. But there exists a “division of labor” that allows for [specialization](#), typically occurring through education and training, further breaking down the two-class system into sub-classes (e.g., the middle class).*

Now, Look at the image below.



Anything now? No? It's ok. I want you to remember these images for they will be recalled later.

Both images are of river maps, the first was more a macro view. It has been a while since we did a visualization together. Remember that dollar bill we visualized together in the intro? This time, I want you to visualize a \$100 bill. Particularly of the newer variety. Then I want you to create an army of them. Make them all stand in four or five columns awaiting orders. Can you feel their energy? Excitement?

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Okay, now I want you to look at the image above and focus on the green lines. What do rivers do energetically? They flow. But wait, let me recall the excerpt from Investopedia. There is a lot to unpack there. The excerpt starts with “historically” as its opening word. Think about that. How long has this system been in existence. This has been its design from the beginning.

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*The capitalist class...owns the means for producing  
and distributing goods*

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Let me first clarify that I am not suggesting that either of the classes are inherently more valuable than the other. However, it is clear that one is more valuable when it comes to the benefitting from the value exchange from the labor of the working class.

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*...the working class, who sell their labor to the capitalist  
class in exchange for wages.*

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What then is the issue in your life? The true differentiator between the classes in the equation is time. How much is your time worth? Let's be honest. Do you know how to calculate it? Do you know the difference between information and education? In the introduction, I presented a correlation with poverty and education, or the lack thereof. To calculate how much your time is worth, take how much you make daily and divide that number by 24. The result is how much your time is worth to you. Is that number lower than what your employer pays you? (This includes self-employment). When you are on a 5-day workweek, are you incomeless on your off-days? When you get off from work, what do you do? Sleep?

Okay here is a key to feeling better about the number that probably has you in disbelief a bit. When your primary capitalization rate is anchored to time exchange, the moment you stop exchanging that time you have become a liability. If you take Rich Dad's outlook on asset definition, Look at it like this:

Money flows in two directions. If in—its classified as an asset, and out—a liability. So, those that primarily depend on labor exchange to survive (at least 75% of income) become assets to themselves while they are at work and liabilities when they are not. Unless when they are not at work, they are exchanging capital for capital not anchored to time. Time is an illusion by the way.

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*...there exists a “division of labor” that allows for specialization, typically occurring through education and training, further breaking down the two-class system into sub-classes (e.g., the middle class).*

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Education in its general understanding pertains exclusively to the formality of institutions and the training received from them. Most often you leave with a parchment backed by the social capital of the issuing institution, and the bill for it. Now from the time you were born, you have been led down this path. Can you ever remember a time in your life where this wasn't the case? The educational system as a whole is used to “educate” the population, yet at the same time takes an unbalanced stance towards becoming a part of the working class. Even when you show interest in becoming an entrepreneur, they influence you to the University system to get a business degree, which in turn will prepare you for employment by the capitalist class.

Oh, and here's the hilarity of it, I would be willing to bet that most of the professors teaching business classes around the country have never even started or operated a business. They are only responsible for teaching the material, not saying that they aren't good at what they do. What then do you do when you are being herded like cattle into the rat race?

First thing you can do is spread the word of the information in this book. If you want the score to change, you must realize how well the opponent has “rigged the game.” So, if you haven't actively gotten someone to purchase or read this

## Turbocharge Your Network

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book, please do so now. The more people that you get out of the matrix, the more resources you will have to grow collectively to restore the balance of wealth to the 50-yard line.

Meanwhile, let's get out of the matrix and go back to reality. I need you to enter the downloading simulator for the next couple of sections. (Figuratively)

Information is the building block used to create roads to freedom or construct walls of mental confinement. The true value of the educational system of the capitalist class is just the opposite of the working class. Do you think they send their kids to school to receive the same quality of education? Class size and teacher qualifications aside. What are the curricular differences between the two systems? What are the aims of the school? I'll show you.

Taken from the admissions site of Phillips Academy Andover, which was listed as the best private school in the country:

*In its 1778 constitution, Phillips Academy is charged with ensuring its students learn "the great end and real business of living." Inspired by this charge, we seek to cultivate in our students the capacities—among them analytical rigor, imaginative thought, and nuanced skepticism— necessary to identify and attain a great and worthy end: human flourishing. Our founders knew that adolescence is formative. By introducing our students to the diversity of human experience and to the complexities of the natural world, we push them to understand the world as it is. By fostering their abilities to question beliefs, systems, and the ways things are done, we press them to envision the world they seek to create.*

*To prepare its students for life in the world, Phillips Academy offers a liberal education. Oriented to all aspects of human experience, liberal education affirms that knowledge is intrinsically good and denies that education terminates with technical skill or professional success. Resisting specialization in favor of breadth, it initiates students into connected fields of understanding and prepares them to lead lives characterized by learning and understanding, responsibility and freedom.*

*The practice of responsibility and freedom demands that citizens have dispositions of the critical mind to recognize fact and valid argument*

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*and to comprehend the implications of the knowledge they produce and the things they create. It requires that citizens act against intolerance and injustice and build communities conducive to human flourishing. To help students become such citizens, Phillips Academy seeks to prepare graduates who are educated broadly, discerning of ideologies, and committed to the public good.*

(That's just high school, by the way.) You'd be lucky to find a mission statement on your states Department of Education website and seeing as the U.S. Department of Education relegated the control of education to the states, I hope you at least live in a decent district until you can comfortably afford to go private. What is the public school's vision? Look at the results and make your conclusion. Must I continue to try to show you why there is 90% of us in the same general boat. For some of you I know I will, but not now. Moving on.

We're about to pimp your ride with the rest of this part of the book. I am going to supply the information, but you must get off your ass and create the habitual frameworks that will set the stage for growth. Next you must understand the power of vibrational attraction. You must also learn to radiate abundance from your inner countenance. The moment you shift your focus to lack, you then are inviting the ways for the universe to make your lack find you. You are probably aware of the power of prayer, or if you have read *The Secret*, then you have been introduced to the law of attraction. Bob Proctor is also someone you can rely on to learn about the vibrational necessity for paradigm shifting. Google it and explore the concept.

Going back to the river maps. Have you ever thought about the economy, specifically what it is and how it works? That's a no for most of you. Go back to the two river maps, this time I want you to associate the river structure as the economy and the water as financial capital or money. This analogy is the closest representation to the flow of capital in the system of capitalism. With this same framework, think about the significance of the Panama Canal. Don't lose sight of the river map economic model though. From now until you can find a better replacement, I need you to keep this vision in the forefront of your mind until it becomes embedded in your subconscious. Why?

## Turbocharge Your Network

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Look at the image below and put it into perspective using what we know about capital flow. What comes to mind?



Saver's mentality? Poverty? Get only what the company gives you? Welfare thinking? Feelings of never enough? Does it feel like We the People of the 90% fight over access to the controlled release drain? If you had to place yourself on one side of the wall, what side would you get on? Would you believe that the choice really is yours? No, seriously. There is nothing that separates this image from the running illusion image. It's all about perspective. If you feel like you are on the side of barrenness or barely enough, you are. The opposite is true as well. If placing yourself on the other side feels unnatural, it is. You have been conditioned to want to be on the side of abundant power and reserve water, but as you stand at the base and look up reality reminds you of where you are. Now change your focus. Look to your right or your left, what do you see? I see the route to the other side.

Use the image to consider what the dam represents. The body of water behind it doesn't come from a single source as no water source is singular in fresh intake. The capital river is a system of flowing capital to a planned end source. In nature this is generally the ocean, in economics it's the corporations that make up the Fortune 5000, listed and unlisted. This analogy is multifaceted in its understanding. But for now, I'll leave you to think about where I am going with this on your own. I hope you reach the conclusion that I have, we'll see. Until then, I digress back to the regularly scheduled train of thought, however I'll leave you this image to hold you over.



## CHAPTER 8: PARABLE OF WASTED ENERGY

Luke 19 is the book and chapter of *The Bible* that contains the parable of the ten pounds. If you are not familiar with the parable, the sum of the story was those that have will continue to have and those that don't have will continue to not have if they don't use what they do have to grow. The fear of loss is often punished with just that. There is a feeling of never being able to catch a break that develops the deeper you go into the routine of making decisions that leave you subjected to perpetual loss. I aim to break this cycle before you finish this book and if I don't at least I will have put a chink in the armor of indecision that you wear so tightly wrapped around your wallet or purse codes. I am not inferring any religious views or beliefs with the usage of this reference to *The Bible*. Rather, I would like us to look at the wisdom from times before because we all know within there is nothing new under the sun.

*Luke 19:11-27*

*<sup>11</sup> And as they heard these things, he added and spake a parable, because he was nigh to Jerusalem, and because they thought that the kingdom of God should immediately appear.*

*<sup>12</sup> He said therefore, A certain nobleman went into a far country to receive for himself a kingdom, and to return.*

*<sup>13</sup> And he called his ten servants, and delivered them ten pounds, and said unto them, Occupy till I come.*

*<sup>14</sup> But his citizens hated him, and sent a message after him, saying, We will not have this man to reign over us.*

*<sup>15</sup> And it came to pass, that when he was returned, having received the kingdom, then he commanded these servants to be called unto him, to whom he had given the money, that he might know how much every man had gained by trading.*

*<sup>16</sup> Then came the first, saying, Lord, thy pound hath gained ten pounds.*

*<sup>17</sup> And he said unto him, Well, thou good servant: because thou hast been faithful in a very little, have thou authority over ten cities.*

<sup>18</sup> *And the second came, saying, Lord, thy pound hath gained five pounds.*

<sup>19</sup> *And he said likewise to him, Be thou also over five cities.*

<sup>20</sup> *And another came, saying, Lord, behold, here is thy pound, which I have kept laid up in a napkin:*

<sup>21</sup> *For I feared thee, because thou art an austere man: thou takest up that thou layedst not down, and reapest that thou didst not sow.*

<sup>22</sup> *And he saith unto him, Out of thine own mouth will I judge thee, thou wicked servant. Thou knewest that I was an austere man, taking up that I laid not down, and reaping that I did not sow:*

<sup>23</sup> *Wherefore then gavest not thou my money into the bank, that at my coming I might have required mine own with usury?*

<sup>24</sup> *And he said unto them that stood by, Take from him the pound, and give it to him that hath ten pounds.*

<sup>25</sup> *(And they said unto him, Lord, he hath ten pounds.)*

<sup>26</sup> *For I say unto you, That unto every one which hath shall be given; and from him that hath not, even that he hath shall be taken away from him.*

## WHY THE WEALTH GAP IS WHAT IT IS

I'm not a Bible thumper, but I am honest enough to admit that when it comes to wisdom, this book doesn't miss. I mean how were we not taught this in Sunday school, those of us who attended. Instead of being taught to turn the other cheek, we should have been taught how to turn a profit. These words were agreeably written almost 2000 years ago, long before capitalism I might add. (Unless...) So, I offer the concept that money or opportunity that is not sowed or invested and multiplied shall be met with the loss and perpetual enslavement of those who do not understand the correlation to money and rulership. He who has the gold makes the rules, as the saying goes. Now, did anyone else come to the same conclusion as I did, or did I do too much in my interpretation? I think we agree for the most part. At least in this context. Capital is to be grown or it is wasted or lost.

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Besides the inherent potential for a wealth gap to exist, how did we get here? If you are melanated, I am sure you would like to start with slavery. However, that was a conversation for grandma to have had. Our focus is now on the self-reparation's capitalism has to offer. We are taxed enough as it is, and I would be the last one to entrust the same government that supported the injustice from day one to then issue repayment for the thievery that occurred during and post slavery. The reason that I won't address the obvious is because of the previous statements made in this book about how We the people of the 90% are purposely divided. If I say yes to the consideration of Uncle Sam's reparation plan that doesn't involve it coming directly from the corporations and industries that benefitted from it, then I am placing unnecessary burdens on the taxpayers who are suffering almost as much financially as everyone the reparations would go to.

Add that to the fact that we have yet to actually pay for the Japanese internment camps we already agreed to pay for as a government, and you will easily see that any reparations bill will just be tokenish and insubstantial to the grand scheme of things. You are free to feel any way you wish about it, but I assure you that it isn't economically feasible to accomplish. Not to mention, the hard feelings associated with paying someone else's debt. Truth is, the current nonmelanated population didn't personally enslave anyone and only a small source of families currently still thriving in existence did, but at the same time they must admit that there are cheat codes built into the system for them formally known as White privilege. Then use it to help even the odds and right the wrongs of our history. That is a fair tradeoff in my opinion for the time being.

There isn't a pie in the sky solution here and I would be amiss to let the assumption go unregulated without at least some attempt to set the record straight before the disappointment from false hope does.

Melanated people, there you have it. We have decided to let the blame for slavery go if the nonmelanated admit the system was built to favor them from the bottom to the top, and then help us to rebuild it in a more equitable manner. Even though we are financially in different color and sized lifeboats,

lifeboats they both are. Please direct all disagreements and hate mail to your local trashcan because I don't care. It is what it is, I shall not contribute to anything that doesn't align us all down here in the 90% unless it is evening the odds against us all. This is truly the only way we save the future of this land. For any extreme left or right readers of this book, it's going to get cold out there by yourself, so, come on in, the fire is warm enough for us all. Everyone faces the same emotions when there is the threat of starvation on the horizon for a good portion of the bottom layers of society.



#### *MONEY FLOW SYSTEMS*

All right. Please recall the images from the previous chapter to the forefront of your attention. The river maps and the dams. Which way is the man running?

#### *DOLLAR TRACKING*

Let's play a game of follow the money. I want you to track every dollar you have spent in the last month. If you can't, therein lies your first problem. If you are searching for a justification right now,

then you are wrong. Stop it. If you can't trace back, then track forward until you have the data. Why? If I could see some of you right now, I would probably swat you. What do you mean why? Accountability is the first stone on the path to freedom. Also, personal accounting is one of the largest of pocket holes imaginable. What is a pocket hole? As the name suggests, it is a means of losing

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track of your spending habits. You may happen to always be finding yourself wondering where your money has gone every pay period, but it's not a mystery it's poor accounting.

Once you are tracking your every cent, you can then begin to focus on becoming a turbocharger. Turbochargers begin with the repurposing of waste or valuable byproducts. So, in translation, that means if you were to find just 25% of the money that goes unaccounted for and invest it back into the business of Self then you would be that much closer to being able to increase the value of your time.

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*...By using this otherwise wasted energy to increase  
the mass of air...*

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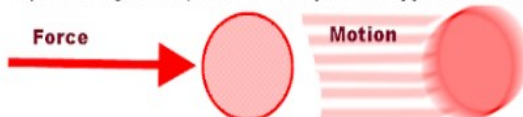
From this point forward you must understand that money is an object and therefore has the potential to carry energy. Money that moves is propelled by energy. It is not a suggestion or negotiation this time. I need you to accept this before we can go any further. If this is hard for you to grasp then you must raise your consciousness or check what programs are running in your Mindframe that is making it hard, or you will continue to lose it from a place of attraction. Money became an entity of its own in the invention of ordered commerce. Why money is energy is based on the definition of energy when applied to an object.

## Newton's Laws of Motion

1) An object continues in its state of rest or motion unless an external force is applied to it

2) The greater the mass of an object, the greater the amount of force is needed to accelerate it

3) For every action, there is an equal and opposite reaction



Do Newtonian laws apply to money in movement?<sup>25</sup>

## OUTFLOW MAPPING

At this point I think we are ready to tie a few knots in our understanding of money flow, so from here we can make progress. Using the foundation that has been laid thus far, I want you to change your outlook on the way you save, spend, and invest money.

- ✓ River map recall.
- ✓ Dollar tracker.
- ✓ Understanding of the physics of money.

Let's assume today is pay day. When your money hits your point of access, where does it go and to who, excluding bills that represent necessities not including food and clothing, such as rent and utilities. The rest of your expenses go to who? What this is called is brand choosing. This includes value brands. Now revisit your dollar tracker and answer the question. Who does your money go to? Start the answer with the point of sale. Where did you make the purchase?

Every point of commerce in a system represents a water tap into the River of Capital. Imagine it as if you were dipping a bucket into a water source. Money flows as water does in a system. When you go to work it's like aiding the person with the bucket dip his bucket in exchange for a glass of the water the size of his discretion. The longer you stand with him, and/or the more qualified you are to make the process easier, the bigger the glass he will give you to drink from will be. BUT, at the end of the day it's at his discretion.

What if he doesn't like you because you have big feet, and he decides to unfairly give the glass sizes to others who aid him? Well damn. What if there is a community of Bucketers at this particular spot on the river, and they all don't like big feet and agree amongst themselves to establish a standard for people with big feet and a different one for everyone else?

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This surely sounds familiar does it not. What if your issue was big ears? Or skin color? Or place of birth? Or class? Or any distinction? Are you understanding how a system can be inherently awesome but at the same time be inherently whack as fuck. It's at the level of the bucketer, that we operate. With integrity and community. Why community? Because remember those bucketers from before, they are still there, and when you do not do as they do you can then potentially become the target of unified attacks or attempts to make it hard for you to occupy their space.

So, what does it take? If the power of the bucketer actually comes from the aide, then it must be that source of power that we focus our counterattack on, simultaneously. In other words, when you must face a giant adversary, if you can even the odds with numbers, then it is wise to do so.

Now that you know where and to whom your money is flowing outwards to, let's further break down the numbers. What brands do you purchase? Why these brands? That is not a surface question. Go to the root of why. When did the relationship with that brand start? This information is the brand equity of the individual brand's social capital depository. Your 3D Mind (or psychological concept of mind) is a vault, and the subconscious dimension is a super hoarder of sensory information.

Why do you think monks seek total separation from extrasensory distractions when they are in search of inner quietude? I am assuming we should ask the internet. All signs pointed East, specifically in the pursuit of the wisdom of the followers of the Buddha. If you are still living a closed-minded lifestyle, you are doing yourself the largest injustice to your social capital bank. No matter whether you are the exploiter or the exploited (positively charged), you must seek to understand your customer, clients, followers, neighbors, friends, family, or Self before you can reach them effectively and create a multidimensional value exchange.

What does it mean to understand? To listen, learn, internalize, then empathize with the aims to know the Mindframe of a person. Walking a mile in a day of my life is attainable if you listen to my account of it. Feel what I feel as I

describe it the best way I can with the only language of expression that I have whether it be through articulation or behavior.

The stories on film have been wildly successful at this when the stories are told by the experiencers of the story. Now I love a good movie, but if any of you think that I can make an accurate culturally depicting movie about you or someone who identifies with you culturally if I am not of that culture, meaning that I don't have the source code to the Operating System of you or your culture, then I want to assure you that I can't. Nor could you tell my story accurately without my advisal. When I tell my story there will be nothing left for speculation, and if you can account for my reality, your reality, and the common shared zone of reality as you experience my story, then you can SEE Me and I am no longer subject to your fill in the blank codes and/or malware.

When you are a thinking individual, you can intellectually question the veracity of the information that can be fact checked, but you know that the rest of the story is subjective and subject to the film of the Mindframe.

Most importantly, remember that the competition is spending almost a TRILLION dollars to understand you to market to your Mindframe vulnerabilities. You now have the advantage on both sides of the coin. You know how to reach your customers and how to fight against the status quo of big corporations. What we do next is dependent on your willingness to become a turbocharger.

What do turbochargers do? I am smiling from ear-to-ear like a proud parent watching the baby take its first steps. We look for opportunities. We carry buckets to the River of Capital. We create bucket chains. If you missed that last part. WE CREATE BUCKET CHAINS! Then, we get smarter and evolve as a unit, and begin to create an irrigation system that can then remove the bucketers from the equation. What's the next step, you ask?

## BUILDING DAMS

The first thing I want to point out is the somewhat dark past of the usage of dams to be respectful to history and information less appealing. Water

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represents a lot of things when it comes to life and sustenance; one in particular is economically, and another is as a vital resource. Water's vitality has made it a target when it is used as a weapon or tool for achieving certain ends.

I have a small rabbit for you. Brought to us by the website of the History Channel:

### *5 Causes of the Great Depression*

- [1. Vulnerabilities in the Global Economy](#)
  - [2. Financial Speculation](#)
  - [3. Blunders by the Fed](#)
  - [4. The Gold Standard](#)
  - [5. The Smoot-Hawley Act](#)

First, I want to point out the conclusions from the article on the website. According to this article, the great depression was brought to us, the People of the 90% (our class equivalents of 1929), by Wall Street and Washington. If you read the article and agree, then let's move forward built on that shared reality.

The current state of agriculture in this country is reflective of the government's X-pill. The same X-pill they gave us for education. The department of Agriculture's Agricultural Adjustment Act of 1933, part of Roosevelt's New Deal was one of the most poisonous to the People of the 90% in the southern agricultural states, which was all of them. So, if you were among the working class on farmland around this time, there was a great chance that you ended up unemployed. This was done during the Great Depression. If you are not familiar with the act itself, please Google it. You need to know how the big boys are playing the game. Now imagine who the economic fallout from these decisions hurt the most when it came to wealth accumulation, or in some cases life or death through starvation.

In essence, I hope you are awakening to just how large the opposition is and has been historically. At the same time, don't forget the victories of the people. I'm

on they ass (see urbandictionary.com for translation), and with this book you will be too. I would love for you to join me. If not, just remember it's going to get lonely on the fringes of Left and Right. Get in the van, it's warm and we have plenty of gas to get where we're going.

Ok, going back to dams. Dams are used to focus and control the usage of the dammed resources. It doesn't matter if it is you who is using this Mind hack to control your personal resources or a government to control the resources of the land. What is a boycott? It's a financial dam generally targeted at an establishment for the consequences of disagreeable service. It carries a negative charge and generally ends when the service is improved, the establishment is closed, or the boycott was ineffective due to a range of possible factors, such as buy-in rate, term of withholding, planning flaws...etc.

Now imagine if the Montgomery bus boycott of 1955, sparked by Rosa Parks, was used to focus the resources of the participants into the founding of a bus service collective and then the boycotters patronized their own company with the proper due respect and pride of being welcomed customers and owners at the same time. It's all about perception. Oh, but did I forget to tell you that I'm on their ass intellectually and I'm charging forward. If you are riding with me, bring your ass, because the train is moving on a mission and is not waiting for you to make up your mind. The time for action is now. That's the Get It Done Way™.

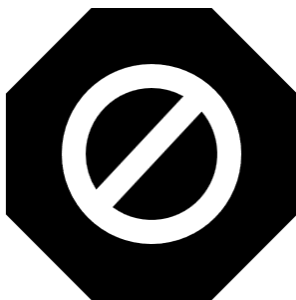
So, now with your understanding of bucketing (tapping into capital flows), bucket chains (tapping into capital flows with others as a part of a unit), outflow mapping (waste reduction and redirection), capital damming (control and repurposing of resource outflow), and the necessity to positively charge your money energetically (investing and recapitalization velocity), you can then accept the role of a turbocharger.

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***WE CREATE BUCKET CHAINS!***

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### TURBOCHARGERS



#### WHY ARE YOU HERE PAST THIS POINT?

I thank you for sticking it out until now. You've been a soldier, but past this point, the goal is getting off your ass and living life at a pace that is not what you are used to, and if the pace doesn't disqualify you then working as a team with likeminded

individuals or teams will. I'll accept it if you leave and come back to the book when you are ready to run with the wind, but if you are ready now let's ride. Turbochargers are go-getters by every stretch of the imagination, but they are also role players in the larger aims of the system.

*Positively Tapping Unlimited Return Betterment Opportunities* becomes the meaning for Turbochargers moving forward conceptually. It's not a who you are, but a what you do statement. If you don't take an account of your every waking minute and decision in relation to your overall goals, here is where you tighten the fuck up. Excuses are the fuel sources of laziness and if you find yourself always running to the comfort of inaction by excusing or justifying the behavior, you are surely going to find yourself running in circles. Also, I don't want you to associate speed with Turbocharging before efficiency, though speed can and will be a byproduct overall as you implement the program.

But first, I want to break TURBOCHARGERS down a bit more.

T-tap: Capital River bucketing

U-unlimited (see below)

R-return: unlimited returns are achieved when the return on investment exceeds the initial investment

B-betterment (see below)

O-opportunities: betterment opportunities are a set of circumstances that makes it possible to make an improvement that adds to the value of a person or organization.

Charger- positive polarity switch

A TURBOCHARGER is one who seeks a Capital River bucketing source of unlimited returns from a set of circumstances that makes it possible to make an improvement that adds to the value of a person or organization. All day, every day. That is what I want for you, do you want it for you?

*Tapping Unlimited Return Betterment Opportunities Positively.* I phrased it differently above, because as you transition from your current state of inactivity to your turbocharged state, you will come to realize that your mind is like a scrambler puzzle. Put one piece in its right place and it's like magic as the rest start to align. The motivational speaker's or teacher's gift is to then help you find the specialty pieces, such as in this case with this section, and put them in the right place.

*Proverbs 6:6-11*

*<sup>6</sup>Go to the ant, you sluggard;  
consider its ways and be wise!*

*<sup>7</sup>It has no commander,  
no overseer or ruler,*

*<sup>8</sup>yet it stores its provisions in summer  
and gathers its food at harvest.*

*<sup>9</sup>How long will you lie there, you sluggard?  
When will you get up from your sleep?*

*<sup>10</sup>A little sleep, a little slumber,  
a little folding of the hands to rest—*

*<sup>11</sup>and poverty will come on you like a thief  
and scarcity like an armed man.<sup>27</sup>*

## *PROCRASTINATION*

Mr. M. will be our latest recipient of a master's degree in Procrastination. I will be referring to the procrastination code as Mr. M. All right, what we are going to be discussing for this next section is the need to eliminate procrastination

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from the control seat of your life or you are going to remain in the state that you are now. Why does procrastination matter so much? I'm glad that you ask.

According to Webster, procrastinate means *to put off intentionally and habitually*. Now, what do we know about habits and the mind? Can we agree that procrastination is malware? If we can, it is reasonable to then agree that it is self-programming, and if we can agree that we are the self-programmers or the writers and installers of behavioral programming that is harmful to our very system then it is also reasonable to agree that we can and should delete that program.

In other words, if you can point out to me where you have prospered in life by procrastinating your way there, then I'm willing to bet that you are one of my much older readers and I'm not sure why you are here. You know at this point in life, I can't help you become anything less than more comfortable before you sail off into the great divide. It won't happen. There is so little competition at the bottom of the economic food chain that when, or if, you do ever advance into the higher levels of the ecosystem of power, then you are going to get a crash course lesson in the shark tank as fresh fish. I can smell the blood now.



Some of you will Mr. Magoo it through life as well and manage to not die professionally as a sloth to the grace of whatever God you pray to.

*For those of you who don't know who Mr. Magoo<sup>28</sup> is, Just Google IT.*

Get your head out of your ass and let's get to moving!

## SHOEBOXERS

What comes to mind when you read the term above? I'm just curious because nothing really came to my mind, except for what I'm about to say. Not only is Mr. M. a serial procrastinator but he is also a shoeboxer. What is a shoeboxer? Have you ever heard a news story about someone who buys an old house or furniture and finds a large amount of money in it? Incidents of criminal origin aside, mostly this happens to be the result of shoeboxing. Shoeboxing is the irrational saving of investment capital. The old lady who didn't trust the bank after the Depression, rightfully so I might add to her defense, who saved her money in her couch until she died generally without a direct heir. It happens more frequently than you think. However, Mr. M. was the first case I have seen face to face. I'm good friends with Mr. M., and he still has his youth ahead of him. The fact that I used his character as a negative caricature, was a bonus for me in my ultimate goal to make the people around me the best they can be, while making fun of them in the process.

Don't be the shoeboxer. Here's why.



INFLATION, INFLATION, INFLATION,  
RETIREMENT ACCOUNTS.

What did you think I meant by retirement accounts? We'll get to that later, but for now we move on.

### Popeye the Sailorman<sup>29</sup>

I am going to assume at least 75% of you know who the guy in the image is and what he was famous in the cartoon world for. If you don't, when he eats spinach, he gains the strength he needs that was lacking to overcome the situation that was kicking his ass AKA

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Bluto. This is a perfect example of what it's like to be a Turbocharger, minus the spinach because spinach is yucky! If you disagree, I don't care.

Popeye didn't bullshit around and was precise in his reaction time when threats formed. However, he often found himself in over his head to a degree. Popeye relied on spinach when he had exhausted his natural strength to its end. The can of spinach is the objectified version of that place of motivation needed to keep you alive in times of great danger.

Take the time to find what your "can of spinach" is. You are going to need it. For most of us it will be love. For only with love will a friend lay down their life for the other, with friend being the minimal qualification.



### Need For Speed<sup>30</sup>

A need for speed is the need for excitement and thrill in life. Life that is not lived presently is robotic and droning towards blinking out of existence. I'm not talking about recklessness or the behavior that will end you up in a jail cell, but what I am talking

about is risk. The need for speed is the ability to suppress aversion to risk. I am not talking about blind risk, but calculated, charted, and driven with winning in mind despite what snares or arrested development programs may try to slow your progress.

## *ACTION PERSONALITY TYPES*

What's your action personality type?

- Type-1: Personality that makes shit happen. (active)
- Type-2: Personality that watches shit happen to them. (passive) (victim mentality)
- Type-3: Personality that doesn't know what the fuck is going on. (totally aloof)

My desire for you all is to become Type-1's. That means if you are a Type-2 or Type-3, it's time to step it up or get off the roller coaster. Turbochargers are active and aware. I doubt that you will willingly admit to being a Type-3 personality. So, your place of truth now lies in either Type-1 or Type-2. If you fell into the procrastinator or shoeboxer category above, then you can go ahead and check the box labelled Type-2 and get comfortable, Mr. M. will be with you shortly. There is also room for a mixture of the types to varying degrees. The purpose here is to be Type-1, and Type-1 only. Truth time. On a scale from 1-10, rate how much work it will take to go from where you are now to absolute Type-1-ness, where 10 means "holy shit, this is going to take a full 180° turn around."

What is absolute Type-1-ness? Are you a go to person? Problem solver? Proactive? Boss? Responsible? Accountable? Dependable? Detail oriented? Able to think efficiently in stressful situations? Strategic? Persistent? Accurate? Aware? Tenacious? Can you get things done or execute the plan efficiently and effectively? Measure twice, cut once?

If you can honestly say yes to all of the questions above to a degree of proficiency in each category, then you have attained absolute Type-1-ness.

Why does this matter?



What are your goals? How expansive or grand are they? Do you really believe that you will be able to pussyfoot your way to reaching them? I don't think you do, or you are suffering from extreme delusion. If you do happen to be suffering from delusion, I'm not sure if you can become self-aware enough to benefit from this material. Stick it out though.

There is hope for you if you have made it this far. You will wake up at your own pace and we'll see you then. The rest of you must be honest in assessing how much it's going to take to reach your destination. You cannot account for what you don't know, but you can audit what you do know and interrogate the gaps.

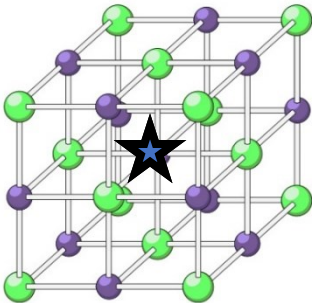
I close this chapter with a quick sales pitch. I have pointedly given you the opportunity to become a sower into the lives and wellbeing of at least one person five times already. This is number six. However, this time is different. Those of you who have granted my earlier request or requests have stored capital with the recipients of your successful campaigns. Have you shared your journey so far with them or allowed them to share theirs with you? Remember, you didn't put the book in their hands only because I asked you to, you did so because you wanted them to receive the same benefits that you were.

This shared reality of value exchange between you and the person who has benefitted from your act becomes capital in the next parts of the book. So, your mission is to now gift someone the book. Before, you influenced a purchase for the benefit of your friend and me initially, but as they then progress through the transformation intended you will build gratitude capital.

The next mission is to actively sow value into the life of someone who you feel will benefit from the introduction of this information. I thank you for your efforts as far as our value exchange goes, and the act will pay for itself in joy to you and the recipient of the gift. If you want to add a layer of affinity, then personalize the book by writing a note in the cover before presenting it. Or, if you would like to really make a gesture purchase a hardcopy through,

[www.turbochargeyournetwork.com](http://www.turbochargeyournetwork.com) , fill out the gifting form, and I'll personally inscribe and autograph the book for you.

I didn't tell you the first time you saw the image to the left, but you are the star. As you grow your 3D Social network cluster, each person that comes into the lattice should increase the value of the 3D network supercluster. (More on this later) For now I want you to look at the image to the right and imagine what this looks like if each node represents a person in your network aligned with to the tune of a common goal, such as financing a startup bus company in the wake of Rosa Parks arrest and the subsequent bus boycott.



The next time you see this lattice, your perception will have shifted again, at which point you will have some hard decisions to make concerning your relationships. Yay!

# CHAPTER 9: MATRIX PHONE CALL

I have made references to the movie franchise *The Matrix* several times throughout the book so far. It started with the red pill, blue pill choice, followed by the downloading of programs, and entrance and exit from the matrix. If I lost you along the way, we could easily blame it on my delivery, and I'll be fine with that. Hey, you can't hit every shot. Eventually you are statistically certain to miss. Or you can admit that you just missed it. Whatever you decide to do, I'm here for you either way.

I'm going to use the essence of the phone call from the exiting of the matrix to build the foundation of this chapter. Expediency of decision making can be the difference maker between life and death. Make no attempt to take the preceding sentence lightly. We are living in potentially dangerous times in America. The ability to not panic is a skill and must be learned as well as exercised to be effective and it is a necessity in the age that we find ourselves in today.

The following sections are practical tools needed to be an effective *Turbocharger* in life specifically in pursuit of goals or accelerating your Network.

## OPPORTUNITY COSTING

Opportunity cost is the potential loss from a missed opportunity. According to Investopedia:<sup>31</sup>

*Opportunity costs represent the potential benefits that an individual, investor, or business misses out on when choosing one alternative over another. Because opportunity costs are unseen by definition, they can be easily overlooked. Understanding the potential missed opportunities when a business or individual chooses one investment over another allows for better decision making.*

What does this mean to you? In the day and age of hyper-consumerism there is a current spending campaign being conducted to learn how to further entrench hyper consumption in the Mindframes of the world. Now, I am not indicating anything being wrong or inherently unjust from this corporate behavior, but if that gives you an unfair advantage as a consumer then who is there to protect you from the exploitation of your programming. How can they do this so effectively? Well, they wrote most of the consumer celebration codes that we live by or more formally determine how we economically celebrate holidays.

If you doubt this, I'd like to point you to exhibit A.: Wal-Mart's Juneteenth snafu with the melanated peoples of the country. Juneteenth was on the surface designed as a partisan effort led by the Democratic party to appease and pander to a specific voting block of people whose cultural formation of freedom and liberty just so happen to be encoded into the holiday.

It's all about consumerism folks. The History Channel has a pretty good special on the marketing practices of old that are wrapped around major holidays if you'd like to further deprogram yourself from the influence of Corporate America, which is an informally congregated network of monopolistic modern aristocrats. Now, we are not trying to beat them from the outside as a single entity but as a unit or a dam if you will. We will tip the scales together, but we must play the game according to the rules. Which means I need you to understand why Turbocharging is so critical to the overall mission of a more favorable existence for yourself, family and friends, community, city, state, country, and world. This starts with you and your network.

Going back to the backlash from Wal-Mart's attempt to capitalize on the new space in the manner that they did. If there was an organized economic Juneteenth council formed by those interested in celebrating their heritage from an economic empowerment perspective who presented the product to Wal-Mart forming strategic distribution or partnership, then the problem could have been avoided; because the marketing could have been accomplished from the level of the people to the people and it wouldn't have seemed like Wal-

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Mart was attempting to capitalize on the newly formed national recognition of the day.

The day for if's is over. If I must start this organization myself, I will. If we all understand opportunity costs proactively and not as a Monday morning quarterbacking talking point, then the efficiency that is the goal of Turbocharging would be always on the look for power moves and opportunities to capitalize from.

Opportunity costs on an individual level are found and can be potentially measured in investment opportunities and with the wise deployment of capital. For example, have you ever had the deal of a lifetime presented to you only to face the disappointment of not having the capital to take advantage of it, because you had prematurely sunk the capital into a less lucrative investment that could have been avoided by proper due diligence, or spent the money on an ill-timed trip to Hawaii?

### ESCAPE VELOCITY

According to the world of Physics, escape velocity is *the minimum velocity that a moving body (such as a rocket) must have to escape from the gravitational field of a celestial body (such as the earth) and move outward into space.*<sup>32</sup>

What this means for you is the replacement of moving body with that of yourself or organization and celestial body with that of square one. In other words, escape velocity is the minimum Capital velocity that you or your organization must have to escape the gravitational field of your square one or ground zero and move into the realm of Zero G or infiniteness of return on energy.

The challenges that the start of everything complex faces are the requirements of achieving your goals. The days where you wake up and don't "feel like" doing anything, which only leads to the encoding of procrastination into another realm of your life. Or the days when quitting seems like the only solution possible. The lack of support, or the randomness of seemingly impossible to plan for setbacks. The naysayers. Dream killers. Haters and anyone displaying the behavior of one. Life. Loss. Disappointment. Struggles. Doors being

slammed in your face. Family turning its back. Lawsuits. Car accidents. Theft related loss. Backstabbing's and double crosses. All of the above can and will happen to you to a degree, and what it takes to escape all of what is perceived to be designed to pull you down is going to be your escape velocity. Your velocity will be unique to you and whatever situation that you find yourself in, in opposition to achieving your goals.

## POINT OF NO RETURN

If you have ever played poker before then you are familiar with the concept of going all-in. The ability to risk-it-all on the hopes of probability weighing the intelligence of the decision is a skill and one that is critical in risk management. Some people are wired to play it safe while some others are daredevils with everything that they do in life. Fear knows no place in the heart of a gambler.

There is a story of military legend of a murderous explorer and his psychological gamble with the lives of his men on their quest to steal the wealth of the Central Americans. Unfortunately, the story ends with the death of almost 100,000 Aztecs initially as their land was conquered by the Spanish with about 20 million more perishing over a 25-year period from war and the spread of European diseases for which the Aztecs had no immunity from. History seems to not like telling the stories of the bloodlust of European explorers of the 14-19<sup>th</sup> centuries. Cortes was indeed an original gangster if there ever was one of antiquity.

22-year-old, Alexander the Great had a similar experience with burning his ships to prevent retreat and cowardice from his men as they invaded Persia. Forced buy-ins worked well in these cases for there is no denying history's recording of the evidence. Purposely putting your back against the wall inspires the lot of the bunch when not rising to the challenge means sure death.

Notwithstanding the immorality of Cortes, the outcomes of these gambles solidified the blueprint for what you can do when facing seemingly insurmountable odds against achieving your goals. You will fare better when

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you can channel the fearlessness needed to commit to an action plan that will require you to burn the boats once you get past the point of no return.

Also, this can be used to test the loyalty of your team. How will they react when the shit hits the fan? Most of them will want to get back on the ship and sail to their death unless you can perform loyalty checks on your team. With so many people who are not a good fit for you, you will be wise to know who will fight with you and who will run at the first sign of struggle.

## TIME ACCOUNTING

Back by popular demand, because I know how much you liked the concept. Ok, be honest. Did you do the time audit the first two times I asked you to? If not, third times a charm, I guess. I assume that I must explain the importance of this. Riddle me this Batman. What is the only nonrenewable resource that we all have in common? Death is not a choice! We shall all die one day. Taxes can be evaded or flat out refused as the Founding Fathers saw fit when they sent their mother nation a sweet, lovely, “fuck you and the family business I’m taking my portion of the business private and if you would like to fight about it, I want all the smoke” filled letter. (Please see [urbandictionary.com](http://urbandictionary.com) for translation)

In your pursuits to maintain liberty, don’t confuse patriotism or nationalism with blind loyalty. Always be aware of what is what and who is who, for, if you do not, action type-3 is where you will live your whole life. Ignorance is not bliss; it is slavery.

Time is the most valuable resource that you have because it is ever fleeting, nor is it promised to not suddenly expire for you or anyone else. You will probably sleep a third of it away. So, what will you do with the rest if you never take an account of it besides waste most of it? If you do not treat your time with absolute sanctity, then you will devalue it as you always have and continue to get the results that you have been getting.

The first thing I need you to do is get on military time. Psychologically, a 24-hour time accounting system is the friend of progress. Why is it called military time? The 24-hour time accounting system is called Military time because they operate 24 hours a day, incessantly ad infinitum.

## TIME AUDITING

I will provide you with a step-by-step method to conduct a time audit. Life is naturally cyclical. Most of our lives revolve around a two-week cycle, generally in tandem with pay periods. Two-week time sample auditing will give you enough information to get a good snapshot of the current state of your time management. A week will be good for some of you; however, the second week will tend to capture your more disguised cyclical habits. There will be weekly routine that vary by week though they repeat enough to be accounted for.

Step 1: Get a notebook or journal, and computer-like device capable of spreadsheeting.

Step 2: Create a time template that accounts for all 24 hours of the day.

Step 3: Either use your memory or actively track your activities for the next two weeks to detail what you every day. Don't leave out any details that you think don't matter such as toilet time. All data matters. #alldatamatters

Step 4: Categorize the inconsequential items into the same subgroup, such as any event that lasts less than 15 minutes, then sub-categorize the major items as well. An aggregate is fine here. However, health is wealth, so you would be wise to look at the frequency of hydration and bowel movement. I referenced health as a human capital but didn't include the chart or analysis. I believe it to be common sense, but if I must state the obvious then I will.

If you create a health issue that will later drain your capital financially and humanly, how then will you not become a liability to yourself and potentially to those around you. As the most advanced society in so many imagination stretching ways, we seem to lack common sense when it comes to our eating habits. Why is that?

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Step 5: Analyze the data using whatever spreadsheeting software that you use. (I suggest creating a corresponding set of charts) What correlations can you find?

Step 6: Using the time accounting data, assess the related line-by-line costs. Yes, include toilet time. File each event into assets and liabilities, where assets only represent time spent creating positive cashflows.

Step 7: Optimize, optimize, optimize. In other words, cut the bullshit out. Shed all deadweight activities and restructure your life to your desired level of drive. I want you to conduct a preoptimization survey by rating your current drive on a scale from 1-10, where 10 means that you only sleep around 3-6 hours a day with some 24–36-hour bingers and the rest of your time is spent in pursuit of happiness derived from productivity. Then complete a post-optimization survey in similar rating and fashion. If you land in the 10 range, but your motives are tied to survival, I really hope that you stay with me after the show because I have a special offer for you. You need a hug and a break. I know this shit is hard, and the struggle is real.

To all of the other readers who don't know how it feels to have to burn the candle on both ends because your choices are few (at least perceived), I want you to find someone in a supermarket or grocery store who looks like they are tired of living and today may in fact be their last, let them get in front of you in line, and then pay for their items once they get to the register. Don't offer, just pay. Then, pass them the link to this book. Remember who we are not, the 10%. We are the 90% and if WE don't lift all of WE, then you may find yourself identifying with the thinking of the 10%, which is the antithesis of this book.

Wealth is different when its communal. When you can minimize the lower vibratory emotions, such as envy, jealousy, greed, hate, or covetousness, and raise the standard of living for the group, then you can then start to tackle the impoverished thinking that was created through artificially manufactured urbanization that we see in most of the major cities of today.

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## LEAK PATCHING

Since we are revisiting some of the principles from earlier in the book worth revisiting, I would like to touch on the optimization process. When you start to find the areas of your life or business that are bleeding valuable resources. Just as a small hole that goes unmanaged or unmonitored will become a larger one which will start to weaken the whole system as the ship sinks, so shall an event or habitual expense that goes unchecked start to weaken your system and sink your financial ship. The following principles will be used as more specialized or detail-oriented tools you need to add to your toolbox.

### *TIME COSTING*

Refer to your time account and select a time block or activity. Now do an opportunity cost analysis (how could I better use this resource or resources). Make the event justify itself or earn its keep, or it must go. I'll be honest, I make it sound easy, but restructuring your life will be one of the hardest things you will ever do. Change is hard until you do it for the first time, then it becomes easier. It's the first time that is the hardest to get through.

### *CASH COSTING*

How much does it cost you to spend money on return-less ventures? How do you calculate that? The same rules apply as time costing. Refer to the data and then do an opportunity cost analysis on the amount of capital being scrutinized.

### *BURN RATING*

This rate is a daily or weekly average of how much money you spend in the corresponding period. This rate is used in time-related resource management planning. If you find this number to be uncomfortably high, please be wise and implement the changes that will slow your burn rate.

### *REDIRECTING*

As you start to form a picture of your leak map, you will then be responsible for plugging or reducing the outflow. The savings are then redirected into vehicles that will produce returns of 3D capital.

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### *POWER ADDITIVES*

After you have patched the majority of your leaks, you can then start to add growth strategies into your redirections or redistributions.

### *HYPER FOCUSING*

If you are faced with really large problems or are designing larger plans, then you will find ease in hyper focusing or niching. Take a large problem and break into smaller problems that can be organized and attacked from an intelligent angle. Lock in on what it is you do best and create it as a foundation to wrap the rest of you or your organization around.

### *DIRECTIONALITY*

Are you headed in the right direction? This is a valid question. Here's the real question; how do you know that the direction that you are headed in is the right way? Where did this notion come from? Seriously. Whose life are you living? Is it truly your own, or can you be honest and say you don't really know? If that is you, then I am glad that you are here with us there is hope for you.

Directionality in this context is the equivalent to a compass. True north represents your vision for your life. You do have a vision for your life, don't you? It's okay if you don't, we can fix that here in a minute. Do you have a mission statement? Also, a no? Ok. Let's take care of that now.

### *VISION*

To prepare your vision statement, you must first have a vision. I know that sounded silly, but you will be surprised how many of us are aimlessly wandering through life. What is a vision or vision statement? What is your why? Why do you get up every day and consciously decide to go into the storm to get what you want out of life? Your vision is what is you will look to for strength and clarity of the mission.

### *MISSION STATEMENT*

If the Vision is where you want to be, then the mission statement is the how you want to get there. The two work together to guide the organization during the good times and the bad. A mission statement is the clear and concise communication of the mission. What we are doing and why. If you need

assistance with drafting either of these two statements, Google is open 24 hours a day. Imagine if I had to do all the work for you. Stop being lazy.

### *SINGULARITY OF PURPOSE*

Let thine eye be single. Focus. What is your purpose? Do you know? If you do not, I feel for you. What are you waiting on? Singularity of purpose means make the main thing the main thing and keep it the main thing. You must be able to properly prioritize your priorities. Place the value on the top earning and performing product or area of your life and build a team of assets around that. If you are focused and concentrated on keeping the main thing the main thing, then there will be little room for deterrents to knock you off track.

You must learn how to focus your energy into your goals. I never will tell you to chase your dreams. Why not? Dreams aren't real. I know it and so do you. Now let me ask you a rhetorical question. Do you think that your subconscious mind is more, less, or at about the same level of intelligence as your conscious mind? I personally know my subconscious to be beyond intelligent so why would an intelligent person chase something that they know isn't real to begin with.

How many people can you recall have chased their dreams to their internal death? Though the difference is semantic on the surface, it's the underlying nuances that differentiates the two.

Why is desire not enough? Remember the section on energy and vibrations. The universe or cosmic energy fields of life are governed by immutable laws (that we know of now) that have been observed and studied by scientists since the inception of the idea. I won't attempt to convince you of the fact of your vibrational makeup without first allowing you the opportunity investigate the amounts of scientific information supporting this statement, The laws of attraction are energy or vibrationally driven and that source energy must be laser focused to power the vessels of the attracted. What this simply means is that if what you are desiring requires many moving parts to align for it to work, then the longer it will take for the moving parts to find their position in the alignment to get your desired results. However, if you were to simply break that

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dream down into goals, create a plan to achieve them, then you will have provided what your mind and the Universal attraction forces needed to get on the job.

There are many philosophies that capture the totality of a purpose driven life that I have learned to live by, but the one that I want to leave with you as we temporarily part the presence of one another is: I am the captain and master of my destiny because I'm at the helm of the ship. I believe what I believe, and I have room to respect what you believe and even learn from your individual revelations learned through your unique experiences of said beliefs.

As this chapter and part comes to an end, I want to leave you with a breath of fresh air as you travel the blank space in between now and then. A quick recap of all the points and tool sets from this book can be found in the navigation panel. If you thought I was about to repeat them, then you can't be paying attention to what I've said about initiative.

So, I will address that. Mr. Get It Done and the Get it Done Way™ proudly presents the opportunity to take control of your life. Take initiative and jump. The leap only seems impossible to make, until you say fuck it and give it all the Chutzpah you can muster, throw caution to the wind, and let it rip.

Have you ever felt like it was either now or never? This book was that for me, and I am trying my best to make it that for you? However, we have a lot more ground to cover and a short time to get it done.

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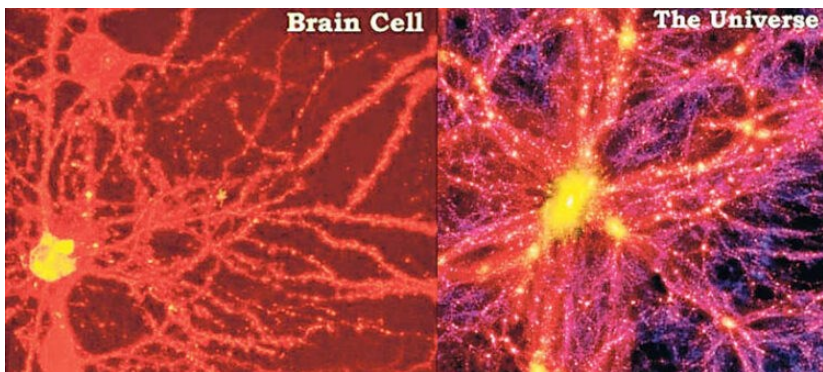
## PART IV: REIMAGING NETWORKING

### CHAPTER 10: NETWORKS???

As I prepared the research for this book, I came across the image below. It was from an article summarizing the Neurocosmological research on the similarities between the brain and the universe. What the scientists found was the correlating images below. The next conclusion or inference that was made suggested that both the network of your brain cells and the network of billions of cosmological entities known as galaxies were similar in construction and relational complexity. What do you think? Also, if you are a knowledge seeker like I believe you to be, I would recommend reading the article; you can find it referenced in the bibliography.

#### NETWORKS AS THE LANGUAGE OF CREATION

As I began to meditate on the information that I would include in this book, my eyes were opened to a new way of thinking or paradigm to the degree that I started to look for the network in everything in existence since at our core internally and externally the network effect is visible to the thinking individual.



What is a network? A network is a group or system of interconnected people or things. This is the decellularized or neutral definition of the word. Why did that matter? Networks are so deeply entrenched in everything we have organized as a civilized globe dating back to the creation of all, that I would have to specify which I was referring to for a multitude of categories, so we are starting in neutral. Here's my logic, you can be the judge; Even if networks weren't naturally occurring in nature as they are, the ubiquitous evidence of their

presence in the systems of the man-made world tells a story of creation on a metaphysical level. Allow me to explain.

From where does creativity come? It's an interesting question because we really don't know beyond the hemispherical origin in the brain. Specifically, creativity in the designing of systems as we have advanced throughout time. I have come across a few compelling theories, such as collective consciousness and morphic fields, that I have found the supporting evidence to be quite strong. So, allow me to entertain the assumption for a bit. If the above theories have just the slightest truth to them, then it opens up the possibility for our brains/minds to be treated like frequency receivers and when certain conditions exist it is possible to tap into the ether. (Definitely Google what an ether in metaphysics is.)



Who is the Father of Calculus? You will find the attribution to two people who fathered the mathematical science independent of one another at the same time. This is legitimate argumentative evidence for the possibility of the

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collective subconscious mind that psychologist Carl Jung observed and theorized about as well as Rupert Sheldrakes Morphic field theory.

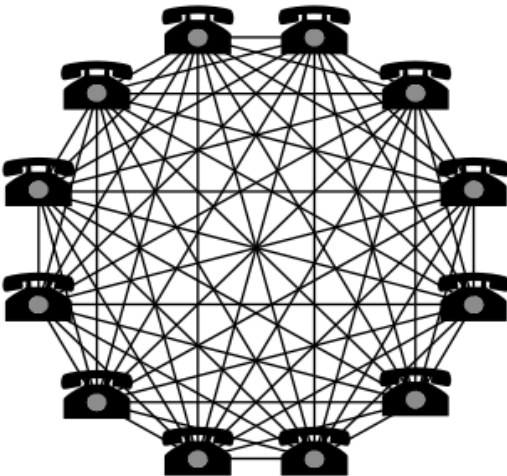
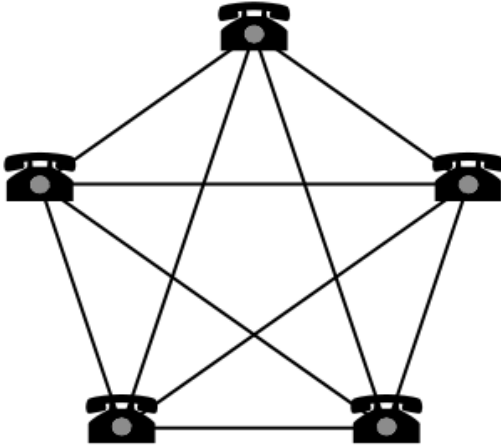
So, the emergence of network principles in the structuring of civilized society, at a time when they weren't using communication technology to spread concepts like it is today, can then support the conclusion that networks are a language of higher intelligence. It is based on this premise that I will present this part of this book.

*"You become what you understand."*

*— Soren Kierkegaard*

Over the last 45 years, networking came to prominence with the solidification of network marketing and the computing industry. When it comes to the power shift of the power bearers of the world economy, not one industry of non-tech related business models has been able to compete with that of technology.

- Amazon
- Netflix
- Microsoft
- Apple
- Alphabet
- Meta
- IBM
- Dell
- AMD
- Intel
- Tesla/Space X



This list could continue for a few more pages before coming close to running out of companies that have transformed and taken prevalence over the global economy. Have you ever entertained the notion of the interconnectedness of everything? Its not too hard to grasp these days with the science of climate change becoming more prevalent. Where there is social life there shall always exist social networks and ecosystems. It didn't start with the internet or Facebook or any of its precursors. Nor with the exclusive social clubs of modern society. The laws of networking in ancient times were the foundation of commercial exchange.

The trade networks of predecessors dating back to B.C. eras. There was a point in time where information technology became the new oil or gold.

*Wealth today has been created by a world view dominated by fast-moving networks, open information, bottom-up entrepreneurialism.*

*—[Jacqueline Novogratz](#)*

### NETWORK EFFECT

The value or power of networking is the network effect. Group think or crowdsourcing are the names associated with the adage that two heads are better than one.

*In economics, a network effect is the phenomenon by which the value or utility a user derives from a good or service depends on the number of users of compatible products. Network effects are typically positive, resulting in a given user deriving more value from a product as more users join the same network.*<sup>33</sup> [Wikipedia](#)<sup>34</sup>

The underlying concept of the saying goes further when you introduce a third mind or additional node. There reaches a point in information sharing where the addition of the next node creates exponential power outputs. Where for example, three people can form a group and operate well with the collective information of the three, but when you introduce the fourth, we can assume that the added value of the group will grow proportionately. However, that isn't an all-case rule. Sometimes the addition of the fourth element exponentially increases the effectiveness of the group.

There is one other network example that I want to introduce before we move on. I feel like I am beating a dead horse at this point because I believe that you are aware of the value in networks. Network television or the underlying technology that its systems are operated on have the closest meaning to the one that I will adopt for the goal of reimagining the understanding of networks and their value from a structural perspective as well as the population of the lattice.

### TV NETWORK MODEL

Better yet, what I am going to do is set the official definition of Network as a reworded variation of the TV Networks definition, which is *a cluster of local points aligned to provide unified programming or marketable content*. So, from this point forward when I mention a Network It shall be referring to the following redefinition: a Network is a cluster or supercluster of individuals or organizations aligned for the unified aims of the grouping.

This definition leaves room for the omnidirectional expansion and pursuits of the organization while maintaining focus on achieving its ultimate goals. For example, just consider how many different programs make up a station's 24-hour lineup. The network may have an overall theme like sports to ESPN, news to CNN, or kid friendly to Disney, but within that theme there may be a variety of programming that targets a certain niche. Take ESPN's programming for example, each of their programming selections share sports entertainment as a thread, even though they may not be of the same sport.

What this means is that in a dedicated network there is room for individualistic collectivism. If you are familiar with these terms, you may be thinking that I made a mistake by combining them because they are opposed to one another. Are they inherently diametric though? On one point. Collectivism leaves no room for individualism to operate within its constructs. Individualism then if willing to cast aside total self-interests can work with collectivism but there must be room for compromise. Collectivism's refusal to have anything less than all or nothing when it comes to the group identity is the issue because Collectivism leaves no room for individual freedom.

Individualism and collectivism need to have a sit down and meet somewhere in the middle. Each of you can do what you do in the same strategic direction as me. In the areas that we overlap is where the magic happens for us as a unit. Where we don't overlap is where the opposition shall be treated accordingly in our respective spaces. Why is this important. We have been led to believe that pure competition in a free market will determine the fair price, but the truth is the big 3 generally dominate roughly 60-90% of entire markets while the rest of the companies are either swallowed up or bankrupted over time, unless they blue chip their way through their existence by taking the lions share of the minor market cap. Which leaves the smaller mom and pop operations of old-time main street unable to compete fairly against the Big 3, especially when they are subject to conspire with one another to exist as partial monopolies in absolute control of the market. Also, industry protective regulations were used

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as anti-competitive business practices, as well as far more sinister plots such as redlining in the real estate industry.

However, once you introduce conscious consumerism into the collective social consciousness of the masses, then you can start to change the dynamics of business and wealth accumulation, but not by excessive hoarding of precious resources. I'm not anti-wealth or rich, but the history of exploitation and wage slavery in the current form of expression has worked well for a few and not so well for everyone else. So, you can go back to work tomorrow like we never had this conversation and continue to feel as you do now, or you can get on board of the train headed for the launch station of the wealth revolution.

Did you know that when Facebook received its billion-dollar valuation it hadn't brought in one dime of revenue?

The average social media user has no idea what kind of tool it is. It is debatable whether it is destructive to the degree of false imaging tied to the potential damaging of the concept of SELF or not. Not to mention, it has certain hyper addictive qualities and leaves us intellectually vulnerable to manipulative exploitation. However, on the other hand it has leveled the playing field when it comes to information dissemination or entertainment programming. Before the rise of life online, we were held hostage by the gatekeepers of media distribution and lack of access to capitalization for the little man or average content creator.

If the rules that govern social media monetization remain centered around equal access and fair competition, then it will continue to be the best tool for the power of the people of the 90% to grow in 3D capital. However, the vulnerabilities that are present by the never-ending distractions that social media creates are very dangerous to the productivity rate of anyone who is not working on social media monetization. In other words, if your online behavior isn't making you money then it is costing you money.

Either way, it's a time and attention eater with a bottomless appetite. Now with that reality understood, why are networks so valuable?

The old saying goes, “It’s not what you know, but who you know.” I would like to take this a step further by saying *“it’s not only what you know, but who you know, and who they know, ad infinitum, and where we’re going together to take advantage of our network alignment.”*

This part of the book is about to get surgical when it comes to assessing your relationship status with everyone in your perceived network. Everyone who gets exposed shall be placed in the VPN for relational liabilities. I used the VPN analogy because of the amount of security it represents. For those of you who are not familiar with networking technologically, VPN’s stand for virtual private networks which serve as a place to safely deal with potential malicious programs without leaving your actual system at risk of attack or viral infection. It’s like meeting someone inside the Ghostbusters ghost trap to a degree, and if they happen to be a threat then you can contain them to the trap and safely exit it without damaging anything in reality. What that means in your relationships though, is when it comes to business it’s not personal, it’s business. I love you because of my love for you, but that does not mean I love you more than I love myself or my extensions of myself such as a creation (business, art, peace). Especially, when it is a situation of investing trust capital unwisely.

Guess who’s in that category, everybody who require nonreciprocal capital withdrawals from you. Leeches. Kids. Spouses. Friends. It’s not like it’s a bad place it’s just the proper place, because you will learn what dead weight in your network means to the value of the network.

Let me take this time to let you all in on a secret. I don’t think you know what it is like to go into a cocoon state of life but allow me to share a bit.

How many of you were imprisoned at the onset of the reading of this book? Before you answer let me give you the qualifications or defining principles for imprisonment. Physically imprisoned is a given, but emotional or psychological prisons are just as confining and dangerous places to be in. Drug addiction? Self-doubt? Lack of control over emotions, such as anger or unnatural feelings of

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insecurity. Oh, those of you who suffer from that last one know exactly what I'm talking about.

Imprisonment to detrimental thinking habits? Such as poor planning or budgeting, inability to resolve conflict through effective communication, or excessive victimhood. What about foundationless prejudices or proclivities towards hatred of a data classification? For the record there isn't a such thing as race outside of data purposes, however we have been programmed to attach emotions and stereotypical coding to entire groups of people that we don't know, solely based on a classification grouping of skin-color/ethnicity based country of origin.

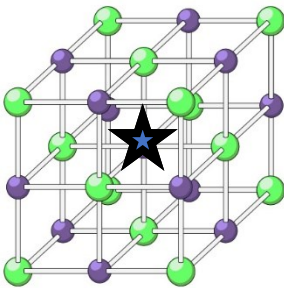
Does this make sense to any of you? Nope, but it happened and here we are. It was by design and therefore can and must be redesigned. If you are still out of the psychological programming loop or in denial after all this time, especially with as much energy as I invested in the first part of the book, then I'm not sure what more that I can say to you.

By the way, Marijuana isn't a drug, nor is anything non-processed and naturally occurring in the wild. Don't let Big Pharma's programming control your thinking when it comes to the ability to analyze the facts objectively as a thinking individual. It is clear where I stand with natural medicine and if you were wise, you would be doing yourself a favor to research holistic and natural medicinal science. That's all I can say without chasing that rabbit. (I'm doing well. No?)

Going back to the cocoon that I found myself in. I began studying the roadmaps left behind by the Wealth magnates of old. I spent a solid seven years studying money and men of great fortunes. I am a Master of Information assimilation, and this is how I did it. This was a Monday through Friday schedule:

- 5am wakeup and breakfast
- 6am post-breakfast meditative reading session
- 8am studying begins
- 12pm break for lunch

- 1pm studying continues
- 3pm break for powernap (5-15 minutes)
- 5pm break for dinner
- 6pm post-dinner workout
- 8pm studying
- 1am bedtime



### NETMAPS

Network maps or Netmaps are network roadmaps which are representative of the limitations determining where you can go or cannot go in life. What they signify is a 3D system of points joined by a single lattice. Each of us have different netmaps that will reflect the doors that are open to us. This schedule was the constructional equivalent

of creating my Netmap at this point in my life. Achieving this feat was not simple for there wasn't a clear destination in mind. I was just learning to develop my being and thus had to motivate myself, but it was easy because I genuinely was interested in becoming wealthy in all aspects of my life.

This was the first time that I actually fell in love with being educated and as a result I started to believe that I could become rich from being intelligent and entrepreneurial and not only as an entertainer as I had previously believed. Statistically, the odds were stacked against this becoming a reality as they had been before without my knowledge.

Sociological statistics had revealed the Netmap that been controlling the decisions that I had made in life leading up to my incarceration. Here's what I learned through classificational statistics. Each of the attributions listed below had correlating statistical probabilities that had been concluded through data

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accumulation and analysis conducted by various sociological entities from private to public institutions.

1. African-American
2. Father not present because of incarceration.
3. Father dies due to drug induced heart condition leaving me to be raised in single parent home at 9.
4. Resided in Houston, New Orleans, and Metropolitan Atlanta.  
(Urbanization)
5. Displaced by Hurricane Katrina.

Statistically, I was fucked because I had approximately a 78% chance or likelihood to go to prison based just off those attributions. Factor in the unhealthy vices associated with the peer-influenced coping mechanisms of “troubled youth”, and what you get is the perfect recipe for criminality to find its way into my thinking habits.

Long before entering my physical prison, I had been placed in a mental prison as I had been programmed, like an alarming overwhelming percentage of all melanated American youth who are encoded visually to associate access to wealth for people like us through the music or sports industries (networks). Well, I’m five foot three and three quarters of an inch tall and wasn’t into soccer much where little people tend to excel. So, realistically sports were not going to be it for me. That left music.

I know now that there were so many other examples available that I were ignorant to, instead of the false-choice malware programming that has some of the melanated youth believing the streets are the only option for them, but these examples were to be found in books and not televised. People like Reginald Lewis or Count Alexandre Dumas later made my hall-of-fame team of heroes that I aspire to emulate or follow the trails blazed by them. After learning of their existence in history instead of the daily forced fed supply of the icons of entertainment such as Mike and Michael, I started to see a world of different possibilities for myself.

There was one small issue though, I now was a felon and legally enslaved by the STATE for a period of thirteen years and subjected to the plans and designs set for those who shared similar classification distinctions as me.

So, here I was, in prison becoming free intellectually and exercising self-discipline for the first time in my life, and I realized why I was where I was, and how I got there. This was my life to varying degrees for almost seven years straight during my thirteen-year prison stay. The subjects varied by the time block, and what I was currently focused on. I spent about twelve to fourteen hours a day reading and learning. No one made me do this. This was all by my disciplined design. I learned to reclaim my time and the rest was Gods engineering. WHOEVER or whatever that is to you is what it is, I hope it is rewarding, but for me...if y'all only knew.

I read the book gifted hands by Ben Carson, and his momma was a game changer for me as she was for him, same as when I was learning what Booker T. momma was teaching him. That is the power of literacy and recorded knowledge, and why I told this part of my story. The foundation that is built upon accurate historical understanding is unshakable and impervious to the ulteriorly motivated lies of past charlatans.

For those of you who wish to excuse your own poor or nonexistent reading habits by pointing out the fact that I had all the time in the world to read, I agree. (That really happened) That's what makes me so damn dope and intellectually free, if I may toot my own horn a bit. I'm on they ass if you don't remember my declaring that earlier. You can choose to keep watching after we finish this book together, or you can continue to learn under my tutelage and join the wealth revolution with the rest of us. 1000 Arrows. What that means is that if we are all individually headed in the same direction towards the same target, why don't we fly together.

We have been separated from our intuitional instinct as a society. Taught to minimize trust in the communal Self and to rely on Father Government. Most of us have never met him. We know his brother, Uncle Sam, who is the face of

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the operation. The alphabet boys are the muscle, enforcers, and hitmen of this pseudo-mafia. (FBI, CIA, ICE, NSA, Homeland Security, and the IRS to list a few) Father government is the godfather of American imperialism. The victims of integrityless Capitalism know Father Government in all the worst ways.

American women know who Father Government is, he's the one who promises to take care of you if you play nice, meanwhile nice means by his rules for your life including your mind, bodies, and acceptance of sub-equality classism divisions designed to keep you competing with one another on the rat track. Patriarchism is his MO naturally, and he needs control over subjects to exist, so he does whatever he can to create those subjects without their knowledge of it. This would be the equivalent of the concept of Agent Smith's creators and writers of the matrix source code.

I really hope you continue to follow me from wherever you are plugged into the matrix. You'll see the code or the writing on the wall and every word will make sense then if it doesn't now. If you are still slumbering, continue to enjoy your rest.

The network effect in intelligence, or within the frameworks of the stored knowledge sets of the mind, becomes exponentially more efficient as the informational point connections within increases. With each additional book I read, the new information introduced started to make previously assimilated knowledge clearer, making sense of the less observed angle. Events that have been captured in time by the observers of said history will generally all offer a slightly different angle, and, with data aggregation and compiling software in your mind, you can recreate a more accurate remembrance of the event. Even though you were probably not alive when the event took place. The way your mind compiles data is the essence of Manchurian psychotechnology and how if projected upon the right target can be a very dangerous form of mind control. Law enforcement has long used the tactics to badger people into false recollections of committing crimes and things of similar nature. Google it.

This subsequent introduction made the whole system smarter, especially when it came to history or science. For one it's another piece of the puzzle called life on this rock. Information in ancient times was spread and gifted to those willing

to learn. The Greeks took a trip to Africa and the Greek world was never the same. Egyptian influence in Greek culture is a “new” discovery as we now have a little less to lose as a society by being honest about the melanated role in history as it relates to advanced societies of antiquity. Yet if you were publicly educated under the hand of the STATE then you probably think Africans were all savages before slavery despite Google being free and very useful in accessing the truth.

### *FOLLOWING THE MONEY*

Wealth accumulation of times before has followed the TV model networking definition to create the monoliths that now are the opps (please see [urbandictionary.com](http://urbandictionary.com) for translation) of the 90%. From the railroad magnates to the industrialists of the 20<sup>th</sup> century. Carnegie, Rockefeller, Vanderbilt, Morgan, Ford, Rothschild are all household names of wealth accumulated during the gilded age and industrial revolution, but how many of you know their origin or rise to notoriety stories, or what they all have in common. At some point in the careers of these Titans of business they all used the old networking model (who they knew) to start off but built their empires on subsidization or corporate network maps that were almost completely vertically integrated from top to bottom.

These men understood corporate networking so well that the anti-trust or monopolistic laws had to be written to protect the people of the country from financial oligarchs and smaller companies against unfair competition (to a degree), later used to reign in the likes of monopolist companies Microsoft and Dell.

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*There is nothing new under the sun*

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## Turbocharge Your Network

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*Once, in a letter to business rivals, [Vanderbilt wrote](#),  
"Gentlemen: You have undertaken to cheat me. I won't sue  
you, for the law is too slow. I'll ruin you."<sup>35</sup>*

Are you having fun yet?

Don't worry I peeked at their stories for you, and I am about to tell you what I learned. These men created some of the vastest global empires through 3D networking laws and principles that are still in existence today. This is the last foundational piece to this puzzle so pay attention.

Napoleon Hill had a similar experience as I did on my journey learning from the most successful men (and women) of the times; the only difference is I also had him and his work and the works of countless others after him to base this work upon. That and the fact that I didn't see any of these men face to face. However, the beauty and magic of written biographical history is immortality. I stand on the hill and point to the hills.

### SCOPES OF NETWORKS

With networks existing as multidimensional entities, we are wise to learn how to read netmaps, the hard and software that establish a networks operation. You must understand what education is required to gain entry to certain rooms. You must understand that there are levels to this shit, and when you are out of place the natural environment knows and you are the unwitting fool of the show. You must first carry yourself as an understander of 3D Capital and then keep the focus on understanding what the unspoken rules are by pre-studying, conducting due diligence, and gathering intelligence before attempting to infiltrate a room to your liking potentially above your social stratosphere. The fake it 'til you make it routine only works when there is smoke and mirrors and other tricks of magician craftsmanship. All the other times you shall eventually be ousted as a charlatan or spy, where the definition of spy allows for the collection of information for use in deciding how to act.

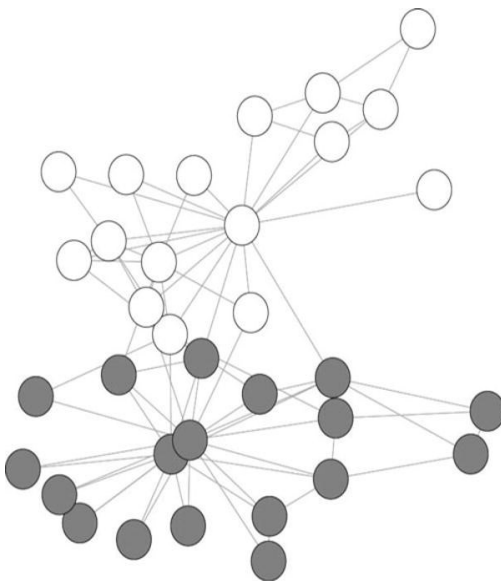
### THE THREE ASPECTS OF 3D NETWORKS

The scope of networking is 3D as is the theme associated with this book. There is I-individual, C-cluster, and S-supercluster. The value of a network then

becomes expressed in levels of influence and valence. I-C-S is the frame with which you will build your Netmap. Starting with yourself as the center of your Netmap, you will need to zoom out to see the nucleus of your network or Cluster. Zoom all the rest of the way out and then you get a macro view of your total net reach. This model is similar to organizations that have local, state, and national levels. The image below shows the study of clusters in social networking theory.<sup>36</sup>

### INDIVIDUALS

You and the value that you bring to your network. Each of us have our own network, though there will be networks that share many individuals or nodes. This level is self-explanatory and doesn't require much description more than has already been provided.



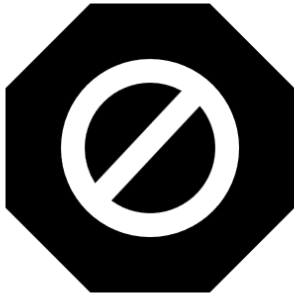
### CLUSTERS

Clusters are small networks generally grouped by a common classifier shared by the whole. Clusters can be intra (inside network) and inter (among networks) or a combination thereof. Look at the image to the left and find the clusters.

### SUPERCLUSTERS

Super clusters are large networks generally grouped in clusters of networks linked together by a

common classifier. Superclusters carry the largest power base and are responsible for movements or revolutions in the extreme social sense. Generally, Superclusters are observed in society as associative affiliations such as a religious group or organization like NATO. The supercluster is the white and gray networks together as a whole.



### WHY 3D NETWORKS

It's arguably self-evident as to what value is represented by 3D Networks. The importance of understanding this value will be the determining factor for how powerful your network can become. Unless you are already situated and comfortable in life, I expect each of you to take advantage of the 3D Networking principles that will make accelerating individual and communal capital growth attainable.

Together we go farther. The need to utilize the power of 3D networking will become apparent in the upcoming sections for some of you. For the rest of you, you have until the end of this part of the book to get on board or be left waiting for the next bus to come. Meanwhile, the rest of us are going to move on. I feel the need to recap what 3D Networking focuses on as a foundation for the building of group economics. The first dimension revolves around the "who you are or what you know" (individual). That's you or me depending on who's POV we are coming from. The second dimension is the "what you know" element or purpose for the grouping. The third dimension of networking guides the "where we are going" or direction of the group.

When each individual or node joins the network, it is not happenstance or accidentally, 3D Networks are designed from top to bottom. Every node must illuminate the square it resides upon in the chain or risk becoming a dead cell and subject to replacement. This can be seen as an equivalent to pulling your weight on a work site. If the rest of the team must complete your work, then why would it be feasible for you to remain. Strife and imbalance of contribution is a network killer and must be diligently safeguarded against cohesive deterioration.

### STRATEGIC ALLIANCES

In chess, every piece serves a purpose and has abilities and limitations. This is the nature of the board before the introduction of the strategy of game play. The foundation of gameplay starts with the awareness of the power of each

piece. Each piece is aligned for one purpose, and that is victory. If you are playing to lose, I'm going to be the asshole of the group and tell you to your face that "NO ONE WANTS TO PLAY WITH YOU!"

In the game of chess, there are only a few ways, out of all possible ways, to win the game with only one attacking piece engaged in the check mate. Most often, if the major power pieces aren't the pieces delivering the game winning move, then there must be a strategic alliance between more than two pieces with complementary attack ranges. Wise strategy dictates that when there is an attacking or capturing piece, there needs to be a piece that keeps the attacking from being captured by the counter attacker. 3D Networks are inherently strategic alliance chains. What I mean by that is, in traditional networking, the goal is to try to make as many connections as possible, however in 3D Networking almost the opposite is true. 1000 Arrows. The object is quality before quantity, locally then geometrically. I'll explain soon, but for now just look at this:

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1-1-1-1-1-1, 1-2-2-2-2-2, 1-2-3-3-3-  
3...etc.

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I wonder if I said strategic alliance like 100 times in a row, would it stick? Ok. So, this is where this book goes into the next gear. This chapter is coming to an end, and it was solely for the laying of the final necessary foundational essentials for the next concepts to be understood. Kind of like having to go through all the progressions of math, such as the Algebra's, Geometry's, and others on the way to Calculus. This concludes the slow-paced middle/high school part of the book. It's been challenging because a lot of you are hardheaded and don't move fast enough for me. Literally. BE honest, do you suffer from procrastination still? If so, I have just the perfect solution. The Get IT Done Way™ (This is a shameless plug for my next book, which hasn't been written yet. I'm just saying)

### CHAPTER 11: NETWORK BUILDING

Meet Mrs. M. When I was conducting the preliminary research for this book, during a down moment, I found myself on Instagram like I normally do. I like socializing. It's a guilty pleasure. I came across a post that was about a guy who had asked everyone he knew to help him take advantage of an investment opportunity to which he was turned down by everyone, eventually having to grind the money up to make it work all by himself. The post was him ranting about cutting those people off now that he was successful. In the comment thread there was Mrs. M., and this is Mrs. M.'s story.

The week prior to this post, she had asked several family members to invest in a multi-housing complex that she was seeking to acquire. She needed capital and out of all the people who she solicited only two responded and it perplexed her because the people who had encouraged her to seek the investment property were the ones who then declined to help her even though they had previously offered if the occasion had ever arisen. These were family members, and she was extremely upset because she had never asked them for anything, and the one time that she desperately needed their help they did not even respond, and those that did denied her request. It upset her so much that she chose this post to vent, and, by the end of the post, had realized that and laughed at herself.

I just so happened to be doing research about this very topic, and I felt like it was the stars being aligned in my life, which they were. So, I told Mrs. M. that I would feature her story in this book, and I am keeping true to that. Here's why. Overcoming wealth building challenges through 3D Networking was the original inspiration for this book to a degree, thus the title *Turbocharge Your Net Worth By Tapping Your Network*. As I breakdown these next few exercises, I want you to keep in mind that the road is about to get windy and treacherous, but you're going to make it if you choose to.

I decided that I would conduct an experiment while writing this book like Mrs. M.'s story and the story of the original post because the concept of the book was still being developed. I was nowhere close to knowing what this book was

going to be about in its entirety at that time; all I had was the idea for a book about networking. Inspired by the Netflix docudrama series *Inventing Anna*. Which sparked a Big Bang moment in my mind as the principles that make up this book started to align and flood my consciousness providing answers to questions that I had posed to no avail years ago. What my experiment would be was simple and had only three steps. If you are not familiar with the power of three in public speaking, marketing, teaching, or Numerology then Google it. Step number one was to support the pre-ordering of this book project through crowdfunding.

So, I put in about 16 hours' worth of animation graphic design and marketing into my pitch. When I finished, I felt damn good about that pitch I was really excited about this project even though I did not know how much more in depth it would get once I started writing. In the write-up or summary of the pitch that was written and not a part of the video is where the instructions were. In Step 2, the instruction was to pick someone in your network and get them to support the crowd funding for the book. The entry level was the eBook at \$8. Step 3 was to get the person from Step 2 to then repeat the cycle.

The morning after I finished, I started to send out the invitations to the crowdfunding page. I thought some people would watch the video, read the summary, and then choose to support the book specifically. And, if not the book, to support me irrespective of the book. I mapped my network. I had a fairly reasonable certainty of who I could rely on to support me with this project, including people who were in the know of it already through conversations that I had with them while developing the concept for the book itself.

There was my mentor who I felt with 100% certainty would support me which he did, for which I love him to eternity and back, a couple of the people who I had spoken with, two to be exact, and a cousin who I have not seen in over maybe 30 years, but we keep in touch on Facebook. This was the first day and I

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was excited by the early turn out. I figured that if this was what day one looked like, then, by the time the campaign ended a month later, I would have reached my goal. I artificially set the goal low and figured that I would be on my way to executing my plan without distraction.

Day 2 nothing, day 3 nothing. So, I bought one just to make myself feel better for the lack of response that I was getting. I had not even sent out the second-tier invitations to people who I felt would be less likely to act in support of me but potentially would. Day 4 nothing, what the fuck? I had sent out the invites to the people who I felt had great reliability scores. Day 5 nothing day 6 nothing. I started sending out more invites, checking the analytics to see how many people had visited the site and saw the video.

No response, no purchase, no return message. I did not get any replies. For the record I now know what Mrs. M. and the guy from the post and probably a lot more of you who are reading this book went through. There were the promises to support, however they will be put to the test as soon as this book goes live.

With no one to really vent to but my mom, I proceeded to get on her nerves until she shut me down or had a meltdown as what normally happens during our calls when we talk for extended periods of time. But I was hurt I'm not going to lie, because these were the very people who I considered to make up my core or first valance ring of my Netmap. Guess what, in this case I was wrong as a motherfucker, excuse my French. I still don't know why, and I'm not really the type that cares more than you if you seem to not care that much.

The Pre-order round ended with the only Day 1's support, and my Pops at the request of my mom. This gave a new meaning to the term "Day 1's". (See [urbandictionary.com](http://urbandictionary.com) for translation) However, as a side note, steps 2 and 3 were not followed by the Day 1's, so I'll take the blame for failed delivery, I guess. Going back to Mrs. M. and the pain she experienced in her situation.

I think we all share a sense of loyalty to varying degrees, and the sting of betrayal has caused nations to war. The pain point or dismay that one feels when they perceive they have been left out to dry is what creates the emotional

affinity override in most of these cases, thus the calmness to lash out at your network. So, what went wrong in her case, my case, potentially your case?



### Why does it matter?

What is network building? I'm pretty sure it sounds self-explanatory, but in this case it is not. Unless you are exclusively just referring to the act of building or constructing a network, in which case you would be right-ish. In this usage, network building, besides the construction, is more about

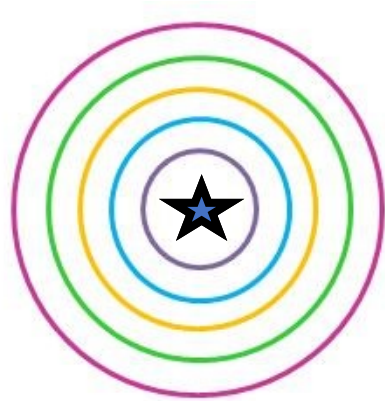
the method in which you build.

I'll go ahead and warn you now, from this point forward in the book we are playing chess with life. That means what we do is strategic when it comes to business, also you would do well to remember that when it comes to BUSINESS it's not personal, it's business. So, what is going to happen is first I'm going to introduce the framework for Netmapping or the 2D version of it in the form of concentric circles. If you recall the image of a Netmap example from earlier in the book, that was 3D imaging of the same concept, however it would be hard to actually draw on paper in a meaningful way. In social networking theory concentric circles are already being used, so I just adopted the industry standard for the purposes of understanding.

What happened to the unreliable nodes in Mrs. M's network? They were properly mapped to the third dimension of the concentric circle Netmap, which you will find shall be invisible or in theory does not exist within your primary network. Here's why, strategic alliance, strategic alliance, strategic alliance. Uncle Joe, Aunt Martha, Grandpa Bob, Grandma Myrtle, Cousin Willie, and unfortunately Brother Rambo probably don't fit in your 3D network. Why?

### 2D NETMAPS

You are the star of the show! I would like for you to focus on the image to the left. What you are looking at was just explained in the previous paragraph. This is known as concentric circles. They are used in math and even have corresponding formulas for calculating the plotting of points on this graph. We're not going to make it that complicated for our purposes.



What we are going to use this for is to actually map your network right now. I want you to start with the first ring and place as many people in your network on the ring based on these two qualities: number one, Willingness to act within reason, and number two, Reaction time. In the next section I will provide you with the metrics and rating instructions so that you may accurately plot your first valence ring.

#### *NETMAP PLOT RATING EQUATION (WGAF)*

- A. Willingness to Act Within Reason: Rating from 1-10, where 10 is an absolute Yes 100% of the time.
- B. Reaction Time: Rating from 1-10, where 10 is immediacy 100% of the time.

---

*For Event map A,*

$$(A + B)/2 = WGAF$$

---

You can plot Netmaps by Event (grouping), such as where the definition of Event is a particular event or end goal of a 3D Network. Your end goal would be the shared vision for the network. If you are wondering what WGAF stands for, please see [urbandictionary.com](http://urbandictionary.com) for translation.

## NETMAP AUDITING

Netmap auditing can be defined as the indexing of the individual nodes in an Event specific 3D network. To conduct an audit, you must first consider all the members of the network and compile a list. I suggest you index your entire network, all points included. This is where those people I referenced above are accounted for, so that they may be filtered to their proper location. Once you have indexed the network member roster, you can then start assigning WGAF ratings to each individual. Once you start to develop your Netmap, you can then filter the members according to the specific event parameters. So, basically what this is, is an accounting of who you know, and the social capital stored within those relationships.

*Disclaimer: Your initial audit will prove to be almost 80% wrong as you will find out in the testing phase.*

## RATING BASED VALENCE RING PLACEMENT

Once you have indexed your network and assigned initial ratings, which are subject to change, the final step in the audit is to place the individuals on the corresponding valence rings. Starting with the innermost ring, the requirement or qualifying threshold is 7.5. That number stated as a percent would be 75%. A person who qualifies with a 7.5 WGAF rating is reasonably dependable 75% of the time. The threshold for the next ring will be 65%, the ring after at 55%, with each subsequent ring descending by 10 points until you reach 0 at which point those people are useless to you in your network for that specific event parameter. Common sense would dictate if their WGAF rating was that low then you wouldn't even waste your time plotting them for that map.

I want you to put in some real thought into these numbers, that way you don't set yourself up for failure in the next step. I hope your map is accurate initially

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because the revelation of it not being accurate will contain some uncomfortable pain points. I don't know about you, but I am not a big fan of being wrong in general, but specifically in cases like this.

### *TAP, TAP, TAP*

You have now made it to the somewhat hard part of this exercise. This is the testing phase of your accuracy as it relates to the rating that you gave your network members. How do you determine if you were right or not? When you think of the word tap what comes to mind? Is it the noise from something striking something else repeatedly? Or is it like when you tap a keg? If either of those instances came to mind, then you are on the right track.



### 3 Levels of Tapping

- A. Signal Tap
- B. Single Source Tap
- C. Multi-Source Tap

Tap or a tapping in this sense is a combination of both principles. The first as it relates to the pitch tuning of an instrument, using a tap or tapping device such as a tuning fork, and the other definition being to extract something from a particular source.

What we need is information as collateral for the WGAF rating that has been assigned already. What you need to do is create a small task or favor that you can ask of all the members in the network map to do at one time (individually). Once you have started the ball rolling, then all that is left is to observe the feedback or response rate from your network. It can be a somewhat small ask, but you don't want to make it too simple so that your response rate is artificially high.

Remember the qualification for the rating is an ask that is within reason, so it can be something as simple as your selecting a product that is general and at a price point reasonable enough for the network to easily participate in the purchasing of it, such as this book or a T-shirt that has a funny message on it. Whatever it is, must require some action around a 20% to 30% energy expending requirement. In other words, it cannot be as simple as let me borrow \$5.

To perform an A-Tap:

1. Index network member roster.
2. Plot your Netmap.
3. Design the tapping method or event and set the tapping time window or period.
4. Monitor feedback in the categories of response rate and times.
5. Adjust Netmap accordingly.

The only why you can hint towards is either it's a strong recommendation or favor. You will learn how much trust capital you have with these members because of feedback data in the form of questioning. Absolute trust doesn't question requests as absolute distrust always does. However, you will have to intelligently gauge the nature of the question and the underlying tones of the questioner before you can accurately assess whether, or not, there is a beneath the surface trust issue present in that person's relational psyche as it relates to your relational bond status rating or RBS rating (discussed later in the chapter).

The elements that must be present are:

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- Price consideration (How much capital is this going to cost?)
- Action consideration (What do I need to do?)
- Reasoning consideration (Why am I doing this?)

We are going to set the observing period for one to three weeks, and I'll leave that variation up to you. So, we initiate the event and at the end of the recording, go back and compare the actual numbers to your assumed initial numbers. For some of the members in your network who don't act in a timely manner, they are most likely going to have action personality types two and three. It's going to be interesting finding out who they are when they do not show up in response to the call of action.

You will also have to judge past the allotted recording time for those members who make the commitment yet don't follow through, especially if you know they are internally subjected to procrastination codes. This will allow you to get an understanding of who you have on your team and what their strengths and weaknesses are when it comes to reliability. I assure you the worst thing you ever want to do is run into a burning building with a team member who has no clue what he is doing when we get in there. That happened to me by the way.



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*WARNING: This section of the book is for the purposes of proper alignment and the results will be shocking. I suggest that you prepare yourself mentally for rejection. There are going to be perplexing revelations that are to be taken for what they are. Don't go deeper than the surface emotionally. I*

*don't want you to use this as an excuse to cut people out of your life, but should you choose that option just be clear on the reasons why. Be sure to stay aware of your emotional affinity to disappointment during the process. Everyone who you believe to be great for your 3D Network will prove to not make the cut, though some will.*

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Don't sever ties if you don't have to, when you can just reposition to the category of those types of relationships, but if you do have to sever ties do it expediently. The longer you delay the inevitable, the more possible resentment or pain from the decision will be. In other words, once you know that there is no reason to continue to conduct business with a person, just rip the fucking band-aid off. They will be all right when the swelling goes down, and so will you if it hurt you in any way. Emotional swelling is just a natural reaction to pain or trauma. If that person does not take the disorganization or disassociation well, don't be cruel but stand behind your decision if it is the best for the network. It will take time and growth, but it will be best for all parties involved to get it over with quick and in decent order.

The key to Netmapping is the information that collateralizes WGAF ratings, because the more accurate of an estimation you start a venture with, the more effective your network will be at quickly attaining alignment for the accomplishment of the end goal. Before you make the first adjustment, rate yourself on the same criteria, then apply that much grace in the response rate. Honestly, you don't want to apply unequal standards because remember you only reap what you sow and this behavior from them may be in response to historical data programs running in their Mindframes concerning their interactions with you.

In other words, if you have a low reliability score yourself, birds of a feather naturally congeal together through affinity codes. You may need to tighten up your own scores as a result, which means you have internal work that must be done before you can aggressively take advantage of 3D Networks. Always remember that you are the star of the show, and the bar is set by you. Never expect anyone to do anything for you that you wouldn't do for you. That may be the evidence of some issues that you need to address.

### 3 LEVELS OF TAPPING

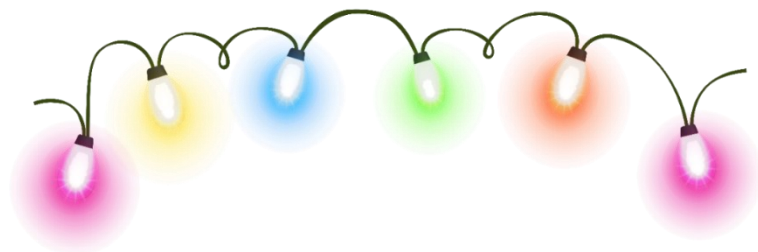
- A. A-Tap or Signal tap: is an auditing tool used to test the reliability of WGAF rating placements, it is generally a diagnostic tool and designed to be revelatory in utility.

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- B. B-Tap or Single Source Tap: a single source tap is designed to create Bucketing Chains
- C. C-Tap or Multi-Source Tap: a multi-source tap is designed to create Multi-source Bucketing Chains.

A-Taps are used to create feedback loops, which are the most valuable indicators of Network Signal strength, which is the determinant of your Networks network effect rating. In other words, this is the equivalent to a heart monitor observing the pulse of an organization. When lights go out, they must be replaced. Light replacement can be likened to a rejuvenation effort, or replacement can be literal. It is insanity to give the keys to the chicken coop to the fox. B and C taps will be covered later in the chapter.



Now that you have conducted your first A-tap, you have two options. You can investigate the why's of the response rate or accept the first set of data and restructure your Netmap. No matter what choice above is made, the next step is to re-tap the network. This will now start to give you data that can be averaged to get a more reliable outlook on your Netmap. It's not a perfect science, but more a great estimator like an actuarial table so to speak.

However, if the issue is not on your side of the operation, then it lies within your network. This is where the family referred to earlier gets retired to the 3<sup>rd</sup> dimension of the Netmap along with any other "light" that is out. Netmaps that are unaudited are unreliable, and it is very unwise to cast your lot with a partner who sucks as a partner. If you can reduce the possibility of being burned by donning proper PPE, only the insane or emotionally charged would run into a burning building with no protection from the elemental dangers present in a fire. Now if you had a way of figuring out who you could depend on before the

occasion of dependency actually arrived, wouldn't you utilize it? You're welcome.

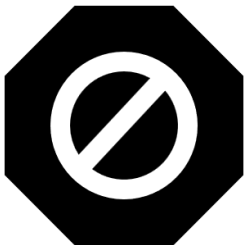
You may want to disclose what you are doing experimentally to the members involved, however if you want the purest data sets to work with, then I suggest that you maintain your secrecy in testing. A-Taps are needed periodically but you don't want to conduct them too often because each tap requires 3D capital expenditures on both sides of the bond, and you don't want to cloud your data if avoidable.

You also don't want to skew your results by the discovery of the Wizard of OZ effect by your subjects of the test, the reality of free intention must remain intact if you wish to see the results desired by the tap. If you still feel the need to be candid, choose the backend in which to do so. That way you still maintain the integrity of the data.

## NETWORK OPTIMIZATION

This is where the rubber starts to meet the road. Network optimization is like finetuning an engine before you place it on the track to compete. Optimization is the process of making the best or most effective use of an individual or resource post A-Tap Netmap placement. This is where you rank and file your network members to their respective valence ring.

In engineering, *the purpose of optimization is to achieve the “best” design relative to a set of prioritized criteria or constraints. These include maximizing factors such as productivity, strength, reliability, longevity, efficiency, and utilization.*<sup>37</sup>



### WHY OPTIMIZE?

Every 3D Networker should be actively seeking to improve efficiencies, reduce waste, and maximize resource utilization on a continual basis. Measurement of productivity, efficiency, and performance identifies areas

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for improvement. At the end of the day, you want to settle your foundations first, then march forward consistently increasing momentum and capital inertia.

Velocity or speed comes with the I's dotted and T's crossed. Anything less than structural integrity in a 3D Network is destined to underperform and face potential burnout or failure before reaching the point of fusion or perpetual motion.

Going back to Mrs. M's story. Her main pain point was dismay. What is dismay? Dismay can be defined as the feeling of despair in the face of obstacles, unhappiness, disappointment, or discouragement from an unsuspected revelation. Generally, dismay occurs when you get your "bubble busted" unexpectedly, like when you find out the person who you thought you could count on to support you doesn't.

Optimization reduces the effects of dismay, because you can find out the truth within a vacuum and not in a live situation that could result in the failure of a venture before it even launches, kind of like a Monte Carlo Simulation for relationships.

The optimization process consists of A-tapping and Netmapping adjustments. A-Taps are effectively used as feedback monitors in the operational sense. The equivalent of a check engine light or any of the other warnings on your vehicle's instrument panel. Remember that you can vary the signal blast magnitude, such as the simple ask like the borrowing of \$5 or the example from above. However, when the B & C-Taps begin, the dynamics change as you will learn in the next chapter.

Mapping adjustments will be necessary on every level though. Reason being the network will fail if there is a light out. The light analogy derives from the wiring principles built in traditional Christmas lights. I know we all have experienced what happens when one light in the string goes out. If not, try it. Or, at the least Google it.

### RING BUILDUP (BONDING)

Gravitational force, the glue that holds us all together. What does that mean to us, you ask? That's a great question. I'm happy you didn't waste any time

getting down to business. It took some thought to capture the essence of relational bonding, but I think I was able to get a good still shot.

Quick story. As you all know, I got arrested when I was 21. The night of my arrest, my mother, who was physically around 988 miles away from me, awoke from her sleep with a “bad feeling”, but she didn’t make anything of it until the next day when the news of my situation made it to her. When she informed me of her intuiting my being in trouble, I was somewhat still suffering from shock. Sometimes, we senselessly shrug off the unexplainable as “superstitious” or inconsequential as we may have more seemingly important things to worry about. In this case, it was my freedom or the newly enforced lack thereof.

Later on, years, into the introduction to my journey into the Cave, I was able to replay her words in my mind as I reflected on how strong her love for me was, which by that point was all I had holding my hope of sanity in one shambled piece. There is nothing like the power of a mother’s love and the affinity codes for their children running in their Mindframes. It is sometimes a liability because of the film through which they see their children through. In most cases it is nearly impossible to destroy that film, even if the child has committed an unspeakable atrocity like the hate-filled murder of the 10 victims of the mass shooting of Buffalo, New York on May 14, 2022. In an interview with the local news station, the mother of the shooter pleaded with the public for the forgiveness of her son and herself for his actions.

As hard as it was for the community to bear the burden of the senseless attack on their humanity, it had to be even harder to hear this woman, whose son had snatched the lives of those innocent melanated people for the sole reason of being melanated, ask them for their forgiveness.

To a lesser degree, we have all seen the videos of mothers who have recently lost their children to the perils of street life. It breaks our hearts to see her pain, but when she begins to describe her son, we lose that empathic connection because we all know how he died was not in the fashion of a martyr seeking sainthood. Most often, these victims had their own list of victims and karma

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tends to keep the change, so we tend to not see him as the angel but as the victim of street violence.

This is my personal story, but I am using it to inform the male readers of a “woman’s intuition” and affinity coding. Also, I want you to open your mind to the understanding of relational bonding. The need to understand the dynamics of relational bonding applies to all relationships, and you will be able to build stronger relationships in your life.

Let me take this time to chase this rabbit and address an issue between men and women. I’m not going to give you a religious belief to bolster some manmade collection of edicts, especially because most men are apathetic towards religion anyway. You have already had your unhealthy dosage of that in your lifetime, but I want you to know that woman is the earth. The portal into this realm that we have all entered through to get here. Even science, has caught up to the true value of the female species, seeing that all of us share descendancy from one genetic mother.

As a male, I have no qualms cherishing that reality to no devaluation to my value as a male. Where the male species has traditionally been superior to the female has been in physical structuring and related strength, however the female has been the same metaphysically. The men are from Mars women from Venus concept that partially captured our psychological differences evolved from the relational disconnect in our understanding of the opposite sex.

Women share very special bonds to their children that we, as a society, haven’t focused on much, but, as the world dominated predominately by men comes to an end, and the new world is being birthed, I hope we can progress in the name of harmony and balance between the sexes. Men, we are guilty of very bad behavior when it comes to the treatment of them, and we need to tighten up moving forward. The masochistic programming must be deleted and replaced with a more enlightened and balanced understanding of womanhood and its inherent value.

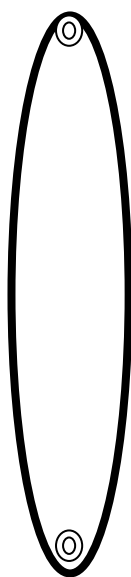
The cave man coding, with which we have processed the concept of the woman’s role, value, and autonomy, will soon be obsolete, and those who get

programmatically left behind will probably find themselves drug into some one's courtroom facing a number of possible accusations of offense.

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Men, hear me clearly. Get your  
programming together in relation to women  
or suffer the results of your failure to do so.

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Ok, going back to relational bonding. The bond between mother and child is one that is unrivaled by any other relational combination, such as father and child or brother to brother. Relational bonds are chemical in nature as is supported by the emotional sciences. This chemical is released in different situations, but the pleasure zones of the brain are where the information ultimately is stored. However, the mother/child bond shows the evidence of spirit or soul bonds.

This has also been observed between spouses of long periods. The stronger the bond gets chemically or psychologically, the more the two entities start to unify metaphysically. Love then becomes the bonding agent.

The image to the right was first introduced in an earlier chapter and represents the bond between two entities in a relationship.

In network families, trust is the bonding agent or bonding ring, but love or fanaticism can be an amplifying factor at some point in the relationship. Time seems to be a functional statistic correlative with trust/love bonds. Events of conscious trust investments over time are what increase the strength of the bonds as it matures. In other words, these bonds are built by events that allow for them to be built. People will first trust you with a little ,and ,as you prove to be trustworthy, will trust you more.

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Trust is a social capital that must be built up like muscles need to be from exercise. The relational bond thickens as time and energy is invested into the relationship. Time isn't as great of a necessity as energy investing is. The bonds of a relationship are the byproducts of value capital exchange. Value Capital is Social in nature but deserves its own subcategory because of its grouping with other high value social capital. Value Capital are emotionally charged and affinitive in nature thus validating the strength of bonding as a result. In other words, these value sets are dictated by feeling or vibration. If me and you don't "vibe", then there is little likelihood that our interactions will end with the formation of relational bonds greater than that shared with a stranger.

### *B & C-TAP VALUE EXCHANGES*

B & C-Taps are live and have real consequences because of the nature of live networks (pressurized networks). If an A-Tap is a Netmapping tool, then B & C-Taps are 3D Network tools used to strengthen relational bonds before the undertaking of a network project. B & C-Taps are small events designed to create the necessary environment needed for bonding to take place. However, A-Taps can be modified and integrated within B-Taps or as micro blasting a signal. This modification is used as a system priming option, which would add another step or layer to a B-Tap. The following sections are designed to be used as finetuning instrumentation.

Relational bonds consist of trust capital, positively charged affinity codes (love, brother/sisterhood, friendship), and reciprocity capital. This is the crux of the gravitational forces that hold relationships together. B & C-Taps can be expressed in the simplicity of a conversation.

To assess the relational bond status rating or RBS rating of each member participating in the Netmap, you must rate the strength of a relationship on a scale from 1-10, where 10 means the relationship is altruistic in nature (meaning this person would risk or ultimately give their life to save yours). Be careful to not base this rating on the way you feel about the member, rather this assessment should capture how the member feels about you. The best way to determine this value is to ask. Take the answer with a grain of salt if it feels contrived or forced, generally this type of response is padded with the desire to

not offend you. if you are paying attention to the dynamics of the relationship and are aware of its healthiness, then it should be fairly easy to qualify the answers that you get in response to your query.

Socialization is valuable and you must actively create atmospheres where you can spend the time investment wisely to get the best return. In other words, both or all parties need to walk away from the event or conversation feeling a high from the fellowship or energy exchange. Once the groupings synchronize frequencies or “get on the same page”, energy can flow freely, and bonds can be strengthened. Some events can speed up the process, but it generally is a result of the brother/sisterhood affination, which means the sharing of a meaningful event like, in its most extreme case, surviving the Boston Bombing as a shared experience for example. There were unbreakable bonds formed by complete strangers that day and the days following the event, which attests to the prevalence of supercharged affinity coding.

### PERFORMING B & C-TAPS

To perform a B or C-tap:

1. Don the attitude that you are interested in learning about the life and interests of the member or group, for intent is vibrational and can be felt by more receptive or sensitive receivers.
2. Open the lines of communication and reach out to the member or group and announce your intent to build or get together. It could be in the form of conversation right there on the spot, but at the same time you want to be clear with the need to politic with them in whatever form or method. No matter what method you choose to accomplish the B-Tap with or that is mutually chosen, just remember that nothing beats face-to-face interactions.
3. Show up on time and follow the conventional rules that govern civilized interactions with others. Be sure to make the encounter as productive and positively charged as possible, do your best to be yourself, and create a lasting experience and you will be fine until the follow up. Don't forget to follow up and recap the understanding gained from the

event. Fail to achieve this level of respect for the time and energy exchange of the other party or parties and you will soon find yourself voted off your own island.

4. Monitor feedback in the category of takeaway sentiments (how the event rates on success scale or positivity of experience). Assess or reassess the relational bond status rating or RBS rating of each member participating in the tap.
5. If necessary, adjust your Netmap. If the other party or parties fail to meet the expected respect and energy exchange standards, then you would be wise to relocate them to their respective valence ring or to the 3<sup>rd</sup> Netmap dimension (no man's land).

### *SERVANT FIRST CODES*

For 3D Networks to operate successfully as designed, you must be the leader of your network. However, a network is not a static structure. Your network is your network, but each individual in your network has their own network independent of yours. There may be shared members, but each network is dynamic and omnidirectional, even if it isn't as organized as yours. The initial goal of your network must be to educate, elevate, and introduce the members to 3D Networking. How you choose to do that is your choice. You can follow the same model that I suggested earlier in the book. Gift them this book or make the introduction and I'll take it from there so to speak. Or you can be a good lad and teach them what you have learned from the book and how it has affected your life or something to that effect.

Ultimately, you want to achieve individualistic collectivism as a network or organization. This is the equivalent to five people living under one roof, each working everyday towards one, personal elevation and two the elevation of the house. Someone may take care of the lawn, while another the kitchen or living spaces. Division of labor and cost with the purpose of extending the family to a larger collective. As each new member joins the workforce, there is less weight needed to be carried by the rest of the house after redistribution.

When you genuinely hope for the best of the network then you find ways to create value within the network. If that means you must invest in the education

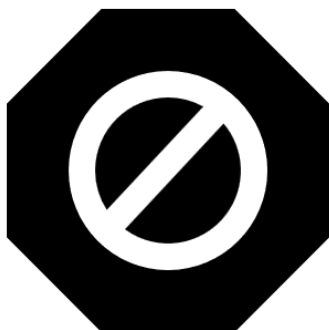
of a member in order for the network to appreciate in value, then that is what you do first. A servant is not a slave or a footstool. A servant is humble like a Silverback gorilla that grooms a human who is either brave or stupid enough to allow the gorilla to groom them. However, just remember that this same animal can kill you with not much effort if it so chooses to.

That is the definition of Humility. It is power controlled with restraint, and it is one of the most instrumental qualities to have as a leader. When the net intelligence pool of the group is raised through communal education, the new high-water mark lifts all boats and expectations of further progress. Just look at Dubai, 50 years ago it didn't exist in the grand state of splendor as it does today.

A servant looks for the opportunity to offer value. Now, what needs to happen is the buildup of the bonding rings as each individual relationship is built and strengthened.

*"The great leader is seen as a servant first."*

*—Robert K. Greenleaf*



### WHAT IS SO SPECIAL ABOUT VALUE EXCHANGE?

What does a relationship of one or unequally sided benefits look like? Slavery! Pimping? Pandering? Panhandling? Welfare? Scamming? Conquering quests financed by greed and inhumanity? Or could it be as small always giving to certain individuals with no return of capital or caring concern? I

believe we have all suffered through the effects of a parasitic relationship. You know what and who I'm talking about. That person or persons in your life that take your kindness for granted. The people who take more than they give all the

## Turbocharge Your Network

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time. The people whose name you hate to see pop up on the incoming call screen. Yeah them.



No one likes to be used, feel used, or only feel valued for what they give to the relational withdrawal requests of the people described above. Everybody needs a favor, but when the shoes are on the other foot, or you turn down your generosity, there emerges a major issue with your behavior. Why? I don't know. That's kind of why I asked you. No, seriously why do you feel used and why do you not like the feeling that's associated with the underlying acts of selfishness. Oh, and God forbid that you are now the asker of the favor, for you will be met with so much resistance now that your value as the provider of the freebies is in question or has changed. Let's look at how we can fix this broken process of value exchange so that it works in favor of healthy network growth.

### *SYMBIOSIS EQUATION*

What is symbiosis? In this context, we shall look at the business industry standard extracted from [businesshubone.com](http://businesshubone.com).<sup>38</sup>

Symbiosis:

- 1. close coexistence and interaction of two different organisms, usually to the advantage of both.**
2. mutually advantageous association.

What then is the symbiosis equation? I made reference to it much earlier in the book. Do you remember? I'm getting a strong feeling that you do not

remember. GTR? Funny story, some of you will swear that I didn't cover this before.

If we were face to face, some of you would even take offense to your memory failure and deflect by accusing me of tripping. When you have had as many conversations with as many people that I have, you will have heard it all by the end of the day. So, for those of you who fit that category I would like to direct you to the address of said reference: Part II, Chapter 5, Social Capital (section), Reciprocity Capitalization (subsection). I would have just given you the page number, however page numbers are subject to fluctuate per method of delivery, such as the eBook versus Hardcover versions of this book. You won't get lost with these instructions .

#### GIVE/TAKE RATIO (GTR)

This is as simple as it looks and sounds. If what you give is more than what you take, there is imbalance. If what you take is more than you give, there is imbalance. Where there is imbalance, there will soon be dis-ease. Where there is dis-ease, there will eventually be a burnout of the bonding of the relationship.

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$$GTR: G/T=T/G$$


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Where there is a burnout in the light string of the network, the loss is doubly damaging to your networks value. Why? Because you are worth more than yourself in 3D Networking, your light also represents your individual network. The image of the light string from before was the 2D equivalent. However, there is a 3<sup>d</sup> dimension in play. Picture it like this. Let's say you were a "hotshot" lawyer in a large corporate firm who had secured a pretty impressive client base. There is the possibility that the lawyer decides to strike it on his/ her own, and, if there isn't the proper paperwork in place preventing it to a degree, take with him his clients who are willing to cast their lots with him/her. (Jerry Maguire)

## Turbocharge Your Network

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The image above is a closer representation of what 3D Networks look like. (The numbers are purely hypothetical for the purposes of understanding the principles explained below)

- Your network: 1-3-1-1-1-2-3-1...
- Person A's network: 1-2-3-4-1-1...
- Person B's network: 1-1-1-1-1-1...
- Person C's network: 1-2-2-2-2-2...

If you look the first line you will find your (hypothetical) number representation of your Netmap. The first number represents you, and each subsequent number represents the valence ring placements. The next three network number lines are the valences within those networks as it pertains to alignment with yours. The alignment of an intermediary that derives from your direct contact level. Direct contact is your personal network but each of the members have members who will become yours through them. Burnout is the equivalent of the chain breaking. Most of all the links connected with the break will support the break by staying aligned with the detracting individual.

We have so many versions of the same thing because of our propensity to disagree and have difference of interpretation. There isn't an exception here in this case, it's human to see things slightly different or drastically different depending on the programs running in your Mindframe.

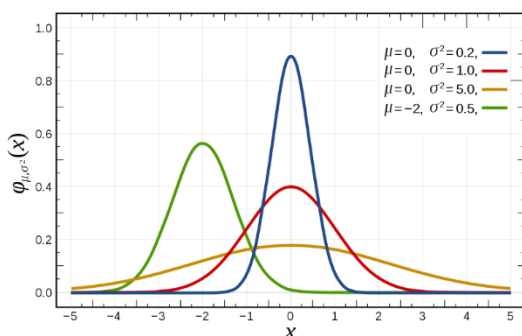
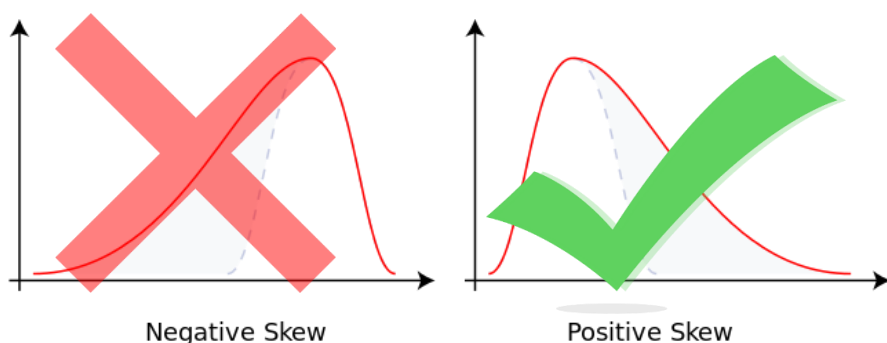
If you look at the second number in "your network", it represents Person's A-C. The corresponding network number lines are your potential extended network members contained in the networks of your members. I hope you are following me here because understanding this is crucial. In other words, each member of your network is as valuable as you are and balance must exist for harmony to, and harmony is necessary in a network for it to work in this fashion. 3D Networks are built on trust capital depositories and must be diligently maintained integrally to prevent inefficiency, which ultimately will lead to the degeneration of the bonds that hold it together.

When there is burnout that you have caused, if the bond is not broken but just sprained then it can be iced and repaired, but if it tears it will never be the

same. However, it will be futile to try to do this before actually making changes to your behavior. It is unnatural to constantly give with no reciprocation or reward, even if it is the promise of a reward that serves as the reward itself.

*+GTR if,  $G/T \geq T/G$*

*-GTR if,  $G/T \leq T/G$*



The Image to the left is just a sample of what the cumulative GTR of a Valence ring would look like if graphed. The goal is to achieve a bell in the plot of the total value exchanges within a relational bond.

Give/take ratios have a healthy normal distribution of 1-1.5. In other words, the ideal range of deviation from the average or perfect occurrence is like a basketball player who averages 30 points a game with most of his game totals falling within a specific point set below and above the average like 27- 33.

## CHAPTER 12: PRESSURIZING NETWORKS

Holy gumdrops. You made it to the sweet spot of the book. Here is where it gets good if you have been waiting for it to, and if you have, I must admit that you are a champ because we're at 72k words now and I personally would have quit reading it a long time ago. So, I'll just assume that if you're still with us then there is no stopping you in this place that we call life.

What does it mean to pressurize a network? Why is it important? This chapter will answer these questions and give you a few more practical network management tools before we wrap up this part of the book and head into the final stretch. I'm so excited because I had to suffer with you just to get to this part of the book ensuring that you had the greatest probability to benefit from the information coming up. Now, for those of you who actually like me, I have a bundle of joy to provide you with for your life as a turbocharger.

### NETWORK ENERGY

Just for recapping purposes, I want you to think about your current paradigm concerning networks and networking. Be honest. Is it still the traditional model, where the object is to work crowds meeting people for whatever purpose but never really following up on most of the contacts made, and out of the ones that you do only a small percentage of them are of value to you? Or. Is it the 3D model, which is closed ended meaning once you get a few good members that have been prospected and audited within the relative Event parameters for that type of relationship?

Hopefully you fall somewhere in the middle. There is room to grow in the middle of most extremes. There are few absolutes in life that one can claim to know, the rest of the time our lives are guided by probabilistic eventualities of the absolute residing somewhere in the middle such as exemplified with the section on GTR. I'll meet anyone who wants to discuss this in the middle. It's going to get cold on the fringes.

So, I'm going to assume that I have the common acceptance of 3D Networking by the whole class, for the purposes of continuing this section at least. With this being the foundation, we then can consider the fact that your closed-end 3D network is likened to a pressurization system. Allow me to explain. Well first I can't pass up the opportunity to point out the title of the book.

*TURBROCHARGE YOUR NETWORTH BY TAPPING YOUR NETWORK.* So, as we have come full circle and have returned to the beginning. It's like an intellectual birthday.

Engines are pressurized systems. Turbochargers increase the pressurization or air intake by recycling pre-charged air which then is used to complete the process to obtain the power output boost.

PSA: Being smart is cool, I promise you. We have effectively renamed smart people as nerds societally, and not because we wanted to be nice. Yet now they run the world. Make it make sense in 2022 please. We are moving into a time in history where lack of intelligence will get you socioeconomically castrated and reverted to the "deplorable" category of society, where almost everything sucks about your life. Also, I implore all the readers of this book to become students of gravitational forces. Here's why. Gravity is relative. In my opinion, I believe these forces are not confined to mass or the interactive realm of mass and its measurement. I want you to think about fanaticism. No, I mean really sit down somewhere and think about it. Social gravity has been known of as a reality for quite some time, however it isn't common knowledge. You'll see why. For the same reason you weren't taught the value of a financial education, and why there is almost ONE TRILLION DOLLARS being spent annually to understand how your mind works so marketers can effectively target you. There's nothing to do about it but to become conscious about the decisions you are making in life strategically, know yourself and play the game. Remember that our end goal as an organization is wealth revolution. Individually collective. 1000 Arrows.

## Turbocharge Your Network

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Trust me, someone is mad about me breaking the game down for you. Just look at how much is being spent to cultivate your mind into the Super Consumer. Super Consumers have had their intellectual security defenses hacked and bypassed until their thoughts are no longer uninfluenced by triggerable plant recall marketing. What is triggerable plant recall marketing. Bah dah, bah, bah bah..... If that one didn't get you, I know this one will: Redddddd Robin..... If you found yourself completing these marketing plants or jingles, welcome to the club.

These are just examples of auditory plant recalls. How many more forms of triggerable plants do you think exist, not anchored to neuro-auditory influence but to imagery, or, in some cases, smells. What makes the recall process so effective is a combination of understanding biogenetic wiring, fostering intellectual malnourishment, and creating emotional affinities anchored to the product itself (such as products that are wrapped around familial entrenchments).


The estimated value of the neuromarketing market by 2025 will be **\$770 BILLION\***

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The product philosophies that then go unnoticed as inherited brand loyalty because of parental indoctrination of environmental normalcy created by the product's continual presence during the most sensitive emotional affinitive periods of our lives, as kids, becomes that of our own as we age into independence.

Most young adults striking it out on their own are limited in the ability to make a multitude of new decisions without relying on the stored encodings or habits that simplify a rapidly developing case of computational overload. Generational traditions operate in this same region of the psyche, and because programming principles are applicable across the spectrum of utility, they can then be used to

apply programming to your habitual cypher where decisions are mostly made automatically without interruption.

Their perpetual objective is to outsmart the consumer. But what you will learn is, as consumers we want to be led. We have enough shit going on with social media and mass shootings that automation is preferred with the simpler things of life such as shopping and groceries. Before the rise of those societal distractions as weapons designed to induce fear or stoke the unhealthy faux sense of belonging to the it crowds, there were wars and civil unrest demonstrations against everything from racism to penalizing dog fighting more severely than gun related violence.

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## FOLLOW THE MONEY AND YOU WILL NEVER GET LOST

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### SOCIAL GRAVITY

*In [human physics](#), **social gravitation** or "[social gravity](#)" is a [force](#), posited to exist, which attracts people towards each other, being proportional to their masses, and inversely proportional to their distance of separation.<sup>39</sup> It is often said that 'certain people tend naturally to [gravitate](#) towards each other'; whereas others tend naturally to recede or be repulsed by certain people.<sup>40</sup>*

Did some of you think I was making this stuff up? I just stumbled across the validating science. That is the magic of teaching someone else, the learning begins with you as the teacher. So, if we now really agree with the reality of gravity as a force outside of common thinking or what was generally taught and we agree on its application here, at least hypothetically, then we can also entertain the thought that other forces apply as well such as the physics of energy as it relates to money or capital. So, to state it plainly, when I reference

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energy thus forth, I am referring to 3D Capital in whatever dimension or combination of dimensions (Human, Social, or Financial) applies at the time.

### MECHANICAL NETWORK ENERGY

Traditionally, *mechanical energy is energy that results from movement or the location of an object. Mechanical energy is the sum of [kinetic energy](#) and [potential energy](#)*. In this case, mechanical network energy is the total operating pressure limit or max value of the network. Once a network is pressurized it is ready for flight.

### POTENTIAL NETWORK ENERGY

According to Webster's dictionary, potential energy is *the energy that a piece of matter has because of its position or nature or because of the arrangement of parts*.

In this context, potential network energy is the total possible output or stored reserves to be deployed at any given point in time, and specifically the stored 3D Capital resource pool of the network. This is a good indicator of what can be accomplished inhouse without having to outsource more than is necessary. Also, this indicator can be represented by an actual dollar amount in what would essentially be the equivalent of a treasury for the networks bucketing endeavors.

### KINETIC ENERGY

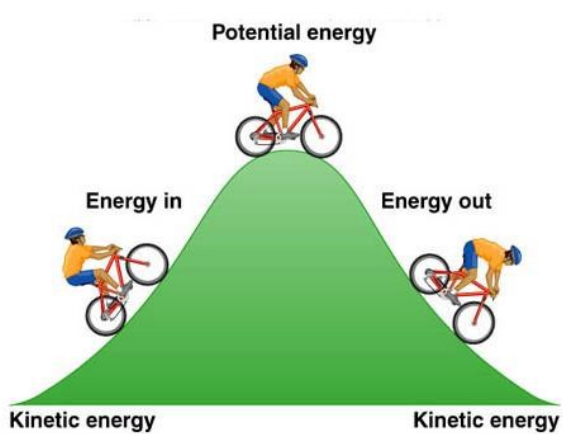
I dare not go into detail here. Kinetic network energy is the network in motion, anytime and every time it is in motion. Just to be clear one more time, if it moves, then it is kinetic energy.

### NETWORK CYCLES

The image below captures what the pressurization process looks like in motion. First let me introduce the key to understanding the elements of the image.

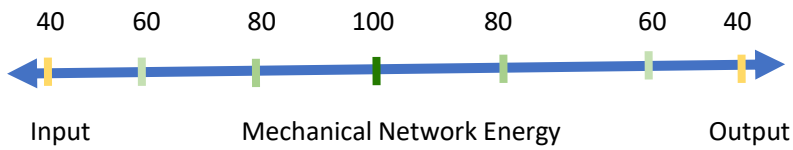
#### IMAGE KEY

- Hill
- Helmet
- Bicycle
- Rider
- Rider Positioning
- Each side of Hill
- Slope of Hill
- Peak of Hill



There is a lot to unpack here. The hill or bell-curve represents your Event specific 3D Network and the network pressure cycle. The base of the hill serves as a timeline for Network Building and Operations.

The timeline also correlates to the input/output energy flow number line like the compromise line of Win, Win, Wins.



The helmet represents focused execution or the Get IT Done Way™. (SHAMELESS BRANDING PLUG) The principles from Part III: Turbocharging is what the helmet really represents in this application. Of course, you don't need to wear a helmet when riding a bike. However, it is convenient to have if you'd like to video record your progress or if you decide to attempt a face plant. The bicycle represents 3D Capital vehicles upon which you, the rider, invest with to pressurize the network.

If you put your imagination glasses on and look at the positions of the rider as it relates to the ride up and down the hill; the position one is in when putting in work versus having the work that you already put in work for you. On the grind up, you put your head down and dug in and focused on the hill each pedal effort

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drawing you closer to the hilltop. The rest period at the top of the hill is brief and the calmest the trip will be because the thrill on the way down through the executionary descent.

The image doesn't capture the next part of the process which is simply the repeating of the process or repeating with the variation of more than one rider, such as when you and your entire 1<sup>st</sup> valence ring participate as a collective.

## NETWORK BROADCASTING GUIDE

"Sorry to interrupt your regularly scheduled programming." It pains me to admit that some of you are too young to catch this reference. I am 36 revolutions aged and you are really making me seem old. However, there isn't anything old about me, for old suggests heading towards expiration. Now the truth really is, the more you continue to grow and condition yourself trilaterally gaining understanding of how to detoxify your mental, spiritual, and physical bodies, the younger you become in essence.

Just take Angela Bassett for example, who seems to have aged in reverse. Or Betty White, who was still rather spry until her transition into whatever awaits us beyond death's door at roughly two weeks before her 100<sup>th</sup> revolution.

None of that had to do with the network broadcasting guide. Sorry. However, the TV Network Model reference is really what I have your attention for to discuss a bit. What does the TV guide have in common with 3D Networking? Any thoughts? I'll wait.....

Ok, you give up. Time control.

### *WHAT IS TIME CONTROL?*

We've all heard of mind control, especially because I devoted the first three chapters of the book to it. Well, the same applies to time as it does capital. Not only does "Big Brother Corporate America" want your money, but they also want your time as well, and not just while you're at work. Don't think so. The Big 3 of TV Broadcasting would beg to differ. ABC, CBS, and NBC. Each of these Networks have monopolized the views of the American public who don't read that often. Those of the viewership who did read on the regular, your views were more subtly swayed than monopolized. Not all Corporations of America

are partakers of “Corporate America” which is just an extension of the establishment’s global agenda. However, as media consumption has evolved because of the internet and the technological revolution, time monopolization has gotten worse because they shrunk the tv to fit in your pocket. Then gave you another Big 3 to compete for your attention in Meta (Facebook & Instagram), Alphabet (YouTube and Google Discovery), and Tik-Tok and Twitter tied for third. Another tech industry Big 3 in the battle for your time is Amazon Prime, Netflix, and Hulu.

How much of your time do you give to the aforementioned three sets of Big 3’s? If you fix your lips to say you don’t know, I hope you get a bad case of the hiccups for the next three hours. Come on! You would be wise to know where you are spending your attention.

Some of you are reading this book on a digital device. How many notifications have you received since you started reading for this current sitting? If you have received as many as I have while writing it, then I think you are following where this thought train is headed.

Apple IOS has a weekly reminder of how much time you have spent looking at your phone and where if you haven’t disabled it. Most of us ignore that notification with the quickness. It’s amazing how much we really have let care go the wind. We are addicted to distractions, and, with the advancements of AI and deep machine learning, Big brother Corporate America is too far ahead for us to avoid its clutches short of following the example of the Amish.

So, Network broadcasting guides are the action steps of the networks strategic plan to accomplish the ultimate aims or mission of the network. The equivalent of a TV guide or programming listing. It’s what to expect from choosing to devote attention to the advancement of the network. Time focusing is extremely valuable and necessary in becoming a Turbocharger within your Network, or in life in general. If at the end of the book you choose to do nothing with the information however you were thoroughly entertained, then I am happy for you and at least you gave me the attention. However, if you can’t

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wait to apply and execute the principles from the book with your network, then that is what I really want you to do. I also want to cheer you on, so as you start to document your journey as you do with everything else that you broadcast from your life, tag me @therealmrgetitdone on any platform that you use. I need your success to shine, for it equals my own.

## NETWORK EVOLUTION

Networks are living organisms. Living organisms that do not evolve will find their way to the pool of extinction soon enough. Evolution is a necessity in the continuance of the species in response to ever changing environmental atmospheres or climates. Evolution is a fact of existence. I'm not referring to the works of Sir Darwin, however I am referring to that spark of knowledge that sent his mind in the direction of understanding the evolution of living organisms. If you can recognize and hack the limitative coding running in your Mindframe, then you can open the door to understanding yourself and the environment around you.

Networks are complex and must evolve with the introduction of new information. Organisms that are resistant to change also run the risk of obsolescence. As the world around you changes in real-time, those who are unable to react to the shifts, ranging from the micro level to the seismic extreme, will find themselves attending the symbolic funeral of their way of life only to be left confused in a world they no longer know how to successfully navigate. Blockbuster. Need I say more. Horseshoe salesmen are still rolling over in their grave as Henry Ford does backflips in his.

What is network evolution? Network evolution is the result of having a clear vision, strong mission statement, and real-time feedback monitoring to ensure that end goal is always in focus. Change is the only constant in life, and if you fail to account for that in your base equation for planning the future you will set yourself up for a critical crash or become a shadow of the "glory days." For example, the NAACP was founded in the later part of the first decade of the 20th century. The current year is 2022 and there seems to still be the same functional need for the NAACP. Despite over 100 years of operations. The organization has become a toothless Tiger, the youth long sapped and

unreplaced. The organization still exists, and their marketing looks great, but let's be honest. The fight for what they want isn't being fought on the same battlefield, meanwhile the organization is still there fighting the ghosts or shadows of their former opponents.

Don't you come for me either, those of you who happen to be members and took offense to the statements above. Before you go into a soliloquy about what they have done or are currently doing, I just want you to consider relative growth and power. I'll tell you what, if, in over 100 years of activity, you are still revisiting the fights that were won yesterday and you aren't striking the fear equivalent to that of just one man, such as the embellished stories of the Greek mythologic warrior, Achilles, then how can you not be a toothless tiger. On the exterior you are a tiger and still have claws, mostly for intimidation tactics, but once that tiger opens its mouth, the hype is lost, or the thrill is gone like B.B. King ever so raspily said.

### *NETWORK ALIGNMENT*

As any vehicle with axles and wheels or the thrust guidance systems that rocketry utilizes will be subject to misalignments, miscalculations or happenstance can send your network trajectory into a path of collision with several degravative issues, such as a crash into the ground or mid-air explosion, if uncorrected as soon as possible.

Alignments are two-fold in this case, the first in the comparative context above where it is corrective to maintain sync between the moving parts of a Networks

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plan execution. The other context derives from the interdisciplinary science, bioinformatics.



*Network alignment is a method to align nodes that belong to the same entity from different networks. A well-known application of network alignment is to map user accounts from different social networks that belong to the same person.<sup>41</sup>*

In the real world of 3D networking, when you can achieve network alignment with a similarly positioned or shared entity, it allows for integration of members into a unified zone or the equivalent to a SWAT response element in execution. In other words, shared members of individual networks can be aligned more quickly than any other member set within the network and therefore shall represent a QRF or quick reactionary force whose advantage is tactical reliability, strategic pivoting agility, and response time.

A network integration team or grouping should be close-knit by design, these bonds need to be quickly and strategically established, then strengthened. The sooner you can assemble this A-team for the Event specific Netmap, the safer the organization will be against threats of disorganization. Why? Because each of those individuals have networks and are actively auditing, pressurizing, and executing plans toward the end goal of the newly forming Network Cluster.

### HOW DO YOU ALIGN A NETWORK?

Once a network has been mapped, tapped, and pressurized, alignment is achieved by creating specific building events for the purpose of increasing gravitational cohesion among the network, and to strategically expose the multiple networks to natural affinitive cluster formation or intranet clustering.

Intranet clusters are small groupings of networks inside of a network for a specialized function.

Modified A-Tap: Audit, Tap, repeat. (Testing for speed of assembly and Netmap misalignment)

Modified A-Taps are possible here. Specifically, testing the speed of assembly and for the need for Netmap restructuring. Some people work better with people they naturally enjoy directly working with, so the art of network leadership now must guide your endeavors in aiding the formation of these groupings, and if you lack in this area of your life then you should delegate it to another member. The key to symbiosis is mutuality and potential value exchange even if little has been exchanged to date. The promise of a future value exchange can easily serve in the place of an actual exchange unless you have fucked your value exchange credit up by not honoring your last promise or promises.

Please remember that relational bonds can be fragile when the bonding is itself brittle or weakly valanced. For example, the people who put up with your personality quirks because they know you and your purity of intention levels will suffer your bullshit to varying degrees of long-suffering, but if I just met you, you are just weird to me and it may be off-putting, especially if my bullshit tolerance level is set to “get the fuck out of my face.” I’m not the only one who thinks like this, I’m just the one writing the book, but I believe I speak for all of us who have that one friend or family member who you will never willingly take anywhere without the fear of embarrassment or potential public altercation.

See *The Strength of Weak Ties* by Mark S. Granovetter, for scientific reference authority if you need it or if you are just curious about building effective networks through principles of social psychology. I truly didn’t have the space or time to elaborate on this body of work, but it is a quick read. The science is not new, it just hides in plain sight.<sup>42</sup>

### Why are we here?



In a world where trust in each other is deteriorating rapidly, there is light at the end of the tunnel. What has been broken or destroyed physically can be fixed and rebuilt, but when it comes to trust, the bonds are fragile and must be protected like the core of a nuclear reactor.

Trust bonds are dynamic and have certain laws that govern the general acceptability of energy flow between two entities, no matter the difference of number of relative groupings, such as one-to-one or one-to-many. Luckily for us, the dis and mistrust we are experiencing as a society is artificial and not individually action or event based.

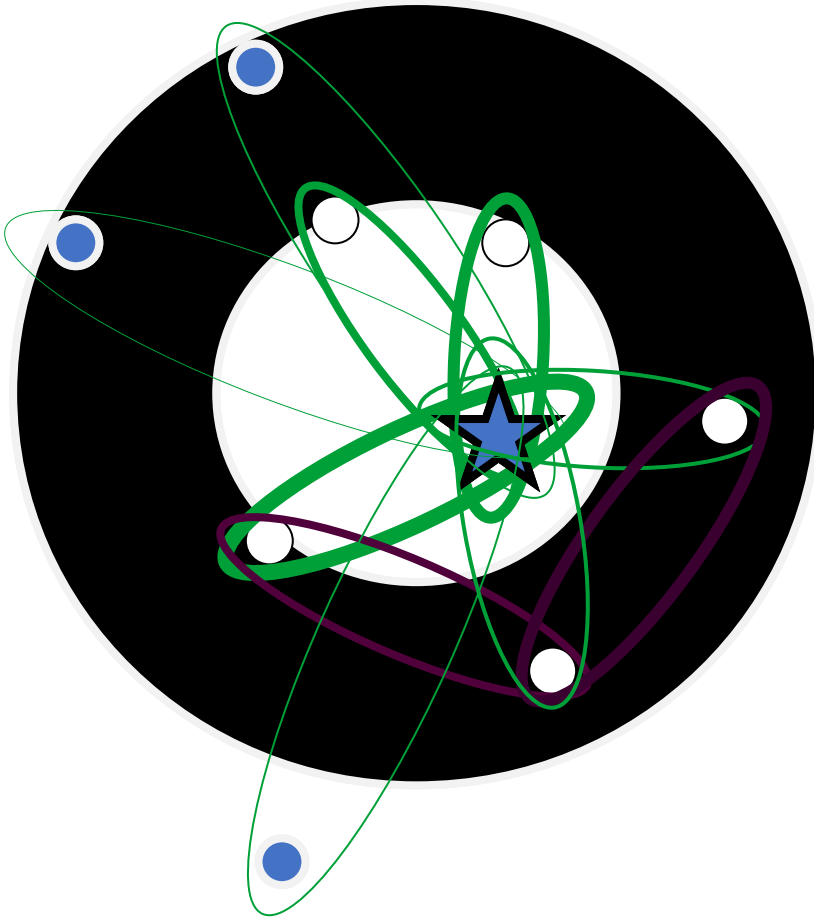
In other words, I have personally not broken the trust bonds with you, but you may look at my skin color and be subjected to fill-in-the-blank coding and deem me untrustworthy. Why are these codes in existence and who benefits the most from your distrust in me, yet all the actual evidence of who shouldn't be trusted is the very entity influencing the fragility of trust? Trust in each other is a social power great enough to fuel the Revolutions that birthed the modern halls of democratic global power.

### TRUST CAPITALIZATION 2.0

I briefly introduced you to Trust capitalization in Chapter 5 and left the promise to explore deeper later in the book. Later has come. Its mentioning there was conceptual whereas here it shall be more practical. I won't waste much space recapping the obvious, but one principle does bear repeating or reintroducing under a different light. Trust capital expenditure, which is the occurrence of one-sided trust withdrawals.

As you build the trust bonds between yourself and the members of the network, the goal is also to simultaneously be moving towards alignment, and as networks become pressurized and the bonds are strengthened, gravitational forces start to create an attraction of cohesion and comradery as the members of the network form interpersonal bonds as well.

What you end with is something like the image below: (Or on the next page)



The Netmap graphed above shows what a pressurized network would look like in this case. The star of the show, you, must maintain trust bonds (green) with every member of your network. Further Alignment would mean the banding between the members of the valence ring amongst each other (purple) independent of your bond as they establish their own bonds. Also, the width of the lines varies per star-node connection. The farther the valence map location is away from the center or star, the longer the orbital travel time. Some people are not naturally wired for networks, yet their value to the network is justified by whatever level of contribution or constructive guidelines are set and

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understood from the individual. These are the network heroes of the movies who were always late, but right on time when you needed them. The old Ace in the hole, or that clutch player who is more prone to off nights or inconsistent performance until the game is on the line. Then, these members of your team tend to activate keen situational awareness to the reality of the game's win/loss probability and raise the vibrations or energy necessary to set the team up for victory.

### BOND RATINGS

Are any of you familiar with capital markets? It has been a while since you got sent to Google, you know the drill. Welcome back, we were waiting on you. There shall be no one left behind purposely unless situations determine there is no hope for you. At which point, I pray that there will be someone to assist you in life once the robots take the jobs that can be taken. Until then, there is still opportunity to link into the data stream running throughout this book and take advantage of what is being taught. As you learned what role bonds play in capital markets, I hope you were also proactive and gained understanding of bond ratings ahead of time. Ok, copy and paste time thanks to Investopedia:<sup>43</sup>

#### *What is a Bond Rating*

*A bond rating is a way to measure the creditworthiness of a bond, which corresponds to the cost of borrowing for an issuer. These ratings typically assign a letter grade to bonds that indicates their credit quality.*

Although this definition derives from the world of finance, the principles apply to relational bonds. The correlation goes further but are not relevant here. The relevance here is the rating of the bond, and underlying trust that is represented by bonds. How do you rate a relational bond? Let's see. Choose a member in the network and analyze your bond with that person. Do they trust you? If so, how much? How do you know? Is the trust mutual? Take all of the answers into account then rate the bond from 1-10, where 10 is the equivalent to 3D trust, which means I trust you with my life, my family, and my money.

I'll be honest, if you can count more than one or two people in your life that possess an undisputed 10 rating who is not your mom/dad, brother/sister, wife/kids, then you are extremely wealthy in social value if not financial to the same degree.

### TRUST VALUATIONS

I'm not going to sugarcoat this; I need to know how much your trust is worth? Not in the sense of for sale, but more along the lines of property value. This is a member-by-member audit of what each member is worth to the network. What does each member bring to the table and how do they fit in the execution plan? Evaluate your own value to get the best relative understanding of the worth of the member of the network. Too often we get caught up in a whirlwind. You are in control of your network; however, The Network is designed to live independently of one node once the bicycle starts rolling downhill. All nodes represent the same network principles and possibilities as there is no one greater than the other, though one node may be more powerful or contain more energy production capacities than the others. The value of any member in the network is a representation of that members cumulative Netmap network along with any alignment value. You must determine if there is a large section of shared members in the network grouping of members as a whole or not. In other words, when one member and respective network goes dark, any shared members of another network in the cluster are subject to go dark as well because of integrated bonding. So, what have you learned so far?

Don't cry wolf? I thought you would have chosen something meatier to remember having learned than that. Don't stretch or stress bonds because they are subject to tear, and if torn, forever torn, though mendable. You can mend a tear, but it is still that. Your body shall never forget, as it tends to hold our scars against us as reminders of lessons hopefully learned until we give up the ghost.

Remember these three things and you will be fine:

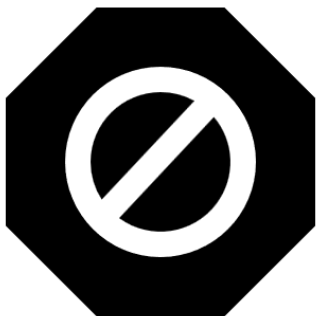
1. It is what it is
2. Find the lesson in everything

### 3. Fuck the rest

That is my serenity prayer. I can only control what I can control and what I cannot, I cannot, nor shall I attempt. No matter what happens as to the reason you are met with disappointment or anger, find the lesson in the event and continue the journey, and fuck the rest because it's out of your control anyway. What are you going to do?

## NETMAPS REVISITED

It's been a long journey from the indexing of your network to the pressurizing process. Were you shocked by your results? No? I was, when I mapped my network as I shared earlier. However, I'm the Architect so the matrix is mine to design again. AS WE ALL ARE. Please let them people go freely. I know it may have hurt to feel like you should have been able to depend on certain people in your network, I warned you going in it was going to potentially be this way. Also, if it was the result of an initial audit tap. Don't sweat it. Give them this book and try again. I'd set up a three-strike rule in the auditing process if I were you.



### Why try to put a square into a round hole?

I'm not sure what class you played this learning game, but I believe it was before pre-k. This simply means that if it isn't working. Stop and reanalyze the situation. In this case, I want you to look over your

Netmap and cross every t and dot every i. It is imperative to the health of your network that you maintain an accurate understanding of what's what with whom. Remember that 3D Networks are cumulative living organisms filled with what you know, who you know, and where you all are going as a result of alignment of purpose.

### THE THREE ASPECTS OF THE NETMAP

- Individualized

- Clustered
- Superclustered

## IDENTIFYING SUPERCLUSTERS

Superclusters are the ultimate network reality. Infinite in power and scope . When networks align, they form clusters. When clusters align, they form superclusters. This is a unicorn of sorts, for the probability of any of us building a supercluster is little to slim. The precision and ability to lead and strategically think is needed in abundance. The gravity and pressure that is needed to establish an effective supercluster is another hurdle. However, the determination of achieving the End goal must be made by teams of teams with many moving parts and members makes it possible. It is my life goal to build one and I have the platform of this project to further lay the foundation.

As the chapter ends, I want you to think about what the next Part of the book could hold in store for you. If you feel I delivered yet again with this part of the book, and you have exhausted your level of influence with the previous opportunities to bless someone with the knowledge in this book. The opportunity to work with me has arrived again. What do I mean? Every time you make a conscious decision to raise the consciousness of self and the extended self in the image below, you are becoming a member of my network in theory and with each new member introduced into the system the stronger we are as a group.

It's now time to put your money where your mind is. Whatever it is you have been working toward entrepreneurial or creatively has been like the rolling start to the race that you are about to be introduced to here shortly. The closing time is upon us. In the next part of the book, I think therefore I am. Gas up the jet because we're going together. It is Written.

The final systems check need to be conducted before the lights are turned on. Foundations settled and walls straight and upright. The image above is how we the people of the 90% change the course and tide of the wealth gap. Last

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chance to get this book into the hands of a stranger if you have already maxed your network out, then it is time to align and refocus it to continue.



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## PART V: POWER NETWORKING

### CHAPTER 13: POWERNETS™

Before I get into the lesson, I have a few announcements to make. First, this final part of the book will contain as little fluff and random conversation as possible. That means the speed of my delivery also must accelerate and along with your mind. I suggest using this section of the book as a reference tool. I will also do a bit of skimming the surface of certain proprietary networking instruments that are exclusive to the next level educational offerings such as the E-Course and Masterclass. I won't make many attempts to funnel you into the product offering funnel in this section. The ABC's of marketing ,or always be closing, dictates that we all should be doing this all 360° of the time. However, please allow me to take a shot at humility here in this next section by analyzing a few things before your eyes.

Up until this point, I have attempted to introduce every historical and authoritative reference necessary to decentralize my authority for the writing of this book. Why was it necessary? Sometimes the message is killed because of the messenger, and I am somewhat of an unknown. Who am I? Better stated, to what objective referent could I have pointed you towards for legitimation? None. This doesn't mean that you would have objections, but it does mean that if you did, I have tried to account for them so that your experience was unaffected by it. I know that I have more disqualifiers than qualifiers readily understandable to the degree of believability, which is the essence of the trust needed to establish authority.

Unawareness is a hinderance to the control of otherwise random variables of life, such as not investing in your political capital and then being totally subjected to laws in which you have no representation because you chose to stay politically impoverished unwittingly. To know what you don't know is the beginning of then knowing. The smarter I become or the more knowledge that I accumulate opens the understanding that each body of knowledge is like that of a tree of many branches and subterranean rooting systems that may have decomposing bodies or skeletons in proximity. The excavative work that is necessary to fully understand just one body or subject of knowledge is relative

to the age of the tree itself and its surrounding history. Wrap your mind around that for a moment. Here is the statistical summary of my life in skeleton form:

- Parental lifetime quartile tax bracket (bottom 25%)
- Parental traditional quartile education level (bottom 25%)
- Both parents present from birth? If not, to what extent? No. Father imprisoned when I was 3 months old, missing about 6 of 9 years before death at 39. Single mother from that point until adulthood.
- Troubled youth
- Traditional quartile education level (bottom 25%)
- Started getting in trouble with law enforcement as a kid, ultimately incarcerated for 13 years.

Now, what I want you to do is ask yourself? Does that sound like the resume of someone who I would take seriously without the referents of success to make the exception? However, consider the statistics that and keep that energy. This is what I see when I see that list, my Mindframe.

- Education of starting from the bottom and the value of drive and ambition.
- Education in nonquantifiable values such as character, persistence, and never giving up.
- Education in understanding of the importance of parental or ancestral balance for knowledge of SELF
- Education in being misunderstood and the challenges of teaching those who learn differently
- Education nontraditionally self-taught to a multidisciplinary master's level of knowledge proficiency
- Education exclusive to The Cave Experience or Wilderness period, IYKYK

The same event that can kill you, can give life to another.

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## *PERSPECTIVE IS GOD*

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Perspective is the most critical factor of initial trust coding, which is a liability when it comes to readily trusting people that you shouldn't trust and by not trusting who you should. Now what if trust coding is manipulated by the purposed or happenstantial occurrence of stereotype usage. I can see what you see, but can you see what I see? The only question left to ask before we proceed is, do you trust me? If so, carry on. If not, carry on. Either way, you won't find another to do what I have done for you with this book whether you realize it at this moment or not. You do not have a way to process what universal events occurred for this body of work to come together through my Mindframe, or what it took to develop the Mindframe through which this information could be brought forth in the manner and to the degree that it has. We are blessed. I am blessed and I choose to bless by being a blessing. You are blessed, but are you being a blessing? Not sure how? I got you. Back to your regularly scheduled programming.

### POWERNETS

Powered Networks or Powernets are networks built exclusively for the establishment and growth of economic power. There should be no guesswork done; we all know why we are here today. Well, I know why I am here. Why are you here? Before you answer that question, I must remind you of something; before you can change the world, you must be the change you want to see. Individualistic collectivism is the fuel that burns the drive of Powernets.

Powernets are tightly bonded pressurized 3D networks ideally ranging from 3-10, 1<sup>st</sup> valence ring nodes also bonded with 3-10, 1<sup>st</sup> valence ring nodes locally clustered in alignment. Powernets then can ideally be functional with just  $10^3$  members; you plus your 3, and their 3 each, or  $1 + (3 \times 3)$ . The exponent represents network alignment value, which captures the true exponential worth of internetwork clusters. The target number that I have ran the sustainability numbers up to is 1,000 members. That can seem like a small or large network;

however, size or numbers don't really matter with Pownets because quality breeds efficiency and quantity waste.

Power networks are not a new occurrence, just as private networking isn't. However, everything pertaining to 3D Networks is from the mind of yours truly. I just connected certain dots and presented them to you. It was private networking that created the mess we are in structurally when it comes to wealth balance historically. Favor ain't fair as the religious saying goes.

How many private power networks can you spot in antiquity? You can take your pick from ancient religious orders, assigned to guard secrets so secret that even the grave of the secret holder is secret to universities, to social club networks, such as the 'good ol' boys' club.

#### *OLD-TIME POWERNETS*

Elitist, closed-end, exclusive, restricted access. The power networks of old-time (last 150 years) were structured privately and were not open to the public. I have a story to tell you. A true private story. I can only imagine how many other untold stories like this are not told. When I first was struck by the idea for this book, I was a full-time employee of McDonalds, maintenance to be specific, though I am a beast on the fried product/grill line holding down 1k hours by myself, don't play with it.. I AM Mr. Get It Done. Humbly. I hadn't taken the leave of absence that I am still on two months later. This was my last week uncoincidental to this story though.

The location that I worked at had just come under new ownership and was struggling to transition or rebuild the leadership team to reflect the business philosophy of the new owner. Happens to almost every business that changes ownership or major management. There were communication issues that the owner felt she needed to address, so she called a company meeting. The intention of the meeting was to promote buy-in to the new round of management changes.

She began the meeting with her story, this is her story as told by her to the best of my remembrance. The location where we were was in Georgia for loose

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context. “I’m 3<sup>rd</sup> generational McDonalds.” She said with a childlike glint in her eye. Her grandfather had been the family’s first owner. The relevance here was how he was pitched the franchise by Ray Kroc himself. The place at which they met was a social club that operated exclusive to themselves based on certain socioeconomic features. The grandfather did exceptionally well with his first store and ultimately was responsible for southern expansion to the tune of about 26 stores.

Her father had been alongside the grandfather naturally from the beginning and had continued managing the stores after the grandfather retired from management. Ultimately, her generation begun working their way up the management ladder of the family corporation and became owners by leveraging their 3D Capital to finance their operations. They currently have 24 stores of their own in Metro Atlanta.

Deal flow is a major advantage of old-time Powernets; however, they were super exclusive up until a certain point in time. There are still some that are exclusive to that regard. This is how a certain percentage of the population gained a significant advantage over the last 150 years.

All of you know what the McDonalds Corporation is as a Super Brand, but few know the origin story outside of the theatrical telling of it. What the movie had to cover not telling was how exclusive the McDonalds franchise was at its founding and initial growth phases as a company. 1968 was the year of two firsts for the McDonalds Corp. African Americans and women were let in the door that year. The first franchise sold under Ray Kroc was in 1955. It was thirteen years later before anyone other than a consortium of men who all happened to share skin hue and other less distinguishing socioeconomic similarities was allowed to own a McDonald’s franchise.

This was just inside of McDonalds. If we had the time, I would go throughout the history of Big Brother Corporate America and point out the similarities among them all to varying degrees.

Also, I want you to remember that the system is designed for all of us to be in whatever class range that we descend from, and there have been systemic

hurdles placed in the way of anyone wanting to change that. They even came up with a term to describe the possibility of class elevation called social mobility, yet the statistics suggest that while the mobility for some has been supercar fast, it has been automatic wheelchair paced for others to varying shades of the middle. However, one thing has remained the same and that is the hurdlers will never stop hurdling. Spring power is explosive because the more something is oppressed without being destroyed, when it is let go or the grip of the oppressor slips just enough for the energy to have a way of escape there is nothing that can stop the energy from becoming kinetic.

Ray Kroc's growth through networking strategy was hyper successful and pioneered the business of franchising. The example of what building Superclusters entrepreneurially can look like if you have all the necessary guide maps and just a little bit of Chutzpah to take a leap of faith in your preparational planning.



### WHY ARE YOU HERE?

I can't ask you this enough. You should be asking yourself why? I go by a Five Why Philosophy, which in theory means that you can get to the root of anything by asking why through five levels of answering if you make it to five.

The average is three. If I ask you a question like what's your favorite color, your reply would be something to the effect of a color, for me its royal purple. Why? My favorite color is royal purple because my grandad had a royal purple Cadillac, and he drank Crown Royal. Why does the color remain favorite, assuming it was selected at childhood?

Caution, if this is where you run into your first inclination to say, "I don't know", then there is something there that is hiding itself within your psyche. For me,

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the answer is the color is associated with a time in my life where all was well to me. Why? I felt all was well because I was spoiled and felt the safest, I ever have to this day yet. So, what the color actually can mean or represent is safety and the feeling of no pressure from life. The essence of life at its grandest during this experience, for it can get shitty at the drop of a dime or the sweep of a signature signing the rights to a woman's womb over to the STATE as if it was property. Hmm, I wonder where that line of coding derives from?

I am here to give you tools like I just gave you. Are you ready for more? Great!

*If you want to go fast go alone, but if you want to go  
far go together*

—African Proverb

### POWERNET REQUIREMENTS

Is the saying above mutually exclusive without destroying the meaning here? The word “alone” suggests by yourself, however if we shift the focus and replace the word with “as one” where one still maintains individuality, but also multiplicity. One in the context I mean to adopt here is plural in number but singular in purpose. I am suggesting that the value in oneness or togetherness equals to the vast possibilities of group dynamics in reach but also the possible speed if moving in unison. This is the result of the exponential power of unity as a force. A Cluster and Oneness are the only requirements needed beyond the minimum education and member count already covered in previous chapters. There can be no dead weight or lack of focus among the members of a Powernet for it you lose sight of the End goals, you lose gravitational cohesion, and once that is lost so is most of the momentum of any progress being made for the organization fall into a state of slumber and inactivity towards progress.

Progress is celebrated for the goal is cosmic so you will never have to worry about ending if you stay on course. They say aim for the stars, and you may hit the moon, and the stars are looking really good to me. If it looks that way to you now, awesome, but everyone else should be joining you by the time we all get to the end of this chapter. I think.

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### *POWERNET OBJECTIVES*

Welcome to the introduction of group economics, you already have the reference coding for group economics if you were able to fully grasp an understanding of bucket chaining already. I have more to add of course, but if you need a refresher—please go back to the 3D Capital section and just start over, you will be alright when the swelling goes down. For the A students (throwing shade here) thank you for keeping up with me, now down to business.

Before I define group economics to my purposing, what are your thoughts when you hear it? Did you get hung up on economics? I would have if not for my familiarity with it from previous schooling. If you decided to go to Google without my prompting, then kudos to you. I wasn't going to send you though If that means anything. Group economics is a new term as far as its formality is concerned but the principles of group economics derive from the community practices of certain minority groups that came to America as immigrants or chattel.

First generation freedmen (descendants of slaves) had no choice but to rely on each other because of the threats against their livelihood or lives by the nonmelanated populations of the southern United States circa 1900-1930. Historically, group economics related to the circulation of capital within a localized economy while minimalizing the need for the capital to leave the community which it ultimately did in exchange for goods not able to be produced from within.

Asians, Italians, and Jewish, to name a few more examples, all have practiced group economics to varying degrees as their situations and experiences were unique to each respectively. The one thing that all of the groups shared was the need to rely on each other to uplift one another until everyone could stand on their own two feet.

Group economics, for the purpose of this book as it relates specifically to the Powernets successful operations is defined as a closed-end investment system

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designed to take advantage of risk diversionary collective investing for the aims of reinvesting the value gained into funding of the next pillar of the structure until the end goal is reached then repeated using the foundation already set.

To build a feasible plan around executing group economics at the supercluster level, I had to make a few alterations and additions to the philosophic structure of it, however that information is exclusively available in the E-Course. Why? Because it is serious business and there is a vetting that must be done. In other words, if you haven't at least applied the principles of this book, then why should I trust you with proprietary information, when I know you would do nothing with it. Do not cast your pearls before swine does an injustice to the pig if you lack the understanding needed to decode the wisdom of the pearls for which the pig has no understanding of, so naturally the pig eats them.

### WARREN BUFFETT WAY

If you have read the book titled *The Warren Buffett Way*, kudos to you, this is not that nor does it have anything to do with that book, however, Warren Buffett does. I'm ashamed to ask if there are any of you unfamiliar with the name. So, I'll close my eyes while you Google him. Nothing you could have read in that short time could have captured the significance of his 3D Network, but at least you have a ballpark idea of the magnitude of his wealth. Full disclaimer: Though I have made it clear that the wealth gap is what I'm coming to address by playing the game as it should have been played from the beginning, I feel the need to clarify which subsection of the 10% it is that I take issue with. It's simple, there are two extremes of wealth deployment during the duration of one's wealth accumulation and the other after. These two categories go one level deeper where the truth of one's intent is displayed through their actions. Warren gets my vote, but not for the obvious reasons.

I shall use Warren's story for two reasons. One, to introduce you to the power of using micro group economics to accumulate wealth, and two, to introduce you to the power of Pownets that contain superstars.

Warrens story is a very uniquely boring one of epic wisdom where wealth accumulation is concerned. Pause, if you associated boring with bad. Resume, if you didn't. Listening to Stephen Hawking was equally as boring, however the

ability to suffer through boring for the sole purposes of understanding takes mental discipline that a lot of us just don't have when we should have it like in school. But, then again for kids who learn differently. A.D.D can be cruel sometimes, otherwise, I was the kid who wanted to "do it himself" and I have a hyperactive mind. My thoughts are incessant, and I naturally love to talk. I do mean love to the degree of absolute love. Here is the problem with those of you who relate. Your brain at that age doesn't have the computing power nor self-awareness coding to know what's going on and how to account for it at the ready. Also, anything short of a private institution with psychoanalytical diagnosticians on hand to properly place each child in the best learning environment catered to their unique learning styles is a recipe for either disaster or underperformance as the majority of the public counterpart seems to. I share my story so that the kid like me has a better chance than I had, because once you add the individual's socioeconomic factors into the equation it only gets worse in most cases.

I think Warren is the most misunderstood by his fanbase out of all of billionaire fame in existence. What I mean is these people follow his every trade though he never announces them, they ask him the same questions over and over to which his answer never really changes, and they seem to miss the forest for the trees in every notable occasion that I have been privileged to find. He seems to mostly hate the Q & A's of his industry, so he rarely grants them. His story has been told from birth to present day give or take a few years from the writing of this book. His origins story is what draws us nigh at this very moment.

Warren finished college and returned to Oklahoma as a young man with the world of stock investing as a business in his mind. He'd studied under his mentor, Benjamin Graham, and taken Graham's fundamental investing philosophies, restructured them to fit his character and visionary sights, and begun implementing his strategy with just \$100 of his own financial capital and \$105,000 in funds from seven of his family and friends.

Ten years later that \$105,000 had been grown to over \$10 million. He managed to provide that original partnership with returns of over 1000% at its

dissolution. Warren repeated this process until finally going public with his portfolio.

### IMMIGRANTS WAY

Next, I want to take a macro look at the elements of group economics practiced by immigrants to America. Ethnic Capital almost sounds racist. However, ethnic is more culturally leaning than it is towards race classification. What is ethnic capital? The following excerpt is from a peer-reviewed article and where we start our journey:

*The concept of ethnic capital in the context of immigration economics was first advanced by Borjas ([1992]). He observed that the second generation's labour market performance depends on the skill level of their father's generation and on the overall ethnic environment...we adopt a wider definition, where "ethnic capital" can also refer to the ethnic concentration and network of an immigrant group. We hypothesize that immigrants can find certain helpful features awaiting them in the host country, such as an existing/established network of earlier immigrants with shared ethnicity, which they can join; or a substantial number of earlier immigrants from their ethnic group who have settled in the location in which the new immigrant chooses to live. Such features are known collectively as "ethnic capital". In other words, ethnic capital is the inherent trust and advantages which stem from, and belong to, a certain ethnic/cultural group.*

The immigrant's way is a macro group economic principle that follows the entrepreneurial model of immigration networking principles. When the elimination of the lack of access to capital is achieved by formulaic self-employment networks, what is created is an economic Pownet based on the implied trust within shared value systems.

The immigrant's way starts with the economic cultural support and empowerment model as its foundation, then builds up to Community Revolution design. Community Revolution design can be defined as the strategic liberation of a localized population through comprehensive top to bottom restructuring from a state of dependence to independence and is purposed as a

DIY system used as a cultural preservation or protection of the members of that community. What does this mean?

Education, Banking, Infrastructure, and social systems all instituted and operated independently as a network that welcomes and encourages self-employment within a local system of proven cash-positive business models such as strategically placed gas stations, laundromats, hotels, convenience stores, beauty supply stores, liquor stores, and personal care salons. These businesses all share the simplicity of cash flow and ease of entry, and ownership seems to be monopolized by immigrants who are following the Immigrant's way.

I would like to build networks that incorporate both Warren Buffett's and the Immigrant's way into its operative model. The name that I have selected is the Legacy Wealth Builders Network. If you are interested in learning about this and more, use the promocode "BUILD" when you sign up for the Turbocharge Your Network E-Course now at [www.turbochargeyournetwork.com](http://www.turbochargeyournetwork.com).

Group economics in a non-discriminative application became popular with the rise of crowdfunding in 2014 because of the JOBS Act. Recently, this fundraising platform shifted from for the sake of one company to a shareholder distribution model where money is raised for the purpose of funding real estate development or new ventures.

As this chapter comes to a close, I want to take the time to encourage you to adopt a DIY mindset. Why? The Economic Theory of Rational Ignorance is a theory that was introduced to offer explanation to the educational anomaly that occurs when the cost of acquiring information is greater than the benefits to be derived from the information, it is rational to be ignorant. The theory is more descriptive or observative of the intellectual laziness of most of us. I am not a fan of rational ignorance because all of us should know the basics of finance and trade, for it is only monetarily that rational ignorance should be considered anathema. You should know and take the time to learn whatever you need to know.

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The success of building and operating a Powernet will often be hinging upon the overall spirit of learn and do. Combatting the ignorance of your Powernet is necessary and can be done effectively by advanced Netmapping and modified aligning through education.

## CHAPTER 14: POWERNET UTILIZATION

The launching of any great endeavor is a details-oriented event regardless of the scope of the launch. The more moving parts and components that a design has, the more one must “white glove test” the math of the plan. There is no greater threat to success of the planned launch than detail complacency and the failure to prevent careless mistakes in planning that can derail a project before it is even launched. This section of this chapter will introduce you to the Pre-check approach to Powernet utilization, but first let me briefly define the concept? Powernet utilization is the process by which Powernets are prepared for the effective usage of Powernetting to accumulate wealth. In this case however, the philosophy is transferrable to the execution of any organizational strategic plan. The best tool to use to accomplish what is needed in this case is the Pre-check.

### PRE-CHECK

#### STATEMENT OF MUTUAL BENEFITS

What is a statement of mutual benefits? Like a charter or constitution, a statement of mutual benefits is used to set the guidelines or expectations across the board of the Powernet.

*According to Upcounsel.com, Mutual benefit definition is a contract or agreement in which both parties gain some type of advantage or value. Mutual benefit allows companies to advance their operations by obtaining resources, services, or goods from another individual or company to further their own mission in exchange for payment or another benefit. In many cases, mutual benefits are governed by a written contract, such as an employment contract.<sup>45</sup>*

Before Powernets are formed, there should be a statement of mutual benefits that must be agreed upon by all the members. This is used to establish understanding of the pretenses that the Powernet will operate under. In business this is the equivalent of an operating or shareholder agreement. These agreements contain the inviolable terms of the association or partnership or laws of the land. Organizations of massive size and success operate under either

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spoken or unspoken rules that are strong enough to create gravitational cohesion. The relationships of the Pownet are bound together according to a shared sense of devotion to the greater aim of the group.

The statement of mutual benefits can, and in my opinion should, be structured as a legally binding contract used to hold each member accountable as well as protect the bonding and gravitational architecture of the network. Mediation is necessary for the establishment of handling any disputes that may arise.

The statement of mutual benefit must have a clear and comprehensively developed definiteness of purpose. What is a definiteness of purpose? Definiteness of purpose is the reason for which something is done or created or for which something exists. In other words, we must know why we are here and for what reason we have come together. Definiteness of purpose leaves no room for confusion when the why is stated and offered as a prerequisite to the association of the group. Like the role or function that a vision holds for the stated aims and end goals of an organization, the statement of mutual vision is designed to serve as a compass for the navigating of the paths to achieving success.

### *STRATEGY DEVELOPMENT*

The next step in the pre-check process is strategy development. After you and the members of your Pownet nail down the details within your mutual benefits statement, strategic planning must begin as a bonding Event. Assemble the Pownet and collectively complete the following:

Start with the end goal and work your way back in time to where you are now. Each step should be sequential, and the ultimate goal is to figure out the what's and how's needed to reach the desired goals of the Pownet. Next, analyze the steps that you created as you worked the equation above, and find where the micro goals or milestone goals are.<sup>46</sup>



The image above is called the Deep Dive™ process designed by the Strategic Thinking Institute. For the purposes of this book, I want to look at a 5-step process for strategic development of Powernets.

1. Build Powernet under mutual benefit statement
2. Assemble Powernet and develop mission
3. Construct an attack plan for the mission
4. Implementation plan
5. Establish feedback monitors and establish protocols for making necessary adjustments

For the actions that make up a strategic plan to have any relevance, you need to always keep the end goal(s) in the forefront of the operational mind. Each step of the action plan must have the capacity to contribute to your overall business objectives. Strategy development starts with clearly defining a specific goal, making decisions from among options for getting there, and fully scoping out the potential results of selecting a particular option.



## EXECUTION

The image identifies six key steps for the strategic execution of strategy starting with the clarification of strategy or statement of mutual benefits in this case, next identify what we can accomplish, assess the value of our potential accomplishment, determine where we are in relation to where we want to be and what investment vehicles will get us there, while monitoring progress once implementation begins.

### *STRATEGIC FUNDING AND EXECUTION*

Reaching a state of maximum performance is critical to successfully executing the strategies your Powernet has identified as key areas of focus or initiatives. In current turbulent markets, the ability to develop and execute new strategies quickly and effectively may be the difference between success and failure for organizations of all types.

Write an implementation plan that specifies the objectives, actions and processes required to achieve the goals of the strategy.

Translate the strategic objectives into measurable operational objectives anchored to small groupings of individual goals. Effective strategy execution requires clear objectives, tasks, activities, and responsibilities. By allocating clear responsibilities for the execution of the implementation activities, all members can be held accountable to their roles. Specific roles and realistic

goals that are accepted by Powernet members translates to the greatest chances for successful execution.

Most often, we tend to find every excuse available when looking for a reason to avoid risk in the form of investing in our own projects. Is it fear, or lack of knowledge? Do we not believe in the intuition telling us that our goals are attainable? Do we let the naysayers douse the fire that tries to burn its brightest when there are eyes to witness its glory? The planning stages always seem to be the most unhindered part of the process, however, when it's time to put foot to the fire or capital behind the Powernet, the financing stage is almost met with the excitement of getting a tooth pulled.



### Which way is he running?

One of the biggest objections I have found in my research of financial management is the reluctance to not rely on the rationality of ignorance when it comes to your financial health. In this case, I have just the trick for you. This is a mind hacking opportunity for some and a necessity in most other cases. The degree of the mindsets that keep you imprisoned to fear or lack of motivation also can be controlling your inability to save, invest, or cut out unnecessary spending.

Successful execution of any intricate plan of attack must begin with knowing your own strengths and weaknesses, especially the vulnerabilities to failure.

What then are we to do to make the switch from the old to the new? In the next few sections, I will provide you with the awareness of financial programs already encoded into your behavior sets that can be adjusted to serve your needs of making funding choices for the operation of your Powernet.

### INSURANCE MODEL

One way to go about funding your Powernet is in the same mindset coding that was created by the concept of insurance. I will begin with a brief history of insurance and then tie it back to how the insurance model can be hacked and used to achieve the ease of funding or fueling of your Powernet. American insurance is older than America itself. In 1752, Benjamin Franklin founded America's first insurance company. However, before I get to the insurance, allow me to provide context to understanding Franklin. The key lies in his last Will and Testament regarding the money he left to the cities of Boston and Philadelphia. There was a principal amount of 2,000 sterling set aside with the instructions to allow it to accumulate interest for 100 years at which time was instructed to be dispersed in the form of startup capital for trade-based businesses.

This money was to be continuously recycled with the repayment and funding of new businesses. Benjamin Franklin's understanding of the system that he helped architect provides the understanding of the true origin of the philosophy of venture capital to spawn industry. I would be amiss if I failed to point out that he himself had found his entrepreneurial start with the same financing or ease of access to startup capital model, which is why he forever preserved it into his Will.

The insurance model is then based on the monthly payment or revolving payment foundation or programming to then be applied to investing models of monthly contributions. An alternative to 401k traps. Let's explore the why for a brief moment. What is the conceptual value of insurance from the viewpoint of the insurance company? Insurance companies sell peace of mind. What business is the insurance industry in? Ownership risk reduction. The perfect customer of the insurance company is one that they never have to pay out a claim to or for during the lifetime of the policy.

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*Q: What business is the insurance industry in?*

*A: Ownership risk reduction.*

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The insurance model is two-fold in application here. Ownership risk reduction can be an investment as a result of the free cashflow properties of operational risk averaging. Ownership risks are those elements of operations that can cause loss of life, livelihood, or property. Operational risk averaging spreads out the costs to insure against ownership losses, which can result from the destruction or total loss of the object insured. The insured entity receives the assurance that, in the event of damage to the principal or insured item of value in exchange for a fixed rate at fixed payment intervals or premiums, the insured object is backed by a promise of physical replacement or value replacement.

Statistically, how often do we use insurance to cover our losses. Not often in most cases because insurance is a just in case form of purchase. Insurance companies have built-in prescreening functions that guides risk management through the careful selection or rejection of service based on the likelihood of that customer filing a claim, if so, for how much and how often. Rates are based on those likelihoods and are intended to compensate for the potential losses from insuring greater risks of damage policies.

How does this apply to us, the Powernet is likened to that of an insurance company's model of premium collection. The hack comes into play for people who have trouble following through with investment plans or opportunities. The same way you have been trained to pay your monthly or annual premium is the same way you can train yourself to invest in the Powernet with frequency programming. Second nature is the sweet spot for hacking your life, habits that have already created little familiarity codes are then able to be tweaked and provide psychological shortcuts to achieving your funding goals.

What this means is that if you can pay a monthly fee easily or less stressfully, then the same model can be replicated to provide framework for interval investing instead of saving or spending. The only edge that this model has over the following models is the urge or inherent feeling of necessity or must-have whereas other models are more optional in nature.

### LOTTERY MODEL

Another interval event that can be used to hack current programming to serve the function of a framework for investing is the lottery model. How many of you have ever played or purchased a lottery ticket? I'll assume that at least 85% of you answered in the affirmative above, with a solid 40% of that number having habitually participated at some point in time. Now, barring the room for error in these assumptions, I can also assume that the rest of you have never played the lottery have participated in a raffle, or have at the least made a value exchange purchase with the potential to provide a future return not tied to consumption.

The lottery model follows the habitual patterns of daily risks anchored to the excitement of the possibility of winning, even though the odds of winning are astronomically skewed towards various scales of not winning. How then does this help us here? Why does \$1-5 a day invested or set aside for investing purposes not get the same consideration as the lottery? What if it did? What if every time you got an urge to play the lottery, you invested that money instead? If there were any objectional answers given to that series of questions, you may need to call gamblers anonymous.

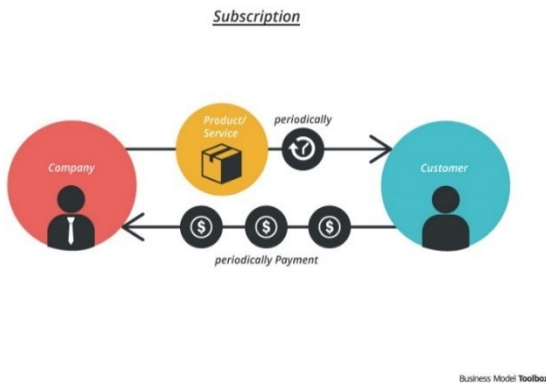
All of you who admitted to playing the lottery habitually, how much money have you lost in your lifetime, especially if you swing at the highest paying contests which have the lowest strike rates? The very small number of you who have won more than you lost can sit this one out if you like. To the rest of you. How many disappointing events have you had yet still faithfully played the numbers? I understand the thrill and high that comes from the hope or near misses of winning, which is what makes this behavior valuable when properly hacked.

The lottery model approach to funding your Pownet carries the smallest monetary and frequency contributive value. In other words, if the insurance model is a monthly or mid-level type of contribution, the lottery model would be daily or weekly and low-level type.

### SUBSCRIPTION MODEL

The subscripive model approach is the last of the hacks that I am presenting to you in this section for the destruction of the psychological blocks preventing or

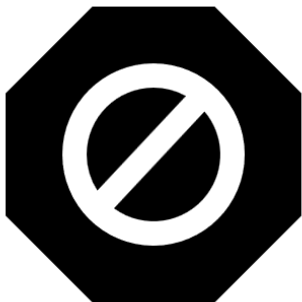
hindering you from investing in yourself. As the two models above have covered the main objective of modelling as a hack form, the third follows the same pattern. In the age of smartphones and an endless supply of apps, I am confident in saying that we are all familiar with subscriptions. What's your poison? Netflix? Disney+? Starz? Any of the countless number of apps that make life seemingly easier? A subscription model in this case takes the framework of an inconsequential amount of money spent on a service that rarely gets used relative to its cost. I'm sure that all of you have that one app or service that you used before but if fell to the backburner of your attention, yet you are still paying for it. *The model was spearheaded by distributors of books and periodicals in the seventeenth century and is presently utilized by numerous businesses and websites.*<sup>47</sup>



Subscription and insurance modelling are similar in structure and frequency, but they differ in terms of necessity or luxury framing. The image below shows the visual representation of a subscripitive value exchange.

You can substitute the company with the Pownet and the customer with the members of the Pownet, with the product/service being substituted by the statement of mutual benefit or purpose of the fundraising efforts specific to each relative mission necessitating the powering or funding.<sup>48</sup>

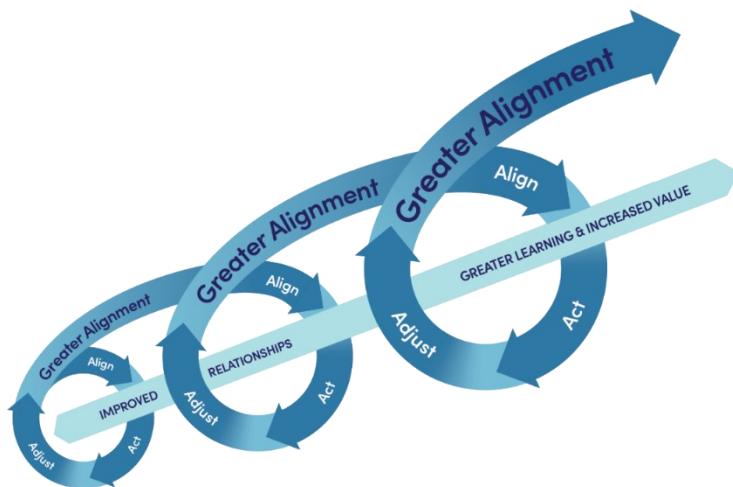
### CLUSTER AMPLIFICATION



#### Why amplify?

Each of the funding methods above are designed to provide an easing into the system buy-in needed by the members of the Powernet. The goals of your Powernet are inherently value adding and shouldn't run into opposition, however, if opposition does arise to the necessary fueling of the Powernet, then more alignment is needed.

Cluster amplification is the area of networking where the alignment of purpose and dedication to achieving the strategic aims of the group is the sole focus of the group's activities.



As you and the members of your Powernet begin to meet and establish project goals, strategical funding and execution naturally follows afterward. Signal blasting frequency is what can be defined as the funding schedule with which the Powernet project is funded.

This can be monthly or whatever interval is convenient and viable for the project's success.

For example, let's assume that your Powernet is 15 members strong, and you all have set a project goal of purchasing a rental property in six months from now.

This goal can be achieved in several ways, but the object is to make it achievable at the lowest pain-point possible. One way would be to fund small investments that have quick turnover rates. These small investments work together to increase the value of the set principle. Or a six-month subscription model can be used. In this case, if the target amount projected is \$250,000, a six-month funding plan would be broken down as follows:

15 members each carry a capital contribution equaling roughly \$17,000. If this rate is broken down again it is a monthly contribution of roughly \$2,820 per member totaling around \$43,000 a month. That \$43k can sit idly and accumulate until the \$250k is reached at funding period maturity or it can be invested and potentially flipped during the remaining allocated funding period. The success of these investments can then increase either funding speed in reaching the target amount or create a surplus once the funding period has matured.

This funding methodology can be termed or finite in scope of time until maturation, or it can be a perpetual system of wealth accumulation and legacy building. The overarching motivation or end goal focus should be used as a guiding light to determine the finiteness of each project. In the area of financial energy production or organizational revenue creation, there must be a target point of perpetual motion or fusion.

### CRITICAL MASS ACHIEVEMENT

What is considered critical mass? Critical mass is the point at which a growing entity becomes self-sustaining and no longer needs additional investment of energy to remain economically viable. An entity usually achieves critical mass when it has paid back initial investors and at the same time can continue running profitably without any additional investment required.

*“When an idea reaches critical mass there is no stopping the shift its presence will induce.”*

— Marianne Williamson

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When a product goes live or to market, it enters sort of a dating phase with users. Each user, customer, or member in this case, is expecting to get value from their product, but each user exists independently from other users. If you only have a small user base, then it makes it difficult for users to share ideas about the product with each other. This then makes it less likely that new users will learn about the product organically by word-of-mouth because they are unlikely to encounter another user in their day-to-day life. The goal then is to reach ubiquity or “everywhere-ness” to reach the critical mass of the product/social interaction mix.

The term critical mass is borrowed from nuclear physics, where it refers to the smallest mass that can sustain a nuclear reaction at a constant level or create and maintain fusion.

What is fusion in business or among organizations?

### *Fusion 101*

*Fusion denotes the erasure of boundaries between traditionally distinct industries, enabled by companies' newfound abilities to access technology and talent that spreads across boundaries. It requires businesses to move beyond industry silos and recognize they are operating within broad ecosystems, requiring a rethinking of capabilities, brand, partnerships, and its entire existence.<sup>49</sup>*

In the context of Powernets, fusion is the evolution of network alignments where two or more independently operated Powernets in different arenas of existence are partnered for the same purpose. For example, Marvel, Mattel, and McDonald's becoming fused together in the Happy-meal toy offering promotions of characters from upcoming Marvel films.

They each then share a portion of the promotional budget to push the end product, which in this case is visiting McDonald's and the ultimate patronization of the film. The fusion then becomes a product in and of itself with the aims of mutual benefit of all parties involved.

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## POWERNETS VS. TRADITIONAL RETIREMENT PLANS (TRP's)

I won't spend much time on this subject for the concept is too expansive for its purpose or mention here. However, it isn't necessary that you read this section if you are a firm believer in traditional retirement plans or TRP's. The amount of convincing you need is above the threshold of time available to dive any deeper than the surface here. Mainly because you have been deep programmed to trust the institutions that milk your capital's gaining power while giving you the powdered residue as your pittance for trusting them to manage your retirement money.

For starters, I just want to point out that TRP's utilize the subscription model as a savings tool where with Powernets, subscription models can be used much more efficiently and as valuable vehicles of wealth accumulation. Amounts of added capital value increase exponentially with Powernets when compared to the time costs or opportunity costs of traditional methods because you cut out the parasitic "middlemen". If you like the current deal you get and don't believe it to be a bad deal, just Google "401k author against 401k's."

If you argue that tax advantages are the justification for utilizing TRP's, I have a neutralizing counter. Properly structured and maintained businesses can enjoy greater advantages if the protocols are followed to the letter.

What else do you have to throw at the TRP's defense, or have you wisely conceded already. If so, it is to you who I speak to at this moment. The energy and expertise you need to take your financial future into your own hands is not easy to acquire and most of us fall victim to rational ignorance, however intelligence leverage is a built-in function of a Powernet if the education is there. That education along with the guiding principles that govern it is available on the next level of our relationship status with the E-Course or Masterclass. I'll wrap this up with a quick story about Mr. B.

Mr. B. just like so many of you TRP believers out there, had started making contributions to his 401k as soon as he entered the workforce as a teenager. He was young and maxed out his contribution limits for almost 10 years when he

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decided to liquidate his fund. What he found out the hard way was the matching contributions disappeared because the account didn't reach maturation without penalty, as well as the stiff tax burden as a result. Mr. B ultimately took a small loss of principle after taxes for the premature liquidation of the account.

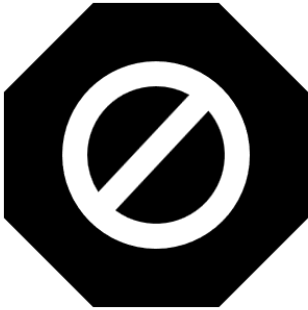
The 401k or TRP system is designed to the benefit of the offer presenter and not you the employee. Meanwhile the money that is placed into these accounts are then exposed to market forces and the bad timing of a crash, recession, depression, or correction during the liquidation period of designation, such as age 65, can wipe out gains and principle if the market is turbulently unstable. If this was the period of liquidation for you, then it would realize or lock-in the losses as the market volatility wiped out a significant portion of your retirement.

Mr. B's story fortunately doesn't end there. He started actively managing that sum of money. Taking the time to educate yourself financially is an investment that pays dividends immediately. Mr. B. retired two months ago, after just 7 years of joining a small group of likeminded individuals who desired more out of life not tied to their employment or time exchange.

I hate to tell you this, but you have been duped, tricked , bamboozled, and hoodwinked into believing that this low value producing grouping of TRP's are safe and smart ways to "plan" for retirement. A properly designed, aligned, and fueled Powernet with a well analyzed Utilization plan that is acutely managed and executed can create retirement options deriving from the successful operation of the Powernet in a fraction of the time and with an exponential value advantage.

Powernets are the result of following success principles where its members must live on purpose and not live at the will of the wind. Directionality in the mission or solidity of foundations gives way to the chances of seeing the future as you design or create it. The opposite is true as well. If you are not the master of your life, someone else is.

Give it a think over and visit [www.turbochargeyournetworth.com](http://www.turbochargeyournetworth.com) for more details on the E-Course or Masterclass. I have so much to teach you, but you must be already somewhat up to speed. This book handles that requirement for you if you just read it carefully and apply its wisdom to your network life or lack thereof.



### Why is this relevant for wealth accumulation?

When was the last time that you had an “Oh Shit” moment? Maybe you call them AHA moments, but you get the idea. I was kind of hoping your response would be affirmatively tied to the reading and experience of this book. If not, man you are a tough crowd to please.

Just recently, I studied the life and times of Benjamin Franklin for the insurance modeling section. I had two “Oh Shit” moments of my own before I relayed my findings to you. Have you ever read Ben Franklin’s Last Will and Testament? If your Will can fit on one page, then, in my opinion, you have not lived a life to its fullest offering.

That statement is conditional of course, as everyone’s start or initial lot in life isn’t the same. Some people are born into wealth while others into war. The familial lottery ensures us all a random starting point in life. We live in a time where the understandings of those who come before us are at our disposal, yet we are mostly unaware of its existence. No great treasure shall be discovered without great toil to find and secure it. I am blessed to have found a few nuggets of my own which are what I share now with you in this book.

Powernets as an organizational structure in business is the equivalent of having little companies within a larger company seeking to become an even larger company to the aims and designs of the employees and shareholders who are

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one in the same no matter what the purpose of the position. There is no competition if playing to the tune of the same ending.



It's like the story of the builders of a cathedral. If the bricklayer is only interested in the time exchange for the laying of the brick, then he will always just lay bricks. However, if that same bricklayer owned an interest in his work, then once the brick was laid, he would be a cathedral owner assuming the option was equally available to all the builders of the structure.

It's the can-do attitude that gets shit done when it is most needed. Everyone else will sit around and talk about what happened and what they would have done had they been able. One example of a network that has characteristics of a Powernet is the 10X community of Grant Cardone.

*Grant Cardone is a prominent international businessman, speaker, and owner of Cardone Capital, a \$1.5 billion investment firm. Cardone is also the author of the New York Times bestselling book If You're Not First, You're Last, and other notable books like The 10X Rule, and Axiom Award winning Sell or Be Sold. In addition to this, he is also the founder of Cardone University, a popular sales training platform that has accrued over 50,000,000 users and continues to grow to this day.<sup>50</sup>*

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As this chapter ends, I want you to remember that this is just a reference section for the concepts within this book. The methodologies are for your benefit but not necessary to success. You may take a DIY approach or appreciate the Done for you model. Just remember that the alignment, strategy, and execution of the implementation plan is necessary to the success of the endeavor. Feel free to visit [www.turbochargeyournetworth.com](http://www.turbochargeyournetworth.com) for more information on the class in the Course that covers Real Estate.

## CHAPTER 15: POWERNETTING WEALTH

### WHAT IS POWERNETTING?

Holy shit! We have really made it to the last chapter of this book. I want you to know that it has been fun and crazy for both of us. Thank you for sticking it out. This is potentially going to be a long chapter, but I need you to pay extra attention to the contents here. With that said, cue curtains.

Ok. First, I need you to think back to the Capital River banks where we discovered bucketing. We are going to spend a little more time developing this concept before we move forward. This is what we are gathered for. Resource preservation, wealth redistribution, and capital accumulation. This is Conscious Capitalism at its onset as a movement. Or the alternative will have you starve in the streets with each of us reduced to numbers in a system that most of us were born enslaved to, no matter the racial classification we've been assigned to derive identity from. Do you still think it not true? Don't worry, I know better, and your secret is safe with me.

So here we are at the Capital River banks as a collection of individuals bound by a statement of mutual benefits, aligned by definiteness of purpose, well capitalized, and focused. Now what?

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*Every point of commerce in a system  
represents a water tap into the River of  
Capital. Imagine it as if you were dipping a  
bucket into a water source. Capital flows as  
water does in an estuarial system.*

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Powernetting is the verb or action form of Powernet. The action is where it focuses. Powernets are networks built exclusively for the establishment and

growth of economic power. Points of commerce are needed to achieve the purpose of Pownernets. What are points of commerce? Points of commerce or point of sale is any place physical or virtual where commerce can be conducted, or the product exchanged in commerce, such as a brick-and-mortar location or website where transactions occur. The objective then is to create those points of commerce or ‘buckets’ and tap into the capital flowing.

### *OPPORTUNITY EXPOSURE*

Where I live at the writing of this book, the whole street is for sale or was recently purchased. It may seem like I am exaggerating (I am), but at least 65% is seriously for sale or under construction. The evidence of progress one may say. I say opportunity. How many of you window shop or have window shopped in your lifetime? How many of you have window shopped investment opportunities? Or have that sinking feeling in your stomach as you think about the many times you’ve wanted to take advantage of an idea or investment that you were right about concerning its movement. That feeling is accurate because there is nothing like the waste of an opportunity, except for a lack of exposure.

The way the business world has tended to operate is in the fashion of close-knittedness or direct deal flow, and We the People of the 90% never have the opportunity to take advantage of the offers. Not that any of us would take advantage of any of them under normal circumstances, however If your Pownernet is ready to go live at this point, then the next step is putting your ears to the street. You create the opportunity by being in the field of vision or awareness of deal makers or brokers.

Deal brokers are looking for you and most often won’t discriminate if the business is reliably able to complete the deal. Historically, there has been massive discrimination campaigns against certain classes by whatever ruling class is in power at the time, but times have drastically changed as the access to the rivers of capital have been decentralized. There has never been a point in history where it was easier to make money from guided and strategic investing as it is now. With the rise of Cryptocurrencies and related industries,

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despite your lack of understanding it, there has been an enormous number of new ways to capitalize from it.

You must find the right place to be in at the right time. It can't be left to chance because chances are great that an object at rest will stay at rest. As Powernetters, living on purpose is a way of life that we ascribe to. Type 1 action personality as a unit is required. Powernets are the Navy Seals of 3D networks and networking.

How does a Powernet network? They look for synergistic partnerships or fusions as connecting ventures. Networking as a network potentially sounds complicated, but if you consider each member to be brand ambassadors for the Powernet then it is easier to see how it will work. Remember there should not be a separation of identity between you and your brand. The introduction should be seamless, formal, and not contrived. However, narcissism at any point in a conversational exchange can leave you as a party of one in a room full of people.

If you pre-planned attending the event, it should be within reason to assume that you also conducted the due diligence of attendees necessary to successful networking. It may not be possible to know beforehand who will be in the room, but you should at least know who it is you are there to connect with. When you become skilled at this, I want you to see yourself as 007 James Bond in full character.

For example, let's imagine that you are at an event, and you notice something about someone that draws you to make introduction. You follow protocol:

- Wait for the perfect opportunity to present itself and slide in the mix or cross social paths.
- Make your approach.
- Break the glass of unfamiliarity of one another by making a small gesture of interest in conversing.
- Follow the commonly accepted rules of social interactions before making the formal introduction of yourself. In other words, create

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rapport unrelated to intentions of networking before making the intentions of networking the driver of the exchange.

You have one output and five input channels located on your face. Seems to me that you would trust nature's selection of this order, specifically your eyes and ears do the heavy lifting, your nose picks up on vibrational energy moods or attitudes of being, such as confidence or fear and relays this information back to you as a sensing.

*(Did you ever think it strange that we naturally expressed this concept in sayings like "smell fear", "smell confidence", or "smell love in the air"? Me neither.)* I said all of that to say: you should observe, listen, and smell the vibe before you open your mouth for an extended period of time.

In most instances, the person you are conversing with will open the door by making the formal introduction first, but if it seems that the move is yours to make first then you must make it with tact. Remember to never lead with a sales pitch or interest in the benefits that a partnership could mean for the both of you, but at some point you must naturally guide the conversation to who you are, who you represent, and what this could mean going forward. Every case will vary however not with a large standard deviation.

Dynamic scripting will make the social interaction process a breeze. The five P's of business or organizational strategy execution is the basis for success in networking:

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## *Proper Planning Prevents Poor Performance*

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Why? Confidence in your knowledge of Self or the topic of conversation is tangible and creates the affinity bonding needed to attract strategic partners or to close the deal.

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### POWERNET ANGEL AND VENTURE INVESTING

What is Angel investing?

According to [Wikipedia](#), *An angel investor is an individual who provides capital for a business or businesses start-up, usually in exchange for convertible debt or ownership equity. Angel investors usually give support to start-ups at the initial moments and when most investors are not prepared to back them.*<sup>51</sup>

What is Venture Investing?

According to [Wikipedia](#), *Venture capital is a form of private equity financing that is provided by venture capital firms or funds to startups, early-stage, and emerging companies that have been deemed to have high growth potential or which have demonstrated high growth.*

Aside from networking, opportunity exposure can be achieved internally by the empowerment of each member who desires to operate a commerce point. Let's assume that your Powernet still has the 15 members from earlier, and instead of the investment property, they invested the allotted \$250k in the enterprise of one of the members with the same group intention of growth of the Powernet.

The Powernet is a legal entity within itself under contract however can and should be also incorporated to some degree of incorporation or organization. Also, whatever internal human capital available to the project is to be treated as a 1099 contracting opportunity. For example, if the project called for construction work and there is a member who can do the job effectively, then it is reasonable to assume that it is an income opportunity for that member as well as a 'Cathedral building' opportunity.

*I strongly suggest you follow this methodology:* Intranet work is discounted at the investment profit discount rate of 25%. In other words, under normal operations as a contractor, a job of this nature may carry a \$100k invoice; let's assume that the job had a built-in profit margin of 100%, meaning the production costs were valued around \$50k, give or take factoring in variable costs of the operation.

The \$50k of profit would then be discounted by 25% with the total falling to around \$87k if variable costs didn't drastically move the numbers.

The ownership structure of the project would make the discount inconsequential because the value is transferred into the project. Let's imagine that the funding of this startup was a 75/25 debt/equity split, meaning \$187,500 would be repaid to the Powernet and the remaining \$62,500 would belong to the company in exchange for the Powernets 25% ownership stake.

If you have noticed, are starting to notice, or haven't noticed that paperwork is necessary to maintain the trust needed to operate, then this is your formal notice. If it sounds backwards that the wisest way to establish organizational trust is to safeguard against the violation of it, then maybe it is but it works just fine for the wealthy halls of big business, because the power of the court is at your disposal. Accountability is what it is and to err is human. No hard feelings but it is what it is. Moving on. Besides, the lawyers are the winners at the end of negotiations and deal making, and great lawyers are your friends.

Rule of thumb: your Powernet should have at least one lawyer in it.



### ENTERPRISING

This model is the true advantage or main selling point of Powernets and thus the real value of this book and our interacting beyond this book. Group economics is an integral function of Powernets by design and purpose. Otherwise, why else would you go through all the work it takes to build it.

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You could have continued doing what you were doing, if, at the point of execution, you would let individualism become distanced from the core aims of the collective.

To be enterprising one must be ready to undertake projects of importance or difficulty, or untried schemes; energetic in carrying out any undertaking and characterized by great imagination or initiative. Powernets are enterprising by design. The members may not necessarily all be of the same pedigree, but the ones who are not are most often the financiers or strategy makers of the network. I'll be the first to admit that everyone isn't made for everything, everyone has a role and is best to see about playing it swiftly. The sooner each member is fully tuned in or aligned with the end goals of the Powernet, the more intense the growth will be as the new energy is poured into the gravitational force base inherent in the network lattice or connections.

Powernets are serial entrepreneurs by nature where it starts several businesses one after another rather than beginning one venture and staying focused on it for many years like a more typical entrepreneur. However, the members individually are entrepreneurs within their respective 3D networks as well as the operators of the Powernet.

### *LOCALIZED POWERNETTING*

Powernets can be far reaching in terms of where Capital River taps are concerned. This is the result of the transferability of capital beyond its borders or geographic limitations. However, if the members of a Powernet are also members of the same community, then it is expediently efficient to strategically develop your immediate surroundings as a home base community that can later become a recruiting and training ground for your Powernet or Powernetting in general.

I briefly mentioned this concept earlier in the book as Community Resource Development. Allow me the space and time to expound on the concept. I take inspiration from old world tribalism of African origin. The village community and its dynamics held an incalculable amount of value in its base philosophy of community. Though present in the Chiefdom, there wasn't a reliance on any formal institution of governance to support life in the village. Each member held

an important role or place, and the training to fill the role was instilled from birth.

Each of these villages had every element to support itself present within itself, such as healthcare, commerce and trade, education, military (in the tribal warrior class), and social netting to protect the vulnerable. The structure wasn't expansionary however there were reserves for the accumulation of wealth during good times. This allowed the village to be prepared for the times of drought and shortage. If starvation was avoidable, no one starved. Nor were they homeless.

The false narrative that is used with the urbanization effect is that it is impossible to replicate the village model because of the numbers. The truth is that it isn't attainable at the macro level but very possible at the micro. The power of the micro, if designed to be viral in growth and replicability, can then hold enough influence to start to shift the macro. Picture it like the difference between making a sharp turn in a speed boat versus attempting it in an extremely large sea faring vessel. In other words, if a macro makes a sharp turn, it is usually the result of a crash. Those aren't so good.

This is the point where I make the pitch for you to take your relationship with me to the next level if you are interested in changing the dynamics of your community through the Community Resource Development Plan contained in the charter of the 1000 Arrows organization that all masterclass students are learning in the program, however we have a lot of work to do to get to that point together, especially with you just now being exposed to the idea of making a real change exactly where you are.

The aim then of localized Powernetting is to create a thriving village mindset in your neighborhood or community first, and then to the surrounding neighborhoods until critical mass is reached. The mindset is created by the actual actions of the Powernet and not rhetoric full of promises or unreasonable expectations. Before I can reach your mind, I must first make sure there isn't a more pressing mindset competing against us. In other words, if you

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are cold, I dare not speak about warmth if I do not first provide a temporary alleviation of the need for warmth, so that you can be receptive to anything beyond your primary care needs. The same applies if you are starving or impoverished. It's sometimes easy to stand on the outside of a bubble and form conclusions about life in the bubble. However, once you step into the bubble and experience what it is like to look in the opposite direction then you'll know how to change the conditions of the bubble because your original knowledge derives outside of the bubble.

With Plato's Cave allegory this concept is masterfully drafted for the intellectual imagination of the reader.

### SNOWBALLING

What comes to mind when you hear or read the word "Snowballing"?

This book started with a conversation with Ms. L, a social media acquaintance of mine. This was the first conversation that we'd had outside of playing comment tag. She and I were just making exploratory conversation when she asked me had I ever seen *Inventing Anna*, which I hadn't. I had however seen the real story on CNBC's *American Greed*, as well as while scrolling on Netflix. I made the intention to give her opinion a shot. Episode one was all it took.

That one episode sparked the Big Bang explosion which congealed into this book and surrounding material and teachings. As I experienced a seizure-like series of "Oh Shit" moments, a lifetime of learning fused into alignment and snowballed once I took hold of the idea, feeding it with more and more energy with each new aspect of understanding revealing itself like lightening as it charges the atmosphere.

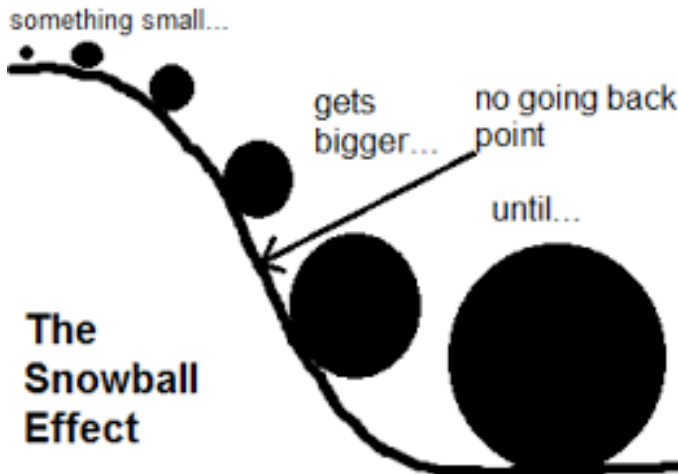
One thing I want to add to the concept of snowballing or the snowball effect aspect of it is you must get to the top of the Hill first. Remember the Hill analogy? (You can find it here: Part IV: CH. 12; Network Energy, Mechanical Network Energy, Network Cycles)

As you will see in the visual representation of the Snowball Effect in the following section, the image only shows the output side of the functional equation:

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## INPUT X POTENTIAL = OUTPUT

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In psychology:

*The snowball effect describes when something grows in significance or size in an increasingly faster rate. The name comes from imagining a snowball rolling down a hill - it gets larger and larger with more snow and becomes faster and more powerful as it moves onward. It is when a situation starts small and gets built up increasing in power and momentum as it grows.<sup>53</sup>*

### SNOWBALL EFFECT

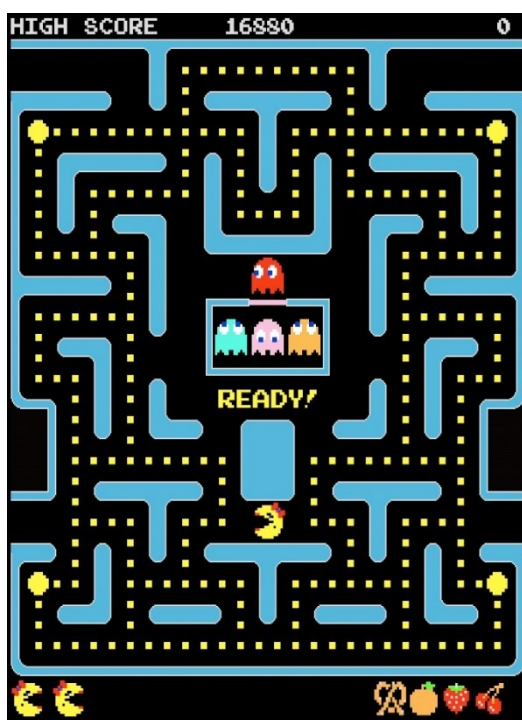
The snowball effect is the secret sauce to Warren Buffett's world-famous enchilada. Ok, I admit that was click-bait. However, the Snowball Effect is my favorite book and the one that I recommend to anyone that is serious about growing an empire or legacy that your family will have in the land of opportunity as long as it exists. Take a moment to read the summary of the book below:

*The Snowball Effect is a great biography of Warren Buffett and the rise of Berkshire Hathaway stretching more than 800 pages. It shows not just his financial successes and how he became the richest person in the world, but it also looks at his early life*

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*and how a boy from Nebraska could become so influential on Wall Street. On top of that, The Snowball is also packed with quotes and stories from Buffett and Charlie Munger that show their philosophy on finance and investing.<sup>54</sup>*

Can you see where this is about to go? Are any of you not old enough to be familiar with Ms. Pacman? I hope the number is few because the young ones make me feel a little seasoned. The concept of the game was survival. Survival by strategic design. With each success, the next levels competitors got a little better or harder to survive against. However, with the same concepts that worked in earlier levels, you can learn and adjust quickly after a few failed attempts at the new level.



### PACMAN SURVIVAL EFFECT

This principle uses the gameplay of Ms. Pacman to build upon. The object of the game was to collect the dots in the maze effectively without losing from running into a more powerful entity. However, there were four points on the map that reversed the power roles, where instead of giving chase, those same chasers become the chased. The ultimate aim is survival until all of the dots can be collected so the next level can be reached.

Successful business practices follow similar patterns. Each level presents new landscapes and challenges that are conquerable with effective strategy of gameplay. This new level experience captures the essence of any given point in time as it relates to the Market. For example, when I came home from my journey into the Cave, in August of 2020, there was a total set of rules and norms that were not conceivable when I went in, such as Covid-19. Businesses were frantically trying to survive, and my aims were to start one that required

human interaction to survive. Well, needless to say that company never went into operations. As a side note, there were other factors involved in the decisions made however none as great as the pandemic landscape.

The goal of enterprise is to survive, and at the end of the day, after you go through the Five Why's analysis of your motives for existence as a company or organization or Powernet, it is the desire for your endeavors to thrive and grow that fuels the energy needed to operate and maintain it at all costs, within legality of course. However, to scale up to the next level, you must turn the odds in your favor and out-manuever your opponent no matter what form or representative force that manifests itself as your opponent or opposition to progress whether it be a competitor or a Global Pandemic. Adapt or die; I'm afraid it's that simple, but it is. Survival 101.

Powernet snowballing is a conceptual combination of the Snowball and Ms. Pacman survival effects, and it goes much farther into detail than I have here given the confines of this book. However, if you are somehow reading this book and you have not made the first introduction of it to anyone, I would like to incentivize you to do so at this point. So, if you go to [www.turbochargeyournetworth.com](http://www.turbochargeyournetworth.com) and locate the tab labeled Affiliates, there will be a special section for you to browse for consideration. You can choose between a fixed rate referral payment or a sliding commission basis if you are awesome at sales. This allows you to make money with every sale that you influence.



For the rest of you who have managed to make the most of the instructions given to you, please see the same section. There is a place for you to get your referral payments as well should you choose to become an official affiliate. If you believe in the information, then you are going to make the sales anyway through the ambassadorship of your own Powernet building.

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*This book was sponsored by KAP Business Solutions, the one-stop shop for businesses from start-up to exit, and all points in-between. "KBS can handle that"*

The next level of specials applies to group discounts for the E-Course and Masterclass for affiliates. Remember my goal is to reach as many people as possible that I can through your introduction, and it is a win, win, win for us.

### MONETARY FUSION

Fusion is fusion. THE only change is the is the medium through which the concept finds expression. With this understanding, I offer you this exclusive framework found here and here only (KBS). If we think back to the first introduction of fusion as a concept in Powernetting, then pay attention to the goal of fusion, which is to reach critical mass where self-sustaining efficiency is created by the mass diffusion of a trend, concept, or product. With money or capital, it is slightly different, but the same end goal is the focus.

Also, refer to the section on enterprising and on your return to this point, pick up a snowball, plus while you wait play a game of Ms. Pacman. What you come up with is this formula. Let's assume that we fast forward in the timeline of the hypothetical 15-member Powernet. Another \$250k plan was implemented while the initial \$250k came back and cycled annually during the first four years being disbursed in year five, however at that time there was almost \$250k being returned to the snowball quarterly from the cumulative \$250k investments or 1-million-dollar total contribution to positions in the snowball.

What happened? Year five marked the fusion year. In year five there were 15 different streams of income coming into the Powernet and compounding every time it went back out. At this point there wasn't a need to continue to fund the Powernet for it was able to fund itself at a rate much more exponential.

How much did it cost?

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$$\text{Each: } \$68k = |0| \frac{n}{5}$$

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Allow me to interpret that for you. \$17k invested a year for 4 years totaling 68k, if returned at the critical mass point in year 5, then the absolute cost of the total investment is \$0. The velocity of return and compounding interest from years 1-4 create an unlimited return in year 5. Mind you, these numbers are hypothetical and due to you not believing the possibilities of the real numbers, and the fact that Father Government has a problem with making guarantees when discussing returns from an investment, which if you haven't noticed is what we are talking about. The masterclass attendees will receive the "Pitch", but until you get there don't sweat it. Just doing my due diligence.

### *TIPPING POINT INVESTING*

First, I would like to pay homage to Malcom Gladwell. If any of you are unaware of the author of *The Tipping Point*, or any of his other Bestsellers, I need for you to tighten up. A tipping point is the point at which a series of small changes or incidents becomes significant enough to cause a larger, more important change.<sup>55</sup>

The tipping point is used in the charting of critical mass data sets and is how exponential growth can be regressed or created. The relevant principle from the tipping point as it serves in this instance is the understanding to create momentum in capital gains until it reaches fusion or its tipping point.

Specifically, I suggest that you create trackers for everything capitally that moves in or out. As time creates data deposits, data analysis comes through in the clutch here.

Whether it is called Living on Purpose or strategic operations in a multi-billion-dollar corporation, the concepts that govern success are the same; success is created through careful open-minded planning and surgical execution, and it will not be given, stumbled upon, or easily attained.

Tipping point analysis allows for market segmentation and strategic micro-targeting. Once you understand culture bubbles or micro-social network mapping as a penetration strategy. It's viral in nature in the same usage or

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virality used earlier in the book in terms of replicability strategies in growth plans.

### TURNKEY DEVELOPMENT

The name kind of tells the story of the message here, however I will be brief in the elaboration on turnkey investments. As the naming belies, turnkey development is a critical component of achieving monetary fusion. What is a turnkey operation? According to this excerpt from Investopedia.com:

*A turnkey business is a business that is ready to use, existing in a condition that allows for immediate operation.*

*The term "turnkey" is based on the concept of only needing to turn the key to unlock the doors to begin operations. To be fully considered a turnkey solution, the business must function correctly and at full capacity from the moment when it is initially received.*

#### *How Turnkey Businesses Work?*

*A turnkey business is an arrangement where the provider assumes responsibility for all required setup and ultimately provides the business to the new operator only upon completion of the aforementioned requirements. A turnkey business often already has a proven, successful business model and merely requires investment capital and labor.<sup>56</sup>*

The goal is to strategically find a balance between startups and turnkeys that allow the Powernet to utilize its resources effectively. It is not as hard to manage once the pieces are in position on the board and all the players are focused on winning the game.

One last thing I need to point out here is that turnkey development is bidirectional in the sense that one can be purchased or created. For example, you can buy a McDonald's franchise, or you can create the next McDonald's or any other franchising opportunity out there. It all depends on your ability to systematize your brand and get a strong enough buzz to work towards finding the tipping point in your respective target locale.

## GROWTH STRATEGIES

What is a growth strategy? *A growth strategy is a collection of business initiatives that seek the maximization of a company's value within a period.*<sup>59</sup>

If I may, allow me to take the liberty to alter this definition a bit to reflect its purpose in this book. A growth strategy is a collection of Capital River taps that seeks the maximization of a Powernets value within a period. However, the definition also applies to the membership of the Powernet. Every new light that enters the network intensifies the light of the cluster. AND if you have the wherewithal to form a supercluster, or join a supercluster, the power is unimaginable for even myself. We are literally at the ground floor with this at the writing of this book, so if you have the first edition count yourself revolutionary. The time for change is now and it has never been clearer for the People of the 90%.

Building a Powernet is a challenge and requires patience and practice. However, it begins with you. Honesty should be your best friend. Let your yeas be yea, and your nays be nay. Learn when no must be the answer to the request of your time or resources. When you went through Part I of this book, did you expect to go that deep into your psyche? I urge you to read Part I over again now that time has transpired and the seeds that were planted have begun sprouting. I'm about to do the same myself (I'm the editor as well) and I wrote the book. I have spoken about how the journey of writing this book has been for me, maybe it's because I love my writing, or this has been a pretty good fucking book thus far. If it has, please let me know. I really want to know. I'm pretty much the Real Mr. Get It Done on every platform that is used by you. Or you can click the link here (E-Book) [www.facebook.com/turbochargeyournetwork](http://www.facebook.com/turbochargeyournetwork) and check-in. For real.

Whatever the case, and unless you are beyond evolution and have managed to find nirvana without any assistance from me then you have grown in more ways than one. I can't imagine that you are reading this book in one sitting unless you are special, in which case carry on. The rest of y'all have experienced a shift or two along the way. The one I hope you adopt the most is the Get off your Ass

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principle. If that sounds unfamiliar, it may just be from *The Get It Done Way* and not this book at all. Pardon the shameless plug if that is the case. I might have mentioned it just once in passing, so I guess stay tuned for that project. In the meantime, Turbocharging needs to be your focus.

Remember an object at rest will stay at rest. Nothing is coming to you without you going after it except the bill for living. How do we measure growth? I do believe there are stupid questions, not saying that was one. I was just throwing that out there. While the rest of society was planning a roundtrip to mars, here you were trying to figure out how to tie your shoes. Take out a ruler and put a notch on the wall. What more do you want from me? Ok, ok, settle down.

Close your eyes and think back to the moment you decided to venture past the Blue Pill, Red Pill decision tree. If you have given the instructions in the book the faith of trial attempts, I am willing to bet that you have grown, or you can have your money back now because I can't help you and I rather keep it casual and agree to cordially part ways with you now.

The rest of you can continue to follow along. If you are still here that means that you have built your Powernet and have begun to at least fund the target investment goal of the first project. You may be further along than the beginners and this is a subsequent round.

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*If it can be quantified, it can be measured.*

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In professional sports, there are statistics galore. There is a record for EVERYTHING. It is borderlines ridiculous to some, but to the initiated it is like the gold reserve Uganda just discovered. I have informed you of the nearly trillion-dollar amount projected to be spent annually over the coming years. That amount will grow exponentially as the rest of the world catches on. Why? Data. Big Data. Big, Big Data!

How is progress made if it is not tracked down to the smallest detail? If you want to increase your percentages on the court, you must first know what they

are. I feel like it is common sense at this point, so I am moving on. If you are still lost and do not know what this means? Please take a trip back to part I.

Why did you not take statistical analysis as a requirement in school? You learned of it, sure, but not to the degree that was really influential to the shaping of your Mindframe. Here's why. Behavioral scientists long cracked the codes to the secrets of influence and control. The average person has no clue as to what has been studied and for what reason to what effect. The infusion of German scientists during and after WWII alone gave America the dominance over the rest of the world that ensured its survival as a superpower nation.

I know some of you hate history because you think it's boring or that is often manipulated to favor the teller of the story. You are not wrong to feel that way. However just remember that there is almost always someone else who experienced the same event and the same biased interpretation, and the truth lies in the average or connected angle points that renders a 3D retelling of the story. Also, there is nothing new under the sun. When you know what's going on isn't new, you can then look at how it was introduced in its historical context and review what was done or not done to handle the situation. Who, if anyone, was successful in the navigating of this problem in the past and how can it provide insight for today's relevance?

To be aware of this is power alone, or at least the key to the beginning of understanding how the puzzle of history is put together to reflect the 3D truth, which encompasses the viewpoints of multiple sources at the same time allowing the viewer or reader the ability to gain prescience or intuitive knowledge of the truth. Take your rose-colored glasses off and you will see things as they really are, but it will be hard to put them back on.

So here it is: You are a human computer. You have programming that controls every aspect of your life. That programming is ingrained into the system in which you are raised and interact in, including that of your parents and genetics. Behavior, just as the movement of the constellations, can be quantified (assigned a variable expression) and measured. Once quantification

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encompasses the entirety of what is being quantified, the quantifications can then be subjected to statistical analysis. Math is the language of the Universe as it is interpreted and measured by scientific observation.

The way you conducted the Time-map earlier for your life is the beginner's level of application. Trust me when I say that any company with the knowledge, wisdom of application, and resources to map their target customer's or markets Time-map is doing so and much more. The creation of customer avatars is a business science, and yes "business science" is a thing if that sounded odd. On the surface it's called marketing, but those who know, know. I suggest you join those in the know as fast as you can.

Influence can be capitalized by analyzing the data and strategically executing influence campaigns from the information surrounding the following (all queries apply to you as well as parental lineage):

- Where were you born? How long have you lived in your current residence as a family and as an individual on your own? Country, State, City, Neighborhood(s)?
- Education level (traditional)? Career? If so, how long?
- Shopping routines? Grocery? Entertainment?
- Likes or dislikes and hobbies.

You have already provided the information with any survey that you have ever taken and honestly responded to even though there is room in the analysis to disqualify the categories of results that account for false positives or negatives. Companies, such as grocers that give reward cards, then take comparable looks at the macro effectors of market statistics using random sampling and same store data from the network locations throughout different socioeconomical geographic location Netmap. This is where your averages (means, medians, and modes) start to change the game from chaos to order and alignment later used to plot strategy.

### *YEAR OVER YEAR (YOY) ANALYSIS*

The following is what I use personally to manage my life progressions, specifically in the area of 3D Capital growth. I strongly suggest that you try this

out. Take a peek at your financial portfolio. If you don't have one or know what I am talking about, then what are you doing still reading? Google it please. Can you date your accounts back to their origin? If so, calculate the year over year growth rate from the start to present day. If you need the formula for YOY growth I took the liberty to find it for you:

*Year-over-year (YOY) growth is a [key performance indicator](#) comparing growth in one period (usually a month) against the comparable period twelve months before the previous year, hence the name). Unlike standalone monthly metrics, YOY gives you a picture of your performance without seasonal effects, monthly volatility, and other factors. You see a clearer picture of your actual successes and challenges over time. Unsurprisingly, this is a key metric for [retail analytics](#)...Comparing similar periods over time gives you a more precise measure of your company's growth.*

*Here's an example: monthly sales growth of 40% for November may seem like a massive jump worth celebrating. However, when compared to a year prior, when growth was 45%, that number indicates a moderate slowdown, not a spike. Without YOY growth comparisons giving you a baseline and historical context, you just take whatever the most recent data gives you. Not a great way to make long-term decisions or drive long-term growth.*

*That's not to say that YOY metrics are the be-all, end-all of analysis. Focusing on a 12-month period may also present you with too broad of a picture. Combining a longer-term perspective with complementary month-over-month and quarter-over-quarter analytics can help you analyze different aspects of yearly growth and see how your organization is performing in a variety of ways...<sup>57</sup>*

**ONCE YOU'VE GOT YOUR RAW MATERIALS, THE PROCESS ITSELF IS QUITE SIMPLE AND TAKES THREE STEPS:**

**1. TAKE YOUR CURRENT MONTH'S GROWTH NUMBER AND SUBTRACT THE SAME MEASURE REALIZED 12 MONTHS BEFORE. IF THE DIFFERENCE IS POSITIVE, YOUR ORGANIZATION EXPERIENCED GROWTH; IF IT'S NEGATIVE, THAT INDICATES A LOSS.**

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2. NEXT, TAKE THE DIFFERENCE AND DIVIDE IT BY THE PRIOR YEAR'S TOTAL NUMBER. THIS WILL GIVE YOU THE GROWTH RATE FOR YOUR 12-MONTH PERIOD.
3. MULTIPLY IT BY 100 TO CONVERT THIS GROWTH RATE INTO A PERCENTAGE RATE.

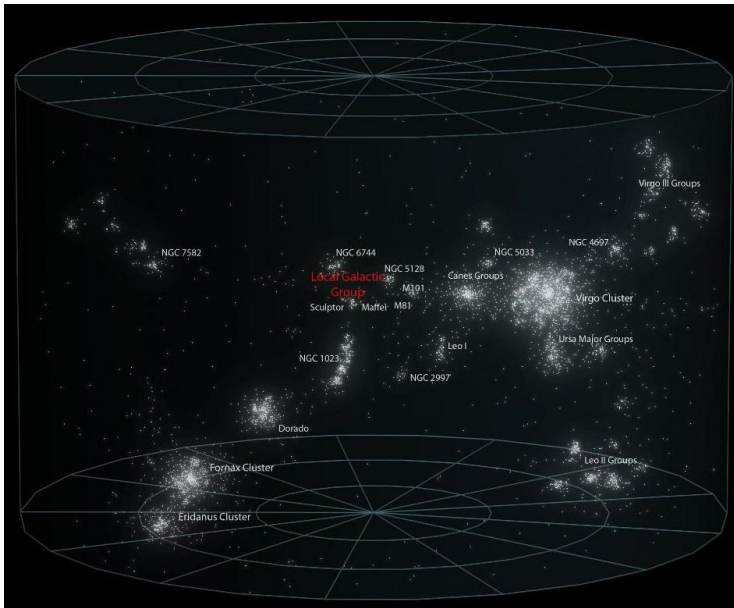
LET'S USE A REAL-WORLD EXAMPLE TO ILLUSTRATE THIS. IMAGINE YOUR MONTHLY REVENUES FOR JANUARY 2018 WERE \$1,000 DOLLARS AND REVENUES FOR JANUARY 2017 WERE \$950.

1. START WITH SUBTRACTION, GIVING A YEAR OVER YEAR DIFFERENCE OF \$50 (\$1000-\$950).
2. DIVIDE \$50 BY \$950, GIVING YOU A GROWTH RATE OF 0.05.
3. MULTIPLY IT BY 100 FOR YOUR FINAL PERCENTAGE GROWTH RATE OF 5%. EASY!<sup>58</sup>

### *PROGRESS EVALUATION*

Okay now, here is the tricky part. Calculate your personal numbers and meet us back here at your nearest convenience. What were you doing that caused your growth or decline? What should you have been doing? What more could have been done if you knew then what you know now? Take this framework or line of questioning and now plan the next 12 months based on the target growth rate that you would like to see. Select your targets relative to your past performance unless you have an accurate real-time accounting system. Track your progress using whatever key performance indicators (KPI's) is relevant to accurate outlooks, and if any adjustments are necessary then you need to address them quickly.

Monitoring and evaluation are critical for taking inventory of progress and for assisting adaptive learning. Monitoring and evaluation can help groups to identify issues, measure success and learn from any mistakes. Awareness is golden. You must know where the energy is flowing from and tap into the source. In other words, you have to find what works and do that. That simple.



## SUPERFCLUSTERS (REVISITED)

The image to the left, depicts a galactical supercluster.<sup>60</sup>

Remember that superclusters are large networks generally grouped in clusters of networks linked together by a common classifier. The language is the same in expression no matter the network type. Its mathematical and able to be revealed with supercomputing and data imaging software.

*PSN: I know the picture may be too small to fully grasp what I was saying, look it up or keep reading.*

Take a look at this excerpt from the Canadian Government's website, who does a much better job at supplying the argumentative evidence for the power and presence of superclusters in Power networks.

*A supercluster is a dynamic, supercharged ecosystem where large and small companies collaborate with researchers and academics and are supported by venture capitalists and government funding. And with all that collaboration, ideas and projects move fast.*

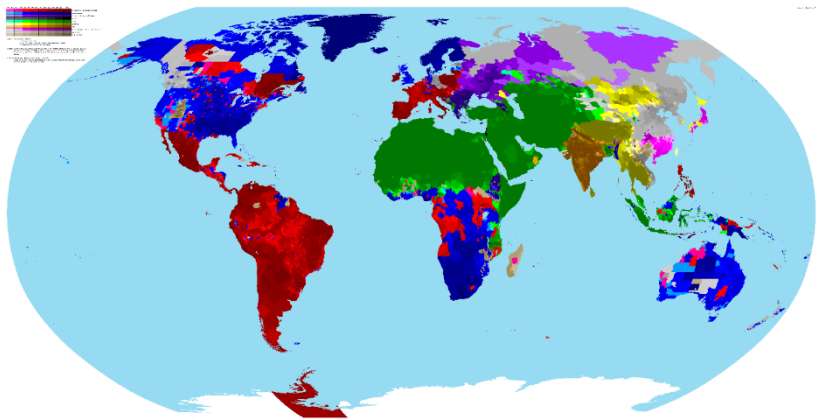
## Turbocharge Your Network

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*You can find Superclusters all over the world, including California, Shanghai, Beijing, London and now ... Canada. In fact, we have 5 of them, all backed by the Government of Canada, all covering very different types of industries.<sup>61</sup>*

I'm no longer interested in convincing you after that, but I will tell you that this is not on the American Government's agenda and therefore it starts with you and me. They'll get on board later, but for now I'm working towards the building of a private replica supercluster within the next 10 years. Until then it's one light at a time until the street is lit.

The image below shows the evidence of the colonization of the world and the superclusters that resulted from it using religion as a base-stat tracker. The data is telling a multitude of stories, if you can find the correlating color codes to match the historical spread of each religion and what nation or people proselytized what region. Side note: The complicity of the "church" in a few foul directions taken throughout history can also be traced in this map.



If you don't know what I'm talking about, please take the time to study the correlation between Spain & Italy, Europe & America, and United Arabia: and the spread of Catholicism (red), Protestantism (blue), and Islam (green) throughout the world from their places of origin. Russia and Atheism and Agnosticism (grey) following the Big 3. For the sake of simplicity, I chose to highlight the players mentioned above, however there are more players and player dynamics to be discovered within the map.

The key to this map (located in the top left corner of the map) is small, but the web address for the actual map can be found in the bibliography.<sup>62</sup>

An aggregate approach and view of history always will tell the truest story if there is no bias leading the analyzation of the raw data. If you look for the image in the cloud formation there is a great chance that your mind finds it for you, but when you reverse the order and just let your mind do the unguided discovering then the revelation can be as neutral as humanly possible. Therefore, diversity is actually valuable and important to life-extending innovation as a societal whole. Isolation is a detriment to intelligent interaction with the nonhomogeneous networks of less understood population samples.

I introduced this map to show you that superclusters are what they are and contain the power relative to the strength of membership. When you reintroduce the application to Pownetnetting and intentionally grow and develop the necessary gravitational bonding needed to reach critical mass locally, then regionally, then national, and if possible global. The possibilities are limited to the individual successes of the members that form the Pownetnet, the Pownetnets that form a cluster, and the cluster of clusters that form the supercluster.

## WEALTH REVOLUTION

This is one and only formal invite to join the wealth revolution before it gains steam. There shall not be another offer such as this to cross your attention traps or eyes after this one right here right now.

You have reached the end of this book essentially. This last section is just a reminder of the purpose for me writing this book. I could have chosen another, less controversial, subject to have started with. I took a lot of leaps to accomplish this ,so please just don't not do anything with the information in it. Act on it, internally. Release a butterfly into the ether by gifting it. Or join the wealth revolution by putting the principles and concepts into practice.

I am doing the same and am not looking to be a "party of one". Selfishness and no care or concern for the next man or woman kind isn't natural to the essence

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of light within your MIND or BEING. With that said, allow me to invite you to the changing of the guard.

One, this requires you not bullshitting your way through life any longer and casting off the cares for the trappings of “Keeping up with the Joneses” for a while and constructing your network into a singularly purposed entity that can then join a collective that offers the room to remain an individual. Desire to contribute to the advancement of the movement is a WIN, WIN, WIN.

Here is the game plan. This book is set to release on July 1<sup>st</sup>, 2022 (1<sup>st</sup> Edition), and by February of 2023 the numbers of us should be at a point to start structuring our 1<sup>st</sup> Event. The work that must be done in the meantime starts with me of course. I will begin creating the E-Course upon completion of this book. It will take me about a month to lay the infrastructure and record the material. So, let’s tentatively say that early August as close to the first as possible, will be the release date for the E-Course. I will probably be able to release the completed sections ahead of that date for any of you who get to the point of interest before I am ready for you to be.

That gives you time to try it to your benefit before it catches fire or reaches critical mass. However, I can’t do this without you. Each of you, whether you join me in my vessel or create your own, play an important role in the society in which you live in, and if it isn’t working to your satisfaction then it is your responsibility to fight until it does.

My ancestors prayed vehemently for this DAY to come, it has, and you are here at its onset. The revolution shall not be televised. For the opposition to reversing the plot to enslave us all shall be met with extreme prejudice if it is known before its maturity date. So let your words be nil and your actions the crux of your power. Join me after this book and let me guide you. The price is irrelevant at this point, there is no deal that cannot be made if you are serious about gaining the knowledge I have to offer As Mr. Get It Done. Financing, Moneyback guarantees, Scholarships are all on the table. I know what I’m bringing to the table, and I trust that if you believe in you then I can as well. No, it’s not free, but let me repeat cost is irrelevant.

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You will have an inkling of an idea of how much work this is on my end, and I trust that you respect my value as I am respectful of yours. I would never ask you to devalue your work, but if I couldn't help myself for whatever reason and you could offer help, wouldn't you? I am more interested in creating the value and am willing to create it before the value exchange is made. Also, a WIN, WIN, WIN situation for us.

For those of you who are more scholarly than the rest of the readership, this message is especially to you. We have been fed Reagonomics from every angle and Party affiliation, can you stop falling for top-down rhetoric. You probably didn't, but that's irrelevant. This book and the surrounding materials and philosophy is a bottom-up approach with a no man, woman, or child left behind mandate. If you don't know your connecting neighbors name in all directions from where you live, then you are living outside of the community. Do remember that not everybody can be trusted, but everyone can't not be trusted as well. Truth lies in the middle.

## CONCLUSION

Party time anyone? There are so many fireworks going off in my mind right now. The sigh of relief that is coming with each word that I now type is filling the room with bliss. The journey from beginning to end was rough. That is easy for me to admit. For the most part this will be brief in terms of original thought here. My brain is tired. We are about to do a quick recap and go about our business until we are ready to make this value exchange again.

Full disclosure: This is the part of a book generally reserved for closing the next round of sales. So, if it gets a little pitchy around here, then that's just me doing what I'm supposed to be doing. It was hard enough getting you here the first time, so I must lay the foundation for you to come back before you leave. Or as the TV ending says, "y'all come on back nah, you hear?"

Also, it has been a struggle to not drop a LOL or LOL emoji during the writing of this book. The flow was natural, and the tone kind of was laxed and purposely passive. For the record, if I made grammatical errors in this work, then blame the editor if they remain (ME). I did however have a lot of long ass sentences sometimes convoluted and hard to understand. Those were most often the times I offered an "In other words." For clarification. If at any other point I lost you, then I think it was you and not me. Lol. That felt so relieving, for real. This is me kicking my shoes off.

I used a lot of clichés Matt; I am fully aware of them. I love clichés. They are my guilty pleasure as a writer. You are lucky that only one emoji was used in the making of this book. I just had to drop that random shout out to my friend and mentor, Mathieu Cailler. Please Google him. He's a pretty cool guy and a really talented writer and teacher of writing. If you don't like my writing, please do me a favor and blame him for encouraging me on Instagram at [www.instagram.com/writesfromla](https://www.instagram.com/writesfromla), otherwise send him a shout out and a congrats for creating a monster. Yes, I am that. LMAO. No, for real. Feel free to follow me as well at [www.instagram.com/therealmrgetitdone](https://www.instagram.com/therealmrgetitdone) and show me a

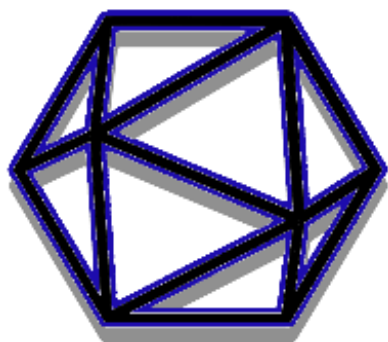
little love. I need it. Every writer or artist needs to know how you feel after experiencing their art.

I present to you my art for critique. Be nice and be real but direct all criticism that you think I wouldn't like to the complaints department at your nearest toilet. LOL

I don't know what you thought this was, or going to be, but I don't think that was what you saw coming. Either I am dad funny, which really isn't funny at all unless you are dad funny, or I'm fucking hilarious, and you haven't laughed this hard while reading a book ever. Or at least not one of this subject matter. Or am I being a bit conceited? If I was, would you tell me? Fair question. Follow me on IG, please and thank you as my McDonald's education taught me.

## ICON PLANT RECALLS

The icons used throughout the book all were under the umbrella of purpose as it boils down to the two following icons:



### Connect the Dots

The dots like the ones from Ms. Pacman are the key in leveling up. Intellectually, the ability to fuse information that may originally derive from multiple sources into a new understanding of a larger principle or misunderstood one.

I didn't recall this icon as often as I utilized the stop sign icon. Why? Teaching people to think for themselves is often a challenge that must be approached strategically. Now that you have made it through the book, I can reveal why I did what I did.

If I would have directed your thinking to the conclusion that I desired, then that conclusion would be that of influence and not self-discovery. There is a thin line

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between the implanting of ideas of impulsive seed information and the self-realization of original thought.



### Paradigm Shifting

The same cannot be said of this image as the one above. The coding or programming behind this image was too important to be left to self-discovery kind of like allowing someone to access a dangerous weapon without guiding the experience as an expert. I guess I can consider myself an expert in paradigm shifting, for I cannot tell you how many

I have experienced naturally and through the journey through life and learning from its lessons.

I placed these images at points where there was a desired shift in your thinking that I needed to bring to your attention. In the event you take a stroll back through the book from the beginning, look at the frequency and purpose of this image differently before moving forward.

### FURTHER DECODING'S

This entire body of work is an experiment. I happened to see certain patterns forming and the Universe provided the inspiration for disclosing what I saw and learned. I am sufficiently pleased to say that I believe this book is a tide turner in history. That's if the buy-in forms. I know it is hard to conceive the day that some of us who have been historically known to not be able to cooperate or maintain a course long enough to see it to the end without it being choked out

of existence or have it squashed with the assassination of its author of leader. Decentralized power is the only insurance available to ensure the revolution shall go forth unhindered or unsquashable. The blueprint will not be advertised or televised but it should be known where to find it. The next level of interactions awaits.

I wrote this book while testing certain principles and conducting micro experiments to ensure that the actionable information contained within it was indeed based on empirical data and not pure conjecture. However, the data to conjecture ratio is skewed to the conjecturing side of the first edition. As more and more data from the lives of those of you who participate and report your victories and successes back to me, the next edition or rereleasing of this work will be more empirically skewed as more data will be available. However, you won't be able to find much information or concepts that I introduced that didn't have supporting evidence or intellectual support from multiple sources.

I disclosed how much I leaned on the already established authorities for most of the unconnected material. In these instances, I simply stood on the hill and pointed to the hills. This approach was designed as a result of initial data returned from my first network tap. No lie, all truth. I'm sure my mother has the gray hairs to prove it as she was often the sounding board of the things that displeased me about the revelations of the data. She became my pressure release valve or venting outlet as Instagram was for Mrs. M.

Dismay is what originally pissed me off with the results of my tapping efforts. Until I learned what to do with the information being returned for analysis. I'm pretty sure I owe her compensation for the meltdowns that I purposely caused. LOL. Don't judge me. I needed a guinea pig, and she is contractually obligated to be such since she introduced me to life on this planet. The debt that all parents owe their offspring is to just be there when they need you to whatever capacity that you can afford intellectually. The old way of rearing and raising children often minimalizes the greatness of spirit within them.

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PSA: Parents, your children are going to get their asses kicked by life sometimes, when it happens, they just want you to love them. Whatever you do, DON'T aide the ass kickers, no matter how bad you want to. Afterwards, you can slap them in the back of the head for the fucking stupidity and stress and potential heartache that was caused by their actions, but not before the swelling has gone down. Remember how they got here on this planet, in this realm, and were exposed to things that were beyond your control.

## MAJOR TAKEAWAY RECAP

The following section contains the major points that I would like for you to walk away from this book with, interested in the furthering of learning and individual development of the principles within them. These are not the ONLY takeaways that I want you to have, but assuredly the ones that I believe will guide you to success in your life in general or specifically your 3D networking endeavors.

### MINDFRAME HACKING RECAP

Your Brain—Nature's most advanced computer.

Socioenvironmental forces are most often responsible for the early foundational period of infantile learning and programming. The parental programming then is superseded by the school system and its programming agendas. Once adolescence arrives, programming on this level is usually peer created and bound to social acceptance and the need to develop an identity separate from that of your parents.

The cumulative approach to understanding how these events and action-based learning of maturation periods of life are the foundation to understanding what paradigms are and how they limit or expand your perceptual capacities.

Major learning events or repetitive indoctrination is the equivalent to the lines of coding that compile to form programs and ultimately Operating Systems. Paradigms in the context of programming can be segmented as follows: lines of specialty coding are compiled to for a section of coding. The compiling of these coding blocks or sections are then resulted in a mindset

program functioning as an executable background process that runs in the coding index of the Mindframe ciphering all inputted information through the film of understanding.

### *MALWARE DEPROGRAMMING*

The recognition of Mal-ware programming is vital in the development of a healthy concept of SELF. Mal-ware programming isn't always destructive or overtly limiting in the processing of reality as it is shared objectively. Delusions, irrationalities, or habitual insanity are all examples of the possible results that I have been able to observe deriving from Mal-ware running in the Operating Systems of our minds as a civilized society, and can be responsible for the derailments and failures in your life that you seem to not be able to readily explain when asked "why" you did what you did that was questionable by the rest of sane society.

The importance of knowledge of Self and Self-discovery is the basis or impetus for constantly analyzing your mental health state periodically within reason and availability. However, the discounting on the value of mental health care and wellness if one that is often highlighted by the latest maniac to purchase military weaponry and shoot up a bunch of innocents.

### *UNIVERSAL KEYS*

Finding shared points of understanding is the best way to overcome the differences between two entities that have no natural understanding of the other. Keys are designed to open locks and the following may help you unlock the understanding you missed in the earlier development of the Hacking Mindframes section of this book.

Guarding the gateway of your mind is the security force entrusted to protecting your peace and providing protection against intellectual infiltration, though what's been introduced into your Mindframe by the mainstream societal indoctrination checkpoints that were strategically placed throughout the life that was planned for you before your birth has already been installed without your knowledge or awareness.

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The gate of the heart and mind is the input system of the body. If you fail to guard the gates then when the thief breaks in and finds no strongman it will be near impossible to remove him from the premises, for you have been locked out of your own dwelling and must break-in with the intention that the whole interior of the house may be unsalvageable and must be totally rebuilt depending on the amount of damage done. This is just the surface of what is visible, but there is a world inside the walling that holds the structure together. The psyche can be exposed to damage that only professionals are equipped to fix. It's not a point of shame unless you allow it to be. Mental health is a serious issue at this juncture in history. In my opinion, it is the result of the diminishment of intellectual honesty and pursuits of intelligence by the reliance on Father Government's systems to think for you. Every attempt to draw one into the circle of acculturation is an attack on independence of thought needed to maintain intellectual freedom in a world designed to enslave the People of the 90% to the will of the 10% and the agendas that they represent beyond the happenstance of coming into parvenu wealth. If you still are under the belief that life is random and there is no order or the fingerprints of men can't be found on the current mind states of the people who we as a society have deemed deplorable, then hope may elude you.

*Proverbs 4:23*

*<sup>3</sup> Above all else, guard your heart,  
for everything you do flows from it.*

What did Solomon know that we seemed to miss?

Where your heart refers to your mind and the out flowing from it as the behavior that is derivative of it, I didn't stretch there; it is almost widely agreed upon by scholarly circles of philosophical as well as theological affination. I'm not sure how else I can relay that message without saying it the exact same way. Forgive me of my faults.

THIS MESSAGE WAS BROUGHT TO YOU BY THE AUTHOR AND HE WOULD LIKE YOU TO SPREAD THE WORD. "BUY THIS BOOK!"

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## *Control begins and ends with the mind. —The Matrix*

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### NETWORTH REDEFINITIONING RECAP

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## *Know your worth*

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Act accordingly. When you know who you are or what you are worth, it is hard for that state of understanding to be manipulated to reflect anything that doesn't line up with the truth and reality of your inherent value. When you know what you bring to the table, those who want to sit at the table will know as well. However, awareness isn't automatic and requires a modicum of effort in establishing the standard for which you will accept treatment.

People will treat you however they wish until you set the rules on what is or is not acceptable with you. Now don't for one minute believe that everyone else will agree with your valuation. They won't I promise that. In fact, the opposite is true. For the time being, we will refer to these people as haters or idiots or a combination of them both. Now if you happen to find yourself detached from reality, I'm sure there will be a good-natured citizen who comes along and restores the attitude to its closest relation to reality. In other words, in the era of gratuitous violence for lesser offenses, when you start tripping or violating the set boundaries of certain social groups then there will be a well-established chance of it not happening in that context again.

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Just trust me, Karen. Someone has been waiting for the day and is going to happily meet you where you are stuck in the mire of bullshit. That announcement must gain me a few karmic brownie points. Because seriously, the world is getting more dangerous, and a lot of people are on edge for totally unrelated reasons but will make the opportunity a chance to release whatever has been held in. Pressure release events never end well.

### INCREASING YOUR NETWORTH

At this point I think it is common sense why the necessity to increase your net worth it's so important. For starters, if you have spent the greater majority of your life stuck on the rat track running the rat race, then it is my duty here to tell you that you are going to work yourself to death literally as the system was originally designed to do to you. The countless labor wars that have been fought in the past are where we derive our understanding of pure capitalism's ugly history.

He who has the gold makes the rules. It is time you set forward on accumulating the gold especially as a collective who the rules may not have been drafted to favor. When you know better you must do better, for if you do not then you run the risk of falling into an unreachable place in your thinking. When you grab hold to a fixed position in your mental health life and you can save yourself from drowning, I cannot believe that you would let go of that source of safety unless you were assured that the danger had been lessened. However, if that happens to be you, please seek professional help before you hurt someone or yourself.

### INVEST IN YOURSELF

I just saw a post on Instagram that said, "Go broke investing, learning, launching, and creating; not shopping." The timing could not have been better as I was coming up on this topic. If you need help finding money to achieve this with, refer to your time accounting and dollar tracking data. Have you been keeping a running data set or real-time accounting program? Be honest. It's not ok if you haven't though, admittedly, I didn't suggest that you should have however we both know that's how your pockets ended up with holes in them to

begin with. Initiative and awareness are separators of average and Turbocharged.

Just in case you were wondering, yes, I do have template spreadsheets that come along with the E-Course. Proprietary of course. I want you to burn that phrase into your consciousness. Proprietary. Google anyone? LOL. Oh, and by the way, I will be definitely finding a way to partner with Google in some way because I know I've sent a hell of a lot of traffic their way, because I know we all concluded that we were not as knowledgeable as we thought we were before reading this book. Even with my wealth of knowledge, I had a lot of research to do as I wrote.

### *BRANDING KEY*

Social capital is valuable at every level of accompanying capital, however there is a tipping point where social capital becomes exponentially more valuable in ROI than human and financial Capital and is easily convertible. Until then, what you say and do publicly and privately during peer-to-peer social interactions can and will be used against you when your social capital is among the elite echelons of society. At every level above the one at which you are currently at, there awaits a new infusion of sharks prowling the Capital River banks. Stay awake at the wheel my friends, for the moment you dose off everything you have ever worked for may come to a crashing halt.

I hope I have planted the seed of wanting to be a little smarter every day, because why would that not make sense. Invest in your 3D Capital at every opportunity. That was almost a commandment. In other words, tighten up. ( Please see [urbandictionary.com](http://urbandictionary.com) for translation) You have to admit that shit was hilarious when you saw it the first time, and if it wasn't then you definitely had to get a translation. Not that there is anything wrong with that. I apologize. This is what got me put out of class when the STATE was trying to indoctrinate me with their factually inaccurate history telling, I took World History 10<sup>th</sup>, 11<sup>th</sup>, and 12<sup>th</sup> grade before I temporarily dropped out because I technically got kept back in 10<sup>th</sup> grade.

## Turbocharge Your Network

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Don't laugh.

I skipped almost an entire semester of 2<sup>nd</sup> through 7<sup>th</sup> periods at school the second semester of my 10<sup>th</sup> grade year. You want me to explain. Why not. I went to first period (English) to sleep or relax. From there it was the gym to play basketball and chase a few girls around the school until lunch. After lunch, was back to the gym to play more basketball until 8<sup>th</sup> period, which was Physical Science. I have always liked science, but I liked this class because of the teacher.

**SIDE NOTE: DURING MY ENTIRE HIGH SCHOOL CAREER, I ONLY HAD THREE MELANATED MALE TEACHERS, ALL OF WHICH WERE INFLUENTIAL IN MY SENSE OF SEEING MALE**

**INTELLIGENCE THAT LOOKED LIKE ME.** He never stuck to the curriculum. This was approximately 2002; right after the beginning responses militarily to 9/11 had begun. I can't remember if he was former military or not, but somehow, we always reverted to discussing what was going on in the world. This was my awakening to international agendas and global smoke and mirrors. Poppy seeds.

Poppy seeds? May the Universal recorders be my witness as well as my classmates. Class of 2004. Creekside High School in Fairburn, Ga. The year was late 2002/early 2003. If you are a classmate of that year, and you are reading this then you know who I am talking about.

Fast forward 10-15 years into time and you have an opioid crisis. Opioid crisis? The same opioids that are pharmaceutically manufactured derivatives of the Poppy plant, indigenous to the middle east. Oh, but not just natural, cultivated by your tax dollars. Lol. Ain't that a bitch. First it was the CIA with cocaine importation then it was Big Pharma with the legal smuggling of opium grown in the lands where our military had just invaded and taken over in the name of some shit that BUSH chuckled over in his old-age Freudian slip of the tongue, further displaying his straight not giving a fuckness for the invasion of Iraq and Afghanistan. Y'all better put some respect on Father Governments name, because He don't give no fuck's whatsoever about certain "disposable" communities. (Definitely see [urbandictionary.com](http://urbandictionary.com) for that one)

It's classism my people, not racism, however they share some of the same points of expression. You may not like White Supremacists, but Malcom thought

it wise to speak to them and gain the understanding of their perspective to which he agreed was reasonable for his people as well, minus the terrorism of course. Why?

The leadership among them understood the games being played by the Big wigs of Big brother Corporate America. We were all getting fucked then and it hasn't stopped completely. However, that shall change with the wealth revolution.

Who are you bringing to the party?

## TURBOCHARGING RECAP

Efficiency is natural. The more inefficient your life is, the more misaligned you will feel. Sedentary lifestyles are unhealthy and equally as unnatural. In other words, get your ass up and let's go. The remainder of this recap is going to be in skeleton form because I am not going to keep repeating myself. Just read the book again. I'm about to. Y'all are starting to feel like that person who won't hang the phone up. (I don't think that one has been translated yet, phone a friend if you can, and if you can't shame on you)

- Learn everything you can from everything and everyone you can whether it be through firsthand experience or second and third-hand mediums, such as biographies, documentaries, trainings, reading books like this. Whatever will increase the speed at which you think and ultimately operate in life.
- Be the best version of you. Don't allow settling or becoming comfortable to cause you to age prematurely. You must be constantly evolving and seeking the next level of operations. What you will start to see is the lane you are in won't have many others in it, which is why the spread of this information is a Win, Win, Win for us all. I assure you that success is best celebrated when it's with more people who all have vested interest in your happiness because theirs is connected or mutual. Happiness is contagious and when you are financially free, happiness is somewhere in the mix unless you have pessimistic shades on.

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- When opportunity meets preparation, how prepared will you be? Turbocharging as it relates to efficiency and power from reclaimed and repurposed resources otherwise wasted, specifically as it relates to time capital. What's on your dash? What's your max speed? Let me find out you are holding up traffic in your life or the lives of those connected to you in your 3D network, "I'm gonna shit a brick," (I don't know what that means, lol).

In memory of Kobe Bryant, who I have come to admire the wisdom of as of late. The passion he displayed for basketball took him to another place energetically and I know that place for I reside there as well in my thinking. HE was able to capture it in *The Mamba Mentality*. If you haven't realized that people still write books before I forced this book down your throat with my persistent marketing and targeting you, then I need you to do the work from here, make sure those who are like you visit me at [www.turbochargeyournetwork.com](http://www.turbochargeyournetwork.com) and join the revolution. Don't forget to look for the affiliate link to take advantage of your support monetarily. How many other authors would offer you a commission point on the book he just sold you? I'll take my flowers now. I know you won't find another me.

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## Know Your Potential

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### POWER NETWORKING RECAP

I hope you have begun to live more strategically now that you have been armed with this information. The next level for you is under my tutelage. Maybe not now, but later I'll still be here guiding the light by pointing towards it. There isn't much I can say at this point in the game that wouldn't be just pitching you on the E-Course level instruction on the building and operating of Powernets, so I'll just point out the few take aways I may or may not have stressed enough in that part of the book.

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## LIVING ON PURPOSE

Alignment within oneself has the greatest of benefits of this freedom we have been graced with at this time in history, though it's looking kind of bleak out there in the Matrix. Stranger things are today's theme. Time isn't a luxury of the oppressed whether the target of oppression is mental, energetical, or financial. You alone must take the reins of your future and the future of those around you. Power is only given up by leverage or force and the possessor of it is a miser. Luckily for you, there was me and my work. (Ok, I'll admit that came from Narcissist land) No, that's not a literal place.

## NETWORK INTELLIGENCE

Growth and Development of the Powernet hinges upon the active management of fresh inductions into the network, the network effect then exponentially increases the potential for the speed of intelligence to be a dynamic factor in the true value of Powernets aside from the economic common sense of its applications. Alignment then is the reaching of that potential, and the further down the Netmap that you have aligned, the more intelligent your network will be.

Value exchanges, synergistic relationships, strategic partnerships, fusion, and clusters with the aims to become a member of a supercluster. That sums up the rest of the book, but there awaits a decision to be made. Next level? Think about it. Viva la revolution.

## FAREWELL

Well, I guess this is where we say our see you later? Should I have just ended the book right there or drag on as I am doing now. I'm sleepy and I've been writing for this last session for 14 hours straight and my back is on fire for some reason. It's been real and it's been fun, but not both at the same time I'm afraid. I do need you to do one last thing for me, seriously, pass this book along one more time. Why you would not do so is beyond my understanding. And don't forget to follow me on social media. I'm everywhere. Or I will be by the time you get there. So, what are you going to do?

[www.turbochargeyournetwork.com](http://www.turbochargeyournetwork.com)

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*Need I say more?*

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### Mr. Get It Done



Mr. Get It Done is the pen/trade name of Karl Andre Pendleton II. Born in Houston, Tx and raised between New Orleans and Metro Atlanta. Information assimilation master, though I coined this term to my knowledge. I'm only the connector of dots. The messenger with a message. Do with it as you wish. You're welcome.

This is my first work as Mr.

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