



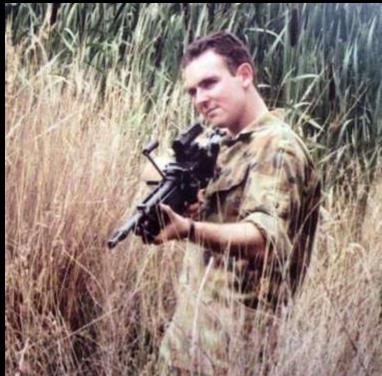
# Ed's SECRETS to taking Master Influencer Photos & Videos!



### I haven't done any photography courses.



- We'd love to help YOU become a Master Persuader & Influencer!
- I'm a Military Veteran, Corporate and have post Graduate's in Management, Marketing, Coaching & More.
- This includes spending at least \$300,000+ in Personal Development from Top Global Mentors and achieved Master Status (breaking 10,000+ Personal Coaching Hours).





### **THANK YOU to our Sponsors & Partners**









# Victory Offices

# teach:able



### **Persuasion & Sales Process**

- Great photos & videos can mean the different between 200 views vs 5,000+ views.
- The more views, the more you win simple.



### Influence ATTRACTS

• The more of a "Pro" you look like is the more people that come your way.



### Your Sales & Marketing Eco-System

• Photos go all over LinkedIn and get incredible reach.

 Videos often get less reach – but are very persuasive.





### **Abundance Family**



## **Ed's Reading List**

- "WIN BIGLY Persuasion in a world where facts don't matter" by Scott Adams.
- Watch the film "1984".
- Watch the film, "The Founder" with Michael Keaton.
- Do your FREE DISC test via 123test.com





# **Ed's Reading List**

- Read "Failing Forward" by John Maxwell
- Digest anything "Dilbert"
- Play the Video Game Fallout New Vegas.
- Watch Dr. Steve Turley on YouTube.



## Please ask for a copy of my Influencer Sales & Marketing Template (in Doc)

### V15iON One Year from Now:

- Lassie & Edward Zia with Excellence Above Coaching is to continue building themselves as Global Influencers with a connected National Australian Meetuo Network.
- · Our community is full of top-quality entrepreneurs who we love, and we are honoured to work with
- We compete and become known and loved by the free events, content and help that we provide
- Our continued success comes from sticking to strong daily action and speaking to lots of virmers.

### Key Areas to WATCH OUT for:

- · Cashflow is king and only work with people. who pay and respect themselves and others.
- · Avoid energy samplings and do not get sidetracked. Must know selling and driving Teachable.
- · Keep up the posting and speaking to people every day!
- Stay POSITIVE and BE SMARTI

### The Game Plant

- Lead as a Linkedin influencer with support from Facebook, Instagram, YouTube & Patrice
- Speak to Leads with high quality messaging and calls.
- · Invite people to Webinars, drive my Meetups, the Vault and offer Discovery Sessions,
- Sign up 1 a New Client Each Day and make a MASSIVE impact!



Edward's Business & marketing Plan

March 2021





90	Day	Action	Plan

Urgent (within 30 deps): • Drive Teachable Sales. • Fill Webinarr, <u>2006(s</u> and Meetsga.	URGENT	SORT OF URGENT
Important (within 60 days); • Launch workshops ecross Australia as part of our Meetups.	IMPORTANT & COMING	NICE IDEA, ONE DAYI

### Coming (within 90 dawk

Build workshops and go more

### Fature Tech

Continue our work and get top speaking opportunities.











### Edward's Daily, Weekly & Monthly Actions!

### 10 x Phone Calls per day 104 Posts per Day ALL MESSAGES 5 x Prayer / "In the zone"



### Weekly:

1 + 200M

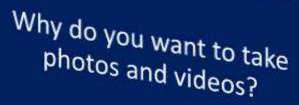
- 7 x Personal Database Email 2 x Meetup Email **1 x Live Webinar**





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How often are you going to post them?

> How will you effort turn into money?





 Start by following other influencers and practice.



• Great people and locations make it very easy.



### **Intermission + Shout Out**



- Rare custom content, personal mentoring from yours truly, an international supportive community of winners starting at \$99 per month (Australian Dollars + Any Local Taxes).
- Sign up NOW. You will so love it 🙂



• I love to study the pro's, but also be mindful of their engagement.





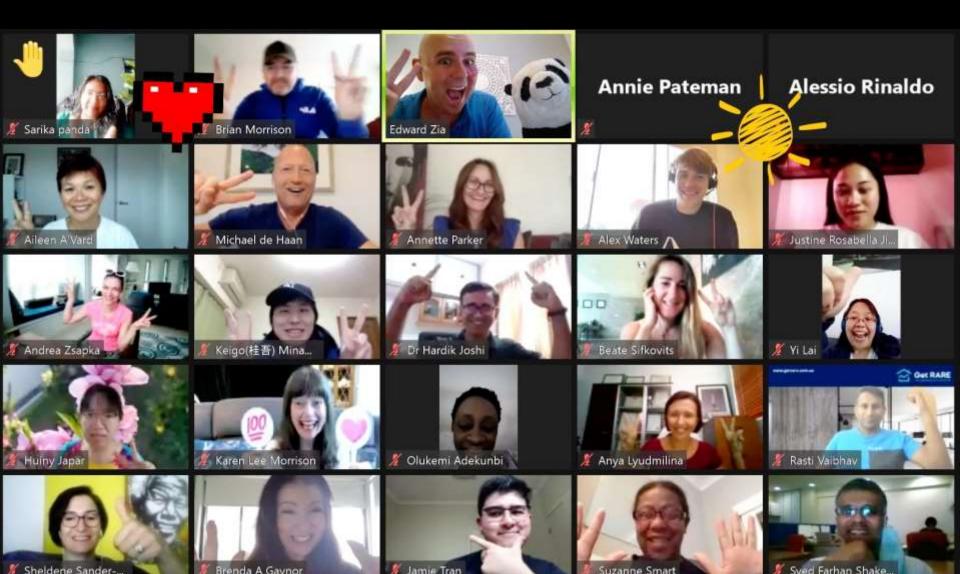
- Give value as much as you can.
- This can be hard facts, right through to soft empowerment.



• Really watch your engagement when you get going and use a top phone.



• Are your photos that of the pro's?



# As a result of this WEBINAR what actions are you going to take?





# Honourable Mentions

- My photos keep getting better BECAUSE I TAKE SO MANY OF THEM.
- I just use my phone (being a top phone). It's fast and easy.



### **Acknowledgements & Thanks:**

- For contributions, imagery & help we wish to thank:
  - Our friends for being in our photos.
  - WeWork & Meetup.
  - Teachable.
  - Microsoft.
  - Facebook & Instagram.
  - ACCOR & Novotel.
  - The Liberal Party of Australia.
  - The NSW State Government.
  - NSW Business Chamber.
  - And everyone else who helped make this awesome!



### *INVITE:* Discovery Session

- I'd love to offer you a FREE ONE TIME Discovery Session to help you become a Master Persuader & Influencer.
- I will give you at least 3 recommendations.
- We can cover key topics and talk how we can work together.
- Message me on LinkedIn and book now friends <sup>©</sup>



### **Special Invite #1** The Awesome Marketing Vault with Edward Zia<sup>™</sup>

- Join our International Community and Network with Winners across the world
- Get Coached & Mentored by Lassie & myself + become an affiliate with 30% payout
- Become a Master Persuader & Influencer + Access RARE Custom Content
- Starting @ \$99 per month (Australian Dollars + Any Local Taxes).



### Special Invite #2 Edward's Influencer SECRETS Mastery Workshop

hosted @ Novotel Sydney Darling Square

- Join us Saturday 14<sup>th</sup> August 2021 for a transformation al full day experience.
- \$697 + GST
  First Time



 \$597 + GST Loyalty Rate



### **Special Invite #3**

### "A Powerhouse Breakthrough Mastery Day with Edward Zia"

- If you want the ultimate Edward Zia experience and to learn from my decades of experience ASAP and have legendary breakthroughs, spend an intense winning day with yours truly!
- Sign up on the Awesome Marketing Vault Teachable Page, or contact me direct for other Payment Options. \$4997 and limited spots!



## Take ACTION now ③

- Book a Discovery Session with me now (message me on LinkedIn) and for anything custom, speak to me (we can sort something out just for you).
- Add me on LinkedIn, Facebook, Insta & WhatsApp +61 458 310 670
- Join our next Live Webinar "Ed's Influencer SECRETS to Winning During & After LOCKDOWNS!"



