

Use this workbook to take notes as the module moves along. There is a separate workbook for each module.

We are terrible at spotting lies. On average, we only get it right 50% of the time. We all have a tendency to believe some types of information or to judge certain types of people as liars.

**Notes on accuracy of detecting deception.**

**Notes on how well law enforcement officials detect deception.**

Additional reading: <http://www.communicationcache.com/uploads/1/0/8/8/10887248/who_killed_my_relative-_police_officers_ability_to_detect_real-life_high-stake_lies.pdf>

**Additional notes.**

Additional reading on confidence and ability to detect deception: [http://www.ffri.hr/~ibrdar/komunikacija/seminari/DePaulo,%201997%20-%20Detection%20of%20deceiption%20.%20meta-analysis.pdf](http://www.ffri.hr/~ibrdar/komunikacija/seminari/DePaulo%2C%201997%20-%20Detection%20of%20deceiption%20.%20meta-analysis.pdf)

**Relevant books**

The Truth about Trust. David DeSteno (2014)

**Interesting websites:**

<https://www.apa.org/monitor/2016/03/deception>

**Sample essay questions:**

Why are some groups of people better at spotting a liar than others?

Discuss the relationship between confidence and lying.