## Berkshire Q1 2021 Earnings Update & Portfolio Consideration

Last weekend I really enjoyed Berkshire's conference and earnings update (<u>conference</u> <u>summary video</u>). I'll quickly discuss the earnings and the conference here focusing on the key points for long-term investing.

The numbers look good – but what scares me is other – the current state of the economy is RED HOT and BUYING FRENZY as discussed by Buffett – thus the current earnings are the best there can be – how long can this last? I wish I knew.!

## Berkshire Q1 2021 Earnings

- Cash position remained almost equal up by \$7 billion.
- Buybacks in the quarter declined to \$6.5 billion from \$9 billion the previous quarter. Especially lower the last two months when BRK stock price went up. This is a clear indication how the stock price is going above intrinsic value even for Buffett
- Earnings were really strong and at \$7 billion from operations. Multiplying by 4 to get to a yearly estimation I get to \$28 billion where I have to add the \$8 of hidden earnings not accounted for from the stock market portfolio because only the dividends are accounted for and not the earnings of the partially owned companies.

Cash position stable – Buffett said that \$70 would be available for buying opportunities, but not more.

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ASSETS					
Insurance and Other:					
Cash and cash equivalents*		\$	56,826	S	44,714
Short-term investments in U.S. Treasury Bills			85,385		90,300
Investments in fixed maturity securities			20.027		20.410
Investments in equity securities			282,097		281,170
Equity method investments	<b>EC 0</b>	44.7	16,533		17,303
Loans and finance receivables	56.8	11.1	19,449		19,201
Other receivables		00.0	35,002		32,310
Inventories	85.4	90.3	18,886		19,208
Property, plant and equipment	0011		20,990		21,200
Equipment held for lease		—	14,567		14,601
Goodwill	=	-	47,054		47,121
Other intangible assets			29,184		29,462
Deferred charges under retroactive reinsurance contracts	\$142	\$135	12,189		12,441
Other	ΨIHL	<b><i>\</i></b>	15,447		14,580
			673,636		664,021
Railroad, Utilities and Energy:					
Cash and cash equivalents*			3,228		3,276
Receivables Property, plant and equipment	<b>C7 D1</b>	TTTO	4 050		3,542
Property, plant and equipment	φi di		5,799		151,216
Goodwill	-		26,641		26,613
Regulatory assets			3,492		3,440
Other			21,547	_	21,621
			210,757		209,708
		\$	884,393	\$	873,729

\* Includes U.S. Treasury Bills with maturities of three months or less when purchased of \$34.5 billion at March 31, 2021 and \$23.2 billion at December 31, 2020.

Buybacks declining

#### Part II Other Information

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds and Issuer Repurchases of Equity Securities

Berkshire's common stock repurchase program permits Berkshire to repurchase its Class A and Class B shares any time that Warren Buffett, Berkshire's Chairman of the Board and Chief Executive Officer, and Charles Munger, Vice Chairman of the Board, believe that the repurchase price is below Berkshire's intrinsic value, conservatively determined. Repurchases may be in the open market or through privately negotiated transactions. Information with respect to Berkshire's Class A and Class B common stock repurchased during the first quarter of 2021 follows.

Period	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced program	Maximum number or value of shares that yet may be repurchased under the program
January				
Class A common stock	1,534	\$ 348,488.65	1,534	*
Class B common stock	10,661,127	\$ 231.68	10,661,127	*
February				
	1.050	2/2 7/0 20	1.050	*
Class A common stock	1,959	\$ 362,748.29	1,959	
Class B common stock	5,341,489	\$ 237.06	5,341,489	*
March				
Class A common stock	1,113	\$ 396,162.91	1,113	*
Class B common stock	4,545,124	\$ 251.40	4,545,124	*

Earnings strong -\$7 billion when adjusted for the stock market ups and downs accounting impact

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Results of Operations**

Net earnings/loss attributable to Berkshire Hathaway shareholders are disaggregated in the table that follows. Amounts are after deducting income taxes and exclude earnings attributable to noncontrolling interests (in millions).

		First Quarter			
		2021		2020	
Insurance – underwriting	\$	764	\$	363	
Insurance – investment income		1,208		1,386	
Railroad		1,251		1,190	
Utilities and energy		703		561	
Manufacturing, service and retailing		2,619		2,038	
Investment and derivative gains/losses		4,693		(55,617)	
Other		473		333	
Net earnings (loss) attributable to Berkshire Hathaway shareholders	<u></u> \$	11,711	\$	(49,746)	

# BRK EARNINGS ARE: \$11.7 – 4.7 = \$7 billion

## \$7 billion x 4 = 28 billion! PLUS HIDDEN EARNINGS - \$8 billio:

So, I can use \$28 billion of likely earnings in 2021 for a valuation where I add \$8 billion for the hidden earnings. That are the likely earnings for the year, but what gives me my intrinsic value is the growth and the valuation.

LINK TO RESEARCH

BRK

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												Terminal		
STOCK VALL	JE LIST'!A1											Value	Growth rate	
Scenario 1	Cashflow	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2030	6%	next 5 years
normal case	36.00	38.16	40.45	42.88	45.45	48.18	51.07	54.13	57.38	60.82	64.47	1216.42	6%	5 to 10 years
	PV(10%)											468.98	10%	Discount rate
	INTRINSIC VALUE	468.98											20.0	Terminal multipl
												Terminal		
												Value	Growth rate	
Scenario 2	Cashflow	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2030	8%	next 5 years
best case	36.00		41.99	45.35	48.98	52.90	57.13	61.70	66.63	71.96	77.72	1799.10	8%	5 to 10 years
in EUR	PV(10%)	30.00	41.55	40.00	40.00	52.50	57.15	01.70	00.05	71.50	11.12	693.63	10%	Discount rate
LON	Present value sum	693.63										033.03	25.0	Terminal multiple
		000.00	_										20.0	
												Terminal		
												Value	Growth rate	
Scenario 3	Cashflow	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2030	5%	next 5 years
worst case	36.00	37.80	39.69	41.67	43.76	45.95	48.24	50.66	53.19	55.85	58.64	837.72	5%	5 to 10 years
in EUR	PV(10%)											322.98	10%	Discount rate
	Present value sum	322.98											15.0	Terminal multiple
	O	Probability	PV	Part	1									
	Scenario Scenario 1 (normal case)	0.6	468.98	281.39										
	Scenario 2 (best case)	0.0	693.63	138.73				SVEN	I CARL	IN				
	Scenario 3 (worst case)	0.2	322.98	64.60										
			Sum	484.71							_			
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Disclaimer: 1	This is just for educational pu	irposes and	not for inve	sting advice	9!		Р	LAT	FO	RM				-
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I have estimated 6% growth going forward and many say it is too low, I think it will be even lower because of what was discussed in the conference. Buffett said how the economy is RED HOT, how there is a buying frenzy and how prices are going up up and up. Thus these are the best earnings the company can deliver – which tells me long-term growth will be slower – but you never know.

## U.S. Economy – impossible to predict, but...

This tells me that this is the best there can be from an economic perspective and BRK is actually exposure to the U.S. economy with Warren's touch. Thus, over the long term, which is what we are calculating above, I would personally pick my worst-case scenario for valuation with 5% growth per year on current earnings and an average historical terminal multiple of 15.

That would be a margin of safety intrinsic valuation of BRK and the market cap is at \$322 billion in that line. Given that the current market cap is around \$630 billion, the stock is on the expensive side of things.

On the economy, I know it is futile to predict the impact and developments, but now it is RED HOT and there is a BUYING FRENZY in the U.S., I feel it will now last forever, so I expect ups and downs but we will live and see.

## **Portfolio consideration**

I have BRK in the LARGE PORTFOLIO and I would not buy it at current prices. But as I have not yet finished the portfolio it and not yet reached my 20 positions target, I will not yet sell BRK because I will consider replacing it, or just selling the initial investment only when the full 20 positions are allocated. So, I'll let it be there for now, in the LARGE portfolio and then will see in the future. I would not be surprised to see the stock go up and up given the weakening USD and continuing RED HOT ECONOMY IN THE U.S.

Conclusion – from a fundamental, intrinsic value and margin of safety perspective, BRK is on the expensive side of things, but we are in a crazy market, and BRK stock might just keep going up. We will see and keep watching.