

## LBO Test

## Test instructions

You have 75 minutes to build a full LBO. Find the return the Sponsor will receive for buying and selling the below Company over 5 year's time.

## Assumptions

- Transaction date of $12 / 31 / 2014$
- Minimum cash balance of $\$ 300 \mathrm{~mm}$
- Write-up of assets: 20\%
- Useful life of write-up: 10 years
- Useful life of financing fees: 7 years
- Entry multiple: 5.0x
- Exit multiple: 6.0x
- M\&A fees: $1.0 \%$
- Financing fees: $1.5 \%$


## New debt issued with transaction

- $\$ 600 \mathrm{~mm}$ new term loan at $5 \%$ amortization and $6 \%$ interest rate; $100 \%$ cash sweep
- $\$ 600 \mathrm{~mm}$ new senior notes at $0 \%$ amortization, 6\% PIK interest, and 10\% interest rate; 0\% cash sweep
- $\$ 100 \mathrm{~mm}$ Revolver capacity at $5 \%$ interest rate and 1\% commitment fee


## 2014 Income statement

- Revenues: $\$ 1,000 \mathrm{~mm}$, with $10 \%$ projected sales growth
- COGS: $\$ 600 \mathrm{~mm}$
- SG\&A: $\$ 50 \mathrm{~mm}$
- D\&A: $\$ 25 \mathrm{~mm}$
- Taxes: $\$ 100 \mathrm{~mm}$
- Assume flat margins, SG\&A, and D\&A


## 2014 Balance sheet

- Cash and equivalents: $\$ 350 \mathrm{~mm}$
- Accounts receivable: $\$ 200 \mathrm{~mm}$
- Accounts payable: $\$ 200 \mathrm{~mm}$
- Inventory $\$ 300 \mathrm{~mm}$
- PP\&E: $\$ 750 \mathrm{~mm}$
- Goodwill: \$50mm
- Other long-term assets: $\$ 225 \mathrm{~mm}$
- Other current liabilities: $\$ 325 \mathrm{~mm}$
- Existing term loan: $\$ 300 \mathrm{~mm}$
- Existing senior notes: $\$ 300 \mathrm{~mm}$


## Cash flow statement

- Capex projections as $7 \%$ of sales

Other

- 3\% cash interest rate

