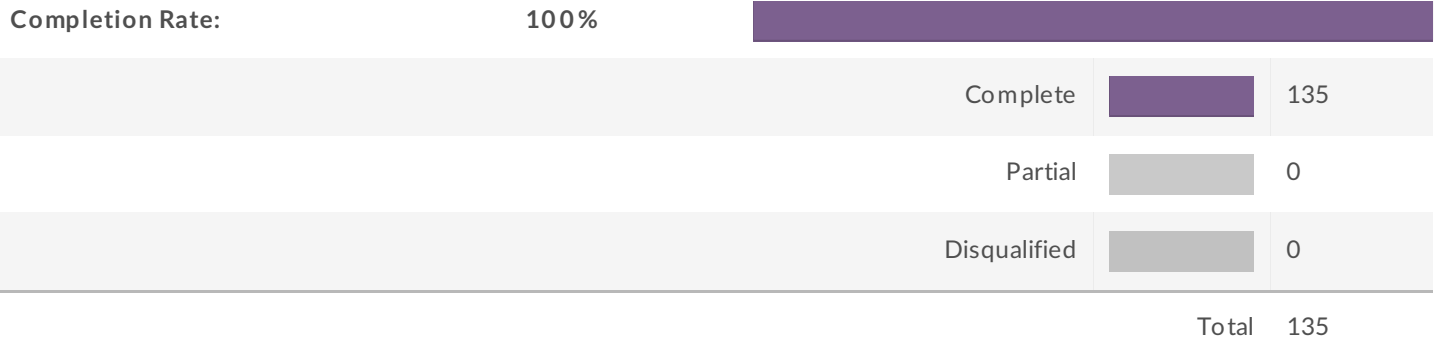
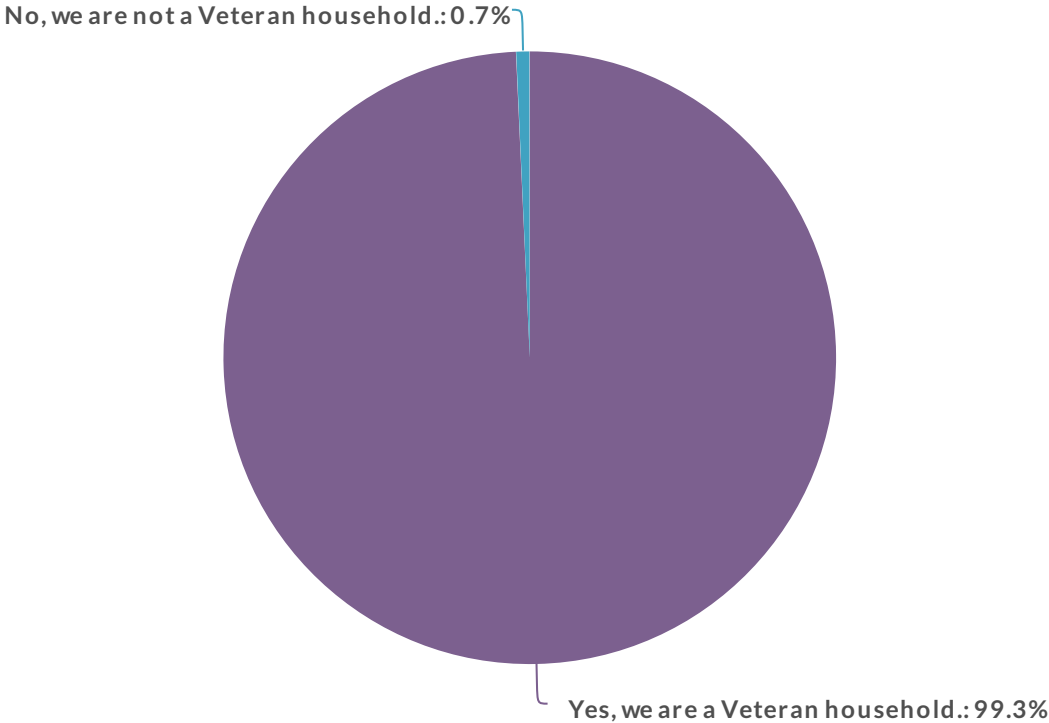


VA Mortgage Sample Data - Live Data

1. Response Counts

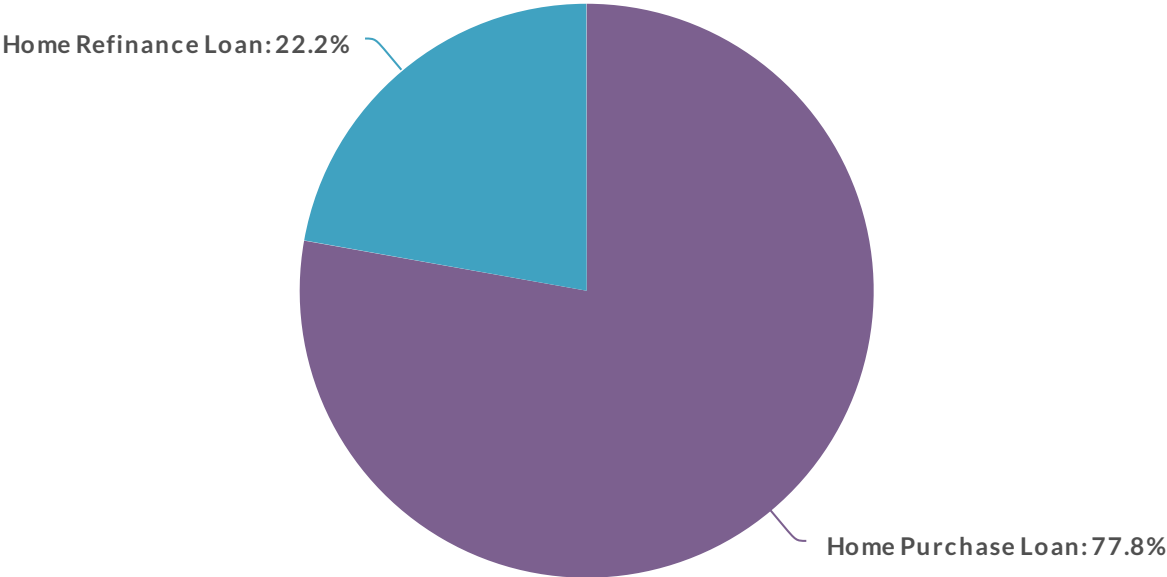


2. Is Respondent A US Veteran?



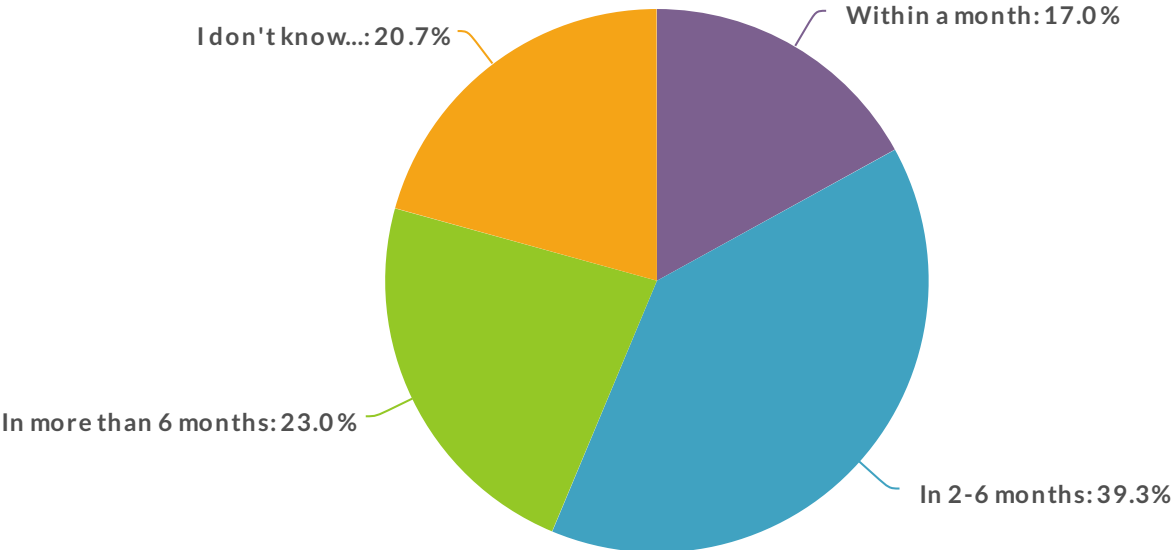
Value	Percent	Count
Yes, we are a Veteran household.	99.3%	133
No, we are not a Veteran household.	0.7%	1
Total		134

3. Is This A New Purchase or Refi Referral?



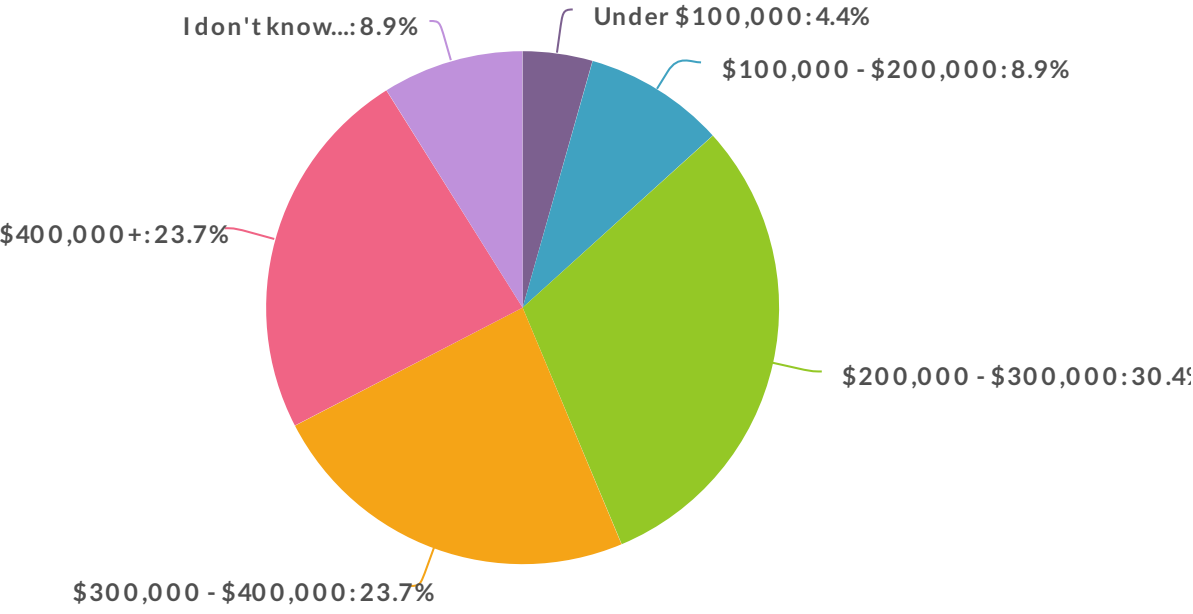
Value	Percent	Count
Home Purchase Loan	77.8%	105
Home Refinance Loan	22.2%	30
Total		135

4. When Is Respondent Planning To Take Next Step?



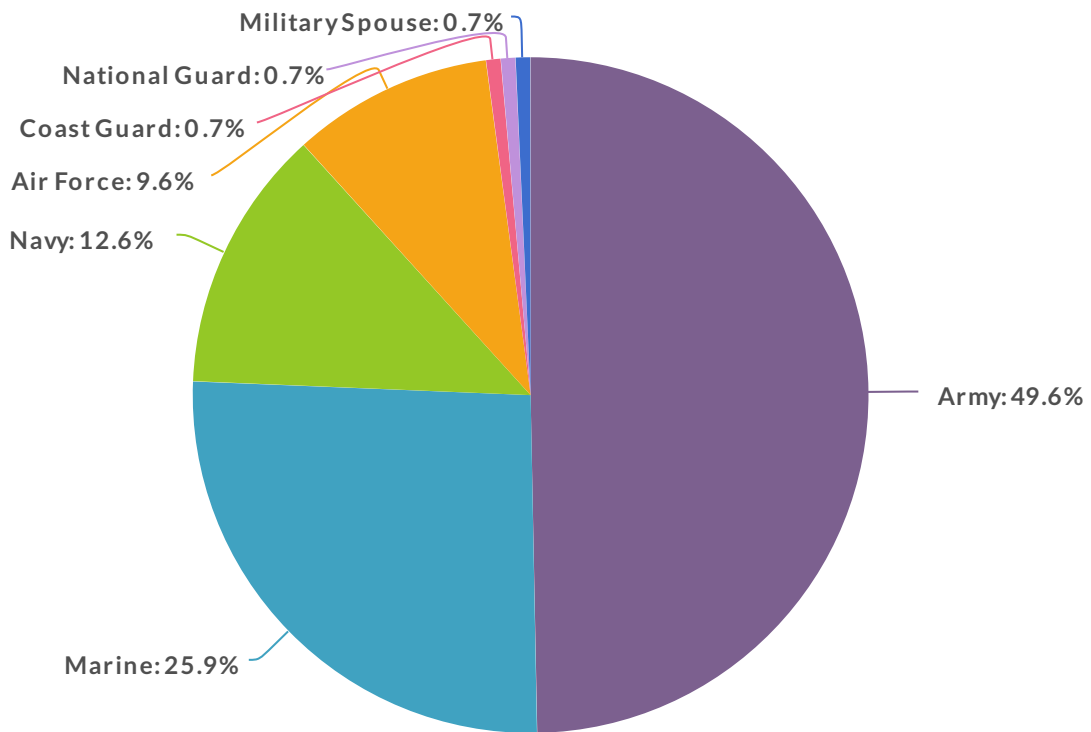
Value	Percent	Count
Within a month	17.0%	23
In 2-6 months	39.3%	53
In more than 6 months	23.0%	31
I don't know...	20.7%	28
Total		135

5. How Much Does Respondent Intend To Borrow If Possible?



Value	Percent	Count
Under \$100,000	4.4%	6
\$100,000 - \$200,000	8.9%	12
\$200,000 - \$300,000	30.4%	41
\$300,000 - \$400,000	23.7%	32
\$400,000+	23.7%	32
I don't know...	8.9%	12
Total		135

6. Branch of Service



Value	Percent		Count
Army	49.6%		67
Marine	25.9%		35
Navy	12.6%		17
Air Force	9.6%		13
Coast Guard	0.7%		1
National Guard	0.7%		1
Military Spouse	0.7%		1
Total			135

7. Estimated Credit FICO Score

