

# What is an MVP cheat sheet

## Minimum

- The absolutely necessary features needed day one to solve early customers' top problem
- May need to iterate to determine this
- ✗ Smallest collection of features
- ✗ Minimalistic approach

## Viable

- Solves a real world problem
- Something customers will pay for
- ✗ Half-baked, buggy
- ✗ "Crappy" version

## Product

- Usable, tangible, useful
- Delivers real value
- ✗ Landing page
- ✗ Mockup

# How to think about an MVP

