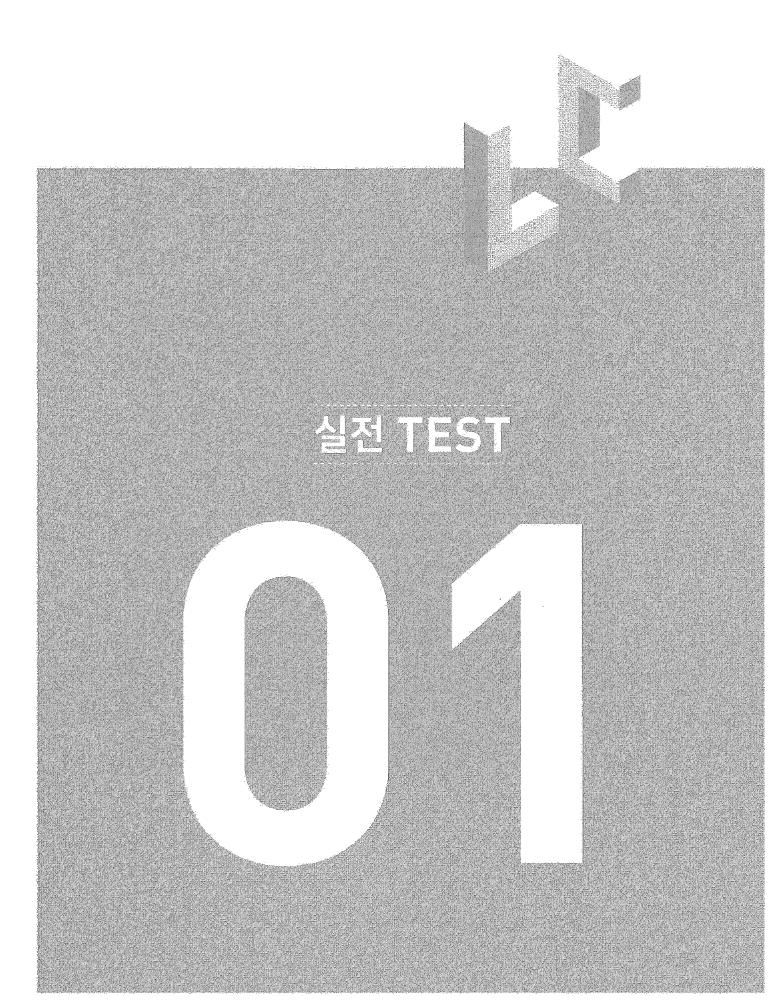


■ 점수 환산표 이 책에 수록된 각 Test를 풀고 난 후, 맞은 개수를 세어 점수를 환산해 보세요.

점수 회산 프 및 산 출범

一直に 原稿 かいてん とう	1.53	1.14	- N		5	p	
- 「おんだ」となる 「おいこ」 みいがいがく		5 E. J	2 E -	- C.	1	s	5
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LISTENING Raw Score (맞은 개수)	LISTENING Scaled Score 전산 전수	READING Raw Score (맞은 개수)	READING Scaled Score (한산 점수)
96-100	475-495	96-100	460-495
91–95	435–495	91–95	425-490
86-90	405–475	8690	395-465
81-85	370-450	81–85	370-440
76-80	345-420	76–80	335-415
71–75	320-390	71-75	310-390
66-70	290360	66-70	280-365
61~65	265-335	61-65	250-335
56-60	235–310	56-60	220-305
51-55	210–280	51–55	195–270
46-50	180-255	46-50	165-240
41-45	155–230	41-45	140-215
36-40	125–205	36-40	115-180
31-35	105–175	31-35	95-145
26-30	85-145	26–30	75-120
21–25	60–115	21–25	60-95
16-20	30-90	16–20	45–75
11–15	5-70	11-15	30–55
6-10	5–60	6–10	10–40
1-5	550	1–5	5–30
0	5–35	0	5-15

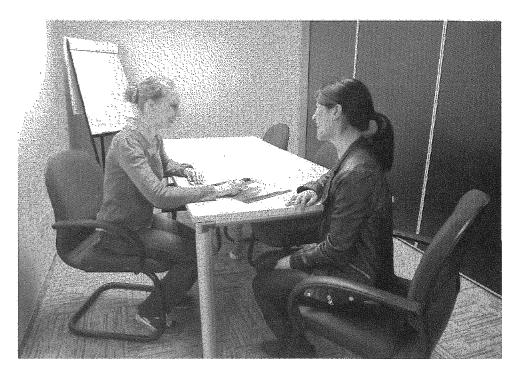


LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

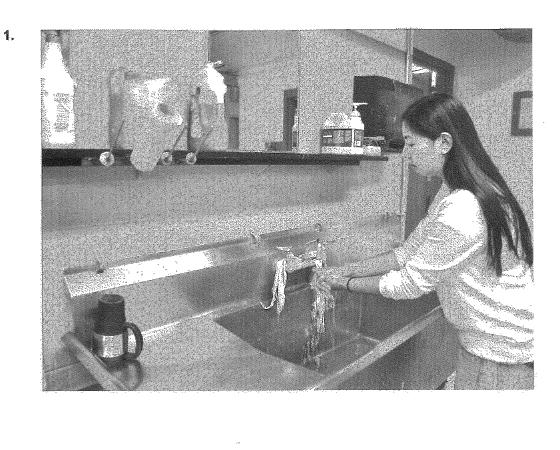
PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



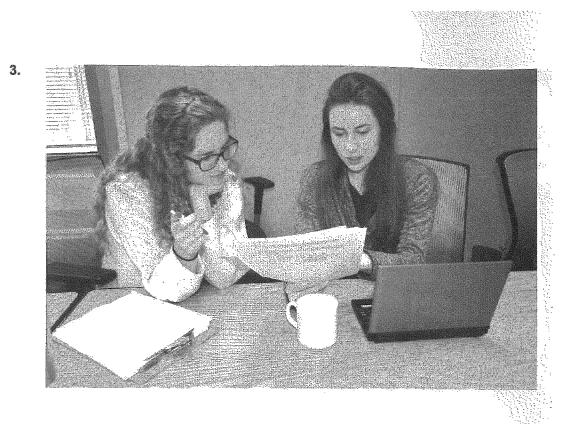
Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

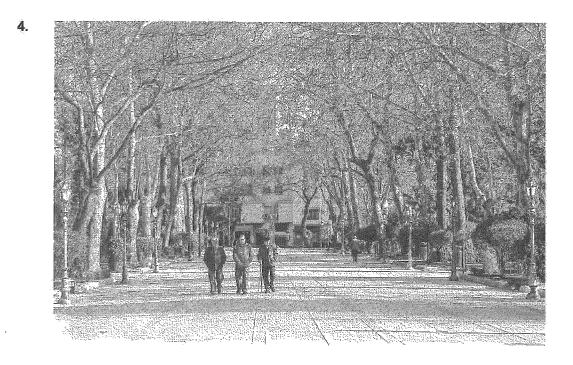


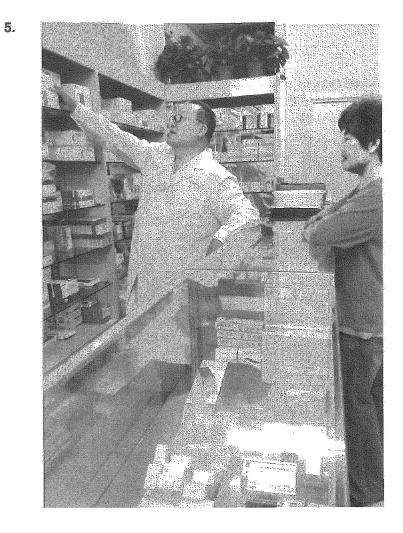


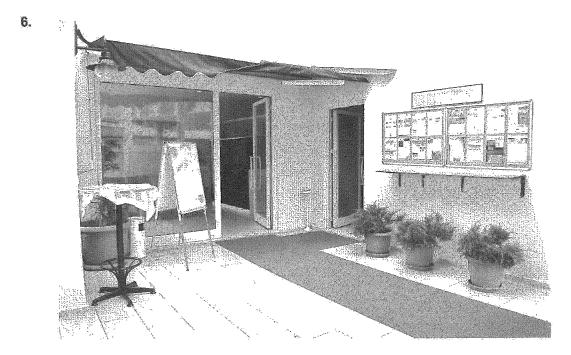
2.











Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
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- 18. Mark your answer on your answer sheet.
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- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet,
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

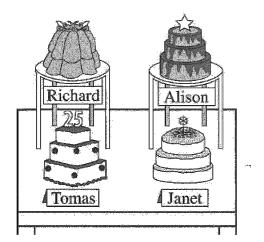
- **32.** What does the man say he plans to do today?
 - (A) Go sightseeing
 - (B) Attend a conference
 - (C) Purchase some gifts
 - (D) Stop at a bank
- 33. What does the man ask about?
 - (A) Internet access
 - (B) Use of a fitness center
 - (C) Transportation options
 - (D) Nearby restaurants
- 34. What does the woman offer to do?
 - (A) Make a reservation
 - (B) Print a parking pass
 - (C) Provide a password
 - (D) Check on some prices
- 35. What did the man do before coming in to work?
 - (A) He met with a friend.
 - (B) He revised a menu.
 - (C) He read a newspaper.
 - (D) He bought some breakfast.
- 36. What does the man think will happen this week?
 - (A) There will be more customers.
 - (B) There will be a safety inspection.
 - (C) A contract will be renewed.
 - (D) A new chef will be hired.
- 37. What will the woman most likely do next?
 - (A) Hire additional staff
 - (B) Schedule some repairs
 - (C) Place an order
 - (D) Print an article

- 38. Who most likely is the man?
 - (A) A supermarket manager
 - (B) An appliance store employee
 - (C) An ice-cream shop owner
 - (D) A real estate agent
- 39. What problem does the woman mention?
 - (A) An invoice is incorrect.
 - (B) An item is broken.
 - (C) A document is missing.
 - (D) A product is too expensive.
- 40. What does the man suggest the woman do?
 - (A) Purchase a warranty
 - (B) Return some merchandise
 - (C) Call a specialist
 - (D) Find an item online
- 41. Why is the man calling?
 - (A) To make a payment
 - (B) To request an extension
 - (C) To cancel a registration
 - (D) To obtain course information
- 42. What does the man say about his friend?
 - (A) She works in his office.
 - (B) She benefited from a certificate program.
 - (C) She runs a successful accounting firm.
 - (D) She wrote a positive review.
- **43.** What does the woman say the man might be eligible for?
 - (A) A reduced fee
 - (B) A consultation
 - (C) A job promotion
 - (D) A free upgrade

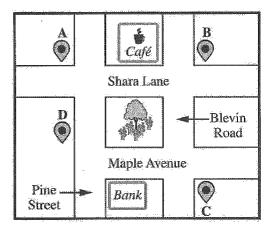
- 44. Where do the speakers work?
 - (A) At a clothing store
 - (B) At a fitness center
 - (C) At a software company
 - (D) At a sports arena
- 45. According to the speakers, what will happen next month?
 - (A) Pricing options will change.
 - (B) Renovation work will begin.
 - (C) New employees will be hired.
 - (D) Business hours will be extended.
- 46. What does the man offer to do?
 - (A) Make some signs
 - (B) Update a schedule
 - (C) Estimate some costs
 - (D) Send an e-mail
- 47. Where most likely are the speakers?
 - (A) At a print shop
 - (B) At a furniture factory
 - (C) At an appliance warehouse
 - (D) At a stationery store
- 48. What problem do the men describe?
 - (A) A door has been left open.
 - (B) A delivery truck has been delayed.
 - (C) Some employees are out sick.
 - (D) Some products are defective.
- 49. What is scheduled to happen at one o'clock?
 - (A) Some clients will visit.
 - (B) Some equipment will be cleaned.
 - (C) A training session will be conducted.
 - (D) An employee luncheon will be held.

- 50. What did the man recently finish?
 - (A) A conference proposal
 - (B) An agenda for a business trip
 - (C) A revision to a client database
 - (D) A review of some blueprints
- 51. What problem does the man mention?
 - (A) Additional permits are needed.
 - (B) An expense was not approved.
 - (C) A supervisor is unavailable.
 - (D) A Web site is not working.
- 52. What will the speakers do next?
 - (A) Rehearse a presentation
 - (B) Print some documents
 - (C) Go have lunch
 - (D) Call technical support
- 53. Who most likely is the woman?
 - (A) A safety inspector
 - (B) An overseas client
 - (C) An athlete
 - (D) An accountant
- 54. What does the woman tell the man about her ID card?
 - (A) It is expired.
 - (B) It has the wrong photo.
 - (C) Her name is misspelled.
 - (D) She forgot to bring it.
- 55. Why does the man say, "it normally takes a few days"?
 - (A) To reject a request
 - (B) To address a concern
 - (C) To complain about a delay
 - (D) To acknowledge an accomplishment

- 56. What type of event are the speakers attending?
 - (A) A trade show
 - (B) A new-hire orientation
 - (C) A celebrity interview
 - (D) A grand opening
- 57. Where do the men work?
 - (A) At a mobile phone manufacturer
 - (B) At a software development company
 - (C) At an appliance repair shop
 - (D) At an advertising agency
- 58. What will the woman most likely do next?
 - (A) Exchange contact information
 - (B) Consult with a colleague
 - (C) Check a schedule
 - (D) Look at a brochure
- 59. Why is the man excited?
 - (A) He has been promoted.
 - (B) His vacation request was approved.
 - (C) A research article will be published.
 - (D) A project will receive extra funding.
- **60.** What does the woman mean when she says, "our budget's going to be fairly limited"?
 - (A) The company's decision is not surprising.
 - (B) A fund-raiser should be organized.
 - (C) Some numbers need to be checked.
 - (D) The man's suggestion may not work.
- 61. What does the woman say about local students?
 - (A) She has worked with them before.
 - (B) She is tutoring them in science.
 - (C) They are participating in a conference.
 - (D) They have made several donations.



- 62. Look at the graphic. Who placed the order the woman is picking up?
 - (A) Richard
 - (B) Alison
 - (C) Tomas
 - (D) Janet
- 63. What event does the woman mention?
 - (A) A client meeting
 - (B) A birthday party
 - (C) A retirement luncheon
 - (D) An anniversary celebration
- 64. What does the woman ask the man about?
 - (A) A form of payment
 - (B) A delivery service
 - (C) A greeting card
 - (D) An ingredient



- 65. Why does the woman ask to reschedule her appointment?
 - (A) She has to have her car repaired.
 - (B) She is visiting a friend.
 - (C) She has a business meeting.
 - (D) She needs to go to the bank.
- 66. Look at the graphic. Where will the woman most likely go tomorrow?
 - (A) To location A
 - (B) To location B
 - (C) To location C
 - (D) To location D
- 67. What does the man ask the woman to do?
 - (A) Pay a fee in advance
 - (B) Register online
 - (C) Complete a survey
 - (D) Come to an office early

Advertisin	g Price List
<u>Full Page</u> Black and White: \$300 Color: \$500	Half Page Black and White: \$250 Color: \$450 <u>Quarter Page</u> Black and White: \$200 Color: \$400

- 68. Where do the speakers work?
 - (A) At a flower shop
 - (B) At a real estate company
 - (C) At a paint store
 - (D) At a newspaper publisher
- 69. What does the woman say about color advertisements?
 - (A) They are difficult to design.
 - (B) They attract more attention.
 - (C) They can be sent electronically.
 - (D) They should use specific colors.
- 70. Look at the graphic. How much will the speakers pay for their advertisement?
 - (A) \$300
 - (B) \$500
 - (C) \$250
 - (D) \$400

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What type of product is being discussed?
 - (A) A coffee maker
 - (B) A microwave oven
 - (C) A portable heater
 - (D) A water filter
- 72. What is the purpose of the advertisement?
 - (A) To reveal a product release date
 - (B) To announce a talent show
 - (C) To find volunteers for a focus group
 - (D) To explain details of a warranty
- 73. What bonus is mentioned?
 - (A) A raffle ticket
 - (B) A coupon
 - (C) Travel reimbursement
 - (D) Free shipping
- 74. Where is the speaker?
 - (A) At a hotel
 - (B) At a travel agency
 - (C) On a train
 - (D) In an airport
- 75. What will happen at the company tomorrow?
 - (A) New furniture will arrive.
 - (B) Some clients will visit.
 - (C) A new employee will be introduced.
 - (D) Some computer software will be updated.
- **76.** Why does the speaker say, "Paul lived in Spain for ten years"?
 - (A) To recommend a colleague for a task
 - (B) To suggest a travel destination
 (C) To express surprise about an anniversary date
 - (D) To correct a data-entry error

- 77. What is the announcement about?
 - (A) A new sales team
 - (B) An outdoor work space
 - (C) A branch office
 - (D) A marketing campaign
- **78.** What can the listeners find on the company Web site?
 - (A) A newspaper article
 - (B) A video demonstration
 - (C) An architectural plan
 - (D) A revised policy
- 79. According to the speaker, what have some people expressed concern about?
 - (A) A work schedule
 - (B) A completion date
 - (C) Internet connectivity
 - (D) Parking availability
- 80. Where are the listeners?
 - (A) At a trade show
 - (B) At a fund-raising banquet
 - (C) On a company retreat
 - (D) On a city tour
- 81. What does the speaker imply when she says, "tickets are sold out"?
 - (A) An event has been rescheduled.
 - (B) An activity is popular.
 - (C) A ticket office is closed.
 - (D) A refund will be issued.
- 82. What does the speaker remind the listeners to bring?
 - (A) An umbrella
 - (B) A pair of comfortable shoes
 - (C) An identification card
 - (D) A receipt for payment

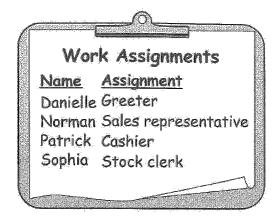




- 83. What kind of service is being advertised?
 - (A) Office cleaning
 - (B) Tailoring
 - (C) Grocery delivery
 - (D) Landscaping
- 84. How can the listeners start using a service?
 - (A) By visiting a local shop
 - (B) By scheduling a consultation
 - (C) By calling a telephone number
 - (D) By creating an account online
- 85. What special promotion is available?
 - (A) A free gift
 - (B) A money-back guarantee
 - (C) A membership upgrade
 - (D) A personalized price quote
- 86. What is the purpose of the talk?
 - (A) To thank project volunteers
 - (B) To explain an event schedule
 - (C) To introduce a new employee
 - (D) To welcome a guest speaker
- **87.** According to the speaker, why might the listeners be familiar with Ms. Wang?
 - (A) She starred in a television show.
 - (B) She won a journalism award.
 - (C) She used to be an intern at the company.
 - (D) She has relatives who work for the company.
- 88. What event are the listeners encouraged to attend?
 - (A) A board meeting
 - (B) A theater performance
 - (C) A training session
 - (D) A staff luncheon

- 89. Who will be featured at Saturday's event?
 - (A) Sculptors
 - (B) Musicians
 - (C) Authors
 - (D) Comedians
- 90. What is money being raised for?
 - (A) An after-school program
 - (B) A sports tournament
 - (C) A building improvement project
 - (D) A health clinic
- 91. Why are volunteers needed?
 - (A) To set up equipment
 - (B) To sell tickets
 - (C) To donate food
 - (D) To direct traffic
- **92.** Which field does the speaker most likely work in?
 - (A) Film production
 - (B) Interior design
 - (C) Computer programming
 - (D) Broadcast journalism
- 93. What improvement did the speaker make?
 - (A) She hired more staff.
 - (B) She used different software.
 - (C) She changed some colors.
 - (D) She talked to a specialist.
- 94. Why does the speaker say, "I'm having some trouble uploading the file"?
 - (A) To request some new equipment
 - (B) To complain about a policy
 - (C) To ask for help
 - (D) To explain a delay





- 95. Where does the speaker most likely work?
 - (A) At a bookshop
 - (B) At an electronics store
 - (C) At a home-improvement store
 - (D) At a clothing store
- 96. What will happen next Tuesday?
 - (A) New inventory will arrive.
 - (B) The store will close for a holiday.
 - (C) New employees will begin working.
 - (D) A district manager will visit.
- 97. Look at the graphic. What job will the speaker do tomorrow?
 - (A) Greeter
 - (B) Sales representative
 - (C) Cashier
 - (D) Stock clerk

Office Supplies	Item Number		
Printer cartridges	NT-105		
Printer paper	FF-200		
File folders	A-888		
Desk calendars	C-250		

- 98. Why is the speaker traveling?
 - (A) He is taking a vacation.
 - (B) He is making a delivery.
 - (C) He is inspecting properties.
 - (D) He is conducting training.
- **99.** Look at the graphic. Which item number should the listener order?
 - (A) NT-105
 - (B) FF-200
 - (C) A-888
 - (D) C-250
- **100.** What does the speaker say will happen next week?
 - (A) Some prices will be discounted.
 - (B) Some job applicants will be interviewed.
 - (C) A new product will be released.
 - (D) An office will move to a new location.

This is the end of the Listening test.



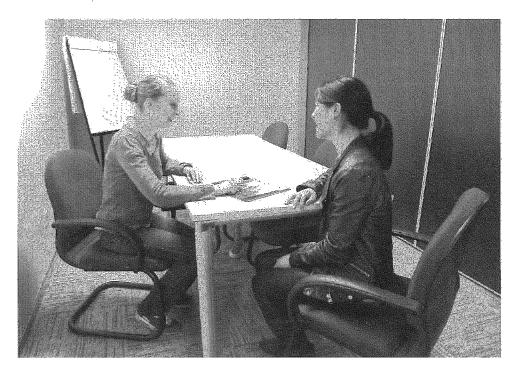


LISTENING TEST

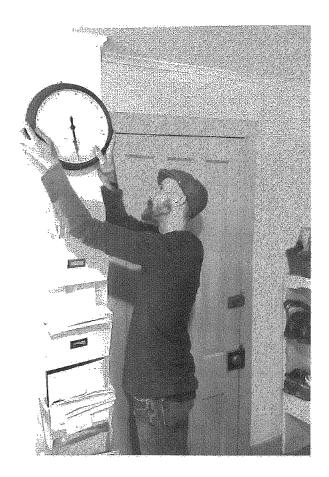
In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

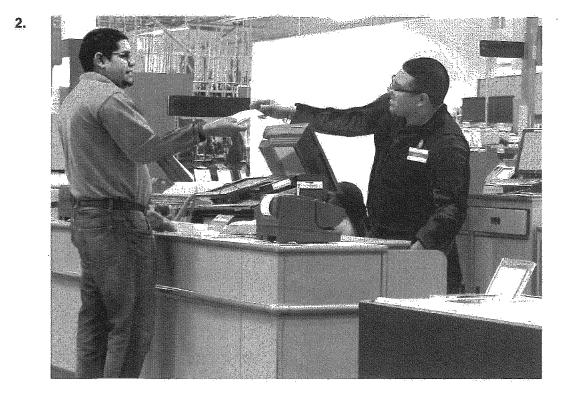
Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



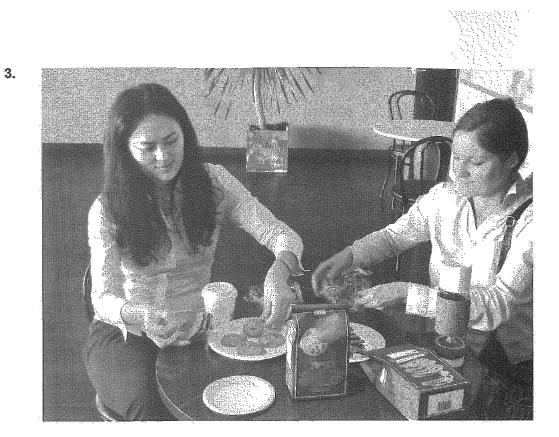
Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



1.



TEST 2



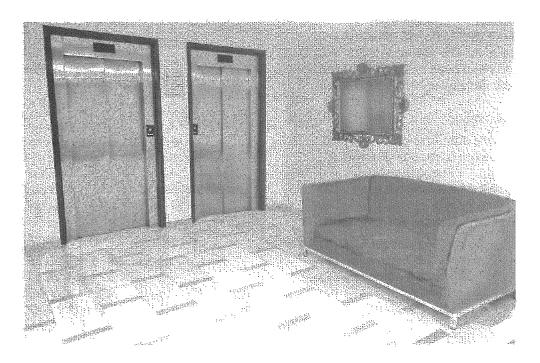




5



5.



Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

TEST 2

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. Where is the conversation most likely taking place?
 - (A) At a supermarket
 - (B) At a hotel
 - (C) At an auto shop
 - (D) At a travel agency
- 33. What problem does the woman mention?
 - (A) A bill is not correct.
 - (B) A repair is not finished.
 - (C) A reservation was not available.
 - (D) A staff member was not polite.
- 34. Where will the woman go next?
 - (A) To a client's office
 - (B) To the airport
 - (C) To a shopping center
 - (D) To a museum
- **35.** What did the woman order from the man's company?
 - (A) Machine parts
 - (B) Cleaning supplies
 - (C) Some tickets
 - (D) Some computers
- 36. Why is the woman pleased?
 - (A) Some service fees have decreased.
 - (B) Some product tests were successful.
 - (C) A musical performance has been scheduled.
 - (D) A business competitor has left the industry.
- 37. What does the woman ask about?
 - (A) The date of a delivery
 - (B) The size of a venue
 - (C) Business hours
 - (D) Discounts on an order

- 38. Which department does the woman work in?
 - (A) Logistics
 - (B) Marketing
 - (C) Quality Assurance
 - (D) Human Resources
- 39. What will happen in six months?
 - (A) A company will merge with another.
 - (B) An employee will retire.
 - (C) A campaign will be launched.
 - (D) A branch will open abroad.
- 40. Why does the man decline the woman's offer?
 - (A) There is not enough money for a project.
 - (B) There are no free days on the calendar.
 - (C) Current employees have been fully trained.
 - (D) A consultant has been hired to advise the department.
- 41. What problem does the man mention?
 - (A) A budget has been cut.
 - (B) A Web site was difficult to use.
 - (C) Product sales have been low.
 - (D) A policy change was rejected.
- 42. What does the man suggest doing?
 - (A) Presenting at a trade show
 - (B) Reassigning some projects
 - (C) Reducing a price
 - (D) Trying a different advertising strategy
- 43. What does the woman say she will do?
 - (A) Call a supplier
 - (B) Take notes at a meeting
 - (C) Research a topic
 - (D) Check a bus map

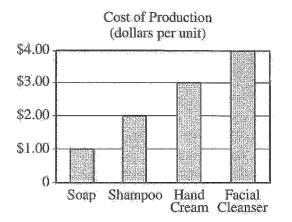
- 44. What are the men training to become?
 - (A) Truck drivers
 - (B) Airplane mechanics
 - (C) Electricians
 - (D) Plumbers
- 45. What will the men learn to do today?
 - (A) Repair equipment
 - (B) Read blueprints
 - (C) Use software to create invoices
 - (D) Prepare for an inspection
- 46. What does the woman say she will provide?
 - (A) A checklist
 - (B) A password
 - (C) A meal voucher
 - (D) A tool kit
- 47. Why are the speakers unable to use a conference room?
 - (A) It is not large enough.
 - (B) It is being remodeled.
 - (C) It does not have a projector.
 - (D) It has already been reserved.
- **48.** What does the man say is a problem with the cafeteria?
 - (A) The seats are uncomfortable.
 - (B) The menu is limited.
 - (C) The sound quality is poor.
 - (D) The checkout lines are long.
- **49.** Why does the woman want to contact a colleague?
 - (A) To ask for a suggestion
 - (B) To decline an invitation
 - (C) To discuss a budget
 - (D) To revise a presentation

- 50. Where does the conversation take place?
 - (A) At an appliance store
 - (B) At a technical support company
 - (C) At a warehouse
 - (D) At a supermarket
- 51. According to the man, what is the problem?
 - (A) Some items are missing from a shipment.
 - (B) Some workers are on vacation.
 - (C) A project deadline has passed.
 - (D) A business address was incorrect.
- 52. What does the woman want to do?
 - (A) Develop an employee handbook
 - (B) Ask some volunteers to work overtime
 - (C) Request a deadline extension
 - (D) Review some recent reports
- 53. What does the man mean when he says, "I have a big job this weekend"?
 - (A) He is unhappy about a schedule.
 - (B) He cannot give the woman a ride.
 - (C) He will receive a large payment.
 - (D) He needs some assistance.
- 54. What will the man do at a wedding?
 - (A) Cater the food
 - (B) Provide the music
 - (C) Style hair
 - (D) Decorate a room
- 55. What will the man most likely do next?
 - (A) Pick up some samples
 - (B) Confirm a meeting time
 - (C) Meet with a client
 - (D) Look at some photographs

- 56. Where does the conversation most likely take place?
 - (A) At a concert
 - (B) At an airport
 - (C) At a movie theater
 - (D) At a train station
- 57. What is the problem with the machine?
 - (A) It is out of paper.
 - (B) It is for members only.
 - (C) It does not accept cash.
 - (D) It needs a new cable.
- 58. What does Nadia ask the man for?
 - (A) Photo identification
 - (B) A luggage tag
 - (C) A credit card
 - (D) A receipt
- 59. Where do the speakers most likely work?
 - (A) At a farmer's market
 - (B) At a catering company
 - (C) At a home goods store
 - (D) At a food manufacturer
- 60. Why does the woman say, "Theresa isn't here"?
 - (A) To reject a suggestion
 - (B) To make an excuse
 - (C) To express concern
 - (D) To give permission
- 61. According to the man, why was a recipe changed?
 - (A) Some ingredients were too expensive.
 - (B) Some equipment was unavailable.
 - (C) A new regulation was passed.
 - (D) A client requested it.

- Product FeatureSatisfaction RatingBattery Life69%Memory Storage75%User Manual88%Design95%
- 62. What product are the speakers discussing?
 - (A) A laptop computer
 - (B) A digital camera
 - (C) A mobile phone
 - (D) A video game system
- **63.** Look at the graphic. What percentage is the man especially happy about?
 - (A) 69%
 - (B) 75%
 - (C) 88%
 - (D) 95%
- 64. What does the man suggest?
 - (A) Asking professionals for their opinions
 - (B) Switching to a new battery vendor
 - (C) Changing the product's launch date
 - (D) Redesigning a carrying case





- 65. Who will the speakers meet with next week?
 - (A) Job applicants
 - (B) Board members
 - (C) Local politicians
 - (D) Business competitors
- 66. Look at the graphic. Which cost are the speakers concerned about?
 - (A) \$4.00
 - (B) \$3.00
 - (C) \$2.00
 - (D) \$1.00
- 67. What does the man suggest doing?
 - (A) Hiring a consultant
 - (B) Changing suppliers
 - (C) Requesting a new report
 - (D) Visiting a factory

Item	Quantity	Total Price
Suit jackets	6	€150
Dresses	8	€240
Scarves	12	€36
Hats	18	€40
		Order Total = €466

- 68. Where do the speakers most likely work?
 - (A) At a travel agency
 - (B) At a theater
 - (C) At a clothing store
 - (D) At a tailor shop
- 69. Look at the graphic: Which quantity will be changed?
 - (A) 6
 - (B) 8
 - (C) 12
 - (D) 18
- 70. What does the woman say she will do next?
 - (A) Hang some lights
 - (B) Paint a ceiling
 - (C) Clean a machine
 - (D) Measure some fabric

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What is the speaker mainly discussing?
 - (A) Company goals
 - (B) A software program
 - (C) A vacation policy
 - (D) Salary increases
- 72. What improvement does the speaker mention?
 - (A) Employees can work from any location.
 - (B) More staff will be assigned to a project.
 - (C) Department budgets have increased.
 - (D) Time on projects will be reported accurately.
- 73. What will Michaela do next?
 - (A) Give a demonstration
 - (B) Present survey results
 - (C) Explain a project timeline
 - (D) Answer employee questions
- 74. What type of event are the listeners participating in?
 - (A) A community fund-raiser
 - (B) A company retreat
 - (C) A trade show
 - (D) A sports competition
- 75. What are the listeners asked to do?
 - (A) Be on time for activities
 - (B) Volunteer to help
 - (C) Turn off electronic devices
 - (D) Wear appropriate clothing
- 76. What will the listeners most likely do next?
 - (A) Go on a tour
 - (B) Watch a film
 - (C) Attend a presentation
 - (D) Have a meal

- 77. Where is the announcement being made?
 - (A) At a public park
 - (B) At a fitness center
 - (C) At a pool-cleaning company.
 - (D) At a hotel
- 78. What does the speaker emphasize about the new pool?
 - (A) The size
 - (B) The shape
 - (C) The water temperature
 - (D) The technological features
- **79.** What are the listeners advised to check on a Web site?
 - (A) Hours of operation
 - (B) Health regulations
 - (C) Equipment fees
 - (D) Facility maps
- 80. What product does the speaker mention?
 - (A) A digital watch
 - (B) An electric bicycle
 - (C) A portable speaker
 - (D) A video game
- 81. What does the speaker offer to do?
 - (A) Make travel arrangements
 - (B) Drop off some paperwork
 - (C) Order a product
 - (D) Open an account
- 82. Why does the speaker say, "I'm free tomorrow afternoon"?
 - (A) To accept an invitation
 - (B) To indicate a project is finished
 - (C) To suggest a time to meet
 - (D) To postpone a task

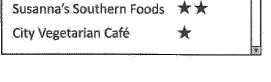
- 83. Where do the listeners most likely work?
 - (A) At an architecture firm
 - (B) At a law firm
 - (C) At an accounting firm
 - (D) At a bank
- 84. Why does the speaker congratulate Lisa Sullivan?
 - (A) She won an award.
 - (B) She was promoted.
 - (C) She had an article published.
 - (D) She recruited a client.
- 85. According to the speaker, what has changed about the picnic?
 - (A) Live music will be provided.
 - (B) Vegetarian options will be available.
 - (C) Friends and family can be invited.
 - (D) Employees can join a planning committee.
- 86. What type of company is being advertised?
 - (A) An electronics store
 - (B) A construction firm
 - (C) A clothing manufacturer
 - (D) A movie theater
- 87. According to the speaker, what has the company recently done?
 - (A) It has opened another factory.
 - (B) It has merged with another company.
 - (C) It has changed its logo.
 - (D) It has won many awards.
- 88. Why does the speaker say, "Interviews are being conducted now"?
 - (A) To show surprise
 - (B) To remind listeners about a radio program
 - (C) To correct a scheduling mistake
 - (D) To express urgency

- 89. Who is Bernard Moreau?
 - (A) A news reporter
 - (B) A corporate executive
 - (C) A film director
 - (D) An actor
- 90. What is being added to a service?
 - (A) An online store
 - (B) Automatic billing
 - (C) A rating system
 - (D) A communication feature
- 91. According to the speaker, when will the service be updated?
 - (A) Tomorrow
 - (B) Next week
 - (C) Next month
 - (D) Next year
- **92.** According to the speaker, what has management announced?
 - (A) A budget reduction
 - (B) A sales goal
 - (C) A business relocation
 - (D) A hiring initiative
- 93. Why does the speaker say, "we have had the computers on the first floor for a very long time"?
 - (A) To make a recommendation
 - (B) To compliment a decision
 - (C) To criticize another department
 - (D) To apologize for an error
- 94. What reason does the speaker give for a delay?
 - (A) He needs to get permission from a supervisor.
 - (B) He has to travel for business.
 - (C) Some equipment is not available.
 - (D) There was a mistake in some directions.

Arbor

State Park

20%



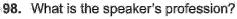
Local Restaurant Reviews

Adobe Mexican Restaurant 🔺 ★ ★

**

Roma Italian Palace

- 95. In what type of business does the speaker most likely work?
 - (A) A magazine publisher
 - (B) A paper supply company
 - (C) A cleaning service
 - (D) An accounting firm
- 96. Look at the graphic. Where will the group have dinner?
 - (A) At Roma Italian Palace
 - (B) At Adobe Mexican Restaurant
 - (C) At Susanna's Southern Foods
 - (D) At City Vegetarian Café
- **97.** What does the speaker suggest doing tomorrow?
 - (A) Interviewing a prospective employee
 - (B) Changing a menu
 - (C) Revising an itinerary
 - (D) Practicing a presentation



(A) Business consultant

Taylor Art Museum

14%

(B) Event planner

Wilton Zoo

Other

7%

- (C) Travel agent
- (D) Hotel manager
- **99.** Look at the graphic. Which location is not included in a tour?
 - (A) Carsen Lake
 - (B) Arbor State Park
 - (C) Taylor Art Museum
 - (D) Milton Zoo
- 100. What does the speaker ask the listeners to do?
 - (A) Revise an advertisement
 - (B) Talk with a colleague
 - (C) Move to another room
 - (D) Sign a contract

This is the end of the Listening test.



部務服務費。 양산국 전문

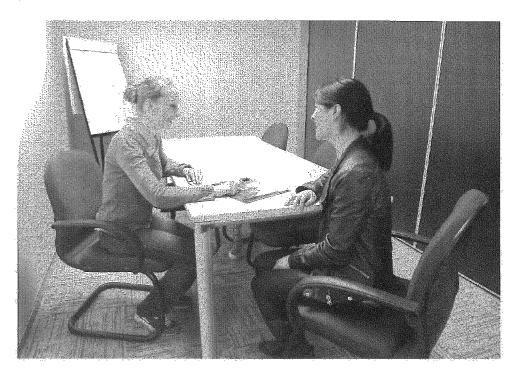


LISTENING TEST

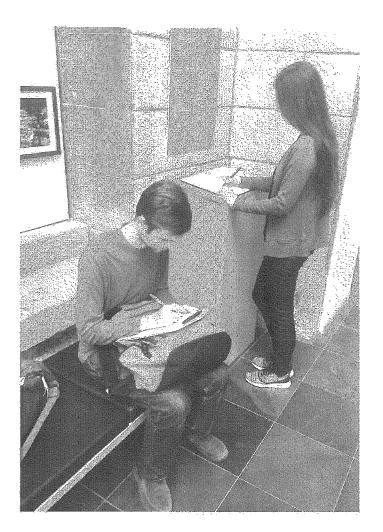
In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

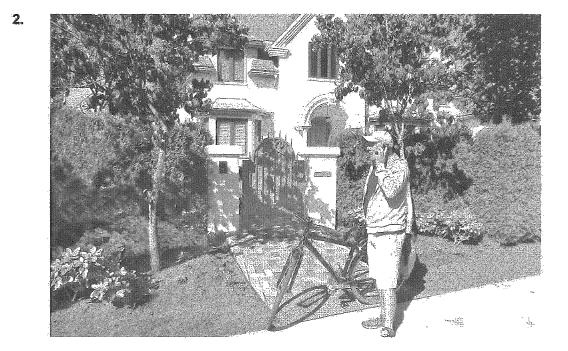
Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

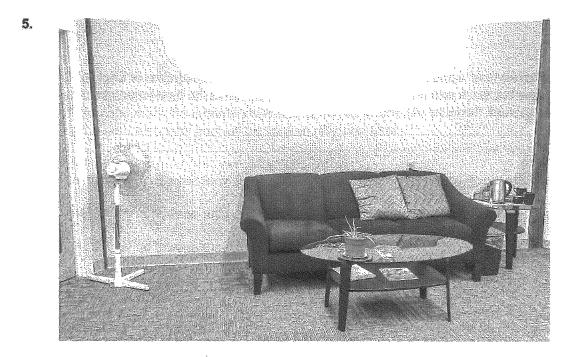


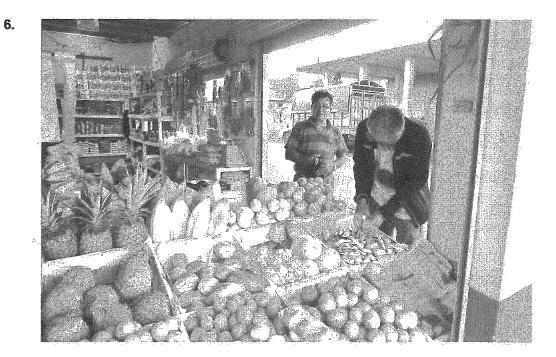
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TEST 3



Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- 18. Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. Where does the man work?
 - (A) At a travel agency
 - (B) At a fitness center
 - (C) At a sports stadium
 - (D) At a hotel
- 33. What does the woman say she recently did?
 - (A) She read a review.
 - (B) She changed jobs.
 - (C) She attended a conference.
 - (D) She received a gift certificate.
- 34. What does the man offer to do?
 - (A) Arrange a tour
 - (B) Update a reservation
 - (C) Provide a meal voucher
 - (D) Change a seat assignment
- 35. Where does the conversation take place?
 - (A) At a museum
 - (B) At a pottery shop
 - (C) At a bookstore
 - (D) At a flower shop
- 36. Why is the woman purchasing a gift?
 - (A) A supervisor won an award.
 - (B) A coworker received a promotion.
 - (C) A friend is moving into a new home.
 - (D) A colleague is retiring.
- 37. What is the woman going to look at?
 - (A) An order form
 - (B) A Web site
 - (C) A catalog
 - (D) A calendar

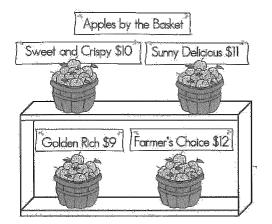
- 38. What are the speakers discussing?
 - (A) A fund-raiser
 - (B) A health fair
 - (C) A facility tour
 - (D) A business trip
- **39.** Why does the man say, "I'm on vacation next week"?
 - (A) To request assistance
 - (B) To correct a time frame
 - (C) To express excitement
 - (D) To decline an invitation
- 40. What does the woman complain about?
 - (A) Poor lighting
 - (B) Small desks
 - (C) Back pain
 - (D) Loud noises
- 41. Why is the man calling?
 - (A) To request a repair
 - (B) To pay a utility bill
 - (C) To reserve a car
 - (D) To cancel an appointment
- 42. Who most likely is Stefan?
 - (A) A real estate agent
 - (B) A salesperson
 - (C) A maintenance worker
 - (D) A delivery person
- 43. What policy does the woman mention?
 - (A) Residents must be home for appointments.
 - (B) Deliveries must be signed for in person.
 - (C) Vehicles must be parked in a designated area.
 - (D) Service fees must be paid online.



- 44. Who most likely is the woman?
 - (A) A movie producer
 - (B) A music composer
 - (C) A sports journalist
 - (D) A locksmith
- 45. What project is the man working on?
 - (A) A video game
 - (B) A travel book
 - (C) A feature film
 - (D) A theme park attraction
- 46. What does the woman ask to see?
 - (A) A blueprint
 - (B) Some area maps
 - (C) Some storyboards
 - (D) A cast list
- 47. Who most likely are the speakers?
 - (A) Travel agents
 - (B) Security guards
 - (C) Sales representatives
 - (D) Event caterers
- **48.** What does the woman say she will do this afternoon?
 - (A) Contact a supervisor
 - (B) Revise a presentation
 - (C) Print some brochures
 - (D) Reserve some rooms
- **49.** What does the man mean when he says, "The flight's only two hours long"?
 - (A) They will be able to attend an event.
 - (B) They should eat lunch after the flight.
 - (C) A train ride will take too long.
 - (D) A project should be postponed.

- 50. What information are the speakers discussing?
 - (A) Shipping dates
 - (B) Product specifications
 - (C) Marketing data
 - (D) Business expenses
- 51. What does the man suggest?
 - (A) Improving a Web site
 - (B) Running an advertisement
 - (C) Cutting a budget
 - (D) Organizing a focus group
- 52. What does the woman say might be necessary?
 - (A) Reorganizing a department
 - (B) Hiring a consultant
 - (C) Getting a manager's approval
 - (D) Extending a project deadline
- 53. Why is the man calling?
 - (A) To arrange for a delivery
 - (B) To inquire about a reservation
 - (C) To request directions to an event
 - (D) To ask about a job opening
- 54. What does the man say he heard on the radio?
 - (A) A weather report
 - (B) A discount code
 - (C) An interview
 - (D) A customer review
- 55. According to the woman, what requires an additional fee?
 - (A) A credit card payment
 - (B) Online submissions
 - (C) A special menu option
 - (D) An educational talk

- 56. Where does the conversation most likely take place?
 - (A) At a restaurant
 - (B) At a library
 - (C) At a bank
 - (D) At a fitness center
- 57. What good news does Martina receive?
 - (A) She has been chosen to supervise an overseas office.
 - (B) She will be the keynote speaker at an event.
 - (C) The company has been selected for a project.
 - (D) The company will be featured in a magazine.
- 58. What does Martina say she will do this afternoon?
 - (A) Advertise a job opening
 - (B) Download some drawings
 - (C) Schedule a meeting
 - (D) Select some photographs
- 59. Who most likely is the woman?
 - (A) A newspaper publisher
 - (B) A computer programmer
 - (C) A radio show host
 - (D) An airplane pilot
- 60. What did Wayfield Technologies recently announce?
 - (A) An addition to its product line
 - (B) A merger with another company
 - (C) The launch of mentoring program
 - (D) The construction of a factory
- 61. What does the man invite the woman to do?
 - (A) Join a professional association
 - (B) Tour a facility
 - (C) Apply for a job
 - (D) Attend a product demonstration



- 62. What type of business do the speakers work for?
 - (A) A supermarket
 - (B) A catering company
 - (C) A shipping company
 - (D) A manufacturing plant
- 63. Look at the graphic. How much will the woman pay for apples?
 - (A) \$10
 - (B) \$11
 - (C) \$9
 - (D) \$12
- 64. What will the woman most likely do next?
 - (A) Pick up some business cards
 - (B) Post some signs
 - (C) Prepare an invoice
 - (D) Contact some customers

	7 A.MNoon	Noon-5 P.M.
Wednesday	Reginald	Seo-Yun
Thursday	Leila	Alonso
Friday	Alonso	Mary
Saturday	Closed	

- 65. Why does the man need to take time off from work?
 - (A) To take a vacation
 - (B) To go to the dentist
 - (C) To attend a conference
 - (D) To pick up someone from the airport
- 66. What does the woman say will take place next week?
 - (A) An annual sale
 - (B) A training session
 - (C) A store inspection
 - (D) An anniversary celebration
- 67. Look at the graphic. Who will the man most likely contact?
 - (A) Reginald
 - (B) Leila
 - (C) Seo-Yun
 - (D) Mary

- Wire Transfer Request
 Step 3: Bank Information
 Line 1 Toorak United Bank
 Line 2 20 Collingswood Street
 Line 3 Melbourne
 Line 4 Victoria
 Line 5 3000
- 68. What has William Thompson been hired to do?
 - (A) Create a database
 - (B) Repair electronic devices
 - (C) Teach online classes
 - (D) Make travel arrangements
- **69.** What does Mr. Thompson want to do before starting the job?
 - (A) Go on vacation
 - (B) Take a certification course
 - (C) Find a new apartment
 - (D) Upgrade some equipment
- **70.** Look at the graphic. Which line of the form was corrected?
 - (A) Line 1
 - (B) Line 2
 - (C) Line 3
 - (D) Line 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. Where does the announcement take place?
 - (A) At an airport
 - (B) At a train station
 - (C) At a ferry terminal
 - (D) At a bus station
- 72. What benefit does the speaker mention?
 - (A) Travel costs will decrease.
 - (B) A transportation schedule will be expanded.
 - (C) Additional parking will be available.
 - (D) Some new businesses will open.
- 73. What are the listeners advised to do?
 - (A) Store their belongings in a locker
 - (B) Buy their tickets online
 - (C) Use a shuttle bus
 - (D) Arrive early
- 74. What type of event is being planned?
 - (A) An advertising convention
 - (B) A music festival
 - (C) A sports competition
 - (D) A company anniversary party
- **75.** What does the speaker imply when she says, "this event gets more popular every year"?
 - (A) Traffic will be heavy.
 - (B) The cost to attend will increase.
 - (C) A larger venue will be needed.
 - (D) A planning committee deserves recognition.
- 76. What will the speaker show to the listeners?
 - (A) A newspaper article
 - (B) A city map
 - (C) A list of volunteers
 - (D) A logo design

- 77. Who is the intended audience for the announcement?
 - (A) Television reporters
 - (B) Building inspectors
 - (C) Factory employees
 - (D) Catering staff
- **78.** According to the speaker, what has caused the problem?
 - (A) A shipment is delayed.
 - (B) A street is closed for construction.
 - (C) A water pipe has burst.
 - (D) A roof is leaking.
- 79. What does the speaker suggest?
 - (A) Eating at another location
 - (B) Speaking with a supervisor
 - (C) Checking a schedule
 - (D) Working an extra shift
- 80. What kind of business is being advertised?
 - (A) An Internet provider
 - (B) A moving company
 - (C) A furniture manufacturer
 - (D) A cleaning service
- 81. What did *Fairview Magazine* recently write about the company?
 - (A) It is reliable.
 - (B) It has relocated.
 - (C) It is innovative.
 - (D) It purchased another company.
- 82. What special offer is mentioned?
 - (A) A referral bonus
 - (B) A promotional discount
 - (C) An on-site consultation
 - (D) An exclusive membership

- 83. Which department does the listener most likely work in?
 - (A) Advertising
 - (B) Payroll
 - (C) Information technology
 - (D) Graphic design
- 84. Why does the speaker say, "it was eighteen dollars an hour"?
 - (A) To indicate an error
 - (B) To explain a service fee
 - (C) To recommend a job
 - (D) To give a compliment
- 85. What does the speaker say she will do tomorrow?
 - (A) Give the listener a résumé
 - (B) Stop by the listener's office
 - (C) Attend a ceremony
 - (D) Finish a budget
- 86. Where is the introduction taking place?
 - (A) At a trade show
 - (B) At a home goods store
 - (C) At an awards ceremony
 - (D) At a supermarket
- 87. What does the speaker say customers will like about a product?
 - (A) It is made from a lightweight material.
 - (B) It will save time.
 - (C) It will fit in small spaces.
 - (D) It is easy to assemble.
- 88. According to the speaker, what will be offered soon?
 - (A) A discount
 - (B) Free delivery
 - (C) Additional color options
 - (D) An extended warranty

- 89. Why did the speaker call a meeting?
 - (A) To share customer feedback
 - (B) To announce renovation plans
 - (C) To discuss an advertising strategy
 - (D) To plan an upcoming event
- 90. Who most likely is the speaker?
 - (A) A store owner
 - (B) A news reporter
 - (C) A hotel manager
 - (D) A marketing executive
- **91.** What does the speaker remind the listeners about?
 - (A) Who a guest speaker will be
 - (B) When inventory will be taken
 - (C) How much some merchandise costs
 - (D) Where to place some products
- 92. Where do the listeners work?
 - (A) At a bank
 - (B) At a newspaper
 - (C) At a law firm
 - (D) At a software company
- 93. Why does the speaker say, "Everyone who works here needs to be trained on the security procedures"?
 - (A) To suggest revising a rule
 - (B) To emphasize the importance of a topic
 - (C) To volunteer for an assignment
 - (D) To complain about a meeting agenda
- 94. What will the listeners do next?
 - (A) Take a break
 - (B) Watch a video
 - (C) Tour a facility
 - (D) Work in groups

Noon	Lunch with new clients
1:00	Sales department appointment
2:00	Design deadline
3:00	Project review
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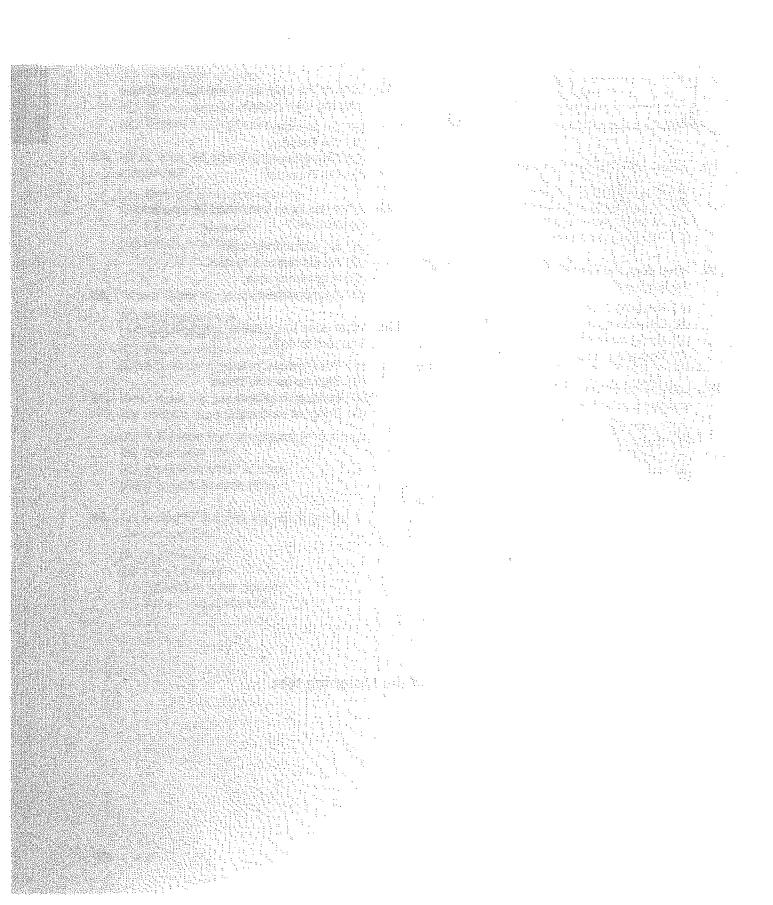
- 95. Where does the speaker work?
 - (A) At a catering company
 - (B) At a clothing manufacturer
 - (C) At an accounting firm
 - (D) At a magazine publishing company
- **96.** What does the speaker want to discuss with the listener?
 - (A) Revising a deadline
 - (B) Developing a new product
 - (C) Hiring more staff
 - (D) Reducing costs
- 97. Look at the graphic. What changed on the speaker's schedule?
 - (A) Lunch with new clients
 - (B) Sales department appointment
 - (C) Design deadline
 - (D) Project review

Day	Conditions	Temperature
Monday	Ø	17°C
Tuesday	Ø	20°C
Wednesday	Ô	21°C
Thursday	<u> </u>	19°C
Friday	Q	18°C

- **98.** Look at the graphic. When will a grand opening take place?
 - (A) On Monday
 - (B) On Tuesday
 - (C) On Wednesday
 - (D) On Thursday
- **99.** What has been converted by the parks department?
 - (A) An abandoned farm
 - (B) An old railroad system
 - (C) A lakefront area
 - (D) A local airfield
- 100. What does the speaker encourage the listeners to do?
 - (A) Post reviews online
 - (B) Sign up as volunteers
 - (C) Make a donation
 - (D) Bring an umbrella

This is the end of the Listening test.







LISTENING TEST

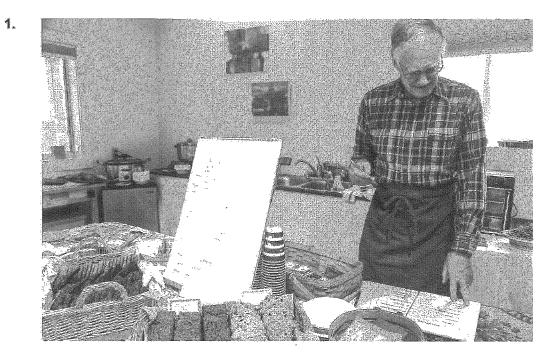
In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

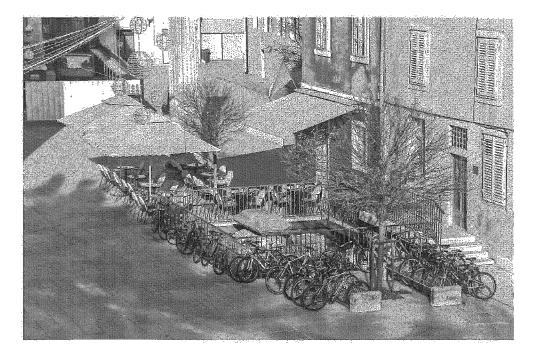
Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

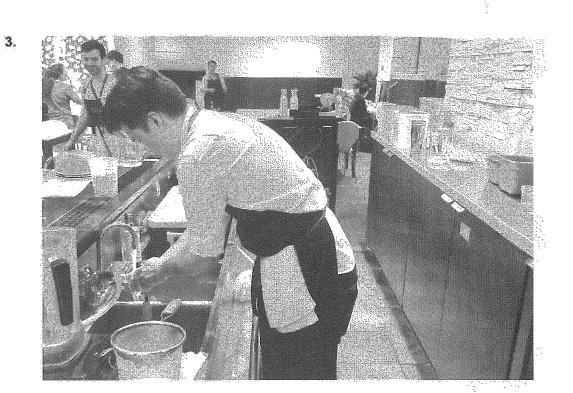




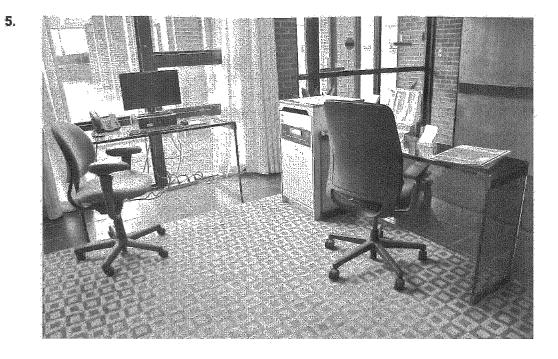


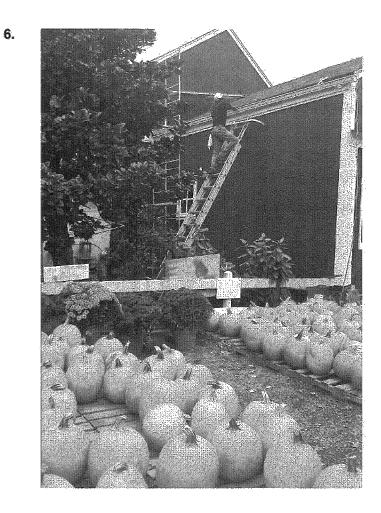
GO ON TO THE NEXT PAGE

TEST









Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- **18.** Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

- 20. Mark your answer on your answer sheet.
- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. What did the man recently do?
 - (A) He changed his diet.
 - (B) He moved to a new town.
 - (C) He won a sports competition.
 - (D) He opened a business.
- 33. What are the speakers mainly discussing?
 - (A) A free trial period
 - (B) Customer reviews
 - (C) Job qualifications
 - (D) A certification course
- 34. What does the woman give to the man?
 - (A) A coupon
 - (B) A map
 - (C) A schedule
 - (D) A form
- 35. Where does the conversation most likely take place?
 - (A) At a rental car agency
 - (B) At a shopping mall
 - (C) At a concert hall
 - (D) At a train station
- 36. What does the man inquire about?
 - (A) Storing some luggage
 - (B) Purchasing a ticket
 - (C) Accessing the Internet
 - (D) Finding a bus stop
- 37. What will the man most likely do next?
 - (A) Print a receipt
 - (B) Go to a hotel
 - (C) Make a telephone call.
 - (D) Purchase some souvenirs

- 38. What does the speakers' company produce?
 - (A) Baked goods
 - (B) Frozen meals
 - (C) Spices
 - (D) Beverages
- 39. What is the man concerned about?
 - (A) The availability of a vendor
 - (B) The cost of some machinery
 - (C) The location of a business
 - (D) The quality of a product
- 40. What does the woman say she will do?
 - (A) Write a proposal
 - (B) Print a schedule
 - (C) Order some supplies
 - (D) Provide some samples
- 41. What does the man want to do?
 - (A) Change offices
 - (B) Apply for a position
 - (C) Revise a policy
 - (D) Hire more employees
- **42.** Why is Pierre no longer working at the office?
 - (A) He has been transferred to a new branch.
 - (B) He has entered a university program.
 - (C) He is taking an extended vacation.
 - (D) He is opening his own business.
- 43. What will the man do next?
 - (A) Gather some feedback
 - (B) Pack some boxes
 - (C) Speak to a receptionist
 - (D) Submit an online request

- 44. What are the speakers preparing for?
 - (A) An awards ceremony
 - (B) An automobile show
 - (C) A presentation for investors
 - (D) A fund-raiser for charities
- 45. According to the woman, what are the attendees excited about?
 - (A) Meeting a celebrity guest
 - (B) Receiving a special gift
 - (C) Visiting a unique venue
 - (D) Trying out some vehicles
- 46. What does the woman say she will do?
 - (A) Communicate with some presenters
 - (B) Print out some programs
 - (C) Pick up some protective gear
 - (D) Check on some equipment
- 47. Where do the speakers most likely work?
 - (A) At a travel agency
 - (B) At a candy factory
 - (C) At a supermarket
 - (D) At a chemistry laboratory
- 48. What will the man learn how to do today?
 - (A) Place a supply order
 - (B) Clean some equipment
 - (C) Conduct a quality control test
 - (D) Respond to customer complaints
- 49. What does Anya give to the man?
 - (A) Some gloves
 - (B) Some product samples
 - (C) An instruction manual
 - (D) An identification badge

- **50.** What industry do the speakers most likely work in?
 - (A) Publishing
 - (B) Fashion
 - (C) Music
 - (D) Television
- 51. What problem does the woman mention?
 - (A) A budget has been reduced.
 - (B) A holiday is coming up.
 - (C) A team member left for another job.
 - (D) Some equipment is unavailable.
- 52. What do the speakers plan to do this afternoon?
 - (A) Postpone a performance
 - (B) Review some writing samples
 - (C) Meet with a talent agent
 - (D) Reserve a work space
- 53. Which department is the man calling from?
 - (A) Finance
 - (B) Customer Service
 - (C) Research and Development
 - (D) Sales
- 54. What is the man working on?
 - (A) A mentorship program
 - (B) A career fair
 - (C) A training session
 - (D) An online professional network
- 55. What does the woman mean when she says, "the résumés are all posted on our company's internal Web site"?
 - (A) She has met a deadline.
 - (B) She cannot find a certain file.
 - (C) The man can complete a task himself.
 - (D) The man is a reliable employee.

- 56. Where do the speakers most likely work?
 - (A) At a construction firm
 - (B) At a technology company
 - (C) At a film studio
 - (D) At an employment agency
- **57.** According to the woman, what is the problem with the trade show?
 - (A) It costs too much to reserve a booth.
 - (B) It does not help to increase business.
 - (C) It has moved to a smaller event space.
 - (D) It has not been widely publicized.
- **58.** What did the speakers' company do last month?
 - (A) It released a new product.
 - (B) It hired a new employee.
 - (C) It moved to another building.
 - (D) It sponsored a community event.
- 59. Who most likely is the man?
 - (A) A store owner
 - (B) A property manager
 - (C) A car mechanic
 - (D) An office cleaner
- 60. Why does the woman say, "I'm hosting a dinner at my place at six tonight"?
 - (A) To request a recipe
 - (B) To extend an invitation
 - (C) To reject a suggestion
 - (D) To confirm a location
- 61. What will the woman do next?
 - (A) Prepare some food
 - (B) Go to work
 - (C) Call a repair shop
 - (D) Pick up a key

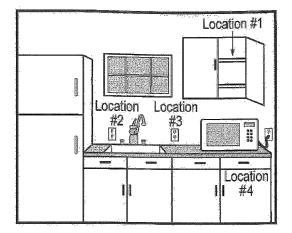


Wilbur's Finance	Ŋ
Bauman Law Firm 920	V
Showa Dentistry960	Ŋ
Cohen Textiles	Q

- **62.** Look at the graphic. What is the woman's office number?
 - (A) 900
 - (B) 920
 - (C) 960
 - (D) 972
- 63. What does the woman like best about her office?
 - (A) The central location
 - (B) The security staff
 - (C) The open floor plan
 - (D) The inexpensive rental fee
- 64. What will the man send the woman?
 - (A) A client list
 - (B) A budget proposal
 - (C) A résumé
 - (D) A donation

Comparison Chart of Features		
	Newton Electronics	Technology Brothers
Free Shipping	V	1
Lifetime Warranty	\checkmark	
Annual Maintenance	V	V
Loyalty Program	and down and an	N

- 65. What problem does the man mention?
 - (A) A discount has expired.
 - (B) Some raw materials are unavailable.
 - (C) Sales have decreased.
 - (D) Delivery costs are too high.
- 66. Look at the graphic. Which feature does the man suggest focusing on?
 - (A) Free shipping
 - (B) Lifetime warranty
 - (C) Annual maintenance
 - (D) Loyalty program
- 67. What will the woman do next?
 - (A) Visit a nearby factory
 - (B) Create a customer survey
 - (C) Finish a design
 - (D) Contact some coworkers



- 68. What does the man say about the appliance?
 - (A) It is energy efficient.
 - (B) It has an automatic timer.
 - (C) It is lightweight.
 - (D) It was inexpensive.
- 69. What concern does the woman have about the appliance?
 - (A) She thinks it will be difficult to use.
 - (B) She does not like the color.
 - (C) It was not approved by a supervisor.
 - (D) It is larger than expected.
- **70.** Look at the graphic. Where does the man plan to put the appliance?
 - (A) At Location #1
 - (B) At Location #2
 - (C) At Location #3
 - (D) At Location #4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What news does the speaker provide about the company?
 - (A) A second location will be opening.
 - (B) A new product has been developed.
 - (C) An important customer has signed a contract.
 - (D) A team will attend a conference.
- 72. According to the speaker, what do the listeners have the opportunity to do?
 - (A) Conduct some research
 - (B) Take a certification course
 - (C) Present at a conference
 - (D) Become a manager
- 73. What does the speaker suggest some listeners do?
 - (A) Visit a Web site
 - (B) Sign an attendance sheet
 - (C) Stay after the meeting
 - (D) E-mail an administrator
- 74. According to the speaker, what type of event will take place next month?
 - (A) A job fair
 - (B) A press conference
 - (C) A graduation ceremony
 - (D) A film festival
- 75. Where does the speaker most likely work?
 - (A) At a hotel
 - (B) At an airport
 - (C) At a restaurant
 - (D) At a taxi company
- **76.** What does the speaker ask the listeners to do?
 - (A) Park in a different garage
 - (B) Work extra hours
 - (C) Order additional supplies
 - (D) Rearrange some furniture

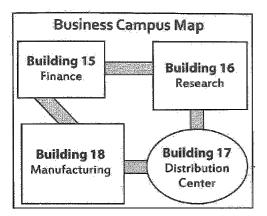
- 77. What is the main topic of the broadcast?
 - (A) A library fund-raiser
 - (B) A sports competition
 - (C) A community gardening program
 - (D) An art festival
- 78. What have the participants received?
 - (A) A complimentary consultation
 - (B) A T-shirt
 - (C) A discounted membership
 - (D) Free supplies
- 79. What will take place at city hall next month?
 - (A) A photo exhibit
 - (B) A concert
 - (C) An awards ceremony
 - (D) A book sale
- 80. What is the speaker calling about?
 - (A) A construction project
 - (B) A rental property
 - (C) A tour bus reservation
 - (D) A house-cleaning service
- 81. What did the speaker send to the listener?
 - (A) A customer review
 - (B) A cost estimate
 - (C) Some photos
 - (D) Some coupons
- 82. What does the speaker imply when she says, "it is very popular"?
 - (A) The listener should respond quickly.
 - (B) The listener must pay more.
 - (C) A product is unavailable.
 - (D) A location will be crowded.

- 83. What is the purpose of the radio program?
 - (A) To provide traditional recipes
 - (B) To describe popular workouts
 - (C) To promote natural health care
 - (D) To report on unusual jobs
- 84. What has Mario Santos recently done?
 - (A) He has started a company.
 - (B) He has taught a course.
 - (C) He has written a book.
 - (D) He has won a competition.
- **85.** What does the speaker say will take place tonight?
 - (A) A press conference
 - (B) A public lecture
 - (C) A food tasting
 - (D) A musical performance
- 86. Where do the listeners most likely work?
 - (A) At a bookshop
 - (B) At an electronics store
 - (C) At a library
 - (D) At a museum
- 87. What project will the listeners be working on today?
 - (A) Scanning materials
 - (B) Restoring artwork
 - (C) Editing manuscripts
 - (D) Reorganizing display cases
- **88.** What does the speaker imply when he says, "you should speak with Ms. Wilson"?
 - (A) He is too busy to provide assistance.
 - (B) He does not know how to use a machine.
 - (C) Ms. Wilson has requested some research results.
 - (D) Ms. Wilson can confirm a work assignment.

- 89. Who most likely are the listeners?
 - (A) Hotel receptionists
 - (B) Computer programmers
 - (C) Real estate agents
 - (D) Maintenance workers
- 90. According to the speaker, how will problems be reported?
 - (A) By making a telephone call
 - (B) By using a mobile app
 - (C) By sending an e-mail
 - (D) By meeting in person
- **91.** What does the speaker say she is waiting for?
 - (A) Feedback from a client
 - (B) Suggestions from a colleague
 - (C) Approval from management
 - (D) Confirmation from a supplier
- 92. Where does the speaker work?
 - (A) At a clothing factory
 - (B) At a computer company
 - (C) At an architecture firm
 - (D) At a travel agency
- **93.** Why does the speaker say, "there's currently a three-month back order"?
 - (A) To recommend hiring additional staff
 - (B) To justify a proposed expansion
 - (C) To apologize for a delayed order
 - (D) To suggest buying a different product
- 94. What will happen after the tour?
 - (A) Lunch will be served.
 - (B) An award will be announced.
 - (C) Product samples will be distributed.
 - (D) A presentation will be given.

Kondo's Café §		
Saturday-Monday	Closed	
Tuesday	10:00 A.M. to 5:00 P.M.	
Wednesday	9:00 a.m. to 5:00 p.m.	
Thursday	9:00 a.m. to 5:00 p.m.	
Friday	8:00 A.M. to 6:00 P.M.	

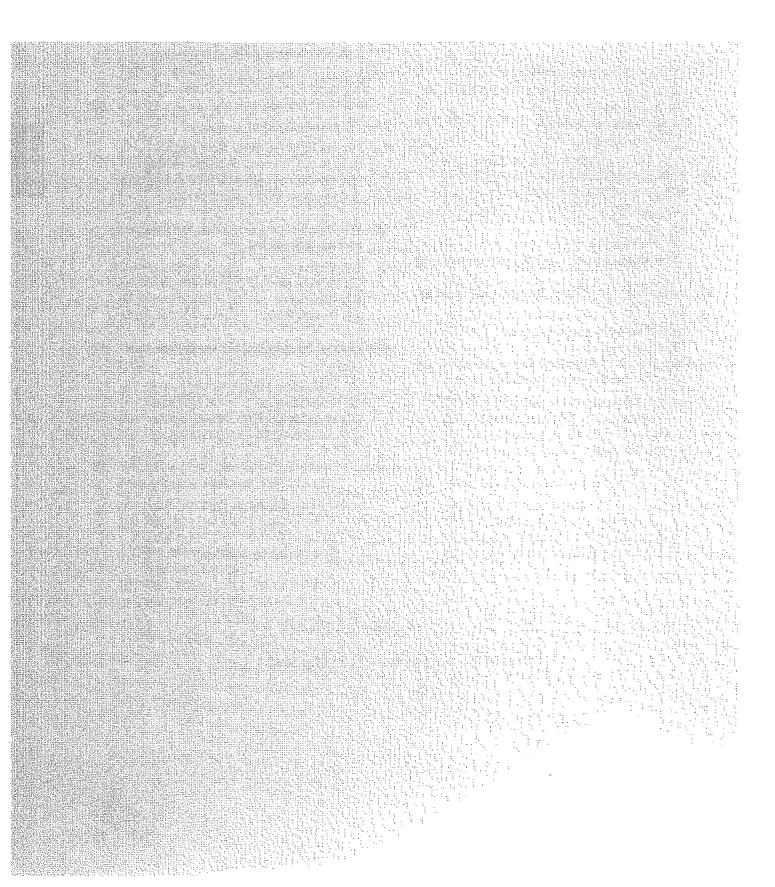
- 95. Who most likely is the speaker?
 - (A) A chef
 - (B) A reporter
 - (C) A musician
 - (D) A city official
- **96.** Look at the graphic. Which day is the appointment scheduled for?
 - (A) Monday
 - (B) Tuesday
 - (C) Wednesday
 - (D) Friday
- 97. What does the speaker say they will need to do?
 - (A) Make a reservation
 - (B) Order extra food
 - (C) Create an advertisement
 - (D) Change a meeting location

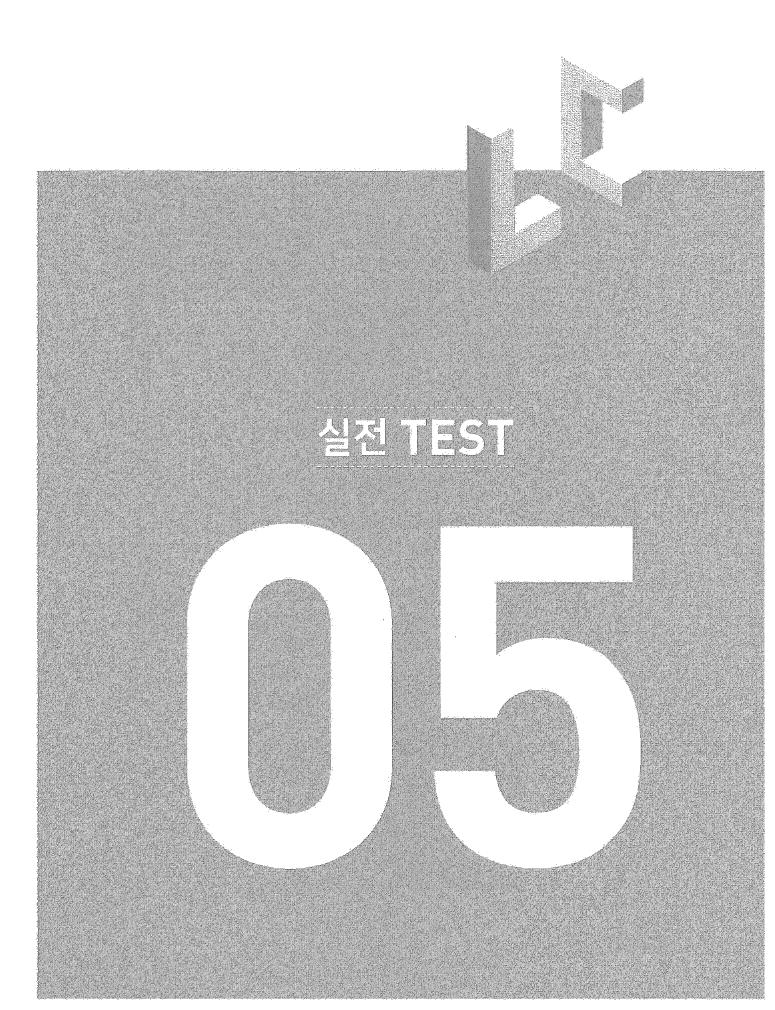


- 98. Why does the man apologize?
 - (A) He forgot to send a package.
 - (B) He did not confirm a visit earlier.
 - (C) He did not complete a report on time.
 - (D) He went to the wrong address.
- **99.** What type of products does the listener's company develop?
 - (A) Clothing
 - (B) Appliances
 - (C) Cosmetics
 - (D) Automobiles
- 100. Look at the graphic. Where will the tour begin?
 - (A) In building 15
 - (B) In building 16
 - (C) In building 17
 - (D) In building 18

This is the end of the Listening test.





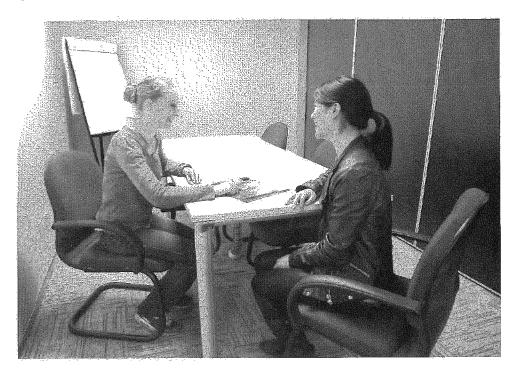


LISTENING TEST

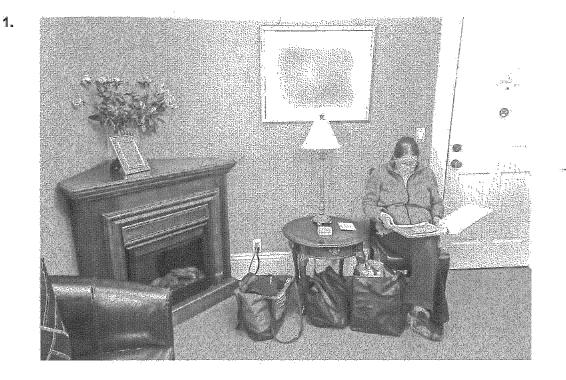
In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

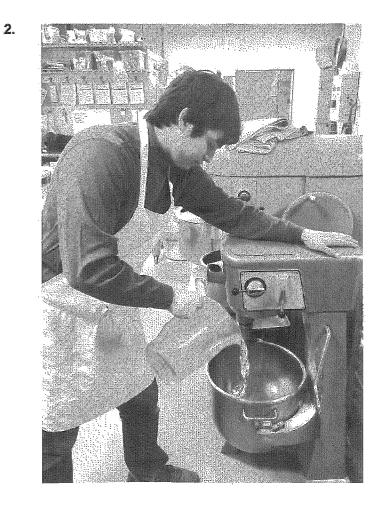


Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



 $\left(\cdot \right)$

TEST 5

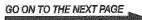






6.





TEST 5

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- 7. Mark your answer on your answer sheet.
- 8. Mark your answer on your answer sheet.
- 9. Mark your answer on your answer sheet.
- 10. Mark your answer on your answer sheet.
- 11. Mark your answer on your answer sheet.
- 12. Mark your answer on your answer sheet.
- 13. Mark your answer on your answer sheet.
- 14. Mark your answer on your answer sheet.
- 15. Mark your answer on your answer sheet.
- 16. Mark your answer on your answer sheet.
- 17. Mark your answer on your answer sheet.
- **18.** Mark your answer on your answer sheet.
- 19. Mark your answer on your answer sheet.

20. Mark your answer on your answer sheet.

- 21. Mark your answer on your answer sheet.
- 22. Mark your answer on your answer sheet.
- 23. Mark your answer on your answer sheet.
- 24. Mark your answer on your answer sheet.
- 25. Mark your answer on your answer sheet.
- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.

ie.

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. Who most likely is the woman?
 - (A) A delivery driver
 - (B) A bank teller
 - (C) A store cashier
 - (D) A graphic designer
- 33. Why does the woman apologize?
 - (A) Her manager is not available.
 - (B) A coupon has expired.
 - (C) A fee has increased.
 - (D) A package is missing.
- 34. What does the woman recommend that the man do?
 - (A) Return the next day
 - (B) Register for a membership program
 - (C) Read some instructions
 - (D) Request technical support
- 35. What does the woman ask about?
 - (A) Making travel arrangements
 - (B) Leading a workshop
 - (C) Ordering promotional materials
 - (D) Practicing a sales presentation
- **36.** What does the man suggest the woman do after the conference?
 - (A) Purchase some equipment
 - (B) Meet with a client
 - (C) Visit a museum
 - (D) Interview some job candidates
- 37. What will the man send to the woman?
 - (A) A reimbursement form
 - (B) A confirmation code
 - (C) A telephone number
 - (D) An e-mail address

- 38. What type of business is being discussed?
 - (A) An art supply store
 - (B) A toy manufacturer
 - (C) An amusement park
 - (D) A travel agency
- 39. What are the women concerned about?
 - (A) Complaints from customers
 - (B) A new competitor
 - (C) Employee safety
 - (D) The cost of equipment
- **40.** What does the man say about Appalachian Incorporated?
 - (A) It often works with their company.
 - (B) It completes projects quickly.
 - (C) It has a good reputation.
 - (D) It is located nearby.
- 41. What does the man ask the woman to do?
 - (A) Write a report
 - (B) Meet with a job candidate
 - (C) Prepare an itinerary
 - (D) Respond to an e-mail
- **42.** Why does the woman say, "Friday is in two days"?
 - (A) To express excitement for an activity
 - (B) To suggest a time to meet
 - (C) To object to a proposed deadline
 - (D) To encourage a colleague
- 43. What will the man do tomorrow?
 - (A) Sign a contract
 - (B) Join a conference call
 - (C) Visit a hospital
 - (D) Organize a training session

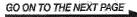
- 44. Where does the conversation take place?
 - (A) At an art gallery opening
 - (B) At an automobile show
 - (C) At a technology exhibition
 - (D) At a cooking demonstration
- 45. What does the woman say about an item?
 - (A) It is sold out.
 - (B) It is still being developed.
 - (C) It is covered by a warranty.
 - (D) It includes an informational video.
- 46. What does the woman suggest the man do?
 - (A) Check a Web site
 - (B) Pick up a brochure
 - (C) Pay with a credit card
 - (D) Provide contact information
- 47. Why is Luisa Reyes visiting the store?
 - (A) To apply for a job.
 - (B) To conduct an interview
 - (C) To purchase a gift
 - (D) To make a delivery
- 48. What will happen at the store next month?
 - (A) Some workshops will be held.
 - (B) Contest winners will be announced.
 - (C) A new manager will be hired.
 - (D) Discounts will be offered.
- 49. What does the man say is unnecessary?
 - (A) A reservation
 - (B) A signature
 - (C) Photo identification
 - (D) Writing experience

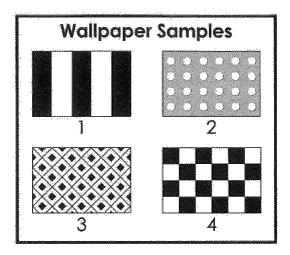
- 50. Why is the woman calling?
 - (A) To explain a hiring policy
 - (B) To discuss travel arrangements
 - (C) To request a confirmation number
 - (D) To provide information about some clients
- 51. What does the man say he wants to do?
 - (A) Visit a friend
 - (B) Find a lower fare
 - (C) Attend a conference
 - (D) Check a handbook
- 52. What will the woman most likely do next?
 - (A) Send some forms
 - (B) Contact a travel agent
 - (C) Arrange a shuttle pickup
 - (D) Get permission from a supervisor
- 53. What industry do the speakers most likely work in?
 - (A) Automobile
 - (B) Marketing
 - (C) Clothing
 - (D) Entertainment
- 54. What does the man say will take place on Tuesday?
 - (A) Job interviews
 - (B) A business convention
 - (C) Maintenance work
 - (D) A training session
- 55. What does the woman ask the man to do?
 - (A) Review a presentation
 - (B) Contact a supplier
 - (C) Send out a reminder
 - (D) Update a document

- 56. Where is the conversation most likely taking place?
 - (A) At a construction site
 - (B) At a home improvement store
 - (C) At a real estate agency
 - (D) At an architecture firm
- 57. What does the woman want to know?
 - (A) When a shipment is arriving
 - (B) Where a trade show will take place
 - (C) How a project is progressing
 - (D) Who will be running a training
- 58. What will the woman do later?
 - (A) Meet with the management team
 - (B) Fill out a survey
 - (C) Install a computer program
 - (D) Approve some blueprints
- **59.** What does the woman mean when she says, "cookies are on sale at the supermarket this week"?
 - (A) She plans to bring cookies to an event.
 - (B) She needs to stay within a budget.
 - (C) The man should go to the supermarket.
 - (D) The man should revise a store advertisement.
- 60. Who did the company recently hire?
 - (A) A graphic designer
 - (B) A cafeteria chef
 - (C) A department manager
 - (D) A financial advisor
- **61.** What does the man remind the woman about?
 - (A) A sporting event
 - (B) A project deadline
 - (C) A reimbursement process
 - (D) A trade conference

Monday	Presentation at 3:00 PM.
Tuesday	Conference call at 10:00 A.M.
Wednesday	Meeting with client at 2:00 P.M.
Thursday	Business lunch at 1:00 pm.
Friday	Workshop (all day)

- 62. Why is the man calling the woman?
 - (A) To fix a scheduling error
 - (B) To register for a workshop
 - (C) To confirm a lunch reservation
 - (D) To arrange a consultation
- 63. Look at the graphic. On which day will the speakers meet?
 - (A) Tuesday
 - (B) Wednesday
 - (C) Thursday
 - (D) Friday
- 64. What does the woman ask the man to do?
 - (A) Arrive early to an appointment
 - (B) Arrange transportation
 - (C) Pay a fee in advance
 - (D) Send some documents





- 65. Why is the man concerned?
 - (A) He misplaced some design samples.
 - (B) An office lobby looks outdated.
 - (C) An installation team may be late.
 - (D) Some materials are too expensive.
- 66. Look at the graphic. Which sample does the man prefer?
 - (A) Sample #1
 - (B) Sample #2
 - (C) Sample #3
 - (D) Sample #4
- 67. What does the woman suggest doing?
 - (A) Taking some measurements
 - (B) Ordering from a different supplier
 - (C) Speaking with an interior decorator
 - (D) Getting approval from a manager

	<i>Order Ticket</i> Table Number: <u>17</u>	
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- 68. What job is the woman training for?
 - (A) Chef
 - (B) Server
 - (C) Manager
 - (D) Hostess
- 69. What did the woman do yesterday to prepare for her job?
 - (A) She bought a uniform.
 - (B) She sampled some food items.
 - (C) She reviewed a menu.
 - (D) She visited a local market.
- 70. Look at the graphic. Where will the speakers go next?
 - (A) To the downstairs dining room
 - (B) To the patio
 - (C) To the upstairs dining room
 - (D) To the kitchen

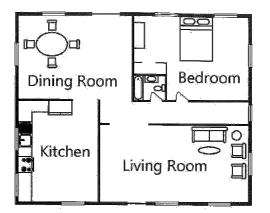
Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What does the speaker say she did last Friday?
 - (A) She stayed late at the office.
 - (B) She installed some new software.
 - (C) She attended an investor meeting.
 - (D) She presented at an environmental conference.
- 72. What does the speaker request that the listeners do?
 - (A) Keep their work spaces clean
 - (B) Turn off their lamps
 - (C) Read a list of suggestions
 - (D) Participate in a video conference
- 73. Why does the speaker congratulate the listeners?
 - (A) For meeting sales goals
 - (B) For a product launch
 - (C) For completing a difficult project
 - (D) For a successful recycling program
- 74. Who is Min-Jee Park?
 - (A) A producer
 - (B) An actress
 - (C) An author
 - (D) A politician
- 75. What will Min-Jee Park discuss today?
 - (A) Her best marketing tips
 - (B) Her new mobile application
 - (C) Her recent book tour
 - (D) Her work on a documentary
- 76. What does the speaker mean when he says, "the venue is small"?
 - (A) The listeners should look up directions.
 - (B) The listeners should register soon.
 - (C) Some furniture needs to be moved.
 - (D) A vendor cannot provide a service.

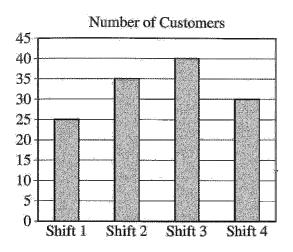
- 77. What is the purpose of the meeting?
 - (A) To revise a staff manual
 - (B) To train customer service employees.
 - (C) To review some résumés
 - (D) To present a product to clients
- 78. What have the listeners received?
 - (A) A list of typical questions
 - (B) A review of potential vendors
 - (C) An advertising brochure
 - (D) An updated meeting agenda
- 79. What is the final step in a process?
 - (A) Charging a credit card
 - (B) Signing a contract
 - (C) Conducting a survey
 - (D) Filing a document
- 80. Who most likely is the speaker?
 - (A) A government official
 - (B) A news reporter
 - (C) An airline pilot
 - (D) A construction supervisor
- **81.** According to the speaker, why is the airport expansion necessary?
 - (A) Because a new airline will operate from the airport
 - (B) Because a nearby airport will be closing
 - (C) Because most of the airport buildings are old
 - (D) Because more people are using the airport
- 82. Why does the speaker say, "we need the jobs"?
 - (A) To refuse a request
 - (B) To admit a mistake
 - (C) To express agreement
 - (D) To ask for help

- 83. What is the topic of the seminar?
 - (A) How to name your company
 - (B) How to find office space
 - (C) How to attract investors
 - (D) How to decide on an insurance policy
- 84. What advice does the speaker give to the listeners?
 - (A) To keep a presentation short
 - (B) To create a personal Web site
 - (C) To hire a marketing consultant
 - (D) To read contracts carefully
- 85. What will the speaker most likely do next?
 - (A) Divide the listeners in groups
 - (B) Relate a personal story
 - (C) Create a business plan
 - (D) Collect some registration forms
- 86. What type of event is being advertised?
 - (A) A film festival
 - (B) A job fair
 - (C) A city tour
 - (D) A product launch
- 87. What does the speaker say the company has received?
 - (A) Some funds
 - (B) An international award
 - (C) Positive reviews from clients
 - (D) An invitation to be featured on television
- 88. How can the listeners receive a discount?
 - (A) By registering early
 - (B) By referring another business
 - (C) By completing a questionnaire
 - (D) By signing up for a newsletter

- 89. What event will the listeners attend next week?
 - (A) A facility tour
 - (B) A museum exhibit
 - (C) A product launch
 - (D) A professional conference
- **90.** Why does the speaker say, "it's in a busy part of the city"?
 - (A) To encourage the listeners to take the train
 - (B) To remind the listeners to bring a map
 - (C) To recommend a location for a business
 - (D) To decline an invitation to dinner
- 91. What change does the speaker mention?
 - (A) A budget has been approved.
 - (B) A project will be delayed.
 - (C) A team leader has been replaced.
 - (D) A workspace will be reassigned.
- 92. What news does the speaker announce?
 - (A) A business has won an award.
 - (B) A business will offer a new service.
 - (C) A business has replaced a CEO.
 - (D) A business will be moving its headquarters.
- **93.** What advantage does Ruzio have over a competitor?
 - (A) It will charge customers less.
 - (B) It will sell higher-quality products.
 - (C) It will offer a money-back guarantee.
 - (D) It is a better-known brand.
- 94. What will Dolores Garcia discuss?
 - (A) Her previous work experience
 - (B) Customer loyalty programs
 - (C) Ruzio's plan to hire more employees
 - (D) Ruzio's use of new technology



- 95. Who most likely is the speaker?
 - (A) An architect
 - (B) A real estate agent
 - (C) An interior designer
 - (D) A building contractor
- 96. Look at the graphic. What room are the listeners standing in?
 - (A) Bedroom
 - (B) Living Room
 - (C) Kitchen
 - (D) Dining Room
- 97. What does the speaker give to the listeners?
 - (A) An invoice
 - (B) A timeline
 - (C) A rental contract
 - (D) An informational packet



- 98. Who most likely is the speaker?
 - (A) A delivery driver
 - (B) A security guard
 - (C) A department manager
 - (D) A safety inspector
- **99.** Look at the graphic. Which shift should the listeners sign up for?
 - (A) Shift 1
 - (B) Shift 2
 - (C) Shift 3
 - (D) Shift 4
- **100.** What can the listeners receive for finishing a task quickly?
 - (A) A travel mug
 - (B) A gift card
 - (C) A store T-shirt
 - (D) A free lunch

This is the end of the Listening test.



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