

1Q21 Financial highlights

ROTCE¹
29%

CET1 capital ratios²
Std. 13.1%; Adv. 13.7%

Net payout LTM³
37%

- 1Q21 net income of \$14.3B and EPS of \$4.50
 - Excluding significant items⁴, net income of \$10.6B, EPS of \$3.31 and ROTCE of 21%
 - Managed revenue of \$33.1B^{5,6}
 - Expense of \$18.7B⁶ and managed overhead ratio of 57%⁵
- Balance sheet
 - Loans^{7,8}: average loans of \$1.0T up 1% YoY and 2% QoQ
 - Deposits: average deposits of \$2.2T up 36% YoY and 5% QoQ
 - Basel III CET1 capital of \$206B²
 - Standardized CET1 capital ratio of 13.1%²; Advanced CET1 capital ratio of 13.7%²
- Capital returned to shareholders
 - Common dividend of \$2.8B or \$0.90 per share
 - \$4.3B of common stock net repurchases in 1Q21⁹

JPMORGAN CHASE (JPM)

Net revenue on a reported basis was \$32.3 billion, \$29.3 billion, and \$28.3 billion for the first quarter of 2021, fourth quarter of 2020, and first quarter of 2020, respectively.¹¹

Results for JPM (\$ millions, except per share data)				4Q20		1Q20	
	1Q21	4Q20	1Q20	\$ O/(U)	O/(U) %	\$ O/(U)	O/(U) %
Net revenue - managed	\$ 33,119	\$ 30,161	\$ 29,010	\$ 2,958	10 %	\$ 4,109	14 %
Noninterest expense	18,725	16,048	16,791	2,677	17	1,934	12
Provision for credit losses	(4,156)	(1,889)	8,285	(2,267)	(120)	(12,441)	NM
Net income	\$ 14,300	\$ 12,136	\$ 2,865	\$ 2,164	18 %	\$ 11,435	399 %
Earnings per share - diluted	\$ 4.50	\$ 3.79	\$ 0.78	\$ 0.71	19 %	\$ 3.72	477 %
Return on common equity	23 %	19 %	4 %				
Return on tangible common equity	29	24	5				

Most of the credit losses release come from consumer banking

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CORPORATE & INVESTMENT BANK (CIB)

Results for CIB (\$ millions)				4Q20		1Q20	
	1Q21	4Q20	1Q20	\$ O/(U)	O/(U) %	\$ O/(U)	O/(U) %
Net revenue	\$ 14,605	\$ 11,352	\$ 10,003	\$ 3,253	29 %	\$ 4,602	46 %
Banking	4,508	4,117	2,650	391	9	1,858	70
Markets & Securities Services	10,097	7,235	7,353	2,862	40	2,744	37
Noninterest expense	7,104	4,939	5,955	2,165	44	1,149	19
Provision for credit losses	(331)	(581)	1,401	250	43	(1,732)	NM
Net income	\$ 5,740	\$ 5,349	\$ 1,985	\$ 391	7 %	\$ 3,755	189 %

COMMERCIAL BANKING (CB)

Results for CB (\$ millions)				4Q20		1Q20	
	1Q21	4Q20	1Q20	\$ O/(U)	O/(U) %	\$ O/(U)	O/(U) %
Net revenue	\$ 2,393	\$ 2,463	\$ 2,165	\$ (70)	(3)%	\$ 228	11 %
Noninterest expense	969	950	986	19	2	(17)	(2)
Provision for credit losses	(118)	(1,181)	1,010	1,063	90	(1,128)	NM
Net income	\$ 1,168	\$ 2,034	\$ 139	\$ (866)	(43)%	\$ 1,029	NM

ASSET & WEALTH MANAGEMENT (AWM)

Results for AWM (\$ millions)				4Q20		1Q20	
	1Q21	4Q20	1Q20	\$ O/(U)	O/(U) %	\$ O/(U)	O/(U) %
Net revenue	\$ 4,077	\$ 3,867	\$ 3,389	\$ 210	5 %	\$ 688	20 %
Noninterest expense	2,574	2,756	2,435	(182)	(7)	139	6
Provision for credit losses	(121)	(2)	94	(119)	NM	(215)	NM
Net income	\$ 1,244	\$ 786	\$ 669	\$ 458	58 %	\$ 575	86 %

				\$ O/(U)			
				1Q21	4Q20	1Q20	
Net interest income				\$13.0	(\$0.4)	(\$1.6)	
Noninterest revenue ²				20.1	3.3	5.7	
Managed revenue ^{1,2}	\$B	1Q21	4Q20	1Q20	33.1	3.0	4.1
Expense ²	Net charge-offs	\$1.1	\$1.1	\$1.5	18.7	2.7	1.9
	Reserve build/(release)	(5.2)	(2.9)	6.8			
Credit costs	Credit costs	(\$4.2)	(\$1.9)	\$8.3	(4.2)	(2.3)	(12.4)
Net income				\$14.3	\$2.2	\$11.4	
Net income applicable to common stockholders	1Q21 Tax rate Effective rate: 19.2% ⁶ Managed rate: 22.9% ^{1,7}			\$13.9	\$2.2	\$11.4	
EPS – diluted				\$4.50	\$0.71	\$3.72	
ROE ³	1Q21	ROE	O/H ratio	23%	19%	4%	
ROTCE ^{3,4}	CCB	54%	58%	29	24	5	
	CIB	27%	49%				
	CB	19%	40%				
Overhead ratio – managed ^{1,3}	AWM	35%	63%	57	53	58	
<i>Memo: Adjusted expense⁵</i>				\$18.7	\$2.9	\$2.1	
<i>Memo: Adjusted overhead ratio^{1,3,5}</i>				56%	52%	57%	

1Q21 Reserves

Allowance for credit losses (\$B)					
	1/1/2020	3/31/2020	12/31/2020	1Q21 Build/(release)	3/31/2021
Consumer					
Card	\$11.2	\$15.0	\$17.8	(\$3.5)	\$14.3
Home Lending	2.0	2.3	2.0	(0.6)	1.4
Other Consumer ¹	1.0	1.3	1.8	(0.4)	1.5
Total Consumer	14.2	18.6	21.6	(4.5)	17.1
Wholesale ¹	4.4	6.8	9.1	(0.7)	8.4
Securities	0.0	0.0	0.1	0.0	0.1
Firmwide	\$18.6	\$25.4	\$30.8	(\$5.2)	\$25.6

Fortress balance sheet

\$B, except per share data				Capital actions
	1Q21	4Q20	1Q20	
<u>Risk-based capital metrics¹</u>				<ul style="list-style-type: none"> ■ 2Q21 net buyback capacity of \$7.4B⁶, after paying common dividend of \$0.90 per share ■ Issued \$1.5B of preferred stock in 1Q21
CET1 capital	\$206	\$205	\$184	
CET1 capital ratio – Standardized	13.1%	13.1%	11.5%	
CET1 capital ratio – Advanced	13.7	13.8	12.3	
<u>Leverage-based capital metrics²</u>				
Firm SLR	6.7%	6.9%	6.0%	
<small>1Q21 Firm SLR excl. temporary relief²: 5.5%</small>				
<u>Liquidity metrics³</u>				
Firm LCR	110%	110%	114%	
Bank LCR	166	160	117	
Total excess HQLA	\$505	\$465	\$153	
HQLA and unencumbered marketable securities	1,538	1,437	980	
<u>Balance sheet metrics</u>				
Total assets (EOP) ⁴	\$3,689	\$3,385	\$3,139	
Deposits (average)	2,225	2,112	1,636	
Tangible book value per share ⁵	66.56	66.11	60.71	

Asset & Wealth Management¹

\$mm	\$ O/(U)		
	1Q21	4Q20	1Q20
Revenue	\$4,077	\$210	\$688
Asset Management	2,185	(25)	445
Global Private Bank ²	1,892	235	243
Expense	2,574	(182)	139
Credit costs	(121)	(119)	(215)
Net income	\$1,244	\$458	\$575

Key drivers/statistics (\$B) ³			
Equity	\$14.0	\$10.5	\$10.5
ROE	35%	29%	25%
Pretax margin	40	29	25
Assets under management ("AUM")	\$2,833	\$2,716	\$2,210
Client assets	3,828	3,652	2,891
Average loans	188.7	176.8	159.5
Average deposits	206.6	180.3	144.6

Financial performance

- Net income of \$1.2B, up 86% YoY
- Revenue of \$4.1B, up 20% YoY
 - Higher management fees, higher deposit and loan balances, as well as net valuation gains, were partially offset by deposit margin compression
- Expense of \$2.6B, up 6% YoY, predominantly driven by higher volume- and revenue-related expense, partially offset by lower structural expense
- Credit costs: net benefit of \$121mm due to reserve releases
- AUM of \$2.8T and client assets of \$3.8T, were up 28% and 32% respectively, driven by higher market levels as well as inflows into both long-term and liquidity products
 - Net inflows of \$48B into long-term products and \$44B into liquidity products in the quarter
- Average loans of \$189B, up 18% YoY
- Average deposits of \$207B, up 43% YoY

Commercial Banking¹

\$mm	\$ O/(U)		
	1Q21	4Q20	1Q20
Revenue	\$2,393	(\$70)	\$228
Middle Market Banking	916	(31)	(27)
Corporate Client Banking	851	(5)	178
Commerical Real Estate Banking	604	(26)	63
Other	22	(8)	14
Expense	969	19	(17)
Credit costs	(118)	1,063	(1,128)
Net income	\$1,168	(\$866)	\$1,029

Key drivers/statistics (\$B) ²			
Equity	\$24.0	\$22.0	\$22.0
ROE	19%	36%	2%
Overhead ratio	40	39	46
Gross IB revenue (\$mm)	\$1,129	\$971	\$686
Average loans ³	206.7	212.2	211.8
Average client deposits	291.0	276.7	188.8
Allowance for loan losses	3.1	3.3	2.7
Nonaccrual loans	1.1	1.4	0.8
Net charge-off/(recovery) rate ⁴	0.06%	0.31%	0.19%
ALL/loans ⁵	1.52	1.60	1.15

Financial performance

- Net income of \$1.2B vs. \$139mm in 1Q20
- Revenue of \$2.4B, up 11% YoY
 - Noninterest revenue of \$917mm, up 51% YoY, predominantly driven by higher investment banking revenue, impact of prior year markdowns in the bridge book⁵, and deposit-related fees
 - Net interest income of \$1.5B, down 5% YoY, driven by deposit margin compression, predominantly offset by higher deposit balances and lending revenue
 - Record gross IB revenue of \$1.1B, up 65% YoY
- Expense of \$969mm, down 2% YoY, driven by lower structural expense
- Credit costs: net benefit of \$118mm
 - Net charge-offs were \$29mm
- Average loans of \$207B, down 2% YoY
 - C&I⁶ down 4% YoY and down 4% QoQ
 - CRE⁶ down 1% YoY and down 1% QoQ
- Average deposits of \$291B, up 54% YoY as client balances remain elevated

Corporate & Investment Bank¹

\$mm	\$ O/(U)		
	1Q21	4Q20	1Q20
Revenue	\$14,605	\$3,253	\$4,602
Investment Banking revenue	2,851	354	1,965
Wholesale Payments	1,392	(35)	(22)
Lending	265	72	(85)
Total Banking	4,508	391	1,858
Fixed Income Markets	5,761	1,811	768
Equity Markets	3,289	1,300	1,052
Securities Services	1,050	(3)	(24)
Credit Adjustments & Other	(3)	(246)	948
Total Markets & Securities Services	10,097	2,862	2,744
Expense	7,104	2,165	1,149
Credit costs	(331)	250	(1,732)
Net income	\$5,740	\$391	\$3,755

Key drivers/statistics (\$B)²

Equity	\$83.0	\$80.0	\$80.0
ROE	27%	26%	9%
Overhead ratio	49	44	60
Comp/revenue	30	17	30
IB fees (\$mm)	\$2,988	\$2,558	\$1,907
Average loans ³	182.5	165.0	164.0
Average client deposits ⁴	705.8	683.8	514.5
Merchant processing volume (\$B) ⁵	425.7	444.5	374.8
Assets under custody (\$T)	31.3	31.0	24.4
ALL/EOP loans ex-conduits and trade ⁶	2.06%	2.54%	1.11%
Net charge-off/(recovery) rate ⁶	(0.02)	0.27	0.17
Average VaR (\$mm) ⁷	\$99	\$91	\$58

Financial performance

- Net income of \$5.7B, up 189% YoY; revenue of \$14.6B, up 46%
- Banking revenue
 - IB revenue of \$2.9B, up 222% YoY
 - IB fees, up 57%, reflecting higher fees across products
 - YoY comparison benefited from an \$820mm bridge book⁸ markdown in 1Q20
 - Wholesale Payments revenue of \$1.4B, down 2% YoY
 - Lending revenue was \$265mm, down 24% YoY, predominantly driven by mark-to-market gains on hedges of accrual loans in the prior year
- Markets & Securities Services revenue
 - Markets revenue of \$9.1B, up 25% YoY
 - Fixed Income Markets revenue of \$5.8B, up 15% YoY, predominantly driven by Securitized Products and Credit, largely offset by Rates and Currencies & Emerging Markets
 - Equity Markets revenue of \$3.3B, up 47% YoY, driven by strong performance across products
 - Securities Services revenue of \$1.1B, down 2% YoY
- Expense of \$7.1B, up 19% YoY, predominantly driven by higher revenue-related compensation partially offset by lower legal expense
- Credit costs: net benefit of \$331mm, driven by reserve releases

Consumer & Community Banking¹

\$mm	\$ O/(U)		
	1Q21	4Q20	1Q20
Revenue ²	\$12,517	(\$211)	(\$770)
Consumer & Business Banking	5,635	(109)	(631)
Home Lending	1,458	2	297
Card & Auto ²	5,424	(104)	(436)
Expense ²	7,202	160	(67)
Credit costs	(3,602)	(3,519)	(9,374)
Net charge-offs (NCOs)	1,023	206	(290)
Change in allowance	(4,625)	(3,725)	(9,084)
Net income	\$6,728	\$2,403	\$6,531

Key drivers/statistics (\$B)³

Equity	\$50.0	\$52.0	\$52.0
ROE	54%	32%	1%
Overhead ratio	58	55	55
Average loans ⁴	\$434.0	\$440.8	\$464.5
Average deposits	979.7	928.5	739.7
Active mobile customers (mm)	41.9	40.9	38.3
Debit & credit card sales volume ⁵	\$290.3	\$299.4	\$266.0

- Average loans down 7% YoY
- Average deposits up 32% YoY
- Active mobile customers up 9% YoY
- Client investment assets up 44% YoY
- Debit & credit card sales volume up 9% YoY

Financial performance

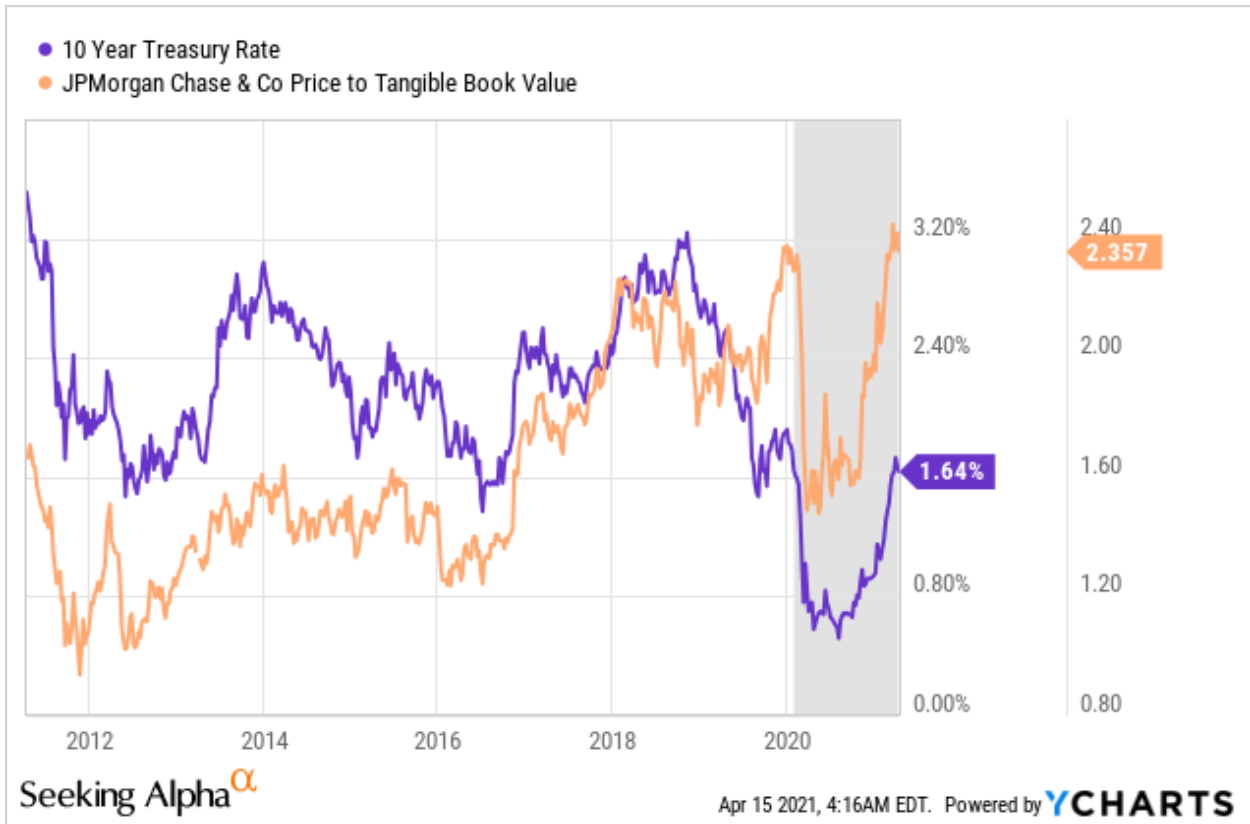
- Net income of \$6.7B vs. \$197mm in 1Q20
- Revenue of \$12.5B, down 6% YoY
- Expense of \$7.2B, down 1% YoY
- Credit costs: net benefit of \$3.6B
 - Card: \$3.5B reserve release vs. \$3.8B build in 1Q20
 - HL: \$625mm reserve release vs. \$300mm build in 1Q20
 - CBB: \$350mm reserve release vs. \$159mm build in 1Q20
 - Auto: \$150mm reserve release vs. \$250mm build in 1Q20

Key drivers/statistics (\$B) – detail by business

	1Q21	4Q20	1Q20
Consumer & Business Banking			
Business Banking average loans ⁶	\$43.5	\$43.7	\$24.7
Business Banking loan originations ⁷	10.0	0.7	1.5
Client investment assets (EOP) ⁸	637.0	590.2	442.6
Deposit margin	1.29%	1.41%	2.05%
Home Lending			
Average loans ⁴	\$182.2	\$185.7	\$211.3
Loan originations ⁹	39.3	32.5	28.1
Third-party mortgage loans serviced (EOP)	443.2	447.3	505.0
Net charge-off/(recovery) rate	(0.12)%	(0.11)%	(0.25)%
Card & Auto			
Card average loans	\$134.9	\$141.2	\$162.7
Auto average loans and leased assets	87.3	85.2	84.0
Auto loan and lease originations	11.2	11.0	8.3
Card net charge-off rate	2.97%	2.17%	3.25%
Credit Card net revenue rate ²	11.53	11.22	10.54
Credit Card sales volume ⁵	\$183.7	\$197.0	\$179.1

JenniferPiepszak

So first of all, I would say that deposits are going to be driven by the Fed's balance sheet. And to some extent, obviously, by bank lending, but given the demand picture there, you can think of it in the near term as all being driven by Fed balance sheet expansion. And so we obviously continue to expect significant deposit growth, which is why we've been talking about this so much. And then just in terms of how we deploy it, you will have seen that our cash balances are up quarter-over-quarter. And there, it's just important to remember that for sure we are being patient in the investment securities portfolio that is true. I'll also mention that we are -- because of the steepening of the yield curve, we are less short, and banks will drift long in a sell off. And so that has been part of the dynamic as well, but they are short term cash deployment also. And so what we saw there was when repo markets fall below IOER, we're going to hold that short term cash deployment in IOER relative to the repo market. So you'll see that dynamic on our balance sheet, as well.



- JPMorgan Chase & Co Price to Tangible Book Value
- Wells Fargo & Co Price to Tangible Book Value
- Bank of America Corp Price to Tangible Book Value
- Goldman Sachs Group Inc Price to Tangible Book Value
- Morgan Stanley Price to Tangible Book Value
- Citigroup Inc Price to Tangible Book Value

