

# LIST OF 40 TRACKER

## TIPS

- Reach out to 10 /wk for every 1,000QV/ mo you want to sell.
- Referrals are key for keeping a fresh list of people. Use the order of offer & expect to reach out to 10 to find one new person to refer you to friends
- Reminders & wraps ups are key!

### REFERAL LINKS / EVENTS

- 1.
- 2.
- 3.
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### MONTHLY MEET SOCIAL RETAIL



	NEW NAME	1. REACH OUT	2. FOLLOW UP (48 hours later)	3. WRAP UP (Day 7)	NOTES
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**Touch 1: Personal Reach Out :** Send a personal message w/ a product recommendation + an offer to shop, refer, enroll .

**Touch 2: Follow Up:** 48 hours later, send a voice text or video message, reminder and reiterate

**Touch 3: Reconnect:** 7 days later send a quick text to close a sale, share a link, enroll or wrap up.