

## Hacking Time + Productivity: Unit Nine - Mindset Mantras

## PLEASE LISTEN TO THE AUDIO!

1. MINDSET MINES

Use these when you get stuck!

- a. Mantras to use when the most common pitfalls hit:
  - i. PERFECTION: While I sit here and obsess, someone who isn't obsessing is doing it imperfectly, and making money
  - ii. NOT GOOD ENOUGH: All I need to do is know just a little bit more than the person I am helping
  - iii. RISK: Success favors the bold and speedy. All the wealthy accomplished people in the world take risks and do it quickly and when opportunity strikes.
  - iv. HARD MOMENTS: I can face this head on TODAY while it's a small little seedling. Or, I can procrastinate and try to face it once it's grown into a full blown tree and I need a bulldozer to get it down.
  - v. SQUIRREL SYNDROME: I am most likely procrastinating because I'm more comfortable with the dream than I am of action, and I'm just afraid of failing.
  - vi. FEAR OF FAILURE: Failure will actually TEACH me how to be successful faster. So the faster I fail, the faster I will succeed.