

## List of Acronyms

1. **501(c)(3)** - A section of the U.S. Internal Revenue Code that provides tax exemption for nonprofit organizations
2. **AICPA** - American Institute of Certified Public Accountants
3. **ACNC** - Australian Charities and Not-for-profits Commission
4. **AFP** - Association of Fundraising Professionals
5. **BOD** - Board of Directors
6. **BSC** - Balanced Scorecard
7. **CBO** - Community-Based Organization
8. **CAF** - Charities Aid Foundation
9. **CAPEX** - Capital Expenditure
10. **CRA** - Canada Revenue Agency
11. **CRM** - Customer Relationship Management
12. **CSR** - Corporate Social Responsibility
13. **D&O Insurance** - Directors and Officers Insurance
14. **DMAIC** - Define, Measure, Analyze, Improve, Control (six sigma process)
15. **D&O Insurance** - Directors and Officers Insurance
16. **EDI** - Equity, Diversity, and Inclusion
17. **EHR** - Electronic Health Record
18. **EIN** - Employer Identification Number (USA)
19. **EIS** - Enterprise Investment Scheme (UK)
20. **EVA** - Economic Value Added
21. **ESG** - Environmental, Social, and Governance
22. **FASB** - Financial Accounting Standards Board (USA)
23. **FCRA** - Foreign Contribution Regulation Act (India)
24. **FOIA** - Freedom of Information Act (USA)
25. **FTE** - Full-Time Equivalent
26. **GAAP** - Generally Accepted Accounting Principles
27. **GDPR** - General Data Protection Regulation (UK/EU)
28. **GRC** - Governance, Risk, and Compliance
29. **GSA** - General Services Administration (USA)
30. **HIPAA** - Health Insurance Portability and Accountability Act (USA)
31. **HMRC** - Her Majesty's Revenue and Customs (UK)
32. **IDEA** - Individuals with Disabilities Education Act (USA)
33. **IFRS** - International Financial Reporting Standards

34. **INGO** - International Non-Governmental Organization
35. **IO** - International Organization
36. **IRS** - Internal Revenue Service (USA)
37. **IRS Form 990** - Return of Organization Exempt from Income Tax (USA)
38. **ISO** - International Organization for Standardization
39. **KPIs** - Key Performance Indicators
40. **LOI** - Letter of Intent
41. **MOU** - Memorandum of Understanding
42. **NDA** - Non-Disclosure Agreement
43. **NED** - Non-Executive Director
44. **NGO** - Non-Governmental Organization
45. **NFP** - Not-For-Profit
46. **NPO** - Nonprofit Organization
47. **NTEE** - National Taxonomy of Exempt Entities (USA)
48. **OECD** - Organisation for Economic Co-operation and Development
49. **OPEX** - Operational Expenditure
50. **PDCA** - Plan, Do, Check, Act (quality control method)
51. **PESTLE** - Political, Economic, Social, Technological, Legal, Environmental analysis
52. **PBI** - Public Benefit Index
53. **PPP** - Public-Private Partnership
54. **PTO** - Paid Time Off
55. **P&L** - Profit and Loss
56. **RFI** - Request for Information
57. **RFP** - Request for Proposal
58. **ROA** - Return on Assets
59. **ROE** - Return on Equity
60. **ROI** - Return on Investment
61. **SAM** - System for Award Management (USA)
62. **SBIR** - Small Business Innovation Research (USA)
63. **SDGs** - Sustainable Development Goals
64. **SIC** - Standard Industrial Classification
65. **SLA** - Service Level Agreement
66. **SME** - Subject Matter Expert
67. **SOX** - Sarbanes-Oxley Act (USA)
68. **SROI** - Social Return on Investment
69. **SWOT** - Strengths, Weaknesses, Opportunities, Threats analysis
70. **TBL** - Triple Bottom Line (People, Planet, Profit)
71. **TED** - Technology, Entertainment, Design (conference)

- 72. **UK Charity Commission** - Regulator of charities in England and Wales
- 73. **UN** - United Nations
- 74. **VAT** - Value Added Tax
- 75. **WASH** - Water, Sanitation, and Hygiene
- 76. **WFP** - World Food Programme