**How I approach stores for wholesale**

*Hello, my name is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and I am a local candle maker. I was curious if you guys have ever sold candles or would be interested in selling candles?*

*I have samples here if you would like to see what I do.*

I will usually bring a box of twelve different candles in all types of scents that way at least one will be a scent they love. If they happen to find one they like I ask them to keep it and burn it to test. If they like the candle then please call me and we can discuss wholesale for their store.