**NEXT LEVEL LEADERSHIP**

**DEBORAH HIGHTOWER**

**REFERENCES AND SOURCES**

**Model partnership leadership.**

Machiavellian: Article: The Detrimental Effect of Machiavellian Leadership on Employees’

Emotional Exhaustion: Organizational Cynicism as a Mediator

Europe’s Journal of Psychology <https://ejop.psychopen.eu/article/view/988/html>

How Machiavelli are you? An online test.

Christie, R. & Geis, F. (1970). *Studies in Machiavellianism.* NY: Academic Press

<https://openpsychometrics.org/tests/MACH-IV/>

Book: The Art of Power by Thich Nhat Hanh

**Disrupt only when doing so moves the needle toward change for better.**

Eleanor Roosevelt

<https://fdrlibrary.tumblr.com/post/78751510597/eleanor-roosevelts-first-press-conference-march>

*25 Questions to Ask When Searching for Your Purpose* by Deborah Hightower

<https://www.deborahhightower.com/product/25-questions-to-ask-when-searching-for-your-purpose/>

**Use a variety of tools to produce the desired reality.**

*Good Leaders Do Not Need a Hammer* by Deborah Hightower

Published by Forbes:

<https://www.forbes.com/sites/forbescoachescouncil/2017/08/18/good-leaders-do-not-need-a-hammer/#6b8775a57fa0>

**Give and receive constructive feedback with a position disposition.**

On my blog at www.deborahhightower.com

<https://www.deborahhightower.com/top5keystoconstructivefeedback/>

**Embrace diversity in its complete definition.**

Inclusion and the Benefits of Diversity in the Workplace

<http://www.talentintelligence.com/blog/bid/377611/Inclusion-and-the-Benefits-of-Diversity-in-the-Workplace>

Global Diversity and Inclusion; Perceptions, Practices and Attitudes

<https://www.shrm.org/hr-today/trends-and-forecasting/research-and-surveys/Documents/09-Diversity_and_Inclusion_Report.pdf>

<https://www.shrm.org/resourcesandtools/hr-topics/pages/diversity-and-inclusion.aspx>

**Believe effectiveness trumps activity.**

Never Mistake Activity for Achievement.

<https://www.thewoodeneffect.com/activity-achievement/>

PRIORITY 1:

PRIORITY 2:

PRIORITY 3:

Continuum:

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**A A A A A A**

**What is your Point A?**

**What is your immediate Point B?**

**Knows the foundation from which their moral compass is governed.**

Finding Your Moral Compass

<https://www.huffpost.com/entry/finding-your-moral-compass_n_1009290>

[www.deborahhightower.com](http://www.deborahhightower.com)

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