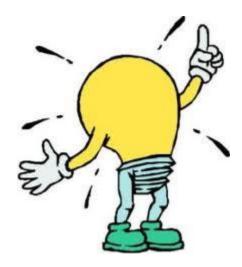


## **Are You Looking for Answers?**



Congratulations on taking your first step to develop the skills needed to manage and lead others in the 21<sup>st</sup> Century. I recommend that you complete the weekly lessons sequentially, weeks 1 thru 4, as I listed them in this workbook.

You will find all the answers to the questions, case studies and end-of-weekly quizzes in the Appendix.

Once you've answered all the questions and completed the exercises and the quizzes in your weekly lesson, contact me to arrange your one-on-one live coaching session.

Your success is important to me. If you have any questions or concerns, please don't hesitate to contact me directly – at brian@briansmithpld.com

I'm looking forward to working with you – Have fun, Brian Smith