# PR & THE BIFIER BIFIER COMPRISON



### **SMART** media goals



My media goal is	
Make it specific	What outcome would you like from your media coverage?
Make it measurable	
Make it achievable	What stories/themes keep coming back to you?
Make it relevant	Notes:
Make it time-bound	

#### Get to know your audience



Your media audience	
Their dreams	Content What kind of articles are they most likely to read
Their jobs	
Their passions	Needs What are they trying to get out of articles?
	Outlets What are their favourite media outlets?
Their fears	

"Get closer than ever to your customers. So close that you tell them what they need well before they realize it themselves." – Steve Jobs

## Your pitching categories



Category 1 pitch  Category 2 pitch  Category 3 pitch  Category 4 pitch  Category 5 pitch  Category 6 pitch	Write up to six categories you think could be relevant for similar audiences to yours		
Category 3 pitch Category 4 pitch			
Category 3 pitch Category 4 pitch			
Category 3 pitch Category 4 pitch			
Category 3 pitch  Category 4 pitch			
Category 3 pitch Category 4 pitch			
	Category 1 pitch	Category 2 pitch	
Category 5 pitch Category 6 pitch	Category 3 pitch	Category 4 pitch	
Category 5 pitch Category 6 pitch			
	Category 5 pitch	Category 6 pitch	





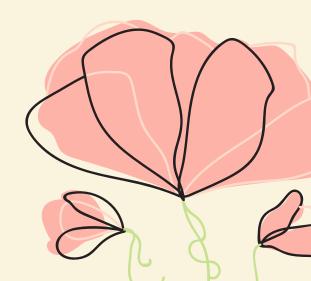
STOP THINKING ABOUT THE

# landing

BECAUSE IT'S
ALL ABOUT THE

# falling





# Approaching the media

List your initial story ideas to pitch to the media below			
Google your article ideas - what media outlets came up?			
Five new places you can contribute content to:	How are you going to position yourself?		
	Call to action to share at the bottom of articles		

# Email template for fellow creatives

#### **COLLABORATION PITCH EMAIL**

Hey there [NAME],

My name is **NAME**, creative behind **BRAND**, where I share **PITCH**.

You can find me on **SOCIAL MEDIA** (all linked to each platform). You and I have a similar audiences, and I'm organising a collaboration that I think you might be interested in.

DESCRIPTION OF YOUR IDEA HERE  $\rightarrow$  I have an incredibly exciting new podcast aimed at supporting people with XYZ

#### WHY YOU ARE REACHING OUT →

Now here's where you come in. I respect you so much and what you've done in the industry, and want to give you an opportunity to share some of what you've learned with the listeners of the podcast!

I'd love to talk to you about how to incorporate video into your strategy, including tips for shooting & editing, equipment, etc.

I'm launching this podcast on **DD/MM/YY** but will constantly be in need of great guests like you, so there's no pressure to sign up for an episode in the immediate future.

#### TIMELINE (if necessary)

I plan to publish this podcast/video/line on **DATE**.

I will need your responses/image/ post **DATE**.

The post will go live on **DATE**. You will receive a link to the post and video the day it goes live.

#### PROMOTIONAL PLAN HERE $\rightarrow$

If you agree to participate in this collaboration, I ask that you **INSERT EXPECTATIONS HERE**. (Share on social media the day it goes live and twice more during the week, pin to your Pinterest board and any of your relevant group boards, etc.)

If I have not heard from you, I will follow up on **DATE**. Please let me know if you have any questions. I sincerely hope to have you be a part of this project! I look forward to hearing from you soon.

YOUR NAME

YOUR URL

YOUR EMAIL ADDRESS

# Email template for the media

#### Hi NAME,

I'm a reader of your publication. I'm a **JOB TITLE** whose work has appeared on **WEBSITE EXAMPLE**. I have an amazing story idea(s) that I think would be perfect for **X SECTION** and would really resonate with your audience.

#### PITCH TITLE HERE

Examples would include FEW EXAMPLES HERE.

I think your audience it's going to love this as it helps them **ELABORATE ON HOW IT CAN BENEFIT READERS** 

I'd also cover ONE MORE QUESTION AUDIENCE IS LOOKING ANSWERS FOR.

This could particularly compliment the **PAST ARTICLE MENTION** I saw within the section within the past few weeks.

Please let me know if you are interested or would like more information.

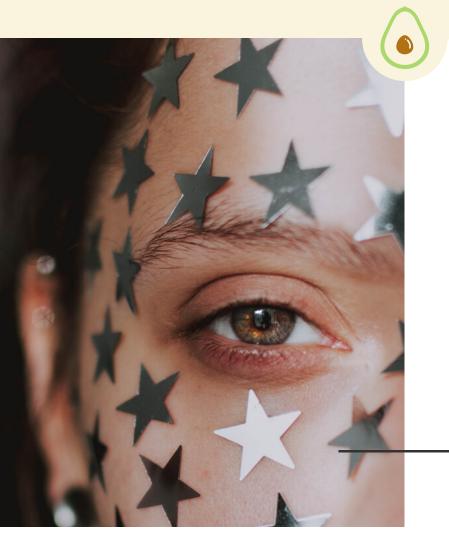
Thanks so much for consideration - I look forward to hearing from you!

YOUR NAME YOUR URL YOUR EMAIL ADDRESS

POSITION EMAIL

# How to nail online speaking

TIMELINE (TOTAL: X MIN.) INTRODUCTION TIME FOR EACH **SECTIONS** SECTION **CLOSURE ACTION SUMMARY RESOURCES STEP** 



## About Creative Impact Co

We are a collective of individuals looking to use their creative talent to positively impact others and the planet. We're helping creatives grow their businesses and share their story through their content.

Making a positive impact goes beyond your neighbour. It's time we come together to support the planet we live in and love.







#### **COURSES**

Online training delivered by experts on topics such as content and marketing



#### **PODCAST**

Interviews and case studies on how to build a profitable brand



#### COLLECTIVE

Membership for creatives growing their audience and monetising their content

# Life isn't ABOUT PLANS It's about ACTIONS