

STARTUP
ENTREPRENEUR
ACADEMY™

Setting you up for business success

Selling with
Confidence Worksheet



Jennifer Johnson—Coach of the Feminine Soul

“You don’t have to be a size 6, to make 6 figures”

Sales Confidence Webinar Worksheet

1. Everyone in the same business competes for the same customers _____
2. _____ make up a big part of your offering, and that is because of your _____,
_____, _____
3. Instead of icky selling, invite people in to have curious _____
4. After you make the offer, you need to stop _____!
5. Confidence beats _____ every time!

Answer pool:

Wrong

You

Talking

Conversations

Fear

Training

Experience

Physical appearance