

RISE & Prepare² INSPIRe[©] Sales System Training

- Transforming Sales Performance
- Elevating Client Loyalty
- Accelerating Business Results

Focus4Growth: 2020

PREPARE² FRAMEWORK

Preparing for Success

Me

External Market External Insight Validation Internal Company/ Self **Professional** Management Information

My Client

PREPARE² FRAMEWORK

Preparing for Success

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Market Insight	External Validation
Future Trends	Use Cases/ Studies
Competitive Activity	Results Data
Landscape	WLC/ ROI Evidence
Opportunities	Models & Systems
Threats	Referrals
Company/ Prof. Information	Self-Management
Company/ Prof. Information Strategic Vision & Plans	Self-Management Personal Preparation
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Strategic Vision & Plans	Personal Preparation
Strategic Vision & Plans Company Announcements	Personal Preparation Insights & Knowledge

My Client

Me