UCAT Calls

1. Introduction	● Introduce yourself ● Find out what they are looking for	*Short introduction, explain the call will be around 5-10 mins to answer their Qs*
2. Background	● UCAT test date ● Weakest section ● Their preparation so far	*Let them speak!*
3. Explain the Tutoring	● Techniques taught ● Extra resources (5000Q, videos) ● Homework and **tailored** programs	*Explain how we will improve their UCAT score based on the weakest section they gave in the Background*
4. Explain the Packages / Logistics	● Packages & Pricing ● Flexibility of Hours ● 1. Trial, 2. Package ● Ability to pick tutor ● WhatsApp Group	*Explain everything else including the logistics and admin*
5. FAQs		*Let them ask Qs*

When you **Explain the Tutoring,** it can be useful to pick the section they have said they are weaker in and explain in terms of that:

> *When we do lessons, we'll go through some techniques to improve your timing, help you avoid common UCAT traps and improve your accuracy. We can focus more on your specific weaknesses and tailor the lessons to you.*

Verbal Reasoning	*For example, for VR we will help you to scan read, pick out certain keywords and also use the language of the text to help answer questions much faster.*
Quantitative Reasoning	*For example, for QR we will cover the common topics like percentages, tax questions and geometry. And we'll show you shortcuts to cut down your timing.*
Abstract Reasoning	*For example, for AR we will show you common triggers to help you spot patterns more quickly.*
Decision Making	*For example, for DM we will cover the common topics like Venn diagrams, Logic Puzzles and Syllogisms. And we'll show you shortcuts to cut down your timing.*
Situational Judgement	*For example, for SJT we'll cover the GMC guidelines and go through topics such as confidentiality, patient safety and teamwork.*

When you explain **Packages and Schemes,** it can be useful to ask them roughly what they are looking for. Then if they said they want 5h, then explain in terms of that, e.g.:

Most students do between 20-40 hours, however we are flexible and we can also do less, e.g. 5-10h if you wish. Do you have a rough idea what you're looking for?		
5-10 hours	Pick and choose certain topics that you find harder	*Great, we can definitely work with 5-10h. However we may need to pick and choose certain topics to cover. If you have time, I'd really recommend 15-20h because it gives us enough time to cover every topic in detail, and we get 4h per section. For ref you can use any leftover hours for A-level, BMAT, PS, Interview too. However if you prefer to do 5-10h that is completely fine and we can work with that!*
20 hours	Cover every tutorial / technique just about	*Great, 20h is a great scheme. It means we can spend 4h per section and cover all the topics. If you have time, I'd really recommend 30-40h, just because it gives us more time to focus on questions and hone in on the*

Interview Calls

1. Introduction	- Introduce yourself - Find out what they are looking for	*Short introduction, explain the call will be around 5-10 mins to answer their Qs*
2. Background	- University choices - Upcoming interviews - Their preparation so far	*Let them speak! Ask them about what they know about the interview structure (it helps inform you too if you can't remember!)*
3. Explain the Tutoring	- Stage 1 - Stage 2 - Stage 3 - Stage 4 - Tailor to YOUR university - Extra materials	*Explain our 4 stage interview approach*
4. Explain the Packages / Logistics	- Packages & Pricing - Flexibility of Hours 1. Trial, 2. Package - Ability to pick tutor - WhatsApp Group	*Explain everything else including the logistics and admin*
5. FAQs		*Let them ask Qs*

4 Stage Approach

Stage 1	*Cover the common questions asked at interviews:* *Motivation for Medicine* *Work Experience*

	● *Personality & Skills*
Stage 2	*Cover the core knowledge a medical student needs to know:* ● *NHS Hot Topics* ● *Covid 19* ● *Medical Ethics* ● *NHS Structure*
Stage 3	*Cover the university specifically:* ● *University specific mocks - we have made mocks specific for each uni based on past stations* ● *University tutorials - go through Why X, X Course Structure etc. with a tutor from that university*
Stage 4	● *Lots of Mock Circuits and Stations* ● ***Station Types:** Motivation, WE, Personality, NHS, Ethics, Data Interpretation, Role Plays, Image Stations*

Tips for Interview Calls:
- Multiple tutors - it can be useful to have one or two core tutor for stages 1-2, and then later we can bring in multiple tutors from their different unis for variation for mocks
- We can provide university specific tutors
- We have lots of good knowledge on each university's trends and questions

5-10 hours	Pick and choose certain topics that you find harder	*Gives us time either to focus on just mocks (Stage 4), or a few select topics in Stages 1-3 (e.g. Medical Ethics)*
20 hours	Time to cover all S1-3 plus a few mocks	*Gives us time to cover all of the topics from S1-3 and then do a few mocks*
30-40 hours	Ideal	*Gives us time to cover all of the topics from S1-3 and then do lots of mocks*

Customise Your Plan

Hours	Price
20 hours	£35 per hour
30 hours	£32 per hour
40 hours	£30 per hour

40 Hour
Scheme

Why Medicine?
Hours 1-2

Hot Topics
Hours 11-12

Covid-19
Hours 21-22

MMI Mock 1
Hours 31-32

Work Experience
Hours 3-4

NHS Structure
Hours 13-14

Data Stations
Hours 23-24

MMI Mock 2
Hours 33-34

Your Skills
Hours 5-6

Curveball Qs
Hours 15-16

Role Plays
Hours 25-26

MMI Mock 3
Hours 35-36

Medical Ethics
Hours 7-8

Communication
Hours 17-18

University Focus
Hours 27-28

MMI Mock 4
Hours 37-38

Medical Ethics
Hours 9-10

Imaginative Qs
Hours 19-20

University Focus
Hours 29-30

MMI Mock 5
Hours 39-40

Extra Materials Included:

- 100 Video Tutorials
- Weekly Webinars
- 100+ MMI Stations
- Personal Handbook
- University Info
- University Mocks

Other Subject Calls

For calls for other subjects (e.g. TSA, GAMSAT, LNAT, ENGAA) which you are less familiar with, you can stick to the same general structure.

1. Introduction	● Introduce yourself ● Find out what they are looking for	*Short introduction, explain the call will be around 5-10 mins to answer their Qs*
2. Background	● Background ● Weakest section ● Their preparation so far	*Let them speak!*
3. **Explain the Tutoring**	● Techniques taught ● Tutors scored in top 10% ● Homework ● **Tailored** programs	*Explain how we will improve their BMAT score and go through each Section*
4. Explain the Packages / Logistics	● Packages & Pricing ● Flexibility of Hours ● 1. Trial, 2. Package ● Ability to pick tutor ● WhatsApp Group	*Explain everything else including the logistics and admin*
5. FAQs		*Let them ask Qs*

If there is a subject you are unfamiliar with, just give a generic explanation of how we help. E.g. "We can identify the parts of the A-level History course which your son is struggling with, and focus on his weaknesses specifically. We work on exam technique and help him to avoid common traps and pitfalls that might come up in History papers. We can tailor the sessions to him and between lessons set some homework too based on what we cover in lessons. The lessons are 1-1 via Zoom, and we will have a tutor who has done well in History A-level" etc.

This kind of explanation can be used for anything - e.g. LNAT, TSA, GAMSAT. If they ask specifics about the exam / subject then you can just say "You can ask specific technical questions to the tutor in the first lesson, as I myself have not sat the GAMSAT".

It is useful before the call to just look up the sections of the exam so you can explain things well