



# PROJECT PLANNING & PROPOSAL WRITING

[WWW.ELDTRAINING.COM](http://WWW.ELDTRAINING.COM)

## WELCOME TO THE COURSE

- NEIL KENDRICK (UK)
- 25 YEARS' EXPERIENCE (UNIVERSITIES, BRITISH COUNCIL AND ELD SINCE 2000)
- WORKED WITH 100S OF GRASSROOTS NGOS, MANY INTERNATIONAL NGOS AS WELL AS BILATERAL AND MULTI-LATERAL DEVELOPMENT AGENCIES IN MORE THAN 20 COUNTRIES



[www.eldtraining.com](http://www.eldtraining.com)



## **OBJECTIVES**

**BE ABLE TO:**

- **DESIGN A DEVELOPMENT PROJECT; AND**
- **PLAN**
- **DRAFT**
- **EDIT**

**A PERSUASIVE PROPOSAL**



## **COURSE STAGES**

1. **PROFESSIONAL WRITING**
2. **PROJECT PLANNING**
3. **PLANNING, DRAFTING & EDITING  
YOUR PROPOSAL**



## **1. PROFESSIONAL WRITING**

**WHAT IS PROFESSIONAL WRITING?**

**THE WRITING PROCESS**

**THE ART OF WRITING CLEARLY**

**HOW TO ORGANISE IDEAS IN WRITING**

**STYLE, EDITING & PROOFREADING**



## **2. PROJECT PLANNING**

**WHY PROPOSALS FAIL (AND WHY OTHERS  
SUCCEED)**

**THE LOGICAL FRAMEWORK APPROACH  
FOR PROJECT PLANNING**



### **3. PLANNING, DRAFTING & EDITING YOUR PROPOSAL**

**USING MIND MAPPING TO PLAN YOUR  
PROPOSAL**

**DRAFTING, EDITING AND LAYOUT**



### **PROCESS & TASKS**

- **SELF-PACED**
- **PRACTICAL**
- **AT KEY STAGES THERE WILL BE  
TASKS & EXERCISES**
- **ALWAYS STOP AND DO THESE  
TASKS BEFORE CONTINUING**
- **QUESTIONS & COMMENTS**