

Your Product Evaluation Checklist

- 1. Does Your Product Solve a Problem People Care About?**
- 2. Do You Know How You Will Sell Your Product?**
- 3. Does Your Product Fit Into an Existing Product Category?**
- 4. Does Your Product Offer A Good Value?**
- 5. Can You Get Intellectual Property to Protect Your Product?**
- 6. Are Your Profit Margins High Enough to Be Profitable?**
- 7. Can You Make A Prototype to Test for Safety and Function?**
- 8. Is Your Product Consumable or A One-Time Purchase?**
- 9. Can Your Product Be Easily Manufactured?**
- 10. Does Your Packaging Communicate Features and Benefits?**
- 11. Can You Measure Your Product's True Sales Potential?**
- 12. Are You Fully Committed to Marketing Your Product?**