## **Best Year Ever**

Looking Forward — Professionally Answer these questions.
What do I want <u>most</u> in the new year?
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What do I want to be different next year? What do I want to do better?
What do I want to be doing <u>more</u> of in my business?
What <u>don't</u> I want to be doing?
What is the biggest goal I want to achieve next year?

What Is my #1 priority (professionally) for next year?	
What do I want the "theme" of my business to be next year?	
Do I have a "word" that will guide me next year?	
What income source do I want to grow next year?	
How can I make next year my best year ever?	

How will I improve my skills/master my craft in the new year?		
What do I want to accomplish	in the next year related to:	
•	(how much do I want to make?	
	(insurance, retirement, etc.	
	(how many hours do I want to work each week?	
Vacation	(how many weeks do I want to not be working?	
	(what do I want to be known for?	
Training:	(what trainings do I want to take?	

What new habits do I want to develop next year?
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How can I serve my clients better in the future?
What do I need to improve or create in order to reach my goal?
What advice would I give myself for next year?