UNDERSTANDING YOUR MARKET

Who are we looking for? MOTIVATED SELLERS!!!

1. Pre-NOD (Need Cash)
2. Probate
3. Divorce
4. Evictions
5. Bankruptcy

Make sure you drive different routes to work, to the store, to the gym, to the mall. WHY? Because you are riding by for sale by owner signs and for rent by owner signs every single day.

 LET PEOPLE KNOW WHAT YOU DO

 ASK FOR REFERRALS

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