Roland Costea
Security & Privacy Director

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Education
Complex Networks Security Master

University of Polytechnics Bucharest (2005-2011)

Certifications

CIPP/E, CIPM, CIPT, FIP, CISSP, CDPSE, CISM, CRISC, CCSK, CCSP, LPT, ECSA, CEH, TOGAF, ISO 27001 LA, AZ-500,

Languages

English - fluent
German - intermediate
French - beginner
Italian - beginner
Romanian - mother tongue

Personal Profile

Privacy & Security Director & Strategist with demonstrated experience in developing integrated security & privacy programmes from scratch & zero trust models for top enterprises and industries in the world, especially BFSI, Automotive, Retail, Telco, Utilities, Healthcare

Main Successes

- **Developed Privacy by Design programme** with cloud security integrations (incl. processes, technology, compliance) for Volvo, Lotus, Proton, Polestar, Lync & Co, Levc
- **Developed & Lead Privacy, Security & Cloud teams** (up to 5 people in Geely, Microsoft, IBM & Cognizant and up to 25-30 people in Genpact) and transforming them in successful business units/practices
- Builded up efficient zero trust models for top enterprises & helped them achieve better maturity level (on a 0 to 5 scale, from 0-1 up to level 4) incl. processes and technology.
- Drove compliance activities around Cloud: ISO, C5, FINMA,TISAX, GDPR, SOC2
- Significant track record in increasing productivity (ex. inside SOC environment and also related to Security Architect work – 25 to 30%), quality and customer satisfaction in big Cloud Transformation Projects and decreasing the nr. of security incidents and time spent in solving them by 30 to 70%
- **Builded up a MSSP** including a Cyber Defence Center – private Cloud - DC construction, technology setup, processes, service definition, sales model

Career Summary

VP Privacy & Security, Founder

Defradar Technologies
August 2020 to present
Germany

Security & Cloud Leader DACH

Cognizant
Aug. 2019 to July 2020
Frankfurt am Main, Germany

Chief Security, Privacy & Compliance Architect - CEE

Microsoft
Mar. 2017 to Nov. 2019
Bucharest, Central & Eastern Europe (CEE) - regional role

Senior Manager - Information Security & Compliance - Europe

Genpact
Aug. 2016 to Mar. 2017
Bucharest, Europe - regional role

IBM Security Technical Leader, CEE

IBM
Aug. 2014 to Jul. 2016
Bucharest, Central & Eastern Europe (CEE) - regional role

Privacy & Security Director, Founder

Defradar Technologies
Jan. 2014 to March 2017
www.defradar.com

Security Technical Leader

Star Storage
May. 2010 to Jan. 2014
Bucharest, Romania

Client Connectivity Expert

Accenture
Aug. 2008 to May. 2010
Bucharest, EMEA - regional role

Cisco Trainer

Cisco
Oct. 2006 to Aug. 2008
Bucharest, Romania

Detailed Experience

Founder of an unique online training academy that currently delivers 2 programmes: an "All in One Privacy Programme" designed to understand how to make privacy operational with technology and "How to develop a career in cybersecurity & privacy" designed to help people in their careers by pushing their limits

Part of Cognizant Cloud & Security team, leading Security & Cloud Projects from end to end with top Fortune 500 clients in DACH region. Develop SOCs, Cloud Transformations, Cloud Security Programmes, Zero Trust Frameworks & new maturity levels for top companies in industries like BFSI, Healthcare, Automotive, Retail, Telco, Oil&Gas. Lead a team of 5 people and up to 20-30 in project related work

Responsible for the Security, Compliance & Privacy
Technical Leadership of Central & Eastern Europe (20 countries) through deep technical architecture and security design discussions with senior executives. Collaborate with product development teams and define how top enterprises in the world can increase their maturity level with new features. Develop new partnerships & unblock customer mind to cloud security adoption by using new processes and technologies.

Part of Genpact Europe Technology team and responsible for planning and leading large enterprise audits (ISAE 3402, ISO 27001, PCI, Data Privacy, SOC2 etc), client specific audits (related to information security & data privacy), risk analysis and assessments, cloud transformations, Compliance around Public & Private Cloud. Driving and Leading Functional and Business teams across Europe (>20 people) to participate in such audits, tracking and driving closure of audit findings, working on gaps, identifying new private & public cloud opportunities.

Responsible for whole IBM Security portfolio with strategic decisions for Qradar, XGS, Guardium & MaaS360 in Central & Eastern Europe region. Acting as a Top security advisor for CxO enterprise clients by driving a new cybersecurity experience and architecture. Lead a team of 3 security architects. Constantly collaborate with product management teams to define the next generation features of IBM products.

Responsible for presales and architectural activities and also for development of Infrastructure & Cloud segment from security perspective. Develop MSSP model in Star Storage own datacenter from scratch.

Client Connectivity Expert as part of Networking, Security and Voice Global Teams. Responsible for design, implementation, troubleshooting and maintenance of different solutions mapped on both Accenture & customer infrastructure

Notable Achievements

Drive & Lead the development of new training programmes, new services and collaboration activities. Develop the worldwide presence, speak at online conferences and IT Virtual Boards, part of EcCouncil Advisory Board and part of top 5 instructors in CodeRed platform.

• **Drive & Lead** top cloud & security transformations including budgeting, resource management, technical leadership, client negotiations
• Develop Zero Trust Frameworks for 3 big clients from scratch: Oil & Gas, Steel Manufacturer, Healthcare

• **Drive new cybersecurity partner recruiting** strategies and new cybersecurity offerings based on Microsoft's portfolio on top of our partners solutions.
• Develop new ways customers can integrate MS Security solutions by integrations with existing vendors
• Lead a team of 5 security professionals and the complete Azure & M365 security portfolio incl. Azure AD Identity Protection, Azure Sentinel, AIP, Azure ATP, WDATP, MCAS, ASC, O365ATP
• Lead Azure Cloud compliance activities: ISO, GDPR, PCI, C5, CSA, SOC2, FINMA, TISAX
• Drive & Lead the exposure of new products on new markets: eq. Azure Sentinel

• **Drive all audits** with no important findings
• Define new SOC services that translated into new contracts with top clients in the world - eq. Novartis, Roche, GSK
• Drive & Lead cloud security 3rd party providers by redefining customer experience

• **Drive Security Business** in SEE region achieving 10M euros revenue in 2015 and 20M euros in 2016.
• Develop next generation financial malware platforms using Trusteer technology for top banks in the region
• Drive IBM Qradar Security Intelligence Platform into extensive usage by complex integrations in client environments.

• **Drive and Lead** security projects of more than 10 Milions euros/year
• Drive the Security Operations Center in our own datacenter and the MSSP model of the company (from scratch), Risk & ISMS

• **Drive clients new** architecture success based on Cisco, Avaya, Juniper, Packeteer and Riverbed devices.
• Define next generation networking, security and voice design architectures