

THE SECRETS TO SUCCESS



POWER OF ATTORNEY

MASTERCLASS



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DAY 1

- Terms and Vocabulary
- How to successfully notarize a POA
- Payment Gateway

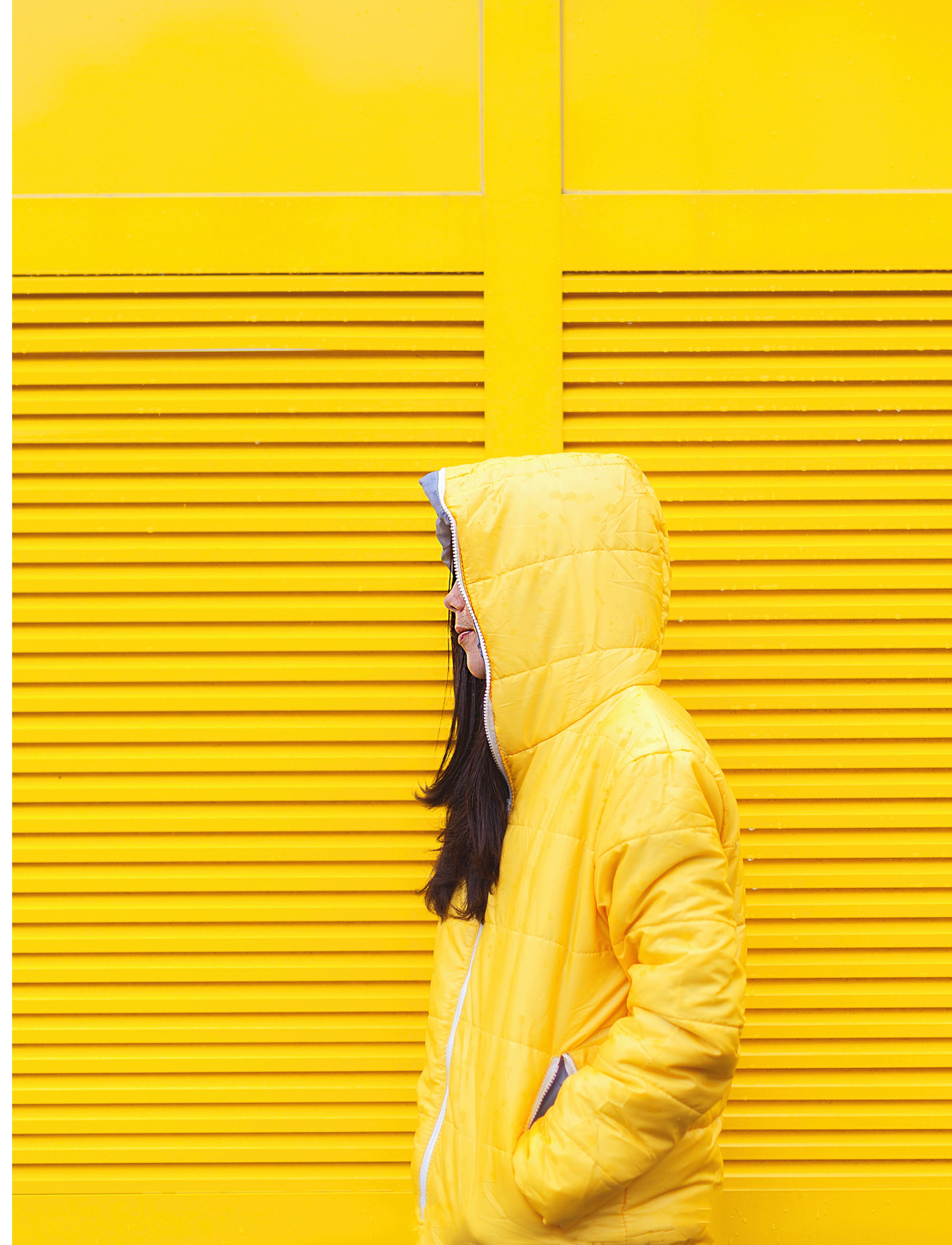


DAY 2

- Big Company Feel
- How to get customers
- Positioning & Pricing

DAY 3

- How to answer the phone
- Closing Deals
- 5 second pitch
- Upsells, Cross Sales and Down Sales



TERMS AND VOCABULARY

WHO WAS THE PRINCIPAL?

WHO WAS THE AGENT/ATTORNEY-IN-FACT?

WHO WAS THE SUCCESSOR?

WHO WAS THE THIRD-PARTY WITNESS?

WHO IS THE NOTARY PUBLIC?

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- ~~Terms and Vocabulary~~
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HOW TO SUCCESSFULLY NOTARIZE A POA

EFORMS.COM

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PAYMENT GATEWAYS

PAYPAL

QUICKBOOKS

SQUARE

STRIPE

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DAY 2

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Q&A

LOAN SIGNING

VS.

SPECIALTY NOTARY WORK