

# Hacker Series: 5 Steps to Launch a Course, Membership, or Coaching Program

#### Step One: Find a Hot Market and Ask Them

Competition Assessment <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2403826">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2403826</a>
Know Your Market <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2403829">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2403829</a>
Facebook Ads for Livestreams

https://www.go.createyourlaptoplife.com/courses/160241/lectures/2573560

### Step Two: Outline Your Offer and the Result

How to Outline Your Course/Program <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2690760">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2690760</a>

### **Step Three: Prepare for Launch**

Create Your Webinar

- Webinar Script
  - Perfect Webinar
     <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2758564">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2758564</a>
  - Expert Secrets https://expertsecrets.com/julie
  - Webinar Mastermind http://www.go.createyourlaptoplife.com/courses/enrolled/126647
  - FunnelScripts <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2803563">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2803563</a>
- Registration Page Bullets
   https://www.go.createyourlaptoplife.com/courses/160241/lectures/2805200
- Live Webinar Setup Tutorial <a href="https://www.go.createyourlaptoplife.com/courses/enrolled/146634">https://www.go.createyourlaptoplife.com/courses/enrolled/146634</a>
- Branding + Vibe https://www.go.createyourlaptoplife.com/courses/160241/lectures/2450216

#### Write a Sales Page

- Headline <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2690810">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2690810</a>
- Copy <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2690811">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2690811</a>
- Design Sales Page <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2584571">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2584571</a>

Setup Order Form <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2858821">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2858821</a>
High Ticket Application <a href="https://www.go.createyourlaptoplife.com/courses/126647/lectures/1859303">https://www.go.createyourlaptoplife.com/courses/126647/lectures/1859303</a>

Anything in Module 6 Resources will Help You!



## **Step Four: Generate Leads**

Facebook Ads Training with Cathy Olson Will Get You The Most Comprehensive Training <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/3344553">https://www.go.createyourlaptoplife.com/courses/160241/lectures/3344553</a>
Facebook Ads Masterclass (Day One and Day Three)
<a href="https://www.go.createyourlaptoplife.com/courses/facebook-ads-for-freelancers1/lectures/2619143">https://www.go.createyourlaptoplife.com/courses/facebook-ads-for-freelancers1/lectures/2619143</a>

If you decide to create a lead magnet, start in Module 4 here <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2549159">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2549159</a>

### **Step Five: Launch**

Launch Emails <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2792352">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2792352</a> <a href="https://www.go.createyourlaptoplife.com/courses/160241/lectures/2792280">https://www.go.createyourlaptoplife.com/courses/160241/lectures/2792280</a>

Course Development As You Go

https://www.go.createyourlaptoplife.com/courses/160241/lectures/2926785