

## Course Description:

The best leaders draw on those approaches that have consistently achieved positive results in the past while also understanding that – because people are different – leaders must be able and ready to adapt their style to the individuals they are working with. This course is about building self-awareness (and awareness of the other) and thereby learning how to better leverage style differences towards the increase of team cohesion, complementarity, and productivity.

## Course Objectives:

- Achieve understanding of your dominant communication, work, and leadership style(s), including the strengths and excesses associated with your typical way of doing business.
- Explore concepts and tools for engaging others effectively, including when style challenges are creating part of the challenge.
- Expand your overall leadership repertoire and ability to value and draw on different approaches to the same problems.
- Walk away with the increased practical know-how you need to address real-world dilemmas.

## Course Content:

### M1.0 Introduction to Managing Style Differences

P3.0 Video 2 Minutes

P3.0 Handout (1-page pdf)

### M1.1 The ABC's of Style Differences

3.1 Video 21 Minutes

3.1 Handout (1-page pdf)

### M1.2 Passive – Aggressive – Assertive: Finding the 3<sup>rd</sup> Way

3.2 Video 13 Minutes

3.2 Handout (1-page pdf)

### M2.3 Leading from Centre

3.3 Video 27 Minutes

3.3 Handout (1-page pdf)

### M2.4 Call to Action:

3.4 Video 13 Minutes

3.4 Handout (1-page pdf)