





Ed's SECRETS to Closing Sales & Personal SELLING!



Speak to more people 😊



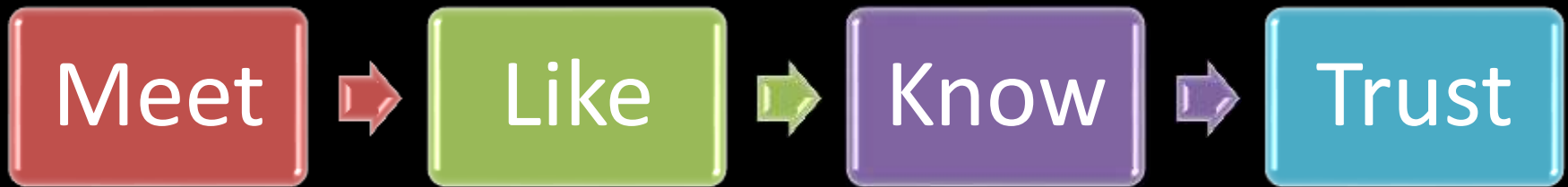
- Lassie and I'd love to help you become a LinkedIn Influencer & Build a legendary Network 😊
- Join our monthly LinkedIn Influencer Workshops and Mentoring Program & VIP Business Community too.
- Add us on LinkedIn. We'd love to connect!



THANK YOU to our Sponsors & Partners



The Influencer Sales Process



- The more someone likes you is the more likely they are to buy your legendary products, services, refer you and more 😊



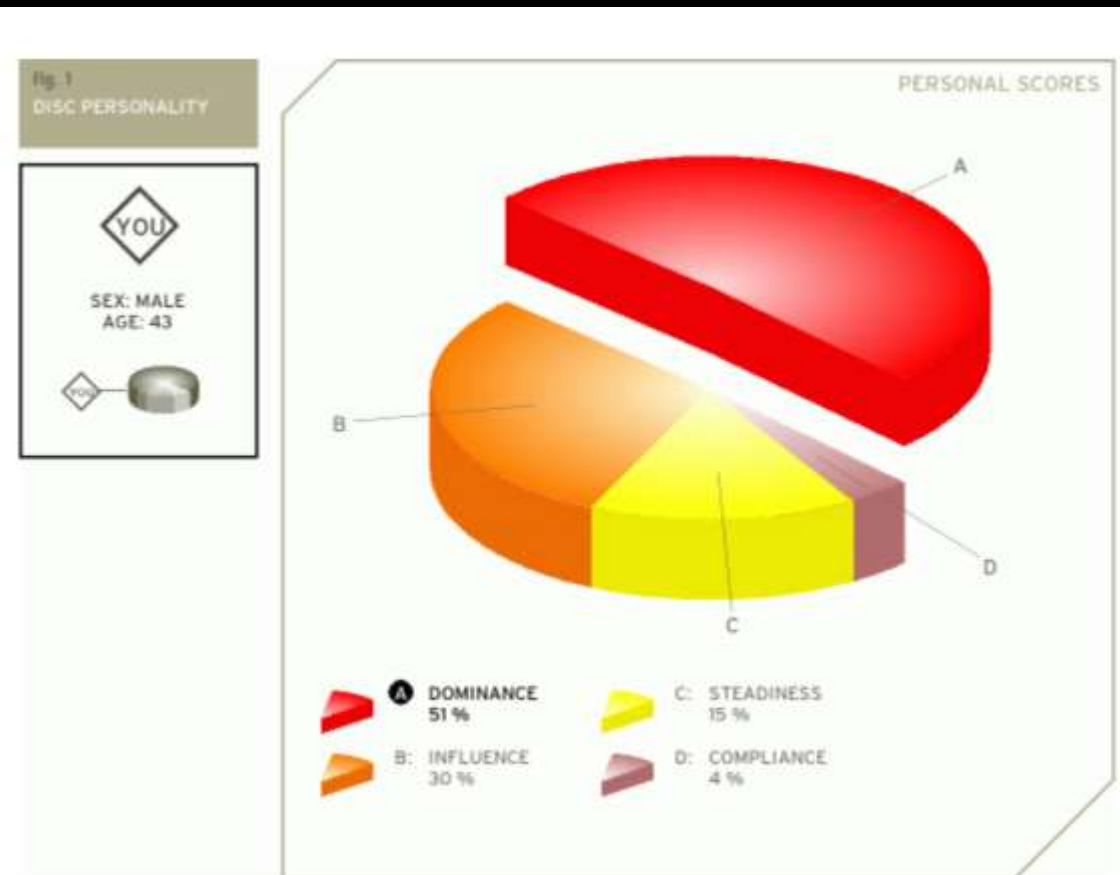
Your Sales & Marketing Eco-System

- Selling can occur in many different ways.
- Anytime, anywhere!



Do your FREE Disc Profile today

- Google “123 disc test” and use the results to learn about you and others.



You have a strong inner motivation to influence people and circumstances. You thrive on competitive situations and challenging assignments. The stresses and pressures of everyday work and life are unlikely to reduce your effectiveness and enthusiasm.





Abundance Family



Ed's Lesson #1





Ed's Lesson #2

- DISC Profiling is wonderful for Sales!



Ed's Lesson #3

- You tend to sell lots when you travel; you meet all sorts of people in oddly awesome situations.



Ed's Lesson #4

- It takes a very long time to get great at selling; so don't worry!



Ed's Lesson #5

- Under why people are using what you're selling.



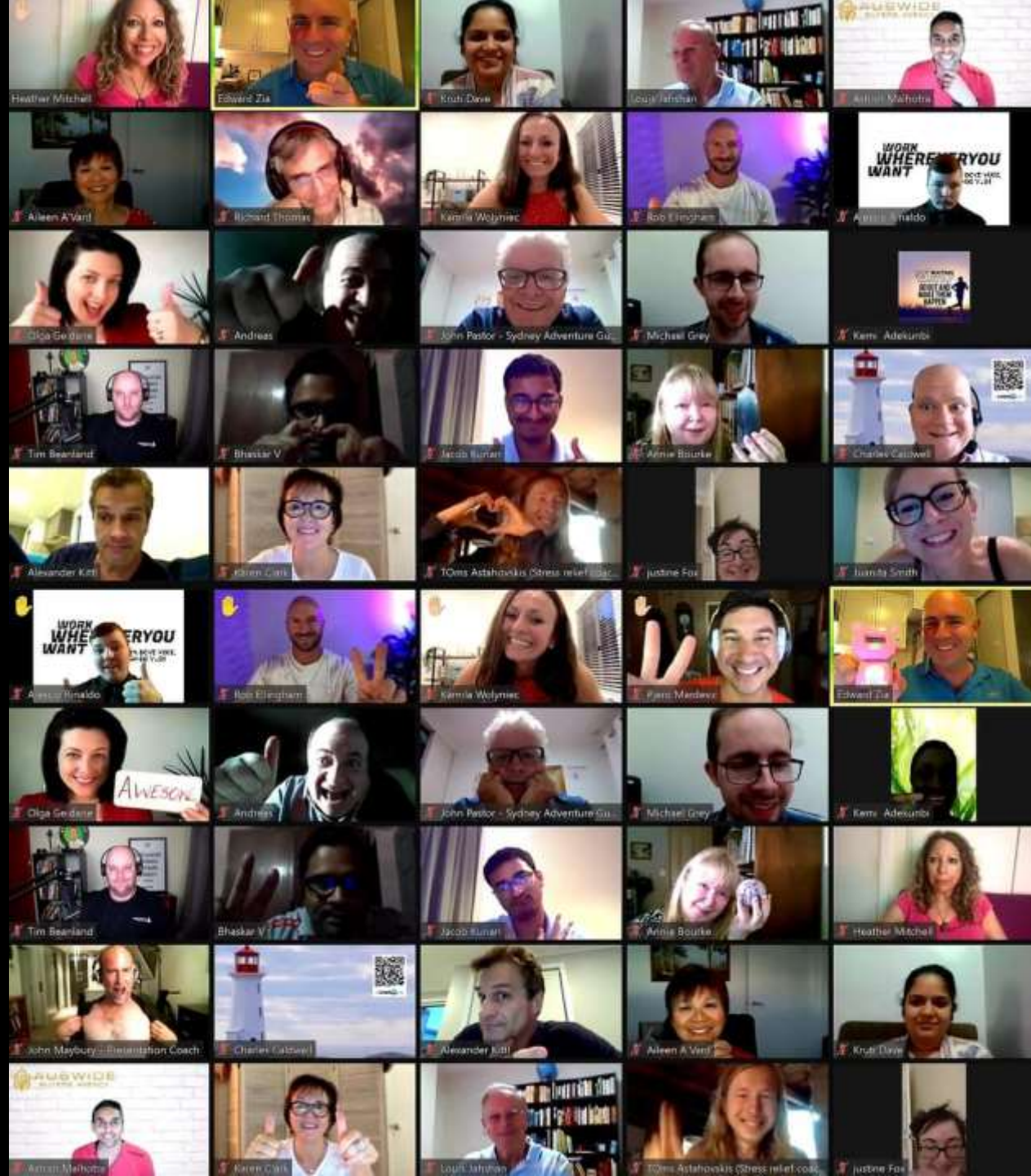
Ed's Lesson #6

- Once you've answered the many questions, ask for the sale. People usually say yes 😊



Ed's Lesson #7

- Become a big shot influencer.
- People listen to you more 😊



As a result of this
WEBINAR what actions are
you going to take?



Honourable Mentions

- Don't worry if people don't buy from you.
- Quite often they come back later.



Acknowledgements & Thanks:

- For contributions, imagery & help we wish to thank:
 - Our friends for being in our photos.
 - WeWork & Meetup.
 - Teachable.
 - Microsoft.
 - Facebook & Instagram.
 - ACCOR & Novotel.
 - The Liberal Party of Australia.
 - The NSW State Government.
 - NSW Business Chamber.
 - And everyone else who helped make this awesome!



INVITE:

Discovery Session

- I'd love to offer you a FREE ONE TIME Discovery Session to help you become a Master Persuader & Influencer.
- I will give you at least 3 recommendations.
- We can cover key topics and talk how we can work together.
- **Message me on LinkedIn and book now friends 😊**



Special Invite #1

The Awesome Marketing Vault with Edward Zia™

- Join our International Community and Network with Winners across the world
- Get Coached & Mentored by Lassie & myself + become an affiliate with 30% payout
- Become a Master Persuader & Influencer + Access RARE Custom Content
- **Starting @ \$99 per month (Australian Dollars + Local Taxes).**



Special Invite #2

Edward's LinkedIn Influencer Mastery Workshop

hosted Internationally via ZOOM

- Monthly!
- **\$299 + GST**
First Time
- **\$199 + GST**
Loyalty Rate



Special Invite #3

“A Powerhouse Breakthrough Mastery Day with Edward Zia”

- If you want the ultimate Edward Zia experience and to learn from my decades of experience ASAP and have legendary breakthroughs, spend an intense winning day with yours truly!
- Sign up on the Awesome Marketing Vault Teachable Page, or contact me direct for other Payment Options. **\$4997 and limited spots!**



Take ACTION now 😊

- Book a Discovery Session with me now (message me on LinkedIn) and for anything custom, speak to me (we can sort something out just for you).
- Add me on LinkedIn, Facebook, Insta & WhatsApp +61 458 310 670
- Join our next Live ZOOM Webinar Monday 8PM Sydney Time and our International Networking Meetups Thursday 8PM Sydney time weekly!

