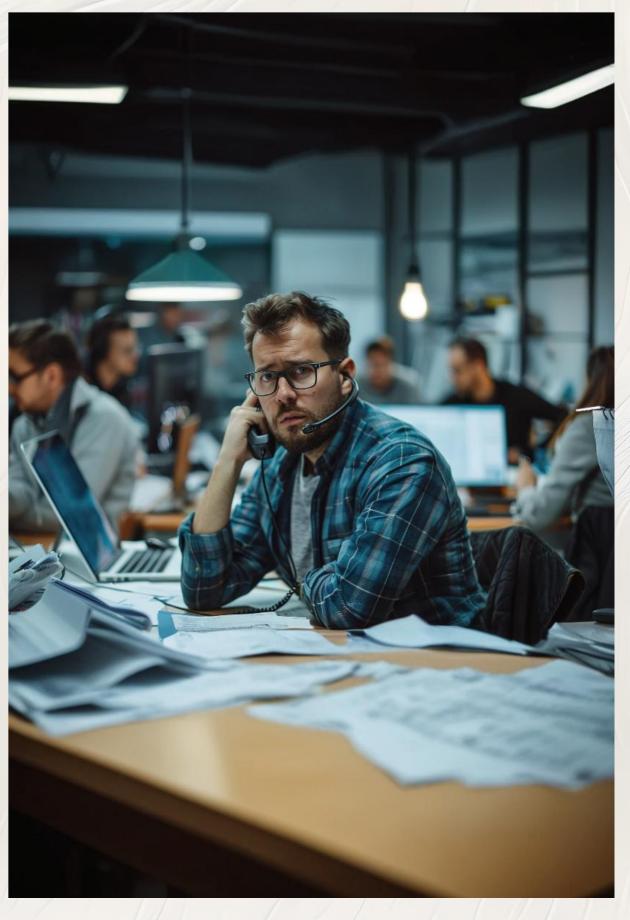


PHONES ARE RINGING OFF THE HOOK



NEW AGENTS ARE STRUGGLING TO KEEP UP

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CUSTOMER SATISFACTION SCORES ARE DIPPING

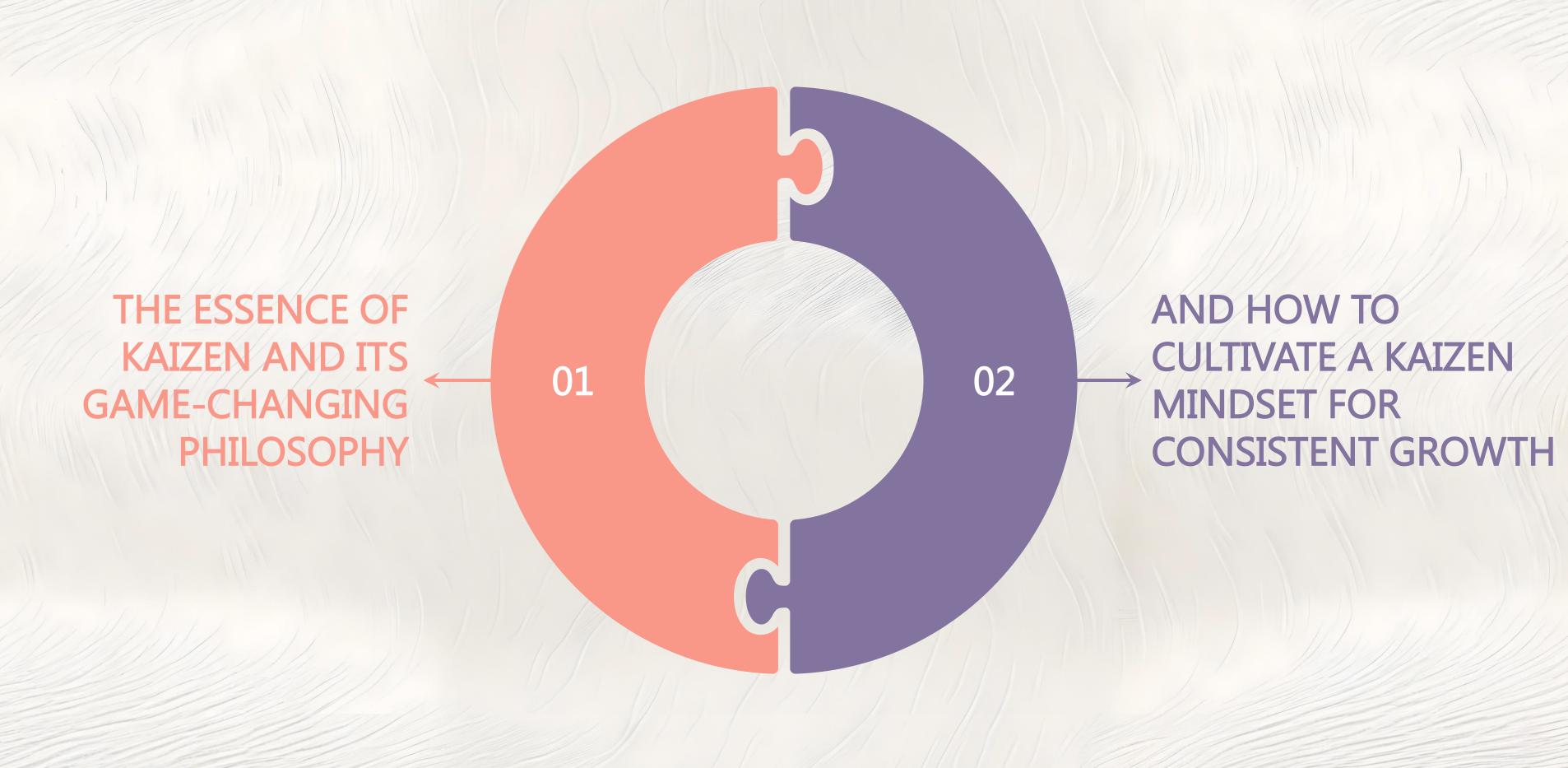








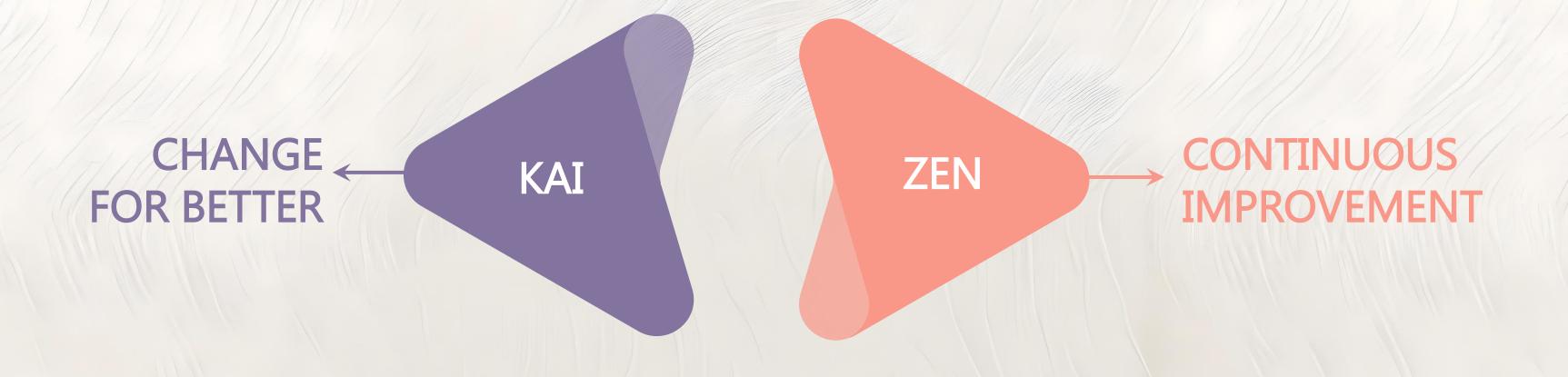








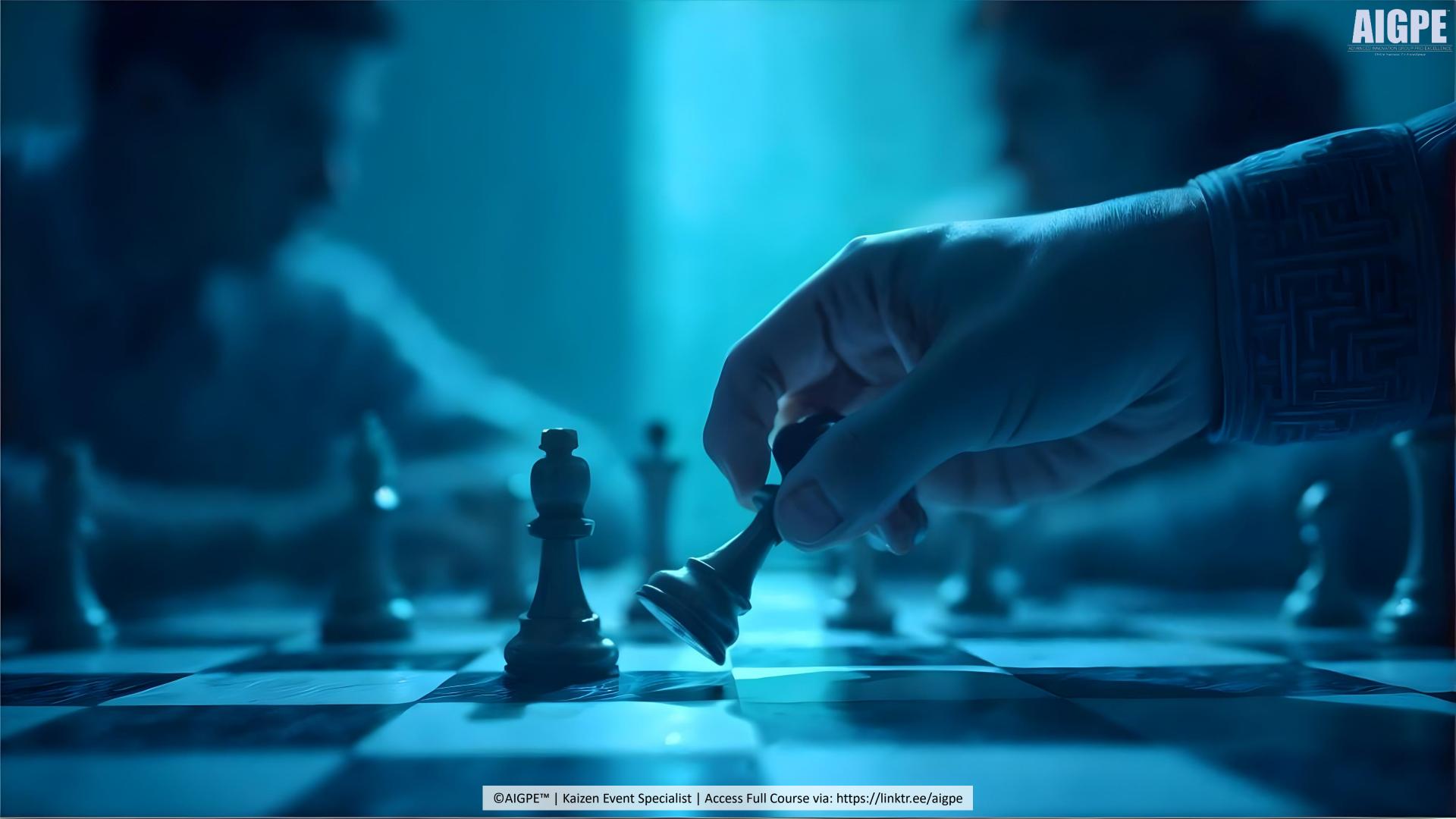










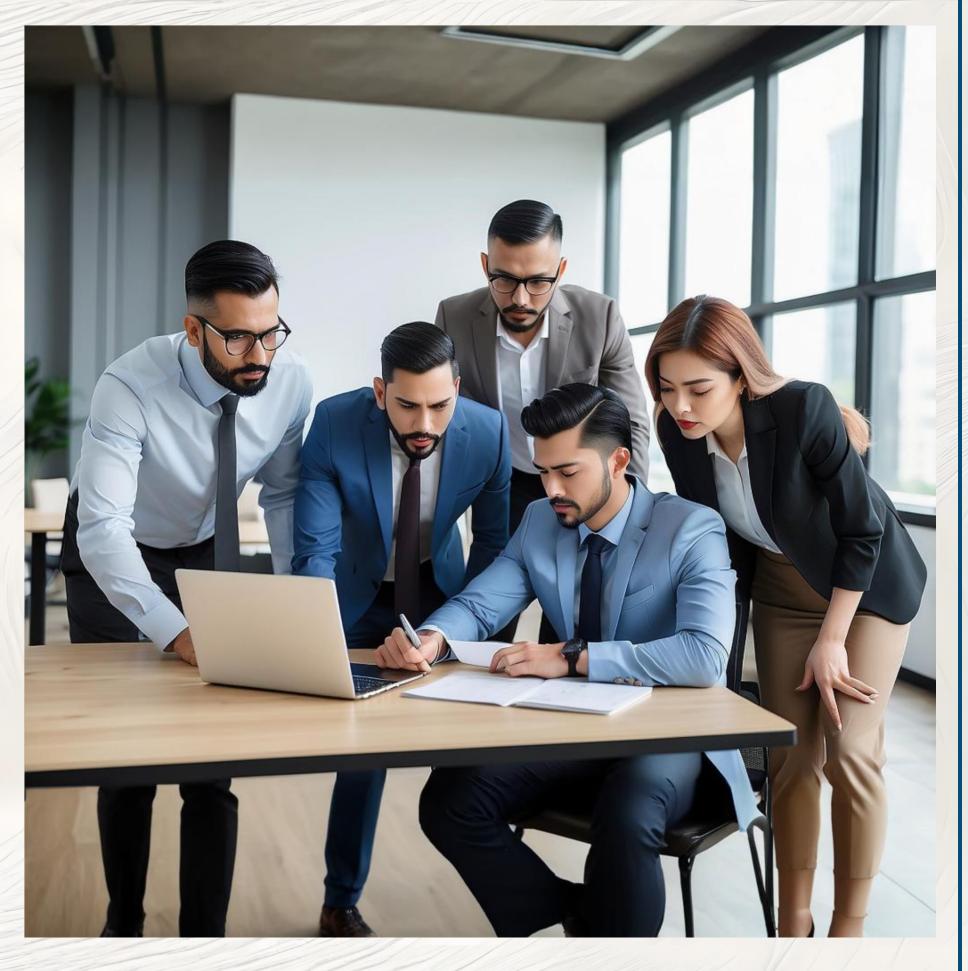














## MANAGING A SMALL TEAM

## LEADING A LARGE ORGANIZATION



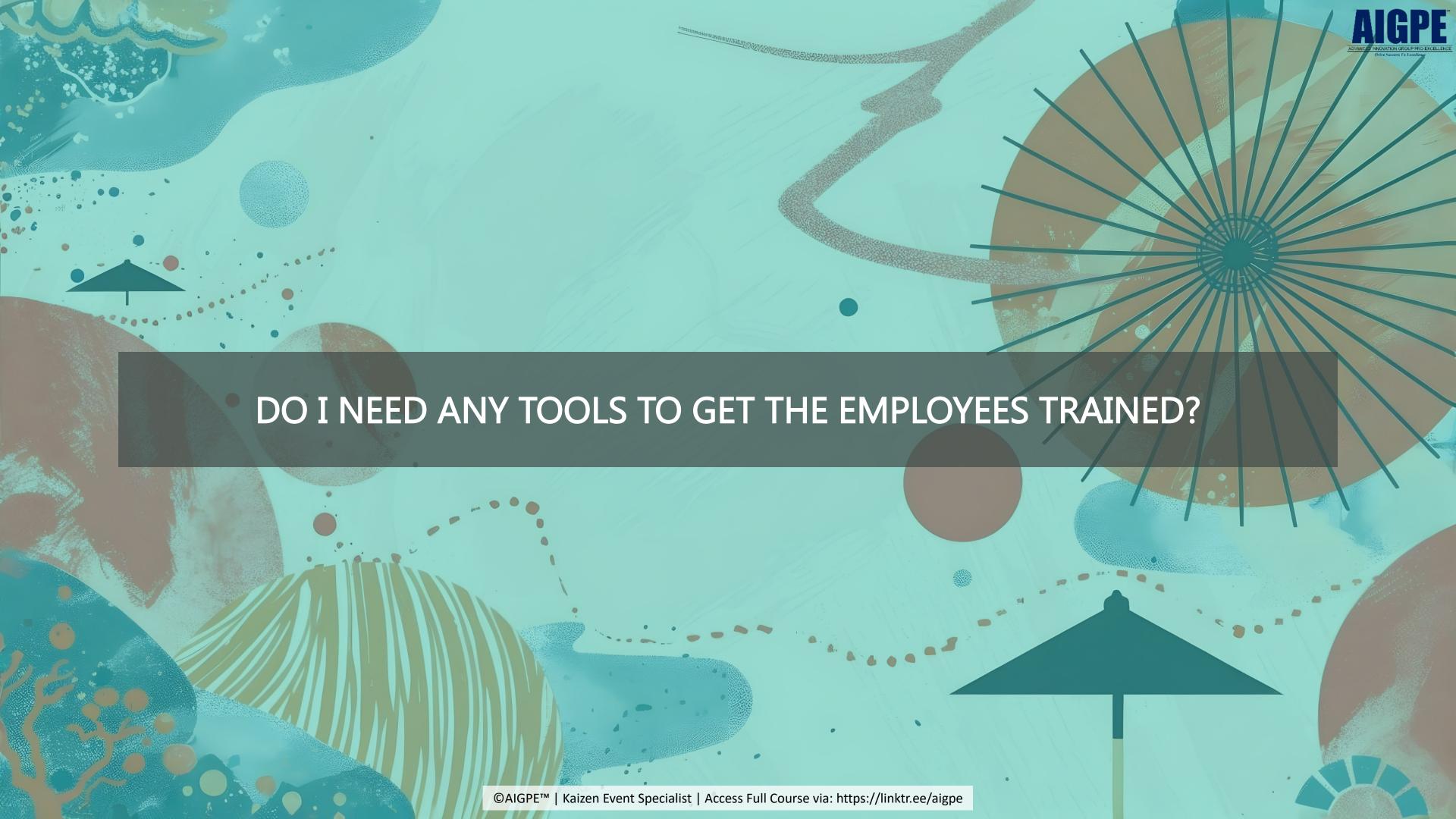
















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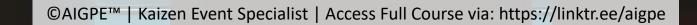
## WHERE PROBLEMS ARE SEEN AS OPPORTUNITIES FOR GROWTH AND IMPROVEMENT







IT'S NOT ABOUT ACHIEVING PERFECTION OVERNIGHT

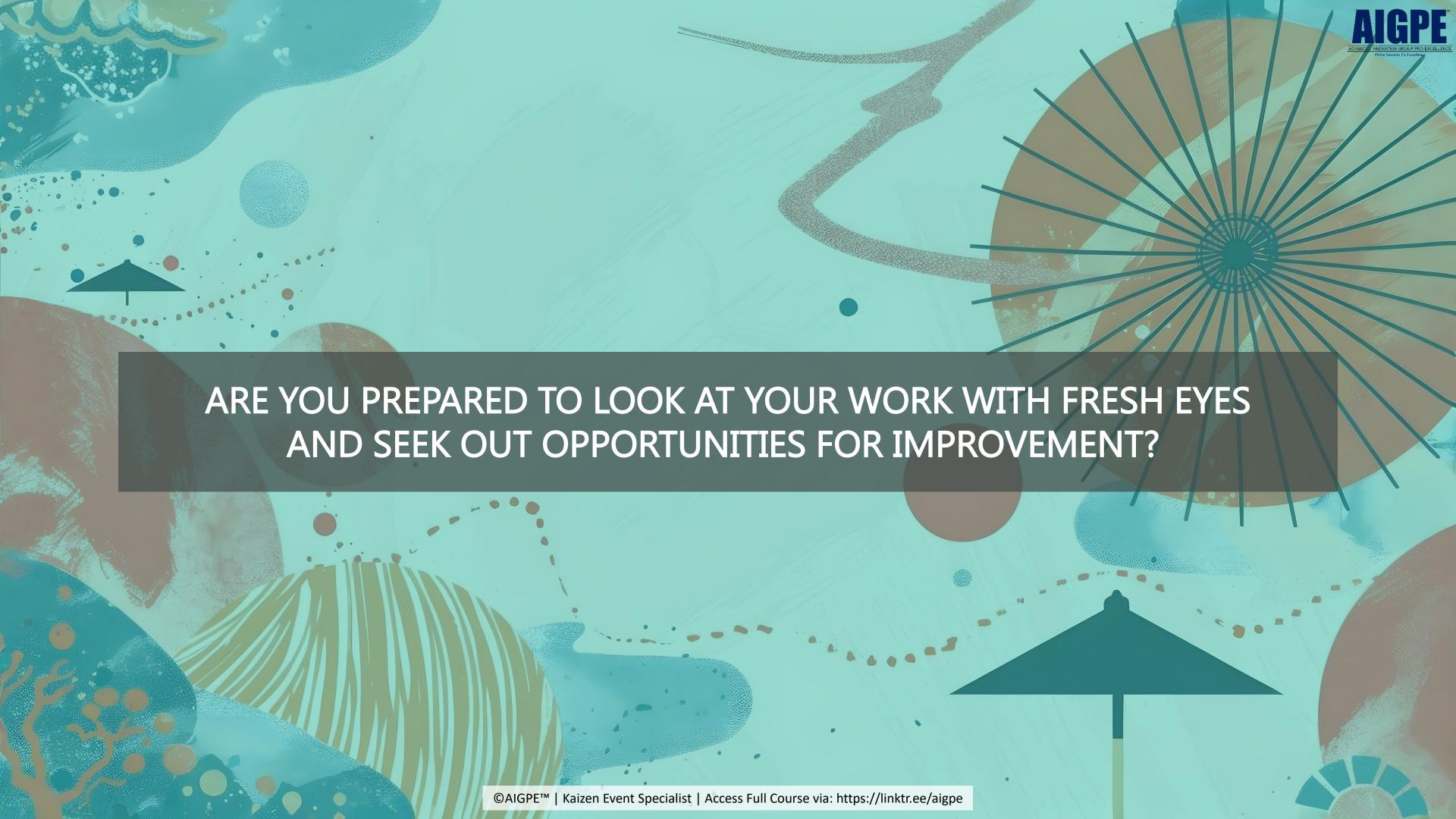


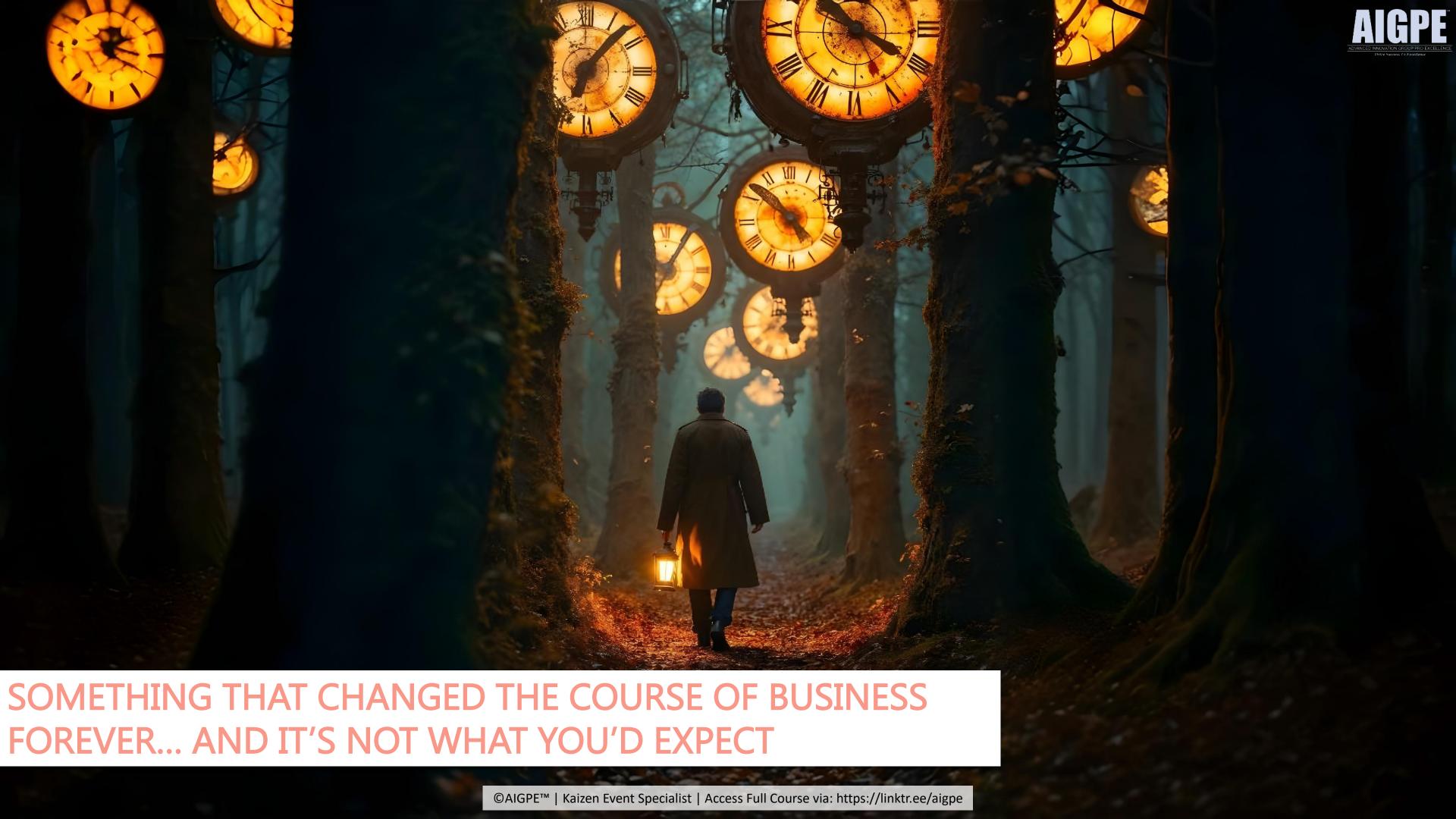
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ADVANCED INNOVATION GROUP PRO EXCELLENCE

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